# **Gresham Insurance Company Limited**

Annual FSA Insurance Returns for the year ended 31st December 2012



(Appendices 9.1, 9.2, 9.5, 9.6)

Produced using BestESP® Services - UK

## Gresham Insurance Company Limited

## Year ended 31st December 2012

## Contents

Appendix 9.1		Page
Form 1	Statement of solvency – general insurance business	1
	Covering sheet to Form 1	2
Form 3	Components of capital resources	3
Form 11	Calculation of general insurance capital requirement – premiums amount and brought forward amount	6
Form 12	Calculation of general insurance capital requirement – claims amount and result	7
Form 13	Analysis of admissible assets	8
Form 15	Liabilities (other than long term insurance business)	11
Form 16	Profit and loss account (non-technical account)	12
Appendix 9.2		
Form 20A	General insurance business: summary of business carried on	13
Form 20	General insurance business revenue: Technical account (excluding equalisation provisions)	16
Form 21	General insurance business (accident year accounting): Analysis of premiums	21
Form 22	General insurance business (accident year accounting): Analysis of claims, expenses and technical provisions	26
Form 23	General insurance business (accident year accounting): Analysis of net claims and premiums	31
Form 31	General insurance business (accident year accounting): Analysis of gross claims and premiums by risk category for direct insurance and facultative reinsurance	36
Form 32	General insurance business (accident year accounting): Analysis of gross claims and premiums for motor vehicle direct insurance and facultative reinsurance	37
Form 37	Equalisation provision	38
Form 38	Equalisation provisions technical account: Accident year accounting	39
	Rule 9.25 – Major Reinsurers	40
	Rule 9.26 – Major Facultative Reinsurers	42
	Rule 9.27 – Major Cedants	43
	Rule 9.29 – Additional information on Derivative Contracts	44
	Rule 9.30 – Additional information on Controllers	45
Appendix 9.5		
	Rule 9.32 – Additional information on General Insurance Business Ceded	46
	Rule 9.32A – Additional information on Financial Reinsurance and Financing Arrangements	47
Supplementa	ry Notes to the Return	48
Appendix 9.6		
	Directors' Certificate	53
	Auditors' Report	54

## Statement of solvency - general insurance business

Name of insurer Gresham Insurance Company Limited

Global business

Financial year ended 31st December 2012

Solo solvency calculation

	Company registration number	GL/UK/CM	Period ended A day month year			units
R1	110410	GL	31	12	year 2012	£000
			As at e this fina yea	incial	As at o the pro ye	
			1		:	2

Capital resources arising outside the long-term insurance fund	11	79596	76801
Capital resources allocated towards long-term insurance business arising outside the long-term insurance fund	12		
Capital resources available to cover general insurance business capital resources requirement (11-12)	13	79596	76801

#### Guarantee fund

Guarantee fund requirement	21	6460	6727
Excess (deficiency) of available capital resources to cover guarantee fund requirement	22	73136	70074

## Minimum capital requirement (MCR)

General insurance capital requirement	31	19379	20181
Base capital resources requirement	33	2984	3056
Individual minimum capital requirement	34	19379	20181
Capital requirements of regulated related undertakings	35		
Minimum capital requirement (34+35)	36	19379	20181
Excess (deficiency) of available capital resources to cover 50% of MCR	37	69906	66711
Excess (deficiency) of available capital resources to cover 75% of MCR	38	65061	61666

## Capital resources requirement (CRR)

Capital resources requirement	41	19379	20181
Excess (deficiency) of available capital resources to cover general insurance business CRR (13-41)	42	60217	56620

#### **Contingent liabilities**

Quantifiable contingent liabilities in respect of other than long-term insurance business as shown in a supplementary note to Form 15	51	
shown in a supplementary note to rollin ro		

#### Covering sheet to Form 1

Name of insurer

Global business

Financial year ended

31st December 2012

Gresham Insurance Company Limited

 $C\overline{\zeta}$ .....

Clifford Abrahams

Director

Anthony Middle

Director

hubard D. Spuli

Richard Spicker

Company Secretary

London, 25th March 2013

## Components of capital resources

Form 3 (Sheet 1)

## Name of insurer Gresham Insurance Company Limited

Global business

Financial year ended 31st December 2012

			Company registration number		GL/UK/CM	F day	Period end month		units
				40				year	
		R3	1104	10	GL	31	12	2012	£000
			nsurance ness		ong-term Ince business	of this	at the end financial /ear	of the	at the end previous ear
		-	1		2		3		4
Core tier one capital									
Permanent share capital	11		61400				61400		61400
Profit and loss account and other reserves	12		19686				19686		15401
Share premium account	13								
Positive valuation differences	14								
Fund for future appropriations	15								
Core tier one capital in related undertakings	16								
Core tier one capital (sum of 11 to 16)	19		81086				81086		76801
Tier one waivers									
Unpaid share capital / unpaid initial funds and calls for supplementary contributions	21								
Implicit items	22								
Tier one waivers in related undertakings	23								
Total tier one waivers as restricted (21+22+23)	24								
Other tier one capital	-								
Perpetual non-cumulative preference shares as restricted	25								
Perpetual non-cumulative preference shares in related undertakings	26								
Innovative tier one capital as restricted	27								
Innovative tier one capital in related undertakings	28								
		•							
Total tier one capital before deductions (19+24+25+26+27+28)	31		81086				81086		76801
Investments in own shares	32								
Intangible assets	33	1							
Amounts deducted from technical provisions for discounting	34		(104)			1	(104)		
Other negative valuation differences	35		. ,						
Deductions in related undertakings	36								
Deductions from tier one (32 to 36)	37		(104)				(104)	)	
Total tier one capital after deductions (31-37)	39		81190				81190		76801

## Components of capital resources

Form 3 (Sheet 2)

Name of insurer Gresham Insurance Company Limited

Global business

Financial year ended 31st December 2012

Company registration number		on	GL/UK/CM	P day	Period ended month year		units
R3	1104	10	GL	31	12	2012	£000
	l insurance siness 1		ng-term ce business <b>2</b>	of this	at the enc financial ear 3	of the	at the end previous ear <b>4</b>

Tier two capital			
Implicit items, (tier two waivers and amounts excluded from line 22)	41		
Perpetual non-cumulative preference shares excluded from line 25	42		
Innovative tier one capital excluded from line 27	43		
Tier two waivers, innovative tier one capital and perpetual non-cumulative preference shares treated as tier two capital (41 to 43)	44		
Perpetual cumulative preference shares	45		
Perpetual subordinated debt and securities	46		
Upper tier two capital in related undertakings	47		
Upper tier two capital (44 to 47)	49		

Fixed term preference shares	51
Other tier two instruments	52
Lower tier two capital in related undertakings	53
Lower tier two capital (51+52+53)	59

Total tier two capital before restrictions (49+59)	61		
Excess tier two capital	62		
Further excess lower tier two capital	63		
Total tier two capital after restrictions, before deductions (61-62-63)	69		

## Components of capital resources

Form 3 (Sheet 3)

## Name of insurer Gresham Insurance Company Limited

Global business

Financial year ended 31st December 2012

Company registration number			GL/UK/CM	P day	Period end month	ed year	units
R3	1104	10	GL	31	12	2012	£000
	insurance siness 1		ong-term nce business <b>2</b>	of this	at the end financial ear 3	of the y	at the end previous ear <b>4</b>

Total	capital	resources

Positive adjustments for regulated non-insurance related undertakings	71			
Total capital resources before deductions (39+69+71)	72	81190	81190	76801
Inadmissible assets other than intangibles and own shares	73			
Assets in excess of market risk and counterparty limits	74	1594	1594	
Deductions for related ancillary services undertakings	75			
Deductions for regulated non-insurance related undertakings	76			
Deductions of ineligible surplus capital	77			
Total capital resources after deductions (72-73-74-75-76-77)	79	79596	79596	76801

## Available capital resources for GENPRU/INSPRU tests

Available capital resources for guarantee fund requirement	81	79596	79596	76801
Available capital resources for 50% MCR requirement	82	79596	79596	76801
Available capital resources for 75% MCR requirement	83	79596	79596	76801

#### Financial engineering adjustments

Implicit items	
Financial reinsurance – ceded	
Financial reinsurance – accepted	
Outstanding contingent loans	
Any other charges on future profits	
Sum of financial engineering adjustments (91+92-93+94+95)	

## Calculation of general insurance capital requirement - premiums amount and brought forward amount

Name of insurer Gresham Insurance Company Limited

Global business

Financial year ended **31st December 2012** 

General insurance business

			Company registration number	GL/UK/CI		Period en month	ded year	units
		R11	110410	GL	31	12	2012	£000
			I		This fina yea		Prev ye	
					1		2	2
Gross premiums written				11		231818		237927
Premiums taxes and levies (included in line	: 11)			12				
Premiums written net of taxes and levies (1	1-12)			13		231818		237927
Premiums for classes 11, 12 or 13 (include	d in line 13)			14		1122		
Premiums for "actuarial health insurance" (	included in line 13)			15				
Sub-total A (13 + 1/2 14 - 2/3 15)				16		232379		237927
Gross premiums earned				21		235451		245975
Premium taxes and levies (included in line	21)			22				
Premiums earned net of taxes and levies (2	21-22)			23		235451		245975
Premiums for classes 11, 12 or 13 (include	d in line 23)			24		1215		
Premiums for "actuarial health insurance" (	included in line 23)			25				
Sub-total H (23 + 1/2 24 - 2/3 25)				26		236059		245975
Sub-total I (higher of sub-total A and sub-t	otal H)			30		236059		245975
Adjusted sub-total I if financial year is not	a 12 month period	to produce	an annual figure	31				
Division of gross adjusted premiums amount: sub-total I (or adjusted sub-total I	x 0.18			32		42491		44276
if appropriate)	Excess (if any) ov	er 61.3M E	URO x 0.02	33		3732		3915
Sub-total J (32-33)				34		38759		40361
Claims paid in period of 3 financial years				41		410095		450090
Claims outstanding carried forward at the	For insurance bus underwriting year		unted for on an	42				
end of the 3 year period	For insurance bus accident year bas		unted for on an	43		79245		64761
Claims outstanding brought forward at the	For insurance bus underwriting year		unted for on an	44				
beginning of the 3 year period	For insurance bus accident year bas		unted for on an	45		99934		95932
Sub-total C (41+42+43-44-45)				46		389406		418919
Amounts recoverable from reinsurers in res Sub-total C	pect of claims inclu	uded in		47	:	347474		402784
Sub-total D (46-47)				48		41932		16135
<b>Reinsurance ratio</b> (Sub-total D / sub-total C or, if more, 0.50 c	or, if less, 1.00)			49		0.50		0.50
Premiums amount (Sub-total J x reinsur	ance ratio)			50		19380		20181
Provisions for claims outstanding (before d	scounting and net	of reinsurar	ice)	51		2678		4919
Provisions for claims outstanding (before d and 51.2 are zero, otherwise zero	scounting and gros	s of reinsur	ance) if both 51.	<sup>1</sup> 52				
Brought forward amount (see instruction 4)				53		10987		17285
Greater of lines 50 and 53				54		19380		20181

