

# Friends Provident Life Assurance Limited

Annual Return as at 31st December 2010

Pursuant to the Interim Prudential Sourcebook

# **Appendices** 9.1, 9.3, 9.4 and 9.6

PRINCIPAL AND HEAD OFFICE: PIXHAM END, DORKING, SURREY, RH4 1QA

# **Friends Provident Life Assurance Limited**

# Year ended 31st December 2010

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# Statement of solvency - long-term insurance business

Name of insurer	Friends Pr	ovident Life As	ssurance Lin	nited			
Global business							
Financial year ended	31 Decemb	per 2010					
Solo solvency calculation	reg	mpany jistration mber	GL/ UK/ CM	day month year	Units		
	R2	782698	GL	31 12 2010	£000		
				As at end of this financial year	As at end of the previous year		
				1	2		
Capital resources							
Capital resources arising within the long-term	n insurance fu	nd	11	157543	208823		
Capital resources allocated towards long-terr outside the long-term insurance fund	n insurance b	usiness arising	12	147200	125405		
Capital resources available to cover long-terr resources requirement (11+12)	m insurance b	usiness capital	13	304743	334228		
Guarantee fund			-				
Guarantee fund requirement			21	40013	38654		
Excess (deficiency) of available capital resources to cover guarantee fund requirement			22	264730	295574		
Minimum capital requirement (MCR)							
Long-term insurance capital requirement			31	120040	115961		
Resilience capital requirement			32	25000	45000		
Base capital resources requirement			33	3040	3128		
Individual minimum capital requirement			34	145040	160961		
Capital requirements of regulated related unc	dertakings		35				
Minimum capital requirement (34+35)			36	145040	160961		
Excess (deficiency) of available capital resou	rces to cover	50% of MCR	37	232223	253748		
Excess (deficiency) of available capital resou	rces to cover	75% of MCR	38	195963	213507		
Enhanced capital requirement							
With-profits insurance capital component			39				
Enhanced capital requirement			40	145040	160961		
Capital resources requirement (CRR)							
Capital resources requirement (greater of 36	and 40)		41	145040	160961		
Excess (deficiency) of available capital resources to cover long-term insurance business CRR (13-41)			42	159703	173267		
Contingent liabilities							
Quantifiable contingent liabilities in respect of as shown in a supplementary note to Form 1-		surance business	51				

			Form 2
Covering Sheet to Form 2			
Name of insurer	Friends Provident Life Assurance Limited		
Global business			
Financial year ended	31 December 2010		
		T.J. Matthews	Director
		A.M. Parsons	Director

D. Monger

Secretary

22nd March 2011

# Components of capital resources

Name of insurer	Friends Provident Life Assurance Limited

Global business

Financial year ended	31 Decei	mber 2010					
	Company registration number		GL/ UK/ CM	day mo	nth year	Units	
	R3	782698	GL	31 1	2 2010	£000	
			General insurance business	Long-term insurance business	Total as at the end of this financial year	Total as at the end of the previous year 4	
Core tier one capital				1	1	1	
Permanent share capital		11		50000	50000	444000	
Profit and loss account and other reserves		12		292380	292380	(28429)	
Share premium account		13				12	
Positive valuation differences		14		101404	101404	17757	
Fund for future appropriations		15		73803	73803	75047	
Core tier one capital in related undertakings		16					
Core tier one capital (sum of 11 to 16)		19		517587	517587	508387	
Tier one waivers		<b>!!</b>					
Unpaid share capital / unpaid initial funds and supplementary contributions	d calls for	21					
Implicit Items		22					
Tier one waivers in related undertakings		23					
Total tier one waivers as restricted (21+22+23	3)	24					
Other tier one capital							
Perpetual non-cumulative preference shares	as restricted	d <b>25</b>					
Perpetual non-cumulative preference shares undertakings	in related	26					
Innovative tier one capital as restricted		27					
Innovative tier one capital in related undertak	ings	28					
Total tier one capital before deductions							
(19+24+25+26+27+28)		31		517587	517587	508387	
Investments in own shares		32					
Intangible assets		33					
Amounts deducted from technical provisions	for discount	ting <b>34</b>					
Other negative valuation differences		35					
Deductions in related undertakings		36					
Deductions from tier one (32 to 36)		37					
Total tier one capital after deductions (31-	37)	39		517587	517587	508387	

# Components of capital resources

Name of insurer	Friends Provident Life Assurance Limited					
Global business						
Financial year ended	31 Decem	ber 2010				
	re	ompany gistration imber	GL/ UK/ CM	day mo	onth year	Units
	R3	782698	GL	31 1	2 2010	£000
			General insurance business	Long-term insurance business	Total as at the end of this financial year	Total as at the end of the previous year
Tier two capital			•		•	
Implicit items, (tier two waivers and amounts line 22)	excluded fro	m 41				
Perpetual non-cumulative preference shares line 25	excluded fro	<sup>om</sup> 42				
Innovative tier one capital excluded from line	27	43				
Tier two waivers, innovative tier one capital a cumulative preference shares treated as tier 43)						
Perpetual cumulative preference shares		45				
Perpetual subordinated debt and securities		46				
Upper tier two capital in related undertakings	3	47				
Upper tier two capital (44 to 47)		49				
		-			•	
Fixed term preference shares		51				
Other tier two instruments		52				
Lower tier two capital in related undertakings		53				
Lower tier two capital (51+52+53)		59				
Total tier two capital before restrictions (4	19+59)	61				
Excess tier two capital		62				
Further excess lower tier two capital		63				
Total tier two capital after restrictions, bet (61-62-63)	fore deducti	ons 69				

# Components of capital resources

Components of capital resources								
Name of insurer	Friends Provident Life Assurance Limited							
Global business								
Financial year ended	31 December 2010							
	Company registrati number		GL/ UK/ CM	day mor	nth year	Units		
	R3 782	2698	GL	31 12	2 2010	£000		
			General insurance business	Long-term insurance business	Total as at the end of this financial year	Total as at the end of the previous year		
Total capital resources			1	2	3	4		
Positive adjustments for regulated non-insura undertakings	ance related	71						
Total capital resources before deductions (39+69+71)	3	72		517587	517587	508387		
Inadmissible assets other than intangibles ar	nd own shares	73		212844	212844	174159		
Assets in excess of market risk and counterp	party limits	74						
Deductions for related ancillary services und	ertakings	75						
Deductions for regulated non-insurance relat	ted undertakings	76						
Deductions of ineligible surplus capital		77						
Total capital resources after deductions (72-73-74-75-76-77)		79		304743	304743	334228		
Available capital resources for GENPRU/INSF	PRU tests							
Available capital resources for guarantee fun	nd requirement	81		304743	304743	334228		
Available capital resources for 50% MCR rec	quirement	82		304743	304743	334228		
Available capital resources for 75% MCR rec	quirement	83		304743	304743	334228		
Financial engineering adjustments								
Implicit items								
Financial reinsurance - ceded								
Financial reinsurance - accepted		93		28883	28883			
Outstanding contingent loans		94						
Any other charges on future profits		95						
Sum of financial engineering adjustments (91+92-93+94+95)		96		(28883)	(28883)			

# Calculation of general insurance capital requirement - premiums amount and brought forward amount

GL/

Company

Name of insurer Friends Provident Life Assurance Limited

Global business

Financial year ended 31 December 2010

Long term insurance business

		registration number	UK/ CM		day	month	year	Units
	R11	782698	G	L	31	12	2010	£000
					This	s financi 1	al year	Previous year 2
Gross premiums written				11			47320	45808
Premiums taxes and levies (included in	n line 11)			12				
Premiums written net of taxes and levi-		13			47320	45808		
Premiums for classes 11, 12 or 13 (inc	luded in line	13)		14				
Premiums for "actuarial health insuran-	ce" (included	d in line 13)		15				
Sub-total A (13 + 1/2 14 - 2/3 15)				16			47320	45808
Gross premiums earned				21			47320	45808
Premium taxes and levies (included in	line 21)			22				
Premiums earned net of taxes and levi	es (21-22)			23			47320	45808
Premiums for classes 11, 12 or 13 (inc	luded in line	23)		24				
Premiums for "actuarial health insuran	ce" (included	d in line 23)		25				
Sub-total H (23 + 1/2 24 - 2/3 25)				26			47320	45808
Sub-total I (higher of sub-total A and	sub-total l	H)		30			47320	45808
Adjusted sub-total I if financial year annual figure	is not a 12	month period to produc	e an	31				
Division of gross adjusted premiums amount sub-total I	x 0.18			32			8518	8246
(or adjusted sub-total I if appropriate)	Excess (if	any) over 57.5M EURO	¢ 0.02	33				
Sub-total J (32-33)				34			8518	8246
Claims paid in period of 3 financial year	rs			41			96823	84326
Claims outstanding carried forward at the end of the 3	an underv	ance business accounted vriting year basis		42				
year period	an accide	ance business accounted nt year basis		43			44109	32586
Claims outstanding brought forward at the beginning of	an underv	ance business accounted vriting year basis ance business accounted		44				
the 3 year period		nt year basis	101 011	45			18009	9381
Sub-total C (41+42+43-44-45)				46			122923	107531
Amounts recoverable from reinsurers i in Sub-total C	n respect of	claims included		47			89925	72718
Sub-total D (46-47)				48			32997	34813
Reinsurance Ratio (Sub-total D /sub-total C or, if more, 0.50 or, if less, 1.00)				49			0.50	0.50
Premiums amount (Sub-total J x reinsurance ratio)				50			4259	4123
Provision for claims outstanding (before discounting and net of reinsurance				51			30973	23754
Provision for claims outstanding (befor both 51.1 and 51.2 are zero, otherwise		g and gross of reinsurand	e) if	52				
Brought forward amount (See instru	ction 4)			53			6355	6355
Greater of lines 50 and 53				54			6355	6355

# Calculation of general insurance capital requirement - claims amount and result

Name of insurer Friends Provident Life Assurance Limited

Global business

Financial year ended 31 December 2010

Long term insurance business

Long term insurance busine		Company registration number	GL/ UK/ CM	day month year	Units
	R12	782698	GL	31 12 2010	£000
	-	<u> </u>	<u>.</u>	This financial year 1	Previous year 2
Reference period (No. of mon	ths) See INSPRU 1.1.63R		11	36	36
Claims paid in reference perio	d		21	96823	84326
Claims outstanding carried forward at the end of the	For insurance business on an underwriting year		22		
reference period				44109	32586
Claims outstanding brought forward at the beginning of		For insurance business accounted for on an underwriting year basis			
the reference period	For insurance business on an accident year bas		25	18009	9381
Claims incurred in reference p	eriod (21+22+23-24-25)		26	122923	107531
Claims incurred for classes 11	, 12 or 13 (included in 26)		27		
Claims incurred for "actuarial	nealth insurance" (included	d in 26)	28		
Sub-total E (26 +1/2 27 - 2/3	28)		29	122923	107531
Sub-total F - Conversion of and divide by number of mo	_		31	40974	35844
Division of sub-total F	x 0.26		32	10653	9319
(gross adjusted claims amount)	Excess (if any) over 40.3	3M EURO x 0.03	33	179	
Sub-total G (32-33)			39	10474	9319
Claims amount Sub-total G x reinsurance ratio (11.49)			41	5237	4660
Higher of premiums amount a	nd brought forward amoun	t (11.54)	42	6355	6355
General insurance capital re	equirement (higher of line	es 41 and 42)	43	6355	6355

Name of insurer Friends Provident Life	Assurance Limited
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Global business

Financial year ended 31 December 2010

Category of assets Total other than long term insurance business assets

		Company registration number	GL/ UK/ CM	day m	onth year Units	Category of assets
	R13	782698	GL	31	12 2010 £000	1
					As at end of this financial year	As at end of the previous year
					1	2
Land and buildings				11		

# Investments in group undertakings and participating interests

UK insurance dependants	Shares	21
	Debts and loans	22
Other insurance dependants	Shares	23
	Debts and loans	24
Non-insurance dependants	Shares	25
	Debts and loans	26
Other group undertakings	Shares	27
Other group undertakings	Debts and loans	28
Participating interests	Shares	29
	Debts and loans	30

# Other financial investments

Equity shares	41			
Other shares and other variable yield par	42			
Holdings in collective investment scheme	43	83925	34714	
Rights under derivative contracts		44		
Fixed interest securities	Approved	45	9613	9293
rixed interest securities	Other	46	23699	24588
Variable interest securities	Approved	47		
variable interest securities	Other	48		
Participation in investment pools	•	49		
Loans secured by mortgages	50			
Loans to public or local authorities and n	ationalised industries or undertakings	51		
Loans secured by policies of insurance is	ssued by the company	52		
Other loans		53		
Bank and approved credit & financial	One month or less withdrawal	54	14122	15872
institution deposits	More than one month withdrawal	55		
Other financial investments	56			
Deposits with ceding undertakings	57			
	Index linked	58		
Assets held to match linked liabilities	Property linked	59		

Name of insurer	Friends Provident Life Assurance Limited						
Global business							
Financial year ended	31 December 2010						
Category of assets	Total other than long term insurance business assets						
		Company registration number	GL/ UK/ CM	day n	nonth year Units	Category of assets	
	R13	782698	GL	31	12 2010 £000	1	
	1			•	As at end of this financial year	As at end of the previous year	
					1	2	
Reinsurers' share of technical provi	sions						
Provision for unearned premiums				60			
Claims outstanding				61			
Provision for unexpired risks				62			
Other				63			
Debtors and salvage					1		
Direct insurance business	Policyholders			71			
Direct insurance pusiness	Intern	nediaries		72			
Salvage and subrogation recoveries				73			
Reinsurance	Accepted			74			
	Ceded			75			
Dependants		n 12 months or less		76			
·		n more than 12 mon	ths	77			
Other		n 12 months or less		78	105	108	
	due II	n more than 12 mon	tns	79			
Other assets				1	T	T	
Tangible assets				80			
Deposits not subject to time restriction on institutions	withdra	wal with approved		81	20066	45025	
Cash in hand				82			
Other assets (particulars to be specified by	by way o	f supplementary not	te)	83			
Accrued interest and rent				84	784	813	
Deferred acquisition costs (general business only)				85			
Other prepayments and accrued income				86			
Deductions from the aggregate value of a	issets			87			
Grand total of admissible assets after dec in excess of market risk and counterparty				89	152314	130413	

Name of insurer **Friends Provident Life Assurance Limited** 

Global business

Financial year ended 31 December 2010

Category of assets Total other than long term insurance business assets

	Company registration number	GL/ UK/ CM	day	month year	Units	Category of assets
R13	782698	GL	31	12 2010	£000	1
•					d of this al year	As at end of the previous year
					1	2

Reconciliation to asset values determined in accordance with the insurance accounts rules or international accounting standards as applicable to the firm for the purpose of its external financial reporting

Total admissible assets after deduction of admissible assets in excess of market risk and counterparty limits (as per line 89 above)	91	152314	130413
Admissible assets in excess of market and counterparty limits	92		
Inadmissible assets directly held	93		
Capital resources requirement deduction of regulated related undertakings	94		
Ineligible surplus capital and restricted assets in regulated related insurance undertakings	95		
Inadmissible assets of regulated related undertakings	96		
Book value of related ancillary services undertakings	97		
Other differences in the valuation of assets (other than for assets not valued above)	98		
Deferred acquisition costs excluded from line 89	99		
Reinsurers' share of technical provisions excluded from line 89	100		
Other asset adjustments (may be negative)	101	(5114)	(687)
Total assets determined in accordance with the insurance accounts rules or international accounting standards as applicable to the firm for the purpose of its external financial reporting (91 to 101)	102	147200	129726
		T	
Amounts included in line 89 attributable to debts due from related insurers, other than those under contracts of insurance or reinsurance	103		

Amounts included in line 89 attributable to debts due from related insurers, other than those under contracts of insurance or reinsurance	103		
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Name of insurer F	riends Provident Life Assurance Limited
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Global business

Financial year ended 31 December 2010

Category of assets Total long term insurance business assets

		Company registration number	GL/ UK/ CM	day m	onth year Un	nits	Category of assets
	R13	782698	GL	31	12 2010	£000	10
				ı	As at end of financial		As at end of the previous year
					1		2
Land and buildings				11		90	75

# Investments in group undertakings and participating interests

UK insurance dependants	Shares	21	
	Debts and loans	22	
Other insurance dependants	Shares	23	
	Debts and loans	24	
Non-incurence dependents	Shares	25	3736
Non-insurance dependants	Debts and loans	26	
Other group undertakings	Shares	27	
Other group undertakings	Debts and loans	28	
Participating interests	Shares	29	
	Debts and loans	30	

# Other financial investments

Equity shares			86597	90045
Other shares and other variable yield participations				
Holdings in collective investment scheme	s	43	28707	42156
Rights under derivative contracts		44	14	363
Fixed interest securities	Approved	45	369949	439028
Fixed interest securities	Other	46	274257	251975
Variable interest securities	Approved	47	7828	11162
variable interest securities	Other	48	37917	39479
Participation in investment pools	Participation in investment pools			
Loans secured by mortgages		50		
Loans to public or local authorities and na	Loans to public or local authorities and nationalised industries or undertakings			
Loans secured by policies of insurance is	sued by the company	52	27	39
Other loans		53		
Bank and approved credit & financial	One month or less withdrawal	54	67511	22240
institution deposits	More than one month withdrawal	55		
Other financial investments				
Deposits with ceding undertakings				
Assets held to match linked liabilities	Index linked	58	5600	6704
Assets Held to Higher Hirked Habilities	Property linked	59	3251591	3217856

Name of insurer	Friends Provident Life Assurance Limited						
Global business							
Financial year ended	31 December 2010						
Category of assets	Total	long term insura	ance bus	iness	assets		
		Company registration number	GL/ UK/ CM	day n	nonth year Units	Category of assets	
	R13	782698	GL	31	12 2010 £000	10	
			•	<u>l</u>	As at end of this financial year	As at end of the previous year	
					1	2	
Reinsurers' share of technical provi	sions						
Provision for unearned premiums				60			
Claims outstanding				61			
Provision for unexpired risks				62			
Other				63			
Debtors and salvage					-1		
Birrat in construction of the construction of	Policyholders			71	1169	2276	
Direct insurance business	Intern	nediaries		72	4167	5027	
Salvage and subrogation recoveries	•			73			
Reinsurance	Accepted			74			
	Ceded			75		1	
Dependants	due ir	n 12 months or less		76			
'	due in more than 12 months			77			
Other		n 12 months or less		78	3519	18103	
	due ir	n more than 12 mon	ths	79	6713		
Other assets					T	, ,	
Tangible assets				80			
Deposits not subject to time restriction or institutions	withdra	wal with approved		81	42403	4918	
Cash in hand				82			
Other assets (particulars to be specified by	by way o	f supplementary not	te)	83			
Accrued interest and rent				84	9974	11168	
Deferred acquisition costs (general business only)				85			
Other prepayments and accrued income				86			
Deductions from the aggregate value of a	ssets			87			
Grand total of admissible assets after decin excess of market risk and counterparty				89	4198033	4166351	

Form 13 (Sheet 3)

# Analysis of admissible assets

Name of insurer Friends Provident Life Assurance Limited

Global business

Financial year ended 31 December 2010

Category of assets Total long term insurance business assets

	Company registration number	GL/ UK/ CM	day	month year Units	Category of assets
R13	782698	GL	31	12 2010 £000	10
•			•	As at end of this financial year	As at end of the previous year
				1	2

Reconciliation to asset values determined in accordance with the insurance accounts rules or international accounting standards as applicable to the firm for the purpose of its external financial reporting

Total admissible assets after deduction of admissible assets in excess of market risk and counterparty limits (as per line 89 above)	91	4198033	4166351
Admissible assets in excess of market and counterparty limits	92		
Inadmissible assets directly held	93	17661	68
Capital resources requirement deduction of regulated related undertakings	94		
Ineligible surplus capital and restricted assets in regulated related insurance undertakings	95		
Inadmissible assets of regulated related undertakings	96		
Book value of related ancillary services undertakings	97		
Other differences in the valuation of assets (other than for assets not valued above)	98		
Deferred acquisition costs excluded from line 89	99	195183	174091
Reinsurers' share of technical provisions excluded from line 89	100	1795802	1743822
Other asset adjustments (may be negative)	101	(3215)	48159
Total assets determined in accordance with the insurance accounts rules or international accounting standards as applicable to the firm for the purpose of its external financial reporting (91 to 101)	102	6203464	6132492

Amounts included in line 89 attributable to debts due from related insurers, other than those under contracts of insurance or reinsurance	103		
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Global business

Financial year ended 31 December 2010

Category of assets Total Long-term Business - Other Business Fund

		Company registration number	GL/ UK/ CM	day me	onth year Units	Category of assets
	R13	782698	GL	31	12 2010 £000	11
			•		As at end of this financial year	As at end of the previous year
					1	2
Land and buildings				11		

# Investments in group undertakings and participating interests

LIV incurance dependents	Shares	21
UK insurance dependants	Debts and loans	22
Other incurance dependents	Shares	23
Other insurance dependants	Debts and loans	24
Non-insurance dependants	Shares	25
	Debts and loans	26
Other group undertakings	Shares	27
Other group undertakings	Debts and loans	28
Doublinia skip prijesta prosta	Shares	29
Participating interests	Debts and loans	30

# Other financial investments

Equity shares				
Other shares and other variable yield participations				
Holdings in collective investment scheme	es	43	1055	6307
Rights under derivative contracts		44		
Fixed interest securities	Approved	45	248635	293752
Fixed interest securities	Other	46	271235	248372
Approved		47	6089	3812
Variable interest securities	Other	48	37917	39479
Participation in investment pools				
Loans secured by mortgages				
Loans to public or local authorities and nationalised industries or undertakings				
Loans secured by policies of insurance is	ssued by the company	52	27	39
Other loans		53		
Bank and approved credit & financial	One month or less withdrawal	54		1800
institution deposits More than one month withdrawal		55		
Other financial investments				
Deposits with ceding undertakings				
Assets held to match linked liabilities	Index linked	58	5600	6704
Assets field to match linked habilities	Property linked	59	3251591	3217856

Name of insurer	Friends Provident Life Assurance Limited							
Global business								
Financial year ended	31 December 2010							
Category of assets	Total Long-term Business - Other Business Fund							
		Company registration number	GL/ UK/ CM	day m	nonth year Units	Category of assets		
	R13	782698	GL	31	12 2010 £000	11		
					As at end of this financial year	As at end of the previous year		
					1	2		
Reinsurers' share of technical provi	sions							
Provision for unearned premiums				60				
Claims outstanding				61				
Provision for unexpired risks				62				
Other				63				
Debtors and salvage					1			
Direct insurance business	Polic	yholders		71	1153	2257		
Direct insurance pusitiess	Interr	mediaries		72	4167	5027		
Salvage and subrogation recoveries				73				
Reinsurance	Acce	•		74				
	Cede			75		1		
Dependants		n 12 months or less n more than 12 mor		76 77				
		n 12 months or less		78	3525	17842		
Other		n more than 12 mor		79	11785	1549		
Other assets	1				1			
Tangible assets				80				
Deposits not subject to time restriction on institutions	withdra	wal with approved		81	42141	4757		
Cash in hand				82				
Other assets (particulars to be specified by way of supplementary note)				83				
Accrued interest and rent			84	8487	9453			
Deferred acquisition costs (general business only)				85				
Other prepayments and accrued income			86					
Deductions from the aggregate value of assets			87					
Grand total of admissible assets after deduction of admissible assets  3893407 3893407						3859007		
in excess of market risk and counterparty	limits (	11 to 86 less 87)		UĐ	3030407	3033007		

