

# Norwich Union Life & Pensions Limited

Registered office: 2 Rougier Street, York, YO90 1UU

**Annual FSA Insurance Returns for the year ended  
31st December 2002**



Accounts and statements pursuant to the  
Financial Services and Markets Act 2000

Returns under the Accounts and Statements Rules

**Index to Appendices 9.1, 9.3, 9.4 and 9.6 of IPRU (INS)**

Name of insurer **Norwich Union Life & Pensions Limited**

Global Business

Financial year ended **31st December 2002**

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Returns under the Accounts and Statements Rules

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Name of insurer **Norwich Union Life & Pensions Limited**

Global Business

Financial year ended **31st December 2002**

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Returns under the Accounts and Statements Rules

**Covering page to form 9**

Name of insurer                    **Norwich Union Life & Pensions Limited**  
Global business  
Financial year ended            **31st December 2002**

.....                    **G N WITHERS**  
                                 Chief Executive

.....                    **J A NEWMAN**  
                                 Director

.....                    **M N URMSTON**  
                                 Director

26<sup>th</sup> March 2003

**Statement of solvency**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

R9	Company registration number 3253947	GL/UK/CM GL	Period ended			Units £000
			day	month	year	
			31	12	2002	
	As at the end of this financial year 1	As at the end of the previous year 2	Source			
			Form	Line	Column	

**GENERAL INSURANCE BUSINESS****Available assets**

Other than long term insurance business assets allocated towards general insurance business required minimum margin	11			See instructions 1 and 2
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**Required minimum margin**

Required minimum margin for general insurance business	12			12 . 49
Excess (deficiency) of available assets over the required minimum margin (11-12)	13			

**LONG TERM INSURANCE BUSINESS****Available assets**

Long term insurance business admissible assets	21	27651194	31275582	10 . 11
Other than long term insurance business assets allocated towards long term insurance business required minimum margin	22	368778	832574	See instructions 1 and 3
Total mathematical reserves (after distribution of surplus)	23	24950102	27641587	See instruction 4
Other insurance and non-insurance liabilities	24	721061	1393024	See instruction 5
Available assets for long term insurance business required minimum margin (21+22-23-24)	25	2348809	3073545	

**Implicit Items admitted under Rule 2.10(5) as modified**

Future profits	31	976526	1038250	
Zillmerising	32			
Hidden reserves	33			

Total of available assets and implicit items (25+31+32+33)	34	3325335	4111795	
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**Required minimum margin**

Required minimum margin for long term insurance business	41	1171831	1245900	60 . 69
Explicit required minimum margin (1/6 x 41, or minimum guarantee fund if greater)	42	195305	207650	
Excess (deficiency) of available assets over explicit required minimum margin (25-42)	43	2153504	2865895	
Excess (deficiency) of available assets and implicit items over the required minimum margin (34-41)	44	2153504	2865895	

**CONTINGENT LIABILITIES**

Quantifiable contingent liabilities in respect of other than long term insurance business as shown in a supplementary note to Form 15	51			See instruction 6
Quantifiable contingent liabilities in respect of long term insurance business as shown in a supplementary note to Form 14	52			See instruction 6

**Analysis of the effect of financial engineering on long-term available assets**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

	R9A	Company registration number 3253947	GL/UK/CM GL	Period ended			Units £000
				day	month	year	
				31	12	2002	
		As at the end of this financial year <b>1</b>	As at the end of the previous year <b>2</b>	Source			
Required minimum margin for long term insurance business	<b>11</b>	1171831					See instruction 2
Excess (deficiency) of available assets and implicit items over the required minimum margin	<b>12</b>	2153504					See instruction 3
Total available assets and implicit items (11+12)	<b>13</b>	3325335					
<b>Analysed as follows:</b>							
Value of implicit items	<b>14</b>	976526					See instruction 5
Financial reinsurance- ceded	<b>15</b>	123644					See instruction 6
Financial reinsurance- accepted	<b>16</b>						See instruction 7
Outstanding contingent loans	<b>17</b>						See instruction 8
Any other charges on future profits	<b>18</b>						See instruction 9
Sum of financial engineering adjustments (14+15-16+17+18)	<b>19</b>	1100170					
Other assets (13-19)	<b>20</b>	2225165					
Total available assets and implicit items (19+20)	<b>21</b>	3325335					

**Statement of net assets**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

	R10	Company registration number 3253947	GL/UK/CM GL	Period ended			Units £000
				day	month	year	
				31	12	2002	
				As at the end of this financial year			Source
				1			Form
				As at the end of the previous year			Line
				2			Column
Long term insurance business - admissible assets	11	27651194		31275582			13 . 89 . 1
Long term insurance business - liabilities and margins	12	27651194		31275582			14 . 59 . 1

Other than Long term insurance business - admissible assets	21	383156		882253			13 . 89 . 1	
Other than Long term insurance business - liabilities	22	14378		49679			15 . 69 . 1	
Net admissible assets (21-22)	23	368778		832574				
Other assets allowed to be taken into account in covering the required minimum margin		Unpaid amounts (including share premium) on partly paid shares	24					
		Supplementary contributions for a mutual carrying on general insurance business	25					
Liabilities allowed to be left out of account in covering the required minimum margin		Subordinated loan capital	26					
		Cumulative preference share capital	27					
Available assets (23 to 27)	29	368778		832574				

**Represented by:**

Paid up share capital (other than cumulative preference share capital)	51	977893		977893			
Amounts included in lines 24 to 27 above	52						
Amounts representing the balance of net assets	56	(609115)		(145319)			
Total (51 to 56) and equal to line 29 above	59	368778		832574			

**Movement of balance of net assets for solvency purposes - as per line 56**

Balance brought forward at the beginning of the financial year	61	(145319)		(328947)			10 . 56 . 2
Retained profit/(loss) for the financial year	62	(237961)		259366			16 . 59 . 1
Movement in asset valuation differences	63	(222501)		(152242)			See instruction 2
Decrease/(increase) in the provision for adverse changes	64						See instruction 3
Other movements (particulars to be specified by way of supplementary note)	65	(3334)		76504			
Balance carried forward at the end of the financial year (61 to 65)	69	(609115)		(145319)			

**Analysis of admissible assets**

Name of insurer **Norwich Union Life & Pensions Limited**  
 Global business  
 Financial year ended **31st December 2002**  
 Category of assets **Total other than long term insurance business assets**

		Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
				day	month	year			
		<b>R13</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>1</b>
<b>Investments</b>					As at the end of this financial year		As at the end of the previous year		
					<b>1</b>		<b>2</b>		
Land and buildings					<b>11</b>				
Investments in group undertakings and participating interests	UK insurance business dependants	Shares	<b>21</b>	130622	163397				
		Debt securities issued by, and loans to, dependants	<b>22</b>						
	Other insurance dependants	Shares	<b>23</b>	47967	272431				
		Debt securities issued by, and loans to, dependants	<b>24</b>						
	Non-insurance dependants	Shares	<b>25</b>	85723	54319				
		Debt securities issued by, and loans to, dependants	<b>26</b>	5000	5000				
	Other group undertakings and participating interests	Shares	<b>27</b>						
		Debt securities issued by, and loans to, group undertakings	<b>28</b>						
		Participating interests	<b>29</b>						
		Debt securities issued by, and loans to, undertakings in which the insurer has a participating interest	<b>30</b>						
Total sheet 1 (11 to 30)					<b>39</b>	269312	495147		

**Analysis of admissible assets**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**Category of assets **Total other than long term insurance business assets**

	Company registration number	GL/UK/CM	Period ended			Units	Category of assets		
			day	month	year				
	<b>R13</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>1</b>	
<b>Investments (continued)</b>							As at the end of this financial year	As at the end of the previous year	
<b>Deposits with ceding undertakings</b>							<b>1</b>	<b>2</b>	
<b>Assets held to cover linked liabilities</b>									
Other financial investments	Equity shares			<b>41</b>	6986				
	Other shares and other variable yield securities			<b>42</b>					
	Holdings in collective investment schemes			<b>43</b>	2726			34139	
	Rights under derivative contracts			<b>44</b>					
	Debt securities and other fixed income securities	Fixed interest	Approved securities		<b>45</b>				
			Other		<b>46</b>	25000			
		Variable interest	Approved securities		<b>47</b>				
			Other		<b>48</b>				
	Participation in investment pools			<b>49</b>					
	Loans secured by mortgages			<b>50</b>					
	Other loans	Loans to public or local authorities and nationalised industries or undertakings			<b>51</b>				
		Loans secured by policies of insurance issued by the company			<b>52</b>				
		Other			<b>53</b>				
	Deposits with approved credit institutions and approved financial institutions	Withdrawal subject to a time restriction of one month or less			<b>54</b>				327094
		Withdrawal subject to a time restriction of more than one month			<b>55</b>				
	Other			<b>56</b>					
Deposits with ceding undertakings			<b>57</b>						
Assets held to match linked liabilities	Index linked			<b>58</b>					
	Property linked			<b>59</b>					
Reinsurers' share of technical provisions	Provision for unearned premiums			<b>60</b>					
	Claims outstanding			<b>61</b>					
	Provision for unexpired risks			<b>62</b>					
	Other			<b>63</b>					
Total sheet 2 (41 to 63)				<b>69</b>	34712			361233	

**Analysis of admissible assets**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**Category of assets **Total other than long term insurance business assets**

		Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
		R13	3253947	GL	31	12	2002	£000	1
					day	month	year		
<b>Debtors</b>							As at the end of this financial year	As at the end of the previous year	
<b>Other assets</b>							<b>1</b>	<b>2</b>	
Debtors arising out of direct insurance operations	Policyholders			<b>71</b>					
	Intermediaries			<b>72</b>					
Salvage and subrogation recoveries				<b>73</b>					
Debtors arising out of reinsurance operations	Due from ceding insurers and intermediaries under reinsurance business accepted			<b>74</b>					
	Due from reinsurers and intermediaries under reinsurance contracts ceded			<b>75</b>					
Other debtors	Due from dependants	Due in 12 months or less after the end of the financial year		<b>76</b>					18583
		Due more than 12 months after the end of the financial year		<b>77</b>					
	Other	Due in 12 months or less after the end of the financial year		<b>78</b>			6276		
		Due more than 12 months after the end of the financial year		<b>79</b>					
Tangible assets				<b>80</b>					
Cash at bank and in hand	Deposits not subject to time restriction on withdrawal, with approved credit institutions and approved financial institutions and local authorities			<b>81</b>			72734		7052
	Cash in hand			<b>82</b>					238
Other assets (particulars to be specified by way of supplementary note)				<b>83</b>					
Prepayments and accrued income	Accrued interest and rent			<b>84</b>			122		
	Deferred acquisition costs			<b>85</b>					
	Other prepayments and accrued income			<b>86</b>					
Deductions (under rules 4.14(2)(b) and 4.14(3)) from the aggregate value of assets				<b>87</b>					
Total sheet 3 (71 to 86 less 87)				<b>88</b>			79132		25873
Grand total of admissible assets (39+69+88)				<b>89</b>			383156		882253
<b>Reconciliation to asset values determined in accordance with the insurance accounts rules</b>									
Total admissible assets (as per line 89 above)				<b>91</b>			383156		882253
Total assets in excess of the admissibility limits of Appendix 4.2 (as valued in accordance with those Rules before applying admissibility limits)				<b>92</b>					
Solvency margin deduction for subsidiary undertakings which are insurance undertakings				<b>93</b>					478544
Other differences in the valuation of assets (other than for assets not valued above)				<b>94</b>			698760		(4085)
Assets of a type not valued above, (as valued in accordance with the insurance accounts rules)				<b>95</b>			6900		8700
Total assets determined in accordance with the insurance accounts rules (91 to 95)				<b>99</b>			1088816		1365412
Amounts included in line 89 attributable to debts due from related insurers, other than those under contracts of insurance or reinsurance				<b>100</b>					18583

**Analysis of admissible assets**

Name of insurer **Norwich Union Life & Pensions Limited**  
 Global business  
 Financial year ended **31st December 2002**  
 Category of assets **Total long term insurance business assets**

		Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
		R13	3253947	GL	31	12	2002	£000	10
					day	month	year		
<b>Investments</b>					As at the end of this financial year		As at the end of the previous year		
					<b>1</b>	<b>2</b>			
Land and buildings					<b>11</b>	3426850	3828201		
Investments in group undertakings and participating interests	UK insurance business dependants	Shares	<b>21</b>						
		Debt securities issued by, and loans to, dependants	<b>22</b>						
	Other insurance dependants	Shares	<b>23</b>						
		Debt securities issued by, and loans to, dependants	<b>24</b>						
	Non-insurance dependants	Shares	<b>25</b>	36079	25391				
		Debt securities issued by, and loans to, dependants	<b>26</b>	947719	845191				
	Other group undertakings and participating interests	Shares	<b>27</b>						
		Debt securities issued by, and loans to, group undertakings	<b>28</b>	326022	316561				
		Participating interests	<b>29</b>						
		Debt securities issued by, and loans to, undertakings in which the insurer has a participating interest	<b>30</b>						
Total sheet 1 (11 to 30)					<b>39</b>	4736670	5015344		

**Analysis of admissible assets**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**Category of assets **Total long term insurance business assets**

	Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
			day	month	year			
	<b>R13</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>10</b>
<b>Investments (continued)</b>				As at the end of this financial year		As at the end of the previous year		
<b>Deposits with ceding undertakings</b>				<b>1</b>		<b>2</b>		
<b>Assets held to cover linked liabilities</b>								
Other financial investments	Equity shares		<b>41</b>	8214134		14116760		
	Other shares and other variable yield securities		<b>42</b>					
	Holdings in collective investment schemes		<b>43</b>	306386		889960		
	Rights under derivative contracts		<b>44</b>	40004		17582		
	Debt securities and other fixed income securities	Fixed interest	Approved securities	<b>45</b>	8163489		6355432	
			Other	<b>46</b>	4980651		3350201	
		Variable interest	Approved securities	<b>47</b>	17424		5949	
			Other	<b>48</b>	70712		2477	
	Participation in investment pools		<b>49</b>					
	Loans secured by mortgages		<b>50</b>	551		525		
	Other loans	Loans to public or local authorities and nationalised industries or undertakings		<b>51</b>				
		Loans secured by policies of insurance issued by the company		<b>52</b>	93139		111211	
		Other		<b>53</b>	668		43	
	Deposits with approved credit institutions and approved financial institutions	Withdrawal subject to a time restriction of one month or less		<b>54</b>	91477		105471	
		Withdrawal subject to a time restriction of more than one month		<b>55</b>				
	Other		<b>56</b>			14474		
	Deposits with ceding undertakings		<b>57</b>					
Assets held to match linked liabilities	Index linked		<b>58</b>	71071		67264		
	Property linked		<b>59</b>					
Reinsurers' share of technical provisions	Provision for unearned premiums		<b>60</b>					
	Claims outstanding		<b>61</b>					
	Provision for unexpired risks		<b>62</b>					
	Other		<b>63</b>					
Total sheet 2 (41 to 63)			<b>69</b>	22049706		25037349		

**Analysis of admissible assets**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**Category of assets **Total long term insurance business assets**

		Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
		R13	3253947	GL	31	12	2002	£000	10
					day	month	year		
<b>Debtors</b>					As at the end of this financial year			As at the end of the previous year	
<b>Other assets</b>					1			2	
Debtors arising out of direct insurance operations	Policyholders			71	59116			109774	
	Intermediaries			72	43061			20728	
Salvage and subrogation recoveries				73					
Debtors arising out of reinsurance operations	Due from ceding insurers and intermediaries under reinsurance business accepted			74	36853			26393	
	Due from reinsurers and intermediaries under reinsurance contracts ceded			75					
Other debtors	Due from dependants	Due in 12 months or less after the end of the financial year		76	28077			762	
		Due more than 12 months after the end of the financial year		77					
	Other	Due in 12 months or less after the end of the financial year		78	378488			893807	
		Due more than 12 months after the end of the financial year		79					
Tangible assets				80	16			180	
Cash at bank and in hand	Deposits not subject to time restriction on withdrawal, with approved credit institutions and approved financial institutions and local authorities			81	115293			4658	
	Cash in hand			82					
Other assets (particulars to be specified by way of supplementary note)				83					
Prepayments and accrued income	Accrued interest and rent			84	202543			164364	
	Deferred acquisition costs			85					
	Other prepayments and accrued income			86	1371			2223	
Deductions (under rules 4.14(2)(b) and 4.14(3)) from the aggregate value of assets				87					
Total sheet 3 (71 to 86 less 87)				88	864818			1222889	
Grand total of admissible assets (39+69+88)				89	27651194			31275582	
<b>Reconciliation to asset values determined in accordance with the insurance accounts rules</b>									
Total admissible assets (as per line 89 above)				91	27651194			31275582	
Total assets in excess of the admissibility limits of Appendix 4.2 (as valued in accordance with those Rules before applying admissibility limits)				92					
Solvency margin deduction for subsidiary undertakings which are insurance undertakings				93					
Other differences in the valuation of assets (other than for assets not valued above)				94	28853			11915	
Assets of a type not valued above, (as valued in accordance with the insurance accounts rules)				95					
Total assets determined in accordance with the insurance accounts rules (91 to 95)				99	27680047			31287497	
Amounts included in line 89 attributable to debts due from related insurers, other than those under contracts of insurance or reinsurance				100	83419			1463064	

**Analysis of admissible assets**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**Category of assets **With Profit.**

			Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
			R13	3253947	GL	31	12	2002	£000	90
						day	month	year		
<b>Investments</b>						As at the end of this financial year			As at the end of the previous year	
						<b>1</b>			<b>2</b>	
Land and buildings						<b>11</b>	3426850		3498385	
Investments in group undertakings and participating interests	UK insurance business dependants	Shares				<b>21</b>				
		Debt securities issued by, and loans to, dependants				<b>22</b>				
	Other insurance dependants	Shares				<b>23</b>				
		Debt securities issued by, and loans to, dependants				<b>24</b>				
	Non-insurance dependants	Shares				<b>25</b>	16066		19211	
		Debt securities issued by, and loans to, dependants				<b>26</b>	514199		399187	
	Other group undertakings and participating interests	Shares				<b>27</b>				
		Debt securities issued by, and loans to, group undertakings				<b>28</b>	205379		195187	
		Participating interests				<b>29</b>				
		Debt securities issued by, and loans to, undertakings in which the insurer has a participating interest				<b>30</b>				
Total sheet 1 (11 to 30)						<b>39</b>	4162494		4111970	

**Analysis of admissible assets**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**Category of assets **With Profit.**

	Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
			day	month	year			
	<b>R13</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>90</b>
<b>Investments (continued)</b>				As at the end of this financial year		As at the end of the previous year		
<b>Deposits with ceding undertakings</b>				<b>1</b>		<b>2</b>		
<b>Assets held to cover linked liabilities</b>								
Other financial investments	Equity shares		<b>41</b>	8186600		14082892		
	Other shares and other variable yield securities		<b>42</b>					
	Holdings in collective investment schemes		<b>43</b>	306386		820013		
	Rights under derivative contracts		<b>44</b>	40004		17582		
	Debt securities and other fixed income securities	Fixed interest	Approved securities	<b>45</b>	7597081		5708643	
			Other	<b>46</b>	4375105		2995262	
		Variable interest	Approved securities	<b>47</b>	11454			
			Other	<b>48</b>	70712		2477	
	Participation in investment pools		<b>49</b>					
	Loans secured by mortgages		<b>50</b>					
	Other loans	Loans to public or local authorities and nationalised industries or undertakings		<b>51</b>				
		Loans secured by policies of insurance issued by the company		<b>52</b>	90709		107270	
		Other		<b>53</b>				
	Deposits with approved credit institutions and approved financial institutions	Withdrawal subject to a time restriction of one month or less		<b>54</b>	28471		87657	
		Withdrawal subject to a time restriction of more than one month		<b>55</b>				
	Other		<b>56</b>			13224		
Deposits with ceding undertakings		<b>57</b>						
Assets held to match linked liabilities	Index linked		<b>58</b>					
	Property linked		<b>59</b>					
Reinsurers' share of technical provisions	Provision for unearned premiums		<b>60</b>					
	Claims outstanding		<b>61</b>					
	Provision for unexpired risks		<b>62</b>					
	Other		<b>63</b>					
Total sheet 2 (41 to 63)			<b>69</b>	20706522		23835020		

**Analysis of admissible assets**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**Category of assets **With Profit.**

		Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
		R13	3253947	GL	31	12	2002	£000	90
				day	month	year			
<b>Debtors</b>							As at the end of this financial year 1	As at the end of the previous year 2	
<b>Other assets</b>									
Debtors arising out of direct insurance operations	Policyholders			71	50323		70074		
	Intermediaries			72					
Salvage and subrogation recoveries				73					
Debtors arising out of reinsurance operations	Due from ceding insurers and intermediaries under reinsurance business accepted			74					
	Due from reinsurers and intermediaries under reinsurance contracts ceded			75					
Other debtors	Due from dependants	Due in 12 months or less after the end of the financial year		76	24965				
		Due more than 12 months after the end of the financial year		77					
	Other	Due in 12 months or less after the end of the financial year		78	272216		382218		
		Due more than 12 months after the end of the financial year		79					
Tangible assets				80					
Cash at bank and in hand	Deposits not subject to time restriction on withdrawal, with approved credit institutions and approved financial institutions and local authorities			81	(12790)				
	Cash in hand			82					
Other assets (particulars to be specified by way of supplementary note)				83					
Prepayments and accrued income	Accrued interest and rent			84	175988		139301		
	Deferred acquisition costs			85					
	Other prepayments and accrued income			86					
Deductions (under rules 4.14(2)(b) and 4.14(3)) from the aggregate value of assets				87					
Total sheet 3 (71 to 86 less 87)				88	510702		591593		
Grand total of admissible assets (39+69+88)				89	25379718		28538583		
<b>Reconciliation to asset values determined in accordance with the insurance accounts rules</b>									
Total admissible assets (as per line 89 above)				91	25379718		28538583		
Total assets in excess of the admissibility limits of Appendix 4.2 (as valued in accordance with those Rules before applying admissibility limits)				92					
Solvency margin deduction for subsidiary undertakings which are insurance undertakings				93					
Other differences in the valuation of assets (other than for assets not valued above)				94	57388		53275		
Assets of a type not valued above, (as valued in accordance with the insurance accounts rules)				95					
Total assets determined in accordance with the insurance accounts rules (91 to 95)				99	25437106		28591858		
Amounts included in line 89 attributable to debts due from related insurers, other than those under contracts of insurance or reinsurance				100	23875		572416		

**Analysis of admissible assets**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**Category of assets **Non Profit**

		Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
				day	month	year			
		<b>R13</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>91</b>
<b>Investments</b>					As at the end of this financial year		As at the end of the previous year		
					<b>1</b>		<b>2</b>		
Land and buildings					<b>11</b>			<b>329816</b>	
Investments in group undertakings and participating interests	UK insurance business dependants	Shares	<b>21</b>						
		Debt securities issued by, and loans to, dependants	<b>22</b>						
	Other insurance dependants	Shares	<b>23</b>						
		Debt securities issued by, and loans to, dependants	<b>24</b>						
	Non-insurance dependants	Shares	<b>25</b>		20013		6180		
		Debt securities issued by, and loans to, dependants	<b>26</b>		433520		446004		
	Other group undertakings and participating interests	Shares	<b>27</b>						
		Debt securities issued by, and loans to, group undertakings	<b>28</b>		120643		121374		
		Participating interests	<b>29</b>						
		Debt securities issued by, and loans to, undertakings in which the insurer has a participating interest	<b>30</b>						
Total sheet 1 (11 to 30)					<b>39</b>		<b>574176</b>	<b>903374</b>	

**Analysis of admissible assets**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**Category of assets **Non Profit**

	Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
			day	month	year			
	<b>R13</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>91</b>
<b>Investments (continued)</b>				As at the end of this financial year		As at the end of the previous year		
<b>Deposits with ceding undertakings</b>				<b>1</b>		<b>2</b>		
<b>Assets held to cover linked liabilities</b>								
Other financial investments	Equity shares			<b>41</b>		19769	26894	
	Other shares and other variable yield securities			<b>42</b>				
	Holdings in collective investment schemes			<b>43</b>			69947	
	Rights under derivative contracts			<b>44</b>				
	Debt securities and other fixed income securities	Fixed interest	Approved securities	<b>45</b>		523754	606835	
			Other	<b>46</b>		605546	354939	
		Variable interest	Approved securities	<b>47</b>		5970	5949	
			Other	<b>48</b>				
	Participation in investment pools			<b>49</b>				
	Loans secured by mortgages			<b>50</b>				
	Other loans	Loans to public or local authorities and nationalised industries or undertakings		<b>51</b>				
		Loans secured by policies of insurance issued by the company		<b>52</b>		2430	3448	
		Other		<b>53</b>		43	43	
	Deposits with approved credit institutions and approved financial institutions	Withdrawal subject to a time restriction of one month or less		<b>54</b>		63006	16116	
		Withdrawal subject to a time restriction of more than one month		<b>55</b>				
Other			<b>56</b>			1250		
Deposits with ceding undertakings			<b>57</b>					
Assets held to match linked liabilities	Index linked		<b>58</b>		71071	67264		
	Property linked		<b>59</b>					
Reinsurers' share of technical provisions	Provision for unearned premiums		<b>60</b>					
	Claims outstanding		<b>61</b>					
	Provision for unexpired risks		<b>62</b>					
	Other		<b>63</b>					
Total sheet 2 (41 to 63)			<b>69</b>		1291589	1152685		

**Analysis of admissible assets**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**Category of assets **Non Profit**

		Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
		R13	3253947	GL	31	12	2002	£000	91
					day	month	year		
<b>Debtors</b>					As at the end of this financial year			As at the end of the previous year	
<b>Other assets</b>					1			2	
Debtors arising out of direct insurance operations	Policyholders			71	8793			38793	
	Intermediaries			72	42505			20706	
Salvage and subrogation recoveries				73					
Debtors arising out of reinsurance operations	Due from ceding insurers and intermediaries under reinsurance business accepted			74	36853			26393	
	Due from reinsurers and intermediaries under reinsurance contracts ceded			75					
Other debtors	Due from dependants	Due in 12 months or less after the end of the financial year		76	3112			762	
		Due more than 12 months after the end of the financial year		77					
	Other	Due in 12 months or less after the end of the financial year		78	94404			502737	
		Due more than 12 months after the end of the financial year		79					
Tangible assets				80	16			180	
Cash at bank and in hand	Deposits not subject to time restriction on withdrawal, with approved credit institutions and approved financial institutions and local authorities			81	115758				
	Cash in hand			82					
Other assets (particulars to be specified by way of supplementary note)				83					
Prepayments and accrued income	Accrued interest and rent			84	25031			24110	
	Deferred acquisition costs			85					
	Other prepayments and accrued income			86				2223	
Deductions (under rules 4.14(2)(b) and 4.14(3)) from the aggregate value of assets				87					
Total sheet 3 (71 to 86 less 87)				88	326472			615904	
Grand total of admissible assets (39+69+88)				89	2192237			2671963	
<b>Reconciliation to asset values determined in accordance with the insurance accounts rules</b>									
Total admissible assets (as per line 89 above)				91	2192237			2671963	
Total assets in excess of the admissibility limits of Appendix 4.2 (as valued in accordance with those Rules before applying admissibility limits)				92					
Solvency margin deduction for subsidiary undertakings which are insurance undertakings				93					
Other differences in the valuation of assets (other than for assets not valued above)				94	(28570)			(42700)	
Assets of a type not valued above, (as valued in accordance with the insurance accounts rules)				95					
Total assets determined in accordance with the insurance accounts rules (91 to 95)				99	2163667			2629263	
Amounts included in line 89 attributable to debts due from related insurers, other than those under contracts of insurance or reinsurance				100	59544			890648	

**Analysis of admissible assets**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**Category of assets **Belgium**

			Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
			R13	3253947	GL	31	12	2002	£000	95
						day	month	year		
<b>Investments</b>						As at the end of this financial year		As at the end of the previous year		
						1		2		
Land and buildings						11				
Investments in group undertakings and participating interests	UK insurance business dependants	Shares	21							
		Debt securities issued by, and loans to, dependants	22							
	Other insurance dependants	Shares	23							
		Debt securities issued by, and loans to, dependants	24							
	Non-insurance dependants	Shares	25							
		Debt securities issued by, and loans to, dependants	26							
	Other group undertakings and participating interests	Shares	27							
		Debt securities issued by, and loans to, group undertakings	28							
		Participating interests	29							
		Debt securities issued by, and loans to, undertakings in which the insurer has a participating interest	30							
Total sheet 1 (11 to 30)						39				

**Analysis of admissible assets**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**Category of assets **Belgium**

	Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
			day	month	year			
	<b>R13</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>95</b>
<b>Investments (continued)</b>				As at the end of this financial year		As at the end of the previous year		
<b>Deposits with ceding undertakings</b>				<b>1</b>		<b>2</b>		
<b>Assets held to cover linked liabilities</b>								
Other financial investments	Equity shares			<b>41</b>		<b>7765</b>	<b>6974</b>	
	Other shares and other variable yield securities			<b>42</b>				
	Holdings in collective investment schemes			<b>43</b>				
	Rights under derivative contracts			<b>44</b>				
	Debt securities and other fixed income securities	Fixed interest	Approved securities	<b>45</b>		<b>42654</b>	<b>39954</b>	
			Other	<b>46</b>				
		Variable interest	Approved securities	<b>47</b>				
			Other	<b>48</b>				
	Participation in investment pools			<b>49</b>				
	Loans secured by mortgages			<b>50</b>		<b>551</b>	<b>525</b>	
	Other loans	Loans to public or local authorities and nationalised industries or undertakings		<b>51</b>				
		Loans secured by policies of insurance issued by the company		<b>52</b>			<b>493</b>	
		Other		<b>53</b>		<b>625</b>		
	Deposits with approved credit institutions and approved financial institutions	Withdrawal subject to a time restriction of one month or less		<b>54</b>			<b>1698</b>	
		Withdrawal subject to a time restriction of more than one month		<b>55</b>				
Other			<b>56</b>					
Deposits with ceding undertakings			<b>57</b>					
Assets held to match linked liabilities	Index linked		<b>58</b>					
	Property linked		<b>59</b>					
Reinsurers' share of technical provisions	Provision for unearned premiums		<b>60</b>					
	Claims outstanding		<b>61</b>					
	Provision for unexpired risks		<b>62</b>					
	Other		<b>63</b>					
Total sheet 2 (41 to 63)			<b>69</b>		<b>51595</b>	<b>49644</b>		

**Analysis of admissible assets**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**Category of assets **Belgium**

		Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
		R13	3253947	GL	31	12	2002	£000	95
				day	month	year			
<b>Debtors</b>							As at the end of this financial year 1	As at the end of the previous year 2	
<b>Other assets</b>									
Debtors arising out of direct insurance operations	Policyholders			71			907		
	Intermediaries			72	556		22		
Salvage and subrogation recoveries				73					
Debtors arising out of reinsurance operations	Due from ceding insurers and intermediaries under reinsurance business accepted			74					
	Due from reinsurers and intermediaries under reinsurance contracts ceded			75					
Other debtors	Due from dependants	Due in 12 months or less after the end of the financial year		76					
		Due more than 12 months after the end of the financial year		77					
	Other	Due in 12 months or less after the end of the financial year		78	11868		8852		
		Due more than 12 months after the end of the financial year		79					
Tangible assets				80					
Cash at bank and in hand	Deposits not subject to time restriction on withdrawal, with approved credit institutions and approved financial institutions and local authorities			81	12325		4658		
	Cash in hand			82					
Other assets (particulars to be specified by way of supplementary note)				83					
Prepayments and accrued income	Accrued interest and rent			84	1524		953		
	Deferred acquisition costs			85					
	Other prepayments and accrued income			86	1371				
Deductions (under rules 4.14(2)(b) and 4.14(3)) from the aggregate value of assets				87					
Total sheet 3 (71 to 86 less 87)				88	27644		15392		
Grand total of admissible assets (39+69+88)				89	79239		65036		
<b>Reconciliation to asset values determined in accordance with the insurance accounts rules</b>									
Total admissible assets (as per line 89 above)				91	79239		65036		
Total assets in excess of the admissibility limits of Appendix 4.2 (as valued in accordance with those Rules before applying admissibility limits)				92					
Solvency margin deduction for subsidiary undertakings which are insurance undertakings				93					
Other differences in the valuation of assets (other than for assets not valued above)				94	35		1340		
Assets of a type not valued above, (as valued in accordance with the insurance accounts rules)				95					
Total assets determined in accordance with the insurance accounts rules (91 to 95)				99	79274		66376		
Amounts included in line 89 attributable to debts due from related insurers, other than those under contracts of insurance or reinsurance				100					

**Long term insurance business liabilities and margins**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**Category of assets **Total long term insurance business assets**

		Company registration number	GL/UK/CM	Period ended			Units	Category of assets
				day	month	year		
R14		3253947	GL	31	12	2002	£000	10
			As at the end of this financial year 1	As at the end of the previous year 2		Source		
Mathematical reserves, after distribution of surplus		11	24950102	27311260		See Instruction 2		
Cash bonuses which had not been paid to policyholders prior to end of the financial year		12				See Instruction 3		
Balance of surplus/(valuation deficit)		13	695248	770248		See Instruction 4		
Long term insurance business fund carried forward (11 to 13)		14	25645350	28081508		See Instruction 5		
Claims outstanding which had fallen due for payment before the end of the financial year		Gross amount	15	85091	97192			
		Reinsurers' share	16					
		Net (15-16)	17	85091	97192			
Provisions for other risks and charges	Taxation	21	16069					
	Other	22	192	489				
Deposits received from reinsurers		23	9978	8968				
Creditors and other liabilities	Arising out of insurance operations	Direct insurance business	31	137093	108039			
		Reinsurance accepted	32	15282				
		Reinsurance ceded	33	1598	3542			
	Debenture loans	Secured	34					
		Unsecured	35	29589	30956			
	Amounts owed to credit institutions		36	2356				
	Other creditors	Taxation	37	152850	68624			
		Other	38	209068	1016840			
Accruals and deferred income		39	61895	58374				
Provision for adverse changes (calculated in accordance with rule 5.3)		41						
Total other insurance and non-insurance liabilities (17 to 41)		49	721061	1393024				
Excess of the value of net admissible assets		51	1284783	1801050		See Instruction 6		
Total liabilities and margins		59	27651194	31275582				
Amounts included in line 59 attributable to liabilities to related companies, other than those under contracts of insurance or reinsurance		61	80825	259000				
Amounts included in line 59 attributable to liabilities in respect of property linked benefits		62						
Amount of any additional mathematical reserves included in line 51 which have been taken into account in the appointed actuary's certificate		63		330327		See Instruction 7		

**Long term insurance business liabilities and margins**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**Category of assets **With Profit.**

		Company registration number	GL/UK/CM	Period ended			Units	Category of assets		
				day	month	year				
		R14	3253947	GL	31	12	2002	£000	90	
				As at the end of this financial year 1	As at the end of the previous year 2		Source			
Mathematical reserves, after distribution of surplus		11	23409474	25501647	See Instruction 2					
Cash bonuses which had not been paid to policyholders prior to end of the financial year		12			See Instruction 3					
Balance of surplus/(valuation deficit)		13	695248	770248	See Instruction 4					
Long term insurance business fund carried forward (11 to 13)		14	24104722	26271895	See Instruction 5					
Claims outstanding which had fallen due for payment before the end of the financial year	Gross amount	15	50013	59358						
	Reinsurers' share	16								
	Net (15-16)	17	50013	59358						
Provisions for other risks and charges	Taxation	21	16069							
	Other	22								
Deposits received from reinsurers		23								
Creditors and other liabilities	Arising out of insurance operations	Direct insurance business	31	70410	58543					
		Reinsurance accepted	32	15282						
		Reinsurance ceded	33							
	Debenture loans	Secured	34							
		Unsecured	35	19256	18145					
	Amounts owed to credit institutions		36	2356						
	Other creditors	Taxation	37	177536	76473					
		Other	38	155999	753841					
Accruals and deferred income		39	55269	51029						
Provision for adverse changes (calculated in accordance with rule 5.3)		41								
Total other insurance and non-insurance liabilities (17 to 41)		49	562190	1017389						
Excess of the value of net admissible assets		51	712806	1249299	See Instruction 6					
Total liabilities and margins		59	25379718	28538583						
Amounts included in line 59 attributable to liabilities to related companies, other than those under contracts of insurance or reinsurance		61	45421	112332						
Amounts included in line 59 attributable to liabilities in respect of property linked benefits		62								
Amount of any additional mathematical reserves included in line 51 which have been taken into account in the appointed actuary's certificate		63		330327	See Instruction 7					

**Long term insurance business liabilities and margins**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**Category of assets **Non Profit**

	Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
			day	month	year			
	<b>R14</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>91</b>
			As at the end of this financial year <b>1</b>	As at the end of the previous year <b>2</b>	Source			
Mathematical reserves, after distribution of surplus	<b>11</b>	1505408	1778447	See Instruction 2				
Cash bonuses which had not been paid to policyholders prior to end of the financial year	<b>12</b>			See Instruction 3				
Balance of surplus/(valuation deficit)	<b>13</b>			See Instruction 4				
Long term insurance business fund carried forward (11 to 13)	<b>14</b>	1505408	1778447	See Instruction 5				
Claims outstanding which had fallen due for payment before the end of the financial year	Gross amount	<b>15</b>	35078	37834				
	Reinsurers' share	<b>16</b>						
	Net (15-16)	<b>17</b>	35078	37834				
Provisions for other risks and charges	Taxation	<b>21</b>						
	Other	<b>22</b>						
Deposits received from reinsurers	<b>23</b>							
Creditors and other liabilities	Arising out of insurance operations	Direct insurance business	<b>31</b>	65107	46376			
		Reinsurance accepted	<b>32</b>					
		Reinsurance ceded	<b>33</b>	1546	1523			
	Debenture loans	Secured	<b>34</b>					
		Unsecured	<b>35</b>	10333	12811			
	Amounts owed to credit institutions	<b>36</b>						
	Other creditors	Taxation	<b>37</b>	(24686)	(7421)			
		Other	<b>38</b>	33783	255205			
Accruals and deferred income	<b>39</b>		5510					
Provision for adverse changes (calculated in accordance with rule 5.3)	<b>41</b>							
Total other insurance and non-insurance liabilities (17 to 41)	<b>49</b>	121161	351838					
Excess of the value of net admissible assets	<b>51</b>	565668	541678	See Instruction 6				
Total liabilities and margins	<b>59</b>	2192237	2671963					
Amounts included in line 59 attributable to liabilities to related companies, other than those under contracts of insurance or reinsurance	<b>61</b>	29532	107270					
Amounts included in line 59 attributable to liabilities in respect of property linked benefits	<b>62</b>							
Amount of any additional mathematical reserves included in line 51 which have been taken into account in the appointed actuary's certificate	<b>63</b>			See Instruction 7				

**Long term insurance business liabilities and margins**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**Category of assets **Belgium**

	Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
			day	month	year			
	<b>R14</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>95</b>
			As at the end of this financial year <b>1</b>	As at the end of the previous year <b>2</b>	Source			
Mathematical reserves, after distribution of surplus	<b>11</b>	<b>35220</b>	<b>31166</b>	See Instruction 2				
Cash bonuses which had not been paid to policyholders prior to end of the financial year	<b>12</b>			See Instruction 3				
Balance of surplus/(valuation deficit)	<b>13</b>			See Instruction 4				
Long term insurance business fund carried forward (11 to 13)	<b>14</b>	<b>35220</b>	<b>31166</b>	See Instruction 5				
Claims outstanding which had fallen due for payment before the end of the financial year	Gross amount	<b>15</b>						
	Reinsurers' share	<b>16</b>						
	Net (15-16)	<b>17</b>						
Provisions for other risks and charges	Taxation	<b>21</b>						
	Other	<b>22</b>	<b>192</b>	<b>489</b>				
Deposits received from reinsurers	<b>23</b>	<b>9978</b>	<b>8968</b>					
Creditors and other liabilities	Arising out of insurance operations	Direct insurance business	<b>31</b>	<b>1576</b>	<b>3120</b>			
		Reinsurance accepted	<b>32</b>					
		Reinsurance ceded	<b>33</b>	<b>52</b>	<b>2019</b>			
	Debenture loans	Secured	<b>34</b>					
		Unsecured	<b>35</b>					
	Amounts owed to credit institutions	<b>36</b>						
	Other creditors	Taxation	<b>37</b>		<b>(428)</b>			
		Other	<b>38</b>	<b>19286</b>	<b>7794</b>			
Accruals and deferred income	<b>39</b>	<b>6626</b>	<b>1835</b>					
Provision for adverse changes (calculated in accordance with rule 5.3)	<b>41</b>							
Total other insurance and non-insurance liabilities (17 to 41)	<b>49</b>	<b>37710</b>	<b>23797</b>					
Excess of the value of net admissible assets	<b>51</b>	<b>6309</b>	<b>10073</b>	See Instruction 6				
Total liabilities and margins	<b>59</b>	<b>79239</b>	<b>65036</b>					
Amounts included in line 59 attributable to liabilities to related companies, other than those under contracts of insurance or reinsurance	<b>61</b>	<b>5872</b>	<b>367</b>					
Amounts included in line 59 attributable to liabilities in respect of property linked benefits	<b>62</b>							
Amount of any additional mathematical reserves included in line 51 which have been taken into account in the appointed actuary's certificate	<b>63</b>			See Instruction 7				

**Liabilities (other than long term insurance business)**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

		Company registration number	GL/UK/CM	Period ended			Units		
		R15	3253947	GL	31	12	2002	£000	
				As at the end of this financial year			As at the end of the previous year		
				1			2		
Technical provisions (gross amount)	Provision for unearned premiums			11					
	Claims outstanding			12					
	Provision for unexpired risks			13					
	Equalisation provisions	Credit business			14				
		Other than credit business			15				
	Other			16					
Total (11 to 16)				19					
Provisions for other risks and charges	Taxation			21	5285		5285		
	Other			22					
Deposits received from reinsurers				31					
Creditors	Arising out of insurance operations	Direct insurance business			41				
		Reinsurance accepted			42				
		Reinsurance ceded			43				
	Debenture loans	Secured			44				
		Unsecured			45				
	Amounts owed to credit institutions				46				
	Other creditors	Taxation			47	8392		9143	
		Recommended dividend			48	34900			
Other				49	701		351		
Accruals and deferred income				51					
Total (19 to 51)				59	14378		49679		
Provision for adverse changes (calculated in accordance with rule 5.3) [Regulation 61 of the Insurance Companies Regulations 1994]				61					
Cumulative preference share capital				62					
Subordinated loan capital				63					
Total (59 to 63)				69	14378		49679		
Amounts included in line 69 attributable to liabilities to related insurers, other than those under contracts of insurance or reinsurance				71	35251				

**Profit and loss account (non-technical account)**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

		Company registration number	GL/UK/CM	Period ended			Units		
		R16	3253947	GL	31	12	2002	£000	
		This financial year		Previous year			Source		
		1		2			Form	Line	Column
Transfer (to)/from the general insurance business technical account	From Form 20	11					20	59	
	Equalisation provisions	12							
Transfer from the long term insurance business revenue account		13	45494	259000	40	26			
Investment income	Income	14	2447	60980					
	Value re-adjustments on investments	15	5165						
	Gains on the realisation of investments	16							
Investment charges	Investment management charges, including interest	17	111	54					
	Value re-adjustments on investments	18		7233					
	Loss on the realisation of investments	19	6802	16973					
Allocated investment return transferred to the general insurance business technical account		20			20	51			
Other income and charges (particulars to be specified by way of supplementary note)		21							
Profit or loss on ordinary activities before tax (11+12+13+14+15+16-17-18-19-20+21)		29	46193	295720					
Tax on profit or loss on ordinary activities		31	154	1454					
Profit or loss on ordinary activities after tax (29-31)		39	46039	294266					
Extraordinary profit or loss (particulars to be specified by way of supplementary note)		41							
Tax on extraordinary profit or loss		42							
Other taxes not shown under the preceding items		43							
Profit or loss for the financial year (39+41-(42+43))		49	46039	294266					
Dividends (paid and proposed)		51	284000	34900					
Profit or loss retained for the financial year (49-51)		59	(237961)	259366					

**Analysis of derivative contracts**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Insurance Business **Long term**Financial year ended **31st December 2002**Category of assets **Total long term insurance business assets**

		Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
				day	month	year			
		R17	3253947	GL	31	12	2002	£000	10
<b>Derivative contracts</b>		As at the end of this financial year			As at the end of the previous year				
		Assets 1		Liabilities 2		Assets 3		Liabilities 4	
Futures contracts	Fixed-interest securities	11	4221	6619					
	Equity shares	12							
	Land	13							
	Currencies	14	39465	25925	17305	12932			
	Other	15							
Options	Fixed-interest securities	21	535			77	1089		
	Equity shares	22	4	38	288				
	Land	23							
	Currencies	24							
	Other	25							
Contracts for differences	Fixed-interest securities	31	301	7978					
	Equity shares	32	5549	381	8485	1197			
	Land	33							
	Currencies	34							
	Other	35							
Adjustments for variation margin		41	(10071)	(7158)	(8573)	(2278)			
Total (11 to 41)		49	40004	33783	17582	12940			

**Analysis of derivative contracts**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Insurance Business **Long term**Financial year ended **31st December 2002**Category of assets **With Profit.**

		Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
		R17	3253947	GL	31	12	2002	£000	90
		As at the end of this financial year			As at the end of the previous year				
		Assets 1	Liabilities 2	Assets 3	Liabilities 4				
<b>Derivative contracts</b>	Fixed-interest securities	11	4221	6619					
	Equity shares	12							
	Land	13							
	Currencies	14	39465	25925	17305		12932		
	Other	15							
Futures contracts	Fixed-interest securities	21	535			77		1089	
	Equity shares	22	4	38	288				
	Land	23							
	Currencies	24							
	Other	25							
Options	Fixed-interest securities	31	301	7978					
	Equity shares	32	5549	381	8485		1197		
	Land	33							
	Currencies	34							
	Other	35							
Contracts for differences	Fixed-interest securities	31	301	7978					
	Equity shares	32	5549	381	8485		1197		
	Land	33							
	Currencies	34							
	Other	35							
Adjustments for variation margin		41	(10071)	(7158)	(8573)		(2278)		
Total (11 to 41)		49	40004	33783	17582		12940		

**Long term insurance business : Revenue account**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Ordinary insurance business

Financial year ended **31st December 2002**Name and number of fund/Summary **Summary**

	Company registration number	GL/UK/CM	Period ended			Units	OB/IB	No of fund/ Summary	No of part of Fund
			day	month	year				
<b>R40</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>OB</b>	<b>99</b>	<b>0</b>
<b>Items to be shown net of reinsurance ceded</b>						The financial year	Previous year		
						<b>1</b>	<b>2</b>		
Earned premiums						<b>11</b>	1587145	2097698	
Investment income receivable before deduction of tax						<b>12</b>	1340183	1235786	
Increase (decrease) in the value of non-linked assets brought into account						<b>13</b>	(2325923)	(283999)	
Increase (decrease) in the value of linked assets						<b>14</b>			
Other income						<b>15</b>	4	22233	
Total income (11 to 15)						<b>19</b>	601409	3071718	
Claims incurred						<b>21</b>	2272091	2272340	
Expenses payable						<b>22</b>	908429	493901	
Interest payable before deduction of tax						<b>23</b>	6320	11289	
Taxation						<b>24</b>	(194767)	17235	
Other expenditure						<b>25</b>			
Transfer to (from) non technical account						<b>26</b>	45494	259000	
Total expenditure (21 to 26)						<b>29</b>	3037567	3053765	
Increase (decrease) in fund in financial year (19-29)						<b>39</b>	(2436158)	17953	
Fund brought forward						<b>49</b>	28081508	28063555	
Fund carried forward (39+49)						<b>59</b>	25645350	28081508	

**Long term insurance business : Revenue account**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Ordinary insurance business

Financial year ended **31st December 2002**Name and number of fund/Summary **With Profit. 1**

	Company registration number	GL/UK/CM	Period ended			Units	OB/IB	No of fund/ Summary	No of part of Fund
			day	month	year				
<b>R40</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>OB</b>	<b>1</b>	<b>99</b>
<b>Items to be shown net of reinsurance ceded</b>						The financial year	Previous year		
						<b>1</b>	<b>2</b>		
Earned premiums					<b>11</b>	1153193	1625960		
Investment income receivable before deduction of tax					<b>12</b>	1210963	1092692		
Increase (decrease) in the value of non-linked assets brought into account					<b>13</b>	(2327633)	(263881)		
Increase (decrease) in the value of linked assets					<b>14</b>				
Other income					<b>15</b>	(75781)	(65969)		
Total income (11 to 15)					<b>19</b>	(39258)	2388802		
Claims incurred					<b>21</b>	2128352	2026983		
Expenses payable					<b>22</b>	133971	174897		
Interest payable before deduction of tax					<b>23</b>	1588	4714		
Taxation					<b>24</b>	(181490)	25729		
Other expenditure					<b>25</b>				
Transfer to (from) non technical account					<b>26</b>	45494	62628		
Total expenditure (21 to 26)					<b>29</b>	2127915	2294951		
Increase (decrease) in fund in financial year (19-29)					<b>39</b>	(2167173)	93851		
Fund brought forward					<b>49</b>	26271895	26178044		
Fund carried forward (39+49)					<b>59</b>	24104722	26271895		

**Long term insurance business : Revenue account**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Ordinary insurance business

Financial year ended **31st December 2002**Name and number of fund/Summary **Non Profit 2**

	Company registration number	GL/UK/CM	Period ended			Units	OB/IB	No of fund/ Summary	No of part of Fund
			day	month	year				
<b>R40</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>OB</b>	<b>2</b>	<b>0</b>
<b>Items to be shown net of reinsurance ceded</b>						The financial year	Previous year		
						<b>1</b>	<b>2</b>		
Earned premiums					<b>11</b>	422474	455710		
Investment income receivable before deduction of tax					<b>12</b>	126072	140830		
Increase (decrease) in the value of non-linked assets brought into account					<b>13</b>	(1011)	(16936)		
Increase (decrease) in the value of linked assets					<b>14</b>				
Other income					<b>15</b>	75785	88202		
Total income (11 to 15)					<b>19</b>	623320	667806		
Claims incurred					<b>21</b>	140964	241625		
Expenses payable					<b>22</b>	764969	311051		
Interest payable before deduction of tax					<b>23</b>	4712	6575		
Taxation					<b>24</b>	(14286)	(8214)		
Other expenditure					<b>25</b>				
Transfer to (from) non technical account					<b>26</b>		196372		
Total expenditure (21 to 26)					<b>29</b>	896359	747409		
Increase (decrease) in fund in financial year (19-29)					<b>39</b>	(273039)	(79603)		
Fund brought forward					<b>49</b>	1778447	1858050		
Fund carried forward (39+49)					<b>59</b>	1505408	1778447		

**Long term insurance business : Revenue account**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Ordinary insurance business

Financial year ended **31st December 2002**Name and number of fund/Summary **Belgium 3**

