

# Norwich Union Life (RBS) Limited

Registered office: 2 Rougier Street, York, YO90 1UU

# Annual FSA Insurance Returns for the year ended 31st December 2002



Accounts and statements pursuant to the Financial Services and Markets Act 2000

## Index to Appendices 9.1, 9.3, 9.4 and 9.6 of IPRU (INS)

Name of insurer Norwich Union Life (RBS) Limited

**Global Business** 

Financial year ended 31st December 2002

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## Index to Appendices 9.1, 9.3, 9.4 and 9.6 of IPRU (INS)

Name of insurer Norwich Union Life (RBS) Limited

Global Business

Financial year ended 31st December 2002

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Name of insurer Norwich Union Life (RBS) Limited

Global business

Financial year ended 31st December 2002

 G N WITHERS Chief Executive
 <b>J A NEWMAN</b> Director
 M N URMSTON Director

26<sup>th</sup> March 2003

Norwich Union Life (RBS) Ltd

## Statement of solvency

Name of insurer

rame of modes.	Not with Official Life (IXI	JO, Liu								
Global business										
Financial year ended	31st December 2002		Company registration number	GL	L/UK/CM	Period e				Units
	[	R9	1117445		GL	31	month	200		£000
			As at the end	of	As at t	the en	d of		Soul	ce
			this financia year <b>1</b>	al		oreviou year <b>2</b>	su	Form	Line	Column
GENERAL INSURAN Available assets	CE BUSINESS									
Other than long term insurance towards general insurance busin		11						See ins 1 and 2		ns
Required minimum ma	rgin									
Required minimum margin for go	eneral insurance business	12						12	. 4	9
Excess (deficiency) of available minimum margin (11-12)	assets over the required	13								
LONG TERM INSURA Available assets	ANCE BUSINESS	•								
Long term insurance business a	dmissible assets	21	102	38				10	. 1	1
Other than long term insurance term insurance business require	business assets allocated towards longed minimum margin	g <b>22</b>	168	93			786	See ins		ns
Total mathematical reserves (aff	ter distribution of surplus)	23						See ins	tructio	า 4
Other insurance and non-insura	nce liabilities	24	102	38				See ins	tructio	n 5
Available assets for long term in margin (21+22-23-24)	surance business required minimum	25	168	93		7	786			
Implicit Items admitted	under Rule 2.10(5) as mod	ified								
Future profits		31								
Zillmerising		32								
Hidden reserves		33								
Total of available assets and imp	plicit items (25+31+32+33)	34	168	93			786			
Required minimum ma	rgin	•								
Required minimum margin for lo	ong term insurance business	41	149	31			497	60	. 6	9
Explicit required minimum margi guarantee fund if greater)	in (1/6 x 41, or minimum	42	24	89		4	497			
Excess (deficiency) of available minimum margin (25-42)		43	144	04		2	289			
Excess (deficiency) of available the required minimum margin (3		44	19	62		2	289			
CONTINGENT LIABIL	LITIES									
Quantifiable contingent liabilities term insurance business as shown	in respect of other than long wn in a supplementary note to Form 19	5 51						See ins	tructio	n 6
Quantifiable contingent liabilities			+		+			<b>-</b>		

## Analysis of the effect of financial engineering on long-term available assets

Name of insurer Norwich Union Life (RBS) Ltd

Global business

Financial year ended 31st December 2002

oral year chiece S13t December 2	002	Company registration number	GL/UK/C	:M day	eriod ei month		Units
	R9A	1117445	GL	31	12	2002	£000
		As at the end this financia year		at the en ne previo year		So	urce
		1		2			
Required minimum margin for long term insurance business	11	1493	31			See instructi	on 2
Excess (deficiency) of available assets and implicit items over the required minimum margin	12	196	62			See instructi	on 3
Total available assets and implicit items (11+12)	13	1689	93				
Analysed as follows:	•						
Value of implicit items	14					See instructi	on 5
Financial reinsurance- ceded	15					See instructi	on 6
Financial reinsurance- accepted	16					See instructi	on 7
Outstanding contingent loans	17					See instructi	on 8
Any other charges on future profits	18					See instructi	on 9
Sum of financial engineering adjustments (14+15-16+17+18)	19						
Other assets (13-19)	20	1689	93				
Total available assets and implicit items (19+20)	21	1689	93				

## Statement of net assets

Name of insurer Norwich Union Life (RBS) Ltd

Global business

Financial year ended 31st December 2002

		Company registration number GL/U		GL/UK	L/UK/CM day month			- Uni	ts
		R10	1117445	GI	L 31	12	2002	£00	00
			As at the end this financia year 1		the previ	e end of lous year		Source	Column
Long term insurance bus	siness - admissible assets	11	102	38			13 .	89 .	1
Long term insurance bus	siness - liabilities and margins	12	102	38			14 .	59 .	1
Other than Long term insurar	nce business - admissible assets	21	189	28		3662	13 .	89 .	1
Other than Long term ins	surance business - liabilities	22	20	35		2876	15 .	69 .	1
Net admissible assets (2	1-22)	23	168	93		786	i		
Other assets allowed to be taken into account in	Unpaid amounts (including share premium) on partly paid shares	24							
covering the required minimum margin	Supplementary contributions for a mutual carrying on general insurance business	25							
Liabilities allowed to be left out of account in	Subordinated loan capital	26							
covering the required minimum margin	Cumulative preference share capital	27							
Available assets (23 to 2	7)	29	168	93		786			
Represented by:									
Paid up share capital (ot preference share capital		51	164	05		505			
Amounts included in line	s 24 to 27 above	52							
Amounts representing th	e balance of net assets	56	4	88		281			
Total (51 to 56) and equ	al to line 29 above	59	168	93		786			
Movement of balance of purposes - as per line	of net assets for solvency 56								
Balance brought forward financial year	at the beginning of the	61	2	81		1814	10 .	56 .	2
Retained profit/(loss) for	the financial year	62	(4	91)		(9159	) 16 .	59 .	1
Movement in asset valua	ation differences	63	(57	02)		9044	See ii	nstructio	on 2
Decrease/(increase) in the changes	ne provision for adverse	64					See ii	nstructio	on 3
Other movements (partic way of supplementary no		65	64	00		(1418	)		
Balance carried forward (61 to 65)	at the end of the financial year	69	4	88		281			

## Analysis of admissible assets

Name of insurer Norwich Union Life (RBS) Ltd

Global business

Financial year ended 31st December 2002

				Company registration number	GL/UK/CM		eriod en		Units	Category of assets
			R13	1117445	GL	day 31	month 12	year 2002	£000	1
Investments								t the end of financial year 1		the end of previous year
Land and buildings						11				
	UK insurance	Shares				21				
	business dependants	Debt securi	ties issued b	oy, and loans to, dep	endants	22				
	Other insurance	Shares				23				
	dependants	Debt securi	ties issued b	oy, and loans to, dep	endants	24				
Investments in group undertakings	Non-insurance	Shares				25				
and participating interests	dependants	Debt securi	ties issued b	by, and loans to, dep	endants	26				
		Shares				27				
	Other group undertakings and	Debt securi	ties issued b	by, and loans to, gro	up undertakings	28				
	participating interests	Participatin	g interests			29				
				by, and loans to, und participating interes		30				
Total sheet 1 (11 to 3	0)					39				

Category

# Analysis of admissible assets

Name of insurer Norwich Union Life (RBS) Ltd

Global business

Financial year ended 31st December 2002

Category of assets Total other than long term insurance business assets

Company

				registration number	GL/UK/CM	day	Period e month		Units	of assets
			R13	1117445	GL	31	12	2002	£000	1
Deposits wi	s (continued) ith ceding underta I to cover linked li	kings abilities				-		t the end financial year <b>1</b>	the	the end of previous year
	Equity shares					41				
	Other shares and other	variable yield s	securities			42				
	Holdings in collective in	vestment sche	mes			43		1534	5	
	Rights under derivative	contracts				44				
		E. J. J.		Approved securitie	s	45				1410
	Debt securities and	Fixed interes	5 <b>T</b>	Other		46				
	other fixed income securities	Variable inte	root	Approved securitie	s	47				
		variable inte	rest	Other		48				
Other financial investments	Participation in investment	ent pools				49				
	Loans secured by morto	ages								
		Loans to put	olic or local undertakin	authorities and nation	51					
	Other loans	Loans secured by policies of insurance issued by the company								
		Other								
	Deposits with approved credit	Withdrawal s	Withdrawal subject to a time restriction of one month or less					290	0	2000
	institutions and approved financial institutions	Withdrawal s	subject to a	time restriction of m	ore than one	55				
	Other					56				
Deposits with ce	eding undertakings					57				
		Index linked				58				
Assets held to n	natch linked liabilities	Property link	ed			59				
		Provision for	unearned	premiums		60				
B. C. C. C.		Claims outst	anding			61				
keinsurers' shai	re of technical provisions	Provision for	unexpired	risks		62				
		Other				63				
Total sheet 2 (4	1 to 63)	<u> </u>				69		1824	5	3410

