A broker's guide to Aviva's

Engineering and Renewable Energy products





Protecting every project

In the complex world of engineering and renewable energy projects, it's essential that your clients receive expert guidance from a team with a wide range of experience.

Our proposition is led by expert underwriters and supported by dedicated risk consultants and claim managers, who together can help provide the right solution for each of your clients.

This guide outlines each element of cover within the overall Engineering and Renewable Energy proposition. Use the tabs at the top of the page to navigate to the relevant section for you.

For further information on anything here, and to get a quote for your client, please contact your local Engineering and Renewable Energy team.

For London Market risks please contact Victoria Kent.



Engineering

We provide financial protection for business assets, including machinery, plant, computer and electronic equipment.

The product can be extended to help your clients meet their statutory obligation to have their machinery and equipment inspected at agreed intervals.



Renewable energy

This is an all-embracing policy providing protection from the start of the construction phase through to testing and commissioning.

It can also include one year of operational cover.



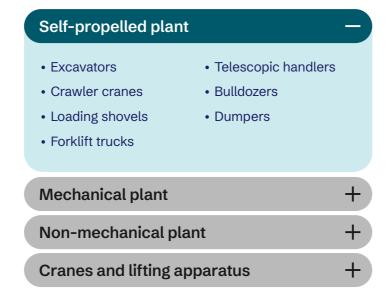
What we cover

All contractor plant, machinery and portable hand tools whether it's owned by your client, hired-in, hired-out or cross-hired.

The cover at a glance

We provide All-Risks cover anywhere in the UK and temporarily within Europe. We'll replace or repair the plant and equipment to 'as good as' (but not 'better than') condition to match that immediately prior to the loss.

If the plant or equipment has been hired in, we'll cover your client's legal liability under the terms of the hiring agreement.





Claims scenario

A crane operator error caused a hired crane to topple and damage the jib. The builder was legally liable to pay for repairs and continuing hire charges. We made a payment of £35,000 through the Hired-in Plant cover extension to minimise the disruption and financial arrangements required to continue the project.



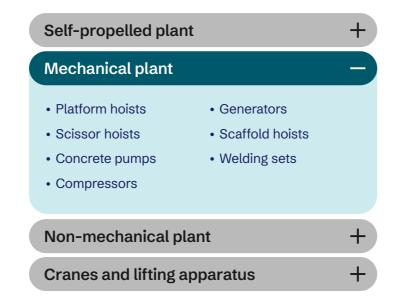
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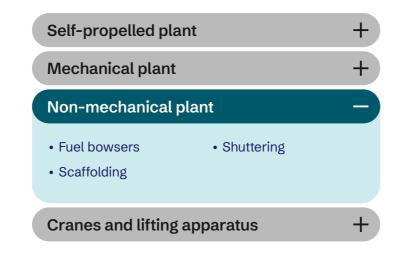
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Contractors'

plant

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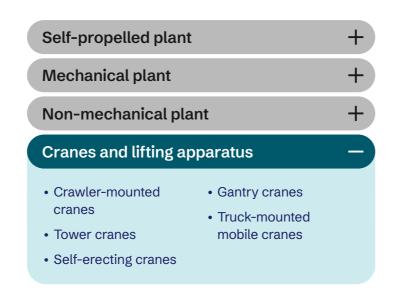
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Available cover extensions

Own Plant

- Anti-theft and security devices
- · Loss of fuel from bowsers
- Repair investigation costs
- Temporary hire of replacement plant and equipment following a loss

Hired-In Plant

- Insured property hired out recovery costs
- Protection and removal
- Supplementary expenses

Additional features and benefits







tecting Contractors' plant

Machinery contract works

Computers

Electronic equipment

Renewable energy

EV charge points

Machinery damage

Deterioration of stock

Inspection of services

Why choose Aviva?



Owned and hired-in contractors' plant

Available cover extensions

+

Additional features and benefits

- Temporary removal to Europe for up to 150 days
- Contract Plant Hire Association contract lift cover





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Why choose Aviva?



All-Risks contract works machinery and installation

What we cover

Contractors' and principals' projects that involve installing new plant and machinery, including new factories or entirely new plants such as:

- Complete production line processes, e.g. food and drink manufacture, automobile assembly, engineering works, printers and virtually any type of manufacturing plant
- Installation of passenger and goods lifts
- Mechanical handling plant
- · Wind and solar farms
- Battery energy storage
- Biomass installations
- Electronics/IT and telecommunications equipment.

The cover at a glance

Works during construction

All-Risks cover for machinery, installation and temporary works. This includes all phases of the project, from fabrication and erection on-site, up to and including breakdown, or explosion of machinery and plant during testing or commissioning trials until handover following completion.