	Company registration number	GL/UK/CM	Period ended			Units	OB/IB	No of fund/ Summary	No of part of Fund
			day	month	year				
<b>R40</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>OB</b>	<b>3</b>	<b>0</b>
<b>Items to be shown net of reinsurance ceded</b>						The financial year	Previous year		
						<b>1</b>	<b>2</b>		
Earned premiums						<b>11</b>	11478	16028	
Investment income receivable before deduction of tax						<b>12</b>	3148	2264	
Increase (decrease) in the value of non-linked assets brought into account						<b>13</b>	2721	(3182)	
Increase (decrease) in the value of linked assets						<b>14</b>			
Other income						<b>15</b>			
Total income (11 to 15)						<b>19</b>	17347	15110	
Claims incurred						<b>21</b>	2775	3732	
Expenses payable						<b>22</b>	9489	7953	
Interest payable before deduction of tax						<b>23</b>	20		
Taxation						<b>24</b>	1009	(280)	
Other expenditure						<b>25</b>			
Transfer to (from) non technical account						<b>26</b>			
Total expenditure (21 to 26)						<b>29</b>	13293	11405	
Increase (decrease) in fund in financial year (19-29)						<b>39</b>	4054	3705	
Fund brought forward						<b>49</b>	31166	27461	
Fund carried forward (39+49)						<b>59</b>	35220	31166	

**Long term insurance business : Analysis of premiums and expenses**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Ordinary insurance business

Financial year ended **31st December 2002**Name and number of fund/Summary **Summary**

	Company registration number	GL/UK/CM	Period ended			Units	OB/IB	No of fund/Summary	No of part of Fund	
			day	month	year					
	<b>R41</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>OB</b>	<b>99</b>	<b>0</b>
						Gross	Payable to or recoverable from reinsurers	Net of reinsurance (1-2)		
						<b>1</b>	<b>2</b>	<b>3</b>		
Earned premiums in the financial year	Life assurance and general annuity contracts	Single premium	<b>11</b>		643618		398675		244943	
		Regular premium	<b>12</b>		783663		101615		682048	
	Pension business contracts	Single premium	<b>13</b>		1751073		1480121		270952	
		Regular premium	<b>14</b>		543341		275989		267352	
	Permanent health contracts	Single premium	<b>15</b>		51993		2		51991	
		Regular premium	<b>16</b>		72239		4120		68119	
	Other contracts	Single premium	<b>17</b>		150		44		106	
		Regular premium	<b>18</b>		2263		629		1634	
	Total premiums	Single premium	<b>19</b>		2446834		1878842		567992	
		Regular premium	<b>29</b>		1401506		382353		1019153	
Total premiums at lines 19 and 29 attributable to	UK contracts	<b>31</b>		3751797		2232600		1519197		
	Overseas contracts	<b>32</b>		96543		28595		67948		
Expenses payable in the financial year	Commission payable in connection with acquisition of business		<b>41</b>		404469				404469	
	Other commission payable		<b>42</b>		75366		467		74899	
	Management expenses in connection with acquisition of business		<b>43</b>		239977				239977	
	Management expenses in connection with maintenance of business		<b>44</b>		111175				111175	
	Other management expenses		<b>45</b>		77909				77909	
	Total expenses (41 to 45)		<b>49</b>		908896		467		908429	
	Total expenses at line 49 attributable to	UK contracts	<b>51</b>		896131				896131	
Overseas contracts		<b>52</b>		12765		467		12298		

**Long term insurance business : Analysis of premiums and expenses**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Ordinary insurance business

Financial year ended **31st December 2002**Name and number of fund/Summary **With Profit. 1**

	Company registration number	GL/UK/CM	Period ended			Units	OB/IB	No of fund/Summary	No of part of Fund	
			day	month	year					
	<b>R41</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>OB</b>	<b>1</b>	<b>99</b>
						Gross	Payable to or recoverable from reinsurers	Net of reinsurance (1-2)		
						<b>1</b>	<b>2</b>	<b>3</b>		
Earned premiums in the financial year	Life assurance and general annuity contracts	Single premium	<b>11</b>		219135			219135		
		Regular premium	<b>12</b>		427334			427334		
	Pension business contracts	Single premium	<b>13</b>		265396			265396		
		Regular premium	<b>14</b>		230115			230115		
	Permanent health contracts	Single premium	<b>15</b>							
		Regular premium	<b>16</b>		9665			9665		
	Other contracts	Single premium	<b>17</b>		99			99		
		Regular premium	<b>18</b>		1449			1449		
	Total premiums	Single premium	<b>19</b>		484630			484630		
		Regular premium	<b>29</b>		668563			668563		
Total premiums at lines 19 and 29 attributable to	UK contracts	<b>31</b>		1102066			1102066			
	Overseas contracts	<b>32</b>		51127			51127			
Expenses payable in the financial year	Commission payable in connection with acquisition of business		<b>41</b>		15563			15563		
	Other commission payable		<b>42</b>		9625			9625		
	Management expenses in connection with acquisition of business		<b>43</b>		8156			8156		
	Management expenses in connection with maintenance of business		<b>44</b>		48184			48184		
	Other management expenses		<b>45</b>		52443			52443		
	Total expenses (41 to 45)		<b>49</b>		133971			133971		
	Total expenses at line 49 attributable to	UK contracts	<b>51</b>		133679			133679		
Overseas contracts		<b>52</b>		292			292			

**Long term insurance business : Analysis of premiums and expenses**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Ordinary insurance business

Financial year ended **31st December 2002**Name and number of fund/Summary **Non Profit 2**

	Company registration number	GL/UK/CM	Period ended			Units	OB/IB	No of fund/Summary	No of part of Fund	
			day	month	year					
	<b>R41</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>OB</b>	<b>2</b>	<b>0</b>
						Gross	Payable to or recoverable from reinsurers	Net of reinsurance (1-2)		
						<b>1</b>	<b>2</b>	<b>3</b>		
Earned premiums in the financial year	Life assurance and general annuity contracts	Single premium	<b>11</b>		424483		398675		25808	
		Regular premium	<b>12</b>		341748		98512		243236	
	Pension business contracts	Single premium	<b>13</b>		1485677		1480121		5556	
		Regular premium	<b>14</b>		313226		275989		37237	
	Permanent health contracts	Single premium	<b>15</b>		51993		2		51991	
		Regular premium	<b>16</b>		62574		4120		58454	
	Other contracts	Single premium	<b>17</b>		51		44		7	
		Regular premium	<b>18</b>		814		629		185	
	Total premiums	Single premium	<b>19</b>		1962204		1878842		83362	
		Regular premium	<b>29</b>		718362		379250		339112	
Total premiums at lines 19 and 29 attributable to	UK contracts	<b>31</b>		2649731		2232600		417131		
	Overseas contracts	<b>32</b>		30835		25492		5343		
Expenses payable in the financial year	Commission payable in connection with acquisition of business		<b>41</b>		388906				388906	
	Other commission payable		<b>42</b>		64813				64813	
	Management expenses in connection with acquisition of business		<b>43</b>		231821				231821	
	Management expenses in connection with maintenance of business		<b>44</b>		53963				53963	
	Other management expenses		<b>45</b>		25466				25466	
	Total expenses (41 to 45)		<b>49</b>		764969				764969	
	Total expenses at line 49 attributable to	UK contracts	<b>51</b>		762452				762452	
Overseas contracts		<b>52</b>		2517				2517		

**Long term insurance business : Analysis of premiums and expenses**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Ordinary insurance business

Financial year ended **31st December 2002**Name and number of fund/Summary **Belgium 3**

	Company registration number	GL/UK/CM	Period ended			Units	OB/IB	No of fund/Summary	No of part of Fund	
			day	month	year					
	<b>R41</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>OB</b>	<b>3</b>	<b>0</b>
						Gross	Payable to or recoverable from reinsurers	Net of reinsurance (1-2)		
						<b>1</b>	<b>2</b>	<b>3</b>		
Earned premiums in the financial year	Life assurance and general annuity contracts	Single premium	<b>11</b>							
		Regular premium	<b>12</b>		14581		3103		11478	
	Pension business contracts	Single premium	<b>13</b>							
		Regular premium	<b>14</b>							
	Permanent health contracts	Single premium	<b>15</b>							
		Regular premium	<b>16</b>							
	Other contracts	Single premium	<b>17</b>							
		Regular premium	<b>18</b>							
	Total premiums	Single premium	<b>19</b>							
		Regular premium	<b>29</b>		14581		3103		11478	
Total premiums at lines 19 and 29 attributable to	UK contracts	<b>31</b>								
	Overseas contracts	<b>32</b>		14581		3103		11478		
Expenses payable in the financial year	Commission payable in connection with acquisition of business		<b>41</b>							
	Other commission payable		<b>42</b>		928		467		461	
	Management expenses in connection with acquisition of business		<b>43</b>							
	Management expenses in connection with maintenance of business		<b>44</b>		9028				9028	
	Other management expenses		<b>45</b>							
	Total expenses (41 to 45)		<b>49</b>		9956		467		9489	
	Total expenses at line 49 attributable to	UK contracts	<b>51</b>							
Overseas contracts		<b>52</b>		9956		467		9489		

**Long term insurance business : Analysis of claims**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Ordinary insurance business

Financial year ended **31st December 2002**Name and number of fund/Summary **Summary**

	Company registration number	GL/UK/CM	Period ended			Units	OB/IB	No of fund/Summary	No of part of Fund	
			day	month	year					
	<b>R42</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>OB</b>	<b>99</b>	<b>0</b>
<b>Claims incurred in the financial year</b>				Gross		Recoverable from reinsurers	Net of reinsurance (1-2)			
				<b>1</b>	<b>2</b>	<b>3</b>				
Life assurance and annuity contracts	On death			<b>11</b>	232525	40041	192484			
	By way of lump sums on maturity			<b>12</b>	787286	11465	775821			
	By way of annuity payments			<b>13</b>	8933	8914	19			
	By way of payments arising from other insured events			<b>14</b>						
	On surrender or partial surrender			<b>15</b>	440839	75991	364848			
	Total life assurance and annuity claims (11 to 15)			<b>19</b>	1469583	136411	1333172			
Pension business contracts	On death			<b>21</b>	39089	2757	36332			
	By way of lump sums on vesting			<b>22</b>	471962	18638	453324			
	By way of vested annuity payments			<b>23</b>	292973	282503	10470			
	On surrender or partial surrender			<b>24</b>	511811	102893	408918			
	Total pension business claims (21 to 24)			<b>29</b>	1315835	406791	909044			
Permanent health contracts	By way of lump sums			<b>31</b>						
	By way of periodical payments			<b>32</b>	30985	1479	29506			
	Total permanent health claims (31+32)			<b>39</b>	30985	1479	29506			
Other contracts	By way of lump sums			<b>41</b>	594	225	369			
	By way of periodical payments			<b>42</b>						
	Total claims (41+42)			<b>49</b>	594	225	369			
Total claims (19+29+39+49)				<b>59</b>	2816997	544906	2272091			
Total claims at line 59 attributable to	UK contracts			<b>61</b>	2737165	536873	2200292			
	Overseas contracts			<b>62</b>	79832	8033	71799			

**Long term insurance business : Analysis of claims**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Ordinary insurance business

Financial year ended **31st December 2002**Name and number of fund/Summary **With Profit. 1**

	Company registration number	GL/UK/CM	Period ended			Units	OB/IB	No of fund/Summary	No of part of Fund	
			day	month	year					
	<b>R42</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>OB</b>	<b>1</b>	<b>99</b>
<b>Claims incurred in the financial year</b>				<b>Gross</b>		<b>Recoverable from reinsurers</b>		<b>Net of reinsurance (1-2)</b>		
				<b>1</b>		<b>2</b>		<b>3</b>		
Life assurance and annuity contracts	On death			<b>11</b>	126525			126525		
	By way of lump sums on maturity			<b>12</b>	767858			767858		
	By way of annuity payments			<b>13</b>	4			4		
	By way of payments arising from other insured events			<b>14</b>						
	On surrender or partial surrender			<b>15</b>	364016			364016		
	Total life assurance and annuity claims (11 to 15)			<b>19</b>	1258403			1258403		
Pension business contracts	On death			<b>21</b>	17351			17351		
	By way of lump sums on vesting			<b>22</b>	434612			434612		
	By way of vested annuity payments			<b>23</b>	10470			10470		
	On surrender or partial surrender			<b>24</b>	406985			406985		
	Total pension business claims (21 to 24)			<b>29</b>	869418			869418		
Permanent health contracts	By way of lump sums			<b>31</b>						
	By way of periodical payments			<b>32</b>	162			162		
	Total permanent health claims (31+32)			<b>39</b>	162			162		
Other contracts	By way of lump sums			<b>41</b>	369			369		
	By way of periodical payments			<b>42</b>						
	Total claims (41+42)			<b>49</b>	369			369		
Total claims (19+29+39+49)				<b>59</b>	2128352			2128352		
Total claims at line 59 attributable to	UK contracts			<b>61</b>	2060567			2060567		
	Overseas contracts			<b>62</b>	67785			67785		

**Long term insurance business : Analysis of claims**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Ordinary insurance business

Financial year ended **31st December 2002**Name and number of fund/Summary **Non Profit 2**

	Company registration number	GL/UK/CM	Period ended			Units	OB/IB	No of fund/Summary	No of part of Fund	
			day	month	year					
	<b>R42</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>OB</b>	<b>2</b>	<b>0</b>
<b>Claims incurred in the financial year</b>				Gross		Recoverable from reinsurers	Net of reinsurance (1-2)			
				<b>1</b>		<b>2</b>	<b>3</b>			
Life assurance and annuity contracts	On death			<b>11</b>	102278		38320	63958		
	By way of lump sums on maturity			<b>12</b>	19170		11465	7705		
	By way of annuity payments			<b>13</b>	8914		8914			
	By way of payments arising from other insured events			<b>14</b>						
	On surrender or partial surrender			<b>15</b>	76322		75991	331		
	Total life assurance and annuity claims (11 to 15)			<b>19</b>	206684		134690	71994		
Pension business contracts	On death			<b>21</b>	21738		2757	18981		
	By way of lump sums on vesting			<b>22</b>	37350		18638	18712		
	By way of vested annuity payments			<b>23</b>	282503		282503			
	On surrender or partial surrender			<b>24</b>	104826		102893	1933		
	Total pension business claims (21 to 24)			<b>29</b>	446417		406791	39626		
Permanent health contracts	By way of lump sums			<b>31</b>						
	By way of periodical payments			<b>32</b>	30823		1479	29344		
	Total permanent health claims (31+32)			<b>39</b>	30823		1479	29344		
Other contracts	By way of lump sums			<b>41</b>	225		225			
	By way of periodical payments			<b>42</b>						
	Total claims (41+42)			<b>49</b>	225		225			
Total claims (19+29+39+49)				<b>59</b>	684149		543185	140964		
Total claims at line 59 attributable to	UK contracts			<b>61</b>	676598		536873	139725		
	Overseas contracts			<b>62</b>	7551		6312	1239		

**Long term insurance business : Analysis of claims**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Ordinary insurance business

Financial year ended **31st December 2002**Name and number of fund/Summary **Belgium 3**

	Company registration number	GL/UK/CM	Period ended			Units	OB/IB	No of fund/Summary	No of part of Fund	
			day	month	year					
	<b>R42</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>OB</b>	<b>3</b>	<b>0</b>
<b>Claims incurred in the financial year</b>				Gross		Recoverable from reinsurers	Net of reinsurance (1-2)			
				<b>1</b>		<b>2</b>	<b>3</b>			
Life assurance and annuity contracts	On death			<b>11</b>	3722		1721	2001		
	By way of lump sums on maturity			<b>12</b>	258			258		
	By way of annuity payments			<b>13</b>	15			15		
	By way of payments arising from other insured events			<b>14</b>						
	On surrender or partial surrender			<b>15</b>	501			501		
	Total life assurance and annuity claims (11 to 15)			<b>19</b>	4496		1721	2775		
Pension business contracts	On death			<b>21</b>						
	By way of lump sums on vesting			<b>22</b>						
	By way of vested annuity payments			<b>23</b>						
	On surrender or partial surrender			<b>24</b>						
	Total pension business claims (21 to 24)			<b>29</b>						
Permanent health contracts	By way of lump sums			<b>31</b>						
	By way of periodical payments			<b>32</b>						
	Total permanent health claims (31+32)			<b>39</b>						
Other contracts	By way of lump sums			<b>41</b>						
	By way of periodical payments			<b>42</b>						
	Total claims (41+42)			<b>49</b>						
Total claims (19+29+39+49)				<b>59</b>	4496		1721	2775		
Total claims at line 59 attributable to	UK contracts			<b>61</b>						
	Overseas contracts			<b>62</b>	4496		1721	2775		

**IPRU (INS) Appendix 9.4****Valuation Report Prepared by the Appointed Actuary**Name of Company **Norwich Union Life & Pensions Limited**Financial year ended **31<sup>st</sup> December 2002**

1 The investigation relates to 31 December 2002.

2 The last investigation related to 31 December 2001.

3 The valuation has been made in conformity with rule 5.6 of the Interim Prudential Sourcebook (Insurers).

**4 (1)**

- (a) Business which can only be accumulating with-profits is described in this section. Business which can be unit linked or accumulating with-profits is included in Section 5.

**United Kingdom****Norwich With Profits Bond (issued prior to 3 June 1996)**

This is a life assurance accumulating with-profits whole life policy on a single life or joint life second death basis, and bought by single premium. The minimum investment was £5,000. On death, 101% of the bid value of units plus any final bonus will be payable.

- (i) The bond may be completely surrendered at any time by cancelling all the units held. However, full or partial surrender in the first five years will be subject to a charge consisting of a percentage of the bid value of the units, after any allowance for final bonus or Market Value Reduction, according to the following scale:

Year of surrender	1	2	3	4	5	6 onwards
%	5.0	4.0	3.0	2.0	1.0	nil

The Market Value Reduction is not applied to death claims or regular withdrawals. The Market Value Reduction will be applied to protect the remaining with-profits policyholders, and be triggered by falls in asset values or by substantial volumes of withdrawals.

An annual management charge of 0.75% of the fund value is allowed for in bonus declarations.

- (ii) A Market Value Reduction has been applied at certain times during the report period. The Market Value Reduction was expressed as a scale varying by year of unit purchase and the scale was revised on a number of occasions to reflect changing investment conditions.
- (iii) There are no guaranteed investment returns nor bonus rates.
- (iv) Surrender values are not guaranteed.
- (v) There are no material options.

**Norwich With Profits Bond (issued from 3 June 1996 to 5 April 1997)**

This is similar to the original bond, described above, with the following exceptions:

- (i) For full or partial surrender in the first five years the charges are as follows:

Year of surrender	1	2	3	4	5	6 onwards
%	8.0	7.0	5.0	4.0	2.0	nil

A monthly administration charge of 0.08% is taken daily by deduction from units, for the first 6 years. An annual management charge of 0.75% of the fund value is allowed for in bonus declarations.

- (iii) Special Offers were made, first from 2 June 1996 to 2 September 1996, and secondly from 4 November 1996 to 4 February 1997. These guaranteed a minimum regular bonus rate up to 2 June 1997 or up to 4 November 1997 respectively as shown in the following table:

Contribution (£)	Special Offer 1 Minimum guaranteed regular bonus rate % pa	Special Offer 2 Minimum guaranteed regular bonus rate % pa
5,000 - 14,999	7.0	7.5
15,000 - 24,999	8.0	8.5
25,000 - 49,999	9.0	9.5
50,000 and over	10.0	10.5

- (iv) The Special Offers 2 series guarantees a minimum surrender value on the tenth policy anniversary of the single premium, provided there have been no withdrawals.

**Norwich Bicentenary Bond (issued from 7 April 1997 to 17 May 1998)**

**IPRU (INS) Appendix 9.4****Valuation Report Prepared by the Appointed Actuary**Name of Company **Norwich Union Life & Pensions Limited**Financial year ended **31<sup>st</sup> December 2002**

This is similar to the previous series of bonds, with the following exceptions:

- (iii) The guaranteed bonus rates apply for all of the first policy year and are at the same rates as shown for Special Offer 1 above, up to 15 January 1998, and Special Offer 1 reduced by 0.5% from 16 January 1998.
- (iv) There is a minimum guaranteed surrender value on the tenth policy anniversary of the single premium provided there have been no withdrawals.

**Norwich Bicentenary Bond (issued from 16 May 1998 to 31 August 1999)**

This is similar to the previous series, with the following exceptions:

- (i) For full or partial surrender in the first five years, the charges are:

Year of surrender	1	2	3	4	5	6 onwards
%	8.0	7.5	6.0	4.0	2.0	nil

A monthly administration charge of 0.105% is taken daily by deduction from units for the first five years. An annual management charge of 0.75% of the fund value is allowed for in bonus declarations.

- (iii) An extra bonus was paid on the first policy anniversary by creating extra units, at the rates shown in the following table:

Contribution (£)	Extra Bonus (%)	
	Up to 4 October 1998	From 5 October 1998
5,000 - 14,999	0.50	0.50
15,000 - 24,999	1.50	1.75
25,000 - 49,999	2.50	3.25
50,000 - 99,999	3.50	4.00
100,000 and over	3.50	4.25

**Norwich Bond 2000 (from February 2000 to 2 October 2000)**

This is similar to the previous Bonds with the following exceptions:

- (i) For full or partial surrender in the first 5 years, the charges are:

Year of surrender	1	2	3	4	5	6 onwards
%	8.0	7.0	5.0	3.0	1.0	nil

- (ii) An annual management of 1.5% of the fund value is allowed for in bonus declarations

- (iii) An extra bonus was paid on the first anniversary by creating extra units, at the rates shown in the following table:

Contribution (£)	Extra Bonus (%)
15,000 - 19,999	1.0
20,000 - 49,999	1.6
50,000 - 99,999	2.5
100,000 and over	3.0

For bonds taken out in 2001 there is a final bonus of 1.25% of the unit value earned proportionately through the first policy year and thereafter until further notice and payable in the event of a claim.

A loyalty bonus 3.25% of the units in the bond will be added at the tenth anniversary and on every fifth anniversary thereafter.

**Norwich Long Term Care Bond**

This is identical to a Norwich Flexi Bond (see Section 5(1)) with the unitised with-profits investment option only.

- (i) The bond provides annual withdrawals of 4% of the contribution (for ages 50 to 59) or 5% (ages 60 to 75) to fund the regular premiums under a Future Assured (Long Term Care) contract.
- (v) An option can be added to guarantee that the death benefit is a minimum of the original contribution. The cost of the option is met by cancelling units.

**Accumulating With Profits Contracts: Reassurance Accepted from CGNU Life Assurance Limited**

These contracts are a 20% quota share of all relevant business written by CGNU Life Assurance Limited from 1 October 2000 to 31 December 2001 and 10% from 1 January 2002 onwards. Details of the underlying contracts can be found in CGNU's FSA Returns.

**Accumulating With Profits Contracts: Reassurance Accepted from Norwich Union Life (RBS) Ltd**

**IPRU (INS) Appendix 9.4**

**Valuation Report Prepared by the Appointed Actuary**

Name of Company **Norwich Union Life & Pensions Limited**

Financial year ended **31<sup>st</sup> December 2002**

From 28 January 2002 the Company was the accepting reinsurer for the With Profit Bond contract written by Norwich Union Life (RBS) Ltd (referred to in the returns as the Joint Venture With Profit Bond). The treaty is on a quota share basis with 10% being reassured to the company. The contract terms are as follows.

The contract is a single premium United Kingdom reinsurance accepted whole life assurance and is classified as life assurance and general annuity business. Benefits may be linked to the Unitised With Profit Life Fund, the Unitised With Profit Income Fund or a combination of both.

**(i) Deductions from identifiable current benefit**

If units are held for less than 5 years, a charge is applied to the bid value of units as follows. The charge is not applied on death, nor to 'protected withdrawals' (see below). The surrender value is equal to the bid value of units, after any allowance for final bonus or market value reduction, less an early redemption charge in the case of surrenders during the first 5 years of the policy. The charge applies where the amount surrendered exceeds 10% of the initial investment and is applied to the amount withdrawn that exceeds 10% according to the following scale:

<b>Year</b>	<b>Charge</b>
1	8%
2	7%
3	5%
4	3%
5	1%

The company reserves the right to adjust the value of units by applying a market value reduction. The adjustment is not applied on death nor to 'protected withdrawals' (see below).

The adjustment is applied at the company's discretion. In determining a Market Value Reduction (MVR) the investment return of the With Profits Fund is compared with the return credited to the units being cancelled. An MVR may be applied when the investment performance is less than the credited return. A discretionary final bonus may also be added or adjusted at any time.

- (ii) A market value reduction has been applied at certain times during the report period. The Market Value Reduction was expressed as a scale varying by month of unit purchase and the scale was revised on a number of occasions to reflect changing investment conditions.
- (iii) The price of units in the Unitised With Profits Life Fund is guaranteed never to fall.

There is a guaranteed first anniversary bonus, paid on the business day prior to the first policy anniversary. The rate of this bonus is dependent upon the amount originally invested into the bond. Prior to 1 August 2002, the bonus varies from 0% up to 3.5% for investment over £100,000. For policies written on and after 1 August 2002, the bonus varies from 0% up to 1.25% for investment over £100,000. An additional bonus of 1.5% is paid for policies written on and after 21 October 2002, for all investment amounts.

A Loyalty bonus of 0.5% is payable against the number of units remaining in the bond at the close of business on the day prior to the each anniversary from the sixth anniversary onwards. The Loyalty bonus is paid by adding extra units.

- (iv) In the case of investments in the Unitised With Profit Life Fund there is a money back guarantee on the tenth anniversary of the policy. The amount guaranteed is the initial investment reduced in proportion to the number of units cancelled through withdrawals and switches. There is no money back guarantee for investments in the Unitised With Profit Income Fund.
- (v) Regular withdrawal option enables regular payments to be taken from the Bond. Regular withdrawal options are not available where there are investments in the Unitised With Profit Income Fund. For certain regular withdrawals from the Unitised With Profits Life Fund there is a guarantee not to apply either a surrender charge or a Market Value Reduction. This applies provided the withdrawal is less than 7.5% p.a. of the initial investment and this facility was set up from inception or after outset at a time when no Market Value Reduction was applying. For Unitised With Profit Income fund, no Market Value Reduction is applicable to the income payments up to the total bonus rate at that time.

Policyholders may switch funds between the Unitised With Profit Life Fund and the Unitised With Profit Income Fund.

**IPRU (INS) Appendix 9.4**

**Valuation Report Prepared by the Appointed Actuary**

Name of Company **Norwich Union Life & Pensions Limited**

Financial year ended **31<sup>st</sup> December 2002**

**Accumulating With Profits Contracts: Reassurance Accepted from Norwich Union International Limited**

From 30 September 2002 the Company was the accepting reinsurer for the With Profit Bond contract written by Norwich Union International Limited, a company incorporated in the Dublin International Financial Services Centre (referred to in the returns as the Norwich Union International With-Profit Bond). The treaty is on a quota share basis with 10% being reassured to the company. The contract terms are as follows. It is a whole life assurance and is classified as overseas life assurance and general annuity business. Benefits are linked to the Unitised With Profit Pension Fund.

**(i) Deductions from identifiable current benefit**

If units are held for less than 5 years, a charge is applied to the bid value of units as follows. The charge is not applied on death, nor to certain regular withdrawals (see below). The surrender value is equal to the bid value of units, after any allowance for final bonus or market value reduction, less an early redemption charge in the case of surrenders during the first 5 years of the policy. The early cash-in charge is applied to the money originally invested according to the following scale:

<b>Year</b>	<b>Charge</b>
1	9.9%
2	8.0%
3	6.0%
4	4.0%
5	2.0%

The company reserves the right to adjust the value of units by applying a market value reduction. The adjustment is not applied on death nor to 'protected withdrawals' (see below). The adjustment is applied at the company's discretion. In determining a Market Value Reduction (MVR) the investment return of the With Profits Fund is compared with the return credited to the units being cancelled. An MVR may be applied when the investment performance is less than the credited return. A discretionary final bonus may also be added or adjusted at any time.

- (ii) No allowance for the application of a Market Value Reduction has been included in column 12 of Form52.
- (iii) The price of units in the Unitised With Profits Pension Fund is guaranteed never to fall.
- (iv) There is a money back guarantee on the tenth anniversary of the policy. The amount guaranteed is the initial investment reduced in proportion to the number of units cancelled through withdrawals.
- (v) Regular withdrawal option enables regular payments to be taken from the Bond. For certain regular withdrawals from the Unitised With Profits Life Fund there is a guarantee not to apply either a surrender charge or a Market Value Reduction. This applies provided the withdrawal is less than 7.5% p.a. of the initial investment and this facility was set up from inception or after outset at a time when no Market Value Reduction was applying.

**IPRU (INS) Appendix 9.4**

**Valuation Report Prepared by the Appointed Actuary**

Name of Company **Norwich Union Life & Pensions Limited**

Financial year ended **31<sup>st</sup> December 2002**

**Group Defined Benefits**

This is a pension business accumulating with-profits pure endowment designed to provide benefits for groups of at least 5 employees, which can be used for contracting out of the State Earnings Related Pension Scheme. Each policy has a chosen retirement age to which employees may contribute a fixed percentage of salary, while employers contribute by the controlled funding method. On retirement cash may be taken up to the Inland Revenue limits and the balance used to purchase an annuity.

(i) Transfer values could be subject to a Market Value Reduction (see Section 5(2)).

(ii) A Market Value Reduction has been applied at certain times during the report period.

The Market Value Reduction was expressed as a scale varying by year of unit purchase and the scale was revised on a number of occasions to reflect changing investment conditions.

(iii) There is a continuing guaranteed minimum rate of regular bonus of 4% pa in respect of units purchased to 31 December 1998. From 1 January 1999 the guaranteed bonus rate applied to units purchased by subsequent premiums is reduced to zero.

(iv) There are no guaranteed surrender values.

(v) There are no material options.

A similar contract is available in Minor Sterling branches.

(b) The Company has no deposit administration type business.

(c) Further details on specific contracts are shown below:

**United Kingdom & Minor Sterling**

**Low Start Endowment Insurances**

These are included with Endowment Insurances, the premium increases by 20% of the initial level on the first five policy anniversaries. The premium shown in Form 51 is at the current level.

**Fixed Term**

These policies provide a capital sum on the maturity date only, but premiums cease at death. Any bonuses attaching are payable on death or maturity.

**G-Plus Bond**

These are single premium contracts, but issued as two separate policies, one a temporary annuity and the other a deferred annuity. These deferred annuities are valued by discounting the cash option.

**Creditor Life**

The Company transacts Creditor Life business effected by single premiums, regular premiums or recurrent single premiums. The Company issues group master policies for which the agent is the policyholder. Under these contracts the agent is empowered to issue certificates of insurance to its debtors. There is no underwriting by the Company but the insured debtors must satisfy certain criteria as to age, health and the current level of insurance. The certificates issued are level and decreasing term assurances on a single or joint life basis. The certificate term is the term of the loan and may be any number of months up to 120. The sum assured is the settlement figure which will discharge the indebtedness with the Agent, excluding arrears. The maximum permitted age at expiry is 65.

At the end of 1999 the long term Creditor business transacted by London & Edinburgh Life Assurance Co Ltd (LELAC) was transferred into the long term fund of the Company. This business is similar to that already transacted by the Company, with the exception that for contracts with original terms of five years or more the sickness benefit is written in the long term business fund. In addition, for some of these contracts the maximum permitted expiry age is 75.

**Guaranteed Income Bonds**

A portfolio of business transferred from LELAC was Guaranteed Income Bonds. These consist of separate endowments that mature annually to provide the income payments and a separate policy to provide the capital repayment. They were available for terms of 2, 3, 4 and 5 years. On death the combined payment is equivalent to a return of the original capital plus one year's income.

**With Profits Annuity in Payment**

These are pensions immediate annuities written on a single or joint life basis. The policyholder selects an Anticipated Bonus Rate in the range 0% to 5% and this is used to determine the amount of the guaranteed annuity. The policyholder has the option to change the Anticipated Bonus Rate at any time but only two changes are permitted free of charge.

At each subsequent policy anniversary, the guaranteed annuity is rebased to allow for the difference between the Regular Bonus Rate and the Anticipated Bonus Rate. Payments in that policy year will also be increased

**IPRU (INS) Appendix 9.4**

**Valuation Report Prepared by the Appointed Actuary**

Name of Company **Norwich Union Life & Pensions Limited**

Financial year ended **31<sup>st</sup> December 2002**

by the Additional Bonus Rate. The Regular and Additional Bonus Rates used will be those in force one month before the policy anniversary.

The contract provides a guarantee that the annual annuity will never be less than that which could have been selected using a zero anticipated bonus rate. There is an option to convert to a conventional pension annuity (either level or escalating at 3%) at any time after the first policy anniversary. The terms will be determined by reference to the notional with-profits transfer value and current annuity rates at the time.

**Annuity in Payment (Long Term Care)**

These are immediate annuities to provide income for care services, either in the annuitant's own accommodation or in a residential or nursing home.

**Future Assured (Long Term Care) Contracts**

These are regular premium long term care plans which provide a range of benefits from provision of care devices and care support to residential/nursing care depending on the policyholder's inability to meet specific activities of daily living.

**Equity Release Guarantees**

These are guarantees provided to Norwich Union Equity Release Limited, a company offering equity release type loans. The loans accumulate with interest and are repaid by the sale of the property on the death or long term care claim of the householder. The guarantee covers any shortfall on the termination of the equity release contract. This business is reported under Miscellaneous Group Whole Life and is totally reinsured.

**General**

Some policies contain guaranteed surrender values. These are as required by legislation in Belgium except for Whole Life type written from 30 June 1995. The guaranteed surrender values are fully covered by the mathematical reserves. Minimum surrender values have also been offered for the United Kingdom policies used as collateral security on a mortgage, but these would only be operative following default and a loss on sale. A minimum guarantee has also been offered on some policies in connection with schemes at Lloyds underwriters involving a call on assets. These guaranteed values are normally below current surrender value scales except at short durations, and also below mathematical reserve levels. Surrender values are also guaranteed on Italian business reinsured with the Company.

Some whole life policies have been issued with an option to convert into an endowment insurance. Convertible term insurances are temporary insurances with an option to convert to endowment insurance or whole life. Child's policies allow a new policy to be effected at maturity on the life of a child. Some policies allow a new policy to be effected at maturity, or for the sum insured to be increased at various times, generally in line with a cost-of-living index. Where an option exists to take a new policy or increase the old one without underwriting, the option is nearly always exercised at the premium rates then current, with the exception of older Child's policies and some short-term temporary insurances, where the premium is fixed on scales at the outset.

Some temporary insurances and temporary decreasing insurances include terminal illness and critical illness cover.

Most deferred annuity policies contain cash options. For pensions business, these determine the basis for tax free cash (if relevant) or the transfer value for an open market transfer to another provider.

The conventional pensions business pure endowment contract for the self employed contains guaranteed annuity options, generally to provide minimum single life pensions benefits.

Some group business contracts contain premium rate guarantees. These are for periods up to 5 years from outset and apply to recurring single premium costed business.

Current PHI business contains options to increase the benefits annually in line with increases in the Retail Price Index. The premium rates are guaranteed for the first 5 years of the contract, and are then reviewable annually. Premiums are waived while the policyholder is in receipt of claims benefits.

Earlier PHI business contains various automatic increase options and claims escalation options.

**IPRU (INS) Appendix 9.4****Valuation Report Prepared by the Appointed Actuary**Name of Company **Norwich Union Life & Pensions Limited**Financial year ended **31<sup>st</sup> December 2002****5 (1)****(a) United Kingdom: Bicentenary Bond (issued from 1 September 1999)**

(b) This is a life insurance unitised whole life bond, written as direct business. The unit liabilities (except for with-profits) and mortality risks are reinsured with Norwich Union Linked Life Assurance Limited.

(c) The minimum single premium is £5,000.

(d) The bond is written automatically as a series of up to 250 identical policies. The amount payable on death is 101% of the bid value of the units held. Where two lives are insured, the death benefit is payable on the second death. There is a regular withdrawal facility (only available where the contribution is £10,000 or more) which operates from outset or at any subsequent time. The maximum withdrawal is 6.5% of the contribution, the minimum is £50 per instalment.

(e) The Deposit Fund bid price is guaranteed not to reduce. In the With Profits Fund there is a minimum guaranteed surrender value on the 10th policy anniversary of the single premium, provided no withdrawals or switches have been made. There is a guaranteed extra bonus rate depending on the initial contribution, but applied to the contribution less withdrawals. This applies to all investment funds, and secures extra units on the business day before the first policy anniversary split between the funds in proportion to their value on that day. The rates are:

Contribution (£)	Extra Bonus Up to 25 June 2000	Extra Bonus From 26 June 2000
	(%)	(%)
5,000 - 14,999	0.5	0.5
15,000 - 24,999	1.8	2.75
25,000 - 49,999	3.4	3.4
50,000 - 99,999	4.2	4.2
100,000 and over	4.4	4.4

For bonds taken out in 2001 and invested in the With Profits Fund, there is a final bonus of 2.0% earned proportionately through the first policy year and then until further notice, and payable in the event of a claim.

(f) The margins available for all expenses and commission are:

- (i) An annual management charge of 0.75% of the value of the fund, which also covers the mortality risk.
- (ii) A limited administration charge of 0.105% per month of the bid value of units for the first five years.
- (iii) A charge of £20 for the third switch and nine subsequent switches in one policy year, and 0.5% of the switch value thereafter (subject to a minimum of £20).

(g) The annual management charge and switch charge may vary.

(h) The bond may be surrendered at any time for the full bid value of units subject to the deduction of the following early surrender charges:

Year of surrender	1	2	3	4	5	6 onwards
%	8.0	7.5	6.0	4.0	2.0	nil

Surrender or switching of units from the With Profits Fund may include any final bonus entitlement and may be subject to a Market Value Reduction (MVR) (see Section 5(2)). Individual MVR's may apply to certain transactions.

(i) Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds, or in the Company's With Profits Fund.

(j) Not applicable

(k) The contract is closed to new business

(l) There were no increases in charges during the year.

**IPRU (INS) Appendix 9.4****Valuation Report Prepared by the Appointed Actuary**Name of Company **Norwich Union Life & Pensions Limited**Financial year ended **31<sup>st</sup> December 2002****(a) United Kingdom: Norwich Flexi Bond**

- (b) This is a life insurance unitised whole life bond, written as direct business. The unit liabilities (except for with-profits) and mortality risks are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) The minimum single premium is £5,000, and additional contributions are permitted.
- (d) The bond is written automatically as a series of up to 250 identical policies. The amount payable on death is 101% of the bid value of the units held. Where two lives are insured, the death benefit is payable on the second death. There is a regular withdrawal facility which operates from outset or at any subsequent time. The maximum withdrawal is 7.5% of the contribution, the minimum is £50 per instalment.
- (e) The Deposit Fund bid price is guaranteed not to reduce. In the With Profits Fund there is a minimum guaranteed surrender value on the 10th policy anniversary of the single premium, provided no withdrawals or switches have been made.

**(f) The margins available for all expenses and commission are:**

- (i) A bid/offer spread of 5% plus rounding, subject to the allocation proportion which varies with size of single premium, as follows:

Single Premium (£)	Allocation Rate %
5,000 - 14,999	100.0
15,000 - 24,999	101.5
25,000 - 49,999	102.75
50,000 and over	103.0

- (ii) An annual management charge of 0.75% of the value of the fund, which also covers the mortality risk.
- (iii) A charge of £20 for the third switch and nine subsequent switches in one policy year, and 0.5% of the switch value thereafter (subject to a minimum of £20).

**(g) The annual management charge and switch charge may vary.****(h) The bond may be surrendered at any time for the full bid value of units subject to the deduction of the following early surrender charges:**

Year of surrender	1	2	3	4	5	6 onwards
%	5.0	4.0	3.0	2.0	1.0	nil

Surrender or switching of units from the With Profits Fund may include any final bonus entitlement and may be subject to a Market Value Reduction (MVR) (see Section 5(2)). Individual MVR's may apply to certain transactions.

- (i) Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds, or in the Company's With Profits Fund.
- (j) Not applicable
- (k) The contract is closed to new business except for additional contributions
- (l) There were no increases in charges during the year.

**(a) United Kingdom: Managed Portfolio**

- (b) This is a life insurance without profits whole life bond, written as direct business. The unit liabilities and mortality risks are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) The minimum single premium is £5,000. No subsequent additions are permitted

**IPRU (INS) Appendix 9.4****Valuation Report Prepared by the Appointed Actuary**

Name of Company

**Norwich Union Life & Pensions Limited**

Financial year ended

**31<sup>st</sup> December 2002**

- (d) The bond is written automatically as a series of up to 20 identical policies. The amount payable on death is 101% of the bid value of the units held. Where two lives are insured, the death benefit is payable on the second death. There is a regular withdrawal facility which operates from outset or at any subsequent time in the form of a fixed monetary amount: the minimum investment is £10,000 for monthly and £5,000 for quarterly, termly, half yearly and yearly withdrawals. For bonds with an initial investment of at least £20,000, a distribution option is available when the investment is held totally in one of the Cautious, Balanced, Managed, Property or Corporate Bond funds. The option provides the net of tax return on the fund for the relevant period, and is subject to similar cash limits to regular withdrawals, except that no Termly Cash Withdrawals are permitted.
- (e) The Deposit Fund bid price is guaranteed not to reduce. Otherwise there are no guaranteed investment returns.
- (f) The margins available for all expenses and commission, after allowing for an allocation rate ranging from 100% to 103.25% depending upon the size of the single premium, are:
- An annual management charge of 0.75% of the value of the fund which also covers the mortality risks.
  - A limited administration charge of 0.095% per month of the bid value of units for the first five years.
  - A charge of £20 for the third switch and nine subsequent switches in one policy year, and 0.5% of the switch value thereafter (with a minimum of £20).
- (g) The annual management charge and switch charge may vary
- (h) The bond may be surrendered at any time for the full bid value of the units less the following early surrender charges:

Year of surrender	1	2	3	4	5	6 onwards
%	8.0	7.0	5.0	4.0	2.0	nil

- (i) Benefits are wholly determined by investment in one or more of the Reinsurer's internally linked funds.
- (j) Not applicable.
- (k) The contract is closed to new business.
- (l) There were no increases in charges during the year.
- (a) United Kingdom: Norwich Savings Plan**
- (b) This is an individual unitised endowment policy, written as direct business. The unit liabilities (except for with-profits) and the mortality risks are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) Premiums may be payable yearly or monthly. A low start version was also issued.
- (d) The plan is available for terms between 5 and 50 years and may be written on a single life or joint life second death basis. The amount payable on death for terms between 5 and 9 years is 101% of the bid value of the units. For terms between 10 and 50 years the greater of the guaranteed death benefit and the bid value of the units held will be paid. The cost of the guaranteed death benefit is met by cancelling an appropriate number of units, at the bid price on a monthly basis. The charges for mortality risks are not guaranteed. At maturity the full bid value of the units allocated is payable. In the With Profits Fund there is a continuing guaranteed minimum rate of regular bonus of 2.5% pa in respect of units purchased to 31 December 1998. Units bought from 1 January 1999 have a guaranteed bonus rate of zero.
- (e) The Deposit Fund price is guaranteed not to reduce. Otherwise there are no guaranteed investment returns, except the minimum bonus rate in the With Profits Fund.
- (f) The margins available for expenses and commission are:

- (i) A low investment allocation rate for the designated periods. For monthly level contribution plans the allocation rates are:

Initial Period (%)	Balance of 10 Years (%)	Thereafter (%)
65	103	105

**IPRU (INS) Appendix 9.4****Valuation Report Prepared by the Appointed Actuary**Name of Company **Norwich Union Life & Pensions Limited**Financial year ended **31<sup>st</sup> December 2002**

Examples of the initial period are 16 months for 10 year contracts, 24 months for 15 year contracts, 31 months for 20 year contracts.

- (ii) A bid/offer spread of 5% plus rounding.
- (iii) An annual management charge of 0.75% of the value of the fund.
- (iv) A plan fee of £1.46 per month, paid by cancellation of units.
- (v) A switch charge of £15 for second and subsequent fund switches in any policy year.

- (g) The annual management charge, plan fee and switch charge may vary.
- (h) On surrender, for terms between 5 and 9 years, a penalty is applied during the first 5 years to the bid value of units. For terms 10 years and longer the surrender value is the full bid value of the units, after at least one year's premium has been paid. Surrender or switching of units from the With Profits Fund may include any final bonus entitlement and may be subject to a Market Value Reduction (see Section 5(2)).
- (i) Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds, or in the Company's With Profits Fund.
- (j) The plan provides a continuation option. The plan can also include a waiver of premium benefit up to age 60 while the policyholder is unable to work due to accident or illness. The cost of this is met monthly by cancelling units. The charge for this risk is guaranteed.
- (k) The plan is closed to new business except for one special arrangement. Additional single premiums can be added to the 5 to 9 years version.
- (l) The plan fee is reviewed each 1 January, and was increased from £1.44 at 1 January 2002

**(a) United Kingdom: Investment and Life Plan and Lifetime Benefit Plan**

- (b) These are similar life assurance unitised whole life policies, written as direct business. The unit liabilities (except for with-profits) and the mortality and critical illness risks are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) Premiums may be payable yearly or monthly.
- (d) The plans can be written either on a single life or joint life basis. The amount payable on death is the greater of the guaranteed death benefit selected and the bid value of the units. For the Lifetime Benefit Plan the amount payable on death or on diagnosis of one or more certain specified illnesses is the greater of the Guaranteed Death Benefit and the bid value of units payable on the first claim. The Guaranteed Death Benefit may be selected across the range of Minimum, Balanced or Maximum cover. The cost of the death and critical illness benefits is met by cancelling units. The charges for these risks are not guaranteed. In the With Profits Fund there is a continuing guaranteed minimum rate of regular bonus of 2.5% pa applicable to units purchased to 31 December 1998. Units brought from 1 January 1999 have a guaranteed bonus rate of zero.

The plan is reviewed at the 10th policy anniversary and at least every 5 years thereafter, to check the maintainability of the guaranteed benefits.

- (e) The Deposit Fund price is guaranteed not to reduce. Otherwise there are no guaranteed investment returns, except the minimum bonus rate in the With Profits Fund.
- (f) The margins available for expenses and commissions are:
  - (i) A low investment allocation for a designated period. Examples for monthly premiums are:

<b>Age next birthday at Outset</b>	<b>Months of Initial Allocation</b>	<b>Initial Allocation %</b>	<b>Final Allocation %</b>
40 & below	48	60	103
50	43	60	103
60	38	60	103
70	24	60	103

- (ii) A bid/offer spread of 5% plus rounding.
- (iii) An annual management charge of 0.75% of the value of the fund.
- (iv) A plan fee of £1.46 per month, paid by cancellation of units.
- (v) A switch charge of £15 for second and subsequent fund switches in any year.
- (g) The annual management charge, plan fee and switch charge may vary.

**IPRU (INS) Appendix 9.4**

**Valuation Report Prepared by the Appointed Actuary**

Name of Company **Norwich Union Life & Pensions Limited**

Financial year ended **31<sup>st</sup> December 2002**

- (h) On surrender or switch the units in the investment linked funds will be cashed for the full bid value provided 12 months contributions or one yearly contribution have been paid. Those in the With Profits Fund may include a final bonus entitlement and may be subject to a Market Value Reduction which can reduce the value of the units (see Section 5 (2)).
- (i) Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds, or in the Company's With Profits Fund.
- (j) Provided the plan remains in full force, it provides guaranteed insurability options to increase guaranteed benefits.
  - (i) On each plan anniversary up to age 60 by the RPI increase, with a minimum of 5%.
  - (ii) On marriage by up to 30% with a maximum of £30,000.
  - (iii) On the birth or adoption of a child, by up to 30% with a maximum of £30,000.

The plan can also include a waiver of premium benefit up to age 65 while the policyholder is unable to work due to accident or illness. The cost is met monthly by cancelling units.

- (k) The contract is closed to new business, except for increments.
- (l) The plan fee is reviewed each 1 January, and was increased from £1.44 at 1 January 2002.

**(a) United Kingdom: Critical Illness Plan**

- (b) This is a unitised whole life policy, written as direct business. The unit liabilities and mortality and critical illness risks are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) Premiums can be payable yearly or monthly.
- (d) The plans can be written either on a single or joint life basis. The amount payable on diagnosis of one or more specified illnesses is the greater of the Guaranteed Benefit and the bid value of units. The Guaranteed Benefit may be selected across the range of Balanced, Target or Maximum cover. The cost of the critical illness benefits is met by cancelling units. This charge is not guaranteed.

On death, 101% of the bid value of units is paid. If the insured dies within 28 days of being diagnosed with a specified illness, then the claim is treated as a death.

The plan is reviewed at the 10th policy anniversary, and at least every 5 years thereafter, to check the maintainability of the guaranteed benefits.

- (e) There are no guaranteed investment returns.
- (f) The margins for expenses and commission are:
  - (i) A low investment allocation for the designated period. For monthly premiums the allocation rates are:

<b>Initial Period</b>	<b>Balance of 10 Years</b>	<b>Thereafter</b>
<b>(%)</b>	<b>(%)</b>	<b>(%)</b>
55	90	105

The initial allocation period is the same as for the Investment and Life Plan.

- (ii) A bid/offer spread of 5% plus rounding.
- (iii) An annual management charge of 0.75% of the value of the fund.
- (iv) A plan fee of £1.46 per month paid by cancellation of units.
- (g) The annual management charge and plan fee may vary.
- (h) On surrender the investment funds will be cashed for the full bid value. The cash value for a surrender within twelve months of commencement will be zero.
- (i) Benefits are wholly determined by investment in the Reinsurer's Managed Fund.
- (j) Personal and business versions of the plan are offered. The personal version includes critical illness benefit on the insured's children for benefits up to £15,000.
- (k) The plan is closed to new business, except for increments.

**IPRU (INS) Appendix 9.4**

**Valuation Report Prepared by the Appointed Actuary**

Name of Company **Norwich Union Life & Pensions Limited**

Financial year ended **31<sup>st</sup> December 2002**

- (l) The plan fee is reviewed each 1 January, and was increased from £1.44 at 1 January 2002.

**(a) United Kingdom: Flexible Mortgage Plus and Flexible Mortgage Plus with Lifetime Benefit - issued up to 28 April 1996**

- (b) These are life assurance unitised endowment insurance contracts, written as direct business. The unit liabilities (except for with profit) and the mortality and critical illness risks are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) Premiums may be payable yearly or monthly. The contract could be purchased either by level contributions or by low start contributions.
- (d) The amount payable on death is the greater of the Guaranteed Death Benefit (normally set to the amount of the mortgage loan) and the bid value of units allocated to the plan. Policies may be effected for terms between 10 and 40 years with a maximum entry age of 70. There is a choice of single life or joint life first death bases. For payment of a higher contribution under the Lifetime benefit version, the larger of the bid value of units allocated and the Guaranteed Lifetime Benefit is payable on the earlier death or diagnosis of certain specified illnesses during the policy term. The cost of the death or critical illness benefit is met by cancelling units. The charges for these risks are not guaranteed. For units held in the With Profits Fund there is a continuing guaranteed minimum rate of regular bonus of 2.50% pa in respect of units purchased to 31 December 1998. For units bought from 1 January 1999 there is a guaranteed bonus rate of zero.

The plan is reviewed on the 10th policy anniversary, and at least every 5 years thereafter, to ensure that its value will be sufficient to fully repay the mortgage.