# Analysis of admissible assets

Name of insurer Norwich Union Life (RBS) Ltd

Global business

Financial year ended 31st December 2002

				Company registration number GL/UK/CM <u>Period e</u>					Units	Category of assets
			R13	1117445	GL	31	12	2002	£000	1
Debtors Other assets					1			the end financial year <b>1</b>		the end of previous year
Debtors arising out of direct insurance	Policyholders					71				
operations	Intermediaries					72				
Salvage and subrog	ation recoveries					73				
Debtors arising out	Due from ceding accepted	insurers and inte	rmediaries	under reinsurance b	ousiness	74				
of reinsurance operations	Due from reinsure	ers and intermed	iaries under	r reinsurance contra	cts ceded	75				
	Due from	Due in 12 mo	nths or less	after the end of the	financial year	76				
Other debters	dependants	Due more tha	n 12 months	s after the end of the	e financial year	77				
Other debtors	Other	Due in 12 mo	nths or less	after the end of the	financial year	78		37	2	122
	Other	Due more tha	n 12 months	s after the end of the	e financial year	79				
Tangible assets						80				
Cash at bank and				ndrawal, with approv		81		16	2	85
in hand	Cash in hand					82				
Other assets (partici	ulars to be specified	by way of suppl	ementary no	ote)		83				
	Accrued interest	and rent				84		14	9	45
Prepayments and accrued income	Deferred acquisit	ion costs				85				
	Other prepaymer	its and accrued i	ncome			86				
Deductions (under r	ules 4.14(2)(b) and	4.14(3)) from the	aggregate	value of assets		87				
Total sheet 3 (71 to	86 less 87)					88		68	3	252
Grand total of admis	ssible assets (39+69	9+88)				89		1892	8	3662
Reconciliation to a insurance account		nined in accord	ance with t	he						
Total admissible ass	sets (as per line 89	above)				91		1892	8	3662
Total assets in exce Rules before applyir			ndix 4.2 (as	valued in accordan	ce with those	92		710	3	1400
Solvency margin de	duction for subsidia	ry undertakings v	which are in	surance undertaking	js	93				
Other differences in	the valuation of ass	ets (other than fo	or assets no	t valued above)		94				1
Assets of a type not	valued above, (as	valued in accorda	ance with the	e insurance account	ts rules)	95				
Total assets determ	ined in accordance	with the insuran	ce accounts	rules (91 to 95)		99		2603	1	5063
Amounts included in	n line 89 attributable ce or reinsurance	to debts due fro	m related in	surers, other than the	nose under	100				

## Analysis of admissible assets

Name of insurer Norwich Union Life (RBS) Ltd

Global business

Financial year ended 31st December 2002

				Company registration number	GL/UK/CM		eriod en		Units	Category of assets
			R13	1117445	GL	day 31	month 12	year 2002	£000	10
Investments				<u> </u>	1			t the end of financial year 1	the p	the end of orevious year
Land and buildings						11				
	UK insurance	Shares				21				
	business dependants	Debt securi	ties issued l	by, and loans to, de	pendants	22				
	Other insurance	Shares				23				
	dependants	Debt securi	ties issued l	by, and loans to, dep	pendants	24				
Investments in group undertakings	Non-insurance	Shares				25				
and participating interests	dependants	Debt securi	ties issued l	by, and loans to, de	pendants	26				
		Shares				27				
	Other group undertakings and	Debt secur	ties issued l	by, and loans to, gro	up undertakings	28				
	participating interests	Participatin	g interests			29				
				by, and loans to, und a participating intere		30				
Total sheet 1 (11 to 3	0)					39				

Category

Company

# Analysis of admissible assets

Name of insurer Norwich Union Life (RBS) Ltd

Global business

Financial year ended 31st December 2002

				registration number	GL/UK/CM	I	Period ei month	nded year	Units	of assets
			R13	1117445	GL	31	12	2002	£000	10
Deposits w	s (continued) ith ceding undertal I to cover linked lia			1				the end financial year <b>1</b>		t the end of previous year 2
	Equity shares					41				
	Other shares and other	variable yield s	securities			42				
	Holdings in collective in	vestment sche	mes			43		46	9	
	Rights under derivative of	contracts				44				
		Fixed interes	.+	Approved securities	3	45		657	8	
	Debt securities and	rixed interes	51	Other		46				
	other fixed income securities	Variable inte	rest	Approved securities	3	47				
Other fire reigh		variable inte		Other		48				
Other financial investments	Participation in investme	ent pools				49				
	Loans secured by mortg	jages				50				
		Loans to put industries or		authorities and nation	nalised	51				
	Other loans	Loans secured by policies of insurance issued by the company 52								
		Other	Other 5							
	Deposits with approved credit	Withdrawal s	Withdrawal subject to a time restriction of one month or less							
	institutions and approved financial institutions	Withdrawal s	subject to a	time restriction of mo	ore than one	55				
	Other					56				
Deposits with ce	eding undertakings					57				
Assets held to n	natch linked liabilities	Index linked				58				
Assets field to fi	naten iirkeu liabilities	Property link	ed			59				
		Provision for	unearned	premiums		60				
Paincurare' cha	re of technical provisions	Claims outst	anding			61				
remoultie ella	To or teorifical provisions	Provision for	unexpired	risks		62				
		Other				63				
Total sheet 2 (4	1 to 63)					69		704	7	

# Analysis of admissible assets

Name of insurer Norwich Union Life (RBS) Ltd

Global business

Financial year ended 31st December 2002

		<b>3</b>		Company registration number	GL/UK/CM	F day	Period ei month		Units	Category of assets
			R13	1117445	GL	31	12	2002	£000	10
Debtors Other assets								the end of the financial year		t the end of previous year 2
Debtors arising out of direct insurance	Policyholders					71				
operations	Intermediaries					72				
Salvage and subroga	ation recoveries					73				
Debtors arising out of reinsurance	Due from ceding accepted	insurers and inte	ermediaries	under reinsurance b	ousiness	74				
operations	Due from reinsur	ers and intermed	liaries under	r reinsurance contra	acts ceded	75				
	Due from	Due in 12 mo	nths or less	after the end of the	financial year	76				
Other debtors	dependants	Due more tha	n 12 month	s after the end of the	e financial year	77				
Other deplors	Othor	Due in 12 mo	nths or less	after the end of the	financial year	78		14	9	
	Other	Due more tha	n 12 month	s after the end of the	e financial year	79				
Tangible assets						80				
Cash at bank and in hand	institutions and a			ndrawal, with approversity and local authorities		81		298	6	
	Cash in hand					82				
Other assets (particu			lementary no	ote)		83				
Prepayments and	Accrued interest					84		5	6	
accrued income	Deferred acquisit	ion costs				85				
	Other prepaymer					86				
Deductions (under ru	ules 4.14(2)(b) and	4.14(3)) from the	e aggregate	value of assets		87				
Total sheet 3 (71 to	86 less 87)					88		319		
Grand total of admis	*	•	lance with t	·ho		89		1023	8	
insurance accounts		miled in decord	unce with t						_	
Total admissible ass		<u> </u>	ndiv 4 2 (2s	valued in accordan	co with those	91		1023	8	
Rules before applyir			1101X 4.2 (as	valueu III accordaii	ce with those	92				
Solvency margin dec	duction for subsidia	ry undertakings v	which are in:	surance undertaking	gs	93				
Other differences in	the valuation of ass	sets (other than f	or assets no	ot valued above)		94				
Assets of a type not	valued above, (as	valued in accorda	ance with the	e insurance account	ts rules)	95				
Total assets determi	ined in accordance	with the insuran	ce accounts	rules (91 to 95)		99		1023	8	
Amounts included in contracts of insurance		to debts due fro	m related in	surers, other than the	hose under	100		14	9	
						-				

## Long term insurance business liabilities and margins

Name of insurer Norwich Union Life (RBS) Ltd

Global business

Financial year ended 31st December 2002

				Company registration number	GL/UK/CM	P day	eriod end	ded year	Units	Category of assets
			R14	1117445	GL	31	12	2002	£000	10
					As at the end of this financial year	,	the pr	e end of evious ear 2	So	urce
Mathematical reserv	ves, after distribution	on of surplus		11					See Ins	struction 2
Cash bonuses which the financial year	h had not been pa	d to policyholders pr	ior to end	of 12					See Ins	struction 3
Balance of surplus/(	(valuation deficit)			13					See Ins	struction 4
Long term insurance	e business fund ca	rried forward (11 to	13)	14					See Ins	struction 5
Claims outstan		Gross amount		15						
had fallen due to before the end		Reinsurers' share		16						
financial year		Net (15-16)		17						
Provisions for other risks and	Taxation			21						
charges	Other			22						
Deposits received fr	rom reinsurers			23						
	Arising out of	Direct insurance b	usiness	31	8742					
	insurance operations	Reinsurance acce	pted	32						
		Reinsurance cede	d	33	1496					
Creditors and other	Debenture	Secured		34						
liabilities	loans	Unsecured		35						
	Amounts owed t	o credit institutions		36						
	Other creditors	Taxation		37						
	Other creditors	Other		38						
Accruals and deferr	ed income			39						
Provision for advers	e changes (calcula	ated in accordance v	vith rule 5.	3) 41						
Total other insurance	ce and non-insurar	ce liabilities (17 to 4	1)	49	10238					
Excess of the value	of net admissible	assets		51					See Ins	struction 6
Total liabilities and	margins			59	10238					
Amounts included in other than those und				anies, 61						
Amounts included ir linked benefits				perty 62						
Amount of any addit		Il reserves included i		which 63					See Ins	truction 7