Name of insurer Friends Provident Life Assurance Limited

Global business

Financial year ended 31 December 2010

Category of assets Total Long-term Business - Other Business Fund

	Company registration number	GL/ UK/ CM	day	month year	Units	Category of assets
R13	782698	GL	31	12 2010	£000	11
•				As at end		As at end of the previous year
				1	l	2

Reconciliation to asset values determined in accordance with the insurance accounts rules or international accounting standards as applicable to the firm for the purpose of its external financial reporting

otal admissible assets after deduction of admissible assets excess of market risk and counterparty limits (as per line 89 above)	91	3893407	3859007
dmissible assets in excess of market and counterparty limits	92		
admissible assets directly held	93	17593	
apital resources requirement deduction of regulated related ndertakings	94		
eligible surplus capital and restricted assets in regulated related surance undertakings	95		
admissible assets of regulated related undertakings	96		
ook value of related ancillary services undertakings	97		
ther differences in the valuation of assets (other than for assets of valued above)	98		
eferred acquisition costs excluded from line 89	99	195183	17409
einsurers' share of technical provisions excluded from line 89	100	1794789	174268
ther asset adjustments (may be negative)	101	(3215)	4673
otal assets determined in accordance with the insurance accounts lles or international accounting standards as applicable to the firm r the purpose of its external financial reporting (91 to 101)	102	5897757	582252

Amounts included in line 89 attributable to debts due from related insurers, other than those under contracts of insurance or reinsurance	103		
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Name of insurer Friends Provident Life Assurance Limited

Global business

Financial year ended 31 December 2010

Category of assets Total Long-term Business - Closed Fund

		Company registration number	GL/ UK/ CM	day m	onth year Units	Category of assets
	R13	782698	GL	31	12 2010 £000	12
					As at end of this financial year	As at end of the previous year
					1	2
Land and buildings				11	90	75

# Investments in group undertakings and participating interests

LIV incurrence dependents	Shares	21
UK insurance dependants	Debts and loans	22
Other insurance dependants	Shares	23
	Debts and loans	24
Non-insurance dependants	Shares	<b>25</b> 373
Non-insurance dependants	Debts and loans	26
Other group undertakings	Shares	27
Other group undertakings	Debts and loans	28
Participating interests	Shares	29
Participating interests	Debts and loans	30

# Other financial investments

Equity shares		41	86597	90045
Other shares and other variable yield par	Other shares and other variable yield participations			
Holdings in collective investment scheme	es	43	27652	35849
Rights under derivative contracts		44	14	363
Fixed interest securities	Approved	45	121314	145276
rixed interest securities	Other	46	3022	3603
Variable interest securities	Approved	47	1739	7350
variable interest securities	Other	48		
Participation in investment pools	Participation in investment pools			
Loans secured by mortgages	Loans secured by mortgages			
Loans to public or local authorities and nationalised industries or undertakings		51		
Loans secured by policies of insurance is	sued by the company	52		
Other loans		53		
Bank and approved credit & financial	One month or less withdrawal	54	67511	20440
institution deposits	More than one month withdrawal	55		
Other financial investments	56			
Deposits with ceding undertakings		57		
Assets held to match linked liabilities	Index linked	58		
Assets field to match linked liabilities	Property linked	59		

Name of insurer	Friends Provident Life Assurance Limited						
Global business							
Financial year ended	31 De	ecember 2010					
Category of assets	Total Long-term Business - Closed Fund						
		Company registration	GL/ UK/	day m	nonth year Units	Category of	
	R13	782698	CM GL	31	12 2010 £000	assets	
		1,000			As at end of this financial year	As at end of the previous year	
					1	2	
Reinsurers' share of technical provi	sions				· · · · ·		
Provision for unearned premiums				60			
Claims outstanding							
Provision for unexpired risks				62			
Other				63			
Debtors and salvage					1		
Direct insurance business	Polic	yholders		71	16	19	
	Interr	mediaries		72			
Salvage and subrogation recoveries	1 -			73			
Reinsurance	Accepted		74				
	Cede	n 12 months or less		75 76			
Dependants		n more than 12 mont	the	77			
		n 12 months or less		78	204	261	
Other		n more than 12 mon	ths	79			
Other assets							
Tangible assets				80			
Deposits not subject to time restriction on institutions	withdra	wal with approved		81	262	161	
Cash in hand				82			
Other assets (particulars to be specified b	y way c	of supplementary not	e)	83			
Accrued interest and rent				84	1487	1715	
Deferred acquisition costs (general business only)				85			
Other prepayments and accrued income				86			
Deductions from the aggregate value of a	ssets			87			
					1	1	
Grand total of admissible assets after ded in excess of market risk and counterparty				89	309908	308893	

Name of insurer Friends Provident Life Assurance Limited

Global business

Financial year ended 31 December 2010

Category of assets Total Long-term Business - Closed Fund

	Company registration number	GL/ UK/ CM	day	month year	Units	Category of assets
R13	782698	GL	31	12 2010	£000	12
		•			end of this cial year	As at end of the previous year
					1	2

Reconciliation to asset values determined in accordance with the insurance accounts rules or international accounting standards as applicable to the firm for the purpose of its external financial reporting

91	309908	308893
92		
93	68	68
94		
95		
96		
97		
98		
99		
100	1013	1134
101	(5072)	(126
102	305917	309969
	92 93 94 95 96 97 98 99 100 101	92 93 94 95 96 97 98 99 100 1013 101 (5072)

Amounts included in line 89 attributable to debts due from related insurers, other than those under contracts of insurance or reinsurance	103		
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3932212

# Long term insurance business liabilities and margins

Name of insurer Friends Provident Life Assurance Limited

Global business

Financial year ended 31 December 2010

Total business/Sub fund Summary

Mathematical reserves, after distribution of surplus

Units £000

As at end of	As at end of
this financial	the previous
year	year
1	2

4004563

Cash bonuses which had not been paid to policyholders prior to end of the financial year		12		
Balance of surplus/(valuation defi-	cit)	13	83757	133787
Long term insurance business fund carried forward (11 to 13)		14	4088320	4065999
	Gross	15	11699	21768
Claims outstanding	Reinsurers' share	16	12151	17467
	Net (15-16)	17	(452)	4301
Description	Taxation	21	3202	
Provisions	Other risks and charges	22		
Deposits received from reinsurers		23		
	Direct insurance business	31	12128	3158
Creditors	Reinsurance accepted	32		
	Reinsurance ceded	33	6036	5548
Debantura la sua	Secured	34		
Debenture loans	Unsecured	35		
Amounts owed to credit institution	s	36		
Craditara	Taxation	37		205
Creditors	Other	38	15013	1025
Accruals and deferred income		39		
Provision for "reasonably foresee	able adverse variations"	41		
Total other insurance and non-ins	urance liabilities (17 to 41)	49	35927	2531
Excess of the value of net admiss	ible assets	51	73786	7503
Total liabilities and margins		59	4198033	416635
Amounts included in line 59 attrib other than those under contracts of	utable to liabilities to related companies, of insurance or reinsurance	61	26	136
Amounts included in line 59 attrib linked benefits	utable to liabilities in respect of property	62	3251591	321785
Total liabilities (11+12+49)		71	4040490	395752
Increase to liabilities - DAC relate	d	72		
Reinsurers' share of technical pro	visions	73	1795802	174382
Other adjustments to liabilities (may be negative)		74	98188	6591
Capital and reserves and fund for	future appropriations	75	268984	36522
	ccounts rules or international accounting n for the purpose of its external financial	76	6203464	613249

11

3704261

# Long term insurance business liabilities and margins

Name of insurer Friends Provident Life Assurance Limited

Global business

Financial year ended 31 December 2010

Total business/Sub fund Other Business Fund

Units £000

Mathematical reserves, after distribution of surplus

As at end of	As at end of
this financial	the previous
year	year
1	2

3775777

matricination reserves, arter distr	battori di sarpias		0110111	0704201
Cash bonuses which had not bee to end of the financial year	n paid to policyholders prior	12		
Balance of surplus/(valuation defic	cit)	13	83858	133900
Long term insurance business fun	d carried forward (11 to 13)	14	3859635	3838161
	Gross	15	11200	20707
Claims outstanding	Reinsurers' share	16	12151	17467
	Net (15-16)	17	(951)	3240
Descriptions	Taxation	21	3202	
Provisions	Other risks and charges	22		
Deposits received from reinsurers	•	23		
	Direct insurance business	31	12119	3148
Creditors	Reinsurance accepted	32		
	Reinsurance ceded	33	6036	5548
51 / 1	Secured	34		
Debenture loans	Unsecured	35		
Amounts owed to credit institution	s	36		
Creditors	Taxation	37		
	Other	38	13365	8910
Accruals and deferred income		39		
Provision for "reasonably foresees	able adverse variations"	41		
Total other insurance and non-ins	urance liabilities (17 to 41)	49	33771	20846
Excess of the value of net admiss	ible assets	51		
Total liabilities and margins		59	3893406	3859007
Amounts included in line 59 attribution other than those under contracts of	utable to liabilities to related companies, of insurance or reinsurance	61	26	136
Amounts included in line 59 attribution linked benefits	utable to liabilities in respect of property	62	3251591	3217856
Total liabilities (11+12+49)		71	3809548	3725107
Increase to liabilities - DAC relate	d	72		
Reinsurers' share of technical provisions		73	1794789	1742688
Other adjustments to liabilities (may be negative)		74	98239	64549
Capital and reserves and fund for future appropriations		75	195180	290179
	counts rules or international accounting in for the purpose of its external financial	76	5897756	5822523

# Long term insurance business liabilities and margins

Name of insurer Friends Provident Life Assurance Limited

Global business

Financial year ended 31 December 2010

Total business/Sub fund Closed Fund

Units £000

As at end of	As at end of
this financial	the previous
year	year
1	2

Mathematical reserves, after dis	Mathematical reserves, after distribution of surplus		228786	227951
Cash bonuses which had not been paid to policyholders prior to end of the financial year		12		
Balance of surplus/(valuation de	eficit)	13	(101)	(113)
Long term insurance business f	und carried forward (11 to 13)	14	228685	227838
	Gross	15	499	1061
Claims outstanding	Reinsurers' share	16		
	Net (15-16)	17	499	1061
Dravisiona	Taxation	21		
Provisions	Other risks and charges	22		
Deposits received from reinsure	ers	23		
	Direct insurance business	31	9	10
Creditors	Reinsurance accepted	32		
	Reinsurance ceded	33		
Deberture leave	Secured	34		
Debenture loans	Unsecured	35		
Amounts owed to credit instituti	ons	36		
One ditare	Taxation	37	5072	3600
Creditors	Other	38	1857	1349
Accruals and deferred income		39		
Provision for "reasonably forese	eeable adverse variations"	41		
Total other insurance and non-i	nsurance liabilities (17 to 41)	49	7437	6020
Excess of the value of net admi	ssible assets	51	73786	75036
Total liabilities and margins		59	309908	308894
Amounts included in line 59 attr other than those under contract	ibutable to liabilities to related companies, s of insurance or reinsurance	61		
Amounts included in line 59 attr linked benefits	ibutable to liabilities in respect of property	62		
Total liabilities (11+12+49)		71	236223	233971
Increase to liabilities - DAC rela	ted	72		
Reinsurers' share of technical p		73	1013	1134
Other adjustments to liabilities (	may be negative)	74	(5123)	(183)
Capital and reserves and fund f	or future appropriations	75	73804	75047
	accounts rules or international accounting irm for the purpose of its external financial	76	305917	309969

# Liabilities (other than long term insurance business)

Name of insurer Friends Provident Life Assurance Limited

Global business

Financial year ended 31 December 2010

	Company registration number	GL/ UK/ CM	day month year	Units
R15	782698	GL	31 12 2010	£000
			As at end of this financial year 1	As at end of the previous year 2

# **Technical provisions (gross amount)**

Provisions for unearned premiums				
Claims outstanding				
Provision for unexpired risks				
Equalisation provisions	Credit business	14		
Equalisation provisions	Other than credit business	15		
Other technical provisions				
Total gross technical provisions	Total gross technical provisions (11 to 16)			

#### **Provisions and creditors**

Provisions	Taxation	21		
FIOVISIONS	Other risks and charges	22		
Deposits received from reinsurers		31		
	Direct insurance business	41		
Creditors	Reinsurance accepted	42		
	Reinsurance ceded	43		
Debenture	Secured	44		
loans	Unsecured	45		
Amounts owed to credit institutions		46		
	Taxation	47	5114	4429
Creditors	Foreseeable dividend	48		
	Other	49		579
Accruals and deferred income		51		
Total (19 to 51)			5114	5008
Provision for "reasonably foreseeable adverse variations"				
Cumulative preference share capital				
Subordinated loan capital				
Total (59 to 63)		69	5114	5008

Amounts included in line 69 attributable to liabilities to related insurers, other than those under contracts of insurance or reinsurance	71		
---	----	--	--

Amounts deducted from technical provisions for discounting	82		
Other adjustments (may be negative)	83	(5114)	(687)
Capital and reserves	84	147200	125405
Total liabilities under insurance accounts rules or international accounting standards as applicable to the firm for the purpose of its external financial reporting (69-82+83+84)	85	147200	129726

# Profit and loss account (non-technical account)

Name of insurer Friends Provident Life Assurance Limited

Global business

Financial year ended 31 December 2010

i mandai year ended		Company registration number		GL/ UK/ CM	day month year	Units	
		R16	782698	GL	31 12 2010	£000	
					This financial year	Previous year 2	
Transfer (to)/from the		From Fo	rm 20	11			
general insurance business technical account	-	Equalisa	tion provisions	12			
Transfer from the long term revenue account	insurand	e business	5	13	70000	80000	
	Incom	ie		14	2038	1666	
Investment income		re-adjustn ments	nents on	15	1066	698	
	Gains on the realisation of investments		llisation of	16		52	
	Investment management charges, including interest		•	17	146	118	
Investment charges Valu		re-adjustn ments	nents on	18			
	Loss on the realisation of investments		19	239			
Allocated investment return insurance business technical		_	general	20			
Other income and charges ( by way of supplementary no		ers to be sp	pecified	21			
Profit or loss on ordinary act				29	72719	82298	
Tax on profit or loss on ordin	nary acti	vities		31	685	644	
Profit or loss on ordinary act	r loss on ordinary activities after tax (29-31)		rofit or loss on ordinary activities after tax (29-31)		39	72034	81654
Extraordinary profit or loss (particulars to be specified by way of supplementary note)		41					
Tax on extraordinary profit or loss		42					
Other taxes not shown under the preceding items		43					
Profit or loss for the financial year (39+41-(42+43))			49	72034	81654		
Dividends (paid or foreseea	ble)			51	50000		
Profit or loss retained for the	financia	al year (49-	-51)	59	22034	81654	

# Analysis of derivative contracts

Name of insurer Friends Provident Life Assurance Limited

Global business

Financial year ended 31 December 2010

Category of assets Total long term insurance business assets

	-		Company registration number	GL/ UK/ CM	day month year	Units	Category of assets
		R17	782698	GL	31 12 2010	£000	10
Derivative co	ntracts				at the end ancial year	Notional amour of this fina	
				Assets 1	Liabilities 2	Bought / Long	Sold / Short 4
	Fixed-interest	securities	11				
	Interest rates		12				
	Inflation		13				
	Credit index /	basket	14				
Futures and	Credit single	name	15				
contracts for	Equity index		16	99	46	10931	
differences	Equity stock		17				
	Land		18				
	Currencies		19		1	441	442
	Mortality		20				
	Other		21				
	Swaptions		31				
	Equity index of	calls	32				
In the money	Equity stock of	calls	33				
options	Equity index p	outs	34				
	Equity stock p	outs	35				
	Other		36				
	Swaptions		41				
	Equity index of	calls	42				
Out of the	Equity stock of	alls	43				
money options	Equity index p	outs	44				
	Equity stock p	outs	45				
	Other		46				
Total (11 to 46	i)		51	99	47	11372	442
Adjustment for	variation marg	in	52	(85)			
Total (51 + 52)	)		53	14	47		

# Analysis of derivative contracts

Name of insurer Friends Provident Life Assurance Limited

Global business

Financial year ended 31 December 2010

Category of assets Total Long-term Business - Closed Fund

	-		Company registration number	GL/ UK/ CM	day month year	Units	Category of assets
		R17	782698	GL	31 12 2010	£000	12
Derivative co	ntracts		•		at the end ancial year	Notional amour of this fina	
			Assets 1	Liabilities 2	Bought / Long	Sold / Short	
	Fixed-interest	securities	11				
	Interest rates		12				
	Inflation		13				
	Credit index /	basket	14				
Futures and	Credit single	name	15				
contracts for	Equity index		16	99	46	10931	
differences	Equity stock		17				
	Land		18				
	Currencies		19		1	441	442
	Mortality		20				
	Other		21				
	Swaptions		31				
	Equity index of	calls	32				
In the money	Equity stock of	calls	33				
options	Equity index p	outs	34				
	Equity stock p	outs	35				
	Other		36				
	Swaptions		41				
	Equity index of	calls	42				
Out of the	Equity stock of	alls	43				
money options	Equity index p	outs	44				
	Equity stock p	outs	45				
	Other		46				
Total (11 to 46	i)		51	99	47	11372	442
Adjustment for	variation marg	in	52	(85)			
Total (51 + 52)	)		53	14	47		

Form 40

# Long-term insurance business : Revenue account

Name of insurer Friends Provident Life Assurance Limited

Total business / subfund Summary

Financial year ended 31 December 2010

Units £000

Financial year	Previous year
1	2

#### Income

Earned premiums	11	206450	2043176
Investment income receivable before deduction of tax	12	109010	116251
Increase (decrease) in the value of non-linked assets brought into account	13	42130	7773
Increase (decrease) in the value of linked assets	14	133895	174351
Other income	15	147905	114308
Total income	19	639390	2455859

# Expenditure

Claims incurred	21	443635	508933
Expenses payable	22	102254	90294
Interest payable before the deduction of tax	23	483	499
Taxation	24	(2645)	(2734)
Other expenditure	25	3342	5325
Transfer to (from) non technical account	26	70000	80000
Total expenditure	29	617069	682317

Business transfers - in	31		
Business transfers - out	32		
Increase (decrease) in fund in financial year (19-29+31-32)	39	22321	1773542
Fund brought forward	49	4065999	2292457
Fund carried forward (39+49)	59	4088320	4065999

Form 40

# Long-term insurance business : Revenue account

Name of insurer Friends Provident Life Assurance Limited

Total business / subfund Other Business Fund
Financial year ended 31 December 2010

Units £000

Financial year	Previous year
1	2

#### Income

Earned premiums	11	201938	2039157
Investment income receivable before deduction of tax	12	97529	103000
Increase (decrease) in the value of non-linked assets brought into account	13	26031	(4073)
Increase (decrease) in the value of linked assets	14	133895	174351
Other income	15	147760	114180
Total income	19	607153	2426615

# Expenditure

Claims incurred	21	414383	479758
Expenses payable	22	101454	89412
Interest payable before the deduction of tax	23	465	478
Taxation	24	(3965)	(7)
Other expenditure	25	3342	5325
Transfer to (from) non technical account	26	70000	80000
Total expenditure	29	585679	654966

Business transfers - in	31		
Business transfers - out	32		
Increase (decrease) in fund in financial year (19-29+31-32)	39	21474	1771649
Fund brought forward	49	3838161	2066512
Fund carried forward (39+49)	59	3859635	3838161

# Long-term insurance business : Revenue account

Name of insurer Friends Provident Life Assurance Limited

Total business / subfund Closed Fund

Financial year ended 31 December 2010

Units £000

Financial year	Previous year
1	2

#### Income

Earned premiums	11	4512	4019
Investment income receivable before deduction of tax	12	11481	13251
Increase (decrease) in the value of non-linked assets brought into account	13	16099	11846
Increase (decrease) in the value of linked assets	14		
Other income	15	145	128
Total income	19	32237	29244

# Expenditure

Claims incurred	21	29252	29175
Expenses payable	22	800	882
Interest payable before the deduction of tax	23	18	21
Taxation	24	1320	(2727)
Other expenditure	25		
Transfer to (from) non technical account	26		
Total expenditure	29	31390	27351

Business transfers - in	31		
Business transfers - out	32		
Increase (decrease) in fund in financial year (19-29+31-32)	39	847	1893
Fund brought forward	49	227838	225945
Fund carried forward (39+49)	59	228685	227838

# Long-term insurance business : Analysis of premiums

Name of insurer Friends Provident Life Assurance Limited

Total business / subfund Summary

Financial year ended 31 December 2010

Units £000

UK Life	UK Pension	Overseas	Total Financial year	Total Previous year
1	2	3	4	5

#### Gross

Regular premiums	11	257003	6596	67940	331539	315475
Single premiums	12	132781	11471	16768	161020	2008362

# Reinsurance - external

Regular premiums	13	69159	32	380	69571	62402
Single premiums	14	8			8	

# Reinsurance - intra-group

Regular premiums	15	100959	384	39712	141055	131386
Single premiums	16	66057	392	9026	75475	86873

#### Net of reinsurance

Regular premiums	17	86885	6180	27848	120913	121687
Single premiums	18	66716	11079	7742	85537	1921489

# Total

Gross	19	389784	18067	84708	492559	2323837
Reinsurance	20	236183	808	49118	286109	280661
Net	21	153601	17259	35590	206450	2043176

Form 41

# Long-term insurance business : Analysis of premiums

Name of insurer Friends Provident Life Assurance Limited

Total business / subfund Other Business Fund
Financial year ended 31 December 2010

Units £000

UK Life	UK Pension	Overseas	Total Financial year	Total Previous year
1	2	3	4	5

#### Gross

Regular premiums	11	255369	6370	67940	329679	313337
Single premiums	12	132781	8815	16768	158364	2006476

# Reinsurance - external

Regular premiums	13	69155	32	380	69567	62397
Single premiums	14	8			8	

# Reinsurance - intra-group

Regular premiums	15	100959	384	39712	141055	131386
Single premiums	16	66057	392	9026	75475	86873

#### Net of reinsurance

Regular premiums	17	85255	5954	27848	119057	119554
Single premiums	18	66716	8423	7742	82881	1919603

# Total

Gross	19	388150	15185	84708	488043	2319813
Reinsurance	20	236179	808	49118	286105	280656
Net	21	151971	14377	35590	201938	2039157