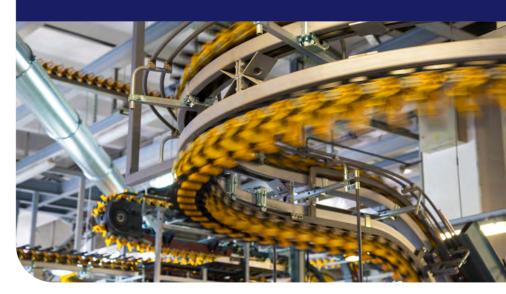
Cover can be on an annual blanket basis covering all projects to a maximum pre-agreed contract price, or on a specific, individual basis suitable for more complex or high-value projects.

Maintenance period

Delay in start-up (DSU)

Claims scenario

A large contract included the supply and installation of a number of power transformers which were temporarily stored in a semi-covered area upon delivery. During installation a fire broke out due to overheating, resulting in extensive damage to the plant. On investigation it was found that the transformer had suffered water damage while in storage. The eventual value of the claim was £900,000.





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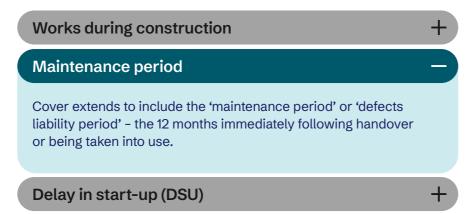
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The cover at a glance

Works during construction

Maintenance period

Delay in start-up (DSU)

This covers clients against loss of anticipated earnings if their new business start-up or additional production facilities are damaged during construction.

DSU provides cover for single projects only, against loss of gross profit, loss of revenue or rent, and debt servicing costs.

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All-Risks contract works machinery and installation

Additional features and benefits

Maintenance cover

Your clients can define the range of maintenance cover they need. For example, it could cover a contractor's liability for causing damage to the works during routine maintenance on-site (visits only), the costs of remedying defects due to contractors' acts or omissions on-site, or, more rarely, full guarantee.

Machinery/property damage

Machinery/property business interruption





To get a quote

Please contact your local team with the following details from your client:

- Descriptions of the project, its location and the process (including a production flow diagram)
- A site plan of the project and its estimated contract price (broken down to show key major items/machinery)
- Estimated turnover (if annual open cover is required)
- Descriptions of key machinery and plant, including suppliers
- Manufacturers' countries of origin and lead time replacement periods

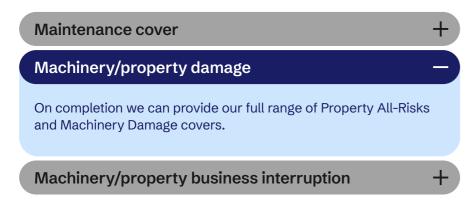
- A project schedule or Gantt chart showing the estimated time schedule for the various operations to be insured, including erection, testing and commissioning
- Applicable contract conditions e.g. Institute of Mechanical Engineering, International Federation of Consulting Engineers (FIDIC) and Institute of Chemical Engineering
- Scope of warranties and maintenance packages provided by original equipment manufacturers, their agents or other appointed specialists
- Details of the principal contractor's experience in similar projects.





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Additional features and benefits





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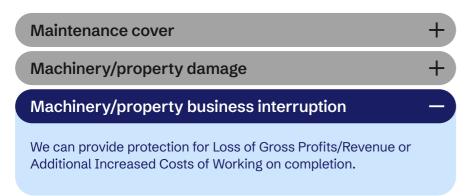
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Protecting projects

Contractors' plant

Machinery contract works

Computers

Electronic equipment Renewable energy

EV charge points

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Inspection of services Why choose Aviva?



Computers and business interruption

What we cover

All company-owned computers (desktops, laptops and mainframes), printers, computerised telephony, uninterruptible power supply (UPS) software and all other associated equipment is covered.

The cover at a glance

This covers a wide range of situations:

- Breakdown and accidental loss
- Destruction/damage caused by fire, storm or flood
- · Accidental damage, including being dropped or having a drink spilled on it
- Theft, with no forcible or violent-entry restrictions.

To get a quote

The quickest way to quote and bind cover is to use Fast Trade. Alternatively, please contact your local team.