## Liabilities (other than long term insurance business)

Name of insurer Norwich Union Life (RBS) Ltd

Global business

Financial year ended 31st December 2002

,	0100 2000111301 2002		Company registration number	GL/UK/CM		riod end month	ed year	Units
		R15	1117445	GL	31	12	2002	£000
					s at the this fina yea 1	ar	the	the end of previous year <b>2</b>
	Provision for unearned premiums			11				
	Claims outstanding			12				
Technical	Provision for unexpired risks			13				
provisions (gross	Equalication provisions	Credit busin	ess	14				
amount)	Equalisation provisions	Other than	credit business	15				
	Other			16				
	Total (11 to 16)			19				
Provisions for other risks	Taxation			21				
and charges	Other			22				
Deposits recei	ved from reinsurers			31				
		Direct insur	ance business	41				
	Arising out of insurance operations	Reinsurance	e accepted	42				
		Reinsurance	e ceded	43				
	Debouture leave	Secured		44				
Creditors	Debenture loans	Unsecured		45				
	Amounts owed to credit institutions			46				
		Taxation		47		1248		590
	Other creditors	Recommen	ded dividend	48				
		Other		49		787		2286
Accruals and o	leferred income			51				
Total (19 to 51	)			59		2035		2876
	dverse changes (calculated in accordance with the Companies Regulations 1994]	n rule 5.3) [Re	gulation 61	61				
	eference share capital			62				
Subordinated I	oan capital			63				
Total (59 to 63	)			69		2035		2876
	ded in line 69 attributable to liabilities to related s of insurance or reinsurance	I insurers, othe	er than those	71		787		2286

## Profit and loss account (non-technical account)

Name of insurer Norwich Union Life (RBS) Ltd

Global business

Financial year ended 31st December 2002

				Company registration number	GL/UK/CM		eriod end month		ear	Unit	:s
			R16	1117445	GL	31	12	2	2002	£00	)0
				This financ	ial		Previous year		S	ource	
				1		•	2		Form	Line	Column
Transfer (to)/from th		From Form 20	11						20 .	59	
general insurance b technical account	usiness	Equalisation provisions	12								
Transfer from the lo account	ng term ins	urance business revenue	13				(54	8)	40 .	26	
	Income		14		901		70	6			
Investment income	Value re-a	adjustments on ats	15								
	Gains on investmen	the realisation of ts	16								
	Investment management charges, including interest		17		69		6	2			
Investment charges	Value re-a	ndjustments on its	18		946						
	Loss on th	e realisation of ts	19								
Allocated investmen insurance business		nsferred to the general ccount	20						20 .	51	
Other income and o		rticulars to be specified	21				(25	9)			
Profit or loss on ord (11+12+13+14+15+			29		(114)		(16	3)			
Tax on profit or loss	on ordinar	y activities	31		377		49	6			
Profit or loss on ord	inary activit	ies after tax (29-31)	39		(491)		(65	9)			
Extraordinary profit by way of suppleme		ticulars to be specified	41								
Tax on extraordinar	y profit or lo	oss	42								
Other taxes not sho	ner taxes not shown under the preceding items		43								
Profit or loss for the	Profit or loss for the financial year (39+41-(42+43))		49		(491)	_	(65	9)			
Dividends (paid and	l proposed)		51				850	0			
Profit or loss retained	ed for the fir	nancial year (49-51)	59		(491)		(915	9)			

Long term insurance business : Revenue account

Name of insurer

Norwich Union Life (RBS) Ltd

Global business

Ordinary insurance business

Financial year ended

31st December 2002

Name and number of fund/Summary Ordinary Long Term Fund 1

		Company registration number	GL/UK/CM		eriod end	ded year	- Units	OB/IB	No of fund/ Summary	No of part of Fund
	R40	1117445	GL	31	12	2002	£000	ОВ	1	0
Items to be shown i	net of rei	nsurance cede	d			ı		The financial year	Previ	ous year
								1		2
Earned premiums							11			16851
Investment income re	eceivable	before deduction	on of tax				12			18336
Increase (decrease)	in the val	ue of non-linked	assets bro	ught in	ito acc	ount	13			(2588)
Increase (decrease)	in the valu	ue of linked asso	ets				14		(	(119193)
Other income							15			
Total income (11 to 1	15)						19			(86594)
Claims incurred							21			89755
Expenses payable							22			1324
Interest payable befo	re deduct	tion of tax					23			1341
Taxation							24			(862)
Other expenditure							25			594769
Transfer to (from) no	n technic	al account					26			(548)
Total expenditure (21	I to 26)						29			685779
Increase (decrease)	in fund in	financial year (	19-29)				39		(	(772373)
Fund brought forward	d						49			772373
Fund carried forward	(39+49)						59			

Long term insurance business : Analysis of premiums and expenses

Name of insurer

Norwich Union Life (RBS) Ltd

Global business

Ordinary insurance business

Financial year ended

31st December 2002

Name and number of fund/Summary Ordinary Long Term Fund 1

			Company registration number	GL/UK/CM	day	eriod end month	ded year	_	Units	OB/IB	No of fund/ Summary	No of part of Fund
		R41	1117445	GL	31	12	2002		£000	ОВ	1	0
							Gross 1	•	recover	ole to or able from surers 2	reins	et of urance -2) 3
	Life assurar		Single premium		11		50101	7		501017		
	general annuity contracts Regular premium		l	12								
	Pension bus	siness	Single premium		13							
	contracts		Regular premium	1	14							
	Permanent	health	Single premium		15							
Earned premiums in	contracts		Regular premium	l	16							
the financial year	Other contra	acts	Single premium		17							
	Curior corner		Regular premium	1	18							
	Total premi	ııms	Single premium		19		50101	7		501017		
	Total promi		Regular premium	1	29							
	Total premi		UK contracts		31		50101	17		501017		
	attributable		Overseas contrac	cts	32							
	Commiss acquisition		yable in connectionsiness	n with	41		3198	36		31986		
	Other co	mmissi	on payable		42							
Expenses	Manager acquisition		penses in connect usiness	ion with	43		272	20		2720		
payable in the financial year			penses in connect business	ion with	44		29	97		297		
you	Other ma	anagen	nent expenses		45							
	Total expenses (41 to 45)			49		3500	)3		35003			
	Total expen		UK contracts		51		3500	)3		35003		
	line 49 attril to	bulable	Overseas contrac	cts	52							

Long term insurance business : Analysis of claims

Name of insurer

Norwich Union Life (RBS) Ltd

Global business

Ordinary insurance business

Financial year ended

31st December 2002

Name and number of fund/Summary 
Ordinary Long Term Fund 1

			Company registration number	GL/UK/CM	day	eriod en month	ded year	- 1	Units	OB/IB	No of fund/ Summary	No of part of Fund
		R42	1117445	GL	31	12	2002		£000	ОВ	1	0
Claims incu	rred ir	the financi	al year		•		Gross 1			verable einsurers	reins	et of surance 1-2)
	On de	eath			11		196	35		1965		
	By wa	ay of lump su	ıms on maturity		12							
1.16	By wa	ay of annuity	payments		13							
Life assurance and annuity		ay of paymer ed events	nts arising from	other	14							
contracts	On su	irrender or pa	artial surrender		15		432	26		4326	1	
		life assuranc s (11 to 15)	e and annuity		19		629	91		6291		
	On de	eath			21							
Pension	By wa	ay of lump su	ıms on vesting		22							
business	By wa	y of vested	annuity paymen	ts	23							
contracts	On su	ırrender or pa	artial surrender		24							
	Total	pension bus	iness claims (21	l to 24)	29							
Permanent	By wa	ay of lump su	ıms		31							
health	By wa	ay of periodic	cal payments		32							
contracts	Total	permanent h	nealth claims (31	1+32)	39							
	By wa	ay of lump su	ıms		41							
Other contracts	By wa	ay of periodic	cal payments		42							
	Total	claims (41+4	12)		49							
Total claims	(19+29	9+39+49)			59		629	91		6291		
Total claims	at line	UK contrac	ts		61		629	91		6291		
59 attributab	le to	Overseas o	contracts		62							

Name of insurer Norwich Union Life (RBS) Limited

Financial year ended 31 December 2002

- 1 The date to which the investigation relates is 31 December 2002.
- 2 The previous investigation was carried by General Accident Managed Pension Funds Limited under Rule 9.4 of the Interim Prudential Sourcebook related to 31 December 2001.
- This valuation is in conformity with IPRU (INS) rule 5.6.