## Calculation of general insurance capital requirement - claims amount and result

Name of insurer Gresham Insurance Company Limited

Global business

Financial year ended **31st December 2012** 

General insurance business

			Company registration number	GL	/UK/CM	P dav	eriod ene month	ded vear	units
		R12	110410		GL	31	12	2012	£000
					This	s financ year	ial	Previ yea	
						1		2	
Reference period (No. of mor	nths) See INSPRU 1.1.63F	२		11			36		36
Claims paid in reference perio	od			21		410	0095		450090
Claims outstanding carried forward at the end of the	For insurance business a underwriting year basis	accounted	for on an	22					
reference period	For insurance business a accident year basis	accounted	for on an	23		79	9245		64761
Claims outstanding brought	For insurance business a underwriting year basis	accounted	for on an	24					
forward at the beginning of the reference period	For insurance business a accident year basis	accounted	for on an	25		99	9934		95932
Claims incurred in reference	beriod (21+22+23-24-25)			26		389	9406		418919
Claims incurred for classes 1	1, 12 or 13 (included in 26	)		27		5	5131		
Claims incurred for "actuarial	health insurance" (include	ed in 26)		28					
Sub-total E (26 + 1/2 27 - 2/3	3 28)			29		391	1972		418919
Sub-total F - Conversion of s divide by number of months in	ub-total E to annual figure n the reference period)	e (multiply	by 12 and	31		130	0657		139640
Division of sub-total F	X 0.26			32		33	3971		36306
(gross adjusted claims amount)	Excess (if any) over 42.9	9M EURO	x 0.03	33		2	2882		3134
Sub-total G (32 - 33)				39		31	1089		33172
Claims amount Sub-total G	k reinsurance ratio (11.4	9)		41		15	5545		16586
Higher of premiums amount	and brought forward an	nount (11.	54)	42		19	9379		20181
General insurance capital re	equirement (higher of line	es 41 and 4	42)	43		19	9379		20181

## Analysis of admissible assets

Name of insurer

Gresham Insurance Company Limited

Global business

Financial year ended 31st December 2012

Category of assets

#### Total other than Long-term insurance business assets

		Company registration number	GL/UK/CN	l da	Period en y month		units	Category of assets
	R13	110410	GL	3	1 12	2012	£000	1
					As at en financia			nd of the ous year
					1			2
Land and buildings				11				

## Investments in group undertakings and participating interests

III incurance dependente	shares	21		
UK insurance dependants	debts and loans	22		
Other incurance dependents	shares	23		
Other insurance dependants	debts and loans	24		
Non insurance dependente	shares	25		
Non-insurance dependants	debts and loans	26		
Other group undertakings	shares	27		
Other group undertakings	debts and loans	28	3838	
Participating interests	shares	29		
	debts and loans	30		

#### Other financial investments

Equity shares		41		
Other shares and other variable	yield participations	42		
Holdings in collective investmen	43			
Rights under derivative contracts		44		
Fixed interest securities		45		
Fixed interest securities	Other	46		
Variable interest securities		47		
Other		48		
Participation in investment pools	3	49		
Loans secured by mortgages		50		
Loans to public or local authorition undertakings	es and nationalised industries or	51		
Loans secured by policies of ins	urance issued by the company	52		
Other loans		53		
Bank and approved credit & One month or less withdrawal		54	22547	22396
financial institution deposits More than one month withdrawal		55		
Other financial investments		56		

## Analysis of admissible assets

Name of insurer

## Gresham Insurance Company Limited

Global business

Financial year ended 31st December 2012

Category of assets

## Total other than Long-term insurance business assets

			Company registration number	GL/UK/CN	da	Period en / month	ded year	units	Category of assets
		R13	110410	GL	31	12	2012	£000	1
						As at end financia			end of the ous year
						1			2
Deposits with ceding undertakin	gs				57				
Assets held to match linked	Index linke	ed			58				
liabilities	Property li	nked			59				

## **Reinsurers' share of technical provisions**

Provision for unearned premiums	60	120977	124610
Claims outstanding	61	76559	59842
Provision for unexpired risks	62		
Other	63		

## Debtors and salvage

Direct insurance business	Policyholders	71	123347	130278
Direct insurance business	Intermediaries			
Salvage and subrogation recover	ries	73		
Reinsurance	Accepted	74		
Reinsurance	Ceded	75		8293
Dependente	due in 12 months or less	76		
Dependants	due in more than 12 months	77		
Other	due in 12 months or less	78	70	1931
	due in more than 12 months	79		

#### Other assets

Tangible assets	80		
Deposits not subject to time restriction on withdrawal with approved institutions	81		
Cash in hand	82		
Other assets (particulars to be specified by way of supplementary note)	83		
Accrued interest and rent	84		
Deferred acquisition costs (general business only)	85	36295	33553
Other prepayments and accrued income	86	228	105

Deductions from the aggregate value of assets	87		
	-		
Grand total of admissible assets after deduction of admissible assets in excess of market risk and counterparty limits (11 to 86 less 87)	89	383861	381008

## Analysis of admissible assets

Name of insurer

Gresham Insurance Company Limited

Global business

Financial year ended 31st December 2012

Category of assets

#### Total other than Long-term insurance business assets

_		Company registration number	GL/UK/CM	F day	Period en month	ded year	units	Category of assets
	R13	110410	GL	31	12	2012	£000	1
					s at end financia	d of this Il year	-	end of the ous year
					1			2

# Reconciliation to asset values determined in accordance with the insurance accounts rules or international accounting standards as applicable to the firm for the purpose of its external financial reporting

Total admissible assets after deduction of admissible assets in excess of market risk and counterparty limits (as per line 89 above)	91	383861	381008
Admissible assets in excess of market and counterparty limits	92	1594	
Inadmissible assets directly held	93		
Capital resources requirement deduction of regulated related undertakings	94		
Ineligible surplus capital and restricted assets in regulated related insurance undertakings	95		
Inadmissible assets of regulated related undertakings	96		
Book value of related ancillary services undertakings	97		
Other differences in the valuation of assets (other than for assets not valued above)	98		
Deferred acquisition costs excluded from line 89	99		
Reinsurers' share of technical provisions excluded from line 89	100	(1376)	
Other asset adjustments (may be negative)	101		
Total assets determined in accordance with the insurance accounts rules or international accounting standards as applicable to the firm for the purpose of its external financial reporting (91 to 101)	102	384079	381008

Amounts included in line 89 attributable to debts due from related insurers, other than those under contracts of insurance or reinsurance	103	3838	
---	-----	------	--

## Liabilities (other than long-term insurance business)

Name of insurer Gresham Insurance Company Limited

Global business

Financial year ended 31st December 2012

			Company registration number	GL/UK/C		Period en month	ded year	units
		R15	110410	GL	31	12	2012	£000
					As at the this fina yea	incial	As at the the pre-	e end of evious
					1		2	2
Technical provisions (gross amount)								
Provision for unearned premiums				11		120977		12461
Claims outstanding				12		79245		6476 <sup>-</sup>
Provision for unexpired risks				13				
	Crec	lit business		14				
Equalisation provisions	Othe	er than cred	it business	15		378		418
Other technical provisions	I			16				
Total gross technical provisions (11 to 16)				19	:	200600		189789
Provisions and creditors				ĮI				
	Таха	ation		21				
Provisions	Othe	er risks and	charges	22				
Deposits received from reinsurers				31				
	Dire	ct insurance	business	41		924		147
Creditors	Rein	surance ac	cepted	42				
		surance ce		43		14561		93
	Secu	ured		44				
Debenture loans	Unse	ecured		45				
Amounts owed to credit institutions				46		2873		711
	Taxa	ation		47		1485		184
Creditors	Fore	seeable div	idend	48				
	Othe			49		17155		4840
Accruals and deferred income				51		66667		5464
Total (19 to 51)				59		304265		30420
Provision for "reasonably foreseeable adverse vari	iations"			61				
Cumulative preference share capital				62				
Subordinated loan capital				63				
Total (59 to 63)				69	:	304265		30420
				•				
Amounts included in line 69 attributable to liabilities under contracts of insurance or reinsurance	s to related i	insurers, otl	ner than those	71	÷	304265		3611
Amounts deducted from technical provisions for dis	scounting			82		1272		
Other adjustments (may be negative)				83				

Other adjustments (may be negative)83Capital and reserves848108676801Total liabilities under insurance accounts rules or international accounting<br/>standards as applicable to the firm for the purpose of its external financial<br/>reporting (69-82+83+84)85384079381008

## Profit and loss account (non-technical account)

Form 16

Name of insurer Gresham Insurance Company Limited

Global business

Financial year ended 31st December 2012

			Company registration number	GL/UK/CI		Period en month	ded year	units
		R16	110410	GL	31	12	2012	£000
					This fina year	ncial	Prev yea	
					1		2	2
Transfer (to) / from	From Form 20			11		1779		(207)
the general insurance business technical account	Equalisation provision	ons		12		40		(58)
Transfer from the long term insurance	e business revenue acco	ount		13				
	Income			14		150		171
-	Value re-adjustment	s on investr	nents	15				
	Gains on the realisa	tion of inves	stments	16				
	Investment manager	Investment management charges, including interest				4		16
Investment charges	Value re-adjustment	Value re-adjustments on investments				1		
	Loss on the realisati	on of invest	ments	19		3		
Allocated investment return transferre				20				
Other income and charges (particular specified by way of supplementary no				21		3705		6674
Profit or loss on ordinary activities be (11+12+13+14+15+16-17-18-19-20+2				29		5666		6564
Tax on profit or loss on ordinary activ	ities			31		1381		1746
Profit or loss on ordinary activities aft	er tax (29-31)			39		4285		4818
Extraordinary profit or loss (particular specified by way of supplementary no				41				58
Tax on extraordinary profit or loss				42				
Other taxes not shown under the pred	ceding items			43				
Profit or loss for the financial year (39	+41-(42+43))			49		4285		4876
Dividends (paid or foreseeable)				51				8000
Profit or loss retained for the financial	year (49-51)			59		4285		(3124)

## General insurance business - summary of business carried on

Name of insurer Gresham Insurance Company Limited

Form 20A (Sheet 1)