Available cover extensions

- · Increased costs due to extra activity needed to continue trading, such as overtime, travelling costs or hotel accommodation
- Reinstatement of data and business. interruption
- · Protection against the cost of replacing data, and data-carrying materials and disks, following accidental or malicious damage

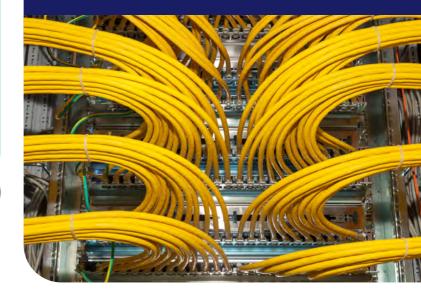
- The cost of converting existing data if it's incompatible with replacement computers
- The cost of rewriting research and development
- Up to £100,000 cover for virus, hacking and denial of service attacks

Additional features and benefits



Claims scenario

A power outage caused irreparable damage to a client's file server before the backup process could be completed. Aviva paid £10,000 for specialists to extract relevant data from previous backups and reinstall it onto a replacement server so business could continue.





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Available cover extensions

Additional features and benefits

- Worldwide cover on laptops, portable equipment and data-carrying media is provided as standard
- If repair is impossible, we pay for replacement equipment to the same specification, or nearest specification if unavailable
- · Computer hardware breakdown, without the need for a maintenance agreement
- · Costs of security guards following theft, malicious damage and arson

- Additional computer equipment obtained through the year
- · Any modification of software if it's incompatible with replacement equipment
- Reinstatement of software following erasure, distortion or corruption, including by computer viruses
- Waste electrical and electronic equipment disposal costs
- Repair investigation costs, including fees for consulting engineers

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Electronic equipment and business interruption

What we cover

This includes any owned or hired-in electrically powered audio, visual or other equipment (excluding computers) that carries out process, monitoring or control functions.

To be clearer, this includes:

- Medical equipment (including MRI units)
- Scientific test equipment
- CCTV cameras

The cover at a glance

This product protects against:

- Accidental loss
- Destruction or damage caused by fire, storm or flood
- Accidental or malicious damage
- Theft, with no forcible or violent entry restrictions
- For hired equipment, we will pay the legal liability under contract conditions, including continuing hire charges.

To get a quote

Please contact your local team with the following details from your client:

- The reinstatement values for the equipment
- The sums insured for data, increased cost of working and business interruption (maximum indemnity periods are needed for this last one)
- The territorial limits required
- Estimated annual hiring charges.

Electronic billboards

Mobile exhibition trailers

Outside broadcasting units.

Available cover extensions

- Reinstatement of data, increased cost of working and business interruption
- Up to £100,000 cover for virus, hacking and denial of service attacks
- Equipment breakdown cover

Additional features and benefits

Claims scenario

While on location abroad and on a tight deadline, a broadcast unit's recording equipment was stolen, putting the whole production in jeopardy. Aviva insurance not only covered the cost of replacement equipment, but also the additional costs for hiring equipment to complete the job on time.





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What we cover

This cover is focused on the machinery that produces alternative forms of energy. It's available for UK-based and international and London Market risks in North America, Europe, and Asia and Pacific, and includes:

- Onshore wind
- Hydro

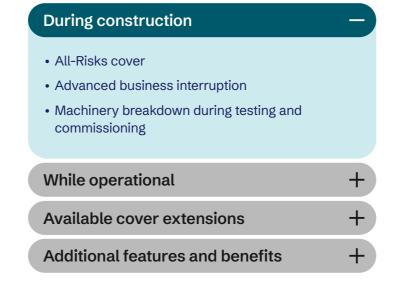
Solar

Biomass

- Battery energy storage
- EV charge points

The cover at a glance

With this product, your clients have cover for material damage and loss of revenue, both during construction and while operational.





A burning inverter at a solar farm caused fire, heat and smoke damage to modules. The inverter was made safe and the site was able to continue operating at a reduced capacity. Aviva paid for a replacement inverter under Material Damage cover, and the claim for loss of revenue was £200,000.



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Renewable energy

What we cover

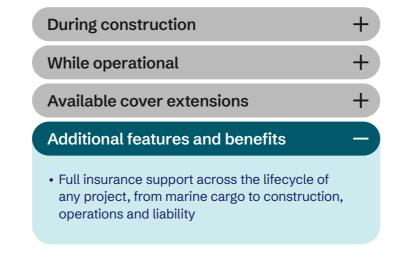
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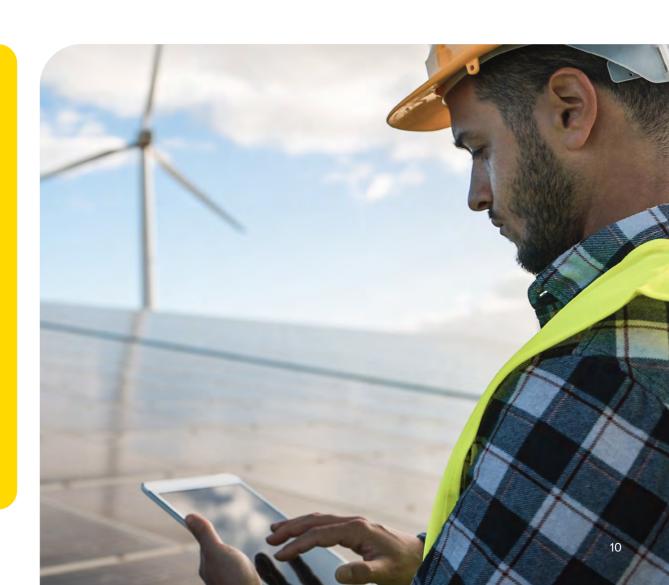
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Construction risks