## 4 (1) Non linked contracts

## (a) Unitised With Profit Life and Unitised With Profit Income

Unitised with profit benefits arise under With Profit Bond policies issued by this Company.

Single premiums may be paid. The death benefit is the greater of the single premium less any withdrawals, and 101% of the bid value of units.

Up to 100% of premiums may be applied to purchase units in the Unitised With Profit Life Fund or the Unitised With Profit Income Fund of the Company.

There is a guaranteed first anniversary bonus, paid on the business day prior to the first policy anniversary. The rate of this bonus is dependent upon the amount originally invested into the bond. Prior to 1 August 2002, the bonus varies from 0% up to 3.5% for investment over £100,000. For policies written on and after 1 August 2002, the bonus varies from 0% up to 1.25% for investment over £100,000. An additional bonus of 1.5% is paid for policies written on and after 21 October 2002, for all investment amounts.

A Loyalty bonus of 0.5% is payable against the number of units remaining in the bond at the close of business on the day prior to the sixth anniversary, and every subsequent yearly anniversary. The Loyalty bonus is paid by adding extra units.

An annual management charge does not apply to the Unitised With Profit Life Fund and Unitised With Profit Income Fund. Expenses are taken into account when calculating the bonus rate and price of units.

There are no restrictions on increases in charges.

The surrender value is equal to the bid value of units, after any allowance for final bonus or market value reduction, less an early redemption charge in the case of surrenders during the first 5 years of the policy. The charge applies where the amount surrendered exceeds 10% of the initial investment and is applied to the amount withdrawn that exceeds 10% according to the following scale:

Year	Charge
1	8%
2	7%
3	5%
4	3%
5	1%

Benefits can be linked to the Unitised With Profit Life Fund, the Unitised With Profit Income Fund or a combination of both.

For Unitised With Profit Life Fund, the profits are distributed by increasing the unit price of the policy each day in line with the prevailing regular bonus rate. For Unitised With Profit Income fund, the unit price is fixed at £1 and profits are distributed by allocating additional units to the policy each month in line with the prevailing regular bonus rate.

The company reserves the right to adjust the value of units by applying a market value reduction. The adjustment is not applied on death nor to 'protected withdrawals' (see below).

Name of insurer Norwich Union Life (RBS) Limited

Financial year ended 31 December 2002

The adjustment is applied at the company's discretion. In determining a Market Value Reduction (MVR) the investment return of the With Profit Fund is compared with the return credited to the units being cancelled. An MVR may be applied when the investment performance is less than the credited return. A discretionary final bonus may also be added or adjusted at any time.

A market value reduction has been applied at certain times during the report period. The Market Value Reduction was expressed as a scale varying by month of unit purchase and the scale was revised on a number of occasions to reflect changing investment conditions.

The price of units in the Unitised With Profit Life Fund is guaranteed never to fall.

In the case of investments in the Unitised With Profit Life Fund there is a money back guarantee on the tenth anniversary of the policy. The amount guaranteed is the initial investment reduced in proportion to the number of units cancelled through withdrawals and switches. There is no money back guarantee for Unitised With Profit Income Fund.

Regular withdrawal option enables regular payments to be taken from the Bond. Regular withdrawal options are not available where there are investments in the Unitised With Profit Income Fund. For certain regular withdrawals from the Unitised With Profit Life Fund there is a guarantee not to apply either a surrender charge or a Market Value Reduction. This applies provided the withdrawal is less than 7.5% p.a. of the initial investment and this facility was set up from inception or after outset at a time when no Market Value Reduction was applying. For Unitised With Profit Income fund, no Market Value Reduction is applicable to the income payments up to the total bonus rate at that time.

Policyholders may switch funds between the Unitised With Profit Life Fund and the Unitised With Profit Income Fund.

- (b) There are no policies that provide for benefits on the basis of interest accrued.
- (c) There are no policies that fall under this category.
- 5 (1) There is no linked contract offered by the Company.
  - (2) Not applicable.
  - (3) Not applicable.
  - (4) Not applicable.
  - (5) There is no provision needed for capital gains tax.
  - (6) Not applicable.
- 6 (1) The general principles and methods adopted in the valuation were as follows.

#### With Profit Bond

The With Profit bond policies are wholly reassured, and the basis and method adopted by the reassurers are outlined as below.

- (a) Not applicable.
- (b) Bonus reserve valuations were carried out to determine the rates of regular bonus that could be supported by the published reserves. For this purpose, realistic but prudent assumptions were made as to future experience except for surrenders which were ignored. No provision was made for final bonus.

The regular bonuses which could be supported were considered reasonable having regard to the current interim rates, the smoothing policy adopted by the Company and the rates supported by new business.

- (c) Not applicable.
- (d) There are no negative reserves.

Name of insurer Norwich Union Life (RBS) Limited

Financial year ended 31 December 2002

- (e) Reserve was made for future bonuses in respect of the Unitised With Profit business as described below.
- (f) Not applicable.
- (g) Not applicable.
- (h) The With Profit Bond policies are wholly reassured. Principles adopted by the reassurers in the valuation of With Profit Bond contracts were:
  - 1) The business is valued initially by determining the lower of the current non-guaranteed surrender value and the bid value of units. This result is then compared with a prospective valuation and the higher result taken.
  - 2) The prospective valuation accrues future regular bonuses to the first date (or dates in the case of regular withdrawals) on which the Company guarantees not to apply a Market Value Reduction, and then discounts to the valuation date. Future regular bonuses are assumed to run down at 1.5% per annum in line with policyholders' expectations, to nil. The initial level of regular bonus is taken to be the interim rate applying on the valuation date. An additional reserve is held for the money back guarantee on the tenth anniversary of the policy.
  - 3) Provision is made for the future expenses currently assuming future inflation at 3.5% per annum by the reassurers. Allowance is made for the cost of future shareholders transfers associated with the assumed pattern of future regular bonuses.
  - 4) Future non-guaranteed surrenders are ignored.
- **6 (2)** Not applicable as the With Profit Bond policies are wholly reassured.
- 7 (1) The rates of interest and mortality tables are shown on Forms 52.
  - (2) Not Applicable.
  - (3) The degree of variation of mortality between states of commitment does not give rise to a material effect in the valuation.
  - (4) Not applicable.
  - (5) The margins in the published mortality bases are considered sufficient to provide for adverse deviations in experience.
    - No additional reserves are therefore held.
  - (6) Not applicable as the With Profit Bond policies are wholly reassured.
  - (7) Not applicable as the With Profit Bond policies are wholly reassured.
  - (8) Not applicable as the With Profit Bond policies are wholly reassured.
  - (9) Not applicable.
- 8 (a) See Forms 52.
  - (b) Not applicable as the With Profit Bond policies are wholly reassured.
  - (c) A prospective method of valuation has been used for all types of
  - (d) Not applicable

Name of insurer Norwich Union Life (RBS) Limited

Financial year ended 31 December 2002

- 9 (a) There are no linked contracts offered by the Company.
  - (b) Not applicable.
- 10 (1) An explicit allowance was made by the reassurers for expense inflation at 3.5% per annum.
  - (2) The aggregate allowance for expenses during 2003 arising from With Profit Bond contracts was nil.
  - (3) Not applicable as the With Profit Bond policies are wholly reassured.
  - (4) Not applicable as the With Profit Bond policies are wholly reassured.
- 11 All the assets and liabilities of the Company are denominated in
- **12 (1)** The company has no policies that are ceded on a facultative basis to a reassurer who is not authorised to carry on insurance business in the United Kingdom.
  - (2) There was one reinsurance treaty where the Company was the ceding insurer and under which business was in force at the valuation date: -
    - (i) (a) CGNU Life Assurance Limited, Commercial Union Life Assurance Company Limited and Norwich Union Life & Pensions Limited.
      - (b) The reassurers are authorised to carry on insurance business in the United Kingdom.
      - (c) The Company is connected with the reassurers.
      - (d) The treaty provides cover for Unitised With Profit Bond on a quota share original terms basis. The proportion of the risk are 45% (Commercial Union Life Assurance Company Limited), 10% (Norwich Union Life & Pensions) and 45% (CGNU Life). The total proportion of the risk ceded is 100%; hence the bonus philosophy is following that of the reassurers. The expenses (both initial and renewal) and commission are refunded by the reassurers in full.
      - (e) The premium payable by the Company during 2001 was £501,017,000.
      - (f) Not applicable.
      - (g) Not applicable.
      - (h) The treaty is open to new business.
  - (3) There are no financing arrangements.
  - (4) Not applicable.
- The liabilities and benefits under the Unitised With Profit contract are wholly reassured and there is no other With Profit product available. Hence there is no entitlement to participate in profits of any part of the long term business fund.
- Not applicable as the With Profit Bond policies are wholly reassured. The principles are defined by the reassurers and practices of reassurers.
- Regular bonuses on unitised with profit benefits are allocated by way of compound increases to the unit price or, in the case of the Income Fund, by way of a monthly allocation of bonus units.