- (e) The Deposit Fund price is guaranteed not to reduce. Otherwise there are no guaranteed investment returns, except the minimum bonus rate in the With Profits Fund.
- (f) The margins for expenses and commission are:
- (i) A low investment allocation for a designated period.
  - (ii) A bid/offer spread of 5% plus rounding.
  - (iii) An annual management charge of 0.75% of the value of the fund.
  - (iv) A plan fee of £1.46 per month, paid by cancellation of units.
  - (v) A switch charge of £15 for second and subsequent fund switches in any year.
- (g) The annual management charge, plan fee and switch charge may vary.
- (h) On surrender or switch the units in the investment linked funds will be cashed for the full bid value provided 12 monthly contributions or one yearly contribution have been paid. Those in the With Profits Fund may include a final bonus entitlement and may be subject to a Market Value Reduction which can reduce the value of the units (see Section 5(2)).
- (i) Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds, or in the Company's With Profits Fund.
- (j) Provided the plan remains in full force, it provides guaranteed insurability options for further guaranteed benefits:
- (i) For an increase in mortgage, with a maximum of the original guaranteed death benefit. The option does not apply to the critical illness benefit.
  - (ii) For an extension of the mortgage term.

The premium will be changed accordingly. The plan can also include a waiver of premium benefit up to age 65 while the policyholder is unable to work due to accident or illness. The cost is met monthly by cancelling units. The charge for this risk is not guaranteed.

- (k) The contracts are closed to new business except for increments.
- (l) The plan fee is reviewed each 1 January, and was increased from £1.44 at 1 January 2002.
- (a) United Kingdom: Flexible Mortgage Plus and Flexible Mortgage Plus with Critical Illness Cover - issued from 29 April 1996**

**IPRU (INS) Appendix 9.4****Valuation Report Prepared by the Appointed Actuary**Name of Company **Norwich Union Life & Pensions Limited**Financial year ended **31<sup>st</sup> December 2002**

- (b) These are similar to the original contract, except:
- (d) (i) A double plan option is offered to two lives insured, each plan aiming to repay half the mortgage.  
(ii) There is no guaranteed minimum bonus rate.
- (f) (i) The investment allocations for monthly premium contracts are:

	<b>Initial Period</b> (%)	<b>Thereafter</b> (%)
Up to 19 July 1998	50	105
From 20 July 1998	52	105

Examples of the initial period are 16 months for 10 year contracts, 24 months for 15 year contracts and 31 months for 20 year contracts.

- (iii) The cost of any loyalty units is deducted from the annual management charge.  
(v) From 20 July 1998, the switch charge is £20 for the third and nine subsequent switches in one policy year, and 0.5% of the switch value thereafter (subject to a minimum of £20).
- (j) The maximum mortgage increase option is the lower of the original mortgage or £100,000, but increases in critical illness cover are allowed.

Loyalty units are awarded monthly after the fifth plan anniversary at 0.05% (for business written up to 19 July 1998) or 0.055% (for business written from 20 July 1998) of the bid value of units held. No further loyalty units will be added if the plan is made paid up.

- (k) The plan is closed to new business, except for increments.

**(a) United Kingdom: Norwich Investment Bond**

- (b) This is a life assurance without profits whole life policy, written as direct business. The unit liabilities and mortality risks are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) The contract is purchased by single premium.
- (d) The death benefit is the bid value of the units held on the date notification is received by the Company, multiplied by a factor, varying with age on the date of such notification. Examples of these factors at various ages for males are as follows:

<b>Age at notification of death</b>	<b>30</b>	<b>40</b>	<b>50</b>	<b>60</b>	<b>70</b>	<b>80</b>	<b>99</b>
<b>Factor</b>	3.050	2.260	1.400	1.140	1.050	1.020	1.005

Female lives are rated down four years.

- (e) The Deposit Fund bid price is guaranteed not to reduce. Otherwise there are no guaranteed investment returns.
- (f) The margins available for expenses and commission are:
- (i) The bid/offer spread of 5% plus rounding, but subject to the allocation proportion which varies with size of single premium.  
(ii) An annual management charge of 0.4% for the Equity Fund and 0.5% for other funds. (Some policyholders have opted to switch to a later series of investment funds, where the annual management charge is 0.75% of the fund value).  
(iii) A switch charge of £15 for second and subsequent switches in a policy year.
- (g) The annual management charge is fixed for the old series of investment funds.
- (h) The bond may be surrendered for the full value of the units held. Partial surrenders are allowed to provide a regular income only on condition that the amount of the initial investment and the minimum value remaining, both satisfy the Company's current minima.
- (i) Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds.

**IPRU (INS) Appendix 9.4****Valuation Report Prepared by the Appointed Actuary**Name of Company **Norwich Union Life & Pensions Limited**Financial year ended **31<sup>st</sup> December 2002**

- (j) In the case of substandard lives the additional mortality risk is reflected by an addition to the actual age of entry. For non-underwritten business, an entry age of 70 for males or 74 for females is assumed.
- (k) The contract is closed to new business.
- (l) There were no increases to charges during the year.

**(a) United Kingdom: Norwich Investment Portfolio**

- (b) This is a life insurance without profits whole life bond, written as direct business. The unit liabilities and mortality risks are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) The minimum single premium is £2,500 and £1,000 for any subsequent additions.
- (d) The bond is written automatically as a series of up to 20 identical policies. The amount payable on death is 101% of the bid value of the units held, calculated at the next valuation following receipt of notice. Where two lives are insured, the death benefit is payable on the second death. There is a regular withdrawal facility which operates from outset or at any subsequent time; the minimum investment is £5,000 for monthly or quarterly and £3,000 for half-yearly or yearly withdrawals. A distribution option is available when the investment is held totally in one of the three Managed or Property Funds subject to specified minimum investment amounts. This option provides the net of tax return on the fund for the relevant period.
- (e) The Deposit Fund bid price is guaranteed not to reduce. Otherwise there are no guaranteed investment returns.
- (f) The margins available for all expenses and commission are:
  - (i) The bid/offer spread of 5% plus rounding but subject to the allocation proportion which varies with size of single premium, as follows:

Single Premium (£)	Allocation Rate %
1,000 - 2,499	99.0
2,500 - 4,999	99.5
5,000 - 9,999	100.0
10,000 - 24,999	100.5
25,000 and over	101.0

- (ii) An annual management charge of 0.75% of the value of the fund, which also covers the mortality risks.
- (iii) A charge of £20.00 for third and subsequent switches in any policy year.
- (g) The annual management charge and switch charge may vary.
- (h) The bond may be surrendered at any time for the full bid value of the units held.
- (i) Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds.
- (j) Not applicable.
- (k) The contract is closed to new business, except for increments.
- (l) There were no increases in charges during the year.

**(a) United Kingdom: Capital Investment Bond**

- (b) This is a life assurance without profits whole life contract, written as direct business. The unit liabilities and mortality risks are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) The contract is purchased by single premium.
- (d) The death benefit is the value of the units allocated increased by a factor which depends on the age at death. Examples of these factors are as follows:

Age at notification of death	20	30	40	50	60	70	80
Male	2.50	2.50	1.55	1.18	1.05	1.01	1.01

**IPRU (INS) Appendix 9.4****Valuation Report Prepared by the Appointed Actuary**Name of Company **Norwich Union Life & Pensions Limited**Financial year ended **31<sup>st</sup> December 2002**

Female	2.50	2.50	1.80	1.24	1.08	1.02	1.01
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- (e) The Deposit Fund bid price is guaranteed not to reduce. Otherwise there are no guaranteed investment returns.
- (f) The margins available for all expenses and commissions are:
- A charge of £25.00, deducted from the first single premium, plus 4.05% of the remaining single premium.
  - An annual management charge of 0.75% of the value of the fund, which also covers the mortality risks.
- (g) The annual management charge may vary.
- (h) On surrender, the bid value of the units allocated will be paid.
- (i) Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds.
- (j) Not applicable.
- (k) The contract is closed to new business except for increments.
- (l) There were no increases to charges during the year.

**(a) United Kingdom: Norwich Reinvestment Bond and Capital Reinvestment Bond**

- (b) These are similar without profits whole life insurance contracts, written as direct business. The unit liabilities and mortality risks are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) Single premiums transferring from the maturity proceeds of selected endowment insurance policies followed by a small annual premium.
- (d) The death benefit is the value of the units multiplied by a factor which reduces from 1.05 to 1.005 over 29 years. For the Capital Reinvestment Bond the death benefit remains at a constant factor of 1.01.
- (e) The Deposit Fund bid price is guaranteed not to reduce. Otherwise there are no guaranteed investment returns.
- (f) The margins available for all expenses and commission are:
- A bid/offer spread of 5% plus rounding, but subject to the allocation rate which depend upon premium size. The allocation rates for the Capital Reinvestment Bond are:

Single Premium (£)	Allocation Rate %
Up to 1,499	99.0
1,500 - 4,999	101.5
5,000 - 14,999	102.0
15,000 – 249,999	102.5
250,000 and over	103.0

- Norwich Reinvestment Bond - annual management charge as for Norwich Investment Bond.  
Capital Reinvestment Bond - an annual management charge of 0.75% of the value of the fund.  
The annual management charge covers the cost of the mortality risk.
  - A yearly premium of £2.00 or £5.00 per policy depending on series.
- (g) The annual management charge may vary, except for Norwich Reinvestment Bonds invested in the old series of investment funds.
- (h) The bond may be surrendered at the bid value of the units held.
- (i) Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds.
- (j) The Norwich Reinvestment Bond has been valued on the basis of an entry age of 70 for males and 73 for females.
- (k) The contracts are closed to new business.
- (l) There were no increases to charges during the year.

**IPRU (INS) Appendix 9.4****Valuation Report Prepared by the Appointed Actuary**Name of Company **Norwich Union Life & Pensions Limited**Financial year ended **31<sup>st</sup> December 2002****(a) United Kingdom: Norwich Life Investment Policy, Norwich Lifevestor Policy and Norwich Tenvestor Policy.**

- (b) These are similar without profits life assurance whole life policies, written as direct business. The unit liabilities and mortality risks are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) Contracts are purchased by regular premiums, for ten years in the case of Tenvestor or throughout life for the others.
- (d) The death benefit is a guaranteed sum insured determined according to the premium and age at outset or the bid value of the units if higher. Specimen guaranteed death benefits for a monthly premium of £10.00 for Norwich Life Investment Policy are as follows for males (Female lives are rated down four years):

Age next birthday at entry	20 £	40 £	60 £
Guaranteed death benefit	5,050	3,250	1,500

If a policy is made paid-up the guaranteed minimum sum insured is cancelled. Options exist under policies with premiums limited to ten years to continue full premium payments for a further period of ten years but with no change to the guaranteed sum insured.

- (e) The Deposit Fund bid price is guaranteed not to reduce. Otherwise there are no guaranteed investment returns.
- (f) The margins available for all expenses, commissions and mortality risks are:
- A low investment allocation rate for the first year, increasing for years 2 to 15, and increasing further thereafter. For Tenvestor, the maximum allocation rate is from year 11.
  - The bid/offer spread of 5% plus rounding.
  - An annual management charge of 0.4% for the Equity Fund and 0.5% for other funds.
- (g) The annual management charge is fixed.
- (h) On surrender the bid value of the units allocated will be paid.
- (i) Benefits are wholly determined by investment in any one or more of the Reinsurer's internal linked funds.
- (j) Not applicable.
- (k) The contracts are closed to new business.

**(a) United Kingdom: Capital Accumulator Plan**

- (b) This is a without profits life assurance ten year endowment policy with an option to continue for further ten year periods. The unit liabilities and mortality risks are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) Premiums may be payable yearly, quarterly or monthly.
- (d) The minimum death benefit is guaranteed, and examples of the benefit are:

Age next birthday at entry	Up to 56 £	60 £	65 £	70 £
Death benefit (as multiple of annual contribution)	7.5	6.7	5.7	4.7

The cost of the life cover is met monthly by cancelling units; the mortality charging basis is not guaranteed.

- (e) The Deposit Fund bid price for accumulation units is guaranteed not to reduce. Otherwise, there are no guaranteed investment returns.

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**Valuation Report Prepared by the Appointed Actuary**

Name of Company **Norwich Union Life & Pensions Limited**

Financial year ended **31<sup>st</sup> December 2002**

- (f) The margins available for all expenses and commissions are:
  - (i) A bid/offer spread of 5% plus rounding, modified by the allocation conditions. In the first year capital units are purchased, and suffer annual charges of 6% for 10 years, thereafter accumulation units are purchased.
  - (ii) An annual management charge of 0.75% of the value of the fund.
  - (iii) A plan fee of £1.00 per month paid by cancellation of units.
  - (iv) A switch charge of £15 for second and subsequent switches in any year.
- (g) The annual management charge and switch charge may vary.
- (h) On surrender, the amount payable is the bid value of units less a percentage of the capital units. This percentage reduces to zero after 9 years.
- (i) Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds.
- (j) On maturity, or earlier death, if the plan has not been made paid up, bonus units of 5% of the attaching units will be paid.
- (k) The contract is closed to new business.
- (l) There were no increases in charges during the year.
  
- (a) **United Kingdom: Norwich Capital Plan**
- (b) This is a life assurance unitised whole life policy, written as direct business. The unit liabilities (except for with-profits) and the mortality risks are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) Premiums are payable by single contribution.
- (d) Policies may be written on a single life or joint life second death basis. The amount payable on death is 101% of the bid value of the units (including final bonus for with-profits units) attaching at date of death. In the With Profits Fund there is a continuing guaranteed minimum rate of regular bonus of 2.5% pa applicable to units purchased to 31 December 1998. For units bought from 1 January 1999 there is a guaranteed bonus rate of zero.
- (e) The Deposit Fund price is guaranteed not to reduce. Otherwise there are no guaranteed investment returns, except the minimum bonus rate in the With Profits Fund.
- (f) The margins available for expenses and commission are:
  - (i) A bid/offer spread of 5% plus rounding, modified by the investment allocation proportion.
  - (ii) An annual management charge of 0.75% of the value of the fund which also covers the mortality risks.
  - (iii) A switch charge of £15 for second and subsequent switches in any year.
- (g) The annual management charge and switch charge may vary.
- (h) On surrender the units in the investment linked funds will be cashed for the full bid value. Those in the With Profits Fund may include a final bonus entitlement and may be subject to a Market Value Reduction which can reduce the value of the units (see Section 5 (2)). On surrender at the tenth policy anniversary, and at subsequent five yearly anniversaries, it is guaranteed that a Market Value Reduction will not be applied.
- (i) Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds, or in the Company's With Profits Fund.
- (j) Not applicable.
- (k) The contract is closed to new business except for additional single contributions.
- (l) There were no increases in charges during the year.

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**Valuation Report Prepared by the Appointed Actuary**

Name of Company **Norwich Union Life & Pensions Limited**

Financial year ended **31<sup>st</sup> December 2002**

**(a) United Kingdom: Norwich Units Policy**

- (b) This is a life assurance without profits endowment assurance, written as direct business. The unit liabilities and mortality risks are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) Premiums can be payable yearly or monthly.
- (d) It is an endowment insurance with a guaranteed sum insured on death or maturity. On payment of each premium a proportion of the sum insured is invested in units, and the non-unit sum insured decreases by the same amount.
- (e) There are no guaranteed investment returns.
- (f) The margins available for expenses and commission come from the investment income from the assets behind these contracts.
- (g) Premiums and investment allocations cannot be changed.
- (h) Surrender values are calculated as the bid value of units attaching less an amount for capital gains tax based on the Reinsurer's contingent liability.
- (i) Benefits are linked to the value of the units in the UK Equity OEIC.
- (j) Policies are valued on a net premium basis, plus the capital appreciation of units (less a provision for capital gains tax) above the proportion of sum insured invested into units at the valuation date.
- (k) The contract is closed to new business.

**(a) United Kingdom: Investment and Life Plan (Ex NUAM)**

- (b) This is a without profits whole life assurance contract, written as direct business. The unit liabilities and mortality risks are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) Premiums may be payable yearly, quarterly or monthly.
- (d) At outset a level of life cover may be selected and this is guaranteed for 10 years. This guaranteed death benefit may be selected across the range of minimum, balanced or maximum cover. A plan review takes place after 10 years, and every 5 years thereafter, and annually once the policyholder is over age 70.

The cost of the life cover is met monthly by cancelling units; the mortality charging basis is not guaranteed.

- (e) The Deposit Fund price is guaranteed not to reduce. Otherwise there are no guaranteed investment returns.
- (f) The margins available for all expenses and commissions are:
  - (i) A low investment allocation rate for up to the first 4 years.
  - (ii) A bid/offer spread of 5% plus rounding.
  - (iii) An annual management charge of 0.75% of the value of the fund.
  - (iv) A plan fee of £1.46 per month paid by cancellation of units.
  - (v) A switch charge of £15 for second and subsequent switches in any year.
- (g) The annual management charge, plan fee and switch charge may vary.
- (h) On surrender the bid value of the units allocated will be paid.
- (i) Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds.
- (j) The plan provides guaranteed insurability options to increase benefit:
  - (i) Annually, by RPI increase, with a minimum of 5%.
  - (ii) On marriage, by 25% with a maximum of £20,000.
  - (iii) On the birth or adoption of a child, by 25% with a maximum of £20,000.

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Name of Company **Norwich Union Life & Pensions Limited**

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In each case the premiums will be increased accordingly. The plan can also include waiver of premium benefits up to age 60 while the policyholder is unable to work, due to accident or illness. The cost of this is met monthly by cancelling units. The charge for this risk is guaranteed.

- (k) The contract is closed to new business, except for increments and options arising on existing business.
- (l) The plan fee is reviewed each 1 January, and increased from £1.44 at 1 January 2002.
- (a) United Kingdom: Flexible Mortgage Plan (Ex NUAM)**
- (b) This is a without profits life assurance endowment policy, written as direct business. The unit liabilities and mortality risks are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) Premiums may be payable yearly, quarterly or monthly. The contract could be purchased either by level contributions or by low start contributions.
- (d) The plan is designed to repay an interest only mortgage on the maturity date or earlier death. The plan is reviewed after 10 years, and then every 5 years, and every year for the last 5 years of its term. The cost of the life cover is met monthly by cashing units; the mortality charging basis is not guaranteed.
- (e) The Deposit Fund price is guaranteed not to reduce, otherwise there are no guaranteed investment returns.
- (f) The margins available for all expense and commissions are:
  - (i) A low investment allocation rate for up to the first 38 months.
  - (ii) A bid/offer spread of 5% plus rounding.
  - (iii) An annual management charge of 0.75% of the value of the fund, less the cost of any bonus units.
  - (iv) A plan fee of £1.46 per month paid by cancellation of units.
  - (v) A switch charge of £15 for second and subsequent switches in any year.
- (g) The annual management charge, plan and switch fee may vary.
- (h) On surrender the bid value of units allocated will be paid.
- (i) Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds.
- (j) Provided the plan remains in full force, after 5 years from outset bonus units of 1/24% of the total number of units attaching are added each month.

The plan can include waiver of premium benefits up to age 60 while the policyholder is unable to work due to accident or illness. The cost of this is met monthly by cancelling units. The charge for this risk is guaranteed.

- (k) The plan is closed to new business except for increments.
- (l) The plan fee is reviewed each 1 January, and increased from £1.44 at 1 January 2002.
- (a) United Kingdom: Executive Pension Plan and Group Additional Voluntary Contribution Plan (Issued up to 31 December 1994)**
- (b) These are exempt approved pensions business unitised pure endowments, written as direct business. The unit liabilities (except for with-profits) are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) Premiums may be payable yearly or monthly or by single contribution.
- (d) This plan is designed to provide benefits for individuals, groups of employees or directors. Each policy has a chosen retirement age and periodic premiums are payable to this age. On retirement, cash may be taken up to the Inland Revenue limits and the balance used to purchase an annuity either with the Company or from another pension provider. On death before retirement the bid value of the units allocated to the member's policy is returnable to the employer or the member's dependants or estate. In the With Profits Fund there is a continuing guaranteed minimum rate of regular bonus of 4.00% pa in respect of units purchased to 31 December 1998. For units purchased from 1 January 1999 the guaranteed bonus rate is zero.
- (e) The Building Society Deposit Fund provides security of capital. Otherwise there are no guaranteed investment returns, except in the minimum bonus rate in the With Profits Fund.

**IPRU (INS) Appendix 9.4****Valuation Report Prepared by the Appointed Actuary**Name of Company **Norwich Union Life & Pensions Limited**Financial year ended **31<sup>st</sup> December 2002**

- (f) The margins for expenses and commissions are:
- (i) A low investment allocation rate for a designated period.
  - (ii) A bid/offer spread of 5% plus rounding.
  - (iii) An annual management charge of 0.875% of the value of the fund.
  - (iv) A monthly plan fee of £3.69 (for Executive Pension Plan) or £2.77 (for Group AVC), paid by deduction from the premium.
  - (v) A switch charge of £15 for second and subsequent fund switches in any year.
- (g) The annual management charge will not exceed 1% of the fund. The monthly plan fee may vary.
- (h) On transfer or switch, the units in the investment linked funds will be cashed/transferred for the full bid value. Those in the With Profits Fund may include a final bonus entitlement and may be subject to a Market Value Reduction which can reduce the value of the units (see Section 5 (2)).
- (i) Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds, or in the Company's With Profits Fund.
- (j) The plan permits additional life cover and dependant's benefits to be added as rider benefits. The Executive Plan provides a continuation option on leaving service to effect a whole life or endowment policy without further evidence of health.
- (k) The plans are closed to new business, except for new members and increments to existing plans.
- (l) The monthly charges are reviewed each 1 April, and increased from £3.65 and £2.74 respectively at 1 April 2002.

Similar contracts, but having only the With Profits Fund investment option, are available in Minor Sterling branches.

- (a) **United Kingdom: Executive Pension Plan & Group Additional Voluntary Contribution Plan (Issued from 1 January 1995)**
- (b) These are similar to the business prior to 1 January 1995 with the following variations:
- (d) There is no minimum guaranteed bonus rate in the With Profits Fund.
- (f) (i) The investment allocations for monthly premiums of at least £100 are:

Initial Period (%)	Balance of 5 Years (%)	Thereafter (%)
60	102	105

Lower allocation rates apply for smaller premiums. Examples of the initial period are 12 months for 10 year contracts, 18 months for 15 year contracts and 24 months for 20 year contracts.

The investment allocation for single premium depends upon the size of the premium.

Single Premium (£)	Allocation Rate %
Up to 1,499	97.0
1,500 - 2,499	98.0
2,500 - 4,999	98.5
5,000 - 9,999	100.0
10,000 and over	101.0

- (ii) There is an installation charge of £30 for new GAVC plans, and £48 for new EP plans.
- (iii) The cost of any loyalty units is deducted from the annual management charge.
- (iv) The monthly charges are as follows, and are paid by deduction from units.

	Regular Premium Business	Single Premium Business
Executive Pension Plan	£4.80	£3.60
Group AVC	£3.00	£1.80

- (g) The annual management charge may vary.

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- (i) From May 2000 for GAVC plans, Lifestyling and Phased switching is provided. This provides for progressive switching into more secure funds as the member approaches pension date. Two lifestyling switches are allowed for free and a flat fee of £15 is charged for subsequent switches.
- (j) Loyalty units are awarded monthly after the fifth plan anniversary at 1/20% of the bid value of units bought more than four years before the last plan anniversary.
- (l) The monthly charge is reviewed each 1 January, and increased from the following levels at 1 January 2002.

	<b>Regular Premium Business</b>	<b>Single Premium Business</b>
Executive Pension Plan	£4.74	£3.54
Group AVC	£2.96	£1.76

Similar contracts, but having only the With Profits Fund investment option, are available in Minor Sterling branches.

- (a) **United Kingdom: Group Personal Pension Plan, Individual Personal Pension Plan, Free Standing Additional Voluntary Contribution Plan (issued up to 31 December 1994)**
- (b) These are exempt approved pensions unitised pure endowments, written as direct business. The unit liabilities (except for with-profits) are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) Contributions to the relevant plans can consist of two parts - the rebate contribution paid by the DSS, and the extra contribution paid by the employer and / or member. The extra contributions may be paid monthly, yearly or by single contribution.
- (d) At retirement the value of the protected rights fund is used to provide a pension payable for life, which may increase yearly by the LPI rate. On death in retirement, a pension will be provided to a surviving widow(er) or dependent children. The value of the fund secured by extra contributions can be used to provide a pension which can be fixed or increase yearly at an agreed rate. On death before retirement the value of the protected rights fund can be used to provide either a pension for a widow(er) or the cash value of the fund will be paid to or for the benefit of any nominated dependant. The same rules apply to the value of the fund accrued under the extra contributions. In the With Profits Fund there is a continuing guaranteed minimum rate of regular bonus of 4% pa in respect of units purchased to 31 December 1998. For units bought from 1 January 1999 the guaranteed bonus rate is zero.
- (e) For individual business, the Building Society Deposit Fund provides security of capital. Otherwise there are no guaranteed investment returns, except in the With Profits Fund.
- (f) The margins for expenses and commissions are:
- A low investment allocation rate for a designated period.
  - A bid offer spread of 5% plus rounding.
  - An annual management charge of 0.875% of the value of the fund.
  - A monthly plan fee of £3.69, except for the S226 Personal Pension plan which is £2.77, paid by cancellation of units.
  - A switch charge of £15 for second and subsequent fund switches in any year.
- (g) For UK Group and Individual Personal Pension plans, from 6 April 2001 the aggregate charges as implied above in f(i) - (iv) inclusive, will be limited to a maximum of an equivalent annual management charge of 1% of the value of the fund, or 0.6% of the value of the fund for nil commission cases. For increments written between 14 April 1999 and 5 April 2001 the value of the units at 5 April 2001 will be the greater of:
- the value of the units purchased according to the normal allocation rules for that increment
  - the value of units purchased assuming a 95% allocation rate and the same underlying investment pattern.
- (h) Transfer values are calculated as the bid value of units allocated. Those in the With Profits Fund may include a final bonus entitlement and may be subject to a Market Value Reduction (see Section 5 (2)).
- (i) Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds, or in the Company's With Profits Fund.

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Name of Company **Norwich Union Life & Pensions Limited**

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- (j) Group and Individual Personal Pension plans can include a waiver of premium benefit up to age 65 while the policyholder is unable to work due to accident or illness. The cost is met monthly by an additional premium. The premium for this risk is not guaranteed.
- (k) New plans are not being written, but new members and increments are permitted to existing Group Personal Pension plans and increments to existing Individual Personal Pension Plans and Free Standing Additional Voluntary Contribution Plans.
- (l) The monthly plan fee is reviewed each 1 April, and increased from £3.65 at 1 April 2002, except for the S226 Personal Pension plans, which increased from £2.74.

Similar contracts, but having only the With Profits Fund investment option, are available in Minor Sterling branches.

**(a) United Kingdom: Group Personal Pension Plan, Individual Personal Pension Plan (issued from 1 January 1995 to 31 December 1997) and Free Standing Additional Voluntary Contribution Plan**

- (b) This is similar to the previous version, with the following exceptions:
- (d) There is no minimum guaranteed bonus rate in the With Profits Fund.
- (f)
  - (i) The allocation rates and bid offer spread are similar to the most recent Executive Personal Pensions.
  - (iii) An annual management charge of 0.875% of the value of the Fund less the cost of any loyalty Units.
  - (iv) A monthly plan fee of £3.00 for regular premium plans or £1.80 for single premium plans.
  - (vi) A £30 installation fee. This has been waived for Personal Pension Plans and Non-variable Group Personal Pension Plans from 1 January 1997.
- (j) Loyalty units are awarded monthly after the fifth plan anniversary at 1/20% of the bid value of units bought more than four years before the last plan anniversary.
- (l) The monthly plan fee is reviewed each 1 January, and increased from £2.96 and £1.76 respectively at 1 January 2002.

**(a) United Kingdom: Group Personal Pension Plan, Individual Personal Pension Plan '98 Series (issued from 1 January 1998)**

- (b) This is similar to the previous version, with the following exceptions:
- (c) From 1 October 1999, the Group Personal Pension Plan includes a variable contribution facility.
- (d) The plan can provide integrated life cover. The cost of the life cover is met by cashing units. The mortality charges are not guaranteed. The plan can also provide phased retirement.
- (f) (i) Investment allocations for monthly premiums of at least £100 are:

Initial Period (%)	Balance of 5 Years (%)	Thereafter (%)
60	102	105

Lower allocation rates apply for smaller premiums. Examples of the initial period are 12 months for 10 year contracts, 18 months for 15 year contracts and 24 months for 20 year contracts.

For the level load version of the plan the allocation rate is 96%.

The investment allocation for single premiums depends upon the size of the premium.

Single Premium (£)	Allocation Rate %
Up to 1,499	97.0
1,500 - 2,499	98.0
2,500 - 4,999	98.5
5,000 - 9,999	100.0
10,000 - 19,999	101.0
20,000 and over	101.5

All the above allocation rates are not guaranteed into the future, and can also vary depending on commission terms.

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- (ii) A bid offer spread of 5% plus rounding.
- (iii) An annual management charge of 0.875% of the value of the fund, less the cost of loyalty units.
- (iv) A monthly plan fee of £2.12, for regular premium contracts and £1.80 for single premium contracts, paid by deduction from units. For Individual Personal Pension Plans, the plan fee will be waived if contributions cease, and the planholder has a Free Standing Additional Voluntary Contribution Plan.
- (v) A switch charge of £20 for the third and nine subsequent fund switches in any policy year and 0.5% value of the switch value thereafter (subject to a minimum of £20).
- (vi) An installation charge of £30 for associated rebate only Personal Pensions Plans

- (i) This version provides 'lifestyle' switching, free of charge, over the term of the policy into progressively more secure funds as the plan approaches pension date.

The plans are available in some Minor Sterling branches.

- (k) New plans are not being written but new members and increments are permitted to existing Group Personal Pension plans and increments to existing Individual Personal Pension Plans.
- (l) The monthly plan fee is reviewed each 1 January, and increased from £2.00 and £1.76 at 1 January 2002 for regular and single premium contracts respectively.

**(a) United Kingdom - Group Personal Pension Plans 2000 Series**

- (b) These are mono charge Group Personal Pensions plans capable of meeting Stakeholder Pensions standards. They are unitised pure endowments, written as direct business. The unit liabilities (except for with-profits) are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) Premiums may be payable yearly or monthly. Single premium transfer payments are permitted. The minimum payment is £20 or 3% of salary.
- (d) The plans are available to lives from age 0 to 74 and provide a fund on retirement. Protected rights benefits have to be taken between ages 60 and 75 as pensions subject to the specified conditions. Non protected payments can apply at retirement, normally between ages 50 and 75 and can provide tax free cash and pension benefits.

On death before retirement, the fund value has to provide protected payments if there is a protected spouse, otherwise either a lump sum or a dependant's pension can be provided.

- (e) There are no guaranteed investment returns.
- (f) The margin for expenses and commission is a fund management charge of between 0.4% and 1.0% of the value of the fund, depending on the level of commission and style of contract. When the investment is in an external fund, higher charges will apply.
- (g) The fund management charge may vary.

For members who join between 1 August 2000 and 5 April 2001, if the Balanced Managed Fund does not achieve first quartile investment performance between 30 March 2001 and 30 March 2006, all contracts will receive a credit equivalent to a 1% annual management charge incurred for the first 12 months of the Plan.

- (h) Transfer values are calculated as the bid value of units allocated. Those in the With Profits Fund may include a final bonus entitlement and may be subject to a Market Value Reduction (see Section 5(2)).
- (i) Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds, or by sub reinsurance into specific external funds or in the Company's With Profits Fund. Specific styles of switching are permitted.
- (j) Up to 5 April 2001 the plans can include a waiver of premium benefit up to age 65 when the policyholder is unable to work due to accident or illness. The premium for this risk is not guaranteed.

- (k) New plans are not being written but new members and increments are permitted to existing contracts.

**(a) United Kingdom: Managed Income Option and Phased Retirement Plan**

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- (b) These are exempt approved pensions business unitised pure endowments, written as direct business. The unit liabilities (except for with-profits) are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) The contracts are purchased by a transfer value from another pension arrangement. Under the Phased Retirement Plan, additional transfer values may be paid.
- (d) The Managed Income Option provides partial cashing of units to provide an income withdrawal. The annual amount of income withdrawals can be between 35% and 100% of the amount permitted by the withdrawal tables issued by the Government Actuary's Department. The balance of the fund has to purchase a pensions annuity no later than age 75. Tax free cash may be taken when the encashment option is first exercised.

The Phased Retirement Plan is written as 1000 arrangements. These arrangements may be converted to a pensions annuity and tax free cash as desired, and have to be fully converted by age 75.

On death before age 75, the bid value of units can be paid as a lump sum or used to purchase a dependant's pension.

- (e) The Building Society Deposit Fund provides security of capital. Otherwise there are no guaranteed investment returns.
- (f) The margins for expenses and commissions are:
  - (i) An allocation proportion which depends upon the size of the transfer value.

<b>Transfer Value (£)</b>	<b>Allocation Rate %</b>
10,000 - 49,999	98.50
50,000 - 99,999	98.75
100,000 - 499,999	99.00
500,000 or more	99.25

- (ii) A bid/offer spread of 5% plus rounding.
  - (iii) An annual management charge of 0.875% of the value of the fund.
  - (iv) A switch charge of £15 for second and subsequent switches in any year.
- (g) The annual management charge and switch charge may vary.
- (h) On switches and encashment of units the investment linked funds will be switched/cashed for the full bid value. Those in the With Profits Fund may include a final bonus entitlement, and may be subject to a Market Value Reduction which can reduce the value of units (see Section 5(2)). The Market Value Reduction is not applied to any encashment at age 75.
- (i) Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds, or in the Company's With Profits Fund.
- (j) Not applicable.
- (k) The plans are closed to new business.
- (l) There were no increases to charges during the year.

**(a) United Kingdom: Self-Invested Personal Pension Plan**

- (b) This is a personal pension plan administered by external Trustees who take responsibility for the investment. If the plan has the Self Investment Option (SIO), then the investment is into the Company and the unit liabilities (except for with-profits) are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) For SIO the minimum initial contribution is £20,000 and the minimum additional contribution is £10,000
- (d) Provided the fund is at least £70,000 the contract provides for full encashment or maximum regular encashments of up to 10% pa of the amount received from each contribution. The minimum non-regular partial encashment is £500.
- (e) The Building Society Deposit Fund provides security of capital otherwise there are no guaranteed investment returns.

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- (f) The margins available for all expenses and commission are:  
 (i) An allocation proportion which depends upon the size of the premium.

Contribution (£)	Allocation Rate %
10,000 - 19,999	99.4
20,000 - 69,999	100.4
70,000 or more	101.4

Lower allocation rates apply if higher commission is taken.

- (ii) A bid/offer spread of 5% plus rounding.  
 (iii) An annual management charge of 0.875% of the value of the fund. The cost of loyalty units is deducted from the annual management charge.  
 (iv) A charge of £20 for the third and nine subsequent switches in one policy year, and 0.5% of the switch value thereafter (subject to a minimum of £20).  
 (v) A charge of £50 on the second and subsequent changes of regular partial encashment.
- (g) The annual management charge and switch charge may vary.
- (h) Transfer values are calculated as the bid value of units allocated. Those in the With Profits Fund may include a final bonus entitlement and may be subject to a Market Value Reduction (see Section 5(2)).

There is a surrender penalty during the first 4 years:

Year of surrender	1	2	3	4
%	2.0	1.5	1.0	0.5

- (i) Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds, or in the Company's With Profits Fund
- (j) Loyalty units are awarded each month after the fifth plan anniversary at 1/24% of the bid value of units.
- (k) The plan is closed to new business, except for increments.
- (l) There were no increases in charges during the year
- (a) United Kingdom: Group Money Purchase Plan**
- (b) This is a pensions business utilised pure endowment, written as direct business. The unit liabilities (except for with-profits) are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) Premiums may be payable yearly or monthly. Single premiums and transfer money may also be paid.
- (d) This policy provides pension benefits for groups of at least 5 employees. Each policy has a chosen retirement age and periodic premiums are payable to this age. On retirement cash may be taken up to the Inland Revenue limits and the balance used to purchase an annuity. On death before retirement the bid value of the units allocated to the member's policy is returnable to the employer or the member's dependants or estate. In the With Profits Fund there is a continuing guaranteed minimum rate of regular bonus of 4% pa in respect of units purchased to 31 December 1998. For units bought from 1 January 1999 the guaranteed bonus rate is zero.
- (e) There are no guaranteed investment returns, except the minimum bonus rate in the With Profits Fund.
- (f) The margins for expenses and commissions are:  
 (i) A low investment allocation rate for a designated period.  
 (ii) A bid offer spread of 5% plus rounding.  
 (iii) An annual management charge of 0.875% of the value of the fund.
- (v) A monthly plan fee of £2.16, paid by deduction from the premium.  
 (v) A switch charge of £15 for second and subsequent fund switches in any year.
- (g) The annual management charge will not exceed 1% of the fund. The policy fee may vary.

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- (h) On surrender, switch, early or late retirement, the units in the investment linked funds will be cashed for the full bid value. Those in the With Profits Fund may include a final bonus entitlement and may be subject to a Market Value Reduction which can reduce the value of the units (see Section 5 (2)).
- (i) Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds, or in the Company's With Profits Fund.
- (j) One version of the plan provides a continuation option on leaving service to effect a whole life or endowment policy without further evidence of health. It also provides additional life cover without evidence of health up to the Company's free cover limits.
- (k) New plans are not being written, but new members and increments are permitted to existing contracts.
- (l) The monthly plan fee is reviewed each 1 April, and increased from £2.04 at 1 April 2002.

A similar contract, but having only the With Profits Fund investment option, is available in Minor Sterling branches.

**(a) United Kingdom: Variable Money Purchase Plan**

- (b) This is similar to the Group Money Purchase Plan with the following exceptions:
- (d) There is no minimum guaranteed bonus rate in the With Profits Fund.
- (f)
  - (i) The allocation rate is typically 98.9%, but depends on the commission terms.
  - (ii) A bid offer spread of 5% plus rounding.
  - (iv) The monthly plan fee is £2.88, paid by cancellation of units.
- (g) Loyalty units are awarded monthly after the fifth plan anniversary at 1/20% of the bid value of units bought more than four years before the last plan anniversary.
- (k) New plans are not being written, but new members and increments are permitted to existing contracts.
- (l) The monthly plan fee is reviewed each 1 January, and increased from £2.84 at 1 January 2002.

**(a) United Kingdom: Pensionvestor Policies**

- (b) These are without profits pensions business deferred annuities issued to the self employed, written as direct business. The unit liabilities are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) Premiums may be payable yearly, monthly or by single contribution.
- (d) On reaching retirement age at least the majority of the benefit, as laid down by legislation, must be taken as an annuity which is purchased from the encashed units. Guaranteed annuity option rates to provide minimum single life pensions are included in the policy, or alternative annuity benefits can be purchased on open market terms.
- (e) The Deposit Fund price is guaranteed not to reduce. Otherwise there are no guaranteed investment returns.
- (f) The margins available for all expense and commissions are:
  - (i) A bid/offer spread of 5% plus roundings, modified by the investment allocation proportion.
  - (ii) An annual management charge of 0.75% of the value of the fund.
  - (iii) For regular premium policies, capital units are purchased in the first year. These are subject to a charge of 6% pa for a predetermined number of years.
- (g) The annual management charge may vary.
- (h) On transfer or early retirement the bid value of units allocated is payable, less for regular premium policies the designated deduction from the value of capital units.
- (i) Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds.
- (j) Not applicable.

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(k) The contract is closed to new business, except for increments. No guaranteed annuity options are allowed on increments.

(l) There were no increases in charges during the year.

**(a) United Kingdom: Norwich Pensions Investment Plan**

(b) This is a group exempt approved pensions business without profits contract, written as direct business. The unit liabilities are reinsured with Norwich Union Linked Life Assurance Limited.

(c) Premiums are payable by single contribution.

(d) This is an investment only contract, issued to trustees of small self-administered pension schemes.

(e) There are no guaranteed investment returns.

(f) The margins available for all expenses and commissions are:

- (i) A bid/offer spread of 5% plus roundings, modified by the investment allocation proportion.
- (ii) An annual management charge of 0.75% of the value of the fund.

(g) The annual management charge may vary.

(h) On surrender the bid value of the units allocated is paid, with the Company having the right of delay for up to six months for funds containing property, or one month otherwise.

(i) Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds.

(j) Not applicable.

(k) The plan is closed to new business, except for increments.

(l) There were no increases in charges during the year.

**(a) United Kingdom: Trustee Investment Plan**

(b) This is a group exempt approved pensions business contract written as direct business. The unit liabilities (except for with-profits) are reinsured with Norwich Union Linked Life Assurance Limited.

(c) The premiums are payable by single contributions.

(d) This is an investment only contract, issued to trustees of small self administered schemes. Investments or switches into the With Profits Fund must elect a term of 5-50 years. In the With Profits Fund there is a continuing guaranteed minimum rate of regular bonus of 4% pa in respect of units purchased to 31 December 1998. For units bought from 1 January 1999 the guaranteed bonus rate is zero.

(e) The Building Society Deposit Fund provides security of capital. Otherwise there are no guaranteed investment returns, except in the With Profits Fund.

(f) The margins available for all expenses and commissions are:

- (i) A bid/offer spread of 5% plus roundings, modified by the investment allocation proportion.
- (ii) An annual management charge of 0.875% of the value of fund.
- (iii) A switch charge of £20 for third and subsequent fund switches in any year.

(g) The annual management charge will not exceed 1% of the fund.

(h) Transfer and switch values are calculated as the bid value of units allocated. Those in the With Profits Fund may include a final bonus entitlement and may be subject to a Market Value Reduction (see Section 5(2)). On a part surrender, a minimum value of £5,000 must remain in the Plan.

(i) Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds, or in the Company's With Profits Fund.

(j) None.

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(k) The plan is closed to new business except for off-shore business.

(l) There were no increases to charges during the year.

**(a) United Kingdom: Executive Retirement Plan and Individual Retirement Plan (Ex NUAM)**

(b) These are individual pension business without profits pure endowment contracts, written as direct business. The unit liabilities are reinsured with Norwich Union Linked Life Assurance Limited.

(c) Premiums may be payable yearly or monthly with an option to pay single premiums from time to time.

(d) The Executive Retirement Plan is designed for employers to provide benefits to directors or employees. The Individual Retirement Plan is designed for the self-employed and those not in a Company pension scheme. Each policy has a chosen retirement age and periodic premiums are payable to this age.

At the chosen retirement age the value of the units allocated may be taken in cash up to the Inland Revenue limits and the balance used to purchase an annuity, the amount of which will be determined by applying the Company's current annuity rates to the value of the units.

On death before retirement age, the bid value of accumulation units is payable. Options are available to select a higher death benefit or dependant's pension. The cost of the selected mortality risk is funded by cashing units each month; the mortality charges are not guaranteed.

(e) The Deposit Fund bid price is guaranteed not to reduce. Otherwise there are no guaranteed investment returns.

(f) The margins available for all expenses and commissions are:

(i) A bid/offer spread of 5% plus roundings, modified by the investment allocation proportion.

(ii) An annual management charge of 0.75% of the value of the fund.

(iii) For regular premium policies, capital units are purchased in the first two years. These are subject to a charge of 2.75% pa.

(iv) A plan fee of £2.96 per month, paid by cancellation of units.

(g) The annual management charge and monthly plan fee may vary.

(h) On early retirement, the bid value of units, less a designated deduction from the value of capital units, is paid.

(i) Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds.

(j) Loyalty bonus units are awarded on the tenth anniversary of the Plan, or the anniversary prior to the retirement date if earlier, provided at least 90% of the regular contributions have been paid. The loyalty bonus ranges from 1% to 5% of the value of the units.

(k) The plan is closed to new business but increments to existing Plans are allowed.

(l) The plan fee is reviewed each 1 January, and increased from £2.92 at 1 January 2002.

**(a) United Kingdom: Index Linked Immediate Annuities**

(b) These are immediate annuities where the annuity increases annually in line with the increase in the Retail Price Index.

**(a) United Kingdom: PHI Business with Index Linked Claims**

(b) These are existing claims under PHI business, where the claims amount increases annually in line with the increase in the Retail Price Index.

The reserve for all PHI business not in claim is included in Form 51.

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**(a) United Kingdom: Individual Savings Accounts**

- (b) These are savings vehicles sold as Savings ISAs and Homesaver ISAs written as direct business. The unit liabilities (except for with profit) are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) Premiums are payable monthly or recurring single. Limits on the size of the premium are set by the Government.
- (d) The contracts are open ended savings accounts. The Homesaver ISA is designed for mortgage repayment and can have a target term of 10 to 30 years.

For the Homesaver ISA account reviews will take place on the fifth anniversary and at least every five years thereafter, to advise on the projected value at the target date.

- (e) There are no guaranteed investment returns.
- (f) The margins available for all expenses and commission are:
  - (i) A bid offer spread of 5% plus rounding, and subject to a reduced allocation rate of 99% for new policies or increments for lives over age 65 next birthday.
  - (ii) An annual management charge of 0.875% of the value of the fund.
  - (iii) A charge of £20 for the third switch and nine subsequent switches in one account year, and 0.5% of the switch value thereafter (subject to a minimum of £20).
- (g) The annual management charge and switch charge may vary.
- (h) The account may be fully or partially surrendered or switched at any time. Units in the investment linked funds will be cashed for the full bid value. Surrender or switching of units from the With Profits Fund may include a final bonus entitlement, and may be subject to a Market Value Reduction (See Section 5(2)).
- (i) Benefits are wholly determined by investment in one or more of the designated internal linked funds of the Reinsurer, or in the Company's With Profits Fund.
- (j) The contract can also include a waiver of premium benefit up to age 65 while the account holder is unable to work due to accident or illness. The cost is met monthly by cancelling units. The charge for this risk is not guaranteed.
- (k) The Savings ISA was closed to new business on 16 October 2001. The Homemaker ISA is open to new business.

**(a) Minor Sterling: NU Designer Personal Pension**

- (b) This is a deferred annuity unitised policy, written as direct business. The unit liabilities (except for with-profits) are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) Premiums may be payable yearly, monthly or by single contribution.
- (d) This is an investment plan designed to provide retirement benefits for UK Expatriates and must be effected through an Isle of Man financial intermediary. The benefit at the selected retirement date is the bid value of units. This may be paid out as a cash lump sum within Inland Revenue limits or used to buy an annuity with the Company or any other insurer at the immediate annuity rates at the time

The benefit on death before retirement is the greater of the bid value of units and the selected life cover.

A waiver of premium benefit may be selected.

Regular contributions may increase each year either by a fixed percentage of the contributions (5% or 10%) or in line with National Average Earnings subject to a minimum of 3%.

Regular contributions may be reduced or stopped and restarted at any time without penalty.

- (e) There are no guaranteed investment returns.
- (f) The margin for expenses and commission is an annual management charge of between 0.4% and 1% of the value of the fund, depending on the level of commission and the style of contract.

**IPRU (INS) Appendix 9.4****Valuation Report Prepared by the Appointed Actuary**Name of Company **Norwich Union Life & Pensions Limited**Financial year ended **31<sup>st</sup> December 2002**

- (g) The fund management charge may vary
- (h) The benefit on retirement is the bid value of units
- (i) Benefits are wholly determined by investment in one or more of the designated internal linked funds of the Reinsurer, one or more of the designated external linked funds or in the Company's With Profits Fund.
- (j) The contract can also include a waiver of premium benefit up to age 65 while the account holder is unable to work due to accident or illness. The cost is met monthly by cancelling units. The charge for this risk is not guaranteed.
- (k) The contract is open to new business.
- (l) There were no increases in charges during the report period.

**(a) Minor Sterling: Jersey Investment Plan**

(b) This is a pure endowment unitised policy, written as direct business. The unit liabilities (except for with-profits) are reinsured with Norwich Union Linked Life Assurance Limited.

(c) Premiums may be payable yearly, monthly or by single contribution.

(d) This is an investment plan designed to provide retirement benefits for UK Expatriates and must be effected through a Jersey financial intermediary. There is a choice of two investment linked funds and the With Profits Fund. The amount payable on death is equal to the bid value of units at the date of death. In the With Profits Fund there is a continuing guaranteed minimum rate of regular bonus of 4% pa in respect of units purchased to 31 December 1998. For units purchased from 1 January 1999 the guaranteed bonus rate is zero.

(e) There are no guaranteed investment returns for the investment linked funds.

(f) The margins for expenses and commission are:

- (i) For single premium contributions, an allocation proportion depending upon size of the premium.

Single Premium (£)	Allocation Rate %
5,000 - 9,999	99.0
10,000 - 49,999	100.0
50,000 - £1m	100.5

The above allocations are reduced where additional single premiums are paid, and the term to maturity is less than 5 years.

- (ii) For regular premium contributions, a low investment allocation for a designated period followed by the allocation rates as illustrated in the following table:

MONTHLY PREMIUMS				
Years to Maturity	Months of Initial Allocation Period	Initial Allocation %	Up to 10 Years %	Thereafter %
5	7	60	103	105
10	12	60	103	105
15	18	60	103	105
20	24	60	103	105

The above table applies to contributions of at least £100 per month. Lower allocation rates apply for smaller premiums.

- (iii) A bid/offer spread of 5% plus rounding.
- (iv) An annual management charge of 0.875% of the value of the fund.
- (v) For regular premium business, a policy fee of £3.69 per month or £36.90 per annum, paid by cancellation of units.
- (vi) A switch charge of £15 for second and subsequent fund switches in a year.

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- (g) The annual management charge will not exceed 1%; policy fees and switch charges may vary.
  - (h) On surrender or switch the units in the investment funds will be cashed for the full bid value. Those units in the With Profits Fund may include a final bonus entitlement and may be subject to a Market Value Reduction which can reduce the value of units (see Section 5(2)). An early withdrawal adjustment may apply to additional single premium contributions.
  - (i) Benefits are wholly determined by investment in one or two of the Reinsurer's internal linked funds or in the Company's With Profits Fund.
  - (j) None.
  - (k) The contract is open to new business.
  - (l) The policy fee is reviewed each 1 April, and increased from £3.65 and £36.50 respectively at 1 April 2002.
5. (2) Units in the With Profits Fund may be reduced by a Market Value Reduction on surrender or other identified transactions. This is to protect the remaining with-profits policyholders. The introduction of a Market Value Reduction would be triggered by falls in asset values or by substantial volumes of withdrawals.

Unitised pension policies written before January 1992 do not allow for a Market Value Reduction to be applied on early retirement.

A Market Value Reduction has been applied at certain times during the report period. The Market Value Reduction was expressed as a scale varying by year of unit purchase and the scale was revised on a number of occasions to reflect changing investment conditions.

**5 (4) Unit Valuation**

All the ordinary business contracts, and the pensions contracts are reinsured into Norwich Union Linked Life Assurance Limited, and are invested in the respective internal funds.

The valuation of all unit funds takes place on a daily basis, except for some very small closed funds which are valued weekly.

**5. (5) Capital Gains Tax**

Provision for Capital Gains Tax is included in the unit price. The provision is calculated weekly and the unit price is adjusted daily for unrealised gains allowing for the deemed disposal basis. The current rate of tax used is 20% allowing for the spread over seven years. Any tax on realised gains is allowed for in the unit price by an adjustment which reflects the difference between the actual tax payable and the amount allowed for in the deemed disposal basis.

For funds which invest directly in gilts the deemed disposal regime operates annually with no spreading. The assumed tax rate for these funds is 20%.

- 6 (1) Conventional regular premium business, other than temporary and decreasing temporary assurances, is valued on a net premium basis, generally modified by a Zillmer.

Level and decreasing temporary assurances are valued on a gross premium basis.

Conventional single premium business (including the LELAC Guaranteed Income Bonds) is valued by discounting the amount of guaranteed benefits due on future claims, together with a specific reserve for the value of future maintenance expenses.

For deferred annuities, the value of the benefits at vesting date is the greater of the value of the annuity or the cash option (including regular bonuses declared to date) and discounted during deferment.