Global business

Financial year ended 31st December 2012

			Company registration number	GL/UK/CM	day	Period ende month	ed year	units
	Γ	R20/	A 110410	GL	31	12	2012	£000
Category number			Gross premium written in this financial year	Provision for ur claims outstandir financ		e end of this	gross prem	vision for unearned ium at the
				Reported		irred but not reported		d of this icial year
			1	2		3		4
001	Total business	1	231818	70878		5622		120977
002	Total primary (direct) and facultative business	2	231818	70878		5622		120977
003	Total treaty reinsurance accepted business	3						
110	Total primary (direct) and facultative accident & health (category numbers 111 to 114)	4	92	359		5		43
120	Total primary (direct) and facultative personal lines motor business (category numbers 121 to 123)	5		11913		259		
160	Primary (direct) and facultative household and domestic all risks.	6	228856	56914		4506		119709
180	Total primary (direct) and facultative personal lines financial loss (category numbers 181 to 187)	7	440	133		713		
220	Total primary (direct) and facultative commercial motor business (category numbers 221 to 223)	8						
260	Total primary (direct) and facultative commercial lines property (category numbers 261 to 263)	′9	362	24		6		180
270	Total primary (direct) and facultative commercial lines liability business (category numbers 271 to 274)	10	2063	1535		133		1044
280	Total primary (direct) and facultative commercial lines financia loss (category numbers 281 to 284)	11	2					
330	Total primary (direct) and facultative aviation (category number 331 to 333)	12						
340	Total primary (direct) and facultative marine (category numbers 341 to 347)	13	3					1
350	Total primary (direct) and facultative goods in transit	14						
400	Miscellaneous primary (direct) and facultative business	15						
500	Total non-proportional treaty business accepted (category numbers 510 to 590)	16						
600	Total proportional treaty reinsurance business accepted (category numbers 610 to 690)	17						
700	Miscellaneous treaty reinsurance accepted business	18						
	Total (lines 4 to 18)	20	231818	70878	1	5622		120977

## General insurance business - summary of business carried on

Name of insurer Gresham Insurance Company Limited

Form 20A (Sheet 2)

Global business

Financial year ended 31st December 2012

		Company registration number GL/UK/				Period endec CM day month			units
		R20	Α	110410	GL	31	12	2012	£000
Category number			w	ross premium vritten in this inancial year	Provision for ur claims outstandir financ		end of thi	s gross premi	ision for unearned um at the
					Reported		red but no eported	t I	l of this cial year
				1	2		3		4

#### PRIMARY (DIRECT) and FACULTATIVE PERSONAL LINES BUSINESS

111	Medical insurance	21				
112	HealthCare cash plans	22				
113	Travel	23	52	345	3	25
114	Personal accident or sickness	24	40	14	2	18
121	Private motor - comprehensive	25		7924	196	
122	Private motor - non-comprehensive	26		3989	63	
123	Motor cycle	27				
160	Household and domestic all risks (equals line 6)	28	228856	56914	4506	119709
181	Assistance	29				
182	Creditor	30	440	133	713	
183	Extended warranty	31				
184	Legal expenses	32				
185	Mortgage indemnity	33				
186	Pet insurance	34				
187	Other personal financial loss	35				

#### PRIMARY (DIRECT) and FACULTATIVE COMMERCIAL LINES BUSINESS

221	Fleets	41				
222	Commercial vehicles (non-fleet)	42				
223	Motor other	43				
261	Commercial property	44	315			156
262	Consequential loss	45	41	20	6	21
263	Contractors or engineering all risks	46	6	4		3
271	Employers liability	47	159	69	1	75
272	Professional indemnity	48				
273	Public and products liability	49	578	220	30	286
274	Mixed commercial package	50	1326	1246	102	683
281	Fidelity and contract guarantee	51				
282	Credit	52				
283	Suretyship	53	2			
284	Commercial contingency	54				

## General insurance business - summary of business carried on

Name of insurer Gresham Insurance Company Limited

Form 20A (Sheet 3)

Global business

Financial year ended 31st December 2012

				Company registration number	GL/UK/CM	P day	Period encommonth	led year	units
		R20	)A	110410	GL	31	12	2012	£000
Category number	FSA return general insurance business reporting categor	/	v	Gross premium written in this financial year	Provision for ur claims outstandir financ		end of thi	s gross premi	ision for unearned um at the
					Reported		red but no eported		l of this cial year
				1	2		3		4

#### PRIMARY (DIRECT) and FACULTATIVE: AVIATION, MARINE and TRANSPORT

PRIMAR	Y (DIRECT) and FACULTATIVE: AVIATION, MARINE and	IRANSPO	RI			
331	Aviation liability	61				
332	Aviation hull	62				
333	Space and satellite	63				
341	Marine liability	64				
342	Marine hull	65				
343	Energy (on and off-shore)	66				
344	Protection and indemnity	67				
345	Freight demurrage and defence	68				
346	War risks	69				
347	Yacht	70	3			1
350	Total primary (direct) and facultative goods in transit (equals line 14)	71				
PRIMAR	Y (DIRECT) and FACULTATIVE: MISCELLANEOUS	_				
400	Miscellaneous primary (direct) and facultative business (equals line 15)	72				
NON-PR	OPORTIONAL TREATY					
510	Non-proportional accident & health	81				
520	Non-proportional motor	82				
530	Non-proportional aviation	83				
540	Non-proportional marine	84				
550	Non-proportional transport	85				
560	Non-proportional property	86				
570	Non-proportional liability (non-motor)	87				
580	Non-proportional financial lines	88				
590	Non-proportional aggregate cover	89				
PROPOR	RTIONAL TREATY					
610	Proportional accident & health	91				
620	Proportional motor	92				
630	Proportional aviation	93				
640	Proportional marine	94				
650	Proportional transport	95				
660	Proportional property	96				
670	Proportional liability (non-motor)	97				
680	Proportional financial lines	98				
690	Proportional aggregate cover	99				
TREATY	REINSURANCE: MISCELLANEOUS					
700	Miscellaneous treaty reinsurance accepted business	101				
	ines 21 to 101)	111	231818	70878	5622	120977
	1110321101011		231010	10010	5022	120977

## General insurance business: Technical account (excluding equalisation provisions)

Name of insurer Gresham Insurance Company Limited

Global business

Financial year ended **31st December 2012** 

FSA general insurance business reporting category

#### **Total Business**

			Company registration number	GL/UK/CM	l day	Period en month	ded year	units	Category number
		R20	110410	GL	31	12	2012	£000	001
Items to be shown net of re	insurance						inancial ear	Prev	ious year
							1		2
	Earned premium (21	I. 19. 5)			11		1904		1967
	Claims incurred (22.	17. 4)			12				
	Claims managemen	t costs (22.	18. 4)		13				
This was do un do musitio a	Adjustment for disco	ounting (22.	52. 4)		14				
This year's underwriting (accident year accounting)	Increase in provision	n for unexpi	red risks (22. 19	9. 4)	15				
	Other technical inco specified by way of			to be	16				
	Net operating exper	ises (22. 42	2. 4)		17		514		645
	Balance of year's ur	derwriting	(11-12-13+14-1	5+16-17)	19		1390		1322
	Earned premium (21	I. 11. 5)			21				
	Claims incurred (22.	13. 4)			22		(1110)	)	2092
	Claims managemen	t costs (22.	14. 4)		23		617		(563
Adjustment for prior years' underwriting	Adjustment for disco	ounting (22.	51. 4)		24		(104)	)	
(accident year accounting)	Other technical inco specified by way of			to be	25				
	Net operating exper	ises (22. 41	. 4)		26				
	Balance (21-22-23+	24+25-26)			29		389		(1529
	Per Form 24 (24. 0	69. 99 - 99	)		31				
Balance from underwriting year accounting	Other technical inco specified by way of			s to be	32				
	Total				39				
Balance of all years' underwri	ting (19+29+39)				49		1779		(207
Allocated investment return					51				
Fransfer to non-technical acc	ount (49+51)				59		1779		(207

## General insurance business: Technical account (excluding equalisation provisions)

Name of insurer Gresham Insurance Company Limited

Global business

Financial year ended **31st December 2012** 

FSA general insurance business reporting category

## Total Primary (Direct) and Facultative Business

			Company registration number	GL/UK/CM	day	Period en month	ded year	units	Category number
		R20	110410	GL	31	12	2012	£000	002
Items to be shown net of re	insurance		•				inancial ear	Prev	ious year
							1		2
	Earned premium (21	. 19. 5)			11		1904		1967
	Claims incurred (22.	17. 4)			12				
	Claims managemen	t costs (22.	18. 4)		13				
This was also we do now it is a	Adjustment for disco	ounting (22.	52. 4)		14				
This year's underwriting (accident year accounting)	Increase in provisior	n for unexpi	ired risks (22. 19	). 4)	15				
	Other technical inco specified by way of			to be	16				
	Net operating expen	ses (22. 42	2. 4)		17		514		645
	Balance of year's ur	derwriting	(11-12-13+14-15	5+16-17)	19		1390		1322
	Earned premium (21	. 11. 5)			21				
	Claims incurred (22.	13. 4)			22		(1110)		2092
	Claims managemen	t costs (22.	14. 4)		23		617		(563
Adjustment for prior years' underwriting	Adjustment for disco	ounting (22.	51. 4)		24		(104)		
(accident year accounting)	Other technical inco specified by way of			to be	25				
	Net operating expen	ses (22. 41	. 4)		26				
	Balance (21-22-23+	24+25-26)			29		389		(1529
	Per Form 24 (24. 6	69. 99 - 99	)		31				
Balance from underwriting year accounting	Other technical inco specified by way of		0 1	s to be	32				
	Total				39				
Balance of all years' underwr	iting (19+29+39)				49		1779		(207
Allocated investment return					51				
Transfer to non-technical acc	ount (49+51)				59		1779		(207