Rates of regular bonus do not depend on the original term or duration in force of the contract or the age of the life assured or the date of premium payment. All regular bonuses vest immediately they are declared.

Unitised With Profit Bond	Rates of Bonus percent per	r annum in 2002
	1/1/2002 – 31/7/2002	1/8/2002 – 31/12/2002
With Profit Life Fund	5.25%	3.75%
With Profit Income Fund	4.50%	4.00%

Name of insurer Norwich Union Life (RBS) Limited

Financial year ended 31 December 2002

Interim regular bonuses where applicable will be payable until further notice on claims arising on or before 31 December 2003 at the following rates:

Unitised With Profit Bond	Rates of Interim Bonus percent per annum in 2003
	1/1/2003 until further notice
With Profit Life Fund	3.25%
With Profit Income Fund	3.5%

Final bonuses are payable until further notice on death, maturity, and on unit cancellations on a Life unitised with profit contract. This does not include the Unitised With Profit Income Fund. An allowance for final bonus is made on surrender.

Specimen rates of final bonus applicable on 1 January 2003 expressed as amounts per cent of benefit are shown below. The rates are applied to the bid value of units for the Unitised With Profit contracts.

Calendar Year	Life Unitised With Profit Benefits
2002	0
2001 and earlier	Not applicable

The directors have reserved the right to amend the rates of interim bonus and the rates and conditions of payment of final bonus at any time without notice.

- 17 Form 46 is appended.
- **18** Form 47 is appended.
- **19 (1)** Form 48 and 49 are appended.

19 (2)

(3)&(4) The information provided under IPRU (INS) rule 9.29 is sufficiently complete.

- **20 (1)** Valuation summary statements are set out in Form 52. There is no business falling under Forms 51, 53 and 54.
  - (2) Not applicable.
  - (3) Not applicable as there are no property-linked funds offered by the Company.
- 21 (1) Not applicable.
  - (2) Not applicable.
  - (3) Not applicable.
- Form 58 is appended.
- 23 Form 60 is appended.

M N Urmston Appointed Actuary

## Long term insurance business : Summary of changes in ordinary long term business

Name of insurer

Norwich Union Life (RBS) Ltd

Global business

United Kingdom business

Non-linked

Financial year ended 31st December 2002

		_		Com regis num	npany stration lber	GL/UK/CM		Period end month	ed year	U	nits	UK/OS	S NL/LN	
			R46	11	117445	GL	31	12	2002	£	000	UK	NL	
		Life assurar aı	nce and g	eneral	Pensio	ons business		Perma	nent health		Other busi		siness	
		No of contracts		nual niums	No of contracts	Annual premium		No of contracts	Annual premiums				Annual premiums	
	_	1	2		3	4		5	6		;	7	8	
In force at beginning of year	11													
New business and increases	12	19357												
Net transfers and other alterations 'on'	13													
Total 'on' (12+13)	19	19357												
Deaths	21	32												
Other insured events	22													
Maturities	23													
Surrenders	24	64												
Forfeitures	25													
Conversions to paid-up policies for reduced benefits	26													
Net transfers, expiries and other alterations 'off'	27	1												
Total 'off' (21 to 27)	29	97												
In force at end of year (11+19-29)	39	19260												

R47

## Long term insurance business : Analysis of new ordinary long term business

Name of insurer Norwich Union Life (RBS) Ltd

Global business

Financial year ended 31st December 2002

 Company registration number
 GL/UK/CM
 Period ended day month
 Units

 1117445
 GL
 31
 12
 2002
 £000

Type of insurance	Sing	le premium contrac	cts	Regular premium contrac				
	No of contracts	Premiums	Sums assured, annuities per annum or other measures of benefit	No of contracts	Annual premiums	Sums assured, annuities per annum or other measures of benefit		
1	2	3	4	5	6	7		
UK DIRECT WRITTEN INSURANCE BUSINESS								
Life Assurance & General Annuity Insurance Business								
Accumulating With-Profits Policies								
Unitised With Profit Bond	19357	501008	501008					
Sub total: Accumulating With-Profits Policies	19357	501008	501008					
Total: Life Assurance & General Annuity Insurance Business	19357	501008	501008					
Total: UK Direct Written Insurance Business	19357	501008	501008					

Long term insurance business : Expected income from admissible assets not held to match liabilities in respect of linked benefits

Name of insurer Norwich Union Life (RBS) Ltd

Global business

Financial year ended 31st December 2002

			Togiculation OLULIA —			iod end	ded year	- Unit	ts	Category of assets	
		R48	11174	145	GL	31	12	12 2002		00	10
Type of asset				Value of admissible assets as shown on Form 13		in	Expected come from admissible assets	om le		eld %	
Land and buildings				11							
Fixed interest	Approved securities			12		6634		3	43	4	1.45
securities	Other	Other 13									
Variable interest and variable yield securities	Approved securities			14							
(excluding items shown at line 16)	Other			15							
Equity shares and h	noldings in collective inv	estment/		16		469			16	;	3.39
Loans secured by n	nortgages			17							
All other assets	Producing income			18		2986		1	12	;	3.75
7 iii Otrici assets	Not producing income	Э		19		149					
Total (11 to 19)	-			29	1	0238		4	71	4	4.13

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Long term insurance business: Analysis of admissible fixed interest and variable interest and variable yield securities not held to match liabilities in respect of linked benefits

Name of insurer Norwich Union Life (RBS) Ltd

Global business

Financial year ended
31st December 2002
Category of assets

Total long term insurance business assets

Category of assets

R49
Company registration number

GL/UK/CM

				R49	1117445	GL	31	12	2002	£000	10
Redemption period in years			Value of admissible assets as shown on Form 13	Gross redemption yield %	Value of admissible higher yielding assets		adm ass sho	lue of issible ets as wn on rm 13	Gro redem yie %	iption Id	Value of admissible higher yielding assets 6
One year or less	11										
More than one year but not more than five years	12					\					
More than five years but not more than ten years	13	F	1425	4.37		Variable interest and					
More than ten years but not more than fifteen years	14	Fixed interest	765	4.48		variable yield					
More than fifteen years but not more than twenty years	15	approved securities	2706	4.48		approved securities					
More than twenty years but not more than twenty five years	16		386	4.48		excluding					
More than twenty five years	17		1352	4.45		equities					
Irredeemable	18										
Total (11 to 18)	19		6634	4.45							
One year or less	21										
More than one year but not more than five years	22					Other					
More than five years but not more than ten years	23					variable					
More than ten years but not more than fifteen years	24	Other fixed				interest and variable					
More than fifteen years but not more than twenty years	25	interest securities				yield securities					
More than twenty years but not more than twenty five years	26					excluding equities					
More than twenty five years	27					equilies					
Irredeemable	28										
Total (21 to 28)	29										

## Long term insurance business: Valuation summary of accumulating with-profit policies

Name of insurer Norwich Union Life (RBS) Ltd

Global business

United Kingdom business

Financial year ended 31st December 2002

Type of business		Life Assura	ance & Ge	– neral Annuit	y Insuranc	re	ompany egistration umber	GL/UK/CM		eriod end month	ded year	Units	UK/OS		Type of business	Category of surplus
Category of surplu		Ordinary L	ong Term	Fund		R52	1117445	GL	31	12	2002	£000	UK		L&GA	11
Type of insurance or	Valua	ation basis	No of contracts		ums assured or ng vested revers	r annuities per sionary bonuses		nual premiums	of	ortion of	Liability in res	spect of current ng vested bonus	es	Other	liabilities	Amount of mathematical
name of contract	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death	Guaranteed on maturity	Office premiums	Net premiums	reser	miums rved for nses and rofits	Current benefit value	Discounted value		rtality and openses	Options and guarantees other than investment performance guarantees	reserves
1	2	3	4	5	6	7	8	9	<u> </u>	10	11	12		13	14	15
DIRECT WRITTEN INSURANCE BUSINESS UNITISED WITH PROFIT																
Unitised With Profit Bond	3.80	AM80	15425	366330	366330	ار				1	311026	31102	6			311026
Unitised With Profit Income Bond	3.80	AM80	3835	136998	136998	1					116828	11682	8			116828
Sub total: Direct Written Insurance Business			19260	503328	503328	;					427854	42785	4			427854
REASSURANCE CEDED		'														
UNITISED WITH PROFIT		'								1						
Unitised With Profit Bond	3.80	AM80		366330	366330						311026	31102	6			311026
Unitised With Profit Income Bond	3.80	AM80		136998	136998						116828	11682	8			116828
Sub total: Reassurance Ceded				503328	503328	i					427854	42785	4			427854
Net total: Life Assurance & General Annuity Insurance Business			19260													
Net total: United Kingdom Insurance Business			19260													