- The estimated contract value and period of contract
- Manufacturer and model of equipment
- Testing and commissioning period
- Name and experience of main contractor.

Operational risks

- Type of technology
- Manufacturer and model of equipment
- The equipment's output
- Its total new replacement value
- Sum insured/indemnity period in respect of loss of revenue
- Maintenance conditions and procedures
- Lead times for replacement of key/critical items.





What we cover

Electric vehicle (EV) charge points from installation to operation.

The cover at a glance

This covers clients for both machinery damage and loss of revenue for the charging stations themselves and any ancillary equipment. Aviva can offer electric vehicle charge point cover for UK-based and international and London Market risks in North America, Europe, and Asia and Pacific.

During construction

- All-Risks cover (including fire, flood, damage and theft)
- Machinery breakdown during testing and commissioning
- Advanced business interruption

While operational

Available cover extensions

Additional features and benefits



+



Claims scenario

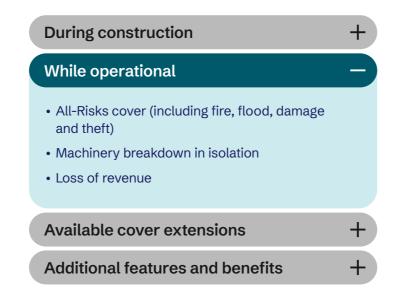


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Why choose Aviva?



Machinery damage and business interruption

What we cover

Our cover protects a wide range of machinery, plant and apparatus that's installed at your client's premises and is vital to their business.

This includes:

- Extrusion presses
- Steam-pressure drying cylinders
- Chemical feed hoppers
- Printing and pre-press machinery
- Computer numerical control (CNC) machines and machine tools
- Food processing machinery
- Injection and blow moulding equipment
- Metal fabrication equipment.

The cover at a glance

This protects against unforeseen damage or breakdown to machinery and plant. It pays for replacement or repair of insured items that are typically excluded in a Property policy, if caused by:

Machinery damage insurance

- Breakdown as a result of a mechanical or electrical defect in the machinery
- The fracture or distortion of any part of the machinery or plant
- Collapse of machinery as a result of operator error or omission
- Damage to property due to pressure explosion

Business interruption



Claims scenario

Aviva immediately organised the repair of a manufacturer's specialist equipment when it broke down. This complex response included paying air fares for specialist engineers to fly in, leveraging industry contacts to source replacement equipment and paying the overtime costs to replenish stocks. This speedy response meant the manufacturer could continue running its business with no impact on its customers, preventing any loss of reputation and potential loss of future orders.



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Machinery damage insurance



• This cover pays for any shortfall in revenue or profit during the period when critical pieces of machinery can't perform. It also covers the higher costs of a high-priority repair



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Machinery damage and business interruption

Available cover extensions

 Damage to lifted goods and any damage caused to surrounding property

Additional features and benefits



To get a quote

Your client will need to provide the following:

- The total new replacement value of all installed production plant and machinery
- Details of items of plant which are critical to production
- The age of and maintenance regimes on the plant
- The annual gross profit or revenue of the business
- Details of any previous losses and whether they were insured or not.