For pensions business continued beyond the normal pension age, the cash value available at the normal pension age is accumulated with interest.

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Annually reviewable PHI business has been valued on an unexpired premium basis plus claims reserve.

Unitised with-profits business is valued initially by determining the lower of the current non-guaranteed surrender value and the bid value of units. This result is then compared with a prospective valuation and the higher result taken. The prospective valuation accrues future regular bonuses to the first date on which the Company guarantees not to apply a Market Value Reduction, and then discounts to the valuation date. Future regular bonuses are assumed to run down at 1% p.a. in line with policyholders' reasonable expectations, to the guaranteed rate (or nil where there is no guaranteed rate).

Any death or critical illness risk is valued on an unexpired premium reserve basis with an allowance for incurred but not reported claims. A further reserve is held representing the present value of the transfer of part of the annual management charges from the With Profits Fund to the Non Profit Fund which meets future maintenance expenses. This is shown as a Non-Unit liability on Form 52.

Unit linked business is valued as the face value of units, together with non-unit reserves for mortality, critical illness and future expenses not supported by future margins within the individual contracts.

Annually reviewable temporary insurance has been valued on an unexpired premium basis.

**Creditor Business**

For the Creditor business, reserves are calculated separately for life and disability parts of schemes. For each two reserves are calculated based on business exposed to date:

- IBNR (Incurred But Not Reported) claims reserve: This is calculated separately for each group policy and is based on past experience of it and similar schemes. For disability business this also includes a reserve for claims in course of payment.
- Profit Commission Reserve: This is calculated separately for each group policy, and is the difference between risk premium earned less claims paid, IBNR and profits commission already paid. It may be negative where that loss can be offset against profits from other group policies with the same client, or between the life and disability parts of the scheme.

For the group life, "revolving credit", creditor schemes the reserve is the "fund", calculated as the premiums paid, net of expenses and commission, minus the claims and profits commission paid. If this is less than the sum of IBNR and profits commission reserves the fund is topped up to this higher level. Such reserves are shown as Reserve 3 in the tables below.

For the group life and disability, "fixed term", creditor schemes the following reserves are calculated separately for each group policy.

**Reserve 1 - The Fund**

This is calculated as:

$((\text{Premiums} - \text{rebated premiums}) \times (1 - \text{expense/profits retention})) - \text{claims paid} - (\text{commission paid} - \text{advance commission on rebates}) - \text{profits commission paid} - \text{profits commission reserve}$

**Reserve 2 - The expense reserve**

This is calculated as:

$(\text{Unearned premium on rule of 12}) \times (\text{maintenance expense retention factor})$

**Reserve 3 - Uplift to Reserve 1 to cover surrender values**

The surrender value basis is the unearned premium on rule of 78 less the advance commission. Reserve 3 is calculated as the excess of this amount (reduced by the expense retention factor, which is handled by Reserve 4) plus the IBNR reserve over Reserve 1. Where the surrender value is not calculated on Rule of 78, the appropriate earnings rule is substituted (eg Rule of 12 for pro-rata refunds).

**Reserve 4 - Uplift to Reserve 2**

This covers the possibility of loss, on lapse, of that part of the Company's expense retention not reserved for maintenance expenses. For each individual agreement within each master policy, this is calculated as:

The excess of (the unearned premium on rule of 78 (rule of 12 for pro-rata refunds) x the expense retention) over Reserve 2.

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**Both Reserve 3 and Reserve 4 cannot be less than zero.**

**Reserve 5 - Technical reserve:**

Projected claims are discounted at 0% interest. This makes a prudent implicit allowance for investment income that will be payable to the financial institutions by the company. The basis used is 100% of A67-70 ultimate for life business and the 1982 Disability Table published by the Society of Actuaries for the disability business. These bases are considered prudent in relation to the expected experience.

**Reserve 6**

An additional reserve, covering the possibility that those policies where the technical reserve exceeds the surrender value stay in force while the others are surrendered. This is calculated separately for each individual policy within the group policy, as:

The excess of:

The greater of Reserve 5 and the unearned premium on rule of 78 (rule of 12 for policies with pro-rata refunds) net of the expense retention and advance commission.

Plus IBNR

Plus (If Reserve 5 is the greater) Reserve 2 and Reserve 4.

Over:

The sum of Reserves 1 to 4 already calculated.

The total reserve held is then the sum of Reserves 1 to 4, plus Reserve 6 and the Profits Commission Reserve.

- (a) Derivative contracts or assets having the effect of derivative contracts and any associated cash holdings, were not included in the assets allocated to the technical liabilities of the fund and as such did not impact on the calculation of the amount of long term liabilities.
- (b) For with-profits contracts, the valuation basis provides for future regular bonus through margins in the valuation interest rate and through the margin between office premiums and net premiums where relevant and to the extent that the margin is not required to provide for future maintenance expenses. For conventional business written up to 2 October 2001 the cost of the shareholders' transfer related to new regular bonus is charged to the free assets of the Company.

The existing with-profits business is projected on a realistic basis over its future lifetime. The regular bonus rates are set at levels to ensure a continuing reasonable split between the regular and final bonus components of the emerging claims.

A further demonstration of the support to policyholders' reasonable expectations is that the aggregate mathematical reserves, plus required minimum margin, are in excess of aggregate asset shares.

For unit linked business the Company and Reinsurers take account of the reasonable expectations of policyholders by ensuring that the unit pricing mechanism works in accordance with the statements in policy literature, that increases in expense charges are made in line with the policy wording, and that tax charges where relevant reflect the amount of tax expected to be borne.

- (c) The net premiums have been modified to zillmerise acquisition expenses, as follows:
  - (i) 3.5% of the sum assured or capital benefit spread over the premium paying term for whole life, endowment and self-employed pension business.
  - (ii) One year's office premium for PHI business spread over the premium paying term.The modifications on account of zillmerising conform to Rule 5.10 of the Interim Prudential Sourcebook, except for PHI business.
- (d) All negative reserves have been eliminated.
- (e) No specific reserve has been made for future regular or cash bonuses.
- (f) For the purpose of the Actuary's certificate, no addition has been made to the mathematical reserves on the

Schedule 4 basis, as a provision for tax on unrealised gains. The provision for tax on unrealised gains is now contained within Other insurance and Non Insurance Liabilities.

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- (g) Norwich Units policies have been valued by methods which make implicit allowance for the maturity guarantees. Norwich Units policies have been valued by a net premium method as endowment assurances for the guaranteed sum insured, plus the amount of capital appreciation less the tax deduction.
- (h) Where instalment or annuity options are available in lieu of a cash sum, or a guaranteed cash option in lieu of an annuity, the reserve is held for the option which brings out the highest value. When there is a guaranteed annuity, the value placed on it is based on the immediate annuity mortality basis, a reinvestment rate, and an allowance for maintenance expenses (see Section 7). Business embracing a guarantee has been identified in Form 51 and 53 as 'Guarantee applies'.

For contracts which include contracted out guaranteed minimum pensions, the value of the pension follows similar assumptions as for guaranteed annuity options.

For convertible term or increasing sum insured options, a reserve is held equal to one year's option premium.

When contracts provide other options with a specific premium, a reserve is held of all option premiums paid.

Some group business contains premium rate guarantees for a limited period. No specific reserve for these is considered necessary.

The reserves exceed the guaranteed surrender values on individual policies.

Contingency reserves are held and these are available for any kind of contingency which may arise. These reserves also cover a provision for liabilities arising from any mis-selling in respect of the Company's own representatives, and for future levies for the Financial Services Compensation Scheme.

6 (2) Not applicable.

7 (1) The rates of interest assumed in the valuation are shown in Forms 51 to 54 except for Guaranteed Income Bonds. The rates used for these were 2.36% for 4 year bonds, and 2.52% for 5 year bonds.

The tables of mortality and morbidity are generally shown in Forms 51 to 54. Where relevant, the ultimate mortality rates of the table are used. Where the mortality table relates to male lives, females are rated down 3 or 4 years according to the pricing basis. For whole life and temporary insurance type contracts, smokers are rated +2 years compared to aggregate mortality and non-smokers rated -1 year.

The mortality table referred to by code A is shown below.

Code	males – TM92 ultimate females – TF92 ultimate adjusted by the following table:			
	Male Smoker	Male Non Smoker	Female Smoker	Female Non Smoker
Term	150%	75%	180%	75%
MP	165%	80%	190%	85%

For deferred annuities and for contracts with guaranteed annuity options, it is assumed that policyholders will exercise their right in respect of 95% of the guaranteed annuity.

The value of the annuity, including regular bonuses declared to date, at the vesting date is:

- 5% is valued on the open market cash option basis (which is typically a(55) ultimate mortality and 6.5% pa interest).

- 95% is valued assuming the current immediate annuity mortality basis (including generational mortality improvements between the valuation date and the vesting date), and a prospective discount rate of 4.0% pa. The mortality basis is included in Section 7(4). Maintenance expenses from the vesting date are also allowed for.

The interest and mortality basis in deferment are as stated in Form 51. Mortality in deferment is always applied to the excess of the value of the guaranteed annuity over the open market cash option value of the contract at vesting date.

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For deferred annuities continued beyond maturity, the accumulation rate is generally 6% pa.

The mortality basis for deferred and reversionary annuities in deferment where relevant (marked with an \* in column 3 of Form 51) is 50% or 70% of AM80/AF80 ultimate, depending whether benefits on survival to pension age or on prior death are dominant.

The mortality basis for reversionary annuities when the annuities fall in is the same as for immediate annuities.

The mortality basis for PHI business not in claim is 50% of AM80/AF80 ultimate. For business in claim, the mortality basis is that published with CMIR12.

- (2) The mortality basis for PHI business not in claim is 50% of AM80/AF80 ultimate. For business in claim, the impaired mortality basis is implicitly incorporated in the recovery rates.

PHI claims inception rates have been based on CIDA rates, adjusted by factors dependent on the age, deferred period, occupation, sex, smoker status, sales channel, location and duration in-force, reflecting our own experience. Further margins have been taken for prudence. For Safeguard policies specimen adjustment factors to the CIDA rates are shown below

- (i) Age, Sex and Deferred Period (DP) in months

DP Age	Males					
	1 %	2 %	3 %	6 %	12 %	24 %
20	46	31	82	163	94	39
30	47	32	74	142	77	30
40	48	33	66	122	61	22
50	48	33	59	101	44	14
60	49	34	51	81	28	5

DP Age	Females					
	1 %	2 %	3 %	6 %	12 %	24 %
20	20	14	34	67	39	18
30	31	21	51	98	53	20
40	41	29	73	133	64	19
50	52	36	59	101	45	13
60	63	43	44	69	27	7

- (ii) Deferred period adjustments ranging from 90% to 115%  
 (iii) Occupation adjustments ranging from 100% to 284%  
 (iv) Location adjustments ranging from 100% to 231%  
 (v) Distribution channel, policy duration adjustments ranging from 79% to 256%.

For other PHI business specimen adjustment factors to the CIDA rates are shown below

- (i) Age, Sex and Deferred Period (DP) in months

DP Age	Males					
	1 %	2 %	3 %	6 %	12 %	24 %
20	90	48	159	478	415	864
30	85	45	134	394	326	666
40	80	42	110	310	236	469
50	75	39	85	226	147	272
60	70	35	60	142	57	104

DP Age	Females					
	1 %	2 %	3 %	6 %	12 %	24 %
20	43	23	77	185	172	511
30	43	23	68	169	144	397
40	44	23	60	153	116	282
50	44	23	51	137	87	168
60	44	22	42	121	59	83

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- (ii) Occupation, deferred period adjustments ranging from 100% to 288%
- (iii) Further occupation adjustments ranging from 100% to 122%
- (iv) Location adjustments ranging from 100% to 185%

The PHI recovery rates have been based on CMIR12, adjusted by factors derived from our own experience, with further margins for prudence.

Specimen adjustments are:

- (i) Deferred period and duration of sickness ranging from 30% to 200%
- (ii) A reduction for future deterioration where rates are guaranteed, of 20%
- (iii) Experience related scaling factors of 78% to 83%
- (iv) Additional valuation margin of 12.5%

The morbidity basis for waiver of premium benefits is based on the pricing basis, with a 10% margin for prudence.

Term assurances with critical illness benefits are valued using the combined mortality and disability tables R and Q shown below.

Q	Combined disability and mortality table used in the valuation of level term contracts that offer 'critical illness' and death benefits. The table used is illustrated by the following specimen annual rates per mille:				
	Age	Male Smoker	Male Non Smoker	Female Smoker	Female Non Smoker
	20	1.6284	1.0056	0.9000	0.5640
	25	1.5048	0.9336	1.1556	0.7224
	30	1.6044	0.9996	1.6932	1.0284
	35	2.0748	1.3056	2.5512	1.4736
	40	3.2832	1.9536	4.0044	2.2740
	45	6.3060	3.2280	6.3144	3.5508
	50	11.1384	5.1660	9.8328	5.3196
	55	18.8448	8.5332	15.5748	8.0088
	60	31.6008	14.3244	22.6068	11.2632
	65	45.9840	20.5404	30.2760	14.2920
	70	73.8144	33.3648	45.3648	21.4104
	75	114.8376	53.1708	67.7100	32.6916
	80	176.5560	84.7176	103.1436	51.3120
	85	264.9036	135.9108	158.2908	82.2972

Rates are also factored by  $(1 + L/100)$ , where L equals 1.0 for each year of policy term to allow for guaranteed rates.

R	Combined disability and mortality table used in the valuation of decreasing term contracts that offer 'critical illness' and death benefits. The table used is illustrated by the following specimen annual rates per mille:				
	Age	Male Smoker	Male Non Smoker	Female Smoker	Female Non Smoker
	20	1.5540	0.9600	0.8592	0.5388
	25	1.4364	0.8904	1.1028	0.6900
	30	1.5312	0.9552	1.6164	0.9816
	35	1.9812	1.2456	2.4360	1.4088
	40	3.1344	1.8648	3.8280	2.1744
	45	6.0192	3.0816	6.0360	3.3948
	50	10.6320	4.9308	9.4008	5.0856
	55	17.9880	8.1528	14.8908	7.6572
	60	30.1644	13.6956	21.5796	10.7676
	65	43.8936	19.6068	28.8996	13.6428
	70	70.4592	31.8480	43.3032	20.4372
	75	109.6176	50.7540	64.6320	31.2552
	80	168.5304	80.8668	98.4552	49.0572
	85	252.8628	129.7332	151.0968	78.5568

Rates are also factored by  $(1 + L/100)$ , where L equals 1.0 for each year of policy term to allow for guaranteed rates.

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Other critical illness benefits are based on the Reinsurers pricing basis with a 10% margin for prudence.

For all current cost policies a proportion of the current premium, of at least 50%, has been reserved together with an allowance for current outstanding claims; these claims have been valued using a recovery annuity basis.

The mortality basis for long term care immediate annuities is based on the Reinsurer's terms with a margin for prudence.

- (3) For business written in the UK and Minor Sterling branches, the UK tables have been used, adjusted as necessary for experience. For the business written in Belgium appropriate tables based on local experience have been used. The policyholders predominantly reside in the country of operation, except for business written in the Minor Sterling category.
- (4) Mortality is based on the '80 Amounts' tables with adjustments to make prudent allowance for current experience and for expected improving longevity based on CMI projections and our own experience. The base tables at 31 December 1995 have been taken as a percentage of the C=2010 tables as follows:

	<b>Table</b>	<b>Male</b>	<b>Female</b>
General Annuity	IMA80/IFA80 ultimate	70%	102%
Pensions Annuity	PMA80/PFA80	75%	90%

Between 1996 and 1999 annual reductions in mortality rates range from 2.5% to 0.5% depending upon age and duration. The resulting rates are then subject to future annual reductions ranging from 4.1% to 0.5% for males and 2.7% to 0.5% for females, the actual reduction depending on year of birth cohort and calendar year of operation.

- (5) The mortality bases include adequate margins for AIDS given the present experience. A specific reserve of £5m is held within the contingency reserve, for adverse mortality from AIDS arising from the exercise of guaranteed insurability options.
- (6) Three different scenarios for changes in asset values have been tested of which Scenario 3 is the most onerous:
- Scenario 1
- equities fall in value by 14%
  - property falls in value by 10%
  - fixed interest yields reduce by 1 percentage point
- Scenario 2
- equities fall in value by 14%
  - property falls in value by 10%
  - fixed interest yield fall to the level calculated by Rule 5.11(9) for terms less than 5 years, remain unchanged for terms greater than 15 years and run in between but subject to no increase from the current level.
  - indexed gilt yields increase by 10%
- Scenario 3
- equities fall in value by 14%
  - property falls in value by 10%
  - fixed interest yields rise by 1 percentage point
  - indexed gilt yields increase by 1 percentage point

- (7) On a closed fund basis, the Company would have a relatively neutral cash flow for several years, and no reserve is considered necessary having regard to the margins in the published valuation bases.
- (8) Under the most onerous scenario tested, no additional resilience reserve was required pursuant to Rule 5.17(b) of the Interim Prudential Sourcebook (Insurers).
- (a) In determining the long term liabilities in the changed investment conditions, the following changes in assumptions were made:

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- (i) A modest increase in the future fund growth is introduced for valuing non-unit reserves, including the death benefits under with-profits bonds.
- (ii) The provision for Capital Gains Tax has been reduced under the resilience scenario.
- (iii) Allowance has been made for tax on loan relationship assets.

For unitised with-profits business the valuation interest rate shown in the resilience scenario is the average rate required. In the basic valuation the valuation interest rate stated on Form 52 is the maximum rate used. The non guaranteed surrender values on Unitised With Profit benefits were assumed to fall in line with the reduction in the value of the hypothetical assets having regard to the ability of the Company to apply a Market Value Reduction. Future regular bonus rates were assumed to be nil or a guaranteed minimum rate if higher.

- (b) Assets were initially hypothecated to cover the published liabilities for each category of contract. The choice of assets for this purpose took account of the nature of the liabilities and the desire to minimise the requirement. Low yielding assets such as overseas equities were therefore avoided where possible.

Allowance was made for the fall in value of assets in the changed financial conditions. For this purpose, assets were valued under Chapter 4 of the Interim Prudential Sourcebook for Insurers (Volume One: Rules).

Assets were re-hypothecated in the changed financial conditions and the liabilities were recalculated using the changed assumptions and yields closer to the maximum permitted yields in each scenario.

The fall in the value of assets was compared with the reduction in liabilities.

- (c) From Form 57, the reduction in the aggregate amount of the liabilities was 2689064 (£000). The reduction in the aggregate value of the hypothecated assets was 2620266 (£000).

There are no significant liabilities in currencies different to the matching assets.

- 8 (a) See Form 51 column 8 and Form 52 column 10.

- (b) Maintenance expense levels are set equal to the expenses charged to the Company under the Management Services Agreement with Norwich Union Life Services Limited. Specific reserves are held for non premium paying contracts, by valuing these maintenance expenses, increasing by future expenses inflation, over the lifetime of each contract.

The maintenance expenses (adjusted for one year's expense inflation) are:

	£
Conventional OB with-profits	19.32
Conventional Pensions business (in deferment)	24.45
Temporary assurances	18.55
Immediate annuities	16.64
Long Term Care annuities	22.42

For PHI business in claim, a specific claims expense reserve of 9.0% of the claims reserve has been included.

- (c) The margins in the valuation bases between net and gross premiums are adequate to meet current maintenance expenses and cost of bonus where relevant.

Similarly, the present value of margins has been compared with the present value of future maintenance expenses allowing for inflation plus an estimate of the cost of future annual bonuses not met out of interest rate margins to show adequacy over the longer term.

- 9 (a) Capital units are discounted as permitted by the policy conditions. Capital units are shown separately on Forms 53 and 55.

The mortality and critical illness risks have been valued as an unexpired premium reserve.

The expenses reserve is calculated using sterling reserve techniques and, in general, assuming the contract becomes paid-up immediately. It compares the loadings available within each contract to support the maintenance expense charged (see 8(b)) and sets up a reserve when there is a shortfall.

The economic assumptions are:

	Assurances	Pensions

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Fund growth	4.0 %	5.0%
Expenses inflation	4.0%	4.0%
Policy fee increases	2.0%	2.0%
Discount rate	3.4%	4.25%

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The maintenance expenses (adjusted for one year's expense inflation) are:

	£
Assurances	22.88
Personal Pensions	29.13
Executive Pensions	67.80
Group Personal Pension	54.10
Group Money Purchase	50.94

- (b) The Norwich Units policy is valued by the net premium method as an endowment assurance for the guaranteed sum assured, plus the capital appreciation of the units minus the policyholder's tax liability. Although interest is retained by the Reinsurer on all reserves, it is only required on the reserve for the basic policy in order to meet reserves in the following year. This method brings out higher reserves than the usual method of taking the face value of units and discounting by the anticipated rate of dividend. The margin between office and net premiums plus commission is more than the current cost of administration, which has been taken as £22.88 per policy per annum.

- 10 (1) Discount rates net of an allowance for inflation are used to value an expense reserve for non linked contracts. The net valuation interest rates are 0.0% for non-linked assurance business and 1.0% for non-linked pensions and general annuity business in deferment.

For immediate annuities it is assumed that expenses inflate at 4% pa.

For linked contracts it is assumed that expenses inflate at 4.0% pa when calculating sterling reserves.

- (2) The aggregate amount for expenses during 2002 arising from explicit and implicit reserves for expenses is 222000 (£000).

The main sources are:

- (i) The margin between office premium and net premium, after the margin earmarked to contribute to new regular bonus for with-profits business, for business valued on the net premium basis.
  - (ii) The explicit annual maintenance expense charge (see 8(b)) for non-premium paying conventional business and temporary assurances.
  - (iii) The explicit annual maintenance expense charge as used in the sterling reserves for unit linked and unitised business.
  - (iv) Investment expenses as provided for from part of the annual management charge or by a deduction from the yield.
  - (v) No amount has been included for expense margins expected to arise from future recurring single premiums.
- (3) A reserve of 35000 (£000) has been included to cover the costs of transacting new business in the year following the valuation. This reserve is based on a comparison of the annual amounts of new business costs and loadings.
- (4) An assessment was made of the cost of closure of the Company to new business at the end of 2002 using the following method and basis of calculation:
- (i) All sales, marketing and new business administration operations were assumed to cease immediately;
  - (ii) Allowance was made for salary to be paid during the period of notice and for redundancy costs.
  - (iii) Allowance was made for costs arising from the delay in re-letting properties occupied by the new business areas;
  - (iv) The aggregate costs were discounted to the valuation date.

The cost of closure was covered by margins between the office premium and net premium valued for with-profits contracts. No reserve is required.

- 11 Mathematical reserves for overseas business as reported in Forms 51-54, are fully matched by assets in the same currency. Overseas business, which is not identified as Belgium, relates to the Minor Sterling category.

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Within the UK, the mathematical reserves for reinsurance accepted in local currency are:

	<b>£m</b>
Belgium	8.2
France	20.9
Italy	6.5

These liabilities are matched by relevant currency assets.

**12 (1)** The Company has no facultative reinsurance with a reinsurer who is not authorised to carry out business in the United Kingdom.

**(2)** See table on next page. The following points expand on items not included within the table.

**(b)** The pool arrangement for Permanent Health Insurance is through several reinsurers, with 40%, 25% or 38% of premiums going to reinsurers authorised to carry out insurance business in the United Kingdom.

**(c)** Norwich Union Annuity Limited is a subsidiary company of the Company.

Norwich Union Linked Life Assurance Limited is a fellow group undertaking.

**(d)** (i) Denotes Temporary Decreasing Insurance written on or after 6 April 1998.  
(ii) Denotes level Term Insurance business written on or after 9 February 1998.

**(e)** (i) A total of £4,936,389 reinsurance premium was ceded for Mortgage Security Plus business.  
(ii) A total of £6,488,410 reinsurance premium was ceded for Level Term Insurance.

**(f)** The treaties marked with a \* provide deposit back arrangements. The amounts at 31 December 2002 were:  
Swiss Re 8020 (£000)  
Union Suisse 1958 (£000)

**(g)** The Company has made no explicit provision to refund any reinsurance commission in the event of a lapse or surrender of a policy. In this case either a reinsurance premium refund exceeds any commission refund or no such liability exists.

(a) Name of Reinsurer	(b)	(d) Class of business	(d) Extent of cover	(e) £'000s	(h)
Swiss Re Life & Health	Yes	Life Assurance, Accident and Critical Illness attached	Surplus Reinsurance	1587	Closed to NB
Swiss Re	Yes	Life Assurance	Surplus Reinsurance	272	Closed to NB
Munich Re	Yes	Life Assurance	Surplus Reinsurance	129	Closed to NB
GE Frankona	Yes	Life Assurance	Surplus Reinsurance	45	Closed to NB
Worldwide	Yes	Life Assurance	Surplus Reinsurance	35	Closed to NB
GE Frankona	Yes	Life Assurance including Critical Illness	Quota Share	1618	Closed to NB
Swiss Re Life & Health	Yes	Life Assurance	Surplus Reinsurance	251	Closed to NB
Swiss Re Life & Health	Yes	Long Term Care (Future Assured)	Quota Share	380	
Swiss Re Life & Health	Yes	Life Assurance	Surplus Reinsurance	1587	
General & Cologne (UK)	Yes	Long Term Care (Future Assured)	Quota Share	31	
Munich Re	Yes	Term Assurance	Quota Share	12984	Closed to NB
Pool	40%	Permanent Health	Surplus Reinsurance	113	Closed to NB
Pool	25%	Permanent Health	Surplus Reinsurance	331	Closed to NB
Pool	38%	Permanent Health	Surplus Reinsurance	137	Closed to NB
GE Frankona	Yes	Permanent Health	Quota Share & Surplus Reinsurance	387	
GE Frankona	Yes	Permanent Health	Quota Share	2153	
GE Frankona	Yes	Permanent Health	Quota Share	274	
Munich Re	Yes	Permanent Health	Quota Share & Surplus Reinsurance	1185	
Norwich Union Annuity Ltd	Yes	Immediate & Deferred Annuity	Quota Share	548431	
Norwich Union Linked Life Assurance Limited	Yes	Ordinary Business Unit Linked and Mortality & Morbidity Critical Illness Risks	Quota Share	136039	
Norwich Union Linked Life Assurance Limited	Yes	Pensions Unit Linked and Waiver of Premium	Quota Share	46313	

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(a) Name of Reinsurer	(b)	(d) Class of business	(d) Extent of cover	(e) £'000s	(h)
Norwich Union Linked Life Assurance Limited	Yes	Unit Linked Ordinary Business and Pensions	Quota Share	1330883	
RGA (Americas)	No	Life Assurance	(i) Part of Quota Share	(i)	Closed to NB
General & Cologne (UK)	No	Life Assurance	(i) Part of Quota Share	(i)	Closed to NB
Gerling Global (UK)	Yes	Life Assurance	(i) Part of Quota Share	(i)	Closed to NB
GE Frankona	Yes	Life Assurance	(i) Part of Quota Share	(i)	Closed to NB
Gerling Global (UK)	Yes	Life Assurance and Critical Illness	(i) Part of Quota Share	(i)	Closed to NB
RGA (Americas)	No	Life Assurance and Critical Illness	(i) Part of Quota Share	(i)	Closed to NB
GE Frankona	Yes	Life Assurance and Critical Illness	(i) Part of Quota Share	(i)	Closed to NB
Hannover Re	Yes	Life Assurance and Critical Illness	(i) Part of Quota Share	(i)	Closed to NB
RGA	No	Life Assurance	(ii) Part of Quota Share	(ii)	Closed to NB
Hannover Re	Yes	Life Assurance	(ii) Part of Quota Share	(ii)	Closed to NB
Life Re	No	Life Assurance	(ii) Part of Quota Share	(ii)	Closed to NB
GE Frankona	Yes	Life Assurance	(ii) Part of Quota Share	(ii)	Closed to NB
Lincoln Re	No	Life Assurance	(ii) Part of Quota Share	(ii)	Closed to NB
Hannover Re	Yes	Life assurance and critical illness	Quota Share	704	Closed to NB
GE Frankona	Yes	Life assurance and critical illness	Quota Share	1401	
Staley Insurance Services Ltd	No	Creditor	Quota Share of insured risks under one scheme	39998	
Arriva Insurance Ltd	No	Creditor	Quota Share of insured risks under one scheme	(21422)	Closed to NB
FCE Reinsurance Company	No	Creditor	Quota Share	1641	
Progressive Insurance Company	No	Creditor	Quota Share	19823	
Swiss Re Life & Health	No	Creditor	Quota Share	1	Closed to NB
Union Suisse *	No	Life assurance, Accident and sickness	Quota Share	55	Closed to NB
Swiss Re	Yes	Life assurance, Accident and sickness	Surplus Reinsurance	1752	Closed to NB
GE Frankona	Yes	Life assurance, Accident and sickness	Surplus Reinsurance	1,818	
Swiss Re *	Yes	Life assurance and accident	Quota Share	1,913	Closed to NB

**(3)**

- (a) A financing arrangement exists between the Company and Swiss Reinsurance Company. The reinsurance is in the form of a Time Deferred Stop Loss arrangement. The basic principle of this arrangement is that £124m of liabilities are reinsured at the end of the financial year for no initial premium. These liabilities are then recaptured over time by the Company. The recapture of the liability is contingent on future shareholder surplus emerging.
- (b) As the recapture of the liability is contingent on the emergence of future shareholder surplus no liability for the undischarged obligation has been taken into account in the valuation.

**13 (1)**

- (a) Revenue accounts at the end of the financial year, net of reinsurance ceded, in the format of Form 40 are given below for the unitised with profit Stakeholder sub fund and the remainder of the With Profits Fund.

Supplementary Form 40 information for period ended 31.12.2002		With Profits 1 excluding Stakeholder sub fund £'000	Stakeholder sub fund £'000	With Profits 1 £'000
	Line			
Earned Premiums	11	1125040	28153	1153193
Investment Income receivable before deduction of tax	12	1210963		1210963
Increase (decrease) in the value of non-linked assets brought into account	13	(2325526)	(2107)	(2327633)
Other income	15	(75781)		(75781)
Total income	19	(65304)	26046	(39258)
Claims incurred	21	2127875	477	2128352
Expenses payable	22	133777	194	133971
Interest payable before deduction of tax	23	1588		1588
Taxation	24	(181490)		(181490)
Transfer to (from) technical account	26	45494		45494
Total expenditure	29	2127244	671	2127915
Increase (decrease) in fund in financial year	39	(2192548)	25375	(2167173)
Fund brought forward	49	26259011	12884	26271895

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Fund carried forward	59	24066463	38259	24104722
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There is no investment income relating to linked assets included in Line 12 of the table above.

- (b) A statement of liabilities at the end of the financial year in the format of Form 14, net of reinsurance ceded, is given below for the unitised with profit Stakeholder Fund.

Supplementary Form 14 information for period ended 31.12.2002	Line	With Profits 1 excl Stakeholder sub fund £'000	Stakeholder sub fund £'000	With Profits 1 £'000	Other Long term Business £'000	Total long term business £'000
Mathematical reserves, after distribution of surplus	11	23371232	38242	23409474	1540628	24950102
Balance of surplus	13	695231	17	695248		695248
Long term insurance business fund carried forward	14	24066463	38259	24104722	1540628	25645350
Gross claims outstanding	15	50013		50013	35078	85091
Net claims outstanding	17	50013		50013	35078	85091
Provisions for taxation	21	16069		16069		16069
Other provisions	22				192	192
Deposits received from reinsurers	23				9978	9978
Creditors - direct insurance operations	31	70410		70410	66683	137093
Creditors – reinsurance accepted	32	15282		15282		15282
Creditors – reinsurance ceded	33				1598	1598
Creditors – debenture loans unsecured	35	19256		19256	10333	29589
Creditors - amounts owed to credit institutions	36	2356		2356		2356
Other creditors – taxation	37	177536		177536	-24686	152850
Other creditors – other	38	155999		155999	53069	209068
Accruals and deferred income	39	55269		55269	6626	61895
Total other insurance and non-insurance liabilities	49	562190		562190	158871	721061
Excess of the value of net admissible assets	51	751065	-38259	712806	571977	1284783
Total liabilities and margins	59	25379718		25379718	2271476	27651194
Amounts included in line 59 attributable to liabilities to related companies	61	45421		45421	35404	80825
Amount of any additional mathematical reserves included in line 51	63					

The decrease in the value of non-linked assets is 2512406 (£000) for the With Profits 1 excluding Stakeholder sub fund and 2803 (£000) for Stakeholder.

- 14 (1)** The amount available for distribution amongst with-profits policyholders and shareholders is determined from time to time by the Directors on the advice of the Appointed Actuary. Up to 2 October 2000, the 1997 Restructuring Scheme and subsequent developments, require that 100% of the relevant distributable surplus is applied to unitised with-profits policies, at least 87.5% of the relevant distributable surplus to with-profits immediate annuities and at least 90% of the relevant distributable surplus to other conventional with-profits policies. All with-profits business acquired from 2 October 2000 is allocated at least 90% of the relevant distributable surplus.

For currently issued with-profit policies, product technical guides, the Guide to Conventional With-Profits and the Company's With Profit Guide describe the distribution of profits as above. The principles of distribution are not described in older policies and other Guides to With-Profits, nor are they described in all advertisements issued by the Company.

**14 (2)**

- (a) The With Profits and Stakeholder Funds are operated and accounted for as separate sub-funds within the Company. The Stakeholder Fund is maintained in respect of stakeholder pension business and the With Profits Fund is maintained in respect of all other with-profit business written by the Company.

Liabilities, income and expense are allocated between the sub-funds according to the category of contract from which they arise. Assets are not segregated but the investment income and gains and the investment expenses are apportioned between the sub-funds in proportion to the respective fund sizes taking into account the proportions of each category of investment considered appropriate for each category of business.

Expenses other than investment and development expenses are determined from the defined expense charges for each category of contract under the Management Services Agreement with Norwich Union Life

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Services. Development expenses are apportioned on an equitable basis having regard to the nature of the development.

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Name of Company **Norwich Union Life & Pensions Limited**

Financial year ended **31<sup>st</sup> December 2002**

Under the terms of a reinsurance arrangement, all expenses incurred in connection with stakeholder pension business are borne by Norwich Union Linked Life and that Company receives the benefit of all charges levied against the stakeholder unitised with-profit fund. Premiums deemed to be invested in the internal linked funds of Norwich Union Linked Life are payable to that Company.

- (b) Non profit insurance business is generally written outside the With Profits Fund. No non-profit business is written in the Stakeholder Fund.
- (c) The assets of the With Profits and Stakeholder Fund are predominantly invested in shares, property and fixed interest investments. The Company currently intends to maintain between 45% and 55% of such assets in equity shares and property. This range may be changed in order to improve long term performance or to make sure that the fund can meet its guarantees. The investment mix of the Stakeholder Fund may differ from that of the With Profits Fund.
- (d) The Stakeholder Fund was established with no free reserves and an account for smoothing and guarantees is being built up from the accumulation of a deduction of 0.25% p.a. from the asset shares. The level of the free reserves in the With Profits Fund is managed with the primary objectives of enabling a relatively unconstrained investment policy, providing the capital backing necessary for smoothing, and to finance new business growth.
- (e) (i) The level of discretionary benefits allocated to conventional with-profit policyholders is determined using asset share methodology based upon actual With Profits Fund investment returns and expenses with adjustments, where appropriate, to reflect taxation, mortality charges and cost of guarantees. The tax associated with shareholders' transfers is charged to the Estate of the With-Profits Fund as prescribed by the 1997 Restructuring Scheme.

In the case of stakeholder pensions contracts, however, asset shares represent the accumulation of the invested premiums allowing for the actual investment performance, surrender payments and the explicit annual management charge (set at an equivalent level to the charge for unit-linked funds). An allowance of 0.25% of the value of the stakeholder with-profits fund will be deducted from asset shares and directed into a "smoothing" account each year. This account builds up over time and allows the Company to operate the crucial features of with-profits investment, i.e. smoothing out the peaks and troughs in the values of underlying assets and providing the guarantees on retirement and death. The 0.25% remains within the stakeholder fund and therefore for the sole benefit of the stakeholder with-profits investors.

For all unitised with-profits contracts asset shares represent the accumulation, allowing for the actual investment performance with adjustments to reflect taxation, of premiums received less the explicit charges or deductions made under the contract (including an annual management charge set at an equivalent level to the charge for unit-linked funds).

Final bonus policy is framed with the objective of providing maturity payments which represent 100 per cent of asset shares in the long term, although, in order to provide an element of stability in the returns to policyholders, smoothing is applied.

The final bonus scale derived for maturities is also applied to claims arising by death.

- (ii) Our aim in normal circumstances has been to smooth changes in actual policy payouts, limiting the change from year to year to around 15 per cent maximum. In the normal course of events, one would expect maturity payouts to lie in the range 90 to 110 per cent of asset shares. There is likely to be a lower degree of smoothing within the stakeholder pensions fund at least in the early years until the smoothing account has begun to build up, and this may lead to policy payouts from year to year changing by up to 20 per cent instead of 15 per cent in normal circumstances.

Changes in bonuses are not usually made more than twice a year and changes in regular bonus can be expected to be gradual. For single premium business however, smoothed claim values will in future be determined on a more regular basis to reflect increased stock-market volatility.

- (iii) Profits are allocated to policyholders in the form of bonus additions to the guaranteed benefits in two ways: regular bonuses and final bonuses.

Regular bonuses are declared and added each year. Once added they become part of the benefits payable under the terms of the contract

Final bonus where applicable is payable until further notice on all cancellations of units in the unitised with-profits funds and on all claims arising on death, maturity or retirement under the terms of the

**IPRU (INS) Appendix 9.4**

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Financial year ended **31<sup>st</sup> December 2002**

contract, for other with-profits policies. An allowance is made for final bonus where appropriate on a claim arising on surrender of the latter policies. Final bonus is currently expressed as a percentage addition to the guaranteed benefits, including previously declared bonuses.

In the past, special bonuses have been declared on certain life assurance policies. These bonuses represented a consolidation of part of the final bonus otherwise payable on death and maturity claims.

Regular bonus declarations take into account the rates, which we expect to be able to maintain over the terms of both existing and new policies on the basis of current economic conditions. For this purpose, account is taken of the premium rates charged, the expected future experience, particularly with regard to future investment returns, and the financial resources of the Company. Changes in regular bonus rates are required from time to time as both recent and expected future experience change. Such changes are, however, made over a period of time in order to provide a degree of smoothing to the build up of guaranteed benefits. Final bonuses arise mainly from capital appreciation of equity shares and property and so are reviewed from time to time in the light of prevailing financial conditions.

Regular bonus rates are set at a level that permits an appropriate Final bonus margin to emerge.

In the case of contracts with options, the final bonus rate is determined by comparing the asset share with the value of the principal benefit under the contract. The same final bonus rate is applied whatever the option selected by the policyholder.

- (iv) Fairness of treatment between investors holding policies issued at different times is achieved by assessing maturity and surrender payments having regard to the results of asset share calculations.

Where investments are in the unitised with-profits funds, fairness of treatment on cancellation of units may occasionally require the payment of a value less than the quoted bid value of units or, where final bonus is currently applicable, a value less than the quoted bid value of units increased by the application of the current final bonus scale. This is achieved by the application of a reduction factor, known as a Market Value Reduction (MVR), to the quoted bid value of units or, in the latter case, to the quoted bid value of units plus final bonus. In deciding whether to apply a MVR, we may consider each encashment on a case by case basis.

The investment performance of the With Profits Fund during the period of investment is compared with the return already credited to the policy by means of increase in unit prices and by the application of the final bonus scale. Current practice is only to consider applying a MVR when the investment performance of the with-profits fund is less than the return already credited.

For investments made within five years of cancellation, the Company intends to provide less smoothing and potentially take full account of any shortfall between the bid value of units plus final bonus and the market value of assets. For longer periods of investment we would apply a gradually increasing smoothing benefit.

For stakeholder pensions policies invested in the stakeholder with-profits fund, a MVR is also more likely to be applied on a more frequent basis than under the main unitised with-profits fund. This is because the stakeholder with-profits fund stands on its own and must be able to support itself without assistance from the Company's free reserves. In the early years of stakeholder pensions business, the smoothing account described above will take time to build up and so there will be less "free assets" available to smooth out the peaks and troughs in market values. It is therefore more likely to be necessary to apply a MVR in order to protect the interests of the remaining policyholders in the stakeholder fund.

More frequent application of MVRs or a change in the smoothing policy outlined above could be expected if we experience a prolonged period of depressed markets, a heavy incidence of withdrawals from the fund, or the occurrence of substantial business losses in the fund.

- (v) Any costs associated with Personal Pension Compensation payments, including the associated expenses and levies are currently charged to the free reserves. Costs associated with the exercise of guaranteed annuity options are met from free reserves.

The Company has announced its intention that payments on with profit mortgage endowment policies will, if necessary, be topped up at maturity where there is a shortfall between the claim value and the mortgage originally targeted, provided that future investment returns between 1 January 2000 and the date of maturity average no less than 6% p.a. net and that such payments can be met from future investment earnings on the free reserves within its life fund. The cost of such top up payments will be

**IPRU (INS) Appendix 9.4****Valuation Report Prepared by the Appointed Actuary**Name of Company **Norwich Union Life & Pensions Limited**Financial year ended **31<sup>st</sup> December 2002**

charged to the Estate. In such cases, the maturity payment may represent more than 100% of asset shares.

Before the mortgage endowment shortfall announcement was made a number of endowment policies had been taken out with the intention of eliminating a possible shortfall at maturity. Following the announcement these policies might be considered unnecessary and the Company offered policyholders the option of a full refund of premiums or an additional 10% payment at maturity. In such cases the total maturity payment will represent more than 100% of asset share.

Final bonus policy is not subject to frequent changes but the Directors reserve the right to alter the conditions for the payment of final bonuses or to cease paying final bonuses at any time without notice.

- (f) The amount available for distribution amongst with-profits policyholders and shareholders is determined from time to time by the Directors on the advice of the Actuary. The proportion of profits distributed to shareholders is limited by the 1997 Restructuring Scheme and subsequent developments (see 14(1)).

- 14 (3)** Asset shares are calculated for sample policies issued at different times in the past. Separate calculations are carried out for each of the main categories of with-profits contracts.

Final bonus scales are constructed, based on the sample policies, to provide policy payouts which are consistent with the aims described in 14(2) above. Revised final bonus scales are determined at the beginning of each calendar year based on financial conditions at that time and the anticipated investment performance during the year. These scales are monitored during the year and may be changed during the year in the event of significant stock-market movements.

In the case of unitised with profit contracts, MVR's are regularly reviewed during the year having regard to the performance of the With Profits Fund and the level of withdrawals.

- 15** (i) The regular bonuses declared at 31 December 2002 were as follows:

<b>Assurances United Kingdom and Minor Sterling</b>	<b>Whole Life with full profits</b>	<b>Endowment Assurances with-profits</b>	<b>Approved Pension Business *</b>
<b>Closed series, simple on basic benefit</b>	16.00	13.00	18.00
<b>Current series, compound</b>	0.50	0.50	0.00
	1.00	1.00	0.00

\* Whole Life policies receive 21.00%.

- (ii) **Immediate Annuities**  
For pensions annuities a bonus of 4.00% applied as an increase to the annual annuity from the next policy anniversary from February 2003.

- (iii) **Deferred Annuities not yet vested and cash benefit schemes**

**United Kingdom and Minor Sterling:**

<b>Pension Security and self-employed deferred annuity policies taken out under Section 226 of the Income and Corporation Taxes Act 1970 and exempt approved deferred annuities and cash benefits:</b>		
	<b>%</b>	
<b>Closed series, Scottish Union, simple</b>	18.00	on pension
<b>Current series, compound on basic benefit</b>	0.00	
<b>on existing bonus</b>	0.00	

<b>10% Plan policies</b>		
	<b>%</b>	
<b>Closed series, simple not exempt approved</b>	8.00	on sum insured or pension
<b>Current series, compound on basic benefit</b>	0.00	
<b>on existing bonus</b>	0.00	

**IPRU (INS) Appendix 9.4****Valuation Report Prepared by the Appointed Actuary**Name of Company **Norwich Union Life & Pensions Limited**Financial year ended **31<sup>st</sup> December 2002****(iv) Cash bonuses and bonuses not based on the sum insured****United Kingdom and Jersey:**

For unitised with-profit contracts, the following rates of bonus are added to the unit value on a daily basis until further notice.

These rates apply to directly written business, and to the quota share reinsurance received from CGNU Life Assurance, Norwich Union Life (RBS) and Norwich Union International Ltd.

<b>Type of contract</b>	<b>Rate %</b>
Directly written UK Life contracts (including investment bonds)	3.25
Reinsured UK Life contracts in:	
– Loyalty Fund	3.75
– Income Fund – other than Bond 2000	4.00
– Income Fund – Bond 2000 and Joint Venture Bond	3.50
– Other business	3.25
Directly written UK Pension contracts	4.00
Reinsured UK Pension contracts:	
– With implicit annual management charges	3.75
– With explicit annual management charges	4.00
– Stakeholder Fund	3.50
UK ISA contracts	4.00
Jersey Investment Plan	4.00
NUIL Bond	4.00

**Belgium:**

A bonus of 0.2% of the average surrender value during 2002, applicable to policies with sums insured over the equivalent of BFrs599,999, or 0.1% for sums insured between the equivalent of BFrs300,000 and BFrs599,999.

**16 (a) Interim Bonuses**

These are payable on claims arising after the policy anniversary but before the next declaration date. The rates of interim bonus are usually stated on each 31 December declaration date to be the same as the declared rate, but these are not guaranteed to apply throughout the year and the Directors have power to declare revised interim bonuses part way through the year.

**(b) Final Bonuses**

For most categories of with-profits business, bonuses are payable in the event of a claim. In general these are not guaranteed to apply throughout the calendar year, and the Directors have power to declare revised scales of final bonus from a date part way through the year.

The rates of final bonus are as follows:

**United Kingdom and Minor Sterling****Conventional Contracts:**

A final bonus to be payable from 1 January 2003 until further notice on claims by death (except deferred annuity and cash benefit schemes) or maturity calculated upon the sum insured and varying according to the year in which the policy was taken out. There are separate scales for regular premium and single premium approved pensions business.

**IPRU (INS) Appendix 9.4****Valuation Report Prepared by the Appointed Actuary**

Name of Company

**Norwich Union Life & Pensions Limited**

Financial year ended

**31<sup>st</sup> December 2002**

Specimen bonuses are as follows:

Policy first participating bonuses	Bonus per thousand		
	Ordinary Business £	Approved Pensions Business	
		Regular Premium £	Single Premium £
2000	-	0	0
1995	0	30	165
1990	45	80	30
1985	150	175	570
1980	735	605	2135
1975	1500	2700	7875
1970	3575	5675	15665
1965	6480	7800	17790
1960	7590	9925	19915
1955	9840	12050	22040
1950	12090	14175	24165
1945	14340	16300	26290
1940	16590	18425	28415
1936 and earlier	18390	20125	29450

**Unitised Contracts**

A final bonus from 1 January 2003 until further notice, based on the unit value and payable on a claim provided the contract has been in force for at least one year at the date of the claim. Bonus rates are as follows:

Money Invested in Year	Savings Business %	Pensions Business and Jersey Investment Plan %	Group Defined Benefits %	ISA Contracts %
2002	0	0	0	-
2001	0	0	-	-
2000	0	0	-	-
1999	0	0	-	-
1998	0	0	-	-
1997	0	0	0	-
1996	0	0	0	-
1995	5	4	0	-
1994	2	1	0	-
1993	5	5	0	-
1992	13	13	0	-
1991	7	6	0	-
1990	1	0	0	-
1989	0	0	-	-
1988	-	0	-	-
1987	-	2	-	-

These rates apply also to the quota share reinsurance received.

**Immediate Annuities**

A final bonus rate of 0% of the annual annuity payable for the policy year commencing in 2003 for business written in 1999, 2000 and 2001.

**(c) Other Bonus****United Kingdom and Minor Sterling**

With profits deferred annuities and cash benefit master policies effected in conjunction with approved funds or schemes which are still premium paying, received the following bonuses:

- (i) A periodic review bonus on the policy anniversary as a percentage of all premiums paid for members not yet retired;
- (ii) For members reaching retirement date a maturity bonus of a percentage of the retirement benefits.

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The present bonus rates, which depend upon premium rate series, are:

	<b>Periodic Review Bonus (%)</b>	<b>Maturity Bonus (%)</b>
Premium rates pre 2000	0	0
Premium rates issued from 2000	0	0

**17 &****18** Forms 46 and 47 follow for Global business in the Ordinary Long Term Fund.**19 (1)** Forms 48 and 49 follow.**19(2),****(3)&(4)** The information is included in the Rule 9.29 statement on derivatives.**20** Forms 51 to 55 follow. No Form 56 is needed as there is no index linked investment liability in respect of the business reported in Form 54.**21 (1)** Form 57 follows.**21 (2)** In accordance with Rule 5.11(7), a prudent adjustment, excluding that part of the yield estimated to represent compensation for the risk that the income from the asset might not be maintained or that capital repayments might not be received as they fall due, was made to the yield on assets other than equity shares and land.

This adjustment took account of:

- (i) The historic experience of bad debts for each of the major fixed interest asset classes
- (ii) Market margins of gross yield over the yields of risk-free investments of a similar term in the same currency, where available
- (iii) The reasonableness of the net of adjustment yields over the yields of risk-free investments of a similar term in the same currency, taking account of the points above
- (iv) The need to take a prudent view of the above.

The adjustment made is expressed as a deduction from the expected yield and varies by type of asset as follows:

<b>Type of Asset</b>	<b>Deduction from yield</b>
Deposits	0.10%
Approved fixed interest securities	0.00%
Other fixed interest securities	0.28%
Loans secured by mortgages	0.50%

**21 (3)** In accordance with rule 5.11 (7), adjustments to yields to exclude that part of the yield from each category of asset that is needed to compensate for the risk that the aggregate income from that category of asset, taking one year with another, might not be maintained, was made for equity shares and land.

For equity shares, the yields on individual stocks were restricted to be not more than the yield on the 15 year FTA Gilt Index plus 1%.

For land, the yield on individual properties was restricted similarly to the 15 year FTA Gilt Index plus 3%.

**22,23** Forms 58 and 60 follow. Form 61 is not applicable.

Form 93 has also been included in the Return. Forms 91, 92 and 94 are not required.