## Long term insurance business : Valuation result and distribution of surplus

Name of insurer Norwich Union Life (RBS) Ltd

Global business

Financial year en	ded 31	st December 20	002	Company registration	GL/UK/CM	Pe	riod end	led	Linita	Category
Category of surpl	lus <b>O</b> r	dinary Long Term		number	GL/UK/CM	day m		year	Units	of surplus
	Fu	nd ————————————————————————————————————	R58	1117445	GL	31	12	2002	£000	11
	Fund car	ried forward					11			
	Bonus pa	ayments made to p	oolicyhold	ers in anticipat	ion of a surp	lus	12			
	Transfers	s out of fund/	Transfer	to non-technica	al account		13			
	parts of f	fund	Transfer	to other funds/į	parts of fund	s	14			
	Net trans	sfer out of funds/pa	arts of fun	ds (13+14)			15			
Valuation result	Total (11	+12+15)					16			
	Mathema	atical reserves for	accumula	ting with profit	policies		17			
	Mathema	atical reserves for	other non	linked contract	'S		18			
	Mathema	atical reserves for	property li	nked contracts			19			
	Mathema	atical reserves for	ndex link	ed contracts			20			
	Total (17	' to 20)					21			
		cluding contingency a nargin (deficiency) (16		serves held toward	ds the		29			
		of surplus brought		unappropriated	from last va	luation	31			
	Transfer	s into fund/part	Transfer	from non-techi	nical accoun	t	32			
Composition of	of fund	o into rana, part	Transfer	from other fun	ds/parts of f	und	33			
surplus	Net trans	sfer into fund/part	of fund (32	2+33)			34			
	Surplus a	arising since the la	st valuation	on			35			
	Total (31	+34+35)					39			
	Bonus pa	ayments made to p	oolicyhold	ers in anticipat	ion of a surp	lus	41			
			Cash bo	nuses			42			
	Allocated	d to	Reversio	nary bonuses			43			
	policyhol	ders by way of	Other bo	nuses			44			
Distribution of			Premium	reductions			45			
surplus	Total allo	ocated to policyhol	ders (41 t	o 45)			46			
		sfer out of fund/par	· · · · · · · · · · · · · · · · · · ·	<u> </u>			47			
		tributed surplus (4					48			
		f surplus (including co					49			
	Total (48	, , ,	arrieu iorwa	га инарргорпатес			59			
Percentage of dis		urplus allocated to	policyholo	ders of fund/par	rt of fund		61			
Corresponding	Latest	(year of valuation	•				62			
percentage at three immediately	Earlier	(year of valuation	63							
previous valuations	Earliest	(year of valuation					64			
			/							

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## Long term insurance business : Required minimum margin

Name of insurer Norwich Union Life (RBS) Ltd

Global business

Company registration number

GL/UK/CM Period ended day month year

Units

Financial year ended 31st December 2002

Financiai	year ended 3	31st	Decembe	er 2002							R60	117	17445	GL	31	12	2002	£000
	Class		Classes I, II & IX	Class	III business v	with relevant fa	actor of	of Class IV and VI Classes VII and VIII business with relevant factor of Unallocated additional mathematical reserves with relevant factor of		Classes VII and VIII business with relevant factor of			all classes					
Relevant fa	ctor (Instruction 1)		4% <b>1</b>	4% <b>2</b>	1% <b>3</b>	Nil 4	Total 5	4% 6	4% <b>7</b>	1% 8		Nil 9	Total 10	4% <b>11</b>	1% <b>12</b>		The financial year	The previous year
	Reserves before distribution of surplus	11	427854														427854	
reserves	Reserves for bonus allocated to policyholders	12	7980														7980	
reinsurance	Reserves after distribution of surplus	13	435834														435834	
	Reserves before distribution of surplus	14																
reserves after deduction of	Reserves for bonus allocated to policyholders	15																
	Reserves after distribution of surplus	16																
Ratio of 16 to	o 13 or 0.85 if greater on 2)	17	0.85															
Required margin (line 13) * (line 17	of solvency - first result = ) * relevant factor	19	14818														14818	
	Temporary assurances with required margin of solvency of 0.1%	21																
capital at risk	Temporary assurances with required margin of solvency of 0.15%	22																
reinsurance (see	All other assurances with required margin of solvency of 0.3%	23	75475														75475	
	Total (21 to 23)	29	75475														75475	
Non negative cap (all contracts) (se	ital at risk after reinsurance e Instruction 3)	31																
Ratio of line	31 to line 29, or ter	32	0.50															
Required ma	rgin of solvency - t (se linstruction 4)	39	113														113	
Sum of first results (19-	and second -39)	49	14931														14931	
Required margin	of solvency for supplementary ess Insurance & Class V	51																
Total required	margin of solvency for rance business (49+51)	59															14931	
_	uarantee fund	61															506	497
	inimum margin ines 59 and 61)	69															14931	497

Name of insurer Norwich Union Life (RBS) Limited

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1001	Reconciliation	to shareholder	accounts
1001	Reconcination	to Silai elloluel	accounts

	2002	2001
	£'000	£'000
Form 13.99 (other than long term business)	26,031	5,063
Form 15.59	(2,035)	(2,876)
Capital and reserves as per shareholder accounts	23,996	2,178

#### 1002 Line 65 - Other movements

	2002 £'000	2001 £'000
Capital contributions from immediate parent undertaking	6,400	-
Correction of error in 2000 return	-	(1,418)
	6,400	(1,418)

The amount shown for 2001 represents the correction of an error in Form 10 line 61. The error is the difference between Form 10, line 69 and Form 10 line 56, in the 2000 Return.

## 1003 Subordinated loan capital - Section 68 order

Not applicable.

## 1301 Aggregate value of unlisted investments etc.

1308

The other than long-term business fund held £15.3m of units and the long term business fund held £0.5 m in authorised collective investment schemes. There were no holdings in unlisted securities or listed companies, which are not readily realisable, or reversionary interests or remainders in property.

## 1302 Aggregate value of hybrid securities

1309

Not applicable.

## 1303 Amounts of any salvage or subrogation recoveries

Not applicable.

## 1304 Statement of amounts set off

1310

Amounts have been set off to the extent permitted by generally accepted accounting principles.

Name of insurer Norwich Union Life (RBS) Limited

Financial year ended 31st December 2002

Code

## 1305 Counterparty limits during the year

1311

The investment guidelines operated by the Company specify exposure to counterparties by asset type as follows:-

#### **Deposits**

The maximum permitted exposure to counterparties is set out in the lending limit list approved by the Group Risk Committee.

Each Long Term Business Fund cannot hold more than 2% of funds under management (or £100m if less) with 'Tier 1' counterparties, 1.5% of funds under management (or £75m if less) with 'Tier 2' counterparties and 0.5% of funds under management (or £25m if less) with 'Tier 3' counterparties. Tier 1 represents AAA rated institutions, Tier 2 represents institutions rated AA- or better whilst Tier 3 represents institutions rated A- or better.

The other than long term business fund is subject to the absolute counterparty restrictions below.

The absolute limit for a particular counterparty holding at the end of the financial year was £400m for Tier 1, £300m for Tier 2 and £100m for Tier 3.

#### **Equities**

For listed investments, the maximum of a company's equity held by a particular fund is limited to 5% in the UK, and 2.5% overseas. The maximum of a company's equity held by all funds is limited to 10%.

Unlisted holdings in excess of 10% are only held with the approval of senior investment management.

#### **Fixed**

Exposure to non-government bonds is limited to holdings, which are deemed to be of a suitable investment grade determined by senior investment management. The maximum of a fixed interest issue held by a particular fund is limited to 10%. The maximum holding of the Company is limited to 25% of the issue.

Unlisted holdings in excess of 10% are only held with the approval of senior investment management.

#### Derivatives

Exposure to OTC derivatives is only undertaken with the approval of senior management.

Exposure to one type of contract is limited to 5% and overall exposure is limited to 10% of the relevant fund.

## 1306 Counterparty exposure at the year end

1312

Counterparty exposure (those in excess of 5% of the long-term insurance business amount) as at the end of the financial year was:

	£'000
The Royal Bank of Scotland Group	9,869

The amount shown in form 13 (Other than long term business) has been reduced by £7.103m as a result of excess exposure to short term deposits.

## 1307 Fully secured rights

1313

Not applicable.

#### 1315 Other assets

Not applicable.