## General insurance business: Technical account (excluding equalisation provisions)

Name of insurer Gresham Insurance Company Limited

Global business

Financial year ended **31st December 2012** 

FSA general insurance business reporting category

## Total primary (direct) and facultative personal motor business

			Company registration number	GL/UK/CM	I day	Period en month	ded year	units	Category number
		R20	110410	GL	31	12	2012	£000	120
tems to be shown net of re	insurance						inancial ear	Prev	ious year
							1		2
	Earned premium (27	1. 19. 5)			11				
	Claims incurred (22	. 17. 4)			12				
	Claims managemen	t costs (22.	18. 4)		13				
This wast's underwriting	Adjustment for disco	ounting (22.	52. 4)		14				
This year's underwriting (accident year accounting)	Increase in provision	n for unexp	ired risks (22. 1	9. 4)	15				
	Other technical inco specified by way of			to be	16				
	Net operating exper	nses (22. 42	2. 4)		17				
	Balance of year's ur	nderwriting	(11-12-13+14-1	5+16-17)	19				
	Earned premium (2	1. 11. 5)			21				
	Claims incurred (22	. 13. 4)			22		(1902)		2126
	Claims managemen	t costs (22.	14. 4)		23		29		(173
Adjustment for prior years' underwriting	Adjustment for disco	ounting (22.	51. 4)		24		(104)		
(accident year accounting)	Other technical inco specified by way of			to be	25				
	Net operating exper	nses (22. 41	. 4)		26				
	Balance (21-22-23+	24+25-26)			29		1769		(1953
	Per Form 24 (24.	69. 99 - 99	)		31				
Balance from underwriting year accounting	Other technical inco specified by way of			rs to be	32				
	Total				39				
alance of all years' underwri	ting (19+29+39)				49		1769		(195
llocated investment return					51				
ransfer to non-technical acc	ount (49+51)				59		1769		(195

## General insurance business: Technical account (excluding equalisation provisions)

Name of insurer Gresham Insurance Company Limited

Global business

Financial year ended **31st December 2012** 

FSA general insurance business reporting category

## Primary (direct) and facultative household and domestic all risks.

			Company registration number	GL/UK/CM	I day	Period end month	ded year	units	Category number
		R20	110410	GL	31	12	2012	£000	160
Items to be shown net of re	insurance						inancial ear	Prev	ious year
							1		2
	Earned premium (2	1. 19. 5)			11		1864		1924
	Claims incurred (22	. 17. 4)			12				
	Claims managemen	t costs (22.	18. 4)		13				
This wast's underwriting	Adjustment for disco	ounting (22.	52. 4)		14				
This year's underwriting (accident year accounting)	Increase in provision	n for unexp	ired risks (22. 19	9. 4)	15				
	Other technical inco specified by way of			to be	16				
	Net operating exper	nses (22. 42	2. 4)		17		502		56 <sup>-</sup>
	Balance of year's ur	nderwriting	(11-12-13+14-1	5+16-17)	19		1362		1363
	Earned premium (2	1. 11. 5)			21				
	Claims incurred (22	. 13. 4)			22		192		67
	Claims managemen	t costs (22.	14. 4)		23		588		(38
Adjustment for prior years' underwriting	Adjustment for disco	ounting (22.	51. 4)		24				
(accident year accounting)	Other technical inco specified by way of			to be	25				
	Net operating exper	nses (22. 41	. 4)		26				
	Balance (21-22-23+	24+25-26)			29		(780)	)	(28
	Per Form 24 (24.	69. 99 - 99	)		31				
Balance from underwriting year accounting	Other technical inco specified by way of			s to be	32				
	Total				39				
Balance of all years' underwr	iting (19+29+39)				49		582		1078
Allocated investment return					51				
Fransfer to non-technical acc	ount (49+51)				59		582		1078

## General insurance business: Technical account (excluding equalisation provisions)

Name of insurer Gresham Insurance Company Limited

Global business

Financial year ended 31st December 2012

FSA general insurance business reporting category

## Balance of all primary (direct) and facultative business

			Company registration number	GL/UK/CM	F day	Period end month	ded year	units	Category number
		R20	110410	GL	31	12	2012	£000	409
tems to be shown net of re	insurance						inancial ear	Prev	ious year
							1		2
	Earned premium (2	1. 19. 5)			11		40		43
	Claims incurred (22	. 17. 4)			12				
	Claims managemen	t costs (22.	. 18. 4)		13				
This used a surder surities	Adjustment for disco	ounting (22.	. 52. 4)		14				
This year's underwriting (accident year accounting)	Increase in provision	n for unexp	ired risks (22. 1	9. 4)	15				
	Other technical inco specified by way of			to be	16				
	Net operating exper	nses (22. 42	2. 4)		17		12		84
	Balance of year's ur	nderwriting	(11-12-13+14-1	5+16-17)	19		28		(4
	Earned premium (2	1. 11. 5)			21				
	Claims incurred (22	. 13. 4)			22		600		(70
	Claims managemen	t costs (22.	. 14. 4)		23				(:
Adjustment for prior years' underwriting	Adjustment for disco	ounting (22.	. 51. 4)		24				
(accident year accounting)	Other technical inco specified by way of			to be	25				
	Net operating exper	nses (22. 41	1.4)		26				
	Balance (21-22-23+	24+25-26)			29		(600)	)	709
	Per Form 24 (24.	69. 99 - 99	))		31				
Balance from underwriting year accounting	Other technical inco specified by way of			s to be	32				
	Total				39				
Balance of all years' underwr	iting (19+29+39)				49		(572)		668
Allocated investment return					51				
Fransfer to non-technical acc	ount (49+51)				59		(572)	)	668

## General insurance business (accident year accounting): Analysis of premiums

## Name of insurer Gresham Insurance Company Limited

#### Global business

21

## Financial year ended **31st December 2012**

Total Business						Company registration	on		Period end	ded		Category
					<b></b>	number	GL/UK/CM	day	month	year	units	number
					R21	1104	10 GL	31	12	2012	£000	001
			Gross premiums w	ritten	Reinsurer	s' share		N	et of reins	surance		
Premiums receivable du	ıring the financial year		Earned in previous financial years		Earne previ financia	ous			Earne previc financial	ous		
			1		3				5			
In respect of risks incep	ted in previous financial years	11										
			Earned in this financial year	Unearned at end of this financial year	Earned in this financial year		Unearned at e of this financia year		Earned i financia		of this	ed at end financial ear
			1	2	3		4		5			6
In respect of risks incep	ted in previous financial years	12										
	For periods of less than 12 months	13	4			4						
	For periods of 12 months	14	110837	120977		108933	1209	77		1904		
year	For periods of more than 12 months	15										
	ess rebates and refunds) in previous ed in those years and brought forward	16	124610			124610						
Total (12 to 16)		19	235451	120977		233547	1209	77		1904		

## General insurance business (accident year accounting): Analysis of premiums

## Name of insurer Gresham Insurance Company Limited

#### Global business

22

## Financial year ended **31st December 2012**

Total Primary (Direct) a	and Facultative Business					Company registration number		GL/UK/CM	day	Period e month		units	Category number
					R21	1104	10	GL	31	12	2012	£000	002
			Gross premiums w	ritten	Reinsurer	s' share			N	et of rei	nsurance		
Premiums receivable du	iring the financial year		Earned in previous financial years		Earne previ financia	ous				Earn prev financia	ious		
		-	1		3					į	5		
In respect of risks incep	espect of risks incepted in previous financial years												
			Earned in this financial year	Unearned at end of this financial year	Earned financia			arned at er his financia year		Earneo financi		of this	ed at end financial ear
			1	2	3			4		į	5		6
In respect of risks incep	ted in previous financial years	12											
	For periods of less than 12 months	13	4			4							
In respect of risks incepted in this financial year	For periods of 12 months	14	110837	120977		108933	108933 120977		77		1904		
year	For periods of more than 12 months	15											
	ess rebates and refunds) in previous ed in those years and brought forward	16	124610			124610							
Total (12 to 16)	12 to 16)		235451	120977		233547		1209	77		1904		

## General insurance business (accident year accounting): Analysis of premiums

Name of insurer Gresham Insurance Company Limited

#### Global business

23

## Financial year ended **31st December 2012**

Total primary (direct) a	nd facultative personal motor busir	ness				Company registration number		GL/UK/CM	day	Period enemote month	ded year	units	Category number
					R21	1104	10	GL	31	12	2012	£000	120
			Gross premiums w	ritten	Reinsurer	s' share			Ne	t of rein	surance		
Premiums receivable du	ıring the financial year		Earned in previous financial years		Earne previ financia	ous				Earne previo inancial	ous		
			1		3					5			
In respect of risks incep	ted in previous financial years	11											
			Earned in this financial year	Unearned at end of this financial year				Unearned at end of this financial year		Earned i financia		of this	ed at end financial ear
		_	1	2	3			4		5			6
In respect of risks incep	ted in previous financial years	12											
	For periods of less than 12 months	13											
In respect of risks incepted in this financial year	For periods of 12 months	14											
year	For periods of more than 12 months	15											
	ess rebates and refunds) in previous ed in those years and brought forward	16											
Total (12 to 16)													

## General insurance business (accident year accounting): Analysis of premiums

Name of insurer Gresham Insurance Company Limited

## Global business

24

## Financial year ended **31st December 2012**

Primary (direct) and fa	cultative household and domestic a	ll risl	ks.			Company registration number		GL/UK/CM	day	Period en month	ded year	units	Category number
					R21	1104	10	GL	31	12	2012	£000	160
			Gross premiums w	ritten	Reinsurer	s' share			Ne	et of rein	surance		
Premiums receivable du	iring the financial year		Earned in previous financial years		Earne previ financia	ous				Earne previo financial	ous		
			1		3	1				5			
In respect of risks incep	ted in previous financial years	11	1										
			Earned in this financial year	Unearned at end of this financial year	Earned financia			arned at er his financia year	-	Earned financia		of this	ed at end financial ear
			1	2	3			4		5			6
In respect of risks incep	ted in previous financial years	12											
	For periods of less than 12 months	13											
	For periods of 12 months	14	109147	119709		107283		11970	)9		1864		
year	For periods of more than 12 months	15											
	miums receivable (less rebates and refunds) in previous incial years not earned in those years and brought forward the financial year		123171			123171							
Total (12 to 16)	12 to 16) 1			119709		230454		11970	)9		1864		

## General insurance business (accident year accounting): Analysis of premiums

Name of insurer Gresham Insurance Company Limited

#### Global business

25

## Financial year ended **31st December 2012**

Balance of all primary	(direct) and facultative business					Company registration number		GL/UK/CM	F day	Period enemote month	ded year	units	Category number
					R21	1104	10	GL	31	12	2012	£000	409
			Gross premiums w	ritten	Reinsurer	s' share			Ne	t of rein	surance		
Premiums receivable du	iring the financial year		Earned in previous financial years		Earne previ financia	ous			f	Earne previo inancial	ous		
			1		3					5			
In respect of risks incept	ted in previous financial years	11											
			Earned in this financial year	Unearned at end of this financial year	Earned financia			arned at er his financia year	-	Earned i financia		of this	ed at end financial ear
			1	2	3			4		5			6
In respect of risks incept	ted in previous financial years	12											
	For periods of less than 12 months	13	4			4							
In respect of risks incepted in this financial year	For periods of 12 months	14	1690	1268		1650		126	8		40		
year	For periods of more than 12 months	15											
	ess rebates and refunds) in previous ed in those years and brought forward	16	1439			1439							
Total (12 to 16)	12 to 16) 1		3133	1268		3093		126	88		40		