**M N Urmston  
Appointed Actuary**

## Long term insurance business : Summary of changes in ordinary long term business

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Non-linked

Financial year ended **31st December 2002**

		Company registration number		GL/UK/CM	Period ended			Units	UK/OS	NL/LN				
		R46	3253947		GL	day	month				year	£000	UK	NL
						31	12				2002			
		Life assurance and general annuity		Pensions business		Permanent health		Other business						
		No of contracts	Annual premiums	No of contracts	Annual premiums	No of contracts	Annual premiums	No of contracts	Annual premiums					
		1	2	3	4	5	6	7	8					
In force at beginning of year	<b>11</b>	2047549	516174	976389	179713	94198	30280	3887	1593					
New business and increases	<b>12</b>	439689	13526	50532	17522	244482	14382	3	14					
Net transfers and other alterations 'on'	<b>13</b>	907	42515	321617	48738	135631	955	2	22					
Total 'on' (12+13)	<b>19</b>	440596	56041	372149	66260	380113	15337	5	36					
Deaths	<b>21</b>	11615	2529	3095	360	140	46	7	1					
Other insured events	<b>22</b>	173	82			160	13							
Maturities	<b>23</b>	52254	21938	13734	2832	72	16							
Surrenders	<b>24</b>	27806	10237	5772	2381	30	43	335	141					
Forfeitures	<b>25</b>	66898	11485	2422	695	32448	6641							
Conversions to paid-up policies for reduced benefits	<b>26</b>		743		14681									
Net transfers, expiries and other alterations 'off'	<b>27</b>	26567	47608	320675	53427	3456	309	6	53					
Total 'off' (21 to 27)	<b>29</b>	185313	94622	345698	74376	36306	7068	348	195					
In force at end of year (11+19-29)	<b>39</b>	2302832	477593	1002840	171597	438005	38549	3544	1434					

**Long term insurance business : Summary of changes in ordinary long term business**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Linked

Financial year ended **31st December 2002**

		Company registration number		GL/UK/CM	Period ended			Units	UK/OS	NL/LN	
		R46	3253947		GL	day	month				year
						31	12				2002
		£000	UK	LN							
		Life assurance and general annuity		Pensions business		Permanent health		Other business			
		No of contracts	Annual premiums	No of contracts	Annual premiums	No of contracts	Annual premiums	No of contracts	Annual premiums		
		1	2	3	4	5	6	7	8		
In force at beginning of year	<b>11</b>	131085	39643	251198	128856			2069	729		
New business and increases	<b>12</b>	67484	926	126021	146249			2	8		
Net transfers and other alterations 'on'	<b>13</b>	239	156	107996	9238			5	9		
Total 'on' (12+13)	<b>19</b>	67723	1082	234017	155487			7	17		
Deaths	<b>21</b>	1366	71	345	122			2			
Other insured events	<b>22</b>	39	34								
Maturities	<b>23</b>	530	269	1042	325						
Surrenders	<b>24</b>	7153	2433	2114	1029			179	58		
Forfeitures	<b>25</b>	28	16	160	832						
Conversions to paid-up policies for reduced benefits	<b>26</b>	2	350		24071						
Net transfers, expiries and other alterations 'off'	<b>27</b>	1294	315	107502	18535			8	40		
Total 'off' (21 to 27)	<b>29</b>	10412	3488	111163	44914			189	98		
In force at end of year (11+19-29)	<b>39</b>	188396	37237	374052	239429			1887	648		

**Long term insurance business : Summary of changes in ordinary long term business**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Non-linked

Financial year ended **31st December 2002**

		Company registration number		GL/UK/CM	Period ended			Units	UK/OS	NL/LN				
		R46	3253947		GL	day	month				year	£000	OS	NL
						31	12				2002			
		Life assurance and general annuity		Pensions business		Permanent health		Other business						
		No of contracts	Annual premiums	No of contracts	Annual premiums	No of contracts	Annual premiums	No of contracts	Annual premiums					
		1	2	3	4	5	6	7	8					
In force at beginning of year	<b>11</b>	165316	47089											
New business and increases	<b>12</b>	7943	2023			3429	164							
Net transfers and other alterations 'on'	<b>13</b>	5278	2075			2430	24							
Total 'on' (12+13)	<b>19</b>	13221	4098			5859	188							
Deaths	<b>21</b>	1799	46											
Other insured events	<b>22</b>	6	5			1								
Maturities	<b>23</b>	1034	939											
Surrenders	<b>24</b>	3246	1158											
Forfeitures	<b>25</b>	2696	642			412	64							
Conversions to paid-up policies for reduced benefits	<b>26</b>		1451											
Net transfers, expiries and other alterations 'off'	<b>27</b>	580	1865											
Total 'off' (21 to 27)	<b>29</b>	9361	6106			413	64							
In force at end of year (11+19-29)	<b>39</b>	169176	45081			5446	124							

**Long term insurance business : Summary of changes in ordinary long term business**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Linked

Financial year ended **31st December 2002**

		Company registration number	GL/UK/CM	Period ended			Units	UK/OS	NL/LN
				day	month	year			
				R46	3253947	GL			
	Life assurance and general annuity		Pensions business		Permanent health		Other business		
	No of contracts	Annual premiums	No of contracts	Annual premiums	No of contracts	Annual premiums	No of contracts	Annual premiums	
	1	2	3	4	5	6	7	8	
In force at beginning of year	11	2022	2837						
New business and increases	12	2003	3036						
Net transfers and other alterations 'on'	13	41	134						
Total 'on' (12+13)	19	2044	3170						
Deaths	21	3	2						
Other insured events	22								
Maturities	23	2							
Surrenders	24	41	32						
Forfeitures	25	7	5						
Conversions to paid-up policies for reduced benefits	26	23	395						
Net transfers, expiries and other alterations 'off'	27	41	366						
Total 'off' (21 to 27)	29	117	800						
In force at end of year (11+19-29)	39	3949	5207						

## Long term insurance business : Analysis of new ordinary long term business

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Company registration number	GL/UK/CM	Period ended			Units	
		day	month	year		
<b>R47</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>

Type of insurance  <b>1</b>	Single premium contracts			Regular premium contracts		
	No of contracts  <b>2</b>	Premiums  <b>3</b>	Sums assured, annuities per annum or other measures of benefit  <b>4</b>	No of contracts  <b>5</b>	Annual premiums  <b>6</b>	Sums assured, annuities per annum or other measures of benefit  <b>7</b>
<b>UK DIRECT WRITTEN INSURANCE BUSINESS</b>						
<b>Life Assurance &amp; General Annuity Insurance Business</b>						
<b>Accumulating With-Profits Policies</b>						
Whole life assurance	162	2986		5	140	
Whole life assurance (Increments)		1275				
Endowment insurance				52	51	
<b>Sub total: Accumulating With-Profits Policies</b>	<b>162</b>	<b>4261</b>		<b>57</b>	<b>191</b>	
<b>Non-Linked With-Profits Policies</b>						
Whole Life						126
Whole life assurance (Increments)						10
Endowment insurance				8	10	14
Fixed Term				(1)	(1)	(4)
<b>Sub total: Non-Linked With-Profits Policies</b>				<b>7</b>	<b>9</b>	<b>146</b>
<b>Non-Linked Non-Profit Policies</b>						
Whole life assurance (Increments)						(1)
Term assurance	15	8	347	53	55	6470
Term Assurance (Increments)						2042
Group Temporary Insurance						22

## Long term insurance business : Analysis of new ordinary long term business

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Company registration number	GL/UK/CM	Period ended			Units	
		day	month	year		
<b>R47</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>

Type of insurance  <b>1</b>	Single premium contracts			Regular premium contracts		
	No of contracts  <b>2</b>	Premiums  <b>3</b>	Sums assured, annuities per annum or other measures of benefit  <b>4</b>	No of contracts  <b>5</b>	Annual premiums  <b>6</b>	Sums assured, annuities per annum or other measures of benefit  <b>7</b>
Group Temporary Insurance (Increments)						2
Immediate Annuity	47	252	17			
L&E Creditor(Group Life)-SP	2	5796	974828			
L&E Creditor(Group Life)-RSP		10675	956207			
NU Creditor(Group Life)-SP		15928	440930			
NU Creditor(Group Life)-RSP	4	3292	837870			
<b>Sub total: Non-Linked Non-Profit Policies</b>	<b>68</b>	<b>35951</b>	<b>3210199</b>	<b>53</b>	<b>55</b>	<b>8535</b>
<b>Other Linked Contracts</b>						
Whole life assurance				4	95	
Whole life assurance (Increments)		1022			115	
Endowment insurance				40	63	
Endowment Insurance (Increments)					2	
<b>Sub total: Other Linked Contracts</b>		<b>1022</b>		<b>44</b>	<b>275</b>	
<b>Total: Life Assurance &amp; General Annuity Insurance Business</b>	<b>230</b>	<b>41234</b>	<b>3210199</b>	<b>161</b>	<b>530</b>	<b>8681</b>

## Long term insurance business : Analysis of new ordinary long term business

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Company registration number	GL/UK/CM	Period ended			Units	
		day	month	year		
<b>R47</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>

Type of insurance  <b>1</b>	Single premium contracts			Regular premium contracts		
	No of contracts  <b>2</b>	Premiums  <b>3</b>	Sums assured, annuities per annum or other measures of benefit  <b>4</b>	No of contracts  <b>5</b>	Annual premiums  <b>6</b>	Sums assured, annuities per annum or other measures of benefit  <b>7</b>
<b>Pension Insurance Business</b>						
<b>Accumulating With-Profits Policies</b>						
Pure endowment insurance	36	38555		12	2157	
Pure endowment insurance (Increments)		140822				
Group pure endowment insurance	758	4601		2408	5294	
Group pure endowment insurance (Increments)		13381				
Personal Pension 98 series	5	1220		5	505	
Personal Pension 98 series (Increments)		4929				
Personal pension (GPPP)	1	453		999	2368	
Personal pension (GPPP increments)		1634				
Personal Pension 98 series (GPPP)	239	1228		2076	3574	
Personal Pension 98 series (GPPP increments)		2396				
NU GPPP 2000 series	2	28		45	99	
NU GPPP 2000 series (increments)		193				
<b>Sub total: Accumulating With-Profits Policies</b>	<b>1041</b>	<b>209440</b>		<b>5545</b>	<b>13997</b>	
<b>Non-Linked With-Profits Policies</b>						
Pure endowment insurance	1405	27698	31658	70	597	9381
Pure endowment insurance (Increments)		6517	5500		128	3940
Deferred annuity		32	6	1	(20)	12
Deferred annuity (Increments)		405	31			40

## Long term insurance business : Analysis of new ordinary long term business

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Company registration number	GL/UK/CM	Period ended			Units	
		day	month	year		
<b>R47</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>

Type of insurance  <b>1</b>	Single premium contracts			Regular premium contracts		
	No of contracts  <b>2</b>	Premiums  <b>3</b>	Sums assured, annuities per annum or other measures of benefit  <b>4</b>	No of contracts  <b>5</b>	Annual premiums  <b>6</b>	Sums assured, annuities per annum or other measures of benefit  <b>7</b>
Group pure endowment insurance		2865		1	1552	1022
Group pure endowment insurance (Increments)		53	78			
Reversionary Annuity			1			
Group Deferred Annuity (Increments)		19	2			
<b>Sub total: Non-Linked With-Profits Policies</b>	<b>1405</b>	<b>37589</b>	<b>37276</b>	<b>72</b>	<b>2257</b>	<b>14395</b>
<b>Non-Linked Non-Profit Policies</b>						
Pure endowment insurance	24	365	304		2	364
Pure endowment insurance (Increments)		13	13			(1)
Term assurance				4	27	6562
Group temporary Insurance					2	3051
Deferred annuity						(2)
Deferred annuity Recurring Single Premium	28	4				
Annuity in Payment	18617	472733	31105			
Annuity in Payment(Increments)		1184	54			
Reversionary Annuity					6	74
Group Life				598	11732	11767728
<b>Sub total: Non-Linked Non-Profit Policies</b>	<b>18669</b>	<b>474299</b>	<b>31476</b>	<b>602</b>	<b>11769</b>	<b>11777776</b>
<b>Index Linked Contracts</b>						

## Long term insurance business : Analysis of new ordinary long term business

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Company registration number	GL/UK/CM	Period ended			Units	
		day	month	year		
<b>R47</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>

Type of insurance  <b>1</b>	Single premium contracts			Regular premium contracts		
	No of contracts  <b>2</b>	Premiums  <b>3</b>	Sums assured, annuities per annum or other measures of benefit  <b>4</b>	No of contracts  <b>5</b>	Annual premiums  <b>6</b>	Sums assured, annuities per annum or other measures of benefit  <b>7</b>
Annuity in payment	942	52142	4036			
Annuity in Payment(Increments)		507	36			
<b>Sub total: Index Linked Contracts</b>	<b>942</b>	<b>52649</b>	<b>4072</b>			
<b>Other Linked Contracts</b>						
Pure endowment insurance	24	17588		6	1237	
Pure endowment insurance (Increments)		52276			12	
Group pure endowment insurance	219	1946		5918	9408	
Group pure endowment insurance (Increments)		8186				
Personal pension 98 series	6	2787		10	1748	
Personal pension 98 series (Increments)		13194				
Personal pension (GPPP)	1	762		1384	3706	
Personal pension (GPPP increments)		842				
Personal Pension 98 series (GPPP)	303	3644		4682	14572	
Personal Pension 98 series (GPPP increments)		10857				
NU GPPP 2000 series	41	293		288	1184	
NU GPPP 2000 series(Increments)		946				
<b>Sub total: Other Linked Contracts</b>	<b>594</b>	<b>113321</b>		<b>12288</b>	<b>31867</b>	
<b>Total: Pension Insurance Business</b>	<b>22651</b>	<b>887298</b>	<b>72824</b>	<b>18507</b>	<b>59890</b>	<b>11792171</b>

## Long term insurance business : Analysis of new ordinary long term business

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Company registration number	GL/UK/CM	Period ended			Units	
		day	month	year		
<b>R47</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>

Type of insurance  <b>1</b>	Single premium contracts			Regular premium contracts		
	No of contracts  <b>2</b>	Premiums  <b>3</b>	Sums assured, annuities per annum or other measures of benefit  <b>4</b>	No of contracts  <b>5</b>	Annual premiums  <b>6</b>	Sums assured, annuities per annum or other measures of benefit  <b>7</b>
<b>Permanent Health Insurance Business</b>						
<b>Non-Linked Non-Profit Policies</b>						
Permanent health assurance				238316	13078	15617675
Group permanent health assurance				316	3590	222066
L&E Creditor Life (Group Disability) - SP		47651	17552			
NU Creditor Life (Group Disability) - SP		1082	6138			
Long term care future assured	199	3260		727	889	
<b>Sub total: Non-Linked Non-Profit Policies</b>	<b>199</b>	<b>51993</b>	<b>23690</b>	<b>239359</b>	<b>17557</b>	<b>15839741</b>
<b>Total: Permanent Health Insurance Business</b>	<b>199</b>	<b>51993</b>	<b>23690</b>	<b>239359</b>	<b>17557</b>	<b>15839741</b>

## Long term insurance business : Analysis of new ordinary long term business

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Company registration number	GL/UK/CM	Period ended			Units	
		day	month	year		
<b>R47</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>

Type of insurance  <b>1</b>	Single premium contracts			Regular premium contracts		
	No of contracts  <b>2</b>	Premiums  <b>3</b>	Sums assured, annuities per annum or other measures of benefit  <b>4</b>	No of contracts  <b>5</b>	Annual premiums  <b>6</b>	Sums assured, annuities per annum or other measures of benefit  <b>7</b>
<b>Other Insurance Business</b>						
<b>Accumulating With-Profits Policies</b>						
ISA's				3	14	
ISA's (increments)		88				
<b>Sub total: Accumulating With-Profits Policies</b>		<b>88</b>		<b>3</b>	<b>14</b>	
<b>Other Linked Contracts</b>						
ISA's	1	2		1	8	
ISA's (increments)		60				
<b>Sub total: Other Linked Contracts</b>	<b>1</b>	<b>62</b>		<b>1</b>	<b>8</b>	
<b>Total: Other Insurance Business</b>	<b>1</b>	<b>150</b>		<b>4</b>	<b>22</b>	
<b>Total: UK Direct Written Insurance Business</b>	<b>23081</b>	<b>980675</b>	<b>3306713</b>	<b>258031</b>	<b>77999</b>	<b>27640593</b>

## Long term insurance business : Analysis of new ordinary long term business

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Company registration number	GL/UK/CM	Period ended			Units	
		day	month	year		
<b>R47</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>

Type of insurance  <b>1</b>	Single premium contracts			Regular premium contracts		
	No of contracts  <b>2</b>	Premiums  <b>3</b>	Sums assured, annuities per annum or other measures of benefit  <b>4</b>	No of contracts  <b>5</b>	Annual premiums  <b>6</b>	Sums assured, annuities per annum or other measures of benefit  <b>7</b>
<b>UK REINSURANCE ACCEPTED</b>						
<b>Life Assurance &amp; General Annuity Insurance Business</b>						
<b>Accumulating With-Profits Policies</b>						
NU Bond	1228	118686	118686			
NU Flexibond	181	9172	9172			
NU Flexibond additional		1375	1375			
NU Bond 2000	240	29209	29209			
NU Homemaker Plus				43	122	
NU Flexibond (LTC)		242	242			
Joint Venture Bond	19357	50101	50101			
<b>Sub total: Accumulating With-Profits Policies</b>	<b>21006</b>	<b>208785</b>	<b>208785</b>	<b>43</b>	<b>122</b>	
<b>Non-Linked Non-Profit Policies</b>						
Term assurance				217374	6713	22726735
Mortgage protection				200925	6436	14987103
<b>Sub total: Non-Linked Non-Profit Policies</b>				<b>418299</b>	<b>13149</b>	<b>37713838</b>
<b>Other Linked Contracts</b>						
NU Bond	53188	292778	308959			
NU Flexibond	2976	40896	41171			
NU Flexibond additional		809	809			

## Long term insurance business : Analysis of new ordinary long term business

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Company registration number	GL/UK/CM	Period ended			Units	
		day	month	year		
<b>R47</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>

Type of insurance  <b>1</b>	Single premium contracts			Regular premium contracts		
	No of contracts  <b>2</b>	Premiums  <b>3</b>	Sums assured, annuities per annum or other measures of benefit  <b>4</b>	No of contracts  <b>5</b>	Annual premiums  <b>6</b>	Sums assured, annuities per annum or other measures of benefit  <b>7</b>
NU Bond 2000	9944	33215	35711			
NU Homemaker Plus				1097	651	65265
NU Flexbond (LTC)	235					
<b>Sub total: Other Linked Contracts</b>	<b>66343</b>	<b>367698</b>	<b>386650</b>	<b>1097</b>	<b>651</b>	<b>65265</b>
<b>Total: Life Assurance &amp; General Annuity Insurance Business</b>	<b>87349</b>	<b>576483</b>	<b>595435</b>	<b>419439</b>	<b>13922</b>	<b>37779103</b>

## Long term insurance business : Analysis of new ordinary long term business

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Company registration number	GL/UK/CM	Period ended			Units	
		day	month	year		
<b>R47</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>

Type of insurance  <b>1</b>	Single premium contracts			Regular premium contracts		
	No of contracts  <b>2</b>	Premiums  <b>3</b>	Sums assured, annuities per annum or other measures of benefit  <b>4</b>	No of contracts  <b>5</b>	Annual premiums  <b>6</b>	Sums assured, annuities per annum or other measures of benefit  <b>7</b>
<b>Pension Insurance Business</b>						
<b>Accumulating With-Profits Policies</b>						
NU Personal Pension Scheme		8	8		80	
NU Personal Pension Scheme additional		2	2			
NU Your Pension	1416	1672	1672	4377	783	
NU Your Pension additional		2403	2403			
NU Your Pension Select	53	54	54	168	11	
NU Your Pension Select additional		56	56			
NU Optimiser Personal Pension		99	99		14	
NU Optimiser Personal Pension additional		163	163			
NU Executive & Directors Personal Pension	13	633	633	148	228	
NU Free Standing AVC Plan	1	28	28	8	8	
NU Free Standing AVC Plan additional		3	3			
NU Personal Transfer Plan	115	2394	2394			
NU Self Invested Personal Pension	142	9823	9823			
NU Self Invested Personal Pension additional		369	369			
NU Group Pension Investment Bond	19	3671	3671			
NU Designer Personal Pension		305	305		574	
NU Designer Personal Pension additional		328	328			
Stakeholder NU Your Pension	1548	13000	13000	13048	4754	
Stakeholder NU Your Pension additional		5460	5460			

## Long term insurance business : Analysis of new ordinary long term business

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Company registration number	GL/UK/CM	Period ended			Units	
		day	month	year		
<b>R47</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>

Type of insurance  <b>1</b>	Single premium contracts			Regular premium contracts		
	No of contracts  <b>2</b>	Premiums  <b>3</b>	Sums assured, annuities per annum or other measures of benefit  <b>4</b>	No of contracts  <b>5</b>	Annual premiums  <b>6</b>	Sums assured, annuities per annum or other measures of benefit  <b>7</b>
NU Your Pension Select (Post 6/4/01)	1472	6557	6557	4615	1526	
NU Your Pension Select (Post 6/4/01) additional		3217	3217			
Stakeholder NU Designer Personal Pension		166	166		329	
Stakeholder NU Designer Personal Pension additional		119	119			
NU Group AVC		840	840		197	
NU Variable Money Purchase Plan		738	738		390	
<b>Sub total: Accumulating With-Profits Policies</b>	<b>4779</b>	<b>52108</b>	<b>52108</b>	<b>22364</b>	<b>8894</b>	
<b>Other Linked Contracts</b>						
Personal Pension Scheme		121	121	1362	1551	
Personal Pension Scheme Additional		39	39			
NU Executive & Directors Personal Pension	81	5171	5171	910	6092	2975
NU Free Standing AVC Plan	27	767	767	150	622	
NU Free Standing AVC Plan additional		10	10			
NU Personal Transfer Plan	965	20865	20865			
NU Self Invested Personal Pension	1966	189772	189772			
NU Self Invested Personal Pension Additional		3628	3628			
NU Group Pension Investment Bond	414	14722	14722			
NU Designer Personal Pension	4753	13413	13413	13242	33847	
NU Designer Personal Pension Additional		12845	12845			
Stakeholder NU Your Pension	15639	198616	198616	50305	53751	

## Long term insurance business : Analysis of new ordinary long term business

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Company registration number	GL/UK/CM	Period ended			Units	
		day	month	year		
<b>R47</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>

Type of insurance  <b>1</b>	Single premium contracts			Regular premium contracts		
	No of contracts  <b>2</b>	Premiums  <b>3</b>	Sums assured, annuities per annum or other measures of benefit  <b>4</b>	No of contracts  <b>5</b>	Annual premiums  <b>6</b>	Sums assured, annuities per annum or other measures of benefit  <b>7</b>
Stakeholder NU Your Pension Additional		68573	68573			
NU Your Pension Select (Post 6/4/01)	4445	88354	88354	13932	24703	
NU Your Pension Select (Post 6/4/01) Additional		36513	36513			
Stakeholder NU Designer Personal Pension	5382	10072	10072	6166	9316	
Stakeholder NU Designer Personal Pension Additional		6430	6430			
NU Group AVC	2687	10379	10379	2550	4281	
NU Variable Money Purchase Plan	24135	131377	131377	10127	6887	
<b>Sub total: Other Linked Contracts</b>	<b>60494</b>	<b>811667</b>	<b>811667</b>	<b>98744</b>	<b>141050</b>	<b>2975</b>
<b>Total: Pension Insurance Business</b>	<b>65273</b>	<b>863775</b>	<b>863775</b>	<b>121108</b>	<b>149944</b>	<b>2975</b>

## Long term insurance business : Analysis of new ordinary long term business

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Company registration number	GL/UK/CM	Period ended			Units	
		day	month	year		
<b>R47</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>

Type of insurance  <b>1</b>	Single premium contracts			Regular premium contracts		
	No of contracts  <b>2</b>	Premiums  <b>3</b>	Sums assured, annuities per annum or other measures of benefit  <b>4</b>	No of contracts  <b>5</b>	Annual premiums  <b>6</b>	Sums assured, annuities per annum or other measures of benefit  <b>7</b>
<b>Permanent Health Insurance Business Non-Linked Non-Profit Policies NU Your Pension Protector</b>				5240	414	851
<b>Sub total: Non-Linked Non-Profit Policies</b>				<b>5240</b>	<b>414</b>	<b>851</b>
<b>Total: Permanent Health Insurance Business</b>				<b>5240</b>	<b>414</b>	<b>851</b>
<b>Total: UK Reinsurance Accepted</b>	<b>152622</b>	<b>1440258</b>	<b>1459210</b>	<b>545787</b>	<b>164280</b>	<b>37782929</b>

## Long term insurance business : Analysis of new ordinary long term business

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Company registration number	GL/UK/CM	Period ended			Units	
		day	month	year		
<b>R47</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>

Type of insurance  <b>1</b>	Single premium contracts			Regular premium contracts		
	No of contracts  <b>2</b>	Premiums  <b>3</b>	Sums assured, annuities per annum or other measures of benefit  <b>4</b>	No of contracts  <b>5</b>	Annual premiums  <b>6</b>	Sums assured, annuities per annum or other measures of benefit  <b>7</b>
<b>OVERSEAS DIRECT WRITTEN INSURANCE BUSINESS</b>						
<b>Life Assurance &amp; General Annuity Insurance Business</b>						
<b>Accumulating With-Profits Policies</b>						
Pure endowment insurance	7	364		2	225	
Pure endowment insurance (Increments)		2213				
Group pure endowment insurance	57	228		47	265	
Group pure endowment insurance (Increments)		29				
Personal Pension 98 series	30	50		74	117	
Personal pension 98 series (Increments)		149				
Personal pension (GPPP)		15		48	107	
Personal pension (GPPP increments)		12				
Personal pension 98 series(GPPP)	2	55		48	131	
Personal pension 98 series(GPPP increments)		249				
NU GPPP(Designer)	15	15		222	431	
NU GPPP(Designer increments)		189				
<b>Sub total: Accumulating With-Profits Policies</b>	<b>111</b>	<b>3568</b>		<b>441</b>	<b>1276</b>	
<b>Non-Linked With-Profits Policies</b>						
Whole life assurance (Increments)					240	3142
Endowment insurance						
Pure endowment insurance	7	96	211	81	294	5767

## Long term insurance business : Analysis of new ordinary long term business

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Company registration number	GL/UK/CM	Period ended			Units	
		day	month	year		
<b>R47</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>

Type of insurance  <b>1</b>	Single premium contracts			Regular premium contracts		
	No of contracts  <b>2</b>	Premiums  <b>3</b>	Sums assured, annuities per annum or other measures of benefit  <b>4</b>	No of contracts  <b>5</b>	Annual premiums  <b>6</b>	Sums assured, annuities per annum or other measures of benefit  <b>7</b>
Pure endowment insurance (Increments)		127	300		50	1157
Group pure endowment insurance		82	19	1	1479	27189
Group pure endowment insurance (Increments)		71	242			
Deferred Annuity		1			(40)	(25)
Deferred annuity (Increments)					(4)	(6)
Group Business						9
<b>Sub total: Non-Linked With-Profits Policies</b>	<b>7</b>	<b>377</b>	<b>772</b>	<b>82</b>	<b>2019</b>	<b>37233</b>
<b>Non-Linked Non-Profit Policies</b>						
Pure endowment insurance	2	5	8			
Term assurance		12	1289	2255	171	354384
Term Assurance (Increments)					8	4015
Mortgage Protection				4646	193	547404
Immediate Annuity	326	14553	889			
Immediate Annuity (Increments)		17				
Group Life				61	49	71910
<b>Sub total: Non-Linked Non-Profit Policies</b>	<b>328</b>	<b>14587</b>	<b>2186</b>	<b>6962</b>	<b>421</b>	<b>977713</b>
<b>Index Linked Contracts</b>						
Immediate Annuity	8	323	22			

## Long term insurance business : Analysis of new ordinary long term business

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Company registration number	GL/UK/CM	Period ended			Units	
		day	month	year		
<b>R47</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>

Type of insurance  <b>1</b>	Single premium contracts			Regular premium contracts		
	No of contracts  <b>2</b>	Premiums  <b>3</b>	Sums assured, annuities per annum or other measures of benefit  <b>4</b>	No of contracts  <b>5</b>	Annual premiums  <b>6</b>	Sums assured, annuities per annum or other measures of benefit  <b>7</b>
<b>Sub total: Index Linked Contracts</b>	<b>8</b>	<b>323</b>	<b>22</b>			
<b>Other Linked Contracts</b>						
Pure endowment insurance	1	4			46	
Pure endowment insurance (Increments)		193				
Group pure endowment insurance		1		4	41	
Group pure endowment insurance (Increments)		4				
Personal pension 98 series	10	89		76	177	
Personal pension 98 series (Increments)		297				
Personal pension (GPPP)				3	9	
Personal pension (GPPP increments)		1				
Personal pension 98 series (GPPP)	2	23		74	181	
Personal pension 98 series (GPPP increments)		190				
NU GPPP (Designer)	9	71		618	1596	
NU GPPP (Designer increments)		537				
<b>Sub total: Other Linked Contracts</b>	<b>22</b>	<b>1410</b>		<b>775</b>	<b>2050</b>	
<b>Total: Life Assurance &amp; General Annuity Insurance Business</b>	<b>476</b>	<b>20265</b>	<b>2980</b>	<b>8260</b>	<b>5766</b>	<b>1014946</b>
<b>Total: Overseas Direct Written Insurance Business</b>	<b>476</b>	<b>20265</b>	<b>2980</b>	<b>8260</b>	<b>5766</b>	<b>1014946</b>

## Long term insurance business : Analysis of new ordinary long term business

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Company registration number	GL/UK/CM	Period ended			Units	
		day	month	year		
<b>R47</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>

Type of insurance  <b>1</b>	Single premium contracts			Regular premium contracts		
	No of contracts  <b>2</b>	Premiums  <b>3</b>	Sums assured, annuities per annum or other measures of benefit  <b>4</b>	No of contracts  <b>5</b>	Annual premiums  <b>6</b>	Sums assured, annuities per annum or other measures of benefit  <b>7</b>
<b>OVERSEAS REINSURANCE ACCEPTED</b>						
<b>Life Assurance &amp; General Annuity Insurance Business</b>						
<b>Accumulating With-Profits Policies</b>						
NU Optimiser Personal Pension	8	420	420	50	96	
NU Optimiser Personal Pension additional		31	31			
NU International Investment Plan	26	1035	1035	3	4	
NU International Investment Plan additional		78	78			
NU Self Invested Personal Pension	1	115	115			
NU Self Invested Personal Pension additional		41	41			
NU Executive & Directors Personal Pension	1	22	22	50	92	
NU International Bond	90	973	973			
<b>Sub total: Accumulating With-Profits Policies</b>	<b>126</b>	<b>2715</b>	<b>2715</b>	<b>103</b>	<b>192</b>	
<b>Total: Life Assurance &amp; General Annuity Insurance Business</b>	<b>126</b>	<b>2715</b>	<b>2715</b>	<b>103</b>	<b>192</b>	

## Long term insurance business : Analysis of new ordinary long term business

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Company registration number	GL/UK/CM	Period ended			Units	
		day	month	year		
<b>R47</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>

Type of insurance  <b>1</b>	Single premium contracts			Regular premium contracts		
	No of contracts  <b>2</b>	Premiums  <b>3</b>	Sums assured, annuities per annum or other measures of benefit  <b>4</b>	No of contracts  <b>5</b>	Annual premiums  <b>6</b>	Sums assured, annuities per annum or other measures of benefit  <b>7</b>
<b>Permanent Health Insurance Business</b>						
<b>Non-Linked Non-Profit Policies</b>						
Term Level				687	38	69952
Mortgage Protection				2742	126	291035
<b>Sub total: Non-Linked Non-Profit Policies</b>				<b>3429</b>	<b>164</b>	<b>360987</b>
<b>Other Linked Contracts</b>						
NU Optimiser Personal Pension	148	2355	2355	911	1009	
NU Optimiser Personal Pension Additional		31	31			
NU International Investment Plan	110	231	231	14	18	
NU Self Invested Personal Pension	19	167	167			
NU Executive & Directors Personal Pension	5	137	137	217	496	405
<b>Sub total: Other Linked Contracts</b>	<b>282</b>	<b>2921</b>	<b>2921</b>	<b>1142</b>	<b>1523</b>	<b>405</b>
<b>Total: Permanent Health Insurance Business</b>	<b>282</b>	<b>2921</b>	<b>2921</b>	<b>4571</b>	<b>1687</b>	<b>361392</b>
<b>Total: Overseas Reinsurance Accepted</b>	<b>408</b>	<b>5636</b>	<b>5636</b>	<b>4674</b>	<b>1879</b>	<b>361392</b>

**Long term insurance business : Expected income from admissible assets not held to match liabilities in respect of linked benefits**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**Category of assets **Total long term insurance business assets**

		Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
				day	month	year			
		<b>R48</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>10</b>
Type of asset				Value of admissible assets as shown on Form 13 <b>1</b>	Expected income from admissible assets <b>2</b>	Yield % <b>3</b>			
Land and buildings		<b>11</b>	3426850	238213	6.95				
Fixed interest securities	Approved securities	<b>12</b>	8249951	414844	4.49				
	Other	<b>13</b>	5203007	294727	5.43				
Variable interest and variable yield securities (excluding items shown at line 16)	Approved securities	<b>14</b>	17537	450	2.42				
	Other	<b>15</b>	70726	2733	3.92				
Equity shares and holdings in collective investment schemes		<b>16</b>	8520520	371513	4.36				
Loans secured by mortgages		<b>17</b>	551	49	8.92				
All other assets	Producing income	<b>18</b>	1602841	96274	6.00				
	Not producing income	<b>19</b>	488140						
Total (11 to 19)		<b>29</b>	27580123	1418803	4.94				

**Long term insurance business : Expected income from admissible assets not held to match liabilities in respect of linked benefits**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**Category of assets **With Profit.**

		Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
				day	month	year			
		<b>R48</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>90</b>
Type of asset			Value of admissible assets as shown on Form 13 <b>1</b>	Expected income from admissible assets <b>2</b>	Yield % <b>3</b>				
Land and buildings		<b>11</b>	3426850	238213	6.95				
Fixed interest securities	Approved securities	<b>12</b>	7678324	382300	4.49				
	Other	<b>13</b>	4465913	260380	5.68				
Variable interest and variable yield securities (excluding items shown at line 16)	Approved securities	<b>14</b>	11526	280	2.31				
	Other	<b>15</b>	70726	2733	3.92				
Equity shares and holdings in collective investment schemes		<b>16</b>	8492986	370312	4.36				
Loans secured by mortgages		<b>17</b>							
All other assets	Producing income	<b>18</b>	874808	57779	6.60				
	Not producing income	<b>19</b>	358585						
Total (11 to 19)		<b>29</b>	25379718	1311997	4.99				

**Long term insurance business : Expected income from admissible assets not held to match liabilities in respect of linked benefits**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**Category of assets **Non Profit**

		Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
				day	month	year			
		<b>R48</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>91</b>
Type of asset			Value of admissible assets as shown on Form 13 <b>1</b>	Expected income from admissible assets <b>2</b>	Yield % <b>3</b>				
Land and buildings		<b>11</b>							
Fixed interest securities	Approved securities	<b>12</b>	528973	31037	4.33				
	Other	<b>13</b>	737094	34347	3.94				
Variable interest and variable yield securities (excluding items shown at line 16)	Approved securities	<b>14</b>	6011	170	2.64				
	Other	<b>15</b>							
Equity shares and holdings in collective investment schemes		<b>16</b>	19769	547	2.77				
Loans secured by mortgages		<b>17</b>							
All other assets	Producing income	<b>18</b>	715083	38286	5.35				
	Not producing income	<b>19</b>	114236						
Total (11 to 19)		<b>29</b>	2121166	104387	4.29				

**Long term insurance business : Expected income from admissible assets not held to match liabilities in respect of linked benefits**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**Category of assets **Belgium**

		Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
				day	month	year			
		<b>R48</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>95</b>
Type of asset			Value of admissible assets as shown on Form 13 <b>1</b>	Expected income from admissible assets <b>2</b>	Yield % <b>3</b>				
Land and buildings		<b>11</b>							
Fixed interest securities	Approved securities	<b>12</b>	42654	1507	5.92				
	Other	<b>13</b>							
Variable interest and variable yield securities (excluding items shown at line 16)	Approved securities	<b>14</b>							
	Other	<b>15</b>							
Equity shares and holdings in collective investment schemes		<b>16</b>	7765	654	8.42				
Loans secured by mortgages		<b>17</b>	551	49	8.92				
All other assets	Producing income	<b>18</b>	12950	209	1.61				
	Not producing income	<b>19</b>	15319						
Total (11 to 19)		<b>29</b>	79239	2419	4.34				

**Long term insurance business : Analysis of admissible fixed interest and variable interest and variable yield securities not held to match liabilities in respect of linked benefits**

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Category of assets **Total long term insurance business assets**

Company registration number **GL/UK/CM** Period ended **day month year** Units **Category of assets**

		<b>R49</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>10</b>
<b>Redemption period in years</b>		Value of admissible assets as shown on Form 13 <b>1</b>	Gross redemption yield % <b>2</b>	Value of admissible higher yielding assets <b>3</b>		Value of admissible assets as shown on Form 13 <b>4</b>	Gross redemption yield % <b>5</b>	Value of admissible higher yielding assets <b>6</b>	
One year or less	<b>11</b>	226677	2.75		Variable interest and variable yield approved securities excluding equities	1720	3.76		
More than one year but not more than five years	<b>12</b>	298955	3.28	1		3791	2.17		
More than five years but not more than ten years	<b>13</b>	799170	4.38	2256		12026	2.31		
More than ten years but not more than fifteen years	<b>14</b>	1127502	4.51	2103					
More than fifteen years but not more than twenty years	<b>15</b>	2188716	4.60	1246					
More than twenty years but not more than twenty five years	<b>16</b>	823108	4.61	5026					
More than twenty five years	<b>17</b>	2760071	4.65						
Irredeemable	<b>18</b>	25752	4.59						
Total (11 to 18)	<b>19</b>	8249951	4.49	10632		17537	2.42		
One year or less	<b>21</b>	635641	2.95		Other fixed interest securities				
More than one year but not more than five years	<b>22</b>	198663	4.72	42632		510	8.33	510	
More than five years but not more than ten years	<b>23</b>	698839	6.00	134195		1260	9.28	1260	
More than ten years but not more than fifteen years	<b>24</b>	572528	5.94	58920					
More than fifteen years but not more than twenty years	<b>25</b>	686361	5.67	87062					
More than twenty years but not more than twenty five years	<b>26</b>	481819	5.99	55787					
More than twenty five years	<b>27</b>	1333880	5.67	49483					
Irredeemable	<b>28</b>	595276	5.92	29511			68956	3.79	29977
Total (21 to 28)	<b>29</b>	5203007	5.43	457590		70726	3.92	31747	

**Long term insurance business : Analysis of admissible fixed interest and variable interest and variable yield securities not held to match liabilities in respect of linked benefits**

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Category of assets **With Profit.**

Company  
registration  
number

GL/UK/CM

Period ended  
day month year

Units

Category  
of assets

<b>R49</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>90</b>
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Redemption period in years			Value of admissible assets as shown on Form 13 <b>1</b>	Gross redemption yield % <b>2</b>	Value of admissible higher yielding assets <b>3</b>		Value of admissible assets as shown on Form 13 <b>4</b>	Gross redemption yield % <b>5</b>	Value of admissible higher yielding assets <b>6</b>
One year or less	<b>11</b>	Fixed interest approved securities	173502	2.43		Variable interest and variable yield approved securities excluding equities			
More than one year but not more than five years	<b>12</b>		221892	3.07	1				
More than five years but not more than ten years	<b>13</b>		744709	4.37	2256		11526	2.31	
More than ten years but not more than fifteen years	<b>14</b>		954006	4.52	2103				
More than fifteen years but not more than twenty years	<b>15</b>		2081951	4.60	1246				
More than twenty years but not more than twenty five years	<b>16</b>		818102	4.59	5026				
More than twenty five years	<b>17</b>		2684162	4.64					
Irredeemable	<b>18</b>								
Total (11 to 18)	<b>19</b>		7678324	4.49	10632		11526	2.31	
One year or less	<b>21</b>	Other fixed interest securities	232028	3.86		Other variable interest and variable yield securities excluding equities			
More than one year but not more than five years	<b>22</b>		95230	4.22	18133		510	8.33	510
More than five years but not more than ten years	<b>23</b>		685534	5.98	132234		1260	9.28	1260
More than ten years but not more than fifteen years	<b>24</b>		554628	5.91	56762				
More than fifteen years but not more than twenty years	<b>25</b>		667572	5.64	83973				
More than twenty years but not more than twenty five years	<b>26</b>		470196	5.99	53781				
More than twenty five years	<b>27</b>		1182857	5.65	47787				
Irredeemable	<b>28</b>		577868	5.92	26802		68956	3.79	29977
Total (21 to 28)	<b>29</b>		4465913	5.68	419472		70726	3.92	31747

**Long term insurance business : Analysis of admissible fixed interest and variable interest and variable yield securities not held to match liabilities in respect of linked benefits**

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Category of assets **Non Profit**

Company  
registration  
number

GL/UK/CM

Period ended  
day month year

Units

Category  
of assets

		R49	3253947	GL	31	12	2002	£000	91
<b>Redemption period in years</b>		Value of admissible assets as shown on Form 13 <b>1</b>	Gross redemption yield % <b>2</b>	Value of admissible higher yielding assets <b>3</b>		Value of admissible assets as shown on Form 13 <b>4</b>	Gross redemption yield % <b>5</b>	Value of admissible higher yielding assets <b>6</b>	
One year or less	<b>11</b>	53175	3.79		Variable interest and variable yield approved securities excluding equities	1720	3.76		
More than one year but not more than five years	<b>12</b>	77063	3.89			3791	2.17		
More than five years but not more than ten years	<b>13</b>	50094	4.41			500	2.32		
More than ten years but not more than fifteen years	<b>14</b>	166181	4.45						
More than fifteen years but not more than twenty years	<b>15</b>	101382	4.54						
More than twenty years but not more than twenty five years	<b>16</b>								
More than twenty five years	<b>17</b>	55326	4.56						
Irredeemable	<b>18</b>	25752	4.59						
Total (11 to 18)	<b>19</b>	528973	4.33			6011	2.64		
One year or less	<b>21</b>	403613	2.43		Other fixed interest securities				
More than one year but not more than five years	<b>22</b>	103433	5.18	24499					
More than five years but not more than ten years	<b>23</b>	13305	6.88	1961					
More than ten years but not more than fifteen years	<b>24</b>	17900	6.79	2158					
More than fifteen years but not more than twenty years	<b>25</b>	18789	6.71	3089					
More than twenty years but not more than twenty five years	<b>26</b>	11623	5.96	2006					
More than twenty five years	<b>27</b>	151023	5.79	1696					
Irredeemable	<b>28</b>	17408	5.88	2709					
Total (21 to 28)	<b>29</b>	737094	3.94	38118					

**Long term insurance business : Analysis of admissible fixed interest and variable interest and variable yield securities not held to match liabilities in respect of linked benefits**

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Category of assets **Belgium**

Company  
registration  
number

GL/UK/CM

Period ended  
day month year

Units

Category  
of assets

<b>R49</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>95</b>
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Redemption period in years			Value of admissible assets as shown on Form 13 <b>1</b>	Gross redemption yield % <b>2</b>	Value of admissible higher yielding assets <b>3</b>		Value of admissible assets as shown on Form 13 <b>4</b>	Gross redemption yield % <b>5</b>	Value of admissible higher yielding assets <b>6</b>
One year or less	<b>11</b>	Fixed interest approved securities				Variable interest and variable yield approved securities excluding equities			
More than one year but not more than five years	<b>12</b>								
More than five years but not more than ten years	<b>13</b>		4367	5.00					
More than ten years but not more than fifteen years	<b>14</b>		7315	5.00					
More than fifteen years but not more than twenty years	<b>15</b>		5383	7.32					
More than twenty years but not more than twenty five years	<b>16</b>		5006	7.50					
More than twenty five years	<b>17</b>		20583	5.70					
Irredeemable	<b>18</b>								
Total (11 to 18)	<b>19</b>		42654	5.92					
One year or less	<b>21</b>	Other fixed interest securities				Other variable interest and variable yield securities excluding equities			
More than one year but not more than five years	<b>22</b>								
More than five years but not more than ten years	<b>23</b>								
More than ten years but not more than fifteen years	<b>24</b>								
More than fifteen years but not more than twenty years	<b>25</b>								
More than twenty years but not more than twenty five years	<b>26</b>								
More than twenty five years	<b>27</b>								
Irredeemable	<b>28</b>								
Total (21 to 28)	<b>29</b>								

## Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**

Type of business **Life Assurance & General Annuity Insurance Business** Company registration number **R51** GL/UK/CM **31** **12** **2002** Period ended day month year Units **£000** UK/OS **UK** Type of business **L&GA** Category of surplus **11**

Category of surplus **With Profit**

Type of insurance or name of contract <b>1</b>	Valuation basis		No of contracts <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses <b>5</b>	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits <b>8</b>	Value of sums assured or annuities per annum, including vested reversionary bonuses <b>9</b>	Value of annual premiums		Amount of mathematical reserves <b>12</b>
	Rate of interest <b>2</b>	Mortality or morbidity table <b>3</b>			Office premiums <b>6</b>	Net premiums <b>7</b>			Office premiums <b>10</b>	Net premiums <b>11</b>	
<b>DIRECT WRITTEN INSURANCE BUSINESS</b>											
<b>With-Profits Policies</b>											
Whole life assurance	3.20	A67/70-3	31513	1054014	17373	11841	0.318	633008	178907	116874	516134
Endowment insurance	3.20	A67/70-3	736085	9593709	286849	203027	0.292	7628165	1835400	1275749	6352416
Pure endowment insurance	3.20		14987	150687	6153	4171	0.322	93048	60056	38465	54583
Fixed term assurance	3.20	A67/70-3	28154	110453	5235	3903	0.254	94233	23275	17160	77073
Deferred annuity Guarantee applies	5.00	see text*	2	1 pa				8			8
Deferred annuity (10% Plan) Guarantee applies	5.00	see text	477	123 pa				1024			1024
Group deferred annuity - (recurring single premium)	4.70	see text	1								
Contingency reserve								14000			14000
<b>Sub total: With-Profits Policies</b>			<b>811219</b>	<b>10908863</b> <b>124 pa</b>	<b>315610</b>	<b>222942</b>		<b>8463486</b>	<b>2097638</b>	<b>1448248</b>	<b>7015238</b>

## Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**

Type of business **Life Assurance & General Annuity Insurance Business** Company registration number **GL/UK/CM** Period ended **31 12 2002** Units **£000** UK/OS **UK** Type of business **L&GA** Category of surplus **11**

Category of surplus **With Profit** **R51 3253947**

Type of insurance or name of contract <b>1</b>	Valuation basis		No of contracts <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses <b>5</b>	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits <b>8</b>	Value of sums assured or annuities per annum, including vested reversionary bonuses <b>9</b>	Value of annual premiums		Amount of mathematical reserves <b>12</b>
	Rate of interest <b>2</b>	Mortality or morbidity table <b>3</b>			Office premiums <b>6</b>	Net premiums <b>7</b>			Office premiums <b>10</b>	Net premiums <b>11</b>	
<b>Non-Profit Policies</b>											
Pure endowment insurance	3.20		11	15				13			13
Deferred annuity (Continued beyond retirement) Guarantee applies		see text	12	5 pa				75			75
<b>Sub total: Non-Profit Policies</b>			<b>23</b>	<b>15 5 pa</b>				<b>88</b>			<b>88</b>
<b>Sub total: Direct Written Insurance Business</b>			<b>811242</b>	<b>10908878 129 pa</b>	<b>315610</b>	<b>222942</b>		<b>8463574</b>	<b>2097638</b>	<b>1448248</b>	<b>7015326</b>
<b>REASSURANCE ACCEPTED With-Profits Policies</b>											
Whole life assurance	3.20	A67/70-3	57	3113	52	37	0.288	1989	328	222	1767
Endowment insurance	3.20	A67/70-3	8	875	38	28	0.263	764	137	101	663

## Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**

Type of business **Life Assurance & General Annuity Insurance Business** Company registration number **R51 3253947** GL/UK/CM **GL** Period ended **31 12 2002** Units **£000** UK/OS **UK** Type of business **L&GA** Category of surplus **11**

Category of surplus **With Profit**

Type of insurance or name of contract <b>1</b>	Valuation basis		No of contracts <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses <b>5</b>	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits <b>8</b>	Value of sums assured or annuities per annum, including vested reversionary bonuses <b>9</b>	Value of annual premiums		Amount of mathematical reserves <b>12</b>
	Rate of interest <b>2</b>	Mortality or morbidity table <b>3</b>			Office premiums <b>6</b>	Net premiums <b>7</b>			Office premiums <b>10</b>	Net premiums <b>11</b>	
<b>Sub total: With-Profits Policies</b>			<b>65</b>	<b>3988</b>	<b>90</b>	<b>65</b>		<b>2753</b>	<b>465</b>	<b>323</b>	<b>2430</b>
<b>Non-Profit Policies</b>											
Term level	3.20	Table A	102413	407961	906	789	0.129	13296	10044	8740	4556
Term level with critical illness	3.20	Combined table (Q)	41493	108392	170	154	0.094	3330	2278	2061	1269
Term decreasing	3.20	Table A	27333	81603	260	217	0.165	3881	3220	2686	1195
Term decreasing with critical illness	3.20	Combined table (R)	80751	184150	312	267	0.144	4900	4256	3640	1260
<b>Sub total: Non-Profit Policies</b>			<b>251990</b>	<b>782106</b>	<b>1648</b>	<b>1427</b>		<b>25407</b>	<b>19798</b>	<b>17127</b>	<b>8280</b>
<b>Sub total: Reassurance Accepted</b>			<b>252055</b>	<b>786094</b>	<b>1738</b>	<b>1492</b>		<b>28160</b>	<b>20263</b>	<b>17450</b>	<b>10710</b>
<b>REASSURANCE CEDED</b>											
<b>With-Profits Policies</b>											
Whole life assurance	3.20	A67/70-3		11369	138	89	0.355	6974	1079	650	6324
Endowment insurance	3.20	A67/70-3		2322	45	30	0.333	2095	135	95	2000
<b>Sub total: With-Profits Policies</b>				<b>13691</b>	<b>183</b>	<b>119</b>		<b>9069</b>	<b>1214</b>	<b>745</b>	<b>8324</b>

## Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Life Assurance & General Annuity Insurance Business**Company  
registration  
number

GL/UK/CM

Period ended

day month year

Units

UK/OS

Type of  
businessCategory  
of surplusCategory of surplus **With Profit****R51****3253947****GL****31****12****2002****£000****UK****L&GA****11**

Type of insurance or name of contract  <b>1</b>	Valuation basis		No of contracts  <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses  <b>5</b>	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits  <b>8</b>	Value of sums assured or annuities per annum, including vested reversionary bonuses  <b>9</b>	Value of annual premiums		Amount of mathematical reserves  <b>12</b>
	Rate of interest  <b>2</b>	Mortality or morbidity table  <b>3</b>			Office premiums  <b>6</b>	Net premiums  <b>7</b>			Office premiums  <b>10</b>	Net premiums  <b>11</b>	
<b>Sub total: Reassurance Ceded</b>				<b>13691</b>	<b>183</b>	<b>119</b>		<b>9069</b>	<b>1214</b>	<b>745</b>	<b>8324</b>
<b>Net total: Life Assurance &amp; General Annuity Insurance Business</b>			<b>1063297</b>	<b>11681281 129 pa</b>	<b>317165</b>	<b>224315</b>		<b>8482665</b>	<b>2116687</b>	<b>1464953</b>	<b>7017712</b>

## Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Pension Insurance Business**Category of surplus **With Profit**Company  
registration  
number