## 1401 Provision for adverse changes

1501

No provision for adverse changes is required as no assets are held which would give rise to a future liability which would not be covered by appropriate assets.

Name of insurer Norwich Union Life (RBS) Limited

Financial year ended 31st December 2002

Code

## 1402 Contingent liabilities, etc.

1502

There are no charges over any assets of the Company.

There is no provision for taxation on capital gains and no unprovided potential liability.

There are no other contingent liabilities not included on the form.

There are no guarantees, indemnities, or other contractual commitments effected other than in the ordinary course of insurance business and in respect of related companies.

#### 1601 Basis of conversion of foreign currency

Revenue transactions of those operations, which are traded in currencies other than sterling, are translated at average rates of exchange for the financial year.

#### 1603 Other income and charges

The entire balance in 2001 represents the difference between the charges deducted from the policyholder fund and the actual expenses incurred.

#### 1700 Form omitted

The entries on Form 17 are nil. Accordingly this form is not required.

#### 4002 Other income and expenditure

Other expenditure shown in line 25 for 2001 represents the transfer of the Company's pension business to Morley Pooled Pensions Limited, a company within the Aviva plc Group. Court approval was granted in accordance with Schedule 2C to the Insurance Companies Act 1982 and the business was transferred on 1 November 2001. From January 2002 the Company has been writing with profit bond business which is reassured internally within the Aviva plc Group.

#### 4004 Transfer of reserves associated with a transfer of contracts

As part of the restructuring of the Aviva plc Group, during 2001 the Company's pension business was transferred to Morley Pooled Pensions Limited, a company within the Aviva plc Group.

## 4005 Foreign currency conversion

Transactions denominated in currencies other than sterling are translated at the exchange rate at the date of the transaction.

#### 4008 Provision of management services

Under a management agreement Norwich Union Life Services Limited supplies and makes a charge for the provision of management services to the Company.

2)

Norwich Union Life (RBS) Limited Name of insurer

31st December 2002 Financial year ended

Code

#### 4009 Related party transactions

Related party transactions exceeding 5% of the long-term insurance business amount were as follows:

1) Connected party Commercial Union Life Assurance Company

Limited (CULAC)

Nature of relationship Fellow group undertaking Nature of transactions during the period Reinsurance ceded

Value of transactions during the period Premiums £225.46m

> Claims £2.83m Commission £14.39m Expenses £1.4m £0.7m due to CULAC

Amounts unpaid at the end of the period

Amounts written off in the period

Norwich Union Life & Pensions Limited (NUL&P)

Nature of relationship Fellow group undertaking Nature of transactions during the period Reinsurance ceded

Value of transactions during the period Premiums: £50.10m Claims £0.63m Commission £3.20m

Expenses £0.3m Amounts unpaid at the end of the period £0.2m due to NUL&P

Amounts written off in the period £Nil

3) Connected party

Connected party

Nature of relationship

Nature of transactions during the period Value of transactions during the period

Amounts unpaid at the end of the period Amounts written off in the period

**CGNU Life Assurance Limited** Fellow group undertaking

Reinsurance ceded Premiums £225.46m

Claims £2.83m £14.39m Commission Expenses £1.4m

£0.6m due to CGNU Life Assurance

Norwich Union Life Services Limited 4) Connected party

Nature of relationship Fellow group undertaking

Nature of transactions during the period Supplies and charges for the provision of operational assets and staff to Norwich Union

Life (RBS) Limited

Value of transactions during the period

Amounts unpaid at the end of the period

£0.4m due from Norwich Union Life Services

Limited £nil

£3.02m

Amounts written off in the period

#### 4301 Basis of valuation in internal linked funds

Not applicable.

#### 4302 Aggregate value of rights under derivative contracts

Not applicable.

#### 4303 Accounting for variation margin

Not applicable.

Name of insurer Norwich Union Life (RBS) Limited

Financial year ended 31st December 2002

Code

## 4402 Other income and expenditure

Other expenditure shown in line 26 is made up as follows:

	2002 £'000	2001 £'000
Interest paid	-	1,341
Non recoverable property expenses	-	25
Miscellaneous Investment expenses	-	106
Transfer of internal linked pension funds to Fellow group undertaking, Morley Pooled Pensions Limited	-	594,769
	-	596,241

## 4801 Accrued interest included on Form 48

Form 48 includes accrued interest as follows:

£000

Column 1 Line 12 56

Statement on derivatives required by IPRU (INS) 9.29

Name of insurer Norwich Union Life (RBS) Limited

Global business

Financial year ended 31st December 2002

It is not company policy to invest in financial derivatives or quasi-derivatives and no such investments have been made during the year ended 31 December 2002. There are no other matters to disclose in relation to Rule 9.29 of the Interim Prudential Sourcebook for Insurers.

## Statement on controllers required by IPRU (INS) 9.30

Name of insurer Norwich Union Life (RBS) Limited

Global business

Financial year ended 31st December 2002

100% of the issued share capital of the Company is held by Commercial Union Life Assurance Company Limited.

100% of the issued share capital of Commercial union Life Assurance Company Limited is held by Norwich Union Life Holdings Limited.

100% of the issued share capital of Norwich Union Life Holdings Limited is held by Norwich Union Holdings Limited.

100% of the issued share capital of Norwich Union Holdings Limited is held by Norwich Union plc.

100% of the issued share capital of Norwich Union plc is held by General Accident plc.

100% of the issued ordinary share capital of General Accident plc is held by the Ultimate Parent Undertaking, Aviva plc (previously known as CGNU plc).

All shares are voting shares.

On 25 January 2002, 100% of the share capital of the Company was acquired by Commercial Union Life Assurance Company from Norwich Union Linked Life Assurance Limited, a fellow subsidiary undertaking of Norwich Union Life Holdings Limited.

Statement of information on appointed actuary required by IPRU (INS) 9.36

Name of insurer Norwich Union Life (RBS) Limited

Global business

Financial year ended 31st December 2002

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In accordance with rule 9.36 of the Interim Prudential Sourcebook for Insurers, M N Urmston, the appointed actuary of the Company, was requested to furnish and has provided the following information:

- (a) (1) An interest in 11,522 ordinary shares at 31 December 2002 in Aviva plc, and an interest in 9,790 ordinary shares at 31 December 2001.
  - (2) 42,641 ordinary shares are held in the Aviva Long Term Incentive Plan, these shares will vest upon the satisfaction of certain performance criteria. In addition 34,112 ordinary shares are held in the Aviva Deferred Bonus Plan.
  - (3) Options were held at 31 December 2002 to subscribe for 116,639 ordinary shares in Aviva plc under UK Employees Savings Related and Executive Share Option Schemes.

	No. of shares
Options held at 31 December 2001	116,341
Options granted during the year	1,228
Options exercised or lapsed during the year	(930)

- (b) Four with profits low cost endowment policies with CGNU Life Assurance Limited, with aggregate sums assured of £67,924 and annual premiums of £1,868. One non-profit term assurance policy with CGNU Life Assurance Limited with sum assured of £75,000 and annual premiums of £332. In addition the actuary held general insurance policies with subsidiaries of Aviva plc for which total premiums of £2146 were paid in the year to 31 December 2002.
- (c) The aggregate amount of remuneration, bonuses and the value of other benefits (excluding pension rights) under the actuary's contract of employment with Aviva Employment Services Limited for 2002 was £303,921. Under the contract he was Appointed Actuary and Director of:

CGNU Life Assurance Limited
Commercial Union Life Assurance Company Limited
Norwich Union Linked Life Assurance Limited
Norwich Union Life (RBS) Limited
Norwich Union Life & Pensions Limited
Norwich Union Annuity Limited

appointed actuary of:-

The Northern Assurance Company Ltd

And a director of:-

Fidelity Life Assurance Limited

GA Life Property Ireland Limited

National Westminster Life Assurance Limited

Norwich Union Commercial Finance Limited

Norwich Union Commercial Mortgages Limited

Norwich Union Equity Release Limited

Norwich Union Healthcare Limited

Norwich Union Life Holdings Limited

Norwich Union Life (RBS) JV Limited

Norwich Union Life Services Limited

Norwich Union Mortgage Finance Limited

Norwich Union Mortgages (Life) Limited

Norwich Union Mortgage Holdings Limited

Norwich Union Personal Finance Limited

Statement of information on appointed actuary required by IPRU (INS) 9.36

Name of insurer Norwich Union Life (RBS) Limited

Global business

Financial year ended 31st December 2002

**NULH2** Limited

Provident Mutual Life Assurance Limited

RBS Life Investments Limited

Royal Scottish Assurance plc

Tesco Personal Finance Investments Limited

Tesco Personal Finance Life Limited

The General Practice Finance Corporation Limited

The General Practice Finance Corporation Property Management Limited

(d) Pensions and life assurance benefits as provided to all employees under the terms and conditions of the Aviva Companies' UK Pensions Schemes. Sickness and accident benefits as provided to all employees under the terms and conditions of these schemes.

