J.P.Morgan CAZENOVE

The Board of Directors Aviva plc St Helen's 1 Undershaft London EC3P 3DQ

1 December 2014

Dear Sirs,

Announcement pursuant to Rule 2.7 of the City Code on Takeovers and Mergers (the "Takeover Code") issued by the Panel on Takeovers and Mergers dated on or around the date of this letter relating to the recommended all-share acquisition by Aviva plc (the "Company") of Friends Life Group Limited (the "Rule 2.7 Announcement")

Pursuant to Rule 23.3 of the Takeover Code, we hereby consent to the inclusion of the report of the Company's financial advisers being provided pursuant to Rule 28.1(a)(ii) of the Takeover Code which bears our name in the form and context in which it appears in the Rule 2.7 Announcement.

Yours faithfully,

J.P. Woogen Lineted

J.P. Morgan Limited (which conducts its UK investment banking business as J.P. Morgan Cazenove)