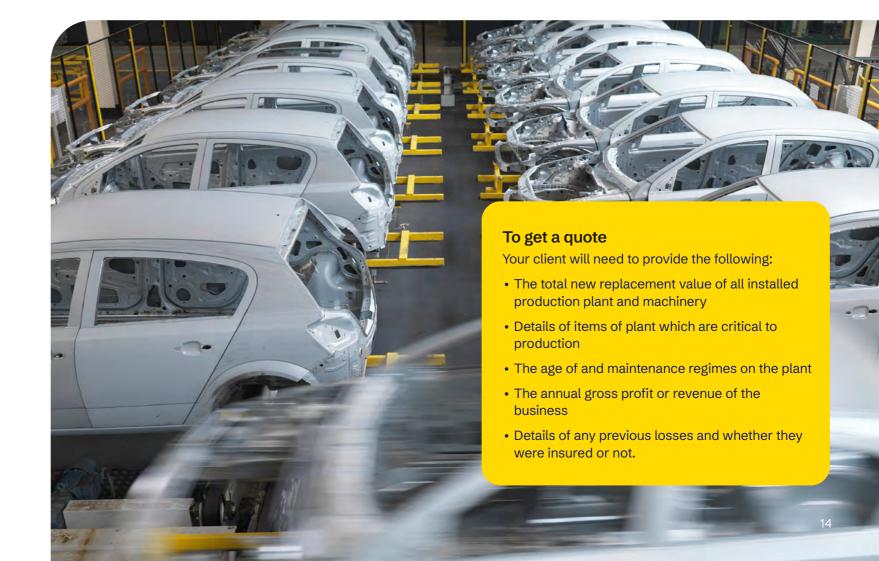
Machinery damage and business interruption

Available cover extensions



Additional features and benefits

- Cover is on a reinstatement-as-new basis
- Business Interruption cover includes the expediting costs to ensure repairs are carried out as quickly as possible
- Cover for temporary hire or rental of replacement machinery or plant
- Automatic cover for additional property insured
- Avoid unexpected coverage gaps by complementing the cover with your client's property or commercial combined policy





Protecting projects

Contractors' plant

Machinery contract works

Computers

Electronic equipment Renewable energy

EV charge points

Machinery damage

Deterioration of stock

Inspection of services Why choose Aviva?



Deterioration of stock

What we cover

Our cover protects your client's frozen or chilled foods while they're stored in a cold chamber prior to sale, use or distribution.

This includes:

- Domestic or commercial refrigerators and freezers
- Purpose-built cold stores
- Goods stored in a client's own cold storage facility or public cold storage facility.

The cover at a glance

Your client will be covered for any loss or damage, deterioration or contamination to goods in cold storage caused by:

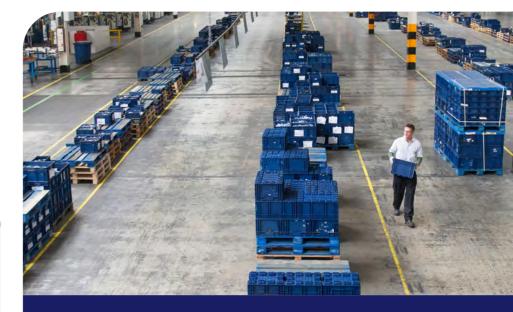
- A temperature change due to operator error; or accidental damage to, or breakdown of, the refrigerator or cold store
- · Accidental leakage of refrigerant gases or fumes
- Failure of the electricity supply to the insured's premises.

Available cover extensions

- Disposal of condemned goods
- · Cleaning and decontamination of the cold chamber following a loss

Additional features and benefits





Claims scenario

A food production company lost over £100,000 during a 12-hour power cut. The Aviva-appointed loss adjuster arranged a settlement within just a few days of gathering the paperwork, including disposal of the damaged goods.



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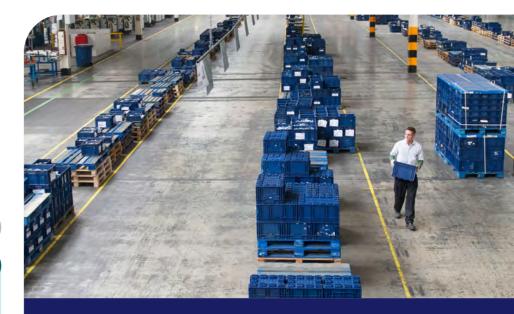
- A temperature change due to operator error; or accidental damage to, or breakdown of, the refrigerator or cold store
- · Accidental leakage of refrigerant gases or fumes
- Failure of the electricity supply to the insured's premises.

Available cover extensions



- Additional costs incurred to avoid or reduce damage such as the cost to relocate goods to an alternative cold store
- Available stand-alone or as part of a commercial combined policy
- · Cover can be based on the goods' cost or selling price

Note that premium discounts are available to clients who invest in standby/backup refrigeration or power generators.



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Deterioration of stock

To get a quote

Your client will need to provide the following:

- The type of goods and value of goods being stored (cost or selling price)
- The number of and type of freezers or cold stores
- The size and age of the cold storage facility and the maintenance regime
- Information on standby/backup refrigeration or power generation equipment
- Temperature check frequencies and how they are logged (manually or electronic)
- Whether the cold storage facilities have temperature alarms fitted and, if so, the procedure in the event of a temperature fluctuation.