Name of insurer Gresham Insurance Company Limited

Global business

Financial year ended **31st December 2012** 

FSA general insurance business reporting category

#### **Total Business**

			r	Company egistration umber	GL	/UK/CM	-	iod en nonth	ded year	unit	s	Category number
		R22		110410		GL	31	12	2012	£00	0	001
				Amount broug forward fron previous finan year	ĥ	payable in this	nount / receivable financial year	for	ount carried ward to nex ancial year		ttribut	mount able to this cial year
				1			2		3			4
	Gross amount		11	62	018		41964		257	17		5663
Claims incurred in respect	Reinsurers' share		12	57	099		40226		236	46		6773
of incidents occurring prior to this financial year	Net (11-12)		13	4	919		1738		20	71		(1110)
	Claims management costs		14				2		6	15		617
	Gross amount		15				63846		507	83		114629
Claims incurred in respect	Reinsurers' share		16				63846		507	83		114629
of incidents occurring in this financial year	Net (15-16)		17									
	Claims management costs		18									
Provision for unexpired risks			19									
	Commissions		21	24	181		62419		231	95		63405
	Other acquisition expenses		22									
Net operating	Administrative expenses		23				514					514
expenses	Reinsurance commissions a profit participations	and	24	24	181		62419		231	95		63405
	Total (21+22+23-24)		29				514					514
	Gross amount		31						12	72		1272
Adjustments for discounting in respect of the items	Reinsurers' share		32						13	76		1376
shown at lines 11 to 18 above	Claims management costs		33									
above	Total (31-32+33)		39						(1	04)		(104)
Onlit of line 00	Prior financial years		41									
Split of line 29	This financial year		42				514					514
Calit of line 20	Incidents occurring prior to t financial year	this	51						(1	04)		(104)
Split of line 39	Claims management costs Gross amount Reinsurers' share Net (15-16) Claims management costs Commissions Other acquisition expenses Administrative expenses Reinsurance commissions and profit participations Total (21+22+23-24) Gross amount Reinsurers' share Claims management costs Total (31-32+33) Prior financial years This financial year Incidents occurring prior to this		52									

## General insurance business (accident year accounting): Analysis of claims, expenses and technical provisions Form 22

Name of insurer Gresham Insurance Company Limited

Global business

Financial year ended **31st December 2012** 

FSA general insurance business reporting category

## **Total Primary (Direct) and Facultative Business**

			r	Company egistration number	GL	/UK/CM		iod en nonth	ded year	un	its	Category number
		R22		110410		GL	31	12	2012	£0	00	002
				Amount broug forward fron previous finan year	n	payable in this	nount / receivable financial year	e for	ount carried ward to nex ancial year	t	attribu	mount table to this ncial year
				1			2		3			4
	Gross amount		11	62	018		41964		257	17		5663
Claims incurred in respect	Reinsurers' share		12	57	099		40226		236	46		6773
of incidents occurring prior to this financial year	Net (11-12)		13	4	919		1738		20	71		(1110)
	Claims management costs		14				2		6	15		617
	Gross amount		15				63846		507	83		114629
Claims incurred in respect	Reinsurers' share		16				63846		507	83		114629
of incidents occurring in this financial year	Net (15-16)		17									
	Claims management costs		18									
Provision for unexpired risks			19									
	Commissions		21	24	181		62419		231	95		63405
	Other acquisition expenses		22									
Net operating	Administrative expenses		23				514					514
expenses	Reinsurance commissions a profit participations	and	24	24	181		62419		231	95		63405
	Total (21+22+23-24)		29				514					514
	Gross amount		31						12	72		1272
Adjustments for discounting in respect of the items	Reinsurers' share		32						13	76		1376
shown at lines 11 to 18 above	Claims management costs		33									
	Total (31-32+33)		39						(1	04)		(104)
0	Prior financial years		41									
Split of line 29	This financial year		42				514					514
Split of line 20	Incidents occurring prior to t financial year	this	51						(1	04)		(104)
Split of line 39	Incidents occurring in this financial year		52									

Name of insurer Gresham Insurance Company Limited

Global business

Financial year ended **31st December 2012** 

FSA general insurance business reporting category

## Total primary (direct) and facultative personal motor business

			r	Company egistration number	GL	/UK/CM	P day	eriod ei month		uni	ts	Category number
		R22		110410		GL	31	12	2012	£0(	00	120
				Amount broug forward fron previous finan year	n	payable in this	nount / receiva financial year	ble fo	mount carried rward to nex nancial year	t a	attribu	mount table to this ncial year
				1			2		3		000 Amo attributab financia	4
	Gross amount		11	14	084		379	94	121	72		1882
Claims incurred in respect	Reinsurers' share		12	10	840		313	36	114	88		3784
of incidents occurring prior to this financial year	Net (11-12)		13	3	244		65	58	6	34		(1902)
	Claims management costs		14						:	29		29
	Gross amount		15									
Claims incurred in respect	Reinsurers' share		16									
of incidents occurring in this financial year	Net (15-16)		17									
	Claims management costs		18									
Provision for unexpired risks			19									
	Commissions		21									
	Other acquisition expenses		22									
Net operating	Administrative expenses		23									
expenses	Reinsurance commissions a profit participations	and	24									
	Total (21+22+23-24)		29									
	Gross amount		31						12	72		1272
Adjustments for discounting in respect of the items	Reinsurers' share		32						13	76		1376
shown at lines 11 to 18	Claims management costs		33									
above	Total (31-32+33)		39						(1	04)		(104)
	Prior financial years		41									
Split of line 29	This financial year		42									
	Incidents occurring prior to t financial year	this	51						(1	04)		(104)
Split of line 39	Incidents occurring in this financial year		52									

Name of insurer Gresham Insurance Company Limited

Global business

Financial year ended **31st December 2012** 

FSA general insurance business reporting category

## Primary (direct) and facultative household and domestic all risks.

			r	Company egistration umber	GL	/UK/CM	- P day	eriod mont		r	units	Category number
		R22		110410		GL	31	12	201	2	£000	160
				Amount broug forward fron previous finan year	n	payable in this	nount / receival financial year	ble 1	Amount ca orward to financial	next	attrib	Amount utable to this ancial year
				1			2		3			4
	Gross amount		11	45	568		3751	6		11124	4	3072
Claims incurred in respect	Reinsurers' share		12	44	028		3643	36		10472	2	2880
of incidents occurring prior to this financial year	Net (11-12)		13	1	540		108	30		652	2	192
	Claims management costs		14					2		586	6	588
	Gross amount		15				6303	32		50296	6	113328
Claims incurred in respect	Reinsurers' share		16				6303	32		50296	6	113328
of incidents occurring in this financial year	Net (15-16)		17									
	Claims management costs		18									
Provision for unexpired risks			19									
	Commissions		21	23	931		6191	2		22974	1	62869
	Other acquisition expenses		22									
Net operating	Administrative expenses		23				50	)2				502
expenses	Reinsurance commissions a profit participations	and	24	23	931		6191	2		22974	1	62869
	Total (21+22+23-24)		29				50	)2				502
	Gross amount		31									
Adjustments for discounting in respect of the items	Reinsurers' share		32									
shown at lines 11 to 18	Claims management costs		33									
above	Total (31-32+33)		39									
	Prior financial years		41									
Split of line 29	This financial year		42				50	)2				502
Calif. of line 20	Incidents occurring prior to financial year	this	51									
Split of line 39	Incidents occurring in this financial year		52									

Name of insurer Gresham Insurance Company Limited

Global business

Financial year ended **31st December 2012** 

FSA general insurance business reporting category

## Balance of all primary (direct) and facultative business

			r	Company egistration number	GL	/UK/CM	Pe day	eriod ei month		ur	nits	Category number
		R22		110410		GL	31	12	2012	£C	000	409
				Amount brou forward fror previous finan year	n	payable in this	nount / receivat s financial year	le fo	mount carrie rward to nex inancial year	t	attribu	Amount Itable to this ncial year
				1			2		3			4
	Gross amount		11	2	366		65	4	24	21		709
Claims incurred in respect	Reinsurers' share		12	2	231		65	4	16	86		109
of incidents occurring prior to this financial year	Net (11-12)		13		135				7	35		600
	Claims management costs		14									
	Gross amount		15				81	4	4	87		1301
Claims incurred in respect	Reinsurers' share		16				81	4	4	87		1301
of incidents occurring in this financial year	Net (15-16)		17									
	Claims management costs		18									
Provision for unexpired risks			19									
	Commissions		21		250		50	7	2	21		536
	Other acquisition expenses		22									
Net operating	Administrative expenses		23				1	2				12
expenses	Reinsurance commissions a profit participations	and	24		250		50	7	2	21		536
	Total (21+22+23-24)		29				1	2				12
	Gross amount		31									
Adjustments for discounting in respect of the items	Reinsurers' share		32									
shown at lines 11 to 18	Claims management costs		33									
above	Total (31-32+33)		39									
0 111 111 00	Prior financial years		41									
Split of line 29	This financial year		42				1	2				12
Split of line 20	Incidents occurring prior to t financial year	his	51									
Split of line 39	Incidents occurring in this financial year		52									

Name of insurer Gresham Insurance Company Limited

#### Global business

## Financial year ended **31st December 2012**

FSA general insurance business reporting category

## **Total Business**

											reg	mpany jistration	GL/UK/CM day mont					Category
									_		nu	mber	GL/UK/CM	day	month	yea	ir units	number
										R23		110410	GL	31	12	201	2 £000	001
Accident y	ear ended		Claims paid (net) during the	Claims outstanding	Total claims paid (net)	Claims paid (net) during		ng carried forward	brough	utstanding t forward		Claims incurred (latest year) o	Deductio discoun	ting	Earned premiums (r		eterioration / surplus) of	Claims ratio %
Month	Year		accident year	(net) as at end of the accident year	since the end of the accident year, but prior to this financial year	this financial year	Reported (net)	Incurred but not reported (net)	Reported (net)	Incurre not rep (ne	orted	(other years) during this financial year (4+5+6-7-8)	outstand carried fo	ding rward		r	original reserve %	
			1	2	3	4	5	6	7	8		9	10		11		12	13
12	2012	11													19	04		
12	2011	12													19	67		
12	2010	13													19	36		
12	2009	14													20	74		
12	2008	15													21	69		
12	2007	16													39	74		
12	2006	17	41452	14160	13044	898	1313		2784			(57	3)		868	54	7.7	65.3
12	2005	18	53619	31991	40531	606	282		1381			(49	3)	(104)	1405	15	29.5	67.6
12	2004	19	47607	31792	29548	57	302		625			(26	6)		1340	03	(5.9)	57.8
12	2003	20	32929	28704	24807	159	153		105			20	7		1139	95	(12.5)	50.9
Prior accid	ent years	21				18	21		24			1	5					
Reconciliat	tion	22																
Total (11 to	o 22)	29				1738	2071		4919			(111	0)	(104)				