GL/UK/CM

Period ended

day month year

Units

UK/OS

Type of  
businessCategory  
of surplus

<b>R51</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>UK</b>	<b>Pens</b>	<b>11</b>
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Type of insurance or name of contract  <b>1</b>	Valuation basis		No of contracts  <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses  <b>5</b>	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits  <b>8</b>	Value of sums assured or annuities per annum, including vested reversionary bonuses  <b>9</b>	Value of annual premiums		Amount of mathematical reserves  <b>12</b>
	Rate of interest  <b>2</b>	Mortality or morbidity table  <b>3</b>			Office premiums  <b>6</b>	Net premiums  <b>7</b>			Office premiums  <b>10</b>	Net premiums  <b>11</b>	
<b>DIRECT WRITTEN INSURANCE BUSINESS</b>											
<b>With-Profits Policies</b>											
Whole life assurance	4.00	A67/70-3	13	228	1		1.000	146	9	5	141
Endowment insurance	4.00	A67/70-3	180	1115	2	1	0.500	909	5	4	905
Pure endowment insurance	4.00	50% AM80/AF80	34016	1111499	1325	932	0.297	923031	9327	6136	916895
Pure endowment insurance	4.00		55131	2242222	10457	7358	0.296	1707959	79151	51210	1656749
Pure endowment insurance (Self employed) Guarantee applies	4.00		57557	1576161	13357	12286	0.080	1728811	89951	82776	1646035
Annuity in payment	0.50	PMA/PFA80	2615	11068 pa				145723			145723
Deferred annuity #	4.00	see text	1221	9993 pa	2136	1230	0.424	105999	14266	7495	98504
Deferred annuity Guarantee applies	5.00	see text*	5301	16419 pa				175169			175169
Deferred annuity (10% Plan) #	4.00	see text	10	35 pa	5	3	0.400	389	27	16	373
Deferred annuity (10% Plan) Guarantee applies	5.00	see text	67	63 pa				742			742

## Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Pension Insurance Business**Category of surplus **With Profit**Company  
registration  
number

GL/UK/CM

Period ended

day month year

Units

UK/OS

Type of  
businessCategory  
of surplus

<b>R51</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>UK</b>	<b>Pens</b>	<b>11</b>
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Type of insurance or name of contract  <b>1</b>	Valuation basis		No of contracts  <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses  <b>5</b>	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits  <b>8</b>	Value of sums assured or annuities per annum, including vested reversionary bonuses  <b>9</b>	Value of annual premiums		Amount of mathematical reserves  <b>12</b>
	Rate of interest  <b>2</b>	Mortality or morbidity table  <b>3</b>			Office premiums  <b>6</b>	Net premiums  <b>7</b>			Office premiums  <b>10</b>	Net premiums  <b>11</b>	
Deferred annuity (Self employed) #	4.00	see text	3996	15496 pa	1272	1139	0.105	181748	5742	5113	176635
Deferred annuity (Self employed) Guarantee applies	5.00	see text	6297	13397 pa				144559			144559
Reversionary annuity	5.00	see text*		2 pa				6			6
Reversionary annuity #	4.00	see text*		751 pa	27	17	0.370	1875	130	80	1795
Reversionary annuity Guarantee applies	5.00	see text*	2	1888 pa				4916			4916
Reversionary annuity (Attaching to other insurances) #	4.00	see text*	8	445 pa	44	27	0.386	1150	334	197	953
Reversionary annuity (Attaching to other insurances) Guarantee applies	5.00	see text*		268 pa				734			734
Group pure endowment insurance	4.00	50%AM80/AF80	6	2948	63	38	0.397	1525	610	326	1199
Group pure endowment insurance	5.00	50%AM80/AF80	2	251				164			164
Group pure endowment insurance	4.00	50%AM80/AF80	33	29936	859	506	0.411	14963	10139	5348	9615
Group pure endowment insurance	5.00		3	2059				1380			1380
Group pure endowment insurance - Cash benefit (Recurring single premium)	5.50	50% AM80/AF80	8	1429	10			367			367

## Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Pension Insurance Business**Category of surplus **With Profit**Company  
registration  
number

GL/UK/CM

Period ended

day month year

Units

UK/OS

Type of  
businessCategory  
of surplus

<b>R51</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>UK</b>	<b>Pens</b>	<b>11</b>
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Type of insurance or name of contract  <b>1</b>	Valuation basis		No of contracts  <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses  <b>5</b>	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits  <b>8</b>	Value of sums assured or annuities per annum, including vested reversionary bonuses  <b>9</b>	Value of annual premiums		Amount of mathematical reserves  <b>12</b>
	Rate of interest  <b>2</b>	Mortality or morbidity table  <b>3</b>			Office premiums  <b>6</b>	Net premiums  <b>7</b>			Office premiums  <b>10</b>	Net premiums  <b>11</b>	
Group pure endowment insurance - Cash benefit (Recurring single premium)	4.50	50%AM80/AF80		309				148			148
Group deferred annuity #	4.00	see text*	1	8 pa	2	1	0.500	100	10	6	94
Group deferred annuity Guarantee applies	5.00	see text*	1	8 pa				107			107
Group deferred annuity (Self employed) #	4.00	see text	55	184 pa	24	14	0.417	2082	114	64	2018
Group deferred annuity (Self employed) Guarantee applies	5.00	see text	67	59 pa				634			634
Group deferred annuity - (Recurring single premium)	5.50	see text*	124	53738 pa	14874			224425			224425
Group deferred annuity - (Recurring single premium)	4.50	see text*		7225 pa				40710			40710
Group deferred annuity - Tied - (Recurring single premium)	5.50	see text*	9	15 pa				94			94
Group deferred annuity (Continued beyond retirement)		see text		344 pa				3524			3524

## Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Pension Insurance Business**Category of surplus **With Profit**Company  
registration  
number

GL/UK/CM

Period ended

day month year

Units

UK/OS

Type of  
businessCategory  
of surplus

<b>R51</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>UK</b>	<b>Pens</b>	<b>11</b>
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Type of insurance or name of contract  <b>1</b>	Valuation basis		No of contracts  <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses  <b>5</b>	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits  <b>8</b>	Value of sums assured or annuities per annum, including vested reversionary bonuses  <b>9</b>	Value of annual premiums		Amount of mathematical reserves  <b>12</b>
	Rate of interest  <b>2</b>	Mortality or morbidity table  <b>3</b>			Office premiums  <b>6</b>	Net premiums  <b>7</b>			Office premiums  <b>10</b>	Net premiums  <b>11</b>	
Movement adjustment to 31 December 02								9859			9859
Contingency reserve								5000			5000
<b>Sub total: With-Profits Policies</b>			<b>166723</b>	<b>4968157</b> <b>131406 pa</b>	<b>44458</b>	<b>23552</b>		<b>5428948</b>	<b>209815</b>	<b>158776</b>	<b>5270172</b>
<b>Non-Profit Policies</b>											
Pure endowment insurance	4.00	50%AM80/AF80	830	76875				82634			82634
Deferred annuity	5.00	see text*	5974	23228 pa				210333			210333
Deferred annuity (Continued beyond normal retirement) Guarantee applies			328	1442 pa				18021			18021
Deferred annuity (Continued beyond maturity)			133	167 pa				1919			1919
Group deferred annuity- (Recurring single premium)	4.70	see text*	191	38277 pa				273817			273817
Reversionary annuity (Single premium - attaching to other insurances)	5.00	see text*		12552 pa				30285			30285

## Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Pension Insurance Business**Category of surplus **With Profit**Company  
registration  
number

GL/UK/CM

Period ended

day month year

Units

UK/OS

Type of  
businessCategory  
of surplus

<b>R51</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>UK</b>	<b>Pens</b>	<b>11</b>
------------	----------------	-----------	-----------	-----------	-------------	-------------	-----------	-------------	-----------

Type of insurance or name of contract  <b>1</b>	Valuation basis		No of contracts  <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses  <b>5</b>	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits  <b>8</b>	Value of sums assured or annuities per annum, including vested reversionary bonuses  <b>9</b>	Value of annual premiums		Amount of mathematical reserves  <b>12</b>
	Rate of interest  <b>2</b>	Mortality or morbidity table  <b>3</b>			Office premiums  <b>6</b>	Net premiums  <b>7</b>			Office premiums  <b>10</b>	Net premiums  <b>11</b>	
Reversionary annuity (Continued beyond normal retirement)		see text		271 pa				1052			1052
Group pure endowment insurance - Cash benefit (Recurring single premium)	5.00	50% AM80/AF80	8	4394				1829			1829
Group Deferred annuity-Continued beyond normal retirement Guarantee applies		see text	9	14 pa				176			176
<b>Sub total: Non-Profit Policies</b>			<b>7473</b>	<b>81269 75951 pa</b>				<b>620066</b>			<b>620066</b>
<b>Sub total: Direct Written Insurance Business</b>			<b>174196</b>	<b>5049426 207357 pa</b>	<b>44458</b>	<b>23552</b>		<b>6049014</b>	<b>209815</b>	<b>158776</b>	<b>5890238</b>
<b>Net total: Pension Insurance Business</b>			<b>174196</b>	<b>5049426 207357 pa</b>	<b>44458</b>	<b>23552</b>		<b>6049014</b>	<b>209815</b>	<b>158776</b>	<b>5890238</b>

## Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Permanent Health Insurance Business**Category of surplus **With Profit**Company  
registration  
number

GL/UK/CM

Period ended

day month year

Units

UK/OS

Type of  
businessCategory  
of surplus

<b>R51</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>UK</b>	<b>PHI</b>	<b>11</b>
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Type of insurance or name of contract  <b>1</b>	Valuation basis		No of contracts  <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses  <b>5</b>	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits  <b>8</b>	Value of sums assured or annuities per annum, including vested reversionary bonuses  <b>9</b>	Value of annual premiums		Amount of mathematical reserves  <b>12</b>
	Rate of interest  <b>2</b>	Mortality or morbidity table  <b>3</b>			Office premiums  <b>6</b>	Net premiums  <b>7</b>			Office premiums  <b>10</b>	Net premiums  <b>11</b>	
<b>REASSURANCE ACCEPTED</b>											
<b>Non-Profit Policies</b>											
Attaching Critical Illness Level	3.20		41493	108392	328	304		6683	4391	4064	2619
Attaching Critical Illness Decreasing	3.20		80751	184150	517	437		7957	7086	5982	1975
<b>Sub total: Non-Profit Policies</b>			<b>122244</b>	<b>292542</b>	<b>845</b>	<b>741</b>		<b>14640</b>	<b>11477</b>	<b>10046</b>	<b>4594</b>
<b>Sub total: Reassurance Accepted</b>			<b>122244</b>	<b>292542</b>	<b>845</b>	<b>741</b>		<b>14640</b>	<b>11477</b>	<b>10046</b>	<b>4594</b>
<b>Net total: Permanent Health Insurance Business</b>			<b>122244</b>	<b>292542</b>	<b>845</b>	<b>741</b>		<b>14640</b>	<b>11477</b>	<b>10046</b>	<b>4594</b>
<b>Net total: United Kingdom Insurance Business</b>			<b>1359737</b>	<b>17023249 207486 pa</b>	<b>362468</b>	<b>248608</b>		<b>14546319</b>	<b>2337979</b>	<b>1633775</b>	<b>12912544</b>

## Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Financial year ended **31st December 2002**

Type of business **Life Assurance & General Annuity Insurance Business** Company registration number **3253947** GL/UK/CM **GL** Period ended **31 12 2002** Units **£000** UK/OS **OS** Type of business **L&GA** Category of surplus **11**

Category of surplus **With Profit**

Type of insurance or name of contract <b>1</b>	Valuation basis		No of contracts <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses <b>5</b>	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits <b>8</b>	Value of sums assured or annuities per annum, including vested reversionary bonuses <b>9</b>	Value of annual premiums		Amount of mathematical reserves <b>12</b>
	Rate of interest <b>2</b>	Mortality or morbidity table <b>3</b>			Office premiums <b>6</b>	Net premiums <b>7</b>			Office premiums <b>10</b>	Net premiums <b>11</b>	
<b>DIRECT WRITTEN INSURANCE BUSINESS</b>											
<b>With-Profits Policies</b>											
Whole life assurance	3.20	A67/70-3	188	19496	300	201	0.330	12056	2877	1865	10191
Endowment insurance	3.20	A67/70-3	9644	201549	8328	6202	0.255	168107	36551	26705	141402
Pure endowment insurance	4.00		1384	46963	1719	1160	0.325	25593	15812	9310	16283
Pure endowment insurance (Self employed) Guarantee applies	4.00		2878	91985	1244	1168	0.061	94719	8672	8159	86560
Fixed term assurance	3.20	A67/70-3	686	3380	149	112	0.248	2898	681	507	2391
Deferred annuity #	4.00	see text	948	7799 pa	1644	939	0.429	76320	12020	6232	70088
Deferred annuity Guarantee applies	5.00	see text	44	158 pa				1552			1552
Deferred annuity (10% Plan) Guarantee applies	5.00	see text	2	1 pa				15			15
Deferred annuity (Self employed) #	4.00	see text	7	36 pa	4	3	0.250	447	13	12	435
Deferred annuity (Self employed) Guarantee applies	5.00	see text	6	8 pa				114			114

## Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Financial year ended **31st December 2002**

Type of business **Life Assurance & General Annuity Insurance Business** Company registration number **R51 3253947** GL/UK/CM **GL** Period ended **31 12 2002** Units **£000** UK/OS **OS** Type of business **L&GA** Category of surplus **11**

Category of surplus **With Profit**

Type of insurance or name of contract <b>1</b>	Valuation basis		No of contracts <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses <b>5</b>	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits <b>8</b>	Value of sums assured or annuities per annum, including vested reversionary bonuses <b>9</b>	Value of annual premiums		Amount of mathematical reserves <b>12</b>
	Rate of interest <b>2</b>	Mortality or morbidity table <b>3</b>			Office premiums <b>6</b>	Net premiums <b>7</b>			Office premiums <b>10</b>	Net premiums <b>11</b>	
Reversionary annuity #	4	see text*		421 pa	22	14	0.364	821	147	96	725
Group pure endowment insurance	4.00		77	154403	5866	3116	0.469	62321	79764	39194	23127
Group deferred annuity (Recurring single premium)	5.50	see text*	24	5603 pa	4351			28091			28091
Group deferred annuity (Recurring single premium)	4.50	see text*		1486 pa				9047			9047
Movement adjustment to 31 December 02								5517			5517
<b>Sub total: With-Profits Policies</b>			<b>15888</b>	<b>517776 15512 pa</b>	<b>23627</b>	<b>12915</b>		<b>487618</b>	<b>156537</b>	<b>92080</b>	<b>395538</b>
<b>Non-Profit Policies</b>											
Pure endowment insurance	3.20		6	16				11			11
Pure endowment insurance self employed	4.00		3	310				310			310

## Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Financial year ended **31st December 2002**

Type of business **Life Assurance & General Annuity Insurance Business** Company registration number **R51** GL/UK/CM **GL** Period ended **31 12 2002** Units **£000** UK/OS **OS** Type of business **L&GA** Category of surplus **11**

Category of surplus **With Profit**

Type of insurance or name of contract <b>1</b>	Valuation basis		No of contracts <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses <b>5</b>	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits <b>8</b>	Value of sums assured or annuities per annum, including vested reversionary bonuses <b>9</b>	Value of annual premiums		Amount of mathematical reserves <b>12</b>
	Rate of interest <b>2</b>	Mortality or morbidity table <b>3</b>			Office premiums <b>6</b>	Net premiums <b>7</b>			Office premiums <b>10</b>	Net premiums <b>11</b>	
Deferred annuity	5.00	see text*	190	598 pa				5179			5179
Deferred annuity (Continued beyond normal retirement) Guarantee applies		see text	1	2 pa				24			24
Deferred annuity guarantee applies	5.00	see text*	36	201 pa				2623			2623
Reversionary annuity attaching to other insurances guarantee applies		see text		1 pa				12			12
Reversionary annuity - Single premium attaching to other insurances	5.00	see text*		317 pa				640			640
Group pure endowment insurance - continued beyond maturity		see text		83				83			83
Group deferred annuity- (Recurring single premium)	5.00	see text*	4	389 pa				4000			4000

## Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Financial year ended **31st December 2002**

Type of business **Life Assurance & General Annuity Insurance Business** Company registration number **R51 3253947** GL/UK/CM **GL** Period ended **31 12 2002** Units **£000** UK/OS **OS** Type of business **L&GA** Category of surplus **11**

Category of surplus **With Profit**

Type of insurance or name of contract <b>1</b>	Valuation basis		No of contracts <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses <b>5</b>	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits <b>8</b>	Value of sums assured or annuities per annum, including vested reversionary bonuses <b>9</b>	Value of annual premiums		Amount of mathematical reserves <b>12</b>
	Rate of interest <b>2</b>	Mortality or morbidity table <b>3</b>			Office premiums <b>6</b>	Net premiums <b>7</b>			Office premiums <b>10</b>	Net premiums <b>11</b>	
<b>Sub total: Non-Profit Policies</b>			<b>240</b>	<b>409 1508 pa</b>				<b>12882</b>			<b>12882</b>
<b>Sub total: Direct Written Insurance Business</b>			<b>16128</b>	<b>518185 17020 pa</b>	<b>23627</b>	<b>12915</b>		<b>500500</b>	<b>156537</b>	<b>92080</b>	<b>408420</b>
<b>REASSURANCE ACCEPTED</b>											
<b>Non-Profit Policies</b>											
Term Level	3.20	A	932	5650	14	13	0.071	205	154	138	67
Term Level with critical illness	3.20	Q	419	1539	3	3		47	33	30	17
Term decreasing	3.20	A	1480	6747	15	13	0.133	242	201	169	73
Term decreasing with critical illness	3.20	R	1759	6121	9	8	0.111	145	123	111	34
<b>Sub total: Non-Profit Policies</b>			<b>4590</b>	<b>20057</b>	<b>41</b>	<b>37</b>		<b>639</b>	<b>511</b>	<b>448</b>	<b>191</b>
<b>Sub total: Reassurance Accepted</b>			<b>4590</b>	<b>20057</b>	<b>41</b>	<b>37</b>		<b>639</b>	<b>511</b>	<b>448</b>	<b>191</b>
<b>REASSURANCE CEDED</b>											
<b>With-Profits Policies</b>											
Whole life assurance	3.20	A67/70-3		769	25	17	0.320	651	129	85	566
Endowment insurance	3.20	A67/70-3		1774	56	22	0.607	1407	243	134	1273

## Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Financial year ended **31st December 2002**

Type of business **Life Assurance & General Annuity Insurance Business** Company registration number **R51** GL/UK/CM **31 12 2002** Units **£000** UK/OS **OS** Type of business **L&GA** Category of surplus **11**

Category of surplus **With Profit**

Type of insurance or name of contract <b>1</b>	Valuation basis		No of contracts <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses <b>5</b>	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits <b>8</b>	Value of sums assured or annuities per annum, including vested reversionary bonuses <b>9</b>	Value of annual premiums		Amount of mathematical reserves <b>12</b>
	Rate of interest <b>2</b>	Mortality or morbidity table <b>3</b>			Office premiums <b>6</b>	Net premiums <b>7</b>			Office premiums <b>10</b>	Net premiums <b>11</b>	
<b>Sub total: With-Profits Policies</b>				<b>2543</b>	<b>81</b>	<b>39</b>		<b>2058</b>	<b>372</b>	<b>219</b>	<b>1839</b>
<b>Sub total: Reassurance Ceded</b>				<b>2543</b>	<b>81</b>	<b>39</b>		<b>2058</b>	<b>372</b>	<b>219</b>	<b>1839</b>
<b>Net total: Life Assurance &amp; General Annuity Insurance Business</b>			<b>20718</b>	<b>535699</b> <b>17020 pa</b>	<b>23587</b>	<b>12913</b>		<b>499081</b>	<b>156676</b>	<b>92309</b>	<b>406772</b>
<b>Net total: Overseas Insurance Business</b>			<b>20718</b>	<b>535699</b> <b>17020 pa</b>	<b>23587</b>	<b>12913</b>		<b>499081</b>	<b>156676</b>	<b>92309</b>	<b>406772</b>

## Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**

Type of business **Life Assurance & General Annuity Insurance Business** Company registration number **GL/UK/CM** Period ended **31 12 2002** Units **£000** UK/OS **UK** Type of business **L&GA** Category of surplus **12**

Category of surplus **Non Profit** **R51** **3253947** **GL** **31** **12** **2002** **£000** **UK** **L&GA** **12**

Type of insurance or name of contract  <b>1</b>	Valuation basis		No of contracts  <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses  <b>5</b>	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits  <b>8</b>	Value of sums assured or annuities per annum, including vested reversionary bonuses  <b>9</b>	Value of annual premiums		Amount of mathematical reserves  <b>12</b>
	Rate of interest  <b>2</b>	Mortality or morbidity table  <b>3</b>			Office premiums  <b>6</b>	Net premiums  <b>7</b>			Office premiums  <b>10</b>	Net premiums  <b>11</b>	
<b>DIRECT WRITTEN INSURANCE BUSINESS</b>											
<b>Non-Profit Policies</b>											
Whole life assurance	3.20	A67/70-1	13096	44135	861	779	0.095	29382	7486	6813	22569
Whole life assurance	3.20	A67/70+4	54376	75308	4984	4596	0.078	58546	32936	30272	28274
Endowment insurance	3.20	A67/70-1	1378	14598	331	311	0.060	13683	649	598	13085
Pure endowment insurance	3.20		49	60				495			495
Term assurance (Level benefit)	3.20	90% AM80/AF80	89995	5136829	19113			202323	142570	139530	62793
Term assurance (Level benefit)	3.20	70%AM80/AF80	19103	1820839	10318			106550	80300	79132	27418
Term assurance (Others)	3.20	90%AM80/AF80	116106	7871592	37349			345907	245323	257949	87958
Term assurance (Others)	3.20	70% AM80/AF80	44571	1783475	7697			91787	80519	80519	11268
Term assurance (Level benefit - attaching to other assurances)	3.20	90% AM80/AF80		206548	976			4577	2929	2929	1648
Term assurance (Others - attaching to other assurances)	3.20	90%AM80/AF80		2178193	10033			81956	61082	61082	20874
Other assurance (Contingent)	3.20	A67/70-1	166					91			91
Annuity in payment	5.308	IMA/IFA80	3	3 pa				14			14
Annuity in payment	5.308	PMA/PFA80	431	104 pa				932			932
Annuity in payment	4.808	IMA/IFA80	160	406 pa				4631			4631
Annuity in payment	4.808	PMA/PFA80	506	159 pa				2059			2059

## Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**

Type of business **Life Assurance & General Annuity Insurance Business** Company registration number **GL/UK/CM** Period ended **31 12 2002** Units **£000** UK/OS **UK** Type of business **L&GA** Category of surplus **12**

Category of surplus **Non Profit** **R51 3253947 GL 31 12 2002 £000 UK L&GA 12**

Type of insurance or name of contract <b>1</b>	Valuation basis		No of contracts <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses <b>5</b>	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits <b>8</b>	Value of sums assured or annuities per annum, including vested reversionary bonuses <b>9</b>	Value of annual premiums		Amount of mathematical reserves <b>12</b>
	Rate of interest <b>2</b>	Mortality or morbidity table <b>3</b>			Office premiums <b>6</b>	Net premiums <b>7</b>			Office premiums <b>10</b>	Net premiums <b>11</b>	
Annuity in payment (Temporary)	4.808	IMA/IFA80	284	413 pa				712			712
Annuity in payment - (Long Term Care)	4.808	IMA/IFA80	144	1752 pa				6637			6637
Annuity certain	4.808		4	7 pa				25			25
Annuity certain	4.808		4	2 pa				5			5
Deferred annuity Guarantee applies	5.00	see text*	591	28 pa				269	1	1	268
Deferred annuity (10% Plan) Guarantee applies	5.00	see text	337	8 pa				96			96
Deferred annuity (Continued beyond retirement) Guarantee applies		see text	168	487 pa				487			487
Reversionary annuity Guarantee applies	5.00	see text*						1			1
Reversionary annuity	5.308	PMA/PFA80	9	13 pa				35			35
Group term assurance (Others) attaching to	3.20	90% AM80/AF80	1	606899	1779	1779		24450	19266	19266	5184

## Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**

Type of business **Life Assurance & General Annuity Insurance Business** Company registration number **3253947** GL/UK/CM **GL** Period ended **31 12 2002** Units **£000** UK/OS **UK** Type of business **L&GA** Category of surplus **12**

Category of surplus **Non Profit** **R51**

Type of insurance or name of contract <b>1</b>	Valuation basis		No of contracts <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses <b>5</b>	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits <b>8</b>	Value of sums assured or annuities per annum, including vested reversionary bonuses <b>9</b>	Value of annual premiums		Amount of mathematical reserves <b>12</b>
	Rate of interest <b>2</b>	Mortality or morbidity table <b>3</b>			Office premiums <b>6</b>	Net premiums <b>7</b>			Office premiums <b>10</b>	Net premiums <b>11</b>	
Group temporary insurance (Recurring single premium)			5	199580	84			42			42
Group deferred annuity - (Recurring single premium)	5.00	see text*	2					2			2
Miscellaneous Group Whole Life								7785			7785
Creditor Life Business (Group)		A67/70	96	8982907				56628			56628
Creditor Life Business (Group)		A49/52	32	1299920				19470			19470
Guaranteed Income Bond		(a)90	1256	6655				6636			6636
Whole Life Assurance	5.00	90%A67/70	6	275	1			29			29
Contingency reserve - AIDS								5000			5000
Contingency reserve - Balance								19318			19318
<b>Sub total: Non-Profit Policies</b>			<b>342879</b>	<b>30227813</b> <b>3382 pa</b>	<b>93526</b>	<b>7465</b>		<b>1090560</b>	<b>673061</b>	<b>678091</b>	<b>412469</b>
<b>Sub total: Direct Written Insurance Business</b>			<b>342879</b>	<b>30227813</b> <b>3382 pa</b>	<b>93526</b>	<b>7465</b>		<b>1090560</b>	<b>673061</b>	<b>678091</b>	<b>412469</b>

## Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**

Type of business **Life Assurance & General Annuity Insurance Business** Company registration number **R51 3253947** GL/UK/CM **GL 31 12 2002** Period ended day month year **31 12 2002** Units **£000** UK/OS **UK** Type of business **L&GA** Category of surplus **12**

Category of surplus **Non Profit**

Type of insurance or name of contract <b>1</b>	Valuation basis		No of contracts <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses <b>5</b>	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits <b>8</b>	Value of sums assured or annuities per annum, including vested reversionary bonuses <b>9</b>	Value of annual premiums		Amount of mathematical reserves <b>12</b>
	Rate of interest <b>2</b>	Mortality or morbidity table <b>3</b>			Office premiums <b>6</b>	Net premiums <b>7</b>			Office premiums <b>10</b>	Net premiums <b>11</b>	
<b>REASSURANCE ACCEPTED</b>											
<b>Non-Profit Policies</b>											
Whole life assurance	3.25	A67/70-1	15	44				37			37
Whole life assurance	3.75	HD68/72	15749	30859	1862	1624	0.128	20870	14303	12873	7997
Whole life assurance	3.75	HD68/72		24405	52	51	0.019	23			23
Whole life assurance	4.50	TD73/77	13697	60986	1291	1059	0.180	11343	8213	7112	4231
Whole life assurance	3.50	TD88/90	42217	42465	3170	2447	0.228	29101	28549	22077	7024
Whole life assurance	4.50	TD88/90	45439	47268	3516	2581	0.266	30326	28054	20633	9693
Pure endowment insurance	3.20		1	15				15			15
Term assurance (Level benefit)	3.20	90% AM80/ AF80	15		1			3	2	2	1
Term assurance (Others)	3.20	90% AM80/ AF80	57	3087	16			42	25	25	17
Other assurance (Contingent)	3.20	A67/70-1	9					5			5
Term Level	3.25	Table A	150913	1959711	4310	3785		64538	47971	42129	22409
Term Level with critical illness	3.25	Combined Table (Q)	55926	454928	684	622		13758	9562	8700	5058
Term decreasing	3.25	Table A	43930	436067	1126	862		17543	15348	11755	5788



## Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**

Type of business **Life Assurance & General Annuity Insurance Business** Company registration number **R51 3253947** GL/UK/CM **GL 31 12 2002** Period ended day month year **31 12 2002** Units **£000** UK/OS **UK** Type of business **L&GA** Category of surplus **12**

Category of surplus **Non Profit**

Type of insurance or name of contract <b>1</b>	Valuation basis		No of contracts <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses <b>5</b>	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits <b>8</b>	Value of sums assured or annuities per annum, including vested reversionary bonuses <b>9</b>	Value of annual premiums		Amount of mathematical reserves <b>12</b>
	Rate of interest <b>2</b>	Mortality or morbidity table <b>3</b>			Office premiums <b>6</b>	Net premiums <b>7</b>			Office premiums <b>10</b>	Net premiums <b>11</b>	
<b>Non-Profit Policies</b>											
Whole life assurance	3.20	A67/70-1		44150	905	779		29419	7486	6813	22606
Whole life assurance	3.20	A67/70+4		75308	4984	4596		58546	32936	30272	28274
Endowment insurance	3.20	A67/70-1		14598	331	311	0.060	13683	649	598	13085
Term assurance (level benefit)	3.20	90%AM80/AF80		607825	2697		1.000	29156	21105	21105	8051
Term assurance (Level benefit)	3.20	70%AM80/AF80		6349843	33410			279716	201767	197559	82157
Term assurance (Others)	3.20	90%AM80/AF80		1283256	6307			35516	33877	33877	1639
Term assurance (Others)	3.20	70%AM80/AF80		8374898	47866			402220	291990	304616	97604
Term assurance (Level benefit - attaching to other assurances)	3.20	90% AM80/AF80		206548	976			4577	2929	2929	1648
Term assurance (Others - attaching to other insurances)	3.20	90% AM80/AF80		2178193	10033			81956	61082	61082	20874
Other assurance (Contingent)	3.20	A67/70-1						3			3
Annuity in payment	5.308	IMA/IFA80		3 pa				14			14
Annuity in payment	5.308	PMA/PFA80		104 pa				932			932
Annuity in payment	4.808	IMA/IFA80		406 pa				4631			4631
Annuity in payment	4.808	PMA/PFA80		159 pa				2059			2059
Annuity in payment (Temporary)	4.808	IMA/IFA80		413 pa				712			712
Annuity in payment - (Long Term Care)	4.808	IMA/IFA80		1752 pa				6637			6637
Annuity certain	4.808			7 pa				25			25

## Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**

Type of business **Life Assurance & General Annuity Insurance Business** Company registration number **R51 3253947** GL/UK/CM **GL** Period ended **31 12 2002** Units **£000** UK/OS **UK** Type of business **L&GA** Category of surplus **12**

Category of surplus **Non Profit**

Type of insurance or name of contract <b>1</b>	Valuation basis		No of contracts <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses <b>5</b>	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits <b>8</b>	Value of sums assured or annuities per annum, including vested reversionary bonuses <b>9</b>	Value of annual premiums		Amount of mathematical reserves <b>12</b>
	Rate of interest <b>2</b>	Mortality or morbidity table <b>3</b>			Office premiums <b>6</b>	Net premiums <b>7</b>			Office premiums <b>10</b>	Net premiums <b>11</b>	
Annuity certain	5.298			2 pa				5			5
Deferred annuity (Continued -beyond retirement)		see text		487 pa				487			487
Reversionary annuity	5.308	PMA/PFA80		13 pa				35			35
Group term assurance (Others)	3.20	90% AM80/AF80		126				7	5	5	2
Group term assurance (Others) attaching to	3.20	90%AM80/AF80		606899	1779			24450	19266	19266	5184
Group temporary insurance - (recurring single premium)	3.20	90%AM80/AF80		199580	84			40			40
Miscellaneous Group Whole Life								7785			7785
Creditor Life Business (Group)		A49/52		1050633				15138			15138
Creditor Life Business (Group)		A67/70		6966				148			148
Whole Life Assurance	5.00	90%A67/70		234	1			17			17
<b>Sub total: Non-Profit Policies</b>				<b>20999057 3346 pa</b>	<b>109373</b>	<b>5686</b>		<b>997914</b>	<b>673092</b>	<b>678122</b>	<b>319792</b>
<b>Sub total: Reassurance Ceded</b>				<b>20999057 3346 pa</b>	<b>109373</b>	<b>5686</b>		<b>997914</b>	<b>673092</b>	<b>678122</b>	<b>319792</b>

## Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**

Type of business **Life Assurance & General Annuity Insurance Business** Company registration number **R51** GL/UK/CM **GL** Period ended **31 12 2002** Units **£000** UK/OS **UK** Type of business **L&GA** Category of surplus **12**

Category of surplus **Non Profit**

Type of insurance or name of contract  <b>1</b>	Valuation basis		No of contracts  <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses  <b>5</b>	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits  <b>8</b>	Value of sums assured or annuities per annum, including vested reversionary bonuses  <b>9</b>	Value of annual premiums		Amount of mathematical reserves  <b>12</b>
	Rate of interest  <b>2</b>	Mortality or morbidity table  <b>3</b>			Office premiums  <b>6</b>	Net premiums  <b>7</b>			Office premiums  <b>10</b>	Net premiums  <b>11</b>	
<b>Net total: Life Assurance &amp; General Annuity Insurance Business</b>			<b>867306</b>	<b>13473921 604 pa</b>	<b>3439</b>	<b>17532</b>		<b>325006</b>	<b>189041</b>	<b>155816</b>	<b>169190</b>

## Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Pension Insurance Business**Category of surplus **Non Profit**Company  
registration  
number

GL/UK/CM

Period ended

day month year

Units

UK/OS

Type of  
businessCategory  
of surplus

<b>R51</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>UK</b>	<b>Pens</b>	<b>12</b>
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Type of insurance or name of contract  <b>1</b>	Valuation basis		No of contracts  <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses  <b>5</b>	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits  <b>8</b>	Value of sums assured or annuities per annum, including vested reversionary bonuses  <b>9</b>	Value of annual premiums		Amount of mathematical reserves  <b>12</b>
	Rate of interest  <b>2</b>	Mortality or morbidity table  <b>3</b>			Office premiums  <b>6</b>	Net premiums  <b>7</b>			Office premiums  <b>10</b>	Net premiums  <b>11</b>	
<b>DIRECT WRITTEN INSURANCE BUSINESS</b>											
<b>Non-Profit Policies</b>											
Endowment insurance	4.00	A67/70-1	52	33			24				24
Pure endowment insurance	4.00	50% AM80/AF80	1455	2739			1613				1613
Pure endowment insurance (Self employed) Guarantee applies	4.00		2595	1035			2488	1	1		2487
Term assurance (Level benefit)	4.00	90%AM80/AF80	35904	583069	7029		75768	56356	51899		23869
Term assurance (Level benefit - attaching to other assurances)	4.00	90% AM80/AF80		211111	892		9480	6341	6341		3139
Annuity in payment	5.308	PMA/PFA80	139604	287364 pa			4186999				4186999
Annuity in payment (Temporary)	5.308	PMA/PFA80	28	40 pa			237				237
Annuity certain	5.308		1305	2904 pa			7434				7434
Deferred annuity Guarantee applies	5.00	see text*	6587	917 pa			10632				10632
Deferred annuity	5.00	see text*	8216	20925 pa			215694				215694

## Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Pension Insurance Business**Category of surplus **Non Profit**Company  
registration  
number

GL/UK/CM

Period ended

day month year

Units

UK/OS

Type of  
businessCategory  
of surplus

<b>R51</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>UK</b>	<b>Pens</b>	<b>12</b>
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Type of insurance or name of contract <b>1</b>	Valuation basis		No of contracts <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses <b>5</b>	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits <b>8</b>	Value of sums assured or annuities per annum, including vested reversionary bonuses <b>9</b>	Value of annual premiums		Amount of mathematical reserves <b>12</b>
	Rate of interest <b>2</b>	Mortality or morbidity table <b>3</b>			Office premiums <b>6</b>	Net premiums <b>7</b>			Office premiums <b>10</b>	Net premiums <b>11</b>	
Deferred annuity - tied	5.00	see text*	91	32 pa				319			319
Deferred annuity (10% Plan) Guarantee applies	5.00	see text	10					1			1
Deferred annuity (Self employed) Guarantee applies	5.00	see text	798	101 pa				1191	1	1	1190
Deferred annuity (Continued beyond maturity)		see text	203	197 pa				2350			2350
Deferred annuity (Continued beyond normal retirement)		see text	253	200 pa				4903			4903
Deferred annuity (Continued beyond normal retirement) Guarantee applies		see text	621	346 pa				351			351
Deferred annuity	5.00	see text*	7789	21475 pa				220369			220369
Reversionary annuity	5.308	PMA/PFA80	1350	612 pa				2841			2841

## Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Pension Insurance Business**Category of surplus **Non Profit**Company  
registration  
number

GL/UK/CM

Period ended

day

month

year

Units

UK/OS

Type of  
businessCategory  
of surplus

<b>R51</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>UK</b>	<b>Pens</b>	<b>12</b>
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Type of insurance or name of contract <b>1</b>	Valuation basis		No of contracts <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses <b>5</b>	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits <b>8</b>	Value of sums assured or annuities per annum, including vested reversionary bonuses <b>9</b>	Value of annual premiums		Amount of mathematical reserves <b>12</b>
	Rate of interest <b>2</b>	Mortality or morbidity table <b>3</b>			Office premiums <b>6</b>	Net premiums <b>7</b>			Office premiums <b>10</b>	Net premiums <b>11</b>	
Reversionary annuity ( Single premium - attaching to other insurances)	5.00	see text*		41477 pa				119921			119921
Reversionary annuity - attaching to other insurances	4.00	see text*		1683 pa	141	126	0.106	884	803	723	161
Reversionary annuity - attaching to other insurances Guarantee applies	5.00	see text*		152 pa				241			241
Group term assurance - (recurring single premium)			58	13162016	17716			8680			8680
Group deferred annuity Guarantee applies	5.00	see text*	5	2 pa				17			17
Group deferred annuity - Tied	5.00	see text*	2	9 pa				97	4	4	93
Group deferred annuity - (Continued beyond retirement - Self employed) Guarantee applies	5.00	see text*	12	1 pa				3			3
Group deferred annuity - (Recurring single premium)	5.00	see text*	13	961 pa				5123			5123
Group deferred annuity tied - (Recurring single premium)	5.00	see text*	15	5 pa				38			38

## Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Pension Insurance Business**Category of surplus **Non Profit**Company  
registration  
number

GL/UK/CM

Period ended

Units

UK/OS

Type of  
businessCategory  
of surplus

R51

3253947

GL

31

12

2002

£000

UK

Pens

12

Type of insurance or name of contract  <b>1</b>	Valuation basis		No of contracts  <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses  <b>5</b>	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits  <b>8</b>	Value of sums assured or annuities per annum, including vested reversionary bonuses  <b>9</b>	Value of annual premiums		Amount of mathematical reserves  <b>12</b>
	Rate of interest  <b>2</b>	Mortality or morbidity table  <b>3</b>			Office premiums  <b>6</b>	Net premiums  <b>7</b>			Office premiums  <b>10</b>	Net premiums  <b>11</b>	
Group deferred annuity - Tied - (Recurring single premium) Guarantee applies	5.00	see text*	4	210 pa				1949			1949
Group deferred annuity (Continued beyond retirement)		see text*		5 pa				61			61
Group deferred annuity (Continued beyond maturity)		see text*						5			5
Group reversionary annuity (Single premium - attaching to other insurances)	5.00	see text*		2030 pa				3297			3297
Group reversionary annuity (Recurring single premium attaching to other insurances)				99318 pa	3306			1513			1513
Contingency reserve								20000			20000
<b>Sub total: Non-Profit Policies</b>			<b>206970</b>	<b>13960003 480966 pa</b>	<b>29084</b>	<b>126</b>		<b>4904523</b>	<b>63506</b>	<b>58969</b>	<b>4845554</b>

## Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Pension Insurance Business**Category of surplus **Non Profit**Company  
registration  
number

GL/UK/CM

Period ended

day month year

Units

UK/OS

Type of  
businessCategory  
of surplus

<b>R51</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>UK</b>	<b>Pens</b>	<b>12</b>
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Type of insurance or name of contract  <b>1</b>	Valuation basis		No of contracts  <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses  <b>5</b>	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits  <b>8</b>	Value of sums assured or annuities per annum, including vested reversionary bonuses  <b>9</b>	Value of annual premiums		Amount of mathematical reserves  <b>12</b>
	Rate of interest  <b>2</b>	Mortality or morbidity table  <b>3</b>			Office premiums  <b>6</b>	Net premiums  <b>7</b>			Office premiums  <b>10</b>	Net premiums  <b>11</b>	
<b>Sub total: Direct Written Insurance Business</b>			<b>206970</b>	<b>13960003 480966 pa</b>	<b>29084</b>	<b>126</b>		<b>4904523</b>	<b>63506</b>	<b>58969</b>	<b>4845554</b>
<b>REASSURANCE ACCEPTED Non-Profit Policies</b>											
Term assurance (Level benefit)	4.00	90% AM80/ AF80	3					1			1
<b>Sub total: Non-Profit Policies</b>			<b>3</b>					<b>1</b>			<b>1</b>
<b>Sub total: Reassurance Accepted</b>			<b>3</b>					<b>1</b>			<b>1</b>
<b>REASSURANCE CEDED Non-Profit Policies</b>											
Term assurance (Level benefit)	4.00	90% AM80/ AF80		548593	1			70004	49833	49833	20171
Annuity in payment	5.308	PMA/PFA80		287364 pa				4186999			4186999
Annuity in payment (Temporary)	5.308	PMA/PFA80		40 pa				237			237
Annuity certain	5.308			2904 pa				7434			7434
Reversionary annuity	5.308	PMA/PFA80		612 pa				2841			2841

## Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Pension Insurance Business**Category of surplus **Non Profit**Company  
registration  
number

GL/UK/CM

Period ended

day month year

Units

UK/OS

Type of  
businessCategory  
of surplus

<b>R51</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>UK</b>	<b>Pens</b>	<b>12</b>
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Type of insurance or name of contract  <b>1</b>	Valuation basis		No of contracts  <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses  <b>5</b>	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits  <b>8</b>	Value of sums assured or annuities per annum, including vested reversionary bonuses  <b>9</b>	Value of annual premiums		Amount of mathematical reserves  <b>12</b>
	Rate of interest  <b>2</b>	Mortality or morbidity table  <b>3</b>			Office premiums  <b>6</b>	Net premiums  <b>7</b>			Office premiums  <b>10</b>	Net premiums  <b>11</b>	
Reversionary annuity -(attaching to other insurances) Group term assurance (Recurring single premium)	4.00			184 pa	20	18	0.100	38	3	3	35
<b>Sub total: Non-Profit Policies</b>				<b>548593</b> <b>291104 pa</b>	<b>2009</b>	<b>18</b>		<b>4267553</b>	<b>49836</b>	<b>49836</b>	<b>4217717</b>
<b>Sub total: Reassurance Ceded</b>				<b>548593</b> <b>291104 pa</b>	<b>2009</b>	<b>18</b>		<b>4267553</b>	<b>49836</b>	<b>49836</b>	<b>4217717</b>
<b>Net total: Pension Insurance Business</b>			<b>206973</b>	<b>13411410</b> <b>189862 pa</b>	<b>27075</b>	<b>108</b>		<b>636971</b>	<b>13670</b>	<b>9133</b>	<b>627838</b>

## Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Permanent Health Insurance Business**Category of surplus **Non Profit**Company  
registration  
number

GL/UK/CM

Period ended

day month year

Units

UK/OS

Type of  
businessCategory  
of surplus

<b>R51</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>UK</b>	<b>PHI</b>	<b>12</b>
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Type of insurance or name of contract  <b>1</b>	Valuation basis		No of contracts  <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses  <b>5</b>	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits  <b>8</b>	Value of sums assured or annuities per annum, including vested reversionary bonuses  <b>9</b>	Value of annual premiums		Amount of mathematical reserves  <b>12</b>
	Rate of interest  <b>2</b>	Mortality or morbidity table  <b>3</b>			Office premiums  <b>6</b>	Net premiums  <b>7</b>			Office premiums  <b>10</b>	Net premiums  <b>11</b>	
<b>DIRECT WRITTEN INSURANCE BUSINESS</b>											
<b>Non-Profit Policies</b>											
Safeguard : ALR	3.75	see text	66974	723528	20520	14295	0.303	233551	260522	181492	52059
PHI : ALR	3.75	see text	32572	341103	9522	8277	0.131	147754	80460	69938	77816
PHI : DLR (Fixed)	4.50	see text						61025			61025
Group level annual premium : ALR	3.75	see text	237	15946	436	272	0.376	6397	3640	2294	4103
Group level annual premium : DLR (Fixed)	4.50	see text						2595			2595
Corporate Safeguard : ALR	3.75	see text	1237		6187			3374			3374
Corporate Safeguard : DLR (Fixed)	4.50	see text						3289			3289
Corporate PHI : ALR	3.75	see text	843		3761			3497			3497
Corporate PHI : DLR (Fixed)	4.50	see text						7020			7020
Notified Outstanding Claims reserve		see text						12959			12959
Long Term Care (Future assured)		see text	964		1199			2558			2558
Flexible Protection Bond (Future assured)			277		402			53			53
Stand alone future assured			807		725			2691			2691
Creditor Life Long Term Business(Group)		see text	46	717432 pa				145882			145882
Permanent Health Insurance	5.00	see text	188	223 1122 pa	29			592			592



**Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Permanent Health Insurance Business**Category of surplus **Non Profit**Company  
registration  
number

GL/UK/CM

Period ended

day month year

Units

UK/OS

Type of  
businessCategory  
of surplus

<b>R51</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>UK</b>	<b>PHI</b>	<b>12</b>
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Type of insurance or name of contract  <b>1</b>	Valuation basis		No of contracts  <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses  <b>5</b>	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits  <b>8</b>	Value of sums assured or annuities per annum, including vested reversionary bonuses  <b>9</b>	Value of annual premiums		Amount of mathematical reserves  <b>12</b>
	Rate of interest  <b>2</b>	Mortality or morbidity table  <b>3</b>			Office premiums  <b>6</b>	Net premiums  <b>7</b>			Office premiums  <b>10</b>	Net premiums  <b>11</b>	
<b>Non-Profit Policies</b>											
Permanent Health Insurance							11444				11444
Creditor Life Business Group Creditor Life Long Term Business(Group)				8310 301 pa			1091				1091
Permanent Health Insurance	5.00	see text		75 694 pa	13		266				266
<b>Sub total: Non-Profit Policies</b>				<b>8385 995 pa</b>	<b>13</b>		<b>12801</b>				<b>12801</b>
<b>Sub total: Reassurance Ceded</b>				<b>8385 995 pa</b>	<b>13</b>		<b>12801</b>				<b>12801</b>
<b>Net total: Permanent Health Insurance Business</b>			<b>318125</b>	<b>2699797 759111 pa</b>	<b>48075</b>	<b>26742</b>	<b>703867</b>	<b>409677</b>	<b>308860</b>		<b>395007</b>

**Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Permanent Health Insurance Business**Category of surplus **Non Profit**Company  
registration  
number

GL/UK/CM

Period ended

day month year

Units

UK/OS

Type of  
businessCategory  
of surplus

<b>R51</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>UK</b>	<b>PHI</b>	<b>12</b>
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Type of insurance or name of contract  <b>1</b>	Valuation basis		No of contracts  <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses  <b>5</b>	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits  <b>8</b>	Value of sums assured or annuities per annum, including vested reversionary bonuses  <b>9</b>	Value of annual premiums		Amount of mathematical reserves  <b>12</b>
	Rate of interest  <b>2</b>	Mortality or morbidity table  <b>3</b>			Office premiums  <b>6</b>	Net premiums  <b>7</b>			Office premiums  <b>10</b>	Net premiums  <b>11</b>	
<b>Net total: United Kingdom Insurance Business</b>			<b>1392404</b>	<b>29585128 949577 pa</b>	<b>78589</b>	<b>44382</b>		<b>1665844</b>	<b>612388</b>	<b>473809</b>	<b>1192035</b>

## Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Financial year ended **31st December 2002**

Type of business **Life Assurance & General Annuity Insurance Business** Company registration number **R51 3253947** GL/UK/CM **GL** Period ended **31 12 2002** Units **£000** UK/OS **OS** Type of business **L&GA** Category of surplus **12**

Category of surplus **Non Profit**

Type of insurance or name of contract <b>1</b>	Valuation basis		No of contracts <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses <b>5</b>	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits <b>8</b>	Value of sums assured or annuities per annum, including vested reversionary bonuses <b>9</b>	Value of annual premiums		Amount of mathematical reserves <b>12</b>
	Rate of interest <b>2</b>	Mortality or morbidity table <b>3</b>			Office premiums <b>6</b>	Net premiums <b>7</b>			Office premiums <b>10</b>	Net premiums <b>11</b>	
<b>DIRECT WRITTEN INSURANCE BUSINESS</b>											
<b>Non-Profit Policies</b>											
Whole life assurance	3.20	A67/70-1	39	161	2	1		112	15	14	98
Endowment insurance	3.20	A67/70-1	12	67	3	2	0.333	50	23	17	33
Pure endowment insurance	4.00							1			1
Pure endowment insurance (Self employed)	4.00		60	23				60			60
Guarantee applies											
Term assurance (Level benefit)	3.25	90%AM80/AF80	1322	92806	353	332	0.059	3097	4086	2158	939
Term assurance (Level benefit)	3.25	70% AM80/AF80	313	37873	197	188	0.046	2084	1565	1558	526
Term assurance (Level benefit)	4.00	90% AM80/AF80	129	5317	23	23		305	226	226	79
Term assurance (Others)	3.25	90%AM80/AF80	2320	139887	650	650		6150	4587	4892	1258
Term assurance (Others)	3.25	70% AM80/AF80	1334	72591	274	274		3424	2950	2950	474
Term assurance (Level benefit attaching to other assurances)	3.25	90% AM80/AF80		23950	83	81	0.024	721	559	559	162
Term assurance (Level benefit attaching to other assurances)	3.25	70% AM80/AF80		10							
Term assurance (Level benefit attaching to other assurances)	4.00	90% AM80/AF80		3516	16	16		199	144	144	55

## Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Financial year ended **31st December 2002**Type of business **Life Assurance & General Annuity Insurance Business** Company registration number **GL/UK/CM** Period ended **31 12 2002** Units **£000** UK/OS **OS** Type of business **L&GA** Category of surplus **12**Category of surplus **Non Profit**

Type of insurance or name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Value of sums assured or annuities per annum, including vested reversionary bonuses	Value of annual premiums		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table			Office premiums	Net premiums			Office premiums	Net premiums	
1	2	3	4	5	6	7	8	9	10	11	12
Term assurance (Others - attaching to other assurances)	3.25	90% AM80/AF80		43582	189	75	0.603	877	582	582	295
Annuity in payment	5.308	PMA/PFA80	2105	6335 pa				94588			94588
Annuity in payment	5.308	IMA/IFA80	23	83 pa				604			604
Annuity in payment (Temporary)	5.308	IMA/IFA80	8	22 pa				69			69
Annuity in payment (Temporary)	5.308	PMA/PFA80	3	14 pa				42			42
Annuity in payment (Temporary - G Plus bond)	4.808		30	58 pa				42			42
Deferred annuity (G Plus single premium bond) Guarantee applies	4.808		30	76 pa				983			983
Deferred annuity Guarantee applies	5.00	see text	16	438 pa				454			454
Deferred annuity (Self employed)	5.00	see text	1					1			1
Deferred annuity	5.00	see text*	56	258 pa				2623			2623
Deferred annuity (Continued beyond normal retirement)	5.00	see text	4	6 pa				74			74
Reversionary annuity - attaching to other insurances	5.00	see text		3 pa				10			10



## Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Financial year ended **31st December 2002**

Type of business **Life Assurance & General Annuity Insurance Business** Company registration number **R51 3253947** GL/UK/CM **GL** Period ended **31 12 2002** Units **£000** UK/OS **OS** Type of business **L&GA** Category of surplus **12**