Electronic

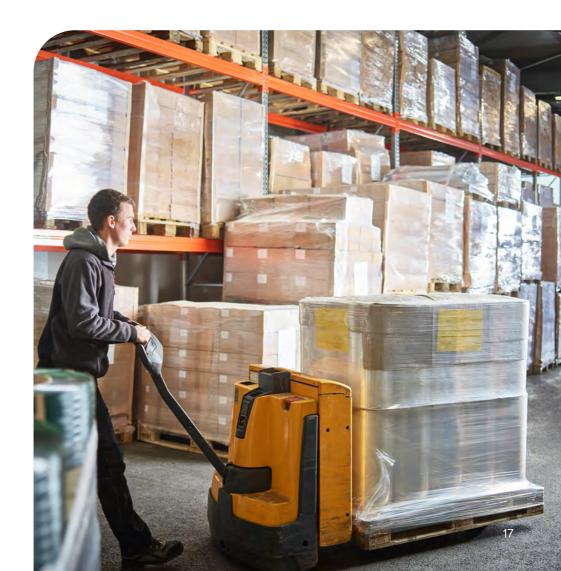
Inspection services

We provide comprehensive machinery inspection services via our Specialist Partner Bureau Veritas UK Limited. These inspections help clients meet their statutory requirements under health and safety legislation. Electrical inspection services are set out on the following page.

Statutory inspection services

Each of these services is accredited by the United Kingdom Accreditation Service (UKAS).

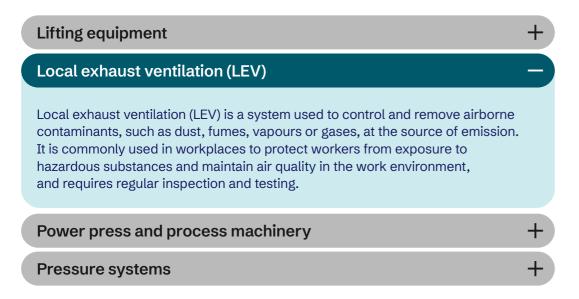
Lifting equipment This ensures your client's business complies with the Lifting Operations and Lifting Equipment Regulation 1998 (LOLER). The regulation applies to all work equipment with a lifting function and requires regular, thorough examinations. Local exhaust ventilation (LEV) Power press and process machinery **Pressure systems**



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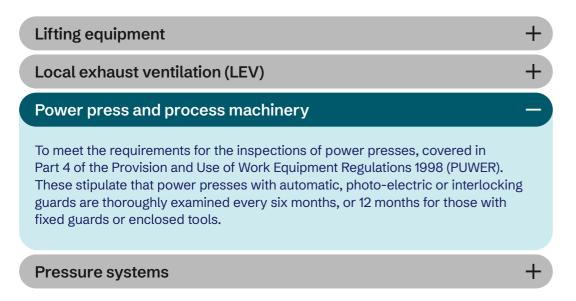


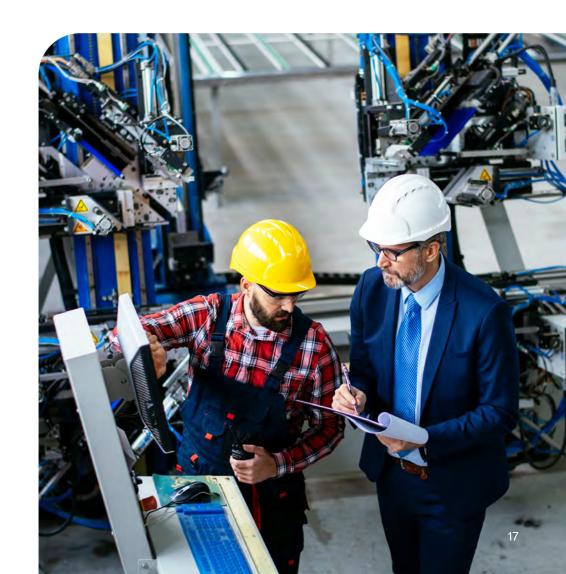


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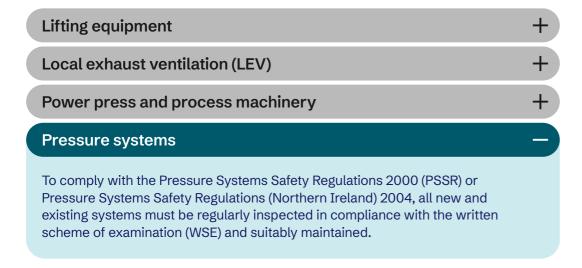