# Long-term insurance business : Analysis of premiums

Name of insurer Friends Provident Life Assurance Limited

Total business / subfund Closed Fund

Financial year ended 31 December 2010

Units £000

UK Life	UK Pension	Overseas	Total Financial year	Total Previous year
1	2	3	4	5

#### Gross

Regular premiums	11	1634	226	1860	2138
Single premiums	12		2656	2656	1886

# Reinsurance - external

Regular premiums	13	4		4	5
Single premiums	14				

# Reinsurance - intra-group

Regular premiums	15			
Single premiums	16			

#### Net of reinsurance

Regular premiums	17	1630	226	1856	2133
Single premiums	18		2656	2656	1886

# Total

Gross	19	1634	2882	4516	4024
Reinsurance	20	4		4	5
Net	21	1630	2882	4512	4019

# Long-term insurance business : Analysis of claims

Name of insurer Friends Provident Life Assurance Limited

Total business / subfund Summary

Financial year ended 31 December 2010

Units £000

UK Life	UK Pension	Overseas	Total Financial year	Total Previous year	
1	2	3	4	5	

#### Gross

Death or disability lump sums	11	96265	2771	3297	102333	109161
Disability periodic payments	12	3509			3509	3227
Surrender or partial surrender	13	483540	86493	4764	574797	610082
Annuity payments	14	75	38709		38784	38545
Lump sums on maturity	15	54267	992	(8)	55251	51768
Total	16	637656	128965	8053	774674	812783

#### Reinsurance - external

Death or disability lump sums	21	41989	217	42206	48346
Disability periodic payments	22	545		545	566
Surrender or partial surrender	23	107		107	
Annuity payments	24				
Lump sums on maturity	25				6
Total	26	42641	217	42858	48918

## Reinsurance - intra-group

Death or disability lump sums	31	29329	94	214	29637	29011
Disability periodic payments	32					
Surrender or partial surrender	33	253473	745	4321	258539	225865
Annuity payments	34					
Lump sums on maturity	35	5			5	56
Total	36	282807	839	4535	288181	254932

Death or disability lump sums	41	24947	2677	2866	30490	31804
Disability periodic payments	42	2964			2964	2661
Surrender or partial surrender	43	229960	85748	443	316151	384217
Annuity payments	44	75	38709		38784	38545
Lump sums on maturity	45	54262	992	(8)	55246	51706
Total	46	312208	128126	3301	443635	508933

# Long-term insurance business : Analysis of claims

Name of insurer Friends Provident Life Assurance Limited

Total business / subfund Closed Fund

Financial year ended 31 December 2010

Units £000

UK Life	UK Pension	Overseas	Total Financial year	Total Previous year	
1	2	3	4	5	

#### Gross

Death or disability lump sums	11	2444	94	2538	1345
Disability periodic payments	12				
Surrender or partial surrender	13	3757	3953	7710	6998
Annuity payments	14	50	3247	3297	3116
Lump sums on maturity	15	15765	265	16030	17761
Total	16	22016	7559	29575	29220

#### Reinsurance - external

Death or disability lump sums	21	223		223	39
Disability periodic payments	22				
Surrender or partial surrender	23	100		100	
Annuity payments	24				
Lump sums on maturity	25				6
Total	26	323		323	45

# Reinsurance - intra-group

Death or disability lump sums	31			
Disability periodic payments	32			
Surrender or partial surrender	33			
Annuity payments	34			
Lump sums on maturity	35			
Total	36			

Death or disability lump sums	41	2221	94	2315	1306
Disability periodic payments	42				
Surrender or partial surrender	43	3657	3953	7610	6998
Annuity payments	44	50	3247	3297	3116
Lump sums on maturity	45	15765	265	16030	17755
Total	46	21693	7559	29252	29175

# Long-term insurance business : Analysis of claims

Name of insurer Friends Provident Life Assurance Limited

Total business / subfund Other Business Fund
Financial year ended 31 December 2010

Units £000

UK Life	UK Pension	Overseas	Total Financial year	Total Previous year
1	2	3	4	5

#### Gross

Death or disability lump sums	11	93821	2677	3297	99795	107816
Disability periodic payments	12	3509			3509	3227
Surrender or partial surrender	13	479783	82540	4764	567087	603084
Annuity payments	14	25	35462		35487	35429
Lump sums on maturity	15	38502	727	(8)	39221	34007
Total	16	615640	121406	8053	745099	783563

#### Reinsurance - external

Death or disability lump sums	21	41766	217	41983	48307
Disability periodic payments	22	545		545	566
Surrender or partial surrender	23	7		7	
Annuity payments	24				
Lump sums on maturity	25				
Total	26	42318	217	42535	48873

# Reinsurance - intra-group

Death or disability lump sums	31	29329	94	214	29637	29011
Disability periodic payments	32					
Surrender or partial surrender	33	253473	745	4321	258539	225865
Annuity payments	34					
Lump sums on maturity	35	5			5	56
Total	36	282807	839	4535	288181	254932

Death or disability lump sums	41	22726	2583	2866	28175	30498
Disability periodic payments	42	2964			2964	2661
Surrender or partial surrender	43	226303	81795	443	308541	377219
Annuity payments	44	25	35462		35487	35429
Lump sums on maturity	45	38497	727	(8)	39216	33951
Total	46	290515	120567	3301	414383	479758

# Long-term insurance business : Analysis of expenses

Name of insurer Friends Provident Life Assurance Limited

Total business / subfund Summary

Financial year ended 31 December 2010

Units **£000** 

UK Life	UK Pension	Overseas	Total Financial year	Total Previous year
1	2	3	4	5

#### Gross

Commission - acquisition	11	56773	139	33829	90741	85139
Commission - other	12	5141	59	2250	7450	6850
Management - acquisition	13	50120		10463	60583	65842
Management - maintenance	14	16430	3244	3934	23608	26706
Management - other	15	31677	173	4980	36830	8301
Total	16	160141	3615	55456	219212	192838

#### Reinsurance - external

Commission - acquisition	21					
Commission - other	22	66	3	9	78	114
Management - acquisition	23					
Management - maintenance	24					
Management - other	25					
Total	26	66	3	9	78	114

# Reinsurance - intra-group

Commission - acquisition	31	45445		45445	44228
Commission - other	32				
Management - acquisition	33	40227		40227	41651
Management - maintenance	34	7874		7874	10879
Management - other	35	23334		23334	5672
Total	36	116880		116880	102430

Commission - acquisition	41	11328	139	33829	45296	40911
Commission - other	42	5075	56	2241	7372	6736
Management - acquisition	43	9893		10463	20356	24191
Management - maintenance	44	8556	3244	3934	15734	15827
Management - other	45	8343	173	4980	13496	2629
Total	46	43195	3612	55447	102254	90294

# Long-term insurance business : Analysis of expenses

Name of insurer Friends Provident Life Assurance Limited

Total business / subfund Other Business Fund
Financial year ended 31 December 2010

Units £000

UK Life	UK Pension	Overseas	Total Financial year	Total Previous year
1	2	3	4	5

#### Gross

Commission - acquisition	11	56773	130	33829	90732	85131
Commission - other	12	5137	59	2250	7446	6845
Management - acquisition	13	50120		10463	60583	65842
Management - maintenance	14	15923	2966	3934	22823	25837
Management - other	15	31676	172	4980	36828	8301
Total	16	159629	3327	55456	218412	191956

#### Reinsurance - external

Commission - acquisition	21					
Commission - other	22	66	3	9	78	114
Management - acquisition	23					
Management - maintenance	24					
Management - other	25					
Total	26	66	3	9	78	114

# Reinsurance - intra-group

Commission - acquisition	31	45445		45445	44228
Commission - other	32				
Management - acquisition	33	40227		40227	41651
Management - maintenance	34	7874		7874	10879
Management - other	35	23334		23334	5672
Total	36	116880		116880	102430

Commission - acquisition	41	11328	130	33829	45287	40903
Commission - other	42	5071	56	2241	7368	6731
Management - acquisition	43	9893		10463	20356	24191
Management - maintenance	44	8049	2966	3934	14949	14958
Management - other	45	8342	172	4980	13494	2629
Total	46	42683	3324	55447	101454	89412

# Long-term insurance business : Analysis of expenses

Name of insurer Friends Provident Life Assurance Limited

Total business / subfund Closed Fund

Financial year ended 31 December 2010

Units **£000** 

UK Life	UK Pension	Overseas	Total Financial year	Total Previous year
1	2	3	4	5

#### Gross

Commission - acquisition	11		9	9	8
Commission - other	12	4		4	5
Management - acquisition	13				
Management - maintenance	14	507	278	785	869
Management - other	15	1	1	2	
Total	16	512	288	800	882

#### Reinsurance - external

Commission - acquisition	21			
Commission - other	22			
Management - acquisition	23			
Management - maintenance	24			
Management - other	25			
Total	26			

# Reinsurance - intra-group

Commission - acquisition	31			
Commission - other	32			
Management - acquisition	33			
Management - maintenance	34			
Management - other	35			
Total	36			

Commission - acquisition	41		9	9	8
Commission - other	42	4		4	5
Management - acquisition	43				
Management - maintenance	44	507	278	785	869
Management - other	45	1	1	2	
Total	46	512	288	800	882

# Long-term insurance business : Linked funds balance sheet

Name of insurer Friends Provident Life Assurance Limited

Total business

Financial year ended 31 December 2010

Units £000

Financial year	Previous year
1	2

# Internal linked funds (excluding cross investment)

Directly held assets (excluding collective investment schemes)	11	2559318	2521774
Directly held assets in collective investment schemes of connected companies	12		65625
Directly held assets in other collective investment schemes	13	704721	641546
Total assets (excluding cross investment) (11+12+ 13)	14	3264039	3228945
Provision for tax on unrealised capital gains	15	(6469)	1521
Secured and unsecured loans	16		
Other liabilities	17	18917	9568
Total net assets (14-15-16-17)	18	3251591	3217856

# **Directly held linked assets**

Value of directly held linked assets
--------------------------------------

## Total

Value of directly held linked assets and units held (18+21)	31	3251591	3217856
Surplus units	32		
Deficit units	33		
Net unit liability (31-32+33)	34	3251591	3217856

# Long-term insurance business: Revenue account for internal linked funds

Name of insurer Friends Provident Life Assurance Limited

Total business

Financial year ended 31 December 2010

Units £000

Financial year	Previous year
1	2

#### Income

Value of total creation of units	11	34663	20995
Investment income attributable to the funds before deduction of tax	12	68134	75692
Increase (decrease) in the value of investments in the financial year	13	133623	174211
Other income	14	102380	1617429
Total income	19	338800	1888327

# Expenditure

Total expenditure	29	305066	176279
Other expenditure	26	116993	2133
Increase (decrease) in amount set aside for tax on capital gains not yet realised	25	(7990)	1408
Taxation on realised capital gains	24	10811	864
Charges in respect of tax on investment income	23	2961	891
Charges for management	22	10282	9637
Value of total cancellation of units	21	172009	161346

Increase (decrease) in funds in financial year (19-29)	39	33734	1712048
Internal linked fund brought forward	49	3217857	1505809
Internal linked funds carried forward (39+49)	59	3251591	3217857

Long-term insurance business : Summary of new business

Name of insurer Friends Provident Life Assurance Limited

Total business

Financial year ended 31 December 2010

Units £000

UK Life	UK Pension	UK Pension Overseas		Total Previous year
1	2	3	4	5

## Number of new policyholders/ scheme members for direct insurance business

Regular premium business	11	85923	17907	103831	107912
Single premium business	12	634	310	944	672
Total	13	86557	18217	104774	108584

# Amount of new regular premiums

Direct insurance business	21	35999	25043	61043	61119
External reinsurance	22				
Intra-group reinsurance	23	19		19	26
Total	24	36018	25043	61061	61145

# Amount of new single premiums

Direct insurance business	25	38911	6299	17301	62510	43606
External reinsurance	26					
Intra-group reinsurance	27	50			50	1570066
Total	28	38961	6299	17301	62560	1613672

Name of insurer Friends Provident Life Assurance Limited

Total business

Financial year ended 31 December 2010

Units £000

UK Life / Direct Insurance Business

Product		Regular prem	nium business	Single premi	ium business
code	Product description	Number of policyholders / scheme members	Amount of premiums	Number of policyholders / scheme members	Amount of premiums
1	2	3	4	5	6
325	Level term assurance	21055	7228		
330	Decreasing term assurance	19784	5911		
340	Accelerated critical illness (guaranteed premiums)	22961	13008		
345	Accelerated critical illness (reviewable premiums)	4740	2587		
350	Stand-alone critical illness (guaranteed premiums)	1551	531		
355	Stand-alone critical illness (reviewable premiums)	829	360		
360	Income protection non-profit (guaranteed premiums)	12908	5596		
500	Life UWP single premium				4
515	Life UWP endowment regular premium – target cash	1			
700	Life property linked single premium			634	38907
710	Life property linked whole life regular premium	32			
715	Life property linked endowment regular premium - savings	761			
720	Life property linked endowment regular premium – target cash	1			
910	Miscellaneous index linked	1301	779		

Name of insurer Friends Provident Life Assurance Limited

Total business

Financial year ended 31 December 2010

Units £000

UK Life / Reinsurance accepted intra-group

Product		Regular prem	ium business	Single premium business		
code	Product description	Number of policyholders / scheme members	Amount of premiums	Number of policyholders / scheme members	Amount of premiums	
1	2	3	4	5	6	
505	Life UWP whole life regular premium		1			
510	Life UWP endowment regular premium - savings		2			
700	Life property linked single premium				50	
710	Life property linked whole life regular premium		9			
715	Life property linked endowment regular premium - savings		7			

Name of insurer Friends Provident Life Assurance Limited

Total business

Financial year ended 31 December 2010

Units £000

UK Pension / Direct Insurance Business

Product		Regular prem	ium business	Single premium business		
code	Product description	Number of policyholders / scheme members	Amount of premiums	Number of policyholders / scheme members	Amount of premiums	
1	2	3	4	5	6	
735	Group money purchase pensions property linked				6299	

Name of insurer Friends Provident Life Assurance Limited

Total business

Financial year ended 31 December 2010

Units £000

Overseas / Direct Insurance Business

Product		Regular prem	nium business	Single premium business		
code	Product description	Number of policyholders / scheme members	Amount of premiums	Number of policyholders / scheme members	Amount of premiums	
1	2	3	4	5	6	
325	Level term assurance	2396	1040			
350	Stand-alone critical illness (guaranteed premiums)	1971	522			
700	Life property linked single premium			172	9514	
715	Life property linked endowment regular premium - savings	13540	23482	138	7786	

## Long-term insurance business: Assets not held to match linked liabilities

Name of insurer Friends Provident Life Assurance Limited

Category of assets 10 Total long term insurance business assets

Financial year ended 31 December 2010

Units £000

Unadjusted assets	Economic exposure	Expected income from assets in column 2	Yield before adjustment	Return on assets in financial year
1	2	3	4	5

# Assets backing non-profit liabilities and non-profit capital requirements

Land and buildings	11					
Approved fixed interest securities	12	278467	278467	12014	4.10	
Other fixed interest securities	13	278417	278417	16854	5.99	
Variable interest securities	14	44464	44464	2085	5.41	
UK listed equity shares	15	18611	19274	876	6.30	
Non-UK listed equity shares	16	2543	6287	201	0.42	
Unlisted equity shares	17					
Other assets	18	68352	63945	416	0.65	
Total	19	690854	690854	32446	4.65	

# Assets backing with-profits liabilities and with-profits capital requirements

Land and buildings	21	90	2666	216	8.09	23.80
Approved fixed interest securities	22	94824	94824	4198	3.07	7.70
Other fixed interest securities	23	2401	2401	162	7.20	8.20
Variable interest securities	24	1346	1346	26	4.00	5.20
UK listed equity shares	25	62142	64051	2912	6.30	11.90
Non-UK listed equity shares	26	3302	21421	686	0.61	11.00
Unlisted equity shares	27					
Other assets	28	91165	68561	443	0.63	0.40
Total	29	255270	255270	8643	3.11	9.80

## Overall return on with-profits assets

Post investment costs but pre-tax	31			9.70
Return allocated to non taxable 'asset shares'	32			9.70
Return allocated to taxable 'asset shares'	33			8.80

## Long-term insurance business: Assets not held to match linked liabilities

Name of insurer Friends Provident Life Assurance Limited

Category of assets 11 Total Long-term Business - Other Business Fund

Financial year ended 31 December 2010

Units £000

Unadjusted assets	Economic exposure	Expected income from assets in column 2	Yield before adjustment	Return on assets in financial year
1	2	3	4	5

# Assets backing non-profit liabilities and non-profit capital requirements

Land and buildings	11					
Approved fixed interest securities	12	250579	250579	10779	4.21	
Other fixed interest securities	13	277711	277711	16806	5.99	
Variable interest securities	14	44068	44068	2079	5.42	
UK listed equity shares	15					
Non-UK listed equity shares	16					
Unlisted equity shares	17					
Other assets	18	63858	63858	415	0.65	
Total	19	636216	636216	30079	4.71	

# Assets backing with-profits liabilities and with-profits capital requirements

Land and buildings	21			
Approved fixed interest securities	22			
Other fixed interest securities	23			
Variable interest securities	24			
UK listed equity shares	25			
Non-UK listed equity shares	26			
Unlisted equity shares	27			
Other assets	28			
Total	29			

## Overall return on with-profits assets

Post investment costs but pre-tax	31			
Return allocated to non taxable 'asset shares'	32			
Return allocated to taxable 'asset shares'	33			

## Long-term insurance business: Assets not held to match linked liabilities

Name of insurer Friends Provident Life Assurance Limited

Category of assets 12 Total Long-term Business - Closed Fund

Financial year ended 31 December 2010

Units £000

Unadjusted assets	Economic exposure	Expected income from assets in column 2	Yield before adjustment	Return on assets in financial year
1	2	3	4	5

# Assets backing non-profit liabilities and non-profit capital requirements

Land and buildings	11					
Approved fixed interest securities	12	27888	27888	1235	3.07	
Other fixed interest securities	13	706	706	48	7.21	
Variable interest securities	14	396	396	6	4.00	
UK listed equity shares	15	18611	19274	876	6.30	
Non-UK listed equity shares	16	2543	6287	201	0.42	
Unlisted equity shares	17					
Other assets	18	4494	87	1		
Total	19	54638	54638	2367	3.96	

# Assets backing with-profits liabilities and with-profits capital requirements

Land and buildings	21	90	2666	216	6.21	23.80
Approved fixed interest securities	22	94824	94824	4198	3.07	7.70
Other fixed interest securities	23	2401	2401	162	7.20	8.20
Variable interest securities	24	1346	1346	26	4.00	5.20
UK listed equity shares	25	62142	64051	2912	6.30	11.90
Non-UK listed equity shares	26	3302	21421	686	0.61	11.00
Unlisted equity shares	27					
Other assets	28	91165	68561	443	0.63	0.40
Total	29	255270	255270	8643	3.09	9.80

## Overall return on with-profits assets

Post investment costs but pre-tax	31			9.70
Return allocated to non taxable 'asset shares'	32			9.70
Return allocated to taxable 'asset shares'	33			8.80

# Long-term insurance business : Fixed and variable interest assets

Name of insurer Friends Provident Life Assurance Limited

Category of assets 10 Total long term insurance business assets

Financial year ended 31 December 2010

Units £000

		Value of assets	Mean term	Yield before adjustment	Yield after adjustment
		1	2	3	4
UK Government approved fixed interest securities	11	336706	12.65	3.78	3.78
Other approved fixed interest securities	21	36585	11.98	4.33	4.19
Other fixed interest securities					
AAA/Aaa	31	34829	10.40	4.51	4.37
AA/Aa	32	82750	9.02	5.98	5.09
A/A	33	142231	9.24	6.00	5.02
BBB/Baa	34	17040	7.63	8.00	5.61
BB/Ba	35	1988	6.22	11.97	7.62
B/B	36				
CCC/Caa	37				
Other (including unrated)	38	1979	5.28	10.40	8.05
Total other fixed interest securities	39	280817	9.17	6.00	5.04
Approved variable interest securities	41	7893	9.57	3.70	3.70
Other variable interest securities	51	37917	12.79	5.72	4.58
Total (11+21+39+41+51)	61	699917	11.19	4.81	4.35

# Long-term insurance business : Fixed and variable interest assets

Name of insurer Friends Provident Life Assurance Limited

Category of assets 11 Total Long-term Business - Other Business Fund

Financial year ended 31 December 2010

Units £000

		Value of assets	Mean term	Yield before adjustment	Yield after adjustment
		1	2	3	4
UK Government approved fixed interest securities	11	213994	15.63	4.19	4.19
Other approved fixed interest securities	21	36585	11.98	4.33	4.19
Other fixed interest securities					
AAA/Aaa	31	34829	10.40	4.51	4.37
AA/Aa	32	81842	9.05	5.97	5.08
A/A	33	140904	9.26	6.00	5.02
BBB/Baa	34	16296	7.70	7.98	5.60
BB/Ba	35	1872	6.49	11.57	7.22
B/B	36				
CCC/Caa	37				
Other (including unrated)	38	1968	5.28	10.28	8.00
Total other fixed interest securities	39	277711	9.20	5.99	5.03
Approved variable interest securities	41	6151	9.22	3.61	3.61
	-				
Other variable interest securities	51	37917	12.79	5.72	4.58
Total (11+21+39+41+51)	61	572357	12.02	5.17	4.62

# Long-term insurance business : Fixed and variable interest assets

Name of insurer Friends Provident Life Assurance Limited
Category of assets 12 Total Long-term Business - Closed Fund

Financial year ended 31 December 2010

Units £000

		Value of assets	Mean term	Yield before adjustment	Yield after adjustment
		1	2	3	4
UK Government approved fixed interest securities	11	122712	7.46	3.07	3.07
Other approved fixed interest securities	21				
Other fixed interest securities					
AAA/Aaa	31				
AA/Aa	32	908	5.93	6.58	5.69
A/A	33	1327	7.04	5.87	4.8
BBB/Baa	34	745	6.15	8.22	5.8
BB/Ba	35	116	1.94	18.44	14.0
B/B	36				
CCC/Caa	37				
Other (including unrated)	38	11	4.09	32.00	16.6
Total other fixed interest securities	39	3107	6.30	7.20	5.74
			·	<u>.</u>	
Approved variable interest securities	41	1742	10.79	4.00	4.00
Other variable interest securities	51				
		<u> </u>	<u> </u>		
Total (11+21+39+41+51)	61	127560	7.48	3.19	3.1

# Long-term insurance business : Summary of mathematical reserves

Name of insurer Friends Provident Life Assurance Limited

Total business / subfund Summary

Financial year ended 31 December 2010

Units £000

UK Life	UK Pension	Overseas	Total Financial year	Total Previous year
1	2	3	4	5

#### Gross

Form 51 - with-profits	11	102163	73706		175869	181451
Form 51 - non-profit	12	80762	585836	(16383)	650215	547482
Form 52	13	4239	13111		17349	17820
Form 53 - linked	14	3607607	1171706	134698	4914012	4891890
Form 53 - non-linked	15	1302	8525	2831	12658	4089
Form 54 - linked	16	(2477)	8262		5785	6741
Form 54 - non-linked	17					
Total	18	3793595	1861146	121146	5775887	5649474

# Reinsurance - external

Form 51 - with-profits	21	954			954	1068
Form 51 - non-profit	22	179523	1	1	179525	131443
Form 52	23					
Form 53 - linked	24					
Form 53 - non-linked	25					44
Form 54 - linked	26	185			185	37
Form 54 - non-linked	27					
Total	28	180662	1	1	180664	132592

# Reinsurance - intra-group

Form 51 - with-profits	31					
Form 51 - non-profit	32	(87845)			(87845)	(106666)
Form 52	33	4117	13111		17228	17717
Form 53 - linked	34	1530477	4703	127240	1662420	1674034
Form 53 - non-linked	35					
Form 54 - linked	36					
Form 54 - non-linked	37					
Total	38	1446749	17814	127240	1591803	1585085