Category of surplus **Non Profit**

Type of insurance or name of contract  <b>1</b>	Valuation basis		No of contracts  <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses  <b>5</b>	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits  <b>8</b>	Value of sums assured or annuities per annum, including vested reversionary bonuses  <b>9</b>	Value of annual premiums		Amount of mathematical reserves  <b>12</b>
	Rate of interest  <b>2</b>	Mortality or morbidity table  <b>3</b>			Office premiums  <b>6</b>	Net premiums  <b>7</b>			Office premiums  <b>10</b>	Net premiums  <b>11</b>	
<b>Sub total: Non-Profit Policies</b>			<b>7822</b>	<b>1032841</b> <b>21211 pa</b>	<b>2940</b>	<b>1651</b>		<b>117649</b>	<b>14822</b>	<b>13176</b>	<b>104473</b>
<b>Sub total: Direct Written Insurance Business</b>			<b>7822</b>	<b>1032841</b> <b>21211 pa</b>	<b>2940</b>	<b>1651</b>		<b>117649</b>	<b>14822</b>	<b>13176</b>	<b>104473</b>
<b>REASSURANCE ACCEPTED</b>											
<b>Non-Profit Policies</b>											
Term Level	3.20	A	1506	28904	70	62	0.114	910	726	637	273
Term level with critical illness	3.20	Q	639	6943	11	10	0.091	203	143	131	72
Term decreasing	3.20	A	1855	27982	65	54	0.169	1048	872	720	328
Term decreasing with critical illness	3.20	Q	2629	30315	45	39	0.133	728	631	549	179
<b>Sub total: Non-Profit Policies</b>			<b>6629</b>	<b>94144</b>	<b>191</b>	<b>165</b>		<b>2889</b>	<b>2372</b>	<b>2037</b>	<b>852</b>
<b>Sub total: Reassurance Accepted</b>			<b>6629</b>	<b>94144</b>	<b>191</b>	<b>165</b>		<b>2889</b>	<b>2372</b>	<b>2037</b>	<b>852</b>
<b>REASSURANCE CEDED</b>											
<b>Non-Profit Policies</b>											
Term assurance (Level benefit)	3.20	90%AM80/AF80		83662	80	78	0.025	2825	3892	1964	861
Term assurance (Level benefit)	3.20	70%AM80/AF80		29188	137	136	0.007	1559	1224	1215	344

## Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Financial year ended **31st December 2002**

Type of business **Life Assurance & General Annuity Insurance Business** Company registration number **R51 3253947** GL/UK/CM **GL** Period ended **31 12 2002** Units **£000** UK/OS **OS** Type of business **L&GA** Category of surplus **12**

Category of surplus **Non Profit**

Type of insurance or name of contract <b>1</b>	Valuation basis		No of contracts <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses <b>5</b>	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits <b>8</b>	Value of sums assured or annuities per annum, including vested reversionary bonuses <b>9</b>	Value of annual premiums		Amount of mathematical reserves <b>12</b>
	Rate of interest <b>2</b>	Mortality or morbidity table <b>3</b>			Office premiums <b>6</b>	Net premiums <b>7</b>			Office premiums <b>10</b>	Net premiums <b>11</b>	
Term assurance (Others)	3.20	90%AM80/AF80		128313	131	124		4934	3652	3653	1281
Term assurance (Others)	3.20	70%AM80/AF80		58045	(1024)	(1024)		2492	2359	2359	133
Term assurance (Level benefit attaching to other insurances)	3.20	90%AM80/AF80		10							
Term assurance (Others - attaching to other insurances)	3.20	90%AM80/AF80		246	1			1			1
Reversionary annuity -(attaching to other insurances)	4.50	see text		40	3	3		17			17
Annuity in payment	5.308	PMA/PFA80		6335 pa				94588			94588
Annuity in payment	5.308	IMA/IFA80		83 pa				604			604
Annuity in payment (Temporary)	5.308	IMA/IFA80		22 pa				69			69
Annuity in payment (Temporary)	5.308	PMA/PFA80		14 pa				42			42
Annuity in payment (Temporary - G Plus bond)	4.808			58 pa				42			42
Deferred annuity (G Plus single premium bond) Guarantee applies	4.808			76 pa				983			983

## Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Financial year ended **31st December 2002**Type of business **Life Assurance & General Annuity Insurance Business**Company  
registration  
number

GL/UK/CM

Period ended

day month year

Units

UK/OS

Type of  
businessCategory  
of surplusCategory of surplus **Non Profit**

<b>R51</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>OS</b>	<b>L&amp;GA</b>	<b>12</b>
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Type of insurance or name of contract  <b>1</b>	Valuation basis		No of contracts  <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses  <b>5</b>	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits  <b>8</b>	Value of sums assured or annuities per annum, including vested reversionary bonuses  <b>9</b>	Value of annual premiums		Amount of mathematical reserves  <b>12</b>
	Rate of interest  <b>2</b>	Mortality or morbidity table  <b>3</b>			Office premiums  <b>6</b>	Net premiums  <b>7</b>			Office premiums  <b>10</b>	Net premiums  <b>11</b>	
Reversionary annuity	5.308	PMA/PFA80		4 pa				14			14
Group term assurance -(Recurring single premium)				4042							
Annuity certain	5.308			27 pa				33			33
<b>Sub total: Non-Profit Policies</b>				<b>303546 6619 pa</b>	<b>(672)</b>	<b>(683)</b>		<b>108203</b>	<b>11127</b>	<b>9191</b>	<b>99012</b>
<b>Sub total: Reassurance Ceded</b>				<b>303546 6619 pa</b>	<b>(672)</b>	<b>(683)</b>		<b>108203</b>	<b>11127</b>	<b>9191</b>	<b>99012</b>
<b>Net total: Life Assurance &amp; General Annuity Insurance Business</b>			<b>14451</b>	<b>823439 14592 pa</b>	<b>3803</b>	<b>2499</b>		<b>12335</b>	<b>6067</b>	<b>6022</b>	<b>6313</b>

## Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Financial year ended **31st December 2002**Type of business **Permanent Health Insurance Business**Category of surplus **Non Profit**Company  
registration  
number

GL/UK/CM

Period ended

day month year

Units

UK/OS

Type of  
businessCategory  
of surplus

<b>R51</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>OS</b>	<b>PHI</b>	<b>12</b>
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Type of insurance or name of contract  <b>1</b>	Valuation basis		No of contracts  <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses  <b>5</b>	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits  <b>8</b>	Value of sums assured or annuities per annum, including vested reversionary bonuses  <b>9</b>	Value of annual premiums		Amount of mathematical reserves  <b>12</b>
	Rate of interest  <b>2</b>	Mortality or morbidity table  <b>3</b>			Office premiums  <b>6</b>	Net premiums  <b>7</b>			Office premiums  <b>10</b>	Net premiums  <b>11</b>	
<b>REASSURANCE ACCEPTED</b>											
<b>Non-Profit Policies</b>											
Critical Illness Level	3.20	Q	1058	8482	30	28	0.067	549	370	346	203
Critical Illness Decreasing	3.20	R	4388	36436	94	81	0.138	1494	1314	1134	360
<b>Sub total: Non-Profit Policies</b>			<b>5446</b>	<b>44918</b>	<b>124</b>	<b>109</b>		<b>2043</b>	<b>1684</b>	<b>1480</b>	<b>563</b>
<b>Sub total: Reassurance Accepted</b>			<b>5446</b>	<b>44918</b>	<b>124</b>	<b>109</b>		<b>2043</b>	<b>1684</b>	<b>1480</b>	<b>563</b>
<b>Net total: Permanent Health Insurance Business</b>			<b>5446</b>	<b>44918</b>	<b>124</b>	<b>109</b>		<b>2043</b>	<b>1684</b>	<b>1480</b>	<b>563</b>
<b>Net total: Overseas Insurance Business</b>			<b>19897</b>	<b>868357</b> <b>14592 pa</b>	<b>3927</b>	<b>2608</b>		<b>14378</b>	<b>7751</b>	<b>7502</b>	<b>6876</b>

## Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Financial year ended **31st December 2002**Type of business **Life Assurance & General Annuity Insurance Business**Company  
registration  
number

GL/UK/CM

Period ended

day month year

Units

UK/OS

Type of  
businessCategory  
of surplusCategory of surplus **Belgium****R51****3253947****GL****31****12****2002****£000****OS****L&GA****14**

Type of insurance or name of contract  <b>1</b>	Valuation basis		No of contracts  <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses  <b>5</b>	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits  <b>8</b>	Value of sums assured or annuities per annum, including vested reversionary bonuses  <b>9</b>	Value of annual premiums		Amount of mathematical reserves  <b>12</b>
	Rate of interest  <b>2</b>	Mortality or morbidity table  <b>3</b>			Office premiums  <b>6</b>	Net premiums  <b>7</b>			Office premiums  <b>10</b>	Net premiums  <b>11</b>	
<b>DIRECT WRITTEN INSURANCE BUSINESS</b>											
<b>With-Profits Policies</b>											
Whole life assurance	3.75	HD68/72	449	2950	30	27	0.108	1698	339	295	1403
Whole life assurance	3.75	HD68/72	55137	141211	8931	7798	0.127	90886	79958	69262	21624
Endowment insurance	3.75	HD68/72	2546	15176	185	166	0.102	8277	1232	1075	7202
Endowment insurance	3.75	MK,FK'	124	1926	29	26	0.101	574	389	366	208
Pure endowment insurance			201	1753	18	16	0.105	1004	157	138	866
Fixed term assurance	3.75	HD68/72	171	1106	15	13	0.137	525	187	160	365
Group annuity in payment			1	1				7			7
Group annuity in payment (temporary)			17	15				238			238
Group deferred annuity	3.75	MR,FR	178	6981	136	130	0.048	2021			2021
Contingency reserve								739			739
<b>Sub total: With-Profits Policies</b>			<b>58824</b>	<b>171119</b>	<b>9344</b>	<b>8176</b>		<b>105969</b>	<b>82262</b>	<b>71296</b>	<b>34673</b>
<b>Non-Profit Policies</b>											
Whole life assurance	3.75	HD68/72	28682	144516	302	296	0.020	136			136
Term assurance	3.75	HD68/72	2547	43658	53	43	0.182	843	139	98	745
Term assurance	3.75	MK,FK'	20	417	2	2	0.052	23	18	17	6
Term assurance	3.75	TM80	56095	2441877	6616	5067	0.234	45378	42739	33165	12213
Term assurance (Other)			2756	1346	49			50			50

## Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Financial year ended **31st December 2002**Type of business **Life Assurance & General Annuity Insurance Business**Company  
registration  
number

GL/UK/CM

Period ended

Units

UK/OS

Type of  
businessCategory  
of surplusCategory of surplus **Belgium****R51****3253947****GL****31****12****2002****£000****OS****L&GA****14**

Type of insurance or name of contract  <b>1</b>	Valuation basis		No of contracts  <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses  <b>5</b>	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits  <b>8</b>	Value of sums assured or annuities per annum, including vested reversionary bonuses  <b>9</b>	Value of annual premiums		Amount of mathematical reserves  <b>12</b>
	Rate of interest  <b>2</b>	Mortality or morbidity table  <b>3</b>			Office premiums  <b>6</b>	Net premiums  <b>7</b>			Office premiums  <b>10</b>	Net premiums  <b>11</b>	
Term assurance (Recurring single premium)			21								
Miscellaneous			56		633	1					
Contingency reserve								286			286
<b>Sub total: Non-Profit Policies</b>			<b>90177</b>	<b>2631814</b>	<b>7655</b>	<b>5409</b>		<b>46716</b>	<b>42896</b>	<b>33280</b>	<b>13436</b>
<b>Sub total: Direct Written Insurance Business</b>			<b>149001</b>	<b>2802933</b>	<b>16999</b>	<b>13585</b>		<b>152685</b>	<b>125158</b>	<b>104576</b>	<b>48109</b>
<b>REASSURANCE CEDED</b>											
<b>With-Profits Policies</b>											
Whole life assurance	3.75	HD68/72		646	7	6	0.108	355	92	82	273
Whole life assurance	3.75	HD86/72		30876	1862	1624	0.127	20870	14303	12873	7997
Endowment insurance	3.75	HD68/72		3257	45	40	0.106	1824	360	306	1518
Endowment insurance	3.75	MK,FK'		210	3	3	0.124	57	40	45	12
Pure endowment insurance				104				111			111
Fixed term assurance	3.75	HD68/72		2			0.067	2			2
<b>Sub total: With-Profits Policies</b>				<b>35095</b>	<b>1917</b>	<b>1673</b>		<b>23219</b>	<b>14795</b>	<b>13306</b>	<b>9913</b>

## Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Financial year ended **31st December 2002**Type of business **Life Assurance & General Annuity Insurance Business**Company  
registration  
number

GL/UK/CM

Period ended

Units

UK/OS

Type of  
businessCategory  
of surplusCategory of surplus **Belgium**

<b>R51</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>OS</b>	<b>L&amp;GA</b>	<b>14</b>
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Type of insurance or name of contract  <b>1</b>	Valuation basis		No of contracts  <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses  <b>5</b>	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits  <b>8</b>	Value of sums assured or annuities per annum, including vested reversionary bonuses  <b>9</b>	Value of annual premiums		Amount of mathematical reserves  <b>12</b>
	Rate of interest  <b>2</b>	Mortality or morbidity table  <b>3</b>			Office premiums  <b>6</b>	Net premiums  <b>7</b>			Office premiums  <b>10</b>	Net premiums  <b>11</b>	
<b>Non-Profit Policies</b>											
Whole life assurance	3.75	HD68/72		24412	51	50	0.020	23			23
Term assurance	3.75	HD68/72		11				1			1
Term assurance	3.75	TM80		587202	1683	1296	0.230	11502	11075	8534	2968
Term assurance (Other)					9			2			2
Miscellaneous					127						
<b>Sub total: Non-Profit Policies</b>				<b>611625</b>	<b>1870</b>	<b>1346</b>		<b>11528</b>	<b>11075</b>	<b>8534</b>	<b>2994</b>
<b>Sub total: Reassurance Ceded</b>				<b>646720</b>	<b>3787</b>	<b>3019</b>		<b>34747</b>	<b>25870</b>	<b>21840</b>	<b>12907</b>
<b>Net total: Life Assurance &amp; General Annuity Insurance Business</b>			<b>149001</b>	<b>2156213</b>	<b>13212</b>	<b>10566</b>		<b>117938</b>	<b>99288</b>	<b>82736</b>	<b>35202</b>
<b>Net total: Overseas Insurance Business</b>			<b>149001</b>	<b>2156213</b>	<b>13212</b>	<b>10566</b>		<b>117938</b>	<b>99288</b>	<b>82736</b>	<b>35202</b>

## Long term insurance business : Valuation summary of accumulating with-profit policies

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Life Assurance & General Annuity Insurance**Company  
registration  
number

GL/UK/CM

Period ended

Units

UK/OS

Type of  
businessCategory  
of surplus

Category of surplus

**Business  
With Profit****R52****3253947****GL****31****12****2002****£000****UK****L&GA****11**

Type of insurance or name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Liability in respect of current benefits including vested bonuses		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
<b>DIRECT WRITTEN INSURANCE BUSINESS</b>														
Whole life assurance:														
Investment and Life Plan	3.75		16321		23257		2660			23257	19765			19765
Lifetime Benefit Plan	3.75		6612		6795		1112			6795	5775			5775
Norwich With Profits Bond	3.75		10812		298801					298801	253939			253939
Norwich Capital Plan	3.75		28117		632993					632993	537956			537956
Bicentenary Bond	3.75		10983		347533					345865	293936	1668		295604
New Bicentenary Bond	3.75		12989		441558					432427	362041	15557		377598
Bicentenary Bond 99	3.75		19480		672130					653775	540738	35861		576599
Norwich Bond 2000	3.75		3418		107580					103985	85701	6738		92439
Flexi-Bond	3.75		17195		553816					541579	460266	12237		472503
Long Term Care Bond	3.75		339		10232					10232	8696			8696
Endowment insurance :														
Norwich Savings Plan	3.75		20156		63733		8214			63733	54164			54164
Low Start Norwich Savings Plan	3.75		1190		7614		702			7614	6471			6471
Flexible Mortgage Plus	3.75		23890		107334		10953			107334	91219			91219
Low Start Flexible Mortgage Plus	3.75		9675		32159		6772			32159	27331			27331
Flexible Mortgage Plus with Lifetime Benefit Plan	3.75		5222		28096		3040			28096	23878			23878

## Long term insurance business : Valuation summary of accumulating with-profit policies

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Life Assurance & General Annuity Insurance**Company  
registration  
number

GL/UK/CM

Period ended

Units

UK/OS

Type of  
businessCategory  
of surplus

Category of surplus

**Business  
With Profit****R52****3253947****GL****31****12****2002****£000****UK****L&GA****11**

Type of insurance or name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Liability in respect of current benefits including vested bonuses		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
New Flexible Mortgage Plus	3.75		6210		12775		4861			12775	10857			10857
<b>Sub total: Direct Written Insurance Business</b>			<b>192609</b>		<b>3346406</b>		<b>38314</b>			<b>3301420</b>	<b>2782733</b>	<b>72061</b>		<b>2854794</b>
<b>REASSURANCE ACCEPTED</b>														
NU Bond	3.80	AM80/AF80	117770	653090	653090					532296	532296			532296
NU Flexibond	3.80	AM80/AF80	8951	52104	52104					43839	43839			43839
NU Bond 2000	3.80	AM80/AF80	11186	91580	91580					77768	77768			77768
NU Income Fund	3.80	AM80/AF80	19579	135720	135720					107094	107094			107094
NU Homemaker Plus	3.80	AM80/AF80	3012	732	732		588			665	665			665
Joint Venture Bond	3.80	AM80/AF80	15425	36645	36645					31107	31107			31107
Joint Venture Bond Income Fund	3.80	AM80/AF80	3835	13409	13409					11392	11392			11392
<b>Sub total: Reassurance Accepted</b>			<b>179758</b>	<b>983280</b>	<b>983280</b>		<b>588</b>			<b>804161</b>	<b>804161</b>			<b>804161</b>
<b>Net total: Life Assurance &amp; General Annuity Insurance Business</b>			<b>372367</b>	<b>983280</b>	<b>4329686</b>		<b>38902</b>			<b>4105581</b>	<b>3586894</b>	<b>72061</b>		<b>3658955</b>

## Long term insurance business : Valuation summary of accumulating with-profit policies

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Pension Insurance Business**Category of surplus **With Profit**Company  
registration  
number

GL/UK/CM

Period ended

Units

UK/OS

Type of  
businessCategory  
of surplus

<b>R52</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>UK</b>	<b>Pens</b>	<b>11</b>
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Type of insurance or name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Liability in respect of current benefits including vested bonuses		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
<b>DIRECT WRITTEN INSURANCE BUSINESS</b>														
Pure endowment insurance :														
Personal Pension	5.00		358852		3767876		60468			3767876	3561986			3561986
Personal Pension GPPP	5.00		41101		351618		28605			351618	332405			332405
Personal Pension - 98 Series	5.00		16329		121926		5553			121926	115264			115264
Personal Pension - 98 Series GPPP	5.00		12777		53118		13284			53118	50215			50215
NU GPPP 2000 Series	5.00		281		1386		289			1386	1311			1311
Self Invested Personal Pension	5.00		342		36183					36183	34205			34205
Free-Standing AVC	5.00		8657		67336		3470			67336	63656			63656
Managed Income Option & Phased Retirement Plan	5.00		167		21479					21479	20306			20306
Trustee Investment Plan and Portability Plan	5.00		307		5324					5324	5033			5033
TIP Investment			3		5156					5156	4875			4875
Group pure endowment insurance:														
Group Trustee Investment Plan and Portability Plan	5.00		4		7901					7901	7469			7469
Group Money Purchase	5.00		50176		570033		12609			570033	538884			538884

## Long term insurance business : Valuation summary of accumulating with-profit policies

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Pension Insurance Business**Category of surplus **With Profit**Company  
registration  
number

GL/UK/CM

Period ended

Units

UK/OS

Type of  
businessCategory  
of surplus

Type of insurance or name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Liability in respect of current benefits including vested bonuses		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Group AVC	5.00		9565		116423		4552			116423	110061			110061
Unitised Group Defined Benefit	5.00		141		227972		11473			227972	227972			227972
Executive Pension	5.00		8152		349007		13412			349007	329936			329936
Contingency reserve												22380		22380
<b>Sub total: Direct Written Insurance Business</b>			<b>506854</b>		<b>5702738</b>		<b>153715</b>			<b>5702738</b>	<b>5403578</b>	<b>22380</b>		<b>5425958</b>
<b>REASSURANCE ACCEPTED</b>														
NU Your Pension-Ind	4.50	AM80/AF80	24150	17866	17866		884			15527	15527			15527
NU Your Pension - Grp	4.50	AM80/AF80	20976	7339	7339		1992			6368	6368			6368
NU Your Pension Select - Ind	4.50	AM80/AF80	1224	478	478		50			413	413			413
NU Your Pension Select-Grp	4.50	AM80/AF80	761	116	116		48			102	102			102
NU Optimiser Personal Pension	4.50	AM80/AF80	4256	3804	3804		129			3288	3288			3288
NU Personal Pension Scheme	4.50	AM80/AF80		47	47		68			43	43			43
NU Executive & Directors Personal Pension	4.50	AM80/AF80	2598	2220	2220		557			1891	1891			1891

## Long term insurance business : Valuation summary of accumulating with-profit policies

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Pension Insurance Business**Category of surplus **With Profit**Company  
registration  
number

GL/UK/CM

Period ended

Units

UK/OS

Type of  
businessCategory  
of surplus

<b>R52</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>UK</b>	<b>Pens</b>	<b>11</b>
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Type of insurance or name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Liability in respect of current benefits including vested bonuses		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
NU Free Standing AVC Plan	4.50	AM80/AF80	487	121	121		38			104	104			104
NU Personal Transfer Plan	4.50	AM80/AF80	810	5030	5030					4428	4428			4428
NU Self Invested Personal Pension	4.50	AM80/AF80	2899	49884	49884					44951	44951			44951
NU Group Pension Investment Bond	4.50	AM80/AF80	937	22646	22646					20397	20397			20397
NU Group AVC Variable Money Purchase Plan			1434	1166	1166					1166	1166			1166
NU Group AVC Variable Money Purchase Plan Mono Charge			6291	2885	2885					2885	2885			2885
NU Group AVC Variable Money Purchase Plan Millennium Series			1	326	326					326	326			326
NU Designer Personal Pension	4.50	AM80/AF80	17657	3146	3146		1463			3146	3146			3146
NU Your Pension Select - Ind(Post6/4/01)	4.50	AM80/AF80	11148	12817	12817		996			11547	11547			11547
NU Your Pension Select - Grp(Post 6/4/01)	4.50	AM80/AF80	13874	4461	4461		1834			3944	3944			3944
NU Your Pension Select External Funds - Ind (Post 6/4/01)	4.50	AM80/AF80	611											
NU Your Pension Select External Funds - Grp (Post 6/4/01)	4.50	AM80/AF80	238											
<b>Sub total: Reassurance Accepted</b>			<b>110352</b>	<b>134352</b>	<b>134352</b>		<b>8059</b>			<b>120526</b>	<b>120526</b>			<b>120526</b>
<b>Net total: Pension Insurance Business</b>			<b>617206</b>	<b>134352</b>	<b>5837090</b>		<b>161774</b>			<b>5823264</b>	<b>5524104</b>	<b>22380</b>		<b>5546484</b>

## Long term insurance business : Valuation summary of accumulating with-profit policies

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Other Insurance Business**Category of surplus **With Profit**Company  
registration  
number

GL/UK/CM

Period ended

Units

UK/OS

Type of  
businessCategory  
of surplus

<b>R52</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>UK</b>	<b>Other</b>	<b>11</b>
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Type of insurance or name of contract <b>1</b>	Valuation basis		No of contracts <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Proportion of office premiums reserved for expenses and profits <b>10</b>	Liability in respect of current benefits including vested bonuses		Other liabilities		Amount of mathematical reserves <b>15</b>
	Rate of interest <b>2</b>	Mortality or morbidity table <b>3</b>		Guaranteed on death <b>5</b>	Current on death <b>6</b>	Guaranteed on maturity <b>7</b>	Office premiums <b>8</b>	Net premiums <b>9</b>		Current benefit value <b>11</b>	Discounted value <b>12</b>	Mortality and expenses <b>13</b>	Options and guarantees other than investment performance guarantees <b>14</b>	
DIRECT WRITTEN INSURANCE BUSINESS ISA Investment Plan Contingency Reserve	5.00		3544		4863		1434			4863	4863			4863
<b>Sub total: Direct Written Insurance Business</b>			<b>3544</b>		<b>4863</b>		<b>1434</b>			<b>4863</b>	<b>4863</b>			<b>4863</b>
<b>Net total: Other Insurance Business</b>			<b>3544</b>		<b>4863</b>		<b>1434</b>			<b>4863</b>	<b>4863</b>			<b>4863</b>
<b>Net total: United Kingdom Insurance Business</b>			<b>993117</b>	<b>1117632</b>	<b>10171639</b>		<b>202110</b>			<b>9933708</b>	<b>9115861</b>	<b>94441</b>		<b>9210302</b>

## Long term insurance business : Valuation summary of accumulating with-profit policies

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Financial year ended **31st December 2002**Type of business **Life Assurance & General Annuity Insurance**Company  
registration  
number

GL/UK/CM

Period ended

Units

UK/OS

Type of  
businessCategory  
of surplus

Category of surplus

**Business  
With Profit****R52****3253947****GL****31****12****2002****£000****OS****L&GA****11**

Type of insurance or name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Liability in respect of current benefits including vested bonuses		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
<b>DIRECT WRITTEN INSURANCE BUSINESS</b>														
Pure endowment insurance :														
Personal Pension	5.00		8800		113630		5742			113630	107421			107421
Personal Pension GPPP	5.00		1181		12712		1338			12712	12017			12017
Personal Pension - 98 Series	5.00		1185		10767		758			10767	10179			10179
Personal Pension - 98 Series GPPP	5.00		476		4797		891			4797	4536			4536
NU Designer Personal Pension	5.00		456		1484		716			1484	1405			1405
Jersey Investment Plan	5.00		3320		93484		2473			93484	88376			88376
Trustee Investment Plan and Portability Plan	5.00		29		970					970	917			917
TIP Investment	5.00				1552					1552	1467			1467
Group pure endowment insurance :														
Group Money Purchase	5.00		1411		13224		483			13224	12501			12501
Group AVC	5.00		219		1597		87			1597	1510			1510
Unitised Group Defined Benefit	5.00		10		16583		803			16583	16583			16583
Executive Pension	5.00		195		10116		611			10116	9563			9563

## Long term insurance business : Valuation summary of accumulating with-profit policies

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Financial year ended **31st December 2002**Type of business **Life Assurance & General Annuity Insurance**Company  
registration  
number

GL/UK/CM

Period ended

Units

UK/OS

Type of  
businessCategory  
of surplus

Category of surplus

**Business  
With Profit****R52****3253947****GL****31****12****2002****£000****OS****L&GA****11**

Type of insurance or name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Liability in respect of current benefits including vested bonuses		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Contingency reserve														
<b>Sub total: Direct Written Insurance Business</b>			<b>17282</b>		<b>280916</b>		<b>13902</b>			<b>280916</b>	<b>266475</b>			<b>266475</b>
<b>REASSURANCE ACCEPTED</b>														
NU Optimiser Personal Pension	4.50	AM80/AF80	1360	1873	1873		217			1626	1626			1626
NU Executive & Directors Personal Pension	4.50	AM80/AF80	311	305	305		172			267	267			267
NU Self Invested Personal Pension	4.50	AM80/AF80	70	1747	1747					1564	1564			1564
NU Group Pension Investment Bond	4.50	AM80/AF80	4	1131	1131					1013	1013			1013
NU International Investment Bond	4.50	AM80/AF80	464	8123	8123		14			7546	7546			7546
NU International With profit Bond	4.50	AM80/AF80	90	1015	1015					1015	1015			1015
<b>Sub total: Reassurance Accepted</b>			<b>2299</b>	<b>14194</b>	<b>14194</b>		<b>403</b>			<b>13031</b>	<b>13031</b>			<b>13031</b>
<b>Net total: Life Assurance &amp; General Annuity Insurance Business</b>			<b>19581</b>	<b>14194</b>	<b>295110</b>		<b>14305</b>			<b>293947</b>	<b>279506</b>			<b>279506</b>
<b>Net total: Overseas Insurance Business</b>			<b>19581</b>	<b>14194</b>	<b>295110</b>		<b>14305</b>			<b>293947</b>	<b>279506</b>			<b>279506</b>

## Long term insurance business : Valuation summary of accumulating with-profit policies

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Life Assurance & General Annuity Insurance**Company  
registration  
number

GL/UK/CM

Period ended

Units

UK/OS

Type of  
businessCategory  
of surplus

Category of surplus

**Business  
Non Profit****R52****3253947****GL****31****12****2002****£000****UK****L&GA****12**

Type of insurance or name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Liability in respect of current benefits including vested bonuses		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
<b>DIRECT WRITTEN INSURANCE BUSINESS</b>														
Whole life assurance :														
Investment and Life Plan	3.40	A67/70-1			1112877		4128					1310		1310
Lifetime Benefit Plan	3.40	A67/70-1			368498		1343					567		567
Norwich With Profits Bond	3.40	A67/70-1			15884							13		13
Norwich Capital Plan	3.40	A67/70-1			33580							141		141
Bicentenary Bond	3.40	A67/70-1			18535							(1373)		(1373)
New Bicentenary Bond	3.40	A67/70-1			30334							26		26
Bicentenary Bond 99	3.40	A67/70-1			54291							43		43
Norwich Bond 2000	3.40	A67/70-1			9012							10		10
Flexi-Bond	3.40	A67/70-1			29371							(4380)		(4380)
Endowment insurance :														
Norwich Savings Plan	3.40	A67/70-1			21727		28629		553			45		45
Low Start Norwich Savings Plan	3.40	A67/70-1			771		1962		41			2		2
Flexible Mortgage Plus	3.40	A67/70-1			409376		409406		1969			708		708

## Long term insurance business : Valuation summary of accumulating with-profit policies

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Life Assurance & General Annuity Insurance**Company  
registration  
number

GL/UK/CM

Period ended

Units

UK/OS

Type of  
businessCategory  
of surplus

Category of surplus

**Business  
Non Profit****R52****3253947****GL****31****12****2002****£000****UK****L&GA****12**

Type of insurance or name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Liability in respect of current benefits including vested bonuses		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Low Start Flexible Mortgage Plus	3.40	A67/70-1		291682	291693		968					556		556
Flexible Mortgage Plus with Lifetime Benefit Plan	3.40	A67/70-1		129296	129310		684					431		431
New Flexible Mortgage Plus	3.40	A67/70-1		208182	208191		788					365		365
<b>Sub total: Direct Written Insurance Business</b>				<b>1061034</b>	<b>2741573</b>		<b>10474</b>					<b>(1536)</b>		<b>(1536)</b>
<b>REASSURANCE CEDED</b>														
Whole life assurance :														
Investment and Life Plan		A67/70-1			1112877		3988					1008		1008
Lifetime Benefit Plan		A67/70-1			368498		1284					302		302
Norwich With Profits Bond		A67/70-1			15884							11		11
Norwich Capital Plan		A67/70-1			33580							43		43
Bicentenary Bond		A67/70-1			18535							16		16
New Bicentenary Bond		A67/70-1			30334							20		20
Bicentenary Bond 99		A67/70-1			54291							29		29
Norwich Bond 2000		A67/70-1			9012							8		8

## Long term insurance business : Valuation summary of accumulating with-profit policies

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Life Assurance & General Annuity Insurance**

Category of surplus

**Business  
Non Profit**Company  
registration  
number

GL/UK/CM

Period ended

Units

UK/OS

Type of  
businessCategory  
of surplus

Type of insurance or name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Liability in respect of current benefits including vested bonuses		Other liabilities		Amount of mathematical reserves	
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees		
															1
Flexi-Bond		A67/70-1				29371							20		20
Endowment insurance :															
Norwich Savings Plan		A67/70-1		21727	28629		121						30		30
Low Start Norwich Savings Plan		A67/70-1		771	1962		4						1		1
Flexible Mortgage Plus		A67/70-1		409376	409406		1393						348		348
Low Start Flexible Mortgage Plus		A67/70-1		291682	291693		612						153		153
Flexible Mortgage Plus with Lifetime Benefit Plan		A67/70-1		129296	129310		524						131		131
New Flexible Mortgage Plus		A67/70-1		208182	208191		532						103		103
<b>Sub total: Reassurance Ceded</b>				<b>1061034</b>	<b>2741573</b>		<b>8458</b>						<b>2223</b>		<b>2223</b>
<b>Net total: Life Assurance &amp; General Annuity Insurance Business</b>							<b>2016</b>						<b>(3759)</b>		<b>(3759)</b>



## Long term insurance business : Valuation summary of accumulating with-profit policies

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Pension Insurance Business**Category of surplus **Non Profit**Company  
registration  
number

GL/UK/CM

Period ended

Units

UK/OS

Type of  
businessCategory  
of surplus

<b>R52</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>UK</b>	<b>Pens</b>	<b>12</b>
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Type of insurance or name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Liability in respect of current benefits including vested bonuses		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Group Money Purchase	4.25	A67/70-1		29073	29073		664					43179		43179
Group AVC	4.25	A67/70-1		5867	5867		240					15069		15069
Executive Pension	4.25	A67/70-1		33427	33427		706					1644		1644
<b>Sub total: Direct Written Insurance Business</b>				<b>153484</b>	<b>153484</b>		<b>7488</b>					<b>123991</b>		<b>123991</b>
<b>REASSURANCE CEDED</b>														
Personal Pension												547		547
Personal Pension GPPP												563		563
<b>Sub total: Reassurance Ceded</b>												<b>1110</b>		<b>1110</b>
<b>Net total: Pension Insurance Business</b>				<b>153484</b>	<b>153484</b>		<b>7488</b>					<b>122881</b>		<b>122881</b>

## Long term insurance business : Valuation summary of accumulating with-profit policies

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Other Insurance Business**Category of surplus **Non Profit**Company  
registration  
number

GL/UK/CM

Period ended

Units

UK/OS

Type of  
businessCategory  
of surplus

<b>R52</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>UK</b>	<b>Other</b>	<b>12</b>
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Type of insurance or name of contract <b>1</b>	Valuation basis		No of contracts <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Proportion of office premiums reserved for expenses and profits <b>10</b>	Liability in respect of current benefits including vested bonuses		Other liabilities		Amount of mathematical reserves <b>15</b>
	Rate of interest <b>2</b>	Mortality or morbidity table <b>3</b>		Guaranteed on death <b>5</b>	Current on death <b>6</b>	Guaranteed on maturity <b>7</b>	Office premiums <b>8</b>	Net premiums <b>9</b>		Current benefit value <b>11</b>	Discounted value <b>12</b>	Mortality and expenses <b>13</b>	Options and guarantees other than investment performance guarantees <b>14</b>	
<b>DIRECT WRITTEN INSURANCE BUSINESS</b> ISA Investment Plan	3.40	A67/70-1				(4863)								
<b>Sub total: Direct Written Insurance Business</b>						(4863)								
<b>Net total: Other Insurance Business</b>						(4863)								
<b>Net total: United Kingdom Insurance Business</b>				153484	148621		9504					119122		119122

## Long term insurance business : Valuation summary of accumulating with-profit policies

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Financial year ended **31st December 2002**Type of business **Life Assurance & General Annuity Insurance**Company  
registration  
number

GL/UK/CM

Period ended

Units

UK/OS

Type of  
businessCategory  
of surplus

Category of surplus

**Business  
Non Profit****R52****3253947****GL****31****12****2002****£000****OS****L&GA****12**

Type of insurance or name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Liability in respect of current benefits including vested bonuses		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
<b>DIRECT WRITTEN INSURANCE BUSINESS</b>														
Pure endowment insurance :														
Personal Pension	4.25	A67/70-1		6127	6127		302					1067		1067
Personal Pension GPPP	4.25	A67/70-1		1476	1476		70					497		497
Personal Pension - 98 Series	4.25	A67/70-1					40					75		75
Personal Pension - 98 Series GPPP	4.25	A67/70-1					47					131		131
NU Designer Personal Pension	4.25	A67/70-1					38					19		19
Jersey Investment Plan	4.25	A67/70-1		4711	4711		130					37		37
Trustee Investment Plan and Portability Plan	4.25	A67/70-1		49	49							19		19
TIP Investment		A67/70-1		79	79									
Group pure endowment insurance :														
Group Money Purchase	4.25	A67/70-1		663	663		25					1059		1059
Group AVC	4.25	A67/70-1		78	78		5					269		269
Executive Pension	4.25	A67/70-1		909	909		32					90		90

## Long term insurance business : Valuation summary of accumulating with-profit policies

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Financial year ended **31st December 2002**Type of business **Life Assurance & General Annuity Insurance**Company  
registration  
number

GL/UK/CM

Period ended

Units

UK/OS

Type of  
businessCategory  
of surplus

Category of surplus

**Business  
Non Profit****R52****3253947****GL****31****12****2002****£000****OS****L&GA****12**

Type of insurance or name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Liability in respect of current benefits including vested bonuses		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
<b>Sub total: Direct Written Insurance Business</b>				14092	14092		689					3263		3263
<b>REASSURANCE CEDED</b>														
Personal Pension		A67/70-1										173		173
Personal Pension GPPP		A67/70-1										33		33
<b>Sub total: Reassurance Ceded</b>												206		206
<b>Net total: Life Assurance &amp; General Annuity Insurance Business</b>				14092	14092		689					3057		3057
<b>Net total: Overseas Insurance Business</b>				14092	14092		689					3057		3057

## Long term insurance business : Valuation summary of accumulating with-profit policies

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Pension Insurance Business**Category of surplus **Stakeholder**Company  
registration  
number

GL/UK/CM

Period ended

Units

UK/OS

Type of  
businessCategory  
of surplus

			R52	3253947	GL	31	12	2002	£000	UK	Pens	13		
Type of insurance or name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Liability in respect of current benefits including vested bonuses		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
<b>REASSURANCE ACCEPTED</b>														
Stakeholder NU Your Pension Ind	4.50	AM80/AF80	44250	31925	31925		4481			28485	28485			28485
Stakeholder NU Your Pension Grp	4.50	AM80/AF80	35508	116	116		4636			7415	7415			7415
Stakeholder NU Designer Personal Pension			4477	3804	3804		743			1069	1069			1069
Stakeholder NU Your Pension External Funds - Ind	4.50		133	47	47									
Stakeholder NU Your Pension External Funds - Grp	4.50		31	2220	2220									
<b>Sub total: Reassurance Accepted</b>			<b>84399</b>	<b>38112</b>	<b>38112</b>		<b>9860</b>			<b>36969</b>	<b>36969</b>			<b>36969</b>
<b>Net total: Pension Insurance Business</b>			<b>84399</b>	<b>38112</b>	<b>38112</b>		<b>9860</b>			<b>36969</b>	<b>36969</b>			<b>36969</b>
<b>Net total: United Kingdom Insurance Business</b>			<b>84399</b>	<b>38112</b>	<b>38112</b>		<b>9860</b>			<b>36969</b>	<b>36969</b>			<b>36969</b>

## Long term insurance business : Valuation summary of property linked contracts

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Life Assurance & General Annuity Insurance**Company  
registration  
number

GL/UK/CM

Period ended  
day month year

Units

UK/OS

Type of  
businessCategory  
of surplus

Category of surplus

**Business  
Non Profit****R53****3253947****GL****31****12****2002****£000****UK****L&GA****12**

Name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Category of unit link	Unit liability		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
<b>DIRECT WRITTEN INSURANCE BUSINESS Non-Profit Policies</b>														
Whole life assurance :														
Norwich Investment Bond	3.40	A67/70-1	5468		133265					118224	118224	188		118412
Norwich Reinvestment Bond	3.40	A67/70-1	2826		47589					45323	45323	121		45444
Capital Investment Bond	3.40	A67/70-1	12651		184419					173303	173303	118		173421
Capital Reinvestment Bond	3.40	A67/70-1	1201		20378					20177	20177	11		20188
Norwich Life Investment Policy and Lifevestor Policy	3.40	A67/70-1	1361	7541	13644		242			12973	12973	88		13061
Norwich Tenvestor Policy	3.40	A67/70-1	938	1755	14912		195			14906	14906	24		14930
Investment and Life Plan	3.40	A67/70-1	7905		602385		4350			23296	23296	11287		24583
Norwich Investment Portfolio	3.40	A67/70-1	12347		201555					199559	199559	146		199705
Endowment insurance :														
Norwich Units	3.20	A67/70-1	89	290	1603		6	6		1550	1550	237		1787
Capital Accumulator Plan	3.40	A67/70-1	539	2474	11275		336			10908	10908	20		10928
Flexible Mortgage Plan	3.40	A67/70-1	3403	121186	122098		2568			31695	31695	138		31833

## Long term insurance business : Valuation summary of property linked contracts

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Life Assurance & General Annuity Insurance**

Category of surplus

**Business  
Non Profit**Company  
registration  
number

GL/UK/CM

Period ended

day month year

Units

UK/OS

Type of  
businessCategory  
of surplus**R53****3253947****GL****31****12****2002****£000****UK****L&GA****12**

Name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Category of unit link	Unit liability		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Low Start Flexible Mortgage Plan	3.40	A67/70-1	567	25866	25984		572			5675	5675	18		5693
Whole life assurance Unitised series:														
Norwich Capital Plan	3.40	A67/70-1	6123		94344					93410	93410	117		93527
Investment and Life Plan	3.40	A67/70-1	10927	724346	724410		4057			10783	10783	653		11436
Lifetime Benefit Plan	3.40	A67/70-1	5730		321362		2147			4466	4466	357		4823
Managed Portfolio	3.40	A67/70-1	2923	63456	63456					62828	62199	3		62202
Flexi-Bond	3.40	A67/70-1	7344	141695	141695					140292	140292	3		140295
Bicentenary Bond 99	3.40	A67/70-1	2773	49959	49959					49479	48109	103		48212
Endowment insurance Unitised series:														
Norwich Savings Plan	3.40	A67/70-1	10143	40100	41894		4416			23699	23699	20		23719
Low Start Norwich Savings Plan	3.40	A67/70-1	672	3275	3584		346			2802	2802	2		2804
Flexible Mortgage Plus	3.40	A67/70-1	9452	149863	149876		3998			27602	27602	239		27841
Low Start Flexible Mortgage Plus	3.40	A67/70-1	5729	181890	181890		4333			13644	13644	285		13929

## Long term insurance business : Valuation summary of property linked contracts

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Life Assurance & General Annuity Insurance**

Category of surplus

**Business  
Non Profit**Company  
registration  
number

GL/UK/CM

Period ended  
day month year

Units

UK/OS

Type of  
businessCategory  
of surplus

<b>R53</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>UK</b>	<b>L&amp;GA</b>	<b>12</b>
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Name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Category of unit link	Unit liability		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Flexible Mortgage Plus with Lifetime Benefit	3.40	A67/70-1	2731	65949	65949		1673			10351	10351	305		10656
New Flexible Mortgage Plus	3.40	A67/70-1	5252	213570	213576		5311			9491	9491	416		9907
Critical Illness Plan	3.40		3337	284079	284079		1281			957	957	208		1165
Critical Illness (attaching to other insurances)				655683	655683		761							
<b>Sub total: Non-Profit Policies</b>			<b>122431</b>	<b>2732977</b>	<b>4370864</b>		<b>36592</b>	<b>6</b>		<b>1107393</b>	<b>1105394</b>	<b>15107</b>		<b>1110501</b>
<b>Sub total: Direct Written Insurance Business</b>			<b>122431</b>	<b>2732977</b>	<b>4370864</b>		<b>36592</b>	<b>6</b>		<b>1107393</b>	<b>1105394</b>	<b>15107</b>		<b>1110501</b>
<b>REASSURANCE ACCEPTED Non-Profit Policies</b>														
NU Bond			45649	5135	301760					287930	287930	(14331)		273599
NU Distribution Bond			7321											
NU Flexibond			2865		42275					39838	39838	(1017)		38821
NU Bond 2000			9016	1422	37967					32971	32971	(1077)		31894
NU UL Mortgage endowment			1055	60296	60296		628			337	337	25		362

## Long term insurance business : Valuation summary of property linked contracts

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Life Assurance & General Annuity Insurance**

Category of surplus

**Business  
Non Profit**Company  
registration  
number

GL/UK/CM

Period ended  
day month year

Units

UK/OS

Type of  
businessCategory  
of surplus

<b>R53</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>UK</b>	<b>L&amp;GA</b>	<b>12</b>
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Name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Category of unit link	Unit liability		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Miscellaneous Rider Benefits			620		1011 pa		17							
<b>Sub total: Non-Profit Policies</b>			<b>66526</b>	<b>66853</b>	<b>442298 1011 pa</b>		<b>645</b>			<b>361076</b>	<b>361076</b>	<b>(16400)</b>		<b>344676</b>
<b>Sub total: Reassurance Accepted</b>			<b>66526</b>	<b>66853</b>	<b>442298 1011 pa</b>		<b>645</b>			<b>361076</b>	<b>361076</b>	<b>(16400)</b>		<b>344676</b>
<b>REASSURANCE CEDED</b>														
<b>Non-Profit Policies</b>														
Whole life assurance :														
Norwich Investment Bond		A67/70-1			133265					118224	118224	55		118279
Norwich Reinvestment Bond		A67/70-1			47589					45323	45323	106		45429
Capital Investment Bond		A67/70-1			184419					173303	173303	22		173325
Capital Reinvestment Bond		A67/70-1			20378					20177	20177	3		20180
Norwich Life Investment Policy and Lifevestor Policy		A67/70-1		7541	13644		230			12973	12973			12973
Norwich Tenvestor Policy		A67/70-1		1755	14912		185			14906	14906			14906

## Long term insurance business : Valuation summary of property linked contracts

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Life Assurance & General Annuity Insurance**Company  
registration  
number

GL/UK/CM

Period ended  
day month year

Units

UK/OS

Type of  
businessCategory  
of surplus

Category of surplus

**Business  
Non Profit**

<b>R53</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>UK</b>	<b>L&amp;GA</b>	<b>12</b>
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Name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Category of unit link	Unit liability		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Investment and Life Plan		A67/70-1			602385		4133			23296	23296	700		23996
Norwich Investment Portfolio		A67/70-1			201555					199559	199559	9		199568
Endowment insurance :														
Norwich Units		A67/70-1		290	1603		6	6		1550	1550	237		1787
Capital Accumulator Plan		A67/70-1		2474	11275		319			10908	10908	1		10909
Flexible Mortgage Plan		A67/70-1		121186	122098		2440			31695	31695	61		31756
Low Start Flexible Mortgage Plan		A67/70-1		25866	25984		543			5675	5675	14		5689
Whole life assurance Unitised series:														
Norwich Capital Plan		A67/70-1			94344					93410	93410	6		93416
Investment and Life Plan		A67/70-1		724346	724410		3854			10783	10783	522		11305
Lifetime Benefit Plan		A67/70-1			321362		2040			4466	4466	227		4693
Managed Portfolio		A67/70-1		63456	63456					62828	62199	3		62202

## Long term insurance business : Valuation summary of property linked contracts

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Life Assurance & General Annuity Insurance**

Category of surplus

**Business  
Non Profit**Company  
registration  
number

GL/UK/CM

Period ended  
day month year

Units

UK/OS

Type of  
businessCategory  
of surplus

<b>R53</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>UK</b>	<b>L&amp;GA</b>	<b>12</b>
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Name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Category of unit link	Unit liability		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Bicentenary Bond 99		A67/70-1		49959	49959					49479	48109	1		48110
Flexi-Bond		A67/70-1		141695	141695					140292	140292	3		140295
NU Bond				5135	301760					287930	287930			287930
NU Flexibond					42275					39838	39838			39838
NU Bond 2000				1422	37967					32971	32971			32971
NU UL Mortgage endowment				60296	60296		597			337	337			337
Miscellaneous Rider Benefits					1011 pa		16							
Endowment insurance Unitised series:														
Norwich Savings Plan		A67/70-1		40100	41894		4195			23699	23699	14		23713
Low Start Norwich Savings Plan		A67/70-1		3275	3584		329			2802	2802			2802
Flexible Mortgage Plus		A67/70-1		149863	149876		3798			27602	27602	106		27708
Low Start Flexible Mortgage Plus		A67/70-1		181890	181890		4116			13644	13644	74		13718
Flexible Mortgage Plus with Lifetime Benefit		A67/70-1		65949	65949		1589			10351	10351	60		10411
New Flexible Mortgage Plus		A67/70-1		213570	213576		5045			9491	9491	84		9575

## Long term insurance business : Valuation summary of property linked contracts

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Life Assurance & General Annuity Insurance**

Category of surplus

**Business  
Non Profit**Company  
registration  
number

GL/UK/CM

Period ended  
day month year

Units

UK/OS

Type of  
businessCategory  
of surplus

<b>R53</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>UK</b>	<b>L&amp;GA</b>	<b>12</b>
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Name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Category of unit link	Unit liability		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Critical Illness Plan				284079	284079		1217			957	957	208		1165
Critical Illness (attaching to other insurances)				655683	655683		723							
<b>Sub total: Non-Profit Policies</b>				<b>2799830</b>	<b>4813162</b>		<b>35375</b>	<b>6</b>		<b>1468469</b>	<b>1466470</b>	<b>2516</b>		<b>1468986</b>
<b>Sub total: Reassurance Ceded</b>				<b>2799830</b>	<b>4813162</b>		<b>35375</b>	<b>6</b>		<b>1468469</b>	<b>1466470</b>	<b>2516</b>		<b>1468986</b>
<b>Net total: Life Assurance &amp; General Annuity Insurance Business</b>			<b>188957</b>				<b>1862</b>					<b>(3809)</b>		<b>(13809)</b>

## Long term insurance business : Valuation summary of property linked contracts

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Pension Insurance Business**Category of surplus **Non Profit**Company  
registration  
number

GL/UK/CM

Period ended  
day month year

Units

UK/OS

Type of  
businessCategory  
of surplus

<b>R53</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>UK</b>	<b>Pens</b>	<b>12</b>
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Name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Category of unit link	Unit liability		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
<b>DIRECT WRITTEN INSURANCE BUSINESS Non-Profit Policies</b>														
Pure endowment insurance :														
Individual Retirement Plan	4.25	A67/70-1	1556	2392	24695		628			22007	22007	6		22013
Individual Retirement Plan (Capital units)	4.25	A67/70-1								3896	2702			2702
Executive Retirement Plan	4.25	A67/70-1	8	532	1053		43			437	437	1		438
Executive Retirement Plan (Capital units)	4.25	A67/70-1								220	161			161
Personal Pension	4.25	A67/70-1	142814		1065201		27669			1036268	1036268	19590		1055858
Personal Pension GPPP	4.25	A67/70-1	30378		162792		22095			153997	153997	11033		165030
Personal Pension - 98 Series	4.25	A67/70-1	36878		220449		18058			220449	220449	3231		223680
Personal Pension - 98 Series GPPP		A67/70-1	26622		118370		48120			118370	118370	13237		131607
NU GPPP Series 2000		A67/70-1	1823		7160		3137			7160	7160	623		7783
Self Invested Personal Pension	4.25	A67/70-1	639		66497					66497	66497			66497