Certificate by the directors required by IPRU (INS) 9.34(a) and IPRU (INS) Appendix 9.6

Name of insurer Norwich Union Life (RBS) Limited

Global business

Financial year ended 31st December 2002

We certify:

- 1 (a) in relation to the part of the return comprising Forms 9, 9A, 10, 13 to 16 and 40 to 45, (including the supplementary notes) and the statements required by rules 9.29 and 9.30 that:
  - (i) the return has been prepared in accordance with the Accounts and Statements Rules;
  - (ii) proper accounting records have been maintained and adequate information has been obtained by Norwich Union Life (RBS) Limited (the Company); and
  - (iii) appropriate systems and controls have been established and maintained by the Company over its transactions and records;
  - (b) that reasonable enquiries have been made by the Company for the purpose of identifying material connectedparty transactions;
  - (c) that in respect of the Company's business which is not excluded by rule 7.6, the assets held throughout the financial year enabled the Company to comply with rules 7.1 to 7.5 (matching and localisation);
  - (d) in relation to the statement required by rule 9.36:
    - (i) that for the purpose of preparing the statement, proper accounts and records have been maintained; and
    - (ii) that the information given has been ascertained in conformity with that rule.
- 2 that the margin of solvency required by rule 2.1 has been maintained throughout the financial year.
- 3 (a) that the requirements of rules 3.1 to 3.4 have been fully complied with and in particular that, subject to the provisions of rules 3.2(2) to (4) and rule 3.3, assets attributable to long term insurance business, the income arising therefrom, the proceeds of any realisation of such assets and any other income or proceeds allocated to the long term insurance business funds have not been applied otherwise than for the purpose of the long term insurance business;
  - (b) that any amount payable from or receivable by the long term insurance business funds in respect of services rendered by or to any other business carried on by the Company or by a person who, for the purposes of rule 3.4, is connected with it or is a subordinate company of it has been determined and where appropriate apportioned on terms which are believed to be no less than fair to those funds, and any exchange of assets representing such funds for other assets of the Company has been made at fair market value;
  - (c) that all guarantees given by the Company of the performance by a related company which would fall to be met by any long term insurance business fund have been disclosed in the return, and that the funds on which each such guarantee would fall has been identified therein;
  - (d) that the investment policy and practice of the Company in respect of the internal linked funds maintained was, during the financial year, consistent with any representations made to policyholders or potential policyholders of the Company;
  - (e) that the returns in respect of long term insurance business are not distorted by agreements with any other company carrying on insurance business with which the Company has financial, commercial or administrative links, or by any arrangements which could affect the apportionment of expenses and income; and
  - (f) that the Company has fully complied with the requirements of rule 3.5.

Certificate by the directors required by IPRU (INS) 9.34(a) and IPRU (INS) Appendix 9.6

Name of insurer Norwich Union Life (RBS) Limited

Global business

Financial year ended 31st December 2002

- **4** (a) that the systems and controls established and maintained by the Company in respect of its business complied at the end of the financial year with the following published guidance:
  - (i) Guidance Note P.1 'Systems and controls over the investments (and counterparty exposure) of insurers with particular reference to the use of derivatives';
  - (ii) 'The prevention of Money Laundering Guidance Notes for the UK Financial Sector' (revised December 2001) issued by the Joint Money Laundering Steering Group;

and it is reasonable to believe that those systems continued to so comply subsequently and will continue to so comply in future; and

- (b) the return has been prepared in accordance with the following published guidance:
  - (i) Guidance Note 4.1 'Guidance for insurers and auditors on the Valuation of Assets Rules';
  - (ii) Guidance Note 4.2 'Use of derivative contracts in insurance funds'; and
  - (iii) Guidance Note 9.1 'Preparation of Returns'.

 G N WITHERS Chief Executive
 <b>J A NEWMAN</b> Director
 M N URMSTON Director

26<sup>th</sup> March 2003

Certificate by the appointed actuary required by IPRU (INS) 9.34(b) and IPRU (INS) Appendix 9.6

Name of insurer Norwich Union Life (RBS) Limited

Global business

Financial year ended 31st December 2002

I certify:

- (a) (i) that in my opinion proper records have been kept by Norwich Union Life (RBS) Limited (the Company) adequate for the purpose of the valuation of the liabilities of its long term insurance business;
  - (ii) that the mathematical reserves as shown on Form 14, constitute proper provision as at 31<sup>st</sup> December 2002 for the long term insurance business liabilities (other than liabilities which had fallen due before the end of the financial year) including any increase in those liabilities arising from a distribution of surplus as a result of an investigation as at that date into the financial condition of the long term insurance business;
  - (iii) that for the purpose of sub-paragraph (ii) above, the liabilities have been assessed in accordance with the Determination of Liabilities Rules in the context of assets valued in accordance with the Valuation of Assets Rules, as shown in Form 13:
  - (iv) that the current versions of Guidance Notes, issued by the Institute of Actuaries and the Faculty of Actuaries, numbered GN1(effective date 1.12.01), GN2, GN7, GN8 (effective date 30.12.02), GN22 and GN25 have been complied with; and
  - (v) that in my opinion premiums for contracts entered into during the financial year and the income earned thereon are sufficient, on reasonable actuarial assumptions and taking into account the other financial resources of the Company that are available for the purpose, to enable the Company to meet its commitments in respect of those contracts and, in particular, to establish adequate mathematical reserves.
- (b) that the amount of the required minimum margin applicable to the Company's long term insurance business immediately following the end of the financial year (including any amounts resulting from any increase in liabilities arising from a distribution of surplus as a result of the investigation into the financial condition of the long term business) is £ 14,931,000.

M N Urmston

Appointed Actuary

26 March 2003

Report of the auditors to the directors pursuant to rule 9.35 of the Accounts and Statements Rules

Name of insurer Norwich Union Life (RBS) Limited

**Global Business** 

Financial year ended 31st December 2002

We have examined the following documents prepared by the company pursuant to the Accounts and Statements Rules set out in Chapter 9 to the Interim Prudential Sourcebook for Insurers ("the Rules") made by the Financial Services Authority under section 138 of the Financial Services and Markets Act 2000 (the "Act").

- Forms 9, 9A, 10, 13 to 16 and 40 to 45 (including the supplementary notes) ("the Forms");
- the statement required by rule 9.29 on page 33 ("the statement"); and
- the certificate signed in accordance with rule 9.34(a) on page 37 ("the certificate").

In the case of the certificate, our examination did not extend to:

- paragraph 1 in relation to the statements required by rules 9.30 and 9.36 concerning controllers and Information on the appointed actuary;
- b) paragraph 3(d) concerning the investment policy and practice of internal linked funds required by paragraph 4(d) of Appendix 9.6; and
- c) paragraph 4(a) in so far as it relates to controls with respect to Money Laundering.

This report is made solely to the company's directors, in accordance with rule 9.35 of the Accounts and Statements Rules. Our examination has been undertaken so that we might state to the company's directors those matters we are required by the Rules to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company for our examination, for this report, or for the opinions we have formed.

#### Respective responsibilities of the company and its auditors

The company is responsible for the preparation of an annual return (including the Forms, statement and certificate) under the provisions of the Rules. Under rule 9.11 the Forms and statement are required to be prepared in the manner set out in the Rules and to state fairly the information provided on the basis required by the Rules.

It is our responsibility to form an independent opinion as to whether the Forms and statement meet these requirements, and in the case of the certificate whether it was or was not unreasonable for the persons giving the certificate to have made the statement therein, and to report our opinions to you. Our responsibilities, as independent auditors, are established in the United Kingdom by Statute, the Auditing Practices Board and by our profession's ethical guidance.

#### Bases of opinions

We conducted our work in accordance with Practice Note 20 "The audit of insurers in the United Kingdom" issued by the Auditing Practices Board. Our work included examination, on a test basis, of evidence relevant to the amounts and disclosures in the Forms and statement. It also included an assessment of the significant estimates and judgements made by the company in the preparation of the Forms and statement.

We planned and performed our work so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the Forms and statement are free from material misstatement, whether caused by fraud or other irregularity or error, and comply with rule 9.11.

In the case of the certificate, the work performed involved a review of the procedures undertaken by the signatories to enable them to make the statements therein, and does not extend to an evaluation of the effectiveness of the company's internal control systems.

In giving our opinion we have relied on the certificate of the actuary on page 39 with respect to the mathematical reserves and the required minimum margin.

#### **Opinions**

In our opinion:

- (a) the Forms and statement fairly state the information provided on the basis required by the Rules and have been properly prepared in accordance with the provisions of those Rules; and
- (b) according to the information and explanations received by us:
  - (i) the certificate has been properly prepared in accordance with the provisions of the Rules; and
  - (ii) it was not unreasonable for the persons giving the certificate to have made the statements therein.