Form 51 - with-profits	41	101208	73706		174915	180383
Form 51 - non-profit	42	(10915)	585835	(16384)	558536	522705
Form 52	43	121			121	103
Form 53 - linked	44	2077130	1167003	7459	3251591	3217856
Form 53 - non-linked	45	1302	8525	2831	12658	4045
Form 54 - linked	46	(2663)	8262		5600	6704
Form 54 - non-linked	47					
Total	48	2166183	1843332	(6095)	4003420	3931797

# Long-term insurance business : Summary of mathematical reserves

Name of insurer Friends Provident Life Assurance Limited

Total business / subfund Other Business Fund
Financial year ended 31 December 2010

Units £000

UK Life	UK Pension	Overseas	Total Financial year	Total Previous year
1	2	3	4	5

#### Gross

Form 51 - with-profits	11					
Form 51 - non-profit	12	78777	535086	(16383)	597480	500320
Form 52	13	4239	13111		17349	17820
Form 53 - linked	14	3607607	1171706	134698	4914012	4891890
Form 53 - non-linked	15	1302	8525	2831	12658	4089
Form 54 - linked	16	(2477)	8262		5785	6741
Form 54 - non-linked	17					
Total	18	3689447	1736690	121146	5547283	5420861

## Reinsurance - external

Form 51 - with-profits	21					
Form 51 - non-profit	22	179515	1	1	179517	131435
Form 52	23					
Form 53 - linked	24					
Form 53 - non-linked	25					44
Form 54 - linked	26	185			185	37
Form 54 - non-linked	27					
Total	28	179700	1	1	179702	131515

# Reinsurance - intra-group

Form 51 - with-profits	31					
Form 51 - non-profit	32	(87845)			(87845)	(106666)
Form 52	33	4117	13111		17228	17717
Form 53 - linked	34	1530477	4703	127240	1662420	1674034
Form 53 - non-linked	35					
Form 54 - linked	36					
Form 54 - non-linked	37					
Total	38	1446749	17814	127240	1591803	1585085

Form 51 - with-profits	41					
Form 51 - non-profit	42	(12893)	535085	(16384)	505808	475552
Form 52	43	121			121	103
Form 53 - linked	44	2077130	1167003	7459	3251591	3217856
Form 53 - non-linked	45	1302	8525	2831	12658	4045
Form 54 - linked	46	(2663)	8262		5600	6704
Form 54 - non-linked	47					
Total	48	2062997	1718875	(6095)	3775777	3704261

# Long-term insurance business : Summary of mathematical reserves

Name of insurer Friends Provident Life Assurance Limited

Total business / subfund Closed Fund

Financial year ended 31 December 2010

Units £000

UK Life	UK Pension	Overseas	Total Financial year	Total Previous year
1	2	3	4	5

#### Gross

Form 51 - with-profits	11	102163	73706	175869	181451
Form 51 - non-profit	12	1985	50750	52735	47161
Form 52	13				
Form 53 - linked	14				
Form 53 - non-linked	15				
Form 54 - linked	16				
Form 54 - non-linked	17				
Total	18	104148	124457	228604	228612

## Reinsurance - external

Form 51 - with-profits	21	954		954	1068
Form 51 - non-profit	22	8		8	9
Form 52	23				
Form 53 - linked	24				
Form 53 - non-linked	25				
Form 54 - linked	26				
Form 54 - non-linked	27				
Total	28	962		962	1077

# Reinsurance - intra-group

Form 51 - with-profits	31		
Form 51 - non-profit	32		
Form 52	33		
Form 53 - linked	34		
Form 53 - non-linked	35		
Form 54 - linked	36		
Form 54 - non-linked	37		
Total	38		

Form 51 - with-profits	41	101208	73706	174915	180383
Form 51 - non-profit	42	1977	50750	52728	47153
Form 52	43				
Form 53 - linked	44				
Form 53 - non-linked	45				
Form 54 - linked	46				
Form 54 - non-linked	47				
Total	48	103186	124457	227642	227535

£000

Name of insurer Friends Provident Life Assurance Limited

Total business / subfund Other Business Fund
Financial year ended 31 December 2010

Units

UK Life / Gross

Product code number	Product description	Number of policyholders / scheme members	Amount of benefit	Amount of annual office premiums	Nominal value of units	Discounted value of units	Other liabilities	Amount of mathematical reserves
1	2	3	4	5	6	7	8	9
300	Regular premium non-profit WL/EA OB	3497	13095	581				1726
325	Level term assurance	146285	18893989	46155				115626
330	Decreasing term assurance	139821	15908533	39218				(12764)
340	Accelerated critical illness (guaranteed premiums)	135199	11688595	61898				(34190)
345	Accelerated critical illness (reviewable premiums)	32670	3205404	16846				17820
350	Stand-alone critical illness (guaranteed premiums)	7891	445858	2517				(4424)
355	Stand-alone critical illness (reviewable premiums)	6379	458822	2801				(683)
360	Income protection non-profit (guaranteed premiums)	88754	1370219	40268				(48629)
385	Income protection claims in payment	274	4044					44109
395	Annuity non-profit (PLA)	15	26					187

Name of insurer

Total business / subfund

Financial year ended

Units

UK Life / Reinsurance ceded external

Friends Provident Life Assurance Limited

Other Business Fund

31 December 2010

£000

Product code number	Product description	Number of policyholders / scheme members	Amount of benefit	Amount of annual office premiums	Nominal value of units	Discounted value of units	Other liabilities	Amount of mathematical reserves
1	2	3	4	5	6	7	8	9
300	Regular premium non-profit WL/EA OB		362	146				101
325	Level term assurance		14900323	30633				127781
330	Decreasing term assurance		9695536	19309				16969
340	Accelerated critical illness (guaranteed premiums)		8755672	4427				(2936)
345	Accelerated critical illness (reviewable premiums)		2405961					17675
350	Stand-alone critical illness (guaranteed premiums)		314789	1159				(845)
355	Stand-alone critical illness (reviewable premiums)		344493					752
360	Income protection non-profit (guaranteed premiums)		436827	372				6883
385	Income protection claims in payment		1086					13136

£000

Name of insurer

Total business / subfund

Financial year ended

Units

UK Life / Reinsurance ceded intra-group

Friends Provident Life Assurance Limited
Other Business Fund
31 December 2010

Product code number	Product description	Number of policyholders / scheme members	Amount of benefit	Amount of annual office premiums	Nominal value of units	Discounted value of units	Other liabilities	Amount of mathematical reserves
1	2	3	4	5	6	7	8	9
300	Regular premium non-profit WL/EA OB		10348	408				101
325	Level term assurance		3970925	15444				(18996)
330	Decreasing term assurance		6212997	19909				(30952)
340	Accelerated critical illness (guaranteed premiums)		2932923	57471				(32080)
345	Accelerated critical illness (reviewable premiums)		799443	16846				(832)
350	Stand-alone critical illness (guaranteed premiums)		131069	1358				(3582)
355	Stand-alone critical illness (reviewable premiums)		114329	2800				(1504)

Name of insurer Friends Provident Life Assurance Limited

Total business / subfund Other Business Fund
Financial year ended 31 December 2010

Units £000

UK Pension / Gross

Product code number	Product description	Number of policyholders / scheme members	Amount of benefit	Amount of annual office premiums	Nominal value of units	Discounted value of units	Other liabilities	Amount of mathematical reserves
1	2	3	4	5	6	7	8	9
325	Level term assurance	210	14187	76				17
390	Deferred annuity non-profit	269	430					6496
400	Annuity non-profit (CPA)	30691	35336					526048
435	Miscellaneous non-profit							2525

£000

Name of insurer

Total business / subfund

Financial year ended

Units

UK Pension / Reinsurance ceded external

Friends Provident Life Assurance Limited

Other Business Fund

31 December 2010

		Number of						
Product code number	Product description	policyholders / scheme members	Amount of benefit	Amount of annual office premiums	Nominal value of units	Discounted value of units	Other liabilities	Amount of mathematical reserves
1	2	3	4	5	6	7	8	9
325	Level term assurance		4520	15				1

Name of insurer Friends Provident Life Assurance Limited

Total business / subfund Other Business Fund
Financial year ended 31 December 2010

Units £000

Overseas / Gross

Product code number	Product description	Number of policyholders / scheme members	Amount of benefit	Amount of annual office premiums	Nominal value of units	Discounted value of units	Other liabilities	Amount of mathematical reserves
1	2	3	4	5	6	7	8	9
325	Level term assurance	10400	1393911	6260				(13245)
330	Decreasing term assurance	289	28437	156				210
350	Stand-alone critical illness (guaranteed premiums)	6754	264902	2012				(3348)

Name of insurer Friends Provident Life Assurance Limited

Total business / subfund

Financial year ended

Units

Other Business Fund

31 December 2010

£000

Overseas / Reinsurance ceded external

Product code number	Product description	Number of policyholders / scheme members	Amount of benefit	Amount of annual office premiums	Nominal value of units	Discounted value of units	Other liabilities	Amount of mathematical reserves
1	2	3	4	5	6	7	8	9
325	Level term assurance		400					1

Name of insurer Friends Provident Life Assurance Limited

Total business / subfund Closed Fund

Financial year ended 31 December 2010

Units £000

UK Life / Gross

Product code number	Product description	Number of policyholders / scheme members	Amount of benefit	Amount of annual office premiums	Nominal value of units	Discounted value of units	Other liabilities	Amount of mathematical reserves
1	2	3	4	5	6	7	8	9
100	Conventional whole life with-profits OB	5929	88008	584				46803
120	Conventional endowment with-profits OB savings	6446	62578	854				55359
300	Regular premium non-profit WL/EA OB	703	2962	33				1522
325	Level term assurance	2223	14766	54				181
330	Decreasing term assurance	20	107	1				
390	Deferred annuity non-profit	15						15
395	Annuity non-profit (PLA)	102	50					267

£000

Name of insurer Friends Provident Life Assurance Limited

Total business / subfund Closed Fund

Financial year ended 31 December 2010

Units

UK Life / Reinsurance ceded external

Product code number	Product description	Number of policyholders / scheme members	Amount of benefit	Amount of annual office premiums	Nominal value of units	Discounted value of units	Other liabilities	Amount of mathematical reserves
1	2	3	4	5	6	7	8	9
100	Conventional whole life with-profits OB		2184	4				869
120	Conventional endowment with-profits OB savings		232					85
300	Regular premium non-profit WL/EA OB		11					8

Name of insurer Friends Provident Life Assurance Limited

Total business / subfund Closed Fund

Financial year ended 31 December 2010

Units £000

UK Pension / Gross

Product code number	Product description	Number of policyholders / scheme members	Amount of benefit	Amount of annual office premiums	Nominal value of units	Discounted value of units	Other liabilities	Amount of mathematical reserves
1	2	3	4	5	6	7	8	9
155	Conventional pensions endowment with-profits	37	454					422
165	Conventional deferred annuity with-profits	3289	205	188				64593
175	Group conventional deferred annuity with-profits	487	10	15				8674
205	Miscellaneous conventional with-profits	82	651	1				16
325	Level term assurance	234	3055	10				51
390	Deferred annuity non-profit	99	115					1618
400	Annuity non-profit (CPA)	2329	3384					49082

Name of insurer Friends Provident Life Assurance Limited

Total business / subfund Closed Fund

Financial year ended 31 December 2010

Units £000

UK Pension / Reinsurance ceded external

Product code number	Product description	Number of policyholders / scheme members	Amount of benefit	Amount of annual office premiums	Nominal value of units	Discounted value of units	Other liabilities	Amount of mathematical reserves
1	2	3	4	5	6	7	8	9
325	Level term assurance		41					

# Long-term insurance business : Valuation summary of accumulating with-profits contracts

Name of insurer Friends Provident Life Assurance Limited

Total business / subfund Other Business Fund
Financial year ended 31 December 2010

Units £000

UK Life / Gross

Product code number	Product description	Number of policyholders / scheme members	Amount of benefit	Amount of annual office premiums	Nominal value of units	Discounted value of units	Other liabilities	Amount of mathematical reserves
1	2	3	4	5	6	7	8	9
500	Life UWP single premium	52	2345		1788	1788	89	1876
505	Life UWP whole life regular premium	18	67283	149	371	371	4	374
510	Life UWP endowment regular premium - savings	130	4338	263	1119	1119	16	1136
515	Life UWP endowment regular premium – target cash	261	19775	192	843	841	11	852

#### Long-term insurance business: Valuation summary of accumulating with-profits contracts

Name of insurer
Total business / subfund

Financial year ended

Units

UK Life / Reinsurance ceded intra-group

Friends Provident Life Assurance Limited

Other Business Fund

31 December 2010

£000

Product code number	Product description	Number of policyholders / scheme members	Amount of benefit	Amount of annual office premiums	Nominal value of units	Discounted value of units	Other liabilities	Amount of mathematical reserves
1	2	3	4	5	6	7	8	9
574	UWP investment only reinsurance		4121	16	4121	4119	(1)	4117

# Long-term insurance business : Valuation summary of accumulating with-profits contracts

Name of insurer Friends Provident Life Assurance Limited

Total business / subfund Other Business Fund
Financial year ended 31 December 2010

Units £000

UK Pension / Gross

Product code number	Product description	Number of policyholders / scheme members	Amount of benefit	Amount of annual office premiums	Nominal value of units	Discounted value of units	Other liabilities	Amount of mathematical reserves
1	2	3	4	5	6	7	8	9
525	Individual pensions UWP	1044	13046	44	13046	13022		13022
535	Group money purchase pensions UWP	8	93		93	88		88

### Long-term insurance business: Valuation summary of accumulating with-profits contracts

Name of insurer
Total business / subfund

Financial year ended

Units

UK Pension / Reinsurance ceded intra-group

Friends Provident Life Assurance Limited

Other Business Fund

31 December 2010

£000

Product code number	Product description	Number of policyholders / scheme members	Amount of benefit	Amount of annual office premiums	Nominal value of units	Discounted value of units	Other liabilities	Amount of mathematical reserves
1	2	3	4	5	6	7	8	9
574	UWP investment only reinsurance		13139	44	13139	13111		13111

Name of insurer Friends Provident Life Assurance Limited

Total business / subfund Other Business Fund
Financial year ended 31 December 2010

Units £000

UK Life / Gross

Product code number	Product description	Number of policyholders / scheme members	Amount of benefit	Amount of annual office premiums	Nominal value of units	Discounted value of units	Other liabilities	Amount of mathematical reserves
1	2	3	4	5	6	7	8	9
700	Life property linked single premium	40135	2030541		2003515	2003515	(11379)	1992136
710	Life property linked whole life regular premium	6805	428282	4448	45911	45343	2196	47539
715	Life property linked endowment regular premium - savings	9212	142786	8429	91578	91554	485	92040
720	Life property linked endowment regular premium – target cash	2862	100488	2409	39497	39237	273	39509
790	Miscellaneous protection rider	568	7187	22			27	27
794	Property linked investment only reinsurance		1427958		1427958	1427958		1427958
800	Additional reserves property linked						9700	9700

Name of insurer

Total business / subfund

Financial year ended

Units

UK Life / Reinsurance ceded intra-group

Friends Provident Life Assurance Limited

Other Business Fund

31 December 2010

£000

Product code number	Product description	Number of policyholders / scheme members	Amount of benefit	Amount of annual office premiums	Nominal value of units	Discounted value of units	Other liabilities	Amount of mathematical reserves
1	2	3	4	5	6	7	8	9
794	Property linked investment only reinsurance		1530477		1530477	1530477		1530477

Name of insurer Friends Provident Life Assurance Limited

Total business / subfund Other Business Fund
Financial year ended 31 December 2010

Units £000

UK Pension / Gross

Product code number	Product description	Number of policyholders / scheme members	Amount of benefit	Amount of annual office premiums	Nominal value of units	Discounted value of units	Other liabilities	Amount of mathematical reserves
1	2	3	4	5	6	7	8	9
725	Individual pensions property linked	42016	653480	5604	632120	624102	8729	632831
735	Group money purchase pensions property linked	3939	99918	391	99918	96415	(529)	95886
794	Property linked investment only reinsurance		451189		451189	451189		451189
795	Miscellaneous property linked						27	27
800	Additional reserves property linked						298	298

Name of insurer

Total business / subfund

Financial year ended

Units

UK Pension / Reinsurance ceded intra-group

Friends Provident Life Assurance Limited

Other Business Fund

31 December 2010

£000

Product code number	Product description	Number of policyholders / scheme members	Amount of benefit	Amount of annual office premiums	Nominal value of units	Discounted value of units	Other liabilities	Amount of mathematical reserves
1	2	3	4	5	6	7	8	9
794	Property linked investment only reinsurance		4703		4703	4703		4703

Name of insurer Friends Provident Life Assurance Limited

Total business / subfund Other Business Fund
Financial year ended 31 December 2010

Units £000

Overseas / Gross

Product code number	Product description	Number of policyholders / scheme members	Amount of benefit	Amount of annual office premiums	Nominal value of units	Discounted value of units	Other liabilities	Amount of mathematical reserves
1	2	3	4	5	6	7	8	9
700	Life property linked single premium	690	25762		24851	24851	(391)	24461
715	Life property linked endowment regular premium - savings	48218	256436	67893	102389	102389	(3578)	98810
794	Property linked investment only reinsurance		7459		7459	7459		7459
800	Additional reserves property linked						6800	6800

Name of insurer

Total business / subfund

Financial year ended

Units

Overseas / Reinsurance ceded intra-group

Friends Provident Life Assurance Limited

Other Business Fund

31 December 2010

£000

Product code number	Product description	Number of policyholders / scheme members	Amount of benefit	Amount of annual office premiums	Nominal value of units	Discounted value of units	Other liabilities	Amount of mathematical reserves
1	2	3	4	5	6	7	8	9
794	Property linked investment only reinsurance		127240		127240	127240		127240

Name of insurer Friends Provident Life Assurance Limited

Total business / subfund Other Business Fund
Financial year ended 31 December 2010

Units £000

UK Life / Gross

Product code number	Product description	Number of policyholders / scheme members	Amount of benefit	Amount of annual office premiums	Nominal value of units	Discounted value of units	Other liabilities	Amount of mathematical reserves
1	2	3	4	5	6	7	8	9
901	Index linked income protection claims in payment	1	24		189	189		189
910	Miscellaneous index linked	2257	44413	1306	(2667)	(2667)		(2667)

Name of insurer

Total business / subfund

Financial year ended

Units

UK Life / Reinsurance ceded external

Friends Provident Life Assurance Limited

Other Business Fund

31 December 2010

£000

Product code number	Product description	Number of policyholders / scheme members	Amount of benefit	Amount of annual office premiums	Nominal value of units	Discounted value of units	Other liabilities	Amount of mathematical reserves
1	2	3	4	5	6	7	8	9
901	Index linked income protection claims in payment		8		66	66		66
910	Miscellaneous index linked		17810	14	119	119		119

Name of insurer Friends Provident Life Assurance Limited

Total business / subfund Other Business Fund
Financial year ended 31 December 2010

Units £000

UK Pension / Gross

Product code number	Product description	Number of policyholders / scheme members	Amount of benefit	Amount of annual office premiums	Nominal value of units	Discounted value of units	Other liabilities	Amount of mathematical reserves
1	2	3	4	5	6	7	8	9
905	Index linked annuity	258	333		8262	8262		8262

(Sheet 1)

### Long-term insurance business: Unit prices for internal linked funds

Name of insurer Friends Provident Life Assurance Limited

Total business

Financial year ended 31 December 2010

Fund name	Type of fund	Net assets	Main series	Unit management charge	Price at previous valuation date	Price at current valuation date	Change in price during year
1	2	3	4	5	6	7	8
Aegon Ethical Corporate Bond ISA	01 - life - stock market managed fund	50	FP Accumulation 0.00%	0.00%	1.0101	1.1085	9.74
Aegon Ethical Equity ISA	05 - life - UK equity	42	FP Accumulation 0.00%	0.00%	0.9546	1.2070	26.45
Aegon Sterling Corporate Bond ISA	01 - life - stock market managed fund	20	FP Accumulation 0.00%	0.00%	1.0056	1.1197	11.35
Artemis Income ISA	05 - life - UK equity	128	FP Accumulation 0.00%	0.00%	1.1399	1.2932	13.45
Artemis UK Growth ISA	05 - life - UK equity	8	FP Accumulation 0.00%	0.00%	0.9213	1.1797	28.05
Artemis UK Special Situations ISA	05 - life - UK equity	79	FP Accumulation 0.00%	0.00%	1.0770	1.3067	21.33
Cazenove UK Dynamic ISA	05 - life - UK equity	14	FP Accumulation 0.00%	0.00%	1.2329	1.3566	10.04
Credit Suisse Multi Manager Cautious ISA	03 - life - defensive managed fund	11	FP Accumulation 0.00%	0.00%	1.0646	1.2001	12.73
Credit Suisse Multi Manager Ethical Portfolio ISA	01 - life - stock market managed fund	12	Cross Holdings	0.00%	1.0410	1.2426	19.36
European ISA	06 - life - overseas equity	88	FP Accumulation 0.00%	0.00%	1.3141	1.4512	10.44
F&C Stewardship Income ISA	05 - life - UK equity	505	FP Accumulation 0.00%	0.00%	0.9360	1.1243	20.11
F&C Stewardship International ISA	06 - life - overseas equity	30	FP Accumulation 0.00%	0.00%	1.0675	1.2575	17.80
F&C Stewardship Managed ISA	02 - life - balanced managed fund	264	FP Accumulation 0.00%	0.00%	1.0090	1.1677	15.73
F&C Strategic Bond ISA	01 - life - stock market managed fund	235	FP Accumulation 0.00%	0.00%	1.1539	1.2949	12.21
Fidelity European ISA	06 - life - overseas equity	135	FP Accumulation 0.00%	0.00%	1.1110	1.2499	12.50
Fidelity Moneybuilder ISA	01 - life - stock market managed fund	76	FP Accumulation 0.00%	0.00%	1.1473	1.2622	10.01
Fidelity Multi Manager Special Situations ISA	05 - life - UK equity	21	FP Accumulation 0.00%	0.00%	0.8708	1.0089	15.86
Fidelity Portfolio ISA	02 - life - balanced managed fund	17	FP Accumulation 0.00%	0.00%	1.1075	1.2640	14.13

(Sheet 2)