Name of insurer Gresham Insurance Company Limited

#### Global business

## Financial year ended **31st December 2012**

FSA general insurance business reporting category

## Total Primary (Direct) and Facultative Business

									_		reg	mpany istration nber	GL/UK/CM day month				units	Category number
										R23		110410	GL	31	12	2012	£000	002
Accident y	ear ended		Claims paid (net) during the	Claims outstanding	Total claims paid (net)	Claims paid (net) during	Claims outstandir	ng carried forward		utstanding t forward		Claims incurred	Deductio discoun		Earned premiums (n		ioration / plus) of	Claims ratio %
Month	Year		accident year	(net) as at end of the accident year	since the end	this financial year	Reported (net)	Incurred but not reported (net)	Reported (net)	Incurred not repo (net	orted	(latest year) o developed (other years) during this financial year (4+5+6-7-8)	from cla outstand carried fo	aims ding rward		) or	iginal erve %	
			1	2	3	4	5	6	7	8		9	10		11		12	13
12	2012	11													190	)4		
12	2011	12													196	67		
12	2010	13													193	36		
12	2009	14													207	74		
12	2008	15													216	69		
12	2007	16													397	74		
12	2006	17	41452	14160	13044	898	1313		2784			(57	(3)		8685	54	7.7	65.3
12	2005	18	53619	31991	40531	606	282		1381			(49	3)	(104)	14051	5	29.5	67.6
12	2004	19	47607	31792	29548	57	302		625			(26	6)		13400	)3	(5.9)	57.8
12	2003	20	32929	28704	24807	159	153		105			20	7		11399	95	(12.5)	50.9
Prior accid	ent years	21				18	21		24			1	5					
Reconcilia	tion	22																
Total (11 t	o 22)	29				1738	2071		4919			(111	0)	(104)				

Name of insurer Gresham Insurance Company Limited

#### Global business

## Financial year ended **31st December 2012**

FSA general insurance business reporting category

## Total primary (direct) and facultative personal motor business

									_					da			ed year	units	Category number
									Γ	R23		110410	GL	31	1	2	2012	£000	120
Accident y	ear ended		Claims paid (net) during the	Claims outstanding	Total claims paid (net)	Claims paid (net) during	Claims outstandir	ng carried forward		utstanding t forward		Claims incurred	Deductio discour		Eaı premiu	rned ms (ne		oration / lus) of	Claims ratio %
Month	Year		accident year	(net) as at end of the accident year	since the end of the accident year, but prior to this financial year	this financial year	Reported (net)	Incurred but not reported (net)	Reported (net)	not repo (net)	rted	(latest year) or developed (other years) during this financial year (4+5+6-7-8)	from cla outstan carried fo (net	aims ding prward )		X	rese	ginal rve %	
40	0040	11	1	2	3	4	5	6	7	8		9	10		1	1	1	2	13
12	2012																		
12	2011	12																	
12	2010	13														1(	)		
12	2009	14														12	1		
12	2008	15														194	1		
12	2007	16														52′	1		
12	2006	17	617	404	4663	552	799		2357			(100	6)			1331	1	1388.6	498.2
12	2005	18	2	146	766	106	(115)		887			(89)	6)	(104)		160	)	418.5	474.4
12	2004	19																	
12	2003	20																	
Prior accid	ent years	21																	
Reconcilia	tion	22																	
Total (11 to	o 22)	29				658	684		3244			(190	2)	(104)					

Name of insurer Gresham Insurance Company Limited

#### Global business

42

## Financial year ended **31st December 2012**

FSA general insurance business reporting category

#### Primary (direct) and facultative household and domestic all risks.

											Company registration number GL/UK/CM			da	Period y mont		d year	units	Category number
										R23		110410	GL	31	12		2012	£000	160
Accident y	ear ended		Claims paid (net) during the	Claims outstanding	Total claims paid (net)	Claims paid (net) during	Claims outstandir	ng carried forward		utstanding t forward		Claims incurred	Deduction discour		Earne		Deterio (surpl		Claims ratio %
Month	Year		accident year	(net) as at end of the accident year	since the end	this financial year	Reported (net)	Incurred but not reported (net)	Reported (net)		orted	(latest year) o developed (other years) during this financial year (4+5+6-7-8)	r from cl outstar carried fo (net	aims iding prward	premium	5 (Het)	reser	inal	
			1	2	3	4	5	6	7	8		9	10		11		1	2	13
12	2012	11														1864			
12	2011	12														1924			
12	2010	13														1871			
12	2009	14														1893			
12	2008	15														1906			
12	2007	16														3337			
12	2006	17	40491	13756	7060	346	205		427			12	4		8	5202		(44.7)	56.5
12	2005	18	53297	31845	39737	500	104		492			11	2		13	7745		26.7	68.0
12	2004	19	47266	31254	29401	57	169		492			(26	6)		13	0790		(5.2)	58.8
12	2003	20	32461	27775	24431	159	153		105			20	17		10	9200		(10.9)	52.4
Prior accid	ent years	21				18	21		24			1	5						
Reconcilia	tion	22																	
Total (11 to	o 22)	29				1080	652		1540			19	2						

#### General insurance business (accident year accounting): Analysis of net claims and premiums

Name of insurer Gresham Insurance Company Limited

Global business

Financial year ended **31st December 2012** 

FSA general insurance business reporting category

#### Balance of all primary (direct) and facultative business

									_		reg	mpany jistration mber	GL/UK/CM	day	Period en month	ded year	_ units	Category number
									Γ	R23		110410	GL	31	12	2012	£000	409
Accident y	ear ended		Claims paid (net) during the	Claims outstanding	Total claims paid (net)	Claims paid (net) during	Claims outstandir	ng carried forward	Claims o brough	utstanding ht forward		Claims incurred	Deductio discount		Earned remiums (r		rioration / rplus) of	Claims ratio %
Month	Year		accident year	(net) as at end of the accident year		this financial year	Reported (net)	Incurred but not reported (net)	Reported (net)	Incurre not rep (ne	orted	(latest year) o developed (other years) during this financial year (4+5+6-7-8)	from cla outstand carried for	ims ling rward		) c	riginal serve %	
			1	2	3	4	5	6	7	8		9	10		11		12	13
12	2012	11														40		
12	2011	12														43		
12	2010	13													:	55		
12	2009	14														60		
12	2008	15														69		
12	2007	16													1	16		
12	2006	17	344		1321		309					30	9		3	21		615.0
12	2005	18	320		28		293		2			29	1		26	10		24.6
12	2004	19	341	538	147		133		133						32	13	(48.0)	19.3
12	2003	20	468	929	376										47	95	(59.5)	17.6
Prior accid	ent years	21																
Reconcilia	tion	22																
Total (11 t	o 22)	29					735		135			60	0					

#### 18032013:08:42:56

#### General insurance business (accident year accounting): Analysis of gross claims and premiums by risk category for direct insurance and facultative reinsurance

Name of insurer Gresham Insurance Company Limited

#### Global business

#### Financial year ended **31st December 2012**

FSA general insurance business reporting category

#### Primary (direct) and facultative household and domestic all risks.

								Company registration number	GL/UK/CM	day	Period end month	led year	Monetary units	Category number	Currenc code			
							R31	110410	GL	31	12	2012	2 000	160	GBP	AA		
Accident y	/ear ended		Number	of claims	Gross cla	aims paid		s outstanding forward			outstanding forward				Claims incurred	Gross e premi		Claims ratio %
Month	Year		Closed at some cost during this or previous financial years	Reported claims outstanding	In previous financial years	In this financial year	Reported	Incurred but not reported	Reported		Incurred bu reporte		(latest year) o developed (other years) during this financial year (4+5+6-7-8)	r				
			1	2	3	4	5	6	7		8		9	10	)	11		
12	2012	11	37129	12275		63032	45963	4333					11332	8	232318	48.8		
12	2011	12	65076	1631	57313	24982	3719	128	28	437		4214	(382	2)	240496	35.8		
12	2010	13	110056	629	130152	6961	2714	43	6	051		324	334	3	233959	59.8		
12	2009	14	113226	307	124997	2138	1864	2	2	444		43	151	7	237672	54.3		
12	2008	15	119377	156	140131	988	1134		1	138		8	97	6	239319	59.4		
12	2007	16	144171	51	205792	1021	524		1	040		7	49	8	221582	93.6		
12	2006	17	112354	58	134562	693	417			616		2	49	2	177552	76.4		
12	2005	18	85078	14	95749	500	236			624			11	2	149711	64.4		
12	2004	19	70049	10	77405	56	169			492			(26	57)	140057	55.4		
12	2003	20	46808	34	56892	159	153			105			20	7	115388	49.6		
Prior accide	ent years	21		1795		18	21			23			1	6				
Total (11 to	21)	29		16960		100548	56914	4506	40	970		4598	11640	0				
Line 29 exp sterling	ressed in	30				100548	56914	4506	40	970		4598	11640	0				

## Currency British pound

Reporting territory

United Kingdom other than

home foreign

36

#### 18032013:08:42:56

General insurance business (accident year accounting): Analysis of gross claims and premiums for motor vehicle direct insurance and facultative reinsurance Form 32

**^** -----

Name of insurer Gresham Insurance Company Limited

Global business

Financial year ended **31st December 2012** 

FSA general insurance business reporting category

#### Private motor comprehensive

Currency British pound

Reporting territory

United Kingdom other than home foreign

									Company registration			Period ended			Catego	ry Currency	Reporting territory	
									number	GL/UK/CM	day m	onth	year	year units nu			code	
								R32	110410	GL	31 <sup>-</sup>	12	2012	000	121	GBP	AA	
Accident y	ear ended		Number	of claims	Gross cl	aims paid	Gross claims carried		Gross claims brought	s outstanding t forward	Claims incurred		Gross earne premiums	d Claims	s ratio %	Vehicle years (000's)	Claims frequency %	
Month	Year		Closed at some cost during this or previous years	Reported claims outstanding	In previous financial years	In this financial year	Reported	Incurred but not reported	Reported	Incurred but not reported	(latest year) developed (other year during this financial ye (4+5+6-7-8	d rs) s ar	promitine			(0000)	inequolity /u	
			1	2	3	4	5	6	7	8	9		10	1	11	12	13	
12	2012	11																
12	2011	12																
12	2010	13	577	1	650	16	1	16	49	10		(26)	106	8	64.0	4	14.5	
12	2009	14	8017	58	10807	848	1670	23	2577	34		(70)	1387	1	96.2	39	20.7	
12	2008	15	12071	14	17439	860	264	49	1404		(2	231)	2198	6	84.7	68	17.8	
12	2007	16	17448	23	24336	476	2111	93	2557	3	1	120	2865	9	94.3	96	18.2	
12	2006	17	8547	15	14459	973	1958	15	2344	1	6	601	1486	7	117.1	47	18.2	
12	2005	18	99	4	756	107	1920		886		11	141	13	8	2016.7	1	10.3	
12	2004	19																
12	2003	20																
Prior accid	ent years	21																
Total (11 te	o 21)	29		115		3280	7924	196	9817	48	15	535						
Line 29 expr sterling	essed in	30				3280	7924	196	9817	48	15	535						