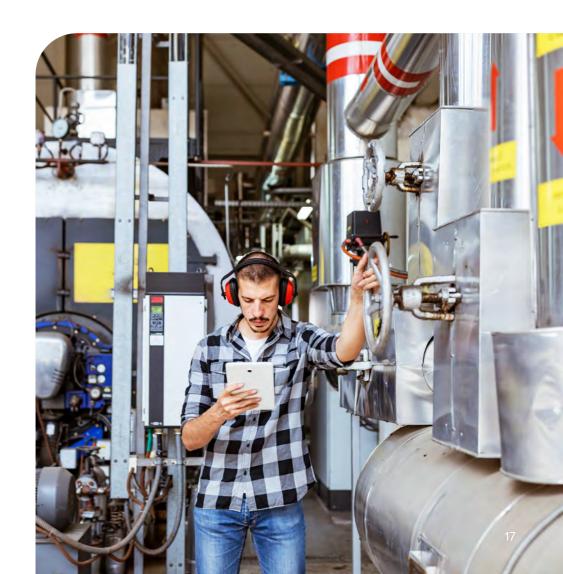


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Electrical inspection services

These services are accredited by the National Inspection Council for Electrical Installation Contracting (NICEIC), a wholly owned subsidiary of the Electrical Safety Council.

Fixed electrical wiring inspection and testing

To comply with the Electricity at Work Regulations 1989, set by the Institution of Electrical Engineers (IEE), which require all electrical systems to be maintained to a safe standard. All electrical systems, from the main intake through to the final fixed appliances and accessories, must be tested and inspected on a regular basis.

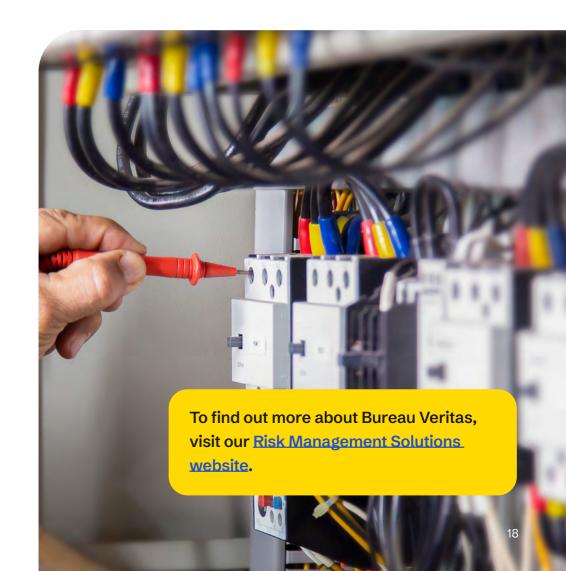
Electrical equipment testing, including the safety and compliance of EV charging points

+

Our Specialist Partner

Bureau Veritas UK Limited is one of the UK's leading inspection authorities, specialising in statutory inspection and electrical inspection and testing. It has a nationwide network of more than 350 qualified engineer surveyors and technical specialists, who offer independent advice and support to help businesses conform to current health and safety regulations, which can also help to reduce repair and maintenance costs.

All the inspection reports are available through the online reporting system SWIFT, which provides 24/7 access to your clients.





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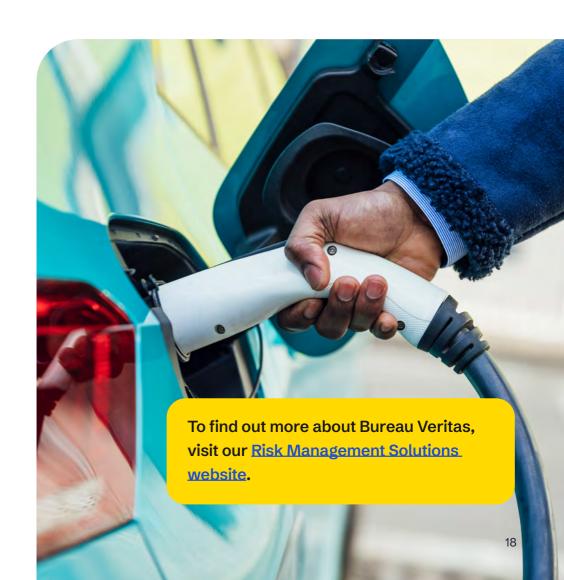
Electrical equipment testing, including the safety and compliance of EV charging points

As another part of our comprehensive service, we offer inspection and testing of portable electrical appliances.

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Aviva Risk Management Solutions (ARMS) is an integral part of our Global and Specialty Risk proposition. Our risk consultants help your clients take a more robust approach to risk management, and therefore help them to safeguard their assets and protect their business for the long term.

- Desktop review
- Survey
- Virtual risk management
- Aviva self-assess.







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Additional features and benefits

Thermographic imaging

All our risk consultants have access to and are trained to use thermographic cameras during site visits. These non-intrusive tools can add value to many areas of risk management, including identifying electrical hot spots, mechanical friction, insulation damage and fluid leaks. For more information visit our website.