### Long-term insurance business: Unit prices for internal linked funds

Name of insurer Friends Provident Life Assurance Limited

Total business

Financial year ended 31 December 2010

Fund name	Type of fund	Net assets	Main series	Unit management charge	Price at previous valuation date	Price at current valuation date	Change in price during year
1	2	3	4	5	6	7	8
Fidelity Wealthbuilder ISA	06 - life - overseas equity	16	FP Accumulation 0.00%	0.00%	1.0672	1.2810	20.04
First State Asia Pacific Leaders ISA	06 - life - overseas equity	94	FP Accumulation 0.00%	0.00%	1.8464	2.4447	32.40
First State Emerging Markets ISA	06 - life - overseas equity	36	FP Accumulation 0.00%	0.00%	1.7411	2.3427	34.55
Fixed Interest ISA	01 - life - stock market managed fund	124	FP Accumulation 0.00%	0.00%	1.1901	1.2879	8.22
Index Linked ISA	01 - life - stock market managed fund	95	FP Accumulation 0.00%	0.00%	1.2734	1.3881	9.01
FP UK Special Situations ISA	05 - life - UK equity	14	FP Accumulation 0.00%	0.00%	1.1160	1.4273	27.90
Gartmore Cautious Managed ISA	03 - life - defensive managed fund	281	FP Accumulation 0.00%	0.00%	1.1330	1.2394	9.39
Gartmore Emerging Markets ISA	06 - life - overseas equity	53	FP Accumulation 0.00%	0.00%	1.3670	1.7179	25.67
Invesco Perpetual Asian ISA	06 - life - overseas equity	51	FP Accumulation 0.00%	0.00%	1.6417	2.0946	27.59
Invesco Perpetual Corporate Bond ISA	01 - life - stock market managed fund	262	FP Accumulation 0.00%	0.00%	1.2348	1.3401	8.52
Invesco Perpetual Distribution ISA	03 - life - defensive managed fund	88	FP Accumulation 0.00%	0.00%	1.2460	1.4027	12.58
Invesco Perpetual Global Bond ISA	01 - life - stock market managed fund	38	FP Accumulation 0.00%	0.00%	1.3529	1.4509	7.24
Invesco Perpetual High Income ISA	05 - life - UK equity	714	FP Accumulation 0.00%	0.00%	1.2234	1.3760	12.47
Invesco Perpetual Japan ISA	06 - life - overseas equity	6	FP Accumulation 0.00%	0.00%	1.2711	1.4684	15.53
Invesco Perpetual Monthly Income Plus ISA	01 - life - stock market managed fund	79	FP Accumulation 0.00%	0.00%	1.1848	1.3632	15.06
Investec American ISA	06 - life - overseas equity	13	FP Accumulation 0.00%	0.00%	1.1322	1.3100	15.70
Investec Cautious Managed ISA	03 - life - defensive managed fund	261	FP Accumulation 0.00%	0.00%	1.1995	1.3689	14.13
Investec Managed Distribution ISA	01 - life - stock market managed fund	18	FP Accumulation 0.00%	0.00%	1.1698	1.2806	9.47

(Sheet 3)

### Long-term insurance business: Unit prices for internal linked funds

Name of insurer Friends Provident Life Assurance Limited

Total business

Financial year ended 31 December 2010

Fund name	Type of fund	Net assets	Main series	Unit management charge	Price at previous valuation date	Price at current valuation date	Change in price during year
1	2	3	4	5	6	7	8
Investec Sterling Bond ISA	01 - life - stock market managed fund	36	FP Accumulation 0.00%	0.00%	1.1914	1.2848	7.84
Investec UK Blue Chip ISA	05 - life - UK equity	21	FP Accumulation 0.00%	0.00%	1.0495	1.2678	20.80
Investec UK Smaller Companies ISA	05 - life - UK equity	15	FP Accumulation 0.00%	0.00%	1.2318	1.7639	43.20
JPM Cautious Total Return ISA	03 - life - defensive managed fund	95	FP Accumulation 0.00%	0.00%	1.1705	1.2263	4.77
JPM Natural Resources ISA	06 - life - overseas equity	83	FP Accumulation 0.00%	0.00%	1.4453	2.1637	49.70
Lazard European Alpha ISA	06 - life - overseas equity	71	FP Accumulation 0.00%	0.00%	1.2066	1.2731	5.51
Lazard UK Alpha ISA	05 - life - UK equity	21	FP Accumulation 0.00%	0.00%	1.0057	1.1849	17.81
Lazard UK Income ISA	05 - life - UK equity	6	FP Accumulation 0.00%	0.00%	0.9600	1.1339	18.12
Life- American	06 - life - overseas equity	2298	Accumulation 4	1.00%	7.3996	8.4683	14.44
Life- Asian Growth	06 - life - overseas equity	3598	Accumulation 4	1.00%	6.7131	7.6283	13.63
Life- Commercial Property	07 - life - property	258849	Accumulation SY	0.00%	4.1880	4.7405	13.19
Life- Conscience	05 - life - UK equity	1682	Accumulation 4	1.00%	3.0125	3.5606	18.19
Life- Deposit	03 - life - defensive managed fund	2800	Accumulation 4	1.00%	5.7871	5.7695	(0.31)
Life- European	06 - life - overseas equity	12284	Accumulation 4	1.00%	16.6843	18.0051	7.92
Life- Extra Income Distribution	01 - life - stock market managed fund	3021	Accumulation 4	1.00%	1.0953	1.1681	6.65
Life- Far Eastern Growth	06 - life - overseas equity	4241	Accumulation 4	1.00%	5.8906	6.7161	14.01
Life- Fixed Interest	01 - life - stock market managed fund	12715	Accumulation SY	0.00%	3.8950	4.1861	7.47
Life- Guaranteed Deposit	03 - life - defensive managed fund	951	Accumulation 4	1.00%	5.7871	5.8082	0.36

(Sheet 4)

### Long-term insurance business: Unit prices for internal linked funds

Name of insurer Friends Provident Life Assurance Limited

Total business

Financial year ended 31 December 2010

Fund name	Type of fund	Net assets	Main series	Unit management charge	Price at previous valuation date	Price at current valuation date	Change in price during year
1	2	3	4	5	6	7	8
Life- Income Accumulation	05 - life - UK equity	13563	Accumulation 4	1.00%	18.3176	21.1301	15.35
Life- Income Distribution	01 - life - stock market managed fund	5781	Accumulation 4	1.00%	5.6307	6.2157	10.39
Life- International	06 - life - overseas equity	8559	Accumulation 4	1.00%	4.9935	5.5031	10.21
Life- Managed	04 - life - other managed fund	59511	Accumulation 4	1.00%	14.7781	16.2040	9.65
Life- Mixed	04 - life - other managed fund	62293	Accumulation 4	1.00%	14.3198	15.5032	8.26
Life- Tokyo Unit Trust	06 - life - overseas equity	2486	Accumulation 4	1.00%	5.4088	6.2354	15.28
Life- UK Equity	05 - life - UK equity	23602	Accumulation 4	1.00%	12.3506	13.9112	12.64
M&G Global Basics ISA	06 - life - overseas equity	82	FP Accumulation 0.00%	0.00%	1.3501	1.7497	29.60
M&G Property Portfolio ISA	07 - life - property	294	FP Accumulation 0.00%	0.00%	0.8712	0.9409	8.00
M&G Recovery ISA	05 - life - UK equity	61	FP Accumulation 0.00%	0.00%	1.2363	1.4605	18.14
M&G UK Select Growth ISA	05 - life - UK equity	10	Cross Holdings	0.00%	1.1204	1.2431	10.95
Managed ISA	04 - life - other managed fund	295	FP Accumulation 0.00%	0.00%	1.1978	1.3310	11.12
Blackrock American ISA	06 - life - overseas equity	7	FP Accumulation 0.00%	0.00%	0.9749	1.1135	14.21
Blackrock Special Situatuions ISA	05 - life - UK equity	14	FP Accumulation 0.00%	0.00%	1.0322	1.4172	37.29
Blackrock UK Dynamic ISA	05 - life - UK equity	46	FP Accumulation 0.00%	0.00%	1.0962	1.2351	12.68
Blackrock UK Income ISA	05 - life - UK equity	22	FP Accumulation 0.00%	0.00%	1.1434	1.3516	18.21
Multi Manager Balanced ISA	02 - life - balanced managed fund	402	FP Accumulation 0.00%	0.00%	1.2054	1.4007	16.20
Multi Manager Cautious ISA	03 - life - defensive managed fund	445	FP Accumulation 0.00%	0.00%	1.1677	1.3135	12.48

(Sheet 5)

### Long-term insurance business: Unit prices for internal linked funds

Name of insurer Friends Provident Life Assurance Limited

Total business

Financial year ended 31 December 2010

Fund name	Type of fund	Net assets	Main series	Unit management charge	Price at previous valuation date	Price at current valuation date	Change in price during year
1	2	3	4	5	6	7	8
Multi Manager Distribution ISA	01 - life - stock market managed fund	570	FP Accumulation 0.00%	0.00%	1.0190	1.1202	9.94
Multi Manager Growth ISA	01 - life - stock market managed fund	205	FP Accumulation 0.00%	0.00%	1.2636	1.4935	18.19
New Star High Yield Bond ISA	01 - life - stock market managed fund	43	FP Accumulation 0.00%	0.00%	1.1084	1.2469	12.49
New Star Higher Income ISA	05 - life - UK equity	12	FP Accumulation 0.00%	0.00%	0.7112	0.8297	16.67
New Star Managed ISA	03 - life - defensive managed fund	38	FP Accumulation 0.00%	0.00%	0.9760	1.1201	14.76
New Star Property ISA	07 - life - property	368	FP Accumulation 0.00%	0.00%	0.8363	0.9257	10.68
North American ISA	06 - life - overseas equity	12	FP Accumulation 0.00%	0.00%	1.1585	1.3605	17.44
Norwich Property Trust ISA	07 - life - property	94	FP Accumulation 0.00%	0.00%	0.6864	0.7664	11.67
Norwich Sustainable Futures European ISA	06 - life - overseas equity	6	FP Accumulation 0.00%	0.00%	1.1296	1.2230	8.26
Pension- American	16 - individual pension - overseas equity	3965	Accumulation C	1.00%	8.8800	10.2990	15.98
Pension- Asian Growth	16 - individual pension - overseas equity	12650	Accumulation C	1.00%	9.2386	10.6141	14.89
Pension- Commercial Property	17 - individual pension - property	722350	Accumulation SY	0.00%	5.4653	6.2468	14.30
Pension- Conscience	15 - individual pension - UK equity	10984	Accumulation C	1.00%	3.5099	4.1704	18.82
Pension- Deposit	13 - individual pension - defensive managed fund	18040	Accumulation SY	1.00%	1.0000	1.0016	0.16
Pension- European	16 - individual pension - overseas equity	32090	Accumulation C	1.00%	13.4554	14.6330	8.75
Pension- Far Eastern Growth	16 - individual pension - overseas equity	16199	Accumulation C	1.00%	7.6293	8.7882	15.19
Pension- Fixed Interest	11 - individual pension - stock market managed fund	46950	Accumulation SY	0.00%	5.8831	6.3757	8.37
Pension- Greig Middleton	16 - individual pension - overseas equity	3977	Accumulation C	1.00%	5.4075	5.9600	10.22

(Sheet 6)

### Long-term insurance business: Unit prices for internal linked funds

Name of insurer Friends Provident Life Assurance Limited

Total business

Financial year ended 31 December 2010

Fund name	Type of fund	Net assets	Main series	Unit management charge	Price at previous valuation date	Price at current valuation date	Change in price during year
1	2	3	4	5	6	7	8
Pension- Guaranteed Deposit	13 - individual pension - defensive managed fund	7776	Accumulation C	1.00%	5.4231	5.4418	0.34
Pension- Income Accumulation	15 - individual pension - UK equity	26503	Accumulation C	1.00%	9.9345	11.5483	16.24
Pension- International	16 - individual pension - overseas equity	2258	Accumulation C	1.00%	3.7784	4.2006	11.17
Pension- Managed	14 - individual pension - other managed fund	286469	Accumulation C	1.00%	45.9463	51.1471	11.32
Pension- Managed Balanced Exempt	12 - individual pension - balanced managed fund	3345	Accumulation C	1.00%	4.5611	5.0047	9.73
Pension- Mixed	14 - individual pension - other managed fund	265684	Accumulation C	1.00%	7.5577	8.3294	10.21
Pension- Tokyo	16 - individual pension - overseas equity	9133	Accumulation C	1.00%	5.5178	6.3547	15.17
Pension- UK Equity	15 - individual pension - UK equity	22793	Accumulation C	1.00%	7.7999	8.9099	14.23
Schroder Alpha Plus ISA	05 - life - UK equity	23	FP Accumulation 0.00%	0.00%	1.1994	1.4726	22.78
Schroder Gilt and Fixed Interest ISA	01 - life - stock market managed fund	77	FP Accumulation 0.00%	0.00%	1.1531	1.2194	5.75
Schroder Income ISA	05 - life - UK equity	32	FP Accumulation 0.00%	0.00%	1.2282	1.3494	9.87
Schroder S&P Managed Distribution Portfolio ISA	03 - life - defensive managed fund	15	FP Accumulation 0.00%	0.00%	1.0493	1.1493	9.53
Schroder UK Mid 250 ISA	05 - life - UK equity	338	FP Accumulation 0.00%	0.00%	0.9708	1.2020	23.81
Schroder UK Smaller Companies ISA	05 - life - UK equity	12	Cross Holdings	0.00%	0.8928	1.2639	41.57
Stewardship ISA	05 - life - UK equity	801	FP Accumulation 0.00%	0.00%	1.0739	1.2892	20.06
Threadneedle Equity and Bond ISA	03 - life - defensive managed fund	39	FP Accumulation 0.00%	0.00%	1.2242	1.3869	13.29
Threadneedle Global Select ISA	06 - life - overseas equity	28	FP Accumulation 0.00%	0.00%	1.1653	1.3715	17.70
Threadneedle UK Corporate Bond ISA	01 - life - stock market managed fund	43	FP Accumulation 0.00%	0.00%	1.0681	1.1689	9.45

Long-term insurance business: Unit prices for internal linked funds

(Sheet 7)

Name of insurer Friends Provident Life Assurance Limited

Total business

Financial year ended 31 December 2010

Fund name	Type of fund	Net assets	Main series	Unit management charge	Price at previous valuation date	Price at current valuation date	Change in price during year
1	2	3	4	5	6	7	8
UK Equity ISA	05 - life - UK equity	50	FP Accumulation 0.00%	0.00%	1.2435	1.4400	15.80
Morley Global Cautious Income 'LIFE ISA' Fund	03 - life - defensive managed fund	11	Cross Holdings	0.00%	1.0534	1.1533	9.49

Long-term insurance business: Analysis of valuation interest rate

Name of insurer Friends Provident Life Assurance Limited

Subfund Other Business Fund

Financial year ended 31 December 2010

Product group	Net mathematical reserves	Net valuation interest rate	Gross valuation interest rate	Risk adjusted yield on matching assets
1	2	3	4	5
UK F51 L&GA NP	11647	2.80%	3.50%	3.92%
UK F51 L&GA NP	(24540)	3.00%	3.00%	3.66%
UK F52 L&GA	121	2.80%	3.50%	3.92%
UK F53 L&GA NL	(8610)	2.80%	3.50%	3.66%
UK F51 Pensions NP	79538	3.50%	3.50%	3.92%
UK F51 Pensions NP	446527	4.60%	4.60%	4.79%
UK F53 Pensions NL	8213	3.50%	3.50%	3.92%
OS F51 NP	(16384)	3.50%	3.50%	3.66%
OS F53 NL	(11070)	3.50%	3.50%	3.66%
OS F53 NL	7087	4.00%	4.00%	4.19%
Miscellaneous UK F53 L&GA NL	9911	n/a	n/a	0.65%
Miscellaneous UK F51 Pensions NP	9020	n/a	n/a	0.65%
Miscellaneous UK F53 Pensions NL	312	n/a	n/a	0.65%
Miscellaneous OS F53 NL	6815	n/a	n/a	0.65%
Total	518587			

# Long-term insurance business: Analysis of valuation interest rate

Name of insurer Friends Provident Life Assurance Limited

Subfund Closed Fund

Financial year ended 31 December 2010

Product group	Net mathematical reserves	Net valuation interest rate	Gross valuation interest rate	Risk adjusted yield on matching assets
1	2	3	4	5
UK F51 L&GA WP	101208	2.60%	2.95%	4.01%
UK F51 L&GA NP	1978	2.80%	3.17%	4.01%
UK F51 Pensions WP	40263	3.30%	3.30%	4.01%
UK F51 Pensions WP	32248	3.50%	3.50%	4.01%
UK F51 Pensions NP	50750	3.50%	3.50%	4.01%
Miscellaneous UK F51 L&GA WP	1039	n/a	n/a	4.01%
Miscellaneous UK F51 Pensions WP	1300	n/a	n/a	4.01%
Total	228786			

# Long-term insurance business : Distribution of surplus

Name of insurer Friends Provident Life Assurance Limited

Total business / subfund Summary

Financial year ended 31 December 2010

Units £000

Financial year	Previous year
1	2

#### Valuation result

Fund carried forward	11	4088320	4065999
Bonus payments in anticipation of a surplus	12	7277	6306
Transfer to non-technical account	13	70000	80000
Transfer to other funds / parts of funds	14		
Subtotal (11 to 14)	15	4165597	4152305
Mathematical reserves	21	4003420	3931797
Surplus including contingency and other reserves held towards the capital requirements (deficiency) (15-21)	29	162178	220508

# **Composition of surplus**

Balance brought forward	31	133787	188801
Transfer from non-technical account	32		
Transfer from other funds / parts of fund	33		
Surplus arising since the last valuation	34	28391	31707
Total	39	162178	220508

### Distribution of surplus

Dance paid in auticipation of a complex	44	7077	6206
Bonus paid in anticipation of a surplus	41	7277	6306
Cash bonuses	42		
Reversionary bonuses	43	1144	416
Other bonuses	44		
Premium reductions	45		
Total allocated to policyholders (41 to 45)	46	8421	6721
Net transfer out of fund / part of fund	47	70000	80000
Total distributed surplus (46+47)	48	78421	86721
Surplus carried forward	49	83757	133787
Total (48+49)	59	162178	220508

### Percentage of distributed surplus allocated to policyholders

Current year	61
Current year - 1	62
Current year - 2	63
Current year - 3	64

### Long-term insurance business: Distribution of surplus

Name of insurer Friends Provident Life Assurance Limited

Total business / subfund Other Business Fund
Financial year ended 31 December 2010

Units £000

Financial year	Previous year
1	2

#### Valuation result

Fund carried forward		3859635	3838161
Bonus payments in anticipation of a surplus	12		
Transfer to non-technical account	13	70000	80000
Transfer to other funds / parts of funds			
Subtotal (11 to 14)		3929635	3918161
Mathematical reserves		3775777	3704261
Surplus including contingency and other reserves held towards the capital requirements (deficiency) (15-21)		153858	213900

# **Composition of surplus**

Balance brought forward		133900	188908
Transfer from non-technical account	32		
Transfer from other funds / parts of fund	33		
Surplus arising since the last valuation	34	19958	24992
Total	39	153858	213900

### Distribution of surplus

Bonus paid in anticipation of a surplus	41		
Cash bonuses	42		
Reversionary bonuses	43		
Other bonuses	44		
Premium reductions	45		
Total allocated to policyholders (41 to 45)	46		
Net transfer out of fund / part of fund	47	70000	80000
Total distributed surplus (46+47)	48	70000	80000
Surplus carried forward	49	83858	133900
Total (48+49)	59	153858	213900

### Percentage of distributed surplus allocated to policyholders

Current year	61
Current year - 1	62
Current year - 2	63
Current year - 3	64

# Long-term insurance business : Distribution of surplus

Name of insurer Friends Provident Life Assurance Limited

Total business / subfund Closed Fund

Financial year ended 31 December 2010

Units £000

Financial year	Previous year
1	2

#### Valuation result

Fund carried forward		228685	227838
Bonus payments in anticipation of a surplus	12	7277	6306
Transfer to non-technical account			
Transfer to other funds / parts of funds			
Subtotal (11 to 14)		235962	234144
Mathematical reserves		227642	227535
Surplus including contingency and other reserves held towards the capital requirements (deficiency) (15-21)		8320	6608

# **Composition of surplus**

Balance brought forward	31	(113)	(108)
Transfer from non-technical account	32		
Transfer from other funds / parts of fund			
Surplus arising since the last valuation		8433	6716
Total	39	8320	6608

### Distribution of surplus

Bonus paid in anticipation of a surplus	41	7277	6306
Cash bonuses	42		
Reversionary bonuses	43	1144	416
Other bonuses	44		
Premium reductions	45		
Total allocated to policyholders (41 to 45)	46	8421	6721
Net transfer out of fund / part of fund	47		
Total distributed surplus (46+47)	48	8421	6721
Surplus carried forward	49	(101)	(113)
Total (48+49)	59	8320	6608

### Percentage of distributed surplus allocated to policyholders

Current year	61	100.00	100.00
Current year - 1	62	100.00	100.00
Current year - 2	63	100.00	100.00
Current year - 3	64	100.00	100.00

### Long-term insurance business: With-profits payouts on maturity (normal retirement)

Name of insurer Friends Provident Life Assurance Limited

Original insurer National Mutual

Date of maturity value / open market option 01 March 2011

Category of with-profits policy	Original term (years)	Maturity value / open market option	Terminal bonus	MVA	CWP / UWP	MVA permitted?	Death benefit
1	2	3	4	5	6	7	8
Endowment assurance	10	N/A	N/A	N/A	N/A	N/A	N/A
Endowment assurance	15	N/A	N/A	N/A	N/A	N/A	N/A
Endowment assurance	20	34607	17303	N/A	CWP	N	34607
Endowment assurance	25	55288	24314	N/A	CWP	N	55288
Regular premium pension	5	N/A	N/A	N/A	N/A	N/A	N/A
Regular premium pension	10	N/A	N/A	N/A	N/A	N/A	N/A
Regular premium pension	15	N/A	N/A	N/A	N/A	N/A	N/A
Regular premium pension	20	156754	69668	N/A	CWP	N	156754
Single premium pension	5	N/A	N/A	N/A	N/A	N/A	N/A
Single premium pension	10	N/A	N/A	N/A	N/A	N/A	N/A
Single premium pension	15	N/A	N/A	N/A	N/A	N/A	N/A
Single premium pension	20	N/A	N/A	N/A	N/A	N/A	N/A

### Long-term insurance business: With-profits payouts on surrender

Name of insurer Friends Provident Life Assurance Limited

Original insurer National Mutual

Date of surrender value 01 March 2011

Category of with-profits policy	Duration at surrender (years)	Surrender value	Terminal bonus	MVA	CWP / UWP	MVA permitted?	Death benefit
1	2	3	4	5	6	7	8
Endowment assurance	5	N/A	N/A	N/A	N/A	N/A	N/A
Endowment assurance	10	N/A	N/A	N/A	N/A	N/A	N/A
Endowment assurance	15	N/A	N/A	N/A	N/A	N/A	N/A
Endowment assurance	20	32585	N/A	N/A	CWP	N	44343
With-profits bond	2	N/A	N/A	N/A	N/A	N/A	N/A
With-profits bond	3	N/A	N/A	N/A	N/A	N/A	N/A
With-profits bond	5	N/A	N/A	N/A	N/A	N/A	N/A
With-profits bond	10	N/A	N/A	N/A	N/A	N/A	N/A
Single premium pension	2	N/A	N/A	N/A	N/A	N/A	N/A
Single premium pension	3	N/A	N/A	N/A	N/A	N/A	N/A
Single premium pension	5	N/A	N/A	N/A	N/A	N/A	N/A
Single premium pension	10	N/A	N/A	N/A	N/A	N/A	N/A

# Long-term insurance capital requirement

Name of insurer Friends Provident Life Assurance Limited

Global business

Financial year ended 31 December 2010

Units £000

LTICR	Gross	Net	Reinsurance	LTICR	LTICR
factor	reserves / capital at risk	reserves / capital at risk	factor	Financial year	Previous year
1	2	3	4	5	6

