

FOR TODAY'S INVESTOR

We realize that everyone is unique. This is why we start by listening closely to our clients to understand their investment aspirations and concerns. Our role is not only to understand each investor's desired outcomes, it is also to possess a deep understanding, by using our extensive skills and experience, of how we aim to deliver them. We make it our business to know what's important to our clients and use this insight to develop strategies that aim to cater to their real goals, and help build stronger and deeper long term relationships.

In an environment where investors face a bewildering choice of ever more complex financial products, gaining the outcomes they desire can be challenging. We have strategies that aim to meet this objective, now and over the long term.

This is why we are unequivocally for today's investor.



EUAN MUNRO*
CHIEF EXECUTIVE OFFICER
AVIVA INVESTORS, LONDON

*Euan Munro is a member of AIA and AIC's participating affiliate, Aviva Investors Global Services Limited.

WHO WE ARE

Aviva Investors is the investment arm of Aviva plc, a multinational financial services company headquartered in London and listed on the London Stock Exchange, who offers general insurance in the UK, Europe, Asia and Canada.



Source: Aviva Investors, as of December 31, 2017

Source: Aviva Investors, as of December 31, 2017

GLOBAL LOCATIONS

We employ over 1,400 professionals, including 400 investment professionals, and our operations span 17 financial centers. As such, **our clients stand to benefit not only from our significant local knowledge and experience but also from the extensive global investment resources at our disposal.**

Source: Aviva Investors, as of December 31, 2017

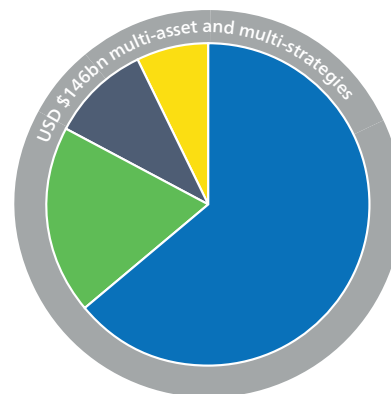


ASSETS UNDER MANAGEMENT

Asset Class	£m	€m	\$m	%
Fixed Income	215,840	243,152	291,977	61
Equities	67,730	76,301	91,622	19
Real Estate	35,391	38,870	47,875	10
Other	34,266	38,602	46,353	10
Total	353,227	397,924	477,827	100

Source: Aviva Investors, as of December 31, 2017. Other = mixed assets, balanced funds and structured products managed by Aviva Investors which cannot be allocated to a specific asset class. Please note: Our Multi-asset team manage over \$146bn of assets across Aviva Investors and would be included in the figures above.

As of December 31, 2017 | Aviva Investors America AUM: \$8.9 billion USD | Aviva Investors Canada AUM: \$9.3 billion CAD.



NORTH AMERICAN CAPABILITIES

The capabilities to focus on the outcomes investors need.

Multi-Strategy

AIMS Target Return*
AIMS Target Income**

Fixed Income

Global High Yield
Short Duration Global High Yield
US High Yield
US Long Government Credit
Global Investment Grade
Canadian Core**
Canadian Core Plus**

Infrastructure

Alternative Income Solutions**

Emerging Markets (EM)

EM Hard Currency
EM Local Currency
EM Small Cap

Real Estate

Outsourced Real Estate Solutions
Joint Ventures and Co-Investments
Encore+ Pan-European Real Estate**

*AIMS Target Return is available in the US and Canada through sub-advisory agreements and in separate vehicles for institutional clients.

**Only available in Canada

CONTACT US

THOMAS MEYERS, CFA

HEAD OF CLIENT SOLUTIONS, AMERICAS
E: TOM.MEYERS@AVIVAINVESTORS.COM
O: 312.873.5875 | M: 312.764.8777

COLBY MCVEY, CFA

CLIENT SOLUTIONS DIRECTOR
E: COLBY.MCVEY@AVIVAINVESTORS.COM
O: 312.873.5879 | C: 630.222.6865

JF MILETTE

HEAD OF CANADIAN SALES
E: JF.MILETTE@AVIVAINVESTORS.COM
O: 416.360.2769 | C: 416.356.4405

TO LEARN MORE ABOUT OUR CAPABILITIES AND TO READ OUR LATEST INSIGHTS, VISIT US AT AVIVAINVESTORS.COM

Aviva Investors is a global asset management firm comprised of a group of affiliated companies, each of which is regulated in the jurisdiction in which it operates. Each Aviva Investors affiliate is a subsidiary of Aviva plc, a publicly traded multi-national financial services company headquartered in the United Kingdom (UK). The professionals quoted in this brochure are associated with Aviva Investors Holdings Limited (AIHL) and/or Aviva Investors Global Services Limited (AIGSL), UK based investment manager authorized by the Financial Conduct Authority (FCA).

For Use in Canada

Aviva Investors Canada, Inc ("AIC") is located in Toronto and is based within the North American region of the global organization of affiliated asset management businesses operating under the Aviva Investors name. AIC is registered with the Ontario Securities Commission ("OSC") as a Portfolio Manager, an Exempt Market Dealer, and a Commodity Trading Manager.

For Use in the United States

Aviva Investors Americas LLC is a federally registered investment advisor with the U.S. Securities and Exchange Commission. Aviva Investors Americas is also a commodity trading advisor ("CTA") and commodity pool operator ("CPO") registered with the Commodity Futures Trading Commission ("CFTC"), and is a member of the National Futures Association ("NFA"). In performing its services, AIA utilizes the services of investment professionals of affiliated investment advisory firms who are best positioned to provide the expertise required to manage a particular strategy or product. In keeping with applicable regulatory guidance, each such affiliate entered into a Memorandum of Understanding ("MOU") with AIA pursuant to which such affiliate is considered a "Participating Affiliate" of AIA as that term is used in relief granted by the staff of the Securities and Exchange Commission allowing US registered investment advisers to use portfolio management and trading resources of advisory affiliates subject to the supervision of a registered adviser. Investment professionals from AIA's Participating Affiliates render portfolio management, research or trading services to clients of AIA. Investment professionals from the Participating Affiliate also render substantially similar portfolio management research or trading services to clients of advisory affiliates which may result in performance better or worse than presented herein. This means that the employees of the Participating Affiliate who are involved in the management of strategies and other products offered to US investors are supervised by AIA.

Aviva Investor Americas' Form ADV Part 2A, which provides background information about the firm and its business practices, is available upon written request to: Compliance Department, 225 W. Wacker Drive, Suite 1750, Chicago, IL 60606. Not all of the strategies discussed in this brochure are currently offered in the United States and may not be suitable for every investor. There are risks associated with all investments and those risks may be higher for strategies investing in alternative, derivatives and small cap asset classes. Past performance is no guarantee of future results and may not be repeated.

This Brochure is for Investment Professional Use Only, is not intended for further distribution or dissemination and is not to be used with retail investors.