## Long term insurance business : Valuation summary of property linked contracts

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Pension Insurance Business**Category of surplus **Non Profit**Company  
registration  
number

GL/UK/CM

Period ended  
day month year

Units

UK/OS

Type of  
businessCategory  
of surplus

<b>R53</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>UK</b>	<b>Pens</b>	<b>12</b>
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Name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Category of unit link	Unit liability		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Free-Standing AVC	4.25	A67/70-1	5501		26515		2199			25705	25705	333		26038
Mortgage Income Option & Phased Retirement Plan	4.25	A67/70-1	192		18669					18669	18669			18669
Trustee Investment Plan and Portability Plan	4.25	A67/70-1	84		1428					1428	1428	23		1451
TIP Investment	4.25	A67/70-1	3		3471					3471	3471			3471
Deferred Guarantee Annuity (Pensionvestor)	4.25		2583		65973		895			65973	65973		43792	109765
Group pure endowment insurance :														
Group Pension Investment Plan	4.25		14		1273					1273	1273			1273
Group Trustee Investment Plan and Portability Plan	4.25		1		1905					1905	1905			1905
Group Money Purchase	4.25		18074		133915		2610			133902	133902	10073		143975
Group AVC	4.25	A67/70-1	1229		23984		1180			23950	23950	2294		26244

## Long term insurance business : Valuation summary of property linked contracts

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Pension Insurance Business**Category of surplus **Non Profit**Company  
registration  
number

GL/UK/CM

Period ended  
day month year

Units

UK/OS

Type of  
businessCategory  
of surplus

<b>R53</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>UK</b>	<b>Pens</b>	<b>12</b>
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Name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Category of unit link	Unit liability		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Executive Pension	4.25	A67/70-1	4390		134133		10393			117474	117474	851		118325
<b>Sub total: Non-Profit Policies</b>			<b>272789</b>	<b>2924</b>	<b>2077483</b>		<b>137027</b>			<b>2023051</b>	<b>2021798</b>	<b>61295</b>	<b>43792</b>	<b>2126885</b>
<b>Sub total: Direct Written Insurance Business</b>			<b>272789</b>	<b>2924</b>	<b>2077483</b>		<b>137027</b>			<b>2023051</b>	<b>2021798</b>	<b>61295</b>	<b>43792</b>	<b>2126885</b>
<b>REASSURANCE ACCEPTED Non-Profit Policies</b>														
NU Personal Pension Scheme			1221		825		1260			825	825	46		871
NU Executive & Directors Personal Pension			1022	3051	10604		6080			7688	7688	(54)		7634
NU Free Standing AVC Plan			177		995		552			995	995	(6)		989
NU Personal Transfer Plan			868		13419					13419	13419	(466)		12953
NU Self Invested Personal pension			1906		183522					183522	183522	(9398)		174124
NU Group Pension Investment Bond			406							12317	12317	(673)		11644
NU Designer Personal Pension			18055		36136		31152			36136	36136	1152		37288
NU Group AVC and Variable Money Purchase Plan			706		117					117	117	66		183



## Long term insurance business : Valuation summary of property linked contracts

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Pension Insurance Business**Category of surplus **Non Profit**Company  
registration  
number

GL/UK/CM

Period ended  
day month year

Units

UK/OS

Type of  
businessCategory  
of surplus

<b>R53</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>UK</b>	<b>Pens</b>	<b>12</b>
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Name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Category of unit link	Unit liability		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Individual Retirement Plan					22007		565			22007	22007			22007
Individual Retirement Plan (Capital units)					3896					3896	2702			2702
Executive Retirement Plan					437		39			437	437			437
Executive Retirement Plan (Capital units)					220					220	161			161
Personal Pension					1036268		24902			1036268	1036268	709		1036977
Personal Pension GPPP					153997		19886			153997	153997	594		154591
Personal Pension - 98 Series					220449		16252			220449	220449			220449
Personal Pension - 98 Series GPPP					118370		43308			118370	118370			118370
NU GPPP Series 2000					7160		2823			7160	7160			7160
Self Invested Personal Pension					66497					66497	66497			66497
Free-Standing AVC					25705		1979			25705	25705			25705
Mortgage Income Option & Phased Retirement Plan					18669					18669	18669			18669
Trustee Investment Plan and Portability Plan					1428					1428	1428			1428
TIP Investment					3471					3471	3471			3471

## Long term insurance business : Valuation summary of property linked contracts

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Pension Insurance Business**Category of surplus **Non Profit**Company  
registration  
number

GL/UK/CM

Period ended  
day month year

Units

UK/OS

Type of  
businessCategory  
of surplus

<b>R53</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>UK</b>	<b>Pens</b>	<b>12</b>
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Name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Category of unit link	Unit liability		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Deferred Guarantee Annuity (Pensionvestor)					65973		806			65973	65973			65973
NU Personal Guarantee Annuity					825		1134			825	825			825
NU Executive & Directors Personal Pension					7688		5472			7688	7688			7688
NU Free Standing AVC Plan					995		497			995	995			995
NU Personal Transfer Plan					13419					13419	13419			13419
NU Self Invested Personal Pension					183522					183522	183522			183522
NU Group Pension Investment Bond					12317					12317	12317			12317
NU Designer Personal Pension					36136		28037			36136	36136			36136
NU Group AVC and Variable Money Purchase Plan					117					117	117			117
NU Group AVC and Variable Money Purchase Plan (Mono charge)					107835					107835	107835			107835
NU group AVC and Variable Money Purchase Plan Millenium Series					45465					45465	45465			45465
NU Your Pension Select - Ind					103558		10836			103558	103558			103558

## Long term insurance business : Valuation summary of property linked contracts

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Pension Insurance Business**Category of surplus **Non Profit**Company  
registration  
number

GL/UK/CM

Period ended  
day month year

Units

UK/OS

Type of  
businessCategory  
of surplus

<b>R53</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>UK</b>	<b>Pens</b>	<b>12</b>
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Name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Category of unit link	Unit liability		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
NU Your Pensions Select - Grp					13063		9581			13063	13063			13063
NU Your Pensions Select External Funds - Ind					8654		1064			8654	8654			8654
NU Your Pensions Select External Funds - Grp					487		327			487	487			487
Group Pension Investment Plan					1273					1273	1273			1273
Group Trustee Investment Plan and Portability Plan					1905					1905	1905			1905
Group Money Purchase					133902		2349			133902	133902			133902
Group AVC					23950		1062			23950	23950			23950
Executive Pension					117474		9354			117474	117474			117474
<b>Sub total: Non-Profit Policies</b>					<b>2557132</b>		<b>180273</b>			<b>2557132</b>	<b>2555879</b>	<b>1303</b>		<b>2557182</b>
<b>Sub total: Reassurance Ceded</b>					<b>2557132</b>		<b>180273</b>			<b>2557132</b>	<b>2555879</b>	<b>1303</b>		<b>2557182</b>
<b>Net total: Pension Insurance Business</b>			<b>354227</b>	<b>5975</b>	<b>45031</b> <b>1 pa</b>		<b>20029</b>					<b>76002</b>	<b>43792</b>	<b>119794</b>

## Long term insurance business : Valuation summary of property linked contracts

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Other Insurance Business**Category of surplus **Non Profit**Company  
registration  
number

GL/UK/CM

Period ended  
day month year

Units

UK/OS

Type of  
businessCategory  
of surplus

<b>R53</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>UK</b>	<b>Other</b>	<b>12</b>
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Name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Category of unit link	Unit liability		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
<b>DIRECT WRITTEN INSURANCE BUSINESS Non-Profit Policies</b>														
Whole life assurance (Unitised series) ISA Investment Plan	3.40	A67/70-1	1887				648			1670	1670			1670
<b>Sub total: Non-Profit Policies</b>			<b>1887</b>				<b>648</b>			<b>1670</b>	<b>1670</b>			<b>1670</b>
<b>Sub total: Direct Written Insurance Business</b>			<b>1887</b>				<b>648</b>			<b>1670</b>	<b>1670</b>			<b>1670</b>
<b>REASSURANCE CEDED Non-Profit Policies</b>														
Whole life assurance (Unitised series) ISA Investment Plan		A67/70-1					616			1670	1670			1670
<b>Sub total: Non-Profit Policies</b>							<b>616</b>			<b>1670</b>	<b>1670</b>			<b>1670</b>
<b>Sub total: Reassurance Ceded</b>							<b>616</b>			<b>1670</b>	<b>1670</b>			<b>1670</b>

## Long term insurance business : Valuation summary of property linked contracts

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Other Insurance Business**Category of surplus **Non Profit**Company  
registration  
number

GL/UK/CM

Period ended  
day month year

Units

UK/OS

Type of  
businessCategory  
of surplus

<b>R53</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>UK</b>	<b>Other</b>	<b>12</b>
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Name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Category of unit link	Unit liability		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Net total: Other Insurance Business			1887				32							
Net total: United Kingdom Insurance Business			545071	5975	45031 1 pa		21923					72193	43792	105985

## Long term insurance business : Valuation summary of property linked contracts

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Financial year ended **31st December 2002**Type of business **Life Assurance & General Annuity Insurance**Company  
registration  
number

GL/UK/CM

Period ended  
day month year

Units

UK/OS

Type of  
businessCategory  
of surplus

Category of surplus

**Non Profit****R53****3253947****GL****31****12****2002****£000****OS****L&GA****12**

Name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Category of unit link	Unit liability		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
<b>DIRECT WRITTEN INSURANCE BUSINESS Non-Profit Policies</b>														
Pure endowment insurance :														
Jersey Investment Plan	4.25	A67/70-1	356	3220	3220		285			3019	3019	5		3024
Personal Pension - 98 Series	4.25	A67/70-1	1058	7153	7153		1098			7153	7153	78		7231
Personal Pension - 98 Series GPPP	4.25	A67/70-1	352	1056	1056		579			1056	1056	177		1233
NU Designer Personal Pension	4.25	A67/70-1	959	3115	3115		2216			3115	3115	83		3198
TIP Investment	4.25	A67/70-1		605	605					605	605			605
Executive Pension	4.25	A67/70-1	14	403	403		87			157	157	5		162

## Long term insurance business : Valuation summary of property linked contracts

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Financial year ended **31st December 2002**Type of business **Life Assurance & General Annuity Insurance**

Category of surplus

**Business  
Non Profit**Company  
registration  
number

GL/UK/CM

Period ended  
day month year

Units

UK/OS

Type of  
businessCategory  
of surplus

<b>R53</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>OS</b>	<b>L&amp;GA</b>	<b>12</b>
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Name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Category of unit link	Unit liability		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
<b>Sub total: Non-Profit Policies</b>			<b>2739</b>	<b>15552</b>	<b>15552</b>		<b>4265</b>			<b>15105</b>	<b>15105</b>	<b>348</b>		<b>15453</b>
<b>Sub total: Direct Written Insurance Business</b>			<b>2739</b>	<b>15552</b>	<b>15552</b>		<b>4265</b>			<b>15105</b>	<b>15105</b>	<b>348</b>		<b>15453</b>
<b>REASSURANCE ACCEPTED Non-Profit Policies</b>														
NU Optimiser Personal pension	4.50	AM80/AF80	1038		2502		1003			2502	2502	(6)		2496
NU Executive & Directors Personal pension	4.50	AM80/AF80	223		611		455			394	394	6		400
NU Self Invested Personal pension	4.50	AM89/AF80	14		7					7	7			7
NU Group Pension Investment Fund	4.50	AM80/AF80	5							163	163	(11)		152
NU International Investment Plan	4.50	AM80/AF80	122		201		19			201	201	(2)		199
Miscellaneous Rider benefits			221		416		7							
<b>Sub total: Non-Profit Policies</b>			<b>1623</b>		<b>3737</b>		<b>1484</b>			<b>3267</b>	<b>3267</b>	<b>(13)</b>		<b>3254</b>
<b>Sub total: Reassurance Accepted</b>			<b>1623</b>		<b>3737</b>		<b>1484</b>			<b>3267</b>	<b>3267</b>	<b>(13)</b>		<b>3254</b>

## Long term insurance business : Valuation summary of property linked contracts

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Financial year ended **31st December 2002**Type of business **Life Assurance & General Annuity Insurance**

Category of surplus

**Business  
Non Profit**Company  
registration  
number

GL/UK/CM

Period ended  
day month year

Units

UK/OS

Type of  
businessCategory  
of surplus**R53****3253947****GL****31****12****2002****£000****OS****L&GA****12**

Name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Category of unit link	Unit liability		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
<b>REASSURANCE CEDED</b>														
<b>Non-Profit Policies</b>														
Pure endowment insurance :														
Jersey Investment Plan					3220		257			3019	3019			3019
Personal Pension - 98 Series					7153		988			7153	7153			7153
Personal Pension - 98 Series GPPP					1056		521			1056	1056			1056
NU Designer Personal Pension					3115		1994			3115	3115			3115
TIP Investment					605					605	605			605
NU Optimiser Personal Pension					2502		903			2502	2502			2502
NU Executive & Directors Personal Pension					611		410			394	394			394

## Long term insurance business : Valuation summary of property linked contracts

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Financial year ended **31st December 2002**Type of business **Life Assurance & General Annuity Insurance**

Category of surplus

**Business  
Non Profit**Company  
registration  
number

GL/UK/CM

Period ended  
day month year

Units

UK/OS

Type of  
businessCategory  
of surplus**R53****3253947****GL****31****12****2002****£000****OS****L&GA****12**

Name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Category of unit link	Unit liability		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
NU Self Invested Personal Pension					7					7	7			7
NU Group Pension Investment Fund										163	163			163
NU International Investment Plan					201		17			201	201			201
Miscellaneous Rider Benefits					416 pa		6							
Executive Pension					403		78			157	157			157
<b>Sub total: Non-Profit Policies</b>					<b>18873 416 pa</b>		<b>5174</b>			<b>18372</b>	<b>18372</b>			<b>18372</b>
<b>Sub total: Reassurance Ceded</b>					<b>18873 416 pa</b>		<b>5174</b>			<b>18372</b>	<b>18372</b>			<b>18372</b>
<b>Net total: Life Assurance &amp; General Annuity Insurance Business</b>			<b>4362</b>	<b>15552</b>	<b>416 (416) pa</b>		<b>575</b>					<b>335</b>		<b>335</b>
<b>Net total: Overseas Insurance Business</b>			<b>4362</b>	<b>15552</b>	<b>416 (416) pa</b>		<b>575</b>					<b>335</b>		<b>335</b>

## Long term insurance business : Valuation summary of property linked contracts

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Pension Insurance Business**Category of surplus **Stakeholder**Company  
registration  
number

GL/UK/CM

Period ended  
day month year

Units

UK/OS

Type of  
businessCategory  
of surplus

<b>R53</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>UK</b>	<b>Pens</b>	<b>13</b>
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Name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Category of unit link	Unit liability		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
<b>REASSURANCE ACCEPTED Non-Profit Policies</b>														
Stakeholder NU Your Pension - ind	4.50	AM80/AF80	41612		251135		32108			251135	251135	3566		254701
Stakeholder NU Your Pension - grp	4.50	AM80/AF80	24659		20572		18434			20572	20572	2482		23054
Stakeholder NU Your Pension External Funds - ind	4.50	AM80/AF80	91		1069		145			1069	1069	6		1075
Stakeholder NU Your Pension External Funds - grp	4.50	AM80/AF80	12		22		30			22	22	1		23
Stakeholder NU Designer Personal Pension			11560		15084		8673			15084	15084	872		15956
<b>Sub total: Non-Profit Policies</b>			<b>77934</b>		<b>287882</b>		<b>59390</b>			<b>287882</b>	<b>287882</b>	<b>6927</b>		<b>294809</b>
<b>Sub total: Reassurance Accepted</b>			<b>77934</b>		<b>287882</b>		<b>59390</b>			<b>287882</b>	<b>287882</b>	<b>6927</b>		<b>294809</b>
<b>REASSURANCE CEDED Non-Profit Policies</b>														
Stakeholder NU Your pension - ind					251135		28897			251135	251135			251135

## Long term insurance business : Valuation summary of property linked contracts

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Pension Insurance Business**Category of surplus **Stakeholder**Company  
registration  
number

GL/UK/CM

Period ended  
day month year

Units

UK/OS

Type of  
businessCategory  
of surplus

<b>R53</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>UK</b>	<b>Pens</b>	<b>13</b>
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Name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Category of unit link	Unit liability		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Stakeholder NU Your pension - grp					20572		16591			20572	20572			20572
Stakeholder NU Your Pension External Funds - ind					1069		131			1069	1069			1069
Stakeholder NU Your Pension External Funds - grp					22		27			22	22			22
Stakeholder NU Designer Personal Pension					15084		7806			15084	15084			15084
<b>Sub total: Non-Profit Policies</b>					<b>287882</b>		<b>53452</b>			<b>287882</b>	<b>287882</b>			<b>287882</b>
<b>Sub total: Reassurance Ceded</b>					<b>287882</b>		<b>53452</b>			<b>287882</b>	<b>287882</b>			<b>287882</b>
<b>Net total: Pension Insurance Business</b>			<b>77934</b>				<b>5938</b>					<b>6927</b>		<b>6927</b>
<b>Net total: United Kingdom Insurance Business</b>			<b>77934</b>				<b>5938</b>					<b>6927</b>		<b>6927</b>

## Long term insurance business : Valuation summary of index linked contracts

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Life Assurance & General Annuity Insurance**

Category of surplus

**Business  
Non Profit**Company  
registration  
number

GL/UK/CM

Period ended  
day month year

Units

UK/OS

Type of  
businessCategory  
of surplus

<b>R54</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>UK</b>	<b>L&amp;GA</b>	<b>12</b>
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Name of contract  <b>1</b>	Valuation basis		No of contracts  <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Name of index link  <b>10</b>	Investment liability		Other liabilities		Amount of mathematical reserves  <b>15</b>
	Rate of interest  <b>2</b>	Mortality or morbidity table  <b>3</b>		Guaranteed on death  <b>5</b>	Current on death/current payable per annum  <b>6</b>	Guaranteed on maturity  <b>7</b>	Office premiums  <b>8</b>	Net premiums  <b>9</b>		Current benefit value  <b>11</b>	Discounted value  <b>12</b>	Mortality and expenses  <b>13</b>	Options and guarantees other than investment performance guarantees  <b>14</b>	
<b>DIRECT WRITTEN INSURANCE BUSINESS Non-Profit Policies</b>														
Annuity in payment - (Index Linked)	2.727	IMA/IFA80	3	5								63		63
Annuity in payment (Long Term Care) - (Index Linked)	2.727	IMA/IFA80	57	646								2375		2375
<b>Sub total: Non-Profit Policies</b>			<b>60</b>	<b>651</b>								<b>2438</b>		<b>2438</b>
<b>Sub total: Direct Written Insurance Business</b>			<b>60</b>	<b>651</b>								<b>2438</b>		<b>2438</b>
<b>REASSURANCE CEDED Non-Profit Policies</b>														
Annuity in payment - (index-linked)	2.727	IMA/IFA80		5								63		63
Annuity in payment (Long Term care) - (Index-linked)	2.727	IMA/IFA80		646								2375		2375
<b>Sub total: Non-Profit Policies</b>				<b>651</b>								<b>2438</b>		<b>2438</b>
<b>Sub total: Reassurance Ceded</b>				<b>651</b>								<b>2438</b>		<b>2438</b>



## Long term insurance business : Valuation summary of index linked contracts

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Pension Insurance Business**Category of surplus **Non Profit**Company  
registration  
number

GL/UK/CM

Period ended  
day month year

Units

UK/OS

Type of  
businessCategory  
of surplus

<b>R54</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>UK</b>	<b>Pens</b>	<b>12</b>
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Name of contract  <b>1</b>	Valuation basis		No of contracts  <b>4</b>	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Name of index link  <b>10</b>	Investment liability		Other liabilities		Amount of mathematical reserves  <b>15</b>
	Rate of interest  <b>2</b>	Mortality or morbidity table  <b>3</b>		Guaranteed on death  <b>5</b>	Current on death/current payable per annum  <b>6</b>	Guaranteed on maturity  <b>7</b>	Office premiums  <b>8</b>	Net premiums  <b>9</b>		Current benefit value  <b>11</b>	Discounted value  <b>12</b>	Mortality and expenses  <b>13</b>	Options and guarantees other than investment performance guarantees  <b>14</b>	
<b>DIRECT WRITTEN INSURANCE BUSINESS Non-Profit Policies</b>														
Annuity in payment(index-linked)	2.727	PMA/PFA80	6436		10978							197075		197075
Annuity certain			29		31							87		87
Reversionary annuity			64		6							32		32
<b>Sub total: Non-Profit Policies</b>			<b>6529</b>		<b>11015</b>							<b>197194</b>		<b>197194</b>
<b>Sub total: Direct Written Insurance Business</b>			<b>6529</b>		<b>11015</b>							<b>197194</b>		<b>197194</b>
<b>REASSURANCE CEDED Non-Profit Policies</b>														
Annuity in payment(index-linked)	2.727	PMA/PFA80			10978							197075		197075
Annuity certain					31							87		87
Reversionary annuity					6							32		32
<b>Sub total: Non-Profit Policies</b>					<b>11015</b>							<b>197194</b>		<b>197194</b>



## Long term insurance business : Valuation summary of index linked contracts

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2002**Type of business **Permanent Health Insurance Business**Category of surplus **Non Profit**Company  
registration  
number

GL/UK/CM

Period ended  
day month year

Units

UK/OS

Type of  
businessCategory  
of surplus

<b>R54</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>UK</b>	<b>PHI</b>	<b>12</b>
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Name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Name of index link	Investment liability		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
<b>DIRECT WRITTEN INSURANCE BUSINESS Non-Profit Policies</b>														
Safeguard : DLR (indexed)	2.50	see text										29017		29017
PHI : DLR (indexed)	2.50	see text										12075		12075
Group LAP : DLR (indexed)	2.50	see text										249		249
Corporate Safeguard : DLR (indexed)	2.50	see text										911		911
Corporate PHI : DLR (indexed)	2.50	see text										28819		28819
<b>Sub total: Non-Profit Policies</b>												<b>71071</b>		<b>71071</b>
<b>Sub total: Direct Written Insurance Business</b>												<b>71071</b>		<b>71071</b>
<b>Net total: Permanent Health Insurance Business</b>												<b>71071</b>		<b>71071</b>
<b>Net total: United Kingdom Insurance Business</b>			<b>6589</b>									<b>71071</b>		<b>71071</b>





**Long term insurance business : Analysis of units in internal linked funds and direct holdings of assets matching liabilities in respect of property linked benefits**

Name of insurer **Norwich Union Life & Pensions Limited**

(Sheet 1)

Global business

United Kingdom business

Financial year ended **31st December 2002**

Category of surplus **Non Profit**

Internal linked fund

Name of fund link or directly held asset	Name of unit type	Valuation price per unit or asset	Total actual number of units in force or directly held assets	Value of total actual units in force or directly held assets	Value of actual units held by other internal linked funds	Value of directly held assets and actual units in force excluding those held by other internal linked funds (5-6)	Units		Category of surplus	IL/DH						
							UK/OS	IL/DH								
							GL/UK/CM	Period ended day month year								
							<b>R55</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>UK</b>	<b>12</b>	<b>ILH</b>
1	2	3	4	5	6	7	Value of units or directly held assets deemed allocated to contracts		8	9	10					
							Gross	Reinsurance ceded								
Wholly Reinsured							4024019	4024019								
<b>Sub total: Wholly Reinsured</b>							<b>4024019</b>	<b>4024019</b>								

## Long term insurance business : Analysis of units in internal linked funds and direct holdings of assets matching liabilities in respect of property linked benefits

Name of insurer **Norwich Union Life & Pensions Limited**

(Sheet 2)

Global business

Overseas business

Financial year ended **31st December 2002**Category of surplus **Non Profit**

Internal linked fund

Name of fund link or directly held asset	Name of unit type	Valuation price per unit or asset	Total actual number of units in force or directly held assets	Value of total actual units in force or directly held assets	Value of actual units held by other internal linked funds	Value of directly held assets and actual units in force excluding those held by other internal linked funds (5-6)	Units		Category of surplus	IL/DH
							UK/OS	IL/DH		
							GL/UK/CM	Period ended		
R55	3253947	GL	31	12	2002	£000	OS	12	ILH	
1	2	3	4	5	6	7	Value of units or directly held assets deemed allocated to contracts		10	
							Gross	Reinsurance ceded		
Wholly Reinsured							18372	18372		
<b>Sub total: Wholly Reinsured</b>							<b>18372</b>	<b>18372</b>		
<b>Total: Non Profit</b>							<b>4042391</b>	<b>4042391</b>		



**Long term insurance business : Matching rectangle**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Sterling liabilities

Valuation rate(s) of interest **3.20%**Type of business **Life Assurance and Annuity Insurance Business**

With profits

Category of assets **Total long term insurance business assets**

Type of asset notionally allocated	Company registration number	GL/UK/CM	Period ended			Units	Stg/ NonStg	Valuation rate of interest	L&GA/Pens/ PHI/Other	WP/NP	Category of assets	
			day	month	year							
	<b>R57</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>Stg</b>	<b>3.20</b>	<b>L&amp;GA</b>	<b>WP</b>	<b>10</b>
			The valuation			The resilience scenario						
			Value of asset notionally allocated	Risk adjusted yield %		Value of assets notionally allocated			Risk adjusted yield %			
			<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>				
Land and buildings		<b>11</b>	627303	5.81		564572	(355507)	209065	6.11			
Fixed interest securities	Approved securities	<b>12</b>	2187649	4.45		1960935	(1343362)	617573	5.51			
	Other	<b>13</b>	2057872	5.33		1854103	2892155	4746258	6.33			
Variable interest and Variable yield securities (excluding items shown at line 16)	Approved securities	<b>14</b>										
	Other	<b>15</b>										
Equity shares and holdings in collective investment schemes		<b>16</b>	1627005	4.03		1399213	(719701)	679512	6.40			
Loans secured by mortgages		<b>17</b>										
All other assets	Producing income	<b>18</b>	707653	3.93		693344	(539351)	153993	5.95			
	Not producing income	<b>19</b>										
Total (11 to 19)		<b>29</b>	7207482	4.67		6472167	(65766)	6406401	6.24			
Gross valuation interest rate %		<b>31</b>		3.79					5.25			
Net valuation interest rate % (where appropriate)		<b>32</b>		3.20					4.74			
Mathematical reserve or other liability, net of reinsurance		<b>33</b>	7207482					6406401				

**Long term insurance business : Matching rectangle**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Sterling liabilities

Valuation rate(s) of interest **3.75%**Type of business **Life Assurance and Annuity Insurance Business**

With profits

Category of assets **Total long term insurance business assets**

Type of asset notionally allocated	Company registration number	GL/UK/CM	Period ended			Units	Stg/ NonStg	Valuation rate of interest	L&GA/Pens/ PHI/Other	WP/NP	Category of assets	
			day	month	year							
	<b>R57</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>Stg</b>	<b>3.75</b>	<b>L&amp;GA</b>	<b>WP</b>	<b>10</b>
			The valuation			The resilience scenario						
			Value of asset notionally allocated	Risk adjusted yield %		Value of assets notionally allocated			Risk adjusted yield %			
			<b>1</b>	<b>2</b>		<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>			
Land and buildings		<b>11</b>	260963	5.81		234867	(84612)	150255	0.56			
Fixed interest securities	Approved securities	<b>12</b>	910081	4.45		815766	1094382	1910148	5.51			
	Other	<b>13</b>	856092	5.33		771323	(771323)					
Variable interest and Variable yield securities (excluding items shown at line 16)	Approved securities	<b>14</b>										
	Other	<b>15</b>										
Equity shares and holdings in collective investment schemes		<b>16</b>	676848	4.03		582085	158719	740804	2.12			
Loans secured by mortgages		<b>17</b>										
All other assets	Producing income	<b>18</b>	294390	3.93		288437	(212616)	75821				
	Not producing income	<b>19</b>										
Total (11 to 19)		<b>29</b>	2998374	4.67		2692478	184550	2877028	4.23			
Gross valuation interest rate %		<b>31</b>		4.44					4.13			
Net valuation interest rate % (where appropriate)		<b>32</b>		3.75					3.45			
Mathematical reserve or other liability, net of reinsurance		<b>33</b>	2998374					2877028				

**Long term insurance business : Matching rectangle**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Sterling liabilities

Valuation rate(s) of interest **3.80%**Type of business **Life Assurance and Annuity Insurance Business**

With profits

Category of assets **Total long term insurance business assets**

Type of asset notionally allocated	Company registration number	GL/UK/CM	Period ended			Units	Stg/ NonStg	Valuation rate of interest	L&GA/Pens/ PHI/Other	WP/NP	Category of assets	
			day	month	year							
	<b>R57</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>Stg</b>	<b>3.80</b>	<b>L&amp;GA</b>	<b>WP</b>	<b>10</b>
			The valuation			The resilience scenario						
			Value of asset notionally allocated	Risk adjusted yield %		Value of assets notionally allocated			Risk adjusted yield %			
			<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>				
Land and buildings		<b>11</b>	73608	5.81		66248	(23866)	42382	0.56			
Fixed interest securities	Approved securities	<b>12</b>	256702	4.45		230099	308686	538785	5.51			
	Other	<b>13</b>	241473	5.33		217563	(217563)					
Variable interest and Variable yield securities (excluding items shown at line 16)	Approved securities	<b>14</b>										
	Other	<b>15</b>										
Equity shares and holdings in collective investment schemes		<b>16</b>	190915	4.03		164185	44769	208954	2.12			
Loans secured by mortgages		<b>17</b>										
All other assets	Producing income	<b>18</b>	83037	3.93		81358	(59971)	21387				
	Not producing income	<b>19</b>										
Total (11 to 19)		<b>29</b>	845735	4.67		759453	52055	811508	4.23			
Gross valuation interest rate %		<b>31</b>		4.50					4.13			
Net valuation interest rate % (where appropriate)		<b>32</b>		3.80					3.45			
Mathematical reserve or other liability, net of reinsurance		<b>33</b>	845735					811508				

**Long term insurance business : Matching rectangle**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Sterling liabilities

Valuation rate(s) of interest **4.00%**Type of business **Life Assurance and Annuity Insurance Business**

With profits

Category of assets **Total long term insurance business assets**

Type of asset notionally allocated	Company registration number	GL/UK/CM	Period ended			Units	Stg/ NonStg	Valuation rate of interest	L&GA/Pens/ PHI/Other	WP/NP	Category of assets	
			day	month	year							
	<b>R57</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>Stg</b>	<b>4.00</b>	<b>L&amp;GA</b>	<b>WP</b>	<b>10</b>
			The valuation			The resilience scenario						
			Value of asset notionally allocated	Risk adjusted yield %		Value of assets notionally allocated			Risk adjusted yield %			
			<b>1</b>	<b>2</b>		<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>			
Land and buildings		<b>11</b>	21435	6.16		19291	909	20200	7.98			
Fixed interest securities	Approved securities	<b>12</b>	55074	4.45		49367	(49367)					
	Other	<b>13</b>	51807	5.33		46677	(46677)					
Variable interest and Variable yield securities (excluding items shown at line 16)	Approved securities	<b>14</b>										
	Other	<b>15</b>										
Equity shares and holdings in collective investment schemes		<b>16</b>	51299	4.20		44117	89260	133377	6.43			
Loans secured by mortgages		<b>17</b>										
All other assets	Producing income	<b>18</b>	17603	4.04		17218	(8610)	8608	6.82			
	Not producing income	<b>19</b>										
Total (11 to 19)		<b>29</b>	197218	4.77		176670	(14485)	162185	6.64			
Gross valuation interest rate %		<b>31</b>		4.00					6.00			
Net valuation interest rate % (where appropriate)		<b>32</b>		4.00					6.00			
Mathematical reserve or other liability, net of reinsurance		<b>33</b>	197218					162185				

## Long term insurance business : Matching rectangle

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Sterling liabilities

Valuation rate(s) of interest **4.50%**Type of business **Life Assurance and Annuity Insurance Business**

With profits

Category of assets **Total long term insurance business assets**

Type of asset notionally allocated	Company registration number	GL/UK/CM	Period ended			Units	Stg/ NonStg	Valuation rate of interest	L&GA/Pens/ PHI/Other	WP/NP	Category of assets	
			day	month	year							
	<b>R57</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>Stg</b>	<b>4.50</b>	<b>L&amp;GA</b>	<b>WP</b>	<b>10</b>
			The valuation			The resilience scenario						
			Value of asset notionally allocated	Risk adjusted yield %	Value of assets notionally allocated			Risk adjusted yield %				
			<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>				
Land and buildings		<b>11</b>	6979	6.88	6281	1576	7857	7.18				
Fixed interest securities	Approved securities	<b>12</b>	2044	4.45	1832	2152	3984	5.35				
	Other	<b>13</b>	1922	5.33	1732	(1732)						
Variable interest and Variable yield securities (excluding items shown at line 16)	Approved securities	<b>14</b>										
	Other	<b>15</b>										
Equity shares and holdings in collective investment schemes		<b>16</b>	11227	4.67	9655	(2634)	7021	4.46				
Loans secured by mortgages		<b>17</b>										
All other assets	Producing income	<b>18</b>	567	5.44	543	1409	1952	4.80				
	Not producing income	<b>19</b>										
Total (11 to 19)		<b>29</b>	22739	5.40	20043	771	20814	5.69				
Gross valuation interest rate %		<b>31</b>		4.50				5.55				
Net valuation interest rate % (where appropriate)		<b>32</b>		4.50				5.55				
Mathematical reserve or other liability, net of reinsurance		<b>33</b>	22739				20814					

**Long term insurance business : Matching rectangle**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Sterling liabilities

Valuation rate(s) of interest **5.00%**Type of business **Life Assurance and Annuity Insurance Business**

With profits

Category of assets **Total long term insurance business assets**

Type of asset notionally allocated	Company registration number	GL/UK/CM	Period ended			Units	Stg/ NonStg	Valuation rate of interest	L&GA/Pens/ PHI/Other	WP/NP	Category of assets	
			day	month	year							
	<b>R57</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>Stg</b>	<b>5.00</b>	<b>L&amp;GA</b>	<b>WP</b>	<b>10</b>
			The valuation			The resilience scenario						
			Value of asset notionally allocated	Risk adjusted yield %		Value of assets notionally allocated			Risk adjusted yield %			
			<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>				
Land and buildings		<b>11</b>	63658	6.88		57293	(52712)	4581	6.02			
Fixed interest securities	Approved securities	<b>12</b>	42288	4.45		37906	43748	81654	5.35			
	Other	<b>13</b>	39780	5.33		35841	(35841)					
Variable interest and Variable yield securities (excluding items shown at line 16)	Approved securities	<b>14</b>										
	Other	<b>15</b>										
Equity shares and holdings in collective investment schemes		<b>16</b>	125882	4.65		108257	35916	144173	4.47			
Loans secured by mortgages		<b>17</b>										
All other assets	Producing income	<b>18</b>	11737	5.44		11234	28760	39994	4.80			
	Not producing income	<b>19</b>										
Total (11 to 19)		<b>29</b>	283345	5.25		250531	19871	270402	4.81			
Gross valuation interest rate %		<b>31</b>		5.00					4.68			
Net valuation interest rate % (where appropriate)		<b>32</b>		5.00					4.68			
Mathematical reserve or other liability, net of reinsurance		<b>33</b>	283345					270402				

**Long term insurance business : Matching rectangle**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Sterling liabilities

Valuation rate(s) of interest **5.50%**Type of business **Life Assurance and Annuity Insurance Business**

With profits

Category of assets **Total long term insurance business assets**

Type of asset notionally allocated	Company registration number	GL/UK/CM	Period ended			Units	Stg/ NonStg	Valuation rate of interest	L&GA/Pens/ PHI/Other	WP/NP	Category of assets	
			day	month	year							
	<b>R57</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>Stg</b>	<b>5.50</b>	<b>L&amp;GA</b>	<b>WP</b>	<b>10</b>
			The valuation			The resilience scenario						
			Value of asset notionally allocated	Risk adjusted yield %		Value of assets notionally allocated			Risk adjusted yield %			
			<b>1</b>	<b>2</b>		<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>			
Land and buildings		<b>11</b>	12120	6.88		10908	13066	23974	7.22			
Fixed interest securities	Approved securities	<b>12</b>										
	Other	<b>13</b>										
Variable interest and Variable yield securities (excluding items shown at line 16)	Approved securities	<b>14</b>										
	Other	<b>15</b>										
Equity shares and holdings in collective investment schemes		<b>16</b>	15971	4.70		13735	(13735)					
Loans secured by mortgages		<b>17</b>										
All other assets	Producing income	<b>18</b>										
	Not producing income	<b>19</b>										
Total (11 to 19)		<b>29</b>	28091	5.64		24643	(669)	23974	7.22			
Gross valuation interest rate %		<b>31</b>		5.50					7.04			
Net valuation interest rate % (where appropriate)		<b>32</b>		5.50					7.04			
Mathematical reserve or other liability, net of reinsurance		<b>33</b>	28091					23974				

**Long term insurance business : Matching rectangle**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Sterling liabilities

Valuation rate(s) of interest **3.20%**Type of business **Life Assurance and Annuity Insurance Business**

Non profit

Category of assets **Total long term insurance business assets**

Company registration number	GL/UK/CM	Period ended			Units	Stg/ NonStg	Valuation rate of interest	L&GA/Pens/ PHI/Other	WP/NP	Category of assets	
		day	month	year							
<b>R57</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>Stg</b>	<b>3.20</b>	<b>L&amp;GA</b>	<b>NP</b>	<b>10</b>
Type of asset notionally allocated		The valuation			The resilience scenario						
		Value of asset notionally allocated	Risk adjusted yield %	Value of assets notionally allocated			Risk adjusted yield %				
				On original allocation	Increase or decrease	Total under resilience scenario					
		1	2	3	4	5	6				
Land and buildings		11	1139	5.81	1025	(1025)					
Fixed interest securities	Approved securities	12	3973	4.45	3561	9528	13089	5.51			
	Other	13	47218	5.33	44311	(3626)	40685	5.62			
Variable interest and Variable yield securities (excluding items shown at line 16)	Approved securities	14									
	Other	15									
Equity shares and holdings in collective investment schemes		16	2955	4.03	2541	(2541)					
Loans secured by mortgages		17									
All other assets	Producing income	18	1285	3.93	1259	(1259)					
	Not producing income	19									
Total (11 to 19)		29	56570	5.18	52697	1077	53774	5.59			
Gross valuation interest rate %		31		3.79				3.67			
Net valuation interest rate % (where appropriate)		32		3.20				3.07			
Mathematical reserve or other liability, net of reinsurance		33	56570				53774				

**Long term insurance business : Matching rectangle**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Sterling liabilities

Valuation rate(s) of interest **4.00%**Type of business **Pension Insurance Business**

With profits

Category of assets **Total long term insurance business assets**

Type of asset notionally allocated	Company registration number	GL/UK/CM	Period ended			Units	Stg/ NonStg	Valuation rate of interest	L&GA/Pens/ PHI/Other	WP/NP	Category of assets	
			day	month	year							
	<b>R57</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>Stg</b>	<b>4.00</b>	<b>Pens</b>	<b>WP</b>	<b>10</b>
			The valuation			The resilience scenario						
			Value of asset notionally allocated	Risk adjusted yield %		Value of assets notionally allocated			Risk adjusted yield %			
			<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>				
Land and buildings		<b>11</b>	814027	6.72		732624	1260655	1993279	7.98			
Fixed interest securities	Approved securities	<b>12</b>	897249	4.45		804264	(804264)					
	Other	<b>13</b>	844022	5.33		760447	(760447)					
Variable interest and Variable yield securities (excluding items shown at line 16)	Approved securities	<b>14</b>										
	Other	<b>15</b>										
Equity shares and holdings in collective investment schemes		<b>16</b>	1687508	4.53		1451245	(8453)	1442792	6.73			
Loans secured by mortgages		<b>17</b>										
All other assets	Producing income	<b>18</b>	269257	4.65		260939	(185793)	75146	6.82			
	Not producing income	<b>19</b>										
Total (11 to 19)		<b>29</b>	4512063	5.07		4009519	(498302)	3511217	7.44			
Gross valuation interest rate %		<b>31</b>		4.00					7.07			
Net valuation interest rate % (where appropriate)		<b>32</b>		4.00					7.07			
Mathematical reserve or other liability, net of reinsurance		<b>33</b>	4512063					3511217				

**Long term insurance business : Matching rectangle**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Sterling liabilities

Valuation rate(s) of interest **4.50%**Type of business **Pension Insurance Business**

With profits

Category of assets **Total long term insurance business assets**

Company registration number	GL/UK/CM	Period ended			Units	Stg/ NonStg	Valuation rate of interest	L&GA/Pens/ PHI/Other	WP/NP	Category of assets	
		day	month	year							
<b>R57</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>Stg</b>	<b>4.50</b>	<b>Pens</b>	<b>WP</b>	<b>10</b>
Type of asset notionally allocated		The valuation				The resilience scenario					
		Value of asset notionally allocated	Risk adjusted yield %	Value of assets notionally allocated			Risk adjusted yield %				
				On original allocation	Increase or decrease	Total under resilience scenario					
		1	2	3	4	5	6				
Land and buildings		11	54672	6.88	49205	(12688)	36517	7.11			
Fixed interest securities	Approved securities	12	24609	4.45	22058	25920	47978	5.35			
	Other	13	23149	5.33	20857	(20857)					
Variable interest and Variable yield securities (excluding items shown at line 16)	Approved securities	14									
	Other	15									
Equity shares and holdings in collective investment schemes		16	96484	4.66	82976	1578	84554	4.46			
Loans secured by mortgages		17									
All other assets	Producing income	18	6830	5.44	6537	16963	23500	4.80			
	Not producing income	19									
Total (11 to 19)		29	205744	5.33	181633	10916	192549	5.23			
Gross valuation interest rate %		31		4.50				5.10			
Net valuation interest rate % (where appropriate)		32		4.50				5.10			
Mathematical reserve or other liability, net of reinsurance		33	205744				192549				

## Long term insurance business : Matching rectangle

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Sterling liabilities

Valuation rate(s) of interest **4.70%**Type of business **Pension Insurance Business**

With profits

Category of assets **Total long term insurance business assets**

Type of asset notionally allocated	Company registration number	GL/UK/CM	Period ended			Units	Stg/ NonStg	Valuation rate of interest	L&GA/Pens/ PHI/Other	WP/NP	Category of assets	
			day	month	year							
	<b>R57</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>Stg</b>	<b>4.70</b>	<b>Pens</b>	<b>WP</b>	<b>10</b>
			The valuation			The resilience scenario						
			Value of asset notionally allocated	Risk adjusted yield %		Value of assets notionally allocated			Risk adjusted yield %			
			<b>1</b>	<b>2</b>		<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>			
Land and buildings		<b>11</b>					5406	5406	7.22			
Fixed interest securities	Approved securities	<b>12</b>	138578	4.45		124216	(124216)					
	Other	<b>13</b>	130357			117449	(117449)					
Variable interest and Variable yield securities (excluding items shown at line 16)	Approved securities	<b>14</b>										
	Other	<b>15</b>										
Equity shares and holdings in collective investment schemes		<b>16</b>										
Loans secured by mortgages		<b>17</b>										
All other assets	Producing income	<b>18</b>	4882	5.82		4509	211394	215903	6.90			
	Not producing income	<b>19</b>										
Total (11 to 19)		<b>29</b>	273817	2.36		246174	(24865)	221309	6.91			
Gross valuation interest rate %		<b>31</b>		4.70					6.74			
Net valuation interest rate % (where appropriate)		<b>32</b>		4.70					6.74			
Mathematical reserve or other liability, net of reinsurance		<b>33</b>	273817					221309				

**Long term insurance business : Matching rectangle**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Sterling liabilities

Valuation rate(s) of interest **5.00%**Type of business **Pension Insurance Business**

With profits

Category of assets **Total long term insurance business assets**

Type of asset notionally allocated	Company registration number	GL/UK/CM	Period ended			Units	Stg/ NonStg	Valuation rate of interest	L&GA/Pens/ PHI/Other	WP/NP	Category of assets	
			day	month	year							
	<b>R57</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>Stg</b>	<b>5.00</b>	<b>Pens</b>	<b>WP</b>	<b>10</b>
			The valuation			The resilience scenario						
			Value of asset notionally allocated	Risk adjusted yield %		Value of assets notionally allocated			Risk adjusted yield %			
			<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>				
Land and buildings		<b>11</b>	1352364	6.88		1217128	(941375)	275753	7.31			
Fixed interest securities	Approved securities	<b>12</b>	1027373	4.45		920902	735043	1655945	5.35			
	Other	<b>13</b>	966426	5.33		870731	(870731)					
Variable interest and Variable yield securities (excluding items shown at line 16)	Approved securities	<b>14</b>										
	Other	<b>15</b>										
Equity shares and holdings in collective investment schemes		<b>16</b>	2674228	4.65		2299818	651283	2951101	4.50			
Loans secured by mortgages		<b>17</b>										
All other assets	Producing income	<b>18</b>	253890	5.45		242850	769216	1012066	5.21			
	Not producing income	<b>19</b>										
Total (11 to 19)		<b>29</b>	6274281	5.24		5551429	343436	5894865	4.99			
Gross valuation interest rate %		<b>31</b>		5.00					4.87			
Net valuation interest rate % (where appropriate)		<b>32</b>		5.00					4.87			
Mathematical reserve or other liability, net of reinsurance		<b>33</b>	6274281					5894865				

**Long term insurance business : Matching rectangle**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Sterling liabilities

Valuation rate(s) of interest **5.50%**Type of business **Pension Insurance Business**

With profits

Category of assets **Total long term insurance business assets**

Type of asset notionally allocated	Company registration number	GL/UK/CM	Period ended			Units	Stg/ NonStg	Valuation rate of interest	L&GA/Pens/ PHI/Other	WP/NP	Category of assets	
			day	month	year							
	<b>R57</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>Stg</b>	<b>5.50</b>	<b>Pens</b>	<b>WP</b>	<b>10</b>
			The valuation			The resilience scenario						
			Value of asset notionally allocated	Risk adjusted yield %		Value of assets notionally allocated			Risk adjusted yield %			
			<b>1</b>	<b>2</b>		<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>			
Land and buildings		<b>11</b>	97024	6.88		87322	104603	191925	7.22			
Fixed interest securities	Approved securities	<b>12</b>										
	Other	<b>13</b>		5.33								
Variable interest and Variable yield securities (excluding items shown at line 16)	Approved securities	<b>14</b>										
	Other	<b>15</b>										
Equity shares and holdings in collective investment schemes		<b>16</b>	127862	4.70		109960	(109960)					
Loans secured by mortgages		<b>17</b>										
All other assets	Producing income	<b>18</b>										
	Not producing income	<b>19</b>										
Total (11 to 19)		<b>29</b>	224886	5.64		197282	(5357)	191925	7.22			
Gross valuation interest rate %		<b>31</b>		5.50					7.04			
Net valuation interest rate % (where appropriate)		<b>32</b>		5.50					7.04			
Mathematical reserve or other liability, net of reinsurance		<b>33</b>	224886					191925				

**Long term insurance business : Matching rectangle**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Sterling liabilities

Valuation rate(s) of interest **5.00%**Type of business **Pension Insurance Business**

Non profit

Category of assets **Total long term insurance business assets**

Type of asset notionally allocated	Company registration number	GL/UK/CM	Period ended			Units	Stg/ NonStg	Valuation rate of interest	L&GA/Pens/ PHI/Other	WP/NP	Category of assets	
			day	month	year							
	<b>R57</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>Stg</b>	<b>5.00</b>	<b>Pens</b>	<b>NP</b>	<b>10</b>
			The valuation			The resilience scenario						
			Value of asset notionally allocated	Risk adjusted yield %		Value of assets notionally allocated			Risk adjusted yield %			
			<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>				
Land and buildings		<b>11</b>										
Fixed interest securities	Approved securities	<b>12</b>		4.37								
	Other	<b>13</b>	132739	4.62	124992	(69293)	55699	5.62				
Variable interest and Variable yield securities (excluding items shown at line 16)	Approved securities	<b>14</b>										
	Other	<b>15</b>										
Equity shares and holdings in collective investment schemes		<b>16</b>										
Loans secured by mortgages		<b>17</b>										
All other assets	Producing income	<b>18</b>	446492	5.59	420435		420435	6.59				
	Not producing income	<b>19</b>										
Total (11 to 19)		<b>29</b>	579231	5.37	545427	(69293)	476134	6.48				
Gross valuation interest rate %		<b>31</b>		5.00				6.32				
Net valuation interest rate % (where appropriate)		<b>32</b>		5.00				6.32				
Mathematical reserve or other liability, net of reinsurance		<b>33</b>	579231				476134					

**Long term insurance business : Matching rectangle**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Sterling liabilities

Valuation rate(s) of interest **2.50%**Type of business **Permanent Health Insurance Business**

Non profit

Category of assets **Total long term insurance business assets**

Type of asset notionally allocated	Company registration number	GL/UK/CM	Period ended			Units	Stg/ NonStg	Valuation rate of interest	L&GA/Pens/ PHI/Other	WP/NP	Category of assets	
			day	month	year							
	<b>R57</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>Stg</b>	<b>2.50</b>	<b>PHI</b>	<b>NP</b>	<b>10</b>
			The valuation			The resilience scenario						
			Value of asset notionally allocated	Risk adjusted yield %		Value of assets notionally allocated			Risk adjusted yield %			
			<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>				
Land and buildings		<b>11</b>										
Fixed interest securities	Approved securities	<b>12</b>										
	Other	<b>13</b>										
Variable interest and Variable yield securities (excluding items shown at line 16)	Approved securities	<b>14</b>	71071	2.60	69408	(1998)	67410	3.62				
	Other	<b>15</b>										
Equity shares and holdings in collective investment schemes		<b>16</b>										
Loans secured by mortgages		<b>17</b>										
All other assets	Producing income	<b>18</b>										
	Not producing income	<b>19</b>										
Total (11 to 19)		<b>29</b>	71071	2.60	69408	(1998)	67410	3.62				
Gross valuation interest rate %		<b>31</b>		2.50						3.53		
Net valuation interest rate % (where appropriate)		<b>32</b>		2.50						3.53		
Mathematical reserve or other liability, net of reinsurance		<b>33</b>	71071				67410					

**Long term insurance business : Matching rectangle**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Sterling liabilities

Valuation rate(s) of interest **3.75%**Type of business **Permanent Health Insurance Business**

Non profit

Category of assets **Total long term insurance business assets**

Type of asset notionally allocated	Company registration number	GL/UK/CM	Period ended			Units	Stg/ NonStg	Valuation rate of interest	L&GA/Pens/ PHI/Other	WP/NP	Category of assets	
			day	month	year							
	<b>R57</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>Stg</b>	<b>3.75</b>	<b>PHI</b>	<b>NP</b>	<b>10</b>
			The valuation			The resilience scenario						
			Value of asset notionally allocated	Risk adjusted yield %	Value of assets notionally allocated			Risk adjusted yield %				
			<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>				
Land and buildings		<b>11</b>										
Fixed interest securities	Approved securities	<b>12</b>	69323	4.35	61614	(2981)	58633	5.35				
	Other	<b>13</b>	64702	5.46	60095	753	60848	6.64				
Variable interest and Variable yield securities (excluding items shown at line 16)	Approved securities	<b>14</b>	6825	2.60	6665		6665	3.62				
	Other	<b>15</b>										
Equity shares and holdings in collective investment schemes		<b>16</b>										
Loans secured by mortgages		<b>17