### Insurance death risk capital component

Life protection reinsurance	11	0.0%					
Classes I (other), II and IX	12	0.1%					
Classes I (other), II and IX	13	0.15%			0.50		
Classes I (other), II and IX	14	0.3%	51228740	1624471		76843	74129
Classes III, VII and VIII	15	0.3%	729296	729296	1.00	2188	2072
Total	16		51958035	2353767		79031	76201

### Insurance health risk and life protection reinsurance capital component

classes 1 and 2 and life protection reinsurance						6355	6355
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#### Insurance expense risk capital component

Life protection and permanent health reinsurance	31	0%					
Classes I (other), II and IX	32	1%	881913	786890	0.89	7869	7640
Classes III, VII and VIII (investment risk)	33	1%	91505	91505	1.00	915	548
Classes III, VII and VIII (expenses fixed 5 yrs +)	34	1%	73766	73766	1.00	738	765
Classes III, VII and VIII (other)	35	25%					1514
Class IV (other)	36	1%	(15453)	(30478)	1.97	(305)	(407)
Class V	37	1%					
Class VI	38	1%					
Total	39					9217	10061

### Insurance market risk capital component

Life protection and permanent health reinsurance	41	0%					
Classes I (other), II and IX	42	3%	881913	786890	0.89	23607	22920
Classes III, VII and VIII (investment risk)	43	3%	91505	91505	1.00	2745	1644
Classes III, VII and VIII (expenses fixed 5 yrs +)	44	0%	73766	73766			
Classes III, VII and VIII (other)	45	0%	4745300	3082880			
Class IV (other)	46	3%	(15453)	(30478)	1.97	(914)	(1220)
Class V	47	0%					
Class VI	48	3%					
Total	49		5777031	4004563		25438	23344

	Long term insurance capital requirement	51					120040	115961
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Friends Provident Life Assurance Limited Global Business Financial year ended 31 December 2010

# \*0301\* Reconciliation of Net Admissible Assets to Total Capital Resources

	2010 £000	2009 £000
Admissible assets (long term)	4,203,105	4,166,352
Admissible assets (other than long term)	152,314	130,413
Less:		
Mathematical Reserves after distribution of surplus	4,004,563	3,932,212
Other Insurance & non-insurance liabilities	40,999	25,317
Liabilities other than long-term business	5,114	5,008
Net Admissible Assets	304,743	334,228
Form 3 Line 79 Capital resources after deductions	304,743	334,228
*0310* Valuation differences		
Positive valuation differences included within line 14 are:		
In respect of assets and liabilities valued lower than in the		
Companies Act Accounts:	<u>2010</u>	<u>2009</u>
	£000	£000
Reduction in liabilities arising from reinsurance agreement		
with Munich Re	28,884	3,920
Liability at amortised cost Deferred front end fee	44,712	43,785
Deferred front end fee	47,978 121,574	32,015 79,720
	121,374	19,120
In respect of assets and liabilities valued higher than in the Companies Act Accounts:		
Removal of reinsurers' credit risk adjustment	11,170	8,674
Actuarial reserve for solvency II costs	4,000	-
Actuarial reserve for strategic review costs	5,000	5,000
Deferred tax	-	48,289
Track 1 11' Fr	20,170	61,963
Total equalling Form 3 Line 14	101,404	17,757
*0313* Reconciliation of profit and loss account and other reser		
-0313 Reconcination of profit and loss account and other reser	<u>ves</u>	
		£000
Profit and loss account reserves b/fwd		(28,429)
Profit and loss account reserves c/fwd		292,380
Movement		320,809
Transfer of assets from long term fund to shareholder fund		70,000
		25,000

25,237

(394,012)

22,034

Surplus arising on the long-term business technical account

Share Capital/Prem Reduction

Total equalling Form 16 line 59

Friends Provident Life Assurance Limited Global Business Financial year ended 31 December 2010

#### \*1301\* & \*1308\* Aggregate value of investments

- i) The company held unlisted equity, fixed & variable interest securities valued at £0.5m.
- ii) Lines 46 & 48 include assets to the value of £0.5m where, due to market conditions the latest valuation available did not reflect active trading as at the valuation date.
- iii) There were no units or beneficial interests in collective schemes, which were not UCITS or authorised schemes.
- iv) There were no reversionary interests or remainders in property other than land or buildings.

#### \*1302\* & \*1309\* Hybrid securities

The Company held hybrid securities valued at £26.9m in the long-term fund and £0.9m in the shareholder fund.

### \*1304\* & \*1310\* Amounts receivable and payable

Certain amounts have been set off to the extent permitted by generally accepted accounting principles.

#### \*1305\* & \*1319\* Maximum permitted counterparty limits

The Company has operated its investment guidelines throughout the period in line with INSPRU 2.1.22R. Investments are managed with reference to the limits prescribed by counterparty and asset exposure limits. Circumstances can exist where, on occasion, the Company maintains holdings in excess of permitted asset and counterparty exposure limits; in these cases, the continued holding has to be reported to the Investment Oversight Committee and Actuarial Function Holder of the Company. The Company's principal fund manager, F&C Asset Management plc (F&C), maintains a list of approved counterparties with limits based on the degree of risk inherent in each counterparty. F&C monitors regularly that actual exposures fall within approved limits. These restrictions apply equally to counterparties other than approved counterparties.

Actual counterparty exposure is regularly monitored through reports to the Investment Oversight Committee.

There were no occasions during the financial year on which counterparty limits specified in the investment guidelines were exceeded.

#### \*1306\* & \*1312\* Exposure to large counterparties

At 31 December 2010, there were no exposures in excess of 5% of the sum of its base capital resources requirement and its long-term insurance liabilities, excluding property-linked liabilities and net of reinsurance ceded.

# \*1307\* & \*1313\* Fully secured rights

The aggregate amount of fully secured rights is £28.8m; this has been included in Form 3 line 93.

Friends Provident Life Assurance Limited Global Business Financial year ended 31 December 2010

#### \*1318\* Other asset adjustments

	<u>2010</u>	<u>2009</u>
	£000	£000
Closed fund		
Interfund	-	(169)
Variation margin	-	456
Intercompany	-	(409)
Tax creditor	(5,072)	-
Policy related control	-	(4)
	(5,072)	(126)
Other business fund		
Deferred taxation	-	48,289
Valuation difference on assets	(13)	(4)
Tax creditor	(3,202)	(1,549)
	(3,215)	(46,736)
Shareholders	<b>,</b> , , , , , , , , , , , , , , , , , ,	, ,
Interfund	-	(579)
Intercompany	-	(108)
Tax creditor	(5,114)	
	(5,114)	(687)

### \*1324\* Market risk and counterparty limits

The FSA issued to the firm in June 2009 a direction under section 148 of the Act. The direction allowed for the amendment of rule INSPRU 2.1.22R by the addition of the following subparagraph (7).

"(7) For the purpose of this rule, a group of persons is not closely related by reason of the relationship described in INSPRU 2.1.40R(1) if control is exercised by, or on behalf of, HM Treasury."

### \*1401\* & \*1501\* Provision for reasonably foreseeable adverse variations

The Company's assets are valued on a mark to market basis. Where this is not possible, mark to model is calculated on a prudent basis and incorporates all necessary valuation adjustments to GENPRU 1.3.30R to GENPRU 1.3.33R.

All obligations arising out of derivative contracts were required to be covered and accordingly no provision was made for any adverse change in the value of assets, of indices of assets to which the contract relates or for any change in the value of any assets held by the Company.

Friends Provident Life Assurance Limited Global Business Financial year ended 31 December 2010

#### \*1402\* & \*1502\* Contingent Liabilities

- i) No charge has been made on the assets of the Company (other than liabilities under an insurance contract).
- ii) Provision has been made for the total potential liability of £6.5m (2009: £1.5m) relating to taxation on unrealised capital gains arising in linked funds. There are no further contingent liabilities relating to unrealised capital gains tax.
- iii) In accordance with guidance issued by the Financial Services Authority and the Personal Investment Authority, the Company has reviewed the appropriateness of advice given to policyholders who effected personal pensions contracts after 1988.
  - These reviews have long since been substantially completed. £2.5m remains within the long-term business provision in respect of residual associated costs and contingencies.
- iv) Friends Provident Life Assurance Limited has given an undertaking to LAUTRO (subsequently transferred to the PIA and now to the FSA under the Financial Services and Markets Act 2000) that it will assume responsibility for all liabilities (including complaints) and any other matters which may arise in connection with the business conducted on its behalf by FP Financial Management Limited, formerly NM Financial Management Limited. At the balance sheet date, no claims have been paid or are pending.
- v) The FSA and other regulatory bodies may wish, in future, to examine the suitability of past sales and associated administration of products that could affect the Company and the industry in general. The directors of the Company also conduct ongoing reviews of such products. As a result, it is possible that additional unprovided liabilities could arise.
- vi) Liabilities in relation to endowment complaints are being provided for and settled by Friends Provident Life and Pensions Limited, of which the Company is a subsidiary.
- vii) The Company is not aware of any fundamental uncertainties.

#### \*1405\* Other adjustments to liabilities

	2010	2009
Closed fund	£000	<b>£000</b>
Interfund	-	(169)
Variation margin	-	456
Taxation	(5,072)	-
Companies Act accounts fair value adjustment to liabilities	(51)	(57)
Intercompany	-	(409)
Policy related control	-	(4)
	(5,123)	(183)
Other business fund		
Reduction in liabilities arising from reinsurance agreement		
with Munich Re	28,883	3,920
Companies Act accounts fair value adjustment to liabilities	24,580	30,163
Deferred front end fees	47,978	32,015
Tax creditor	(3,202)	(1,549)
	98,239	64,459

Friends Provident Life Assurance Limited Global Business Financial year ended 31 December 2010

### \*1507\* Other adjustments

Other than long-term insurance business	<u> 2010</u>	<u>2009</u>	
-	<b>₹000</b>	<b>£000</b>	
Interfund	-	(579)	
Intercompany	-	(108)	
Taxation creditors netted off in account	(5,114)	-	
	(5,114)	(687)	

### \*1601\* Basis of conversion for foreign currency

Rates of exchange prevailing at the time of the transaction have been used to translate amounts of income and expenditure in overseas currencies relating to long-term insurance business. Other amounts are included in the return at the rates of exchange ruling at the end of the year.

### \*1700\* Forms omitted from the return

Form 17 for the Other Business Fund and other than long-term insurance business have been omitted because all entries would be blank.

#### \*1701\* Variation margin

The aggregate amount of excess variation margin needed to be repaid due to underlying market movements is £32,261. Variation margin of £85,303 has been included in Form 13 line 44.

### \*1702\* Quasi-derivatives

The aggregate value of quasi derivatives did not exceed 2.5 per cent of the assets at line 89 Form 13.

### \*4002\* Other income and expenditure

Other income comprises of:

	<u>2010</u>	<u>2009</u>
Closed fund	<b>₹000</b>	£000
Policy loan income	145	128
	145	128
Other business fund		
Interest received from FPLP	102,380	98,508
Munich Re loan	28,306	-
FPLP management charges	17,074	15,672
	147,760	114,180

Other expenditure comprises of:

	<u>2010</u>	<u>2009</u>
Other business fund	£000	£000
Munich Re loan interest paid	3,342	5,325

### \*4006\* Long-term business funds

The Company maintains two identified sub funds within the Long-term Insurance Business Fund; the

- i) Other Business Fund; and the
- ii) Closed Fund

All assets, income and expenditure relating to each sub fund are separately identified.

Friends Provident Life Assurance Limited Global Business Financial year ended 31 December 2010

#### \*4008\* Management services

Management services were provided during the year by Friends Provident Management Services Limited, a wholly owned subsidiary of Friends Provident Holdings (UK) plc (formerly Friends Provident Holdings (UK) Limited).

Investment management and advisory services were provided during the year by F&C Asset Management Limited (formerly FP Fund Managers Limited) and F&C REIT (formerly F&C Property Asset Management), both wholly owned subsidiaries of F&C Asset Management plc.

#### \*4009\* Material connected party transactions

Property reassurance agreements with Friends Provident Pensions Limited (FPP) and Friends Provident Life & Pensions Limited (FPLP).

During the period 1 January 2010 to 31 December 2010 the Company (paid)/received amounts as follows with respect to the property-linked funds reinsurance agreement between the Company and both FPLP and FPP:

FPLP (£45m) FPP (£0.5m)

#### Other reassurance agreements with FPLP

Non profit life, non-linked term assurance and critical illness policies written by the company from 1 January 2004 during 2010 has been reinsured to FPLP under an agreement dated 28 October 2009. Under this agreement FPLP reassured 100% of the liabilities relating to this business with the Company receiving 100% of the premiums but accepting liability for 100% of the expenses associated with the business. The aggregate amount reassured in 2010 was £66m expense.

The unit liabilities on unit linked life & savings business written by the Company since 1 April 2004 are reinsured back to FPLP. The aggregate amount reassured in 2010 was £182m income.

Unit linked life business written pre 2004 in FPLP is reinsured to the company under an agreement dated 28 October 2009. The aggregate amount reassured in 2010 was £102m expense.

FPLP is the immediate parent undertaking of FPLAL and FPP.

#### \*4401\* Basis of asset valuation within internal linked funds

Assets within this form have been valued as follows:

- i) Land and buildings have been valued at open market value.
- ii) Listed investments have been valued at market prices consistent with the pricing basis within those funds.
- iii) OEICs are carried at the market value at the balance sheet date.
- iv) Unit trusts are valued at either bid price or the price less discount as appropriate to the pricing basis of the respective internal fund.
- v) All other investments have been valued on a prudent basis having regard to their likely realisable value.

#### \*4402\* Rights and liabilities under derivative contracts

At the end of 2010 the internal linked funds held rights of £268k and liabilities of £548k under derivative contracts.

Friends Provident Life Assurance Limited Global Business Financial year ended 31 December 2010

### \*4502\* Other income and expenditure

Other income and expenditure consists of

	<u>2010</u>	<u>2009</u>
	£000	£000
Other income		
Reassurance with FPLP	-	1,518,921
Interest on reinsurance	102,380	98,508
Total other income	102,380	1,617,429
Other expenditure		
Investment related expenditure	2,451	2,505
Administrative expenses	4	(4)
Index linked	-	(368)
Reassurance with FPLP	114,538	
Total other expenditure	116,993	2,133

Amounts in other expenditure include reinsurance of unit-linked liabilities of £115m to FPLP; the assets backing these liabilities have been immediately deposited back by way of loan. Also included is an amount of £102m relating to interest on the loan.

### \*4802\* Interest in default

Where the payment of income is in default, the expected income in Form 48 is nil.

#### \*4806\* Assets used to calculate investment returns

The investment returns in lines 21-29 column 5 for the Closed Fund have been based upon a specific portfolio of assets identified to back asset shares and on which the return credited to asset shares is based.

### \*4901\* Rating agencies

The majority of ratings used in Form 49 were provided either by Standard & Poor's or Moody's. Where ratings were not available from these agencies, ratings provided by Fitch rating agency have been used where available. It was not possible to separately identify "CCC" rated bonds from those of non-investment grade. All "CCC" rated bonds have, therefore, been included in L38.

### \*5600\* Index-linked assets

Index-linked assets do not exceed £100m, and consequently there is no requirement to complete Form 56.

#### \*5701\* Negative reserves

The interest rate shown in Form 57 is that in respect of positive liabilities. The interest rate for policies with negative liabilities is shown in the response to question 4(2) of Appendix 9.4.

Where positive mathematical reserves have been entirely offset by negative reserves, the yield on backing assets is shown as the INSPRU 3.1.45 yield on which the valuation interest rate is based.

Friends Provident Life Assurance Limited Global Business Financial year ended 31 December 2010

### \*5702\* Risk adjusted yield

The FSA, on application of the firm, made a direction under section 148 of the Financial Services and Markets Act 2000 in August 2009. The effect of the direction is to modify the provisions of INSPRU 3.1.35R and IPRU(INS) Appendix 9.3 so that a more appropriate rate of interest is used for assets taken in combination.

	Other Bus	Other Business Fund		Closed Fund	
Product Group		Risk		Risk	
	Yield	Adjusted	Yield	Adjusted	
		Yield		Yield	
UK F51 L&GA WP			4.01%	4.01%	
UK F51 L&GA NP	3.93%	3.92%	4.01%	4.01%	
UK F51 L&GA NP	3.66%	3.66%			
UK F52 L&GA	3.93%	3.92%			
UK F53 L&GA NL	3.66%	3.66%			
UK F51 Pensions WP			4.01%	4.01%	
UK F51 Pensions WP			4.01%	4.01%	
UK F51 Pensions NP	3.93%	3.92%	4.01%	4.01%	
UK F51 Pensions NP	5.18%	4.79%			
UK F53 Pensions NL	3.93%	3.92%			
OS F51 NP	3.66%	3.66%			
OS F53 NL	3.66%	3.66%			
OS F53 NL	4.19%	4.19%			
Miscellaneous UK F51 L&GA WP			4.01%	4.01%	
Miscellaneous UK F53 L&GA NL	0.65%	0.65%			
Miscellaneous UK F51 Pensions WP			4.01%	4.01%	
Miscellaneous UK F51 Pensions NP	0.65%	0.65%			
Miscellaneous UK F53 Pensions NL	0.65%	0.65%			
Miscellaneous OS F53 NL	0.65%	0.65%			

Additional information on derivative and quasi-derivative contracts (IPRU (INS) rule 9.29)
Friends Provident Life Assurance Limited
Financial year ended 31 December 2010

#### **Derivative Contracts**

The following information is included pursuant to IPRU (INS) 9.29.

- a) Investment Guidelines.
  - Investment guidelines operated by the company during 2010 were to use derivative contracts only for the purpose of efficient portfolio management or a reduction in investment risk. Derivatives are not permitted to be used without specific authority of senior management. All obligations arising out of derivative contracts are required to be covered.
- b) Guidelines in respect of derivatives not likely to be exercised. The guidelines make no explicit provision for the use of derivatives which the Company has a right or obligation to acquire or dispose of assets which are not, at the time when the contract is entered into, reasonably likely to be exercised. Therefore, providing such derivatives meet the over arching investment guidelines stated above, namely that they are held for efficient portfolio management or a reduction in investment risks, they are permitted.
- Use of derivatives not likely to be exercised.
   No contracts were held during the financial year, which were not, at the time of entry, reasonably likely to be exercised.
- d) The Company held no derivative contracts during the financial year other than permitted derivative contracts under permitted links rules, and nor did any contracts require a significant provision to be made under INSPRU 3.2.17R.
- e) The company did not grant rights under derivative contracts during the financial year.

Returns under the Interim Prudential Sourcebook for Insurers Statement of additional information on controllers required by IPRU (INS) 9.30 Friends Provident Life Assurance Limited Financial year ended 31 December 2010

The following information is included pursuant to IPRU (INS) 9.30.

- (a) The persons who, to the knowledge of the Company, were controllers at any time during the financial year were:
  - (i) Friends Provident Life and Pensions Limited;
  - (ii) Friends Provident Limited;
  - (iii) Friends Provident Group plc;
  - (iv) Friends Provident Holdings (UK) plc;
  - (v) Resolution Holdings (Guernsey) Limited;
  - (vi) Resolution Holdco No1LP;
  - (vii) Resolution Limited;
  - (viii) UBS AG.
- (b) The persons who, to the knowledge of the Company, were controllers at the end of the financial year were:
  - (i) Resolution Limited

As at 31 December 2010, Resolution Limited owned 99.99% of the Shares of Resolution Holdco No1LP, a company of which Friends Provident Life Assurance Limited is a subsidiary undertaking and was able to exercise 100% of the voting power at any general meeting.

(ii) Resolution Holdco No1LP

As at 31 December 2010, Resolution Holdco No1LP owned 100% of the Shares of Resolution Holdings (Guernsey) Limited, a company of which Friends Provident Life Assurance Limited is a subsidiary undertaking and was able to exercise 100% of the voting power at any general meeting.

(iii) Resolution Holdings (Guernsey) Limited

As at 31 December 2010, Resolution Holdings (Guernsey) Limited owned 100% of the Shares of Friends Provident Holdings (UK) plc, a company of which Friends Provident Life Assurance Limited is a subsidiary undertaking and was able to exercise 100% of the voting power at any general meeting.

(iv) Friends Provident Holdings (UK) plc

As at 31 December 2010, Friends Provident Holdings (UK) plc owned 100% of the Shares of Friends Provident Group plc, a company of which Friends Provident Life Assurance Limited is a subsidiary undertaking and was able to exercise 100% of the voting power at any general meeting.

(v) Friends Provident Group plc

As at 31 December 2010, Friends Provident Group plc owned 100% of the Shares of Friends Provident Limited, a company of which Friends Provident Life Assurance Limited is a subsidiary undertaking and was able to exercise 100% of the voting power at any general meeting.

(vi) Friends Provident Limited

As at 31 December 2010, Friends Provident Limited owned 100% of the Shares of Friends Provident Life and Pensions Limited, a company of which Friends Provident Life Assurance Limited is a subsidiary undertaking and was able to exercise 100% of the voting power at any general meeting.

(vii) Friends Provident Life and Pensions Limited

As at 31 December 2010, Friends Provident life and Pensions Limited owned 100% of Friends Provident Life Assurance Limited and was able to exercise 100% of the voting power at any general meeting.

# ABSTRACT OF VALUATION REPORT ACCORDING TO APPENDIX 9.4 OF THE INTERIM PRUDENTIAL SOURCEBOOK FOR INSURERS.

#### 1. Introduction

- (1) The investigation relates to 31<sup>st</sup> December 2010
- (2) The previous investigation related to 31st December 2009
- (3) Not applicable .

### 2. Product Range

#### New products

The following products were introduced in 2010:

#### 1. International Protector Africa

International Protector Africa was launched through Friends Provident International on  $7^{th}$  September 2010. This is a multi-currency term assurance with benefits payable on death, during a specified term.

The product has a regular premium Life Cover plan and is available on single and joint life first death basis. A terminal illness benefit is included for terms of 3 years or more.

Premiums are guaranteed and are payable either monthly or annually. The product is offered in Sterling, US Dollars and Euros, with the premium currency being the same as the sum assured currency during the policy term.

The sum assured under a joint life policy is the same for both lives. A policy can be cancelled, the sum assured or/and term reduced, at any point during the policy term.

### 2. Friends Planclassic

This unit-linked pension insurance plan is an addition to the Friends Plan product range and was launched on 17<sup>th</sup> September 2010. The product is only sold to German residents, is governed by German Law and is compliant with the VVG regulations in force from 1/1/08. It provides an annuity option as well as a cash option at retirement, in order to comply with local regulations, but the annuity option is highly unlikely to be more favourable than annuity purchase rates at the time of vesting. A death benefit is payable in deferment equal to the return of premiums in the first 3 years and a selected sum assured thereafter, or the unit value if greater.

Regular premium contributions can be increased subject to the minimum contribution increase in place at the time. They can also be decreased subject to tax considerations and a minimum contribution threshold. A premium holiday of up to 12 consecutive months can be requested at any time after the policy has been in force and regular premium contributions have been paid for at least 6 months. At the end of the 12 months, the premium contribution holiday can continue, provided that the value of the unit holding is greater than the current minimum policy value.