# Equalisation provisions

# Name of insurer Gresham Insurance Company Limited

#### Global business

38

Financial year ended **31st December 2012** 

						Company registration		Period e		nded	
						number	GL/UK/CM	day	month	year	units
					R37	110410	GL	31	12	2012	£000
		Business grouping A (property)	Business grouping B (business interruption)	Business grouping C (marine and aviation)	ess grouping D nuclear)	Business gro E (non-proport treaty)	tional	All busine groupine		Credit in busir	
Calculation of the maximum provision	-	1	2	3	4	5		6		7	7
Total net premiums written in the previous 4 years	11	7594									
Net premiums written in the current year	12	1864									
Maximum provision	13	378							378		
Calculation of the transfer to/from the provision			•	•					·		
Equalisation provision brought forward	21								418		
Transfers in	22	56							56		
Total abnormal loss	23										
Provisional transfers out	24										
Excess of provisional transfer out over fund available	25										
Provisional amount carried forward (21+22-24+25)	26								474		
Excess, if any, of 26 over 13	27								96		
Equalisation provision carried forward (26-27)	28								378		
Transfer in/(out) for financial year (28-21)	29								(40)		

#### 18032013:08:42:56

# Equalisation provisions technical account: Accident year accounting

Name of insurer Gresham Insurance Company Limited

#### Global business

Financial year ended **31st December 2012** 

					Company registration number		GL/UK/CN		Period mon	ended th year	units
				R38		110410	GL	31	12	2012	£000
		Business grouping A (property)	Business grouping E (business interruptior	3	g (n	Business rouping C narine and aviation)	gro	siness uping D uclear)		Busir groupi (non-prop trea	ng E ortional
Other than credit business	_	1	2			3		4		5	
Net premiums earned	11	1864									
Claims incurred net of reinsurance	12	192									
Trigger claims value	13	1351									
Abnormal loss	19										
Trigger claims	ratio	72.5 %	72.5 %			95 %		25 %		100	%

### Credit business

39

Net premiums earned	21	
Claims incurred net of reinsurance	22	
Claims management costs	23	
Net operating expenditure	24	
Technical surplus / (deficit) (21-22-23-24)	29	

Name of insurer

Global business

Financial year ended **31st December 2012** 

# Additional information as required by rule 9.25 of the Accounts and Statements Rules

Reinsurer details As required by rule 9.25;	Connection	Prop. RI Treaties	Non Prop. RI Treaties	Debts O/S	Deposits Rec.d	Antic. Recov.	Comments
9.25, (Para 1(a)	(Para 1(b))	(Para 1(c)(i)) £000	(Para 1(c)(ii)) £000	(Para 1(d)) £000	(Para 1(e)) £000	(Para 1(f)) £000	
International Property Catastrophe Reinsurance Ltd 29 Richmond Road Pembroke HM08 Bermuda		2000	2000	2000	2000	2000	
Endurance Specialty Insurance Company Wellesley House 90 Pitts Bay Road Pembroke HN08 Bermuda			234	28		64	
ACE Ltd 17 Woodbourne Avenue Hamilton HM 08 Bermuda			102	13			
Aviva Re Limited, Cannon's Court 22 Victoria Street Hamilton HM 12 Bermuda	Fellow group undertaking from 31 March 2005		231				
General Reinsurance UK Ltd (Berkshire Hathaway Inc) 3555 Farnam Street Suite 1440 Omaha NE68131 USA			128	13		94	
Swiss Reinsurance Company Ltd Mythenquai 50/60 PO Box 8022 Zurich Switzerland			4,190	301		661	
Munich Reinsurance Co. 107 Koenigstrasse 80802 Munich Germany			2,914	78		538	
RenaissanceRe Holdings Ltd Renaissance House 12 Crow Lane Pembroke HM 19 Bermuda			723	153			

Name of insurer

Gresham Insurance Company Limited

Global business

Financial year ended **31st December 2012** 

# Additional information as required by rule 9.25 of the Accounts and Statements Rules

Reinsurer Details	Connection	Prop. RI Treaties £000	Non Prop. RI Treaties £000	Debts Outst'ding £000	Deposits Received £000	Anticipated Recoveries £000	Comments
Platinum Re (UK) Ltd, 10 St Mary Axe London EC3A 8EN		2000	2000	2000	2000	2000	
Aviva International Insurance Ltd 1 Undershaft St Helens London EC3P 3DQ	Parent undertaking						
Aviva Insurance Ltd 1 Undershaft St Helens London EC3P 3DQ	Parent undertaking	214,104				61,830	

Name of insurer Gresham Insurance Company Limited

Global business

Financial year ended **31st December 2012** 

# Additional information as required by rule 9.26 of the Accounts and Statements Rules

There are no major facultative reinsurers.

Name of insurer Gresham Insurance Company Limited

Global business

Financial year ended **31st December 2012** 

# Additional information as required by rule 9.27 of the Accounts and Statements Rules

There are no major cedants.

**Gresham Insurance Company Limited** 

Name of insurer

Global business

Financial year ended **31st December 2012** 

## Additional information as required by rule 9.29 of the Accounts and Statements Rules

#### **Derivative Contracts**

The following summarises investment policy for the use of derivatives:

a) Derivatives will only be used in accordance with guidelines issued by the Financial Services Authority for the purpose of efficient portfolio management or reduction in investment risk. They must not be used for speculative purposes, must be fully covered by the assets of the fund and must not be used to "gear up" a fund.

Futures may be used to implement asset allocation decisions, where this is more efficient than trading in the underlying securities or would avoid disruption to asset allocation strategies.

Forward foreign exchange contracts may be used to manage the impact of currency fluctuations on the balance sheet and to hedge cash flows. No forward foreign exchange contracts were entered into during the year.

Transactions in financial options may only be undertaken with the prior approval of the Group Derivatives Committee. Their use is limited to balance sheet risk reduction, including the management of the solvency capital surplus. No financial options were entered into during the year.

Except for foreign exchange swaps (referred above), swaps may only be undertaken following the prior approval of the Group Derivatives Committee. Their use is limited to balance sheet risk reduction. No swaps were entered into during the year.

b) There are no specific guidelines for the use of contracts that were not reasonably likely to be exercised at the start of the contract. The speculative use of derivative contracts is prohibited.

c) The Company was not party to any stock underwriting over the financial year, or any other arrangements, which fall into description b) above. Therefore the end of year exposure was nil.

d) No derivative contracts were held during the financial year, which required a significant provision to be made for them under INSPRU 3.2.17R.

e) During the financial year the Company granted no rights under derivative contracts for a fixed consideration.

Name of insurer Gresham Insurance Company Limited

Global business

Financial year ended **31st December 2012** 

#### Additional information as required by rule 9.30 of the Accounts and Statements Rules

100% of the issued ordinary share capital of the Company has been held throughout the year by Aviva Insurance Limited, which also controls 100% of the voting rights.

100% of the issued ordinary share capital of Aviva Insurance Limited has been held throughout the year by Aviva International Insurance Limited, which also controls 100% of the voting rights.

100% of the issued ordinary share capital of Aviva International Insurance Limited has been held throughout the year by Aviva Group Holdings Limited, which also controls 100% of the voting rights.

100% of the issued ordinary share capital of Aviva Group Holdings Limited has been held throughout the year by Aviva plc, which also controls 100% of the voting rights.

Name of insurer	Gresh	Im Insurance Company Limited						
Global business								
Financial year ended	31st D	ecember 2012						
Additional information	n as req	uired by rule 9.32 of the Accounts and Statements Rules						
Details of non-facultativ	ve reinsu	rance contracts entered into or modified during the year are as follows:						
Type of Business Cove	ered:	All business written by the Company						
Type of Cover:		Quota Share Contract						
Business Reinsured:		UK - Barclays/Gresham Corporate Partners Portfolio						
Details:		100% Quota Share						
Comments:		Reinsures all business written by the Company						
Period of Cover:		01/01/2012 to 31/12/2012 - Rolling contract						

# Maximum Net Probable Loss = £0m

All reinsurance premiums payable related to contracts for non-facultative reinsurance ceded.

Name of insurer

**Gresham Insurance Company Limited** 

Global business

Financial year ended **31st December 2012** 

#### Additional information as required by rule 9.32A of the Accounts and Statements Rules

It is the Company's policy to review all its reinsurance contracts to ensure that they meet the criteria under International Financial Reporting Standard 4 to be classified as insurance contracts.

In carrying out that review the Company has determined that these criteria have been met and there are no contracts where:-

- a) the value placed on future payments in respect of the contract in the return for the financial year is not commensurate with the economic value provided by that contract, after taking account of the level of risk transferred; or
- b) there are terms or foreseeable contingencies (other than the insured event) that have the potential to affect materially the value placed on the contract in the insurer's balance sheet at, or any time after, the end of the financial year.

Name of insurer Gresham Insurance Company Limited

Global business

Financial year ended **31st December 2012** 

# \*0301\* Reconciliation of Net Admissible Assets to Capital Resources

	2012 £000	2011 £000
Form 13, Line 89 Less	383,861	381,008
Form 15, Line 69	304,265	304,207
Net admissible assets	79,596	76,801
Capital resources		
Form 3, Line 79	79,596	76,801

# \*0313\* Reconciliation of Profit and Loss Account and Other Reserves

	2012 £000	2011 £000
Form 3, Line 12.4	15,401	18,525
Form 16, Line 59.1	4,285	(3,124)
Form 3, Line 12.3	19,686	15,401

# \*1304\* Debtors and Creditors

Certain amounts shown in Forms 13 and 15 have been calculated by netting amounts due to any one person or undertaking against amounts due from that person or undertaking, where there is a right of set-off as permitted by International Accounting Standard 1.