Drones

Technical specialists and expertise

Claims

To find out more

Either contact your local Engineering and Renewable Energy team, or go directly to the ARMS website here.



Loss avoidance scenario

During a site survey, a thermographic camera was able to identify a hot spot on an electric vehicle charge point. The charger was isolated and the maintenance provider contacted. It was discovered that it had been installed in a way which could have led to a fire outbreak, exposing a larger property asset to potential damage.



projects

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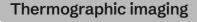
Deterioration of stock

Inspection of services



Risk management

Additional features and benefits



Drones

ARMS has Civil Aviation Authority (CAA) licensed drone pilots to conduct aerial surveys and services for specific situations such as solar arrays or construction sites. For more information visit our website.

Technical specialists and expertise

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Loss avoidance scenario

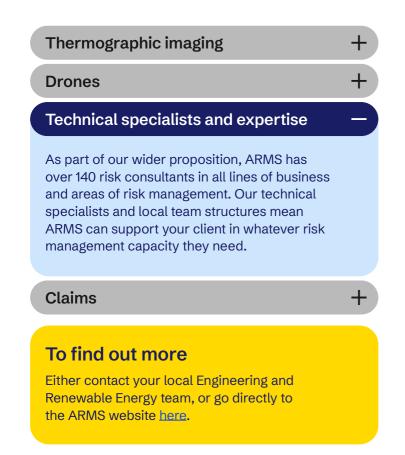
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Aviva Engineering and Renewable Energy Product Brochure





Additional features and benefits





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Additional features and benefits



ARMS works closely with claims to understand what failure modes and root causes can impact a client's site. We also analyse the trends impacting claims quantum to help underpin our risk management proposition.

To find out more

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Why choose Aviva?



Claims service - the Aviva difference

From straightforward to complex situations, our claims experts are here for your clients and will look to resolve matters quickly and effectively, while managing the overall cost of the claim.

Making a claim

Your clients can notify us directly via email at engineering.claims@aviva.com and can find out more details about our services here.

Aligned UK-based claim handlers

Our expert team helps to guide your client through the claims process from start to finish, working with all stakeholders to tightly control claims costs.

Technical experts

This is an all-embracing policy providing protection from the start of the construction phase through to testing and commissioning.

Integrated claims and underwriting

We help your clients with complex risks, plan for potential loss scenarios and understand how the policy cover will respond.



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Our proposition at a glance

We specialise in providing bespoke, flexible cover and risk management solutions for a range of customers, from small organisations through to highly complex projects, undertaken by some of the UK's largest contractors.

Tailored protection

From the design and planning stage to development and completion, every aspect of a project is considered. So, if the unexpected happens, Aviva can provide seamless protection for all elements throughout the entirety of the project.

Risk management

Our Risk Consultants can help your clients take a more robust approach to managing risk through a collaborative approach, and through the use of techniques and tools that highlight any potential risk areas. In addition, Aviva Risk Management Solutions (ARMS) has a dedicated website with free support materials.

Inspections

We provide comprehensive machinery inspection services to help your client meet its statutory requirements under health and safety legislation. These inspections are undertaken by our Specialist Partner Bureau Veritas UK Limited.

Dedicated claims service

Our expert teams will guide clients through the claims process from start to finish. For more complex risks, our claims service managers will work alongside you and your client to design a claims procedure in advance of a major loss to avoid any delays.



Engineering and Renewable Energy trading hubs

We've created Engineering and Renewable Energy hubs in areas of the UK where we see the biggest areas of growth. These hubs have trading, underwriting and servicing capabilities to help us increase the profile and presence of Aviva in key markets.

| London hub | 80 Fenchurch Street, London EC3M 4AE |
|----------------|--|
| Birmingham hub | Lombard House, 145 Great Charles Street, Birmingham B3 3LT |
| Glasgow hub | 145 Vincent Street, Glasgow G2 5JF |
| Leeds hub | 4th Floor, Whitehall Riverside, Leeds LS1 4BN |
| Manchester hub | 4th Floor, 10 Chapel Walks, Manchester M2 1HL |

Telephone: 0207 7646035*

Email: ukengineering@aviva.com

*The costs of calls to 01- and 02-prefixed numbers are charged at national call rates (charges may vary dependent on your network provider) and are usually included in inclusive-minutes plans from landlines and mobiles. For our joint protection telephone calls may be recorded and/or monitored.



Find out more

For more information on any UK products and services, contact your local Engineering and Renewable Energy team.

For international and London Market risks, contact <u>Victoria Kent</u> or any member of the Renewable Energy team.

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