The policy guarantees return of premium (less any amounts paid out to date) at the selected retirement date, for which a charge is made. There is the option to remove this guarantee and charge after 5 years and once taken this cannot be reversed. Increments are only included in this guarantee if the remaining duration of the contract is at least 12 years from the date of the increment

A number of charges apply to the product, namely:

- Guaranteed return of premium charge expressed as a percentage of premium.
- Plan fee a fixed amount is deducted from each regular premium.
- Reduced allocation there is a reduced allocation period of 60 months for all regular premium contributions. The reduction depends upon the term of the contract.
- Annual charge a reduction in the allocation rate for durations of more than 24 months.
- Plan administration charge a monthly charge expressed as a percentage of unit value.

- Mortality charge where the sum assured exceeds the unit value.
- Annual management charges which depend on the fund.

Partial and full surrenders are available at any time up to maturity, subject to a surrender fee.

#### Changes to existing products

#### 1. Tesco Life Insurance Products

The optional waiver of premium benefit has been removed.

#### 2. Tesco Over 50s Plan

If death occurs during the first 2 years of the policy start date, the policy will now pay 1.5 times the premiums.

The exclusions for accidental death benefits have been amended.

#### 3. Enhancements to Critical Illness Cover

Total mastectomy cover has now been included. This extra cover will not reduce the client's original sum assured so their policy can continue unchanged.

Five further conditions have been enhanced to ABI+ cover, giving a total of 7 conditions at ABI+.

These changes have also been extended to Children's Critical Illness Cover.

#### 4. <u>Income Protection</u>

The option to increase cover on the Income Protection and Executive Income Protection products is now available on an extended range of events, namely birth/abortion of a child, marriage/civil partnership, increase in salary by 5% or more, promotion or on the third anniversary of the plan for the first 18 years.

#### Products Withdrawn

No products were withdrawn in 2010.

The Closed Fund is a sub-fund of the long-term fund that contains predominantly with-profits business. It is closed to new business except by increment.

## 3. Discretionary Charges and Benefits

- (1) No Market value reduction (MVR) factors were applied during 2010.
- (2) There have been no changes to premiums on reviewable protection policies during the year.
- (3) There are no non-profit deposit administration contracts.
- (4) Policy fees for a number of products increase in line with the RPI. This was negative during 2009 and a decision was taken to freeze charges during 2010. To maintain fairness to customers, any future positive inflation will be offset by the deflation from last year. The relevant business is:
  - Optimum Life Plan
  - Income Replacement Plan

Policy fees for certain products are linked to the National Average Earnings index; the charges in 2010 were 1.5% greater than in 2009. The relevant business is:

• Personal Pension Scheme

Policy fees for the Universal Pension Account are subject to discretionary increases; the charges in 2010 were kept the same as those in 2009. Historically the charges have been linked to the RPI and, as above, any future positive inflation will be offset by the deflation from last year.

- (5) There have been no changes to benefit charges (mortality, morbidity, etc) on linked policies during the year.
- (6) There have been no changes to unit management charges or notional charges to accumulating with profit policies during the report period.
- (7) Unit Pricing
  - (a) Description of Methods
    - (i) Units are allocated to policies at offer price and cancelled at bid price.
    - (ii) Normally the valuation will take into account the cost of acquisition or sale of the constituent assets and any taxes, duties, charges or other expense payable on purchase/sale.

If a fund is being priced on a 'creation' or 'steady state' basis (see (iii) below), the offer price is calculated by adjusting the unit price calculated on that basis, including any initial charge, to allow for the accrued annual management charge and any tax provision on gains and rounding. The bid price is then calculated by deducting the initial management charge, if any.

If a fund is being priced on a 'cancellation' basis, the bid price is calculated by adjusting the unit price calculated on that basis to allow for the accrued annual management charge, provision for tax on gains and rounding. The offer price is then calculated by adding the initial management charge, if any.

- (iii) The net asset value of units is determined at valuations of the appropriate funds, required to be made at least once each calendar month but normally made daily at midnight. The use of a 'creation', 'steady state' or 'cancellation' basis depends on whether or not the Company considers that a fund is growing, steady or declining. For the 'creation' basis, asset valuations will be based on the prices at which the funds can buy assets in the market. For the 'cancellation' basis, asset valuations will be based on the prices at which funds can sell assets in the market. For the 'steady state' basis, asset valuations will be based on a mid market value.
- (iv) Regular premiums are allocated at the current day's price, based on the previous midnight pricing valuation point. Single premiums are allocated in accordance with policy conditions, which vary by product, and are generally based on previous day or current day's price. Switches are generally dealt with as follows:
  - If the request is received by post, the current day's price is used.
  - If the request is received online, by fax, or by email, the next day's price is used.
- (b) There is no variation between the pricing bases used for different policies other than through the use of different initial and annual management charges.
- (c) For collective investment schemes, the processes are similar to those for internal linked funds.
- (8) The tax liability is withdrawn from the internal linked funds with respect to realised gains net of realised losses in April following the year of realisation. With respect to Unit Trust and Open-Ended Investment Companies (OEICs) investments, where notional gains are subject to Capital Gains Tax, the tax liability withdrawn from the internal linked fund in April is that relating to one seventh of the current year notional gain, plus a seventh of each prior period gain remaining in the liability. Realised losses are offset against realised gains, including those brought forward from previous years that have yet to fall into the company's actual tax computation. The tax liability for unrealised gains net of unrealised losses continues to be held in the internal fund and is not discounted. Instead assets are held in the internal fund of an equal value to the tax liability, which yield an investment return for the fund. Unrealised losses are offset against unrealised gains falling into the current tax computation and any excess unrealised losses are carried forward. The relevant tax rates used are:

Cash 0%; Fixed Interest 20%; Index Linked 20%; Other 20%.

(9) For each internal linked fund the provision for tax on realised and unrealised capital gains is determined daily by adjusting the previous day's provision by a percentage of the chargeable gain or loss over the previous day. The percentage is regularly reviewed and where necessary adjusted to reflect the actual liability for tax on realised and unrealised gains, where the liability for unrealised gains is calculated as the capital gains tax liability that would be incurred if all assets were sold at the valuation date.

During 2010 the percentage was applied in order to achieve tax provisions on gains as follows:

Cash 0%; Fixed Interest 20%; Index Linked 20%; Other 20%.

(10) Where internal linked funds invest in permitted scheme interests that are exclusively authorised OEICs managed by F&C Asset Management Limited, the internal linked fund receives a management charge rebate up to 1.1% to ensure that the overall annual management charge to the policyholders is maintained.

#### 4. Valuation Basis (Other Than for Special Reserves)

Except as noted below, all policies have been valued using prospective methods.

#### (1) Valuation Methods Used

#### (a) General Method

- (i) For conventional with-profit business a net premium valuation method has been used. The liabilities are calculated as the differences between the present value of the sums assured and bonuses and of the future net premiums. The net premiums are based on the rates of interest and mortality used in the valuation, and are limited to a maximum of the office premium.
- (ii) For conventional non-profit business, a gross premium valuation has been adopted.
- (iii) The valuation liabilities for unit-linked contracts shown in Form 53 are equal to the value of units allocated together with mortality and sterling reserves where appropriate. The method for calculating sterling reserves is that described in JIA Vol. 105 Part III. Sterling reserves are calculated allowing for any surrender penalties. If a negative sterling reserve is calculated then the amount is limited to the size of the surrender penalty.
- (iv) The reserve for accumulating with-profit contracts is determined by calculating
  - the face value of the contract (allowing for guaranteed bonus rates where applicable) and
  - the amount that would reasonably be expected to be paid in the event of a significant level of policy discontinuances. This amount is calculated taking into account any circumstances in which an MVR is guaranteed not to apply and allowing for future reversionary bonus implicit in treating customers fairly in the event that experience were to follow the valuation basis.

The lower of these two is compared with the result of a bonus reserve valuation and the reserve is taken to be the higher.

## (b) General Principles

- (i) All policies are individually valued and, other than for non-profit protection products, any negative reserves arising on individual contracts as the result of the valuation method adopted have been eliminated. As a result these contracts are not treated as an asset.
- (ii) For conventional life, critical illness and income protection policies, a prudent allowance for lapses has been made. In addition, a prudent allowance is made for regular withdrawals where this increases the liability.

(iii) The valuation liabilities ceded to external reinsurers, where positive, have been reduced by 5% to allow for credit risk. Where reserves ceded are negative, there is no credit risk. Credit risk is quantified by projecting reinsurance credit risk exposures, multiplying by a prudent estimate of the probability of default and then discounting to the valuation date to arrive at the total cost.

#### (c) Non Standard Methods

Exceptions where a non standard method has been used are as follows:

- Where an extra premium is payable on a life assurance policy to cover additional mortality risk, a reserve of three times the extra premium is held. For income protection business, where an extra premium is payable the assumed inception rates are increased by a proportion equal to twice the extra premium divided by the total premium.
- A reserve equal to a multiple of premium is held for some minor ancillary benefits.
- The amount held as a reserve against the payment of extra benefits in the event of accidental death and against the payment of benefits or the waiver of premiums in the event of total disablement was three times the additional annual premium payable for this benefit.
- For single premium income protection business the liability in respect of benefits secured by premiums paid during the preceding three years is 90% of those premiums. Where claims are in course of payment after three years, they are valued individually as life annuities ceasing on the earlier of recovery, death or ceasing age. Hospitalisation benefit claims are assumed to be 0.006% of the annual policy benefit.

#### (2) Valuation Interest Rates

Interest rates assumed for policies where negative reserves are not permitted:

	31.12.2010			31.12.2009				
	L &	GA	Pens IP		L & GA		Pens	IP
	UK %	OS %	%	%	UK %	OS %	%	%
Annuities in possession	2.8		3.5		3.0		3.8	
Other non-profit business and unit linked	2.8		3.5	3.5	3.0		3.8	3.8
Unitised With Profits	2.8				3.3			
With-profits deferred annuities:								
in deferment	2.6		3.3		2.8		3.6	
in possession	2.8		3.5		3.0		3.8	
Other with-profit business	2.6		3.3		2.8		3.6	
Pension annuities written between 01/01/2007 and 30/06/2008, reinsured from Friends Provident Pensions Limited.			4.60				4.93	

Interest rates assumed for policies where negative reserves are permitted:

	31.12.2010			31.12.2009				
	L &	GA	Dama	ID	L & (	GA	Dama	TD
	UK	os	Pens %	IP %	UK	os	Pens %	IP %
	%	%	, 0	70	%	%	, 0	70
Low rate	2.3	3.0	3.0	3.0	2.5	3.3	N/A	3.3
High rate	5.0	5.0	N/A	N/A	5.4	5.4	N/A	N/A

The low rate is applied to product types with an overall positive liability and the high rate is applied to product types with an overall negative liability.

- (2) Adjustment of Yields for Risk
  - (a) Yields on British Government fixed-interest and index linked securities are assumed to be free of default risk and therefore no adjustments are made to their yields.
  - (b) The internal rates of return on corporate bonds have been reduced to make a prudent allowance for the risk of default. This allowance assumes a long-term expected level of defaults, based on an analysis of the historical losses and recoveries from 1920 onwards, plus a margin for prudence. In addition, a further short-term deduction has been applied to the yields to reflect the increased likelihood of defaults given the recent stressed conditions within the credit markets.

The deduction for individual bonds may be restricted such that the risk-adjusted yield is not less than that on a British Government security of equivalent duration.

The following deductions have been made from gross redemption yields:

Credit	Term to Redemption (years)					
Rating	0-10	10-20	20+			
AAA	12	11	16			
AA	56	45	41			
A	104	71	63			
BBB	203	145	126			
BB	387	296	253			
В	544	422	384			
Below B	1280	830	686			

For subordinated debt, the above deductions are increased by a factor of 1.2.

- (c) In compliance with INSPRU 3.1.37R, the running yield on equities is calculated as the greater of the dividend yield and the average of the dividend yield and the earnings yield. This yield and the yield on property have been adjusted by 10% for the risk of reduced dividend yield, earnings yield and rental yield and further capped at the long-term gilt yield plus 2% p.a.
- (4) The mortality tables used in the valuation are as follows (ultimate mortality except where stated):

	31.12.2010		31.1	2.2009				
	Male	Female	Male	Female				
	Regular Premium Income Protection							
Lives not claiming	60% AM80	60% AF80	60% AM80	60% AF80				
Lives claiming	58.5% CMI12	58.5% CMI12	58.5% CMI12	58.5% CMI12				
	for sick lives	for sick lives	for sick lives	for sick lives				
7	Term Assurances Pa	aying Death Bene	fits Only					
Smokers	93% TMS00 (Select) (5)	88% TFS00 (Select) (5)	93% TMS00 (Select) (5)	88% TFS00 (Select) (5)				
Non-Smokers	93% TMN00 (Select) (5)	86% TFN00 (Select) (5)	93% TMN00 (Select) (5)	86% TFN00 (Select) (5)				
Non-Differentiated <sup>(1)</sup>	105% TMN00 (Select) (5)	105% TFN00 (Select) (5)	105% TMN00 (Select) (5)	105% TFN00 (Select) (5)				
With Profit Term Assurance	105% TMN00 (Select) (5)	105% TFN00 (Select) (5)	105% TMN00 (Select) (5)	105% TFN00 (Select) (5)				

	31.12.2010		31.1	2.2009				
	Male	Female	Male	Female				
	Term Assurances - Endowments							
With Profit Endowments	80% AM80	80% AF80	80% AM80	80% AF80				
	Unit Lin	iked Business						
Pre-2003 Business	80% A67/70	80% A67/70	80% A67/70	80% A67/70				
Post-2003 business – Regular premium - Life	130% AMC00	130% AFC00	130% AMC00	130% AFC00				
Post-2003 business – Other	110% AMC00	110% AFC00	110% AMC00	110% AFC00				
	Deferre	ed Annuities						
- in deferment	65% AMC00	55% AFC00	65% AMC00	55% AFC00				
- Ani	nuity Options on V	esting – Individu	al Contracts					
Pension business	59-93% RMV00	61-93% RFV00	56-94% RMV00	58-94% RFV00				
	- Options on Vesti	ng – Executive Po	ensions					
Pension business	70-93% PCMA00	77-93% PCFA00	67-94% PCMA00	75-94% PCFA00				
A	nnuities in Possessi	on – Individual (	Contracts					
Pension business (Pre 2003)	84-93% RMV00	87-93% RFV00	83-94% RMV00	87-94% RFV00				
Pension business (2007 - 2008)	59-93% RMV00	61-93% RFV00	56-94% RMV00	58-94% RFV00				
	Annuities in Possession – Group Contracts							
Pension business (Pre 2003)	82-93% PCMA00	90-93% PCFA00	81-94% PCMA00	90-94% PCFA00				
Pension business (2007 - 2008)	70-93% PCMA00	77-93% PCFA00	67-94% PCMA00	75-94% PCFA00				

<sup>&</sup>lt;sup>(1)</sup> 'Non-differentiated' refers to a separate block of business where smoker status was not disclosed. This business is assumed to have a different mortality experience to business sold where smoker status was required to be disclosed and hence uses a different percentage of the mortality table.

Where a range of percentages is shown the percentage varies by age.

For annuities in payment and annuities in deferment, the complete expectation of life produced by the above mortality tables, having applied the percentage given, is shown below:

## Annuity options on vesting – individual contracts RMV92/RFV92 C2025

Current	Expectation	31.12.2010		31.12	.2009
Age	at Age	Male	Female	Male	Female
45	65	21.01	23.71	21.01	23.71
55	65	21.01	23.71	21.01	23.71
65	65	21.01	23.71	21.01	23.71
75	75	13.24	15.20	13.24	15.20

Options on vesting – executive pensions PMA92/PFA92 C2025

Current	Expectation	31.12.2010		31.12.2010 31.12.200	
Age	at Age	Male	Female	Male	Female
45	65	20.19	23.13	20.19	23.13
55	65	20.19	23.13	20.19	23.13
65	65	20.19	23.13	20.19	23.13
75	75	12.10	14.77	12.10	14.77

Annuities in possession - individual contracts - pension business (Pre 2003) Modified RMV00/RFV00 for 2010, Modified RMV00/RFV00 for 2009

Current	Expectation	31.12.2010		31.12.2009	
Age	at Age	Male	Female	Male	Female
45	65	29.49	30.88	26.82	28.40
55	65	27.15	29.06	25.44	27.33
65	65	24.94	27.32	24.00	26.24
75	75	15.47	17.27	15.09	16.71

Annuities in possession - group contracts - pension business (Pre 2003) Modified PCMA00/PCFA00 for 2010, Modified PCMA00/PCFA00 for 2009

Current	Expectation	31.12.2010		31.12	.2009
Age	at Age	Male	Female	Male	Female
45	65	29.60	30.05	26.79	27.48
55	65	27.15	28.11	25.31	26.33
65	65	24.83	26.26	23.80	25.17
75	75	15.21	16.50	14.79	15.95

Annuities in possession - group contracts - pension business (2007-2008) Modified PCMA00/PCFA00 for 2010, Modified PCMA00/PCFA00 for 2009

Current	Expectation	31.1	2.2010	31.12	.2009
Age	at Age	Male	Female	Male	Female
45	65	30.10	30.52	27.33	27.99
55	65	27.70	28.61	25.88	26.87
65	65	25.42	26.80	24.42	25.74
75	75	15.53	16.83	15.12	16.29

Modifications to standard tables for the 31.12.2010 valuation are based on CMI Working Paper 1 entitled "An interim basis for adjusting the '92' series mortality projections for cohort effects". An allowance is made for future improvement, applied from 2001, using percentages of the Medium Cohort. In 2009, the average of the Medium and Long Cohort was used. The percentages used were 100% for males and 75% for females in both the 2010 and 2009 valuations, subject to a minimum annual rate of improvement. For males, this minimum is assumed to be 1.5% p.a. before 2010 and 2.1% p.a. after 2010; for females it is 1.25% p.a. before 2010 and 1.8% p.a. after 2010. In 2009, the minimum annual rate of improvement was 1.5% p.a. for males and 1.25% p.a. for females for all years.

- (5) The morbidity tables assumed in the valuation of the various categories of contracts are shown below.
  - (a) For Income Protection business, except as noted below, the inception and recovery rates used are those published in CMI Report No. 12. The inception rates for occupation class 1 have been adjusted by the following proportions, for business with a deferred period of 13 weeks, which is the most common deferred period:

	31.12.2010	31.12.2009
Males Smokers	53%	53%
Males Non-smokers	46%	46%
Males Unclassified	48%	48%
Females Smokers	122%	122%
Females Non-smokers	106%	106%
Females Unclassified	111%	111%

The recovery rates have been adjusted by the following proportions:

Policy Year	31.12.2010	31.12.2009
1	32%	32%
2	59%	59%
3-5	68%	68%
6+	41%	41%

- (b) The valuation of single premium Income Protection claims in payment, for both the 2010 and 2009 valuations, are assumed to have 40% of the ultimate recovery and mortality rates for sick lives published in the CMI Report No. 12.
- (c) The mortality and morbidity tables for critical illness used in the 2010 valuation are as follows:

	31.12.	2010	31.12	.2009	
	Male	Female	Male	Female	
Accelerated Critical Illness Mortality					
	89%	111%	89%	111%	
- Smokers	CIBT02 mort	CIBT02 mort	CIBT02 mort	CIBT02 mort	
- Non-Smokers	45% CIBT02 mort	51% CIBT02 mort	45% CIBT02 mort	51% CIBT02 mort	
Standalone Critical Illness Morbidity		•			
	87%	89%	87%	89%	
- Smokers	CIBT02	CIBT02	CIBT02	CIBT02	
	51%	64%	51%	64%	
- Non-Smokers	CIBT02	CIBT02	CIBT02	CIBT02	

In years one and two, the rates above are reduced by 20% and 5% respectively.

Future deterioration is allowed for by applying the factors below to the basic critical illness morbidity rates:

	Per annum Deterioration Factors (no Maximum Values)			
	31.12.2010	31.12.2009		
Males	1.25%	1.25%		
Females	1.50%	1.50%		

## (6) Expense Bases

Renewal commission is allowed for at the actual rate payable for each business type.

Tax relief in the life fund is assumed to be:

- 20% for maintenance expenses
- 16% for acquisition expenses

The expenses shown below are in respect of all maintenance expenses for conventional business and attributable expenses for unitised business.

## **Closed Fund**

All classes of business in the Closed Fund have been valued on a net premium valuation basis, with no Zillmer adjustments applied. The same method was used for 2009.

## **Other Business Fund**

			31.1	12.2010		31.12.2009			
Class		Zilmer Adj. % SA	Annual Expense	Investment Expense % of Fund pa	% of Premium	Zilmer Adj. % SA	Annual Expense	Investment Expense % of Fund pa	% of Premium
	Premium	N/a	22.70	0.125	0	N/a	21.72	0.122	0
Term Assurance (325 / 330)	Paying Otherwise	N/a	15.78	0.125	0	N/a	15.10	0.122	0
Critical Illness	Premium Paying	N/a	22.70	0.125	0	N/a	21.72	0.122	0
(340 / 345 / 350 / 355)	Otherwise	N/a	15.78	0.125	0	N/a	15.10	0.122	0
Income Protection (360 / 365)	All	N/a	28.55	0.125	0	N/a	27.32	0.122	0
Income Protection Claims in Payment(385)	All	N/a	N/a	N/a	8% of claims	N/a	N/a	N/a	8% of claims
Annuity (400)	All	N/a	18.45	0.060	0	N/a	17.66	0.059	0
UWP Bond (500)	All	N/a	29.80	0.125	0	N/a	28.52	0.122	0
UWP Savings Endowment (510)	Premium Paying	N/a	34.28	0.125	0	N/a	32.80	0.122	0
	Otherwise	N/a	29.80	0.125	0	N/a	28.52	0.122	0
UWP Target Cash Endowment (515)	Premium Paying	N/a	34.28	0.125	0	N/a	32.80	0.122	0
	Otherwise	N/a	29.80	0.125	0	N/a	28.52	0.122	0
UWP Regular Premium Pension	Premium Paying	N/a	30.44	0.125	0	N/a	29.13	0.122	0
(525 / 545)	Otherwise	N/a	20.82	0.125	0	N/a	19.92	0.122	0
UWP Single Premium Pension (525 / 545)	All	N/a	17.15	0.125	0	N/a	16.41	0.122	0
UL Bond (700)	All	N/a	13.47	0.361	0	N/a	12.68	0.353	0
UL Savings Endowment (715)	Premium Paying	N/a	80.83	0.361	0	N/a	76.09	0.353	0
	Otherwise	N/a	13.47	0.361	0	N/a	12.68	0.353	0
UL Target Cash Endowment (720)	Premium Paying	N/a	80.83	0.361	0	N/a	76.09	0.353	0
	Otherwise	N/a	13.47	0.361	0	N/a	12.68	0.353	0
UL Regular Premium Pension (725)	Premium Paying	N/a	107.77	0.361	0	N/a	101.45	0.353	0
. ,	Otherwise	N/a	13.47	0.361	0	N/a	12.68	0.353	0
UL Single Premium Pension (725)	All	N/a	13.47	0.361	0	N/a	12.68	0.353	0
UL Group Single Premium Pension	All	N/a	13.47	0.361	0	N/a	12.68	0.353	0

(7) The unit growth rates for gross and net linked business (before management charges) and the inflation rates assumed for future expenses and future increases in policy charges are shown below:

X		31.12.2010		31.12.2009			
	Unit Growth % p.a.		Expense Inflation	Unit Gr % p	Expense Inflation		
	Gross	Net	% p.a.	Gross	Net	% p.a.	
Conventional Non Profit	N/a	N/a	4.4	N/a	N/a	4.7	
Income Protection	N/a	N/a	4.4	N/a	N/a	4.7	
Unitised	3.5	2.8	4.4	3.8	3.0	4.7	

For policies with explicit policy charges, these charges increase in line with the RPI or National Average Earnings Index. It has been assumed that future RPI is 3.4% p.a., and that future NAEI is 1% higher at 4.4% p.a.