Name of insurer

**Gresham Insurance Company Limited** 

Global business

Financial year ended **31st December 2012** 

## \*1305\* Counterparty Limits

The Company's management of credit risk is carried out in accordance with the Aviva Group credit risk framework, which include setting exposure limits and monitoring exposures in accordance with ratings set by credit ratings agencies such as Standard & Poor's. Financial assets are graded according to current credit ratings issued. A credit limit for each counterparty, is set based on default probabilities that are in turn based on the rating of the counterparty and the type and duration of exposure concerned. Exposure levels are reported to, and reviewed by, the UK&I Financial Risk Committee ("UKGI FRC") within Aviva plc, with additional oversight provided by Group ALM. Where exposures approach or exceed credit limits, these are reviewed with alternate actions considered. In some circumstances breach positions are risk accepted; in these cases the position is reviewed at least annually.

The Aviva Group credit risk framework also incorporates the management of exposure to reinsurance counterparties, including actual and contingent reinsurance exposure. Reinsurance exposures are monitored at an Aviva Group level as most reinsurance programmes are placed on a Group wide basis. The Company has a significant exposure to its parent company, Aviva Insurance Limited, arising from a quota share reinsurance agreement entered into originally in 2006 by Aviva International Insurance Limited, and transferred to Aviva Insurance Limited in 2011.

#### \*1501\* Provision for Reasonably Foreseeable Adverse Variations

No adjustment or provision is required in respect of a provision for reasonably foreseeable adverse variations pursuant to GENPRU 1.3.30R to 1.3.33R or INSPRU 3.2.17R to 3.2.18R. Management has considered current market conditions when valuing investments in accordance with IFRS. All derivative contracts are strictly covered and all other obligations to deliver assets or make a payment were felt to be prudently provided for in the accounts.

# \*1502\* Contingent Liabilities

- a. There are no charges over the Company's assets.
- b. No provision has been included in Form 15 for any liabilities to tax on capital gains, which might arise if the Company disposed of its investments. The full potential liability for deferred tax not provided was £nil (2011 £nil).
- c. There are no contingent liabilities in the Company.
- d. No guarantee, indemnity or other contractual commitment, effected other than in the ordinary course of insurance business, exists in respect of related companies.
- e. There are no fundamental uncertainties.

# \*1603\* Other Income

Line 21 of Form 16 principally represents domestic emergency cover collected on behalf of a third party, for which a profit element is retained.

In addition, the Company prepares its annual statutory financial statements in accordance with International Financial Reporting Standards (IFRS). Those financial statements do not include a claims equalisation reserve (CER) in liabilities but instead include a profit commission expense payable as a result of the release of the CER under IFRS. In 2011, the CER was £418k; in 2012 it is £378k, a decrease of £40k. Line 21 of Form 16 includes the increase in the commission expense of £40k to offset the decrease in CER. If the financial statements had been prepared in accordance with UK GAAP, there would be no adjustment in this line.

Name of insurer Gresham Insurance Company Limited

Global business

Financial year ended **31st December 2012** 

#### \*1700\* Form Omitted

No Form 17 has been prepared on the basis that the Company had no derivative contracts in place at the end of the current financial year.

#### \*20Ab\* Risks of Death or Injury to Passengers

Contracts of insurance against risks of death of, or injury to, passengers has been allocated to the risk categories of private motor comprehensive and private motor non-comprehensive.

#### \*20Ae\* Facultative Business

There is no facultative business reported under category number 002.

#### \*20Af\* Analyses of Mixed Risk Categories

There are no amounts reported under risk category number 343. In respect of risk categories 113 (travel) and 274 (mixed commercial packages) the estimated analyses by class are:

Groups of classes	Gross premium written £000	Provision for gross Reported £000		Provision for gross unearned premium £000
Accident and Health	29	190	2	14
Fire and other damage to property	5	34		2
Classes 16, 17 and 18 combined	18	121	1	9
Total	52	345	3	25
MIXED COMMERCIAL PACKAGE Fire and other damage to property Liability Classes 16, 17 and 18 combined	849 385 92	797 361 88	65 30 7	437 198 48
Total	1,326	1,246	102	683

# \*20Ag\* Home Foreign and Overseas Business

No gross written premiums are attributable to home foreign or overseas business.

# \*20Aj\* New Contracts of Insurance

The Company is not authorised to write class 6 (ships). It has never written classes 4 (railway rolling stock), 5 (aircraft) and 11 (aircraft liability). In respect of authorisation classes 12 (liability for ships), 14 (credit), 3 (land vehicles) and 10 (motor vehicle liability) no new contracts of insurance have been effected by the Company since December 1986, May 2000, February 2009 and February 2009 respectively. It currently writes elements of all other classes.

Name of insurer

Gresham Insurance Company Limited

Global business

Financial year ended **31st December 2012** 

#### \*2007\* Material Connected Party Transactions (Rule 9.39)

The Company has been funded during the year by its parent company, Aviva Insurance Limited (AIL), through the settlement of certain of its expenses during the year. The maximum amount owed to AIL during the year was £34,726k. However, at the year-end there was a balance owing by AIL to the Company of £5,432k.

The Company has ceded 100% of the net premiums, claims and expenses of its policies incepted since 1st January 2006 to AIL. The premiums ceded in 2012 amounted to £214,104k. Further details are given on page 41.

#### \*2102\* Unearned Premiums

Unearned premiums are computed principally on a daily pro-rata basis, which the Company believes most accurately determines the required provision.

#### \*2202\* Claims Management Costs

Claims management costs represent indirect overhead costs incurred in respect of maintaining settlement functions. These costs include both charges by third parties and an attribution of the Company's own expenses, such as salaries and related costs of employees. Provision has been made at the year end for all claims management costs to cover the anticipated future costs of negotiating and settling claims which have been incurred, whether reported or not. The claims management costs which would otherwise appear on form 22 are 100% reinsured and therefore are net nil this financial year.

#### \*2204\* Acquisition Costs

Acquisition costs represent the fixed and variable costs arising from the conclusion of insurance contracts including direct costs, such as the cost of drawing up the insurance document, and indirect costs, such as advertising costs or the administrative expenses connected with the processing of proposals and the issuing of policies. For business accounted for on an annual basis, a proportion of the related acquisition expenses has been deferred commensurate with the unearned premiums provisions. The acquisition costs deferred have been that proportion of the total acquisition costs, which the unearned premiums provision bears to gross written premiums, by class.

#### \*2205\* Unexpired Risks

Provision is made for unexpired risks when, after taking account of an element of attributable investment income, if necessary, it is anticipated that unearned premiums will be insufficient to cover future claims and expenses on existing contracts. No attributable investment income has needed to be taken into account in either 2012 or 2011.

## \*3000\* Form omitted

Form 30 has been omitted because all entries would be blank as the business is fully reinsured.

Name of insurer Gresham Insurance Company Limited

Global business

Financial year ended **31st December 2012** 

## \*3003\* Discounting

An adjustment for discounting has been made in Personal Motor (120) in respect of structured settlements. This is 100% reinsured. The rate of interest used in the discounting calculations is based on risk-free rates, using applicable swap curves for the United Kingdom.

#### Certificate required by rule 9.34(1) of the Accounts and Statements Rules

Name of insurer Gresham Insurance Company Limited

Global business

Financial year ended 31st December 2012

We certify

 that the return has been properly prepared in accordance with the requirements in IPRU(INS), GENPRU and INSPRU; and

b. that the directors are satisfied that:

- throughout the financial year in question, the Company has complied in all material respects with the requirements in SYSC and PRIN as well as the provisions of IPRU (INS), GENPRU and INSPRU; and
- (ii) it is reasonable to believe that the Company has continued so to comply subsequently, and will continue so to comply in future.

Clifford Abrahams Director

London 25th March 2013

Anthony Middle Director

Juli

Richard Spicker Company Secretary

# Independent auditors' report to the directors pursuant to rule 9.35 of the Interim Prudential Sourcebook for Insurers

Name of insurer

**Gresham Insurance Company Limited** 

Global business

Financial year ended **31st December 2012** 

We have audited the following documents prepared by the insurer pursuant to the Accounts and Statements Rules set out in Part I and Part IV of Chapter 9 to IPRU(INS) the Interim Prudential Sourcebook for Insurers, GENPRU the General Prudential Sourcebook and INSPRU the Prudential Sourcebook for Insurers ("the Rules") made by the Financial Services Authority under section 138 of the Financial Services and Markets Act 2000:

- Forms 1, 3, 11 to 13, 15, 16, 20A, 20 to 23, 31, 32, 37 and 38 (including the supplementary notes) ("the Forms"); and
- the statements required by IPRU(INS) rules 9.25, 9.26, 9.27 and 9.29 on pages 40 to 44 ("the statements").

We are not required to audit and do not express an opinion on:

- the statements required by IPRU(INS) rules 9.30, 9.32 and 9.32A on pages 45 to 47; and
- the certificate required by IPRU(INS) rule 9.34(1) on page 53.

#### Respective responsibilities of the insurer and its auditor

The insurer is responsible for the preparation of an annual return (including the Forms and the statements) under the provisions of the Rules. Under IPRU(INS) rule 9.11 the Forms and the statements are required to be prepared in the manner set out in the Rules and to state fairly the information provided on the basis required by the Rules.

It is our responsibility to form an independent opinion as to whether the Forms and the statements meet these requirements, and to report our opinion to you. We are also required to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the Forms and the statements are not in agreement with the accounting records and returns; or
- we have not received all the information we require for our audit.

This report has been prepared for the directors of the insurer to comply with their obligations under IPRU(INS) rule 9.35 and for no other purpose. We do not, in providing this report, accept or assume responsibility for any other purpose save where expressly agreed by our prior consent in writing.

# **Basis of opinion**

We conducted our work in accordance with Practice Note 20 "The audit of insurers in the United Kingdom (Revised)" issued by the Auditing Practices Board. Our work included examination, on a test basis, of evidence relevant to the amounts and disclosures in the Forms and the statements. The evidence included that previously obtained by us relating to the audit of the financial statements of the insurer for the financial year. It also included an assessment of the significant estimates and judgements made by the insurer in the preparation of the Forms and the statements.

Independent auditors' report to the directors pursuant to rule 9.35 of the Interim Prudential Sourcebook for Insurers

Name of insurer

Gresham Insurance Company Limited

Global business

Financial year ended

31st December 2012

We planned and performed our work so as to obtain all the information and explanations, which we considered necessary, in order to provide us with sufficient evidence to give reasonable assurance that the Forms and the statements are free from material misstatement, whether caused by fraud or other irregularity or error, and comply with IPRU(INS) rule 9.11.

#### Opinion

In our opinion the Forms and the statements fairly state the information provided on the basis required by the Rules and have been properly prepared in accordance with the provisions of those Rules.

Pricewaterhouse Coopers LLP

PricewaterhouseCoopers LLP Chartered Accountants 25th March 2013