- (8) The liabilities for accumulating with-profit policies are fully reassured to FPLP. The future bonus rates used in valuing these contracts are zero.
- (9) A summary of the lapse assumptions is shown below:

Product		Average lapse / surrender / paid-up rate for the policy years				
		1-5	6-10	11-15	16-20	
		% p.a.	% p.a.	% p.a.	% p.a.	
Level term (incl. critical illness) - low rate	Lapse	8.0	4.3	2.5	2.5	
Level term (incl. critical illness) – high rate	Lapse	14.8	7.9	4.6	4.6	
Decreasing term (incl. critical illness) - low rate	Lapse	8.3	6.6	4.6	4.6	
Decreasing term (incl. critical illness) - high rate	Lapse	15.3	12.2	8.5	8.5	
Income protection – low rate	Lapse	7.4	6.2	4.6	4.6	
Income protection – high rate	Lapse	13.8	11.6	8.5	8.5	
UWP bond	Surrender	n/a	n/a	n/a	n/a	
UWP bond	Partial Surrender	5.0	5.0	5.0	5.0	
UWP Individual Pension	PUP	n/a	n/a	n/a	n/a	
UL bond	Surrender	n/a	n/a	n/a	n/a	
UL bond	Partial Surrender	5.0	5.0	5.0	5.0	

For products where negative reserves are permitted we use the combination of lapse rates shown above and interest rates in Section 4(2) that produce the most prudent result. Where negative reserves are not permitted the lapse rates are assumed to be zero.

The lapse / surrender rates are for all other products are assumed to be zero.

- (10) There are no other material assumptions.
- (11) Derivatives are shown at market value using quoted prices where exchange-traded and prices from counterparties otherwise. Combined yields are calculated for assets with covering derivatives, whether in-themoney or out-of-the-money, in accordance with INSPRU 3.1.30R. The interest rates used in the valuation of liabilities are consistent with the yields on backing assets, reflecting covering derivatives if appropriate. In the calculation of the resilience capital requirement the derivative values and the yields on the combined assets are recalculated to reflect the market risk scenario being tested.
- (12) Changes in valuation methodology arising from the application of PS06/14 were made in 2006 and 2007. The following table states the effect on mathematical reserves of the changes made during each calendar year as at the end of the year. These values are the reduced amounts recognised each year, and are not cumulative.

	31/12/06	31/12/07
Allowance for lapses on valuation of protection business	£2.6m	£69.5m
Allowance for negative reserves on valuation of protection business	£55.6m	£143.0m
Allowance for lapses on valuation of unit-linked business	-	-
Allowance for negative reserves on valuation of unit-linked business	£1.6m	-

The impact would have been greater in 2007 were it not for the fact that £119m of negative reserves were still eliminated in accordance with INSPRU 1.2.24 (3)R.

## 5. Options and Guarantees

#### (1) Guaranteed Annuity Rate Options

Deferred annuities are valued as the greater of the present value of the annuity or, if appropriate, the alternative cash fund available at vesting for the purchase of an annuity. It has been assumed that all cashable deferred annuities have such a guarantee. It is assumed that 95% of the fund at retirement is taken in the form of an annuity.

(a) A table showing details of the options is shown below:

Product Name	Basic Reserve	Outstanding Durations	Guarantee Reserve	Guaranteed Rate	Increments allowed	Annuity Form	Retirement Ages
(i)	(ii) £m	(iii)	(iv) £m	(v)	(vi)	(vii)	(viii)
Conventional Deferred Annuities	41.90	Up to 15 years	32.9	10%	No	Single Life; monthly in advance, guaranteed 5 years	60-70
Personal Pension (pre Series D)	24	Up to 15 years	6.5	9.5%	No	Single life, monthly in advance, guaranteed 5 years	60-75

- (2) Guaranteed Surrender and Unit-Linked Maturity Values
  - (a) A number of unit-linked pension savings contracts contain a guaranteed return of premium at the policyholder's normal retirement date. The reserve for this guarantee is calculated with the Black-Scholes option pricing formula, using market consistent assumptions. A benefit from future lapses is allowed for, reducing this reserve. The guarantee offered is optional, but to incorporate prudent margins in the reserve, a 100% take-up rate is assumed at the end of 2010 the actual take-up rate was approximately 58%.
  - (b) Further details of the guarantee are shown in the table below:

Product Name (i)	Basic Reserve (ii) £m	Outstanding Durations (iii)	Guarantee Reserve (iv) £m	Guaranteed Amount (v)	MVA Free Conditions (vi)	In-force Premiums (vii) £m	Increments (viii)
Friends Planbasic				Return of the total premiums paid on			Yes, providing they occur
Friends Planbusiness	63	Up to 65 years	7	the policy at the policyholder's normal retirement	e n/a	49	more than 12 years before the policyholder's
Friends Planprivate				date.			normal retirement date.

#### (3) Guaranteed Insurability Options

(a) Guaranteed Insurability Options arise mainly in respect of older contracts. As a result, any additional mortality arising is embedded in the company's mortality experience and is already reflected within the mortality assumptions set out in 4(4) above. Consequently, no additional reserve is held in respect of Guaranteed Insurability Options. The total sum assured on contracts with these options is less than £1bn.

#### (4) Other Guarantees and Options

Small additional reserves are held in respect of other options and guarantees.

#### 6. Expense Reserves

(1) The aggregate amount, grossed up for tax where appropriate, arising during the twelve months after the valuation date from implicit and explicit reserves made in the valuation to meet expenses in fulfilling contracts in-force at the valuation date is £26.3m. The amounts arising from each of the implicit allowances, explicit allowances for investment expenses and explicit allowances for other maintenance expenses are shown in the table below:

Homogeneous Risk Group	Implicit allowances £m	Explicit allowance (investment) £m	Explicit allowances (other) £m	Non- attributable expenses £m	Total £m
Post April 2004 Unit Linked		3.2	4.0	1.2	8.4
All Expenses Attributable		3.0	14.9		17.9
Total		6.2	18.9	1.2	26.3

- (2) Where a net premium method has been used, the implicit allowance for expenses is the difference between the value of the future net premiums and the value of the future gross premiums. Otherwise, there is no implicit allowance for expenses.
- (3) The maintenance expenses in line 14 of Form 43 are £23.6m. Line 14 includes £0.5m in respect of expenses related to the purchase of investments in linked funds. These expenses are charged directly to those funds and therefore offset by equal reductions in the unit liability so no additional reserves are held. The remaining difference from allowances arises from margins for adverse deviation.
- (4) The value of future profits in respect of expected new business exceeds the expenses incurred. Therefore no additional reserve is held.
- (5) The cost of closure to new business has been estimated, allowing in particular for redundancy costs and the cost of vacating properties. This was less than margins expected to emerge from in-force business on a prudent basis. Hence no additional reserve was required.
- (6) Non-attributable expenses have only been calculated for unit-linked and UWP products. For each homogeneous risk group where the non-attributable expenses have been excluded from the sterling reserves calculation (or bonus reserve valuation for UWP), the resulting sterling reserve has been compared with a sterling reserve calculation combining the cashflows of all the policies in the homogeneous risk group and including the non-attributable expenses. As the sterling reserve based on the grouped cashflows is less than the sterling reserve calculated at policy level without non-attributable costs, no additional reserve is held for the non-attributable expenses.

#### 7. Mismatching Reserves

(1) The value of mathematical reserves (other than reserves for property-linked benefits) together with the value of assets matching those liabilities, are analysed below by reference to currency.

Currency	Value of liabilities (£m)	Value of assets (£m)
Sterling	752	946
Total	752	946

- (2) As noted above, Friends Provident Life Assurance Limited has no liabilities denominated in currencies other than sterling.
- (3) Sterling liabilities are wholly matched by sterling assets, consequently no reserve for currency mismatching is considered necessary.
- (4) The most onerous of the scenarios specified by INSPRU 3.1.16R was:
  - A fall in the market value of equities of 10%;
  - A fall in real estate values of 20%; and
  - A fall in yields on all fixed interest securities of 0.80% p.a.
- (5) There is no territory outside the United Kingdom in which the market value of the assets held exceeds 2.5% of the long term insurance assets (excluding those held to cover index-linked or property-linked liabilities). Accordingly, the same scenario as in (4) above has been used.
- (6) Resilience
  - (a) The amount of the resilience capital requirement is £25m.
  - (b) The long-term insurance liabilities increased by £63.6m.

- (c) The value of the assets allocated to match these liabilities increased by £44.3m from their value as shown in Form 13.
- (7) The nature and term of the assets matching liabilities is regularly reviewed to ensure continued appropriateness and no additional provision was required at the valuation date to ensure that the company could meet its obligations as they arise.

#### 8. Other Special Reserves

Other special reserves in excess of 0.1% of the mathematical reserves (£4.0m) have been held as follows:

- (1) Provision of £7m to allow for a prudent estimate of expense overruns in respect of OLAB business during the period 2011-15.
- (2) A reserve of £5m to allow for adverse deviation of renewal expenses, in addition to that implicit in the per policy expense assumptions.

#### 9. Reinsurance

- (1) No premiums for reinsurance ceded on a facultative basis were paid during 2010 to reinsurers who are not authorised to carry on insurance business in the United Kingdom.
- (2) (a), (b) & (c) The reinsurance treaties meeting the stated conditions are described in the table on pages 122 and 123, except as detailed here.
  - (d) The name of the reinsurer is quoted in the table.
  - (e) The nature and extent of cover is quoted in the table.
  - (f) The premiums paid in 2010 are quoted in the table.
  - (g) There were no deposit back arrangements.
  - (h) Availability to new business is quoted in the table.
  - (i) There are no undischarged obligations of the insurer.
  - (j) The mathematical reserves ceded under the treaty are quoted in the table.
  - (k) Retentions on new business are quoted in the table.
  - (1) All reinsurers quoted in the table are authorised to carry on insurance business in the UK.
  - (m) Connections of any reinsurer to the Company are quoted in the table.
  - (n) Apart from any reserves ceded internally the mathematical reserves shown in the table have been reduced by £11.2m to allow for credit risk.
  - (o) No provision has been made for the Company's liability to refund reinsurance commission in the event of lapse or surrender of the contracts reinsured. This is because the premiums recoverable will exceed any commission refundable.
  - (p) Munich Re Financing Treaty
    - (i) Cashflows are made up of premium and clawback margins in respect of the unit linked savings plans (Friends Plan Basic, Friends Plan Private and Friends Plan Business) sold in Germany between 1<sup>st</sup> September 2006 and 31<sup>st</sup> December 2007. Premium margins represent that portion of each premium paid not allocated to policyholder units less cost of renewal commission. Clawback margins represent clawback of initial commission in respect of lapses, surrenders and paid up policies in each month.

Treaty Effective Date	Capacity Limit (EUR)	Interest rate
31 December 2007	25m	EURIBOR + 1.75%
1 January 2010	15m	EURIBOR + 3.35% EURIBOR + 3.60% from 29 December 2010

Each month cashflows are paid into a deficit account, which, after deducting interest as in the table above, reduces the amount outstanding to the Reinsurer. The balance outstanding on the deficit account must not exceed 35m euros.

(ii) The sterling reserve calculation takes into account the cashflows due to the Reinsurer. There is no overall affect on the sterling reserves as the sterling reserve is limited by the surrender penalty on the contract, both before and after taking the reinsurance premiums into account. The net impact is the regulatory excess capital at 31<sup>st</sup> December 2010 is increased by £28.9m, the outstanding value of the loan from Munich Re at 31<sup>st</sup> December 2010, which is not treated as a liability in Form 14.

9. Reassurance Treaty Information (Sections a,b,c,g,i,l,n,o and p covered above)								
(d) Reinsurer	(e) Nature and extent of cover under the treaty	(f) Premiums payable £m	(h) New business	(j) Mathematical reserves £m	(k) Retention for new policies	(m) Connected Company		
Munich Reinsurance Company	Unit Linked business financing treaty providing 40m euros of finance subject to repayments as set out above in section p.	0	Closed	0	N/A	No		
	1 <sup>st</sup> surplus reinsurance for Group Life in excess of £1m up to £3m.				£1m	No		
	1st surplus reinsurance for Individual IP for excess over £15,600 p.a. initial benefit up to £156,000 p.a.				£15,600 p.a. for IP	No		
	Quota share reinsurance for non-linked life for 65% up to a maximum retention of £500,000 life (£125,000 critical illness) and 100% thereafter up to a maximum sum assured of £2.5m life (£500,000 critical illness). With effect July 2005 percentage changed from 65% to 75%. With effect August 2006 percentage for decreasing term assurance (life cover only) decreased from 75% to 50%. With effect August 2007 level and decreasing life cover no longer reinsured.	6	Open	5	25%	No		
	1 <sup>st</sup> surplus reinsurance for Individual Income Protection.				£300pw			
Swiss Re Life & Health Ltd (including Swiss Re Europe)	pension fund contributions.				£300pw			
Swiss Re Europe)	1 <sup>st</sup> surplus reinsurance for Executive Income Protection for £2,000 p.w initial benefit and over in some cases (except nil for D4 business). With effect from January 2007 benefit increased to £2,700 p.w plus NI and pension fund contributions.				£300pw			
	Quota share reinsurance for guaranteed premiumTerm Assurance Life and Critical Illness and Stand-alone Critical Illness for 75% up to £500,000, 100% above £500,000 to a maximum of £1m - Risk premium.	30	Open	40	25%	No		
	Quota share reinsurance for reviewable premium decreasing cover Term Assurance Life and Critical Illness and Stand-alone Critical Illness for 75% up to £500,000, 100% above £500,000 to a maximum of £1m - Risk premium.				25%			
	Quota Share reinsurance for whole of life for 50% (maximum policy sum insured £25,000) – net level premium.				50%			
	Quota Share reinsurance for German pensions waiver for 90% - Risk Premium.				10%	1		

Munich Reinsurance Co	Quota share reinsurance for Term Assurance (excluding critical illness) for 85% up to £500,000 per life, and 100% thereafter to a maximum sum assured of £10m per life.		Open	136	15%	No
	Quota share reinsurance for Milestones Term Assurance for 75% up to a maximum of £187,500.	33	Closed		N/A	
	1 <sup>st</sup> surplus reinsurance for Group Income Protection for £200,000 per annum Closed to new business with effect from November 2007.		Closed		N/A	
Friends Provident Life & Pensions Limited	Unitised With Profit Fund. All investment benefits under Unitised With Profit Funds.	217	Open	17	Nil	Yes – Parent Company
	Linked Life Business		Open	1,658	Nil	
	100% Quota share for post demutualisation individual non-profit business together with new non-profit life business written up until 31 December 2010 (Excluding PHI and OLAB business).		Open	(88)	Nil	

## 10. Reversionary Bonus

- (1) The Bonus series meeting the stated conditions are shown in the table below.
- (2) Not applicable.
- (3) Super-compound bonuses have been shown in the table as "rate applying to basic benefit" / "rate applying to bonus already declared".
- (4) Not applicable.

	Amount of Mathematical	Reversionary Bo	Guaranteed Bonus Rate for							
Name of Bonus Series	Reserves	Current Year	Preceding Year	the Year						
	£m	%	%	%						
Closed Fund (ex-National Mutual Policies)										
Conventional Pension Fund policies	72.3	0.25 / 0.25	0.25 / 0.25	0.00						
Conventional Life Fund policies	100.2	1.00 / 1.00	0.25 / 0.25	0.00						

#### RETURNS UNDER INTERIM PRUDENTIAL SOURCEBOOK FOR INSURERS

Information on With Profits Actuary as required by IPRU (INS) 9.36. Friends Provident Life Assurance Limited

Financial year ended 31 December 2010

The Company has requested Mike Collins, the With Profits Actuary to provide particulars specified in IPRU(INS) Rule 9.36 and the following details for the full year to 31 December 2010 have been furnished pursuant to that request.

- (a) At 31st December 2010, the actuary had a direct interest in 1,448 ordinary shares of no nominal value in Resolution plc and 2,453 shares in the Share Incentive Plan. A further 4,952 ordinary shares in Resolution plc were held by the actuary's spouse.
- (b) He had no interest at any time during the year in any shares in, or debentures of, the Company or its subsidiaries.
- (c) During the year:-
  - (i) He had a sole pecuniary interest in two policies on his life administered by Friends Provident Pensions Limited (FPP), with premiums amounting to £11,362 paid and a combined final value at the end of the year of £39,586.
  - (ii) The actuary and his spouse had a pecuniary interest in two policies on their joint lives administered by Friends Provident Life and Pensions Limited (FPLP). Annual premiums amounted to £466, a sum of £6,447 was received and the sum assured at the end of the year was £32,000.
  - (iii) The actuary's spouse had a pecuniary interest in one single premium policy on her life administered by FPLP. Income of £375 was received during the year and the policy value at the end of the year was £4,135.
- (d) The aggregate amount of remuneration and value of other benefits receivable by the With Profits Actuary (excluding pension contributions) was £141,398.
- (e) He is a member of the Friends Provident Pension Scheme, a UK defined benefit pension plan, which, during 2010, was a contributory scheme.
- (f) His other pecuniary benefits receivable are provided under the standard terms and conditions of the Group's permanent health insurance scheme.

## Directors' certificate required by rule 9.34 of the Accounts and Statements Rules Friends Provident Life Assurance Limited Financial year ended 31 December 2010

#### **Global Business**

#### We certify:

- 1. (a) that the return has been properly prepared in accordance with the requirements in IPRU(INS), GENPRU and INSPRU as modified by the waivers dated 10 June 2009 and 13 August 2009 issued under section 148 of the Financial Services and Markets Act 2000, details of which are contained in notes 1324 and 5702 respectively; and
  - (b) we are satisfied that:
    - (i) throughout the financial year in question, the insurer has complied in all material respects with the requirements of SYSC and PRIN as well as the provisions of IPRU(INS), GENPRU and INSPRU: and
    - (ii) it is reasonable to believe that the insurer has continued so to comply subsequently, and will continue to comply in future.
- 2. (a) that in our opinion, premiums for contracts entered into during the financial year and the resulting income earned are sufficient, under reasonable actuarial methods and assumptions, and taking into account the other financial resources of the insurer that are available for the purpose, to enable the insurer to meet its obligations in respect of those contracts and, in particular, to establish adequate mathematical reserves;
  - (b) that the sum of the mathematical reserves and the deposits received from reinsurers as shown in Form 14 constitute proper provision at the end of the financial year in question for the long-term insurance liabilities (including all liabilities arising from deposit back arrangements, but excluding other liabilities which had fallen due before the end of the financial year) including any increase in those liabilities arising from a distribution of surplus as a result of an actuarial investigation as at that date into the financial condition of the long-term insurance business;
  - (c) that the with-profits fund has been managed in accordance with the Principles and Practices of Financial Management, as established, maintained and recorded under COBS 20.3; and
  - (d) that we have, in preparing the return, taken and paid due regard to-
    - (i) advice in preparing the return from every actuary appointed by the insurer to perform the actuarial function in accordance with SUP 4.3.13R; and
    - (ii) advice in preparing the return from every actuary appointed by the insurer to perform the with-profits actuary function in accordance with SUP 4.3.16AR.

T.J. MATTHEWS Director D. MONGER Secretary

A.M. PARSONS Director

22 March 2011

# Independent auditor's report to the directors pursuant to rule 9.35 of the Interim Prudential Sourcebook for Insurers

## Friends Provident Life Assurance Limited

#### Global business

#### Financial year ended 31 December 2010

We have audited the following documents prepared by the insurer pursuant to the Accounts and Statements Rules set out in Part I and Part IV of Chapter 9 to IPRU(INS) the Interim Prudential Sourcebook for Insurers, GENPRU the General Prudential Sourcebook and INSPRU the Prudential Sourcebook for Insurers ("the Rules") made by the Financial Services Authority under section 138 of the Financial Services and Markets Act 2000:

- Forms 2, 3, 11 to 17, 40 to 45, 48, 49, 58 and 60 (including the supplementary notes) ("the Forms");
- the statement required by IPRU(INS) rule 9.29 ("the statement"); and
- the valuation report required by IPRU(INS) rule 9.31(a) ("the valuation report").

We are not required to audit and do not express an opinion on:

- Forms 46, 47, 50 to 55, 57, 59A and 59B (including the supplementary notes);
- the statements required by IPRU(INS) rules 9.30 and 9.36; and
- the certificate required by IPRU(INS) rule 9.34(1).

This report is made solely to the insurer's directors, in accordance with IPRU(INS) rule 9.35. Our audit work has been undertaken so that we might state to the insurer's directors those matters we are required by the Rules to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the insurer for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of the insurer and its auditors

The insurer is responsible for the preparation of an annual return (including the Forms, the statement and the valuation report) under the provisions of the Rules. The requirements of the Rules have been modified by the directions issued under section 148 of the Act referred to in supplementary notes 1324 and 5702. Under IPRU(INS) rule 9.11 the Forms, the statement and the valuation report are required to be prepared in the manner specified by the Rules and to state fairly the information provided on the basis required by the Rules. The methods and assumptions determined by the insurer and used to perform the actuarial investigation as set out in the valuation report are required to reflect appropriately the requirements of INSPRU 1.2.

It is our responsibility to form an independent opinion as to whether the Forms, the statement and the valuation report meet these requirements, and to report our opinion to you. We also report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited; or
- the Forms, the statement and the valuation report are not in agreement with the accounting records and returns; or
- we have not received all the information we require for our audit.

#### **Basis of opinion**

We conducted our work in accordance with Practice Note 20 'The audit of insurers in the United Kingdom (revised)' issued by the Auditing Practices Board. Our work included examination, on a test basis, of evidence relevant to the amounts and disclosures in the Forms, the statement and the valuation report. The evidence included that previously obtained by us relating to the audit of the financial statements of the insurer for the financial year on which we reported on 22 March 2011. It also included an assessment of the significant estimates and judgments made by the insurer in the preparation of the Forms, the statement and the valuation report.

We planned and performed our work so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the Forms, the statement and the valuation report are free from material misstatement, whether caused by fraud or other irregularity or error, and comply with IPRU(INS) rule 9.11.

In accordance with IPRU(INS) rule 9.35(1A), to the extent that any document, Form, statement, analysis or report to be examined under IPRU(INS) rule 9.35(1) contains amounts or information abstracted from the actuarial investigation performed pursuant to IPRU(INS) rule 9.4, we have obtained and paid due regard to advice from a suitably qualified actuary who is independent of the insurer.

#### **Opinion**

In our opinion:

- (a) the Forms, the statement and the valuation report fairly state the information provided on the basis required by the Rules as modified and have been properly prepared in accordance with the provisions of those Rules; and
- (b) the methods and assumptions determined by the insurer and used to perform the actuarial investigation as set out in the valuation report appropriately reflect the requirements of INSPRU 1.2.

Ernst & Young LLP Statutory Auditor London 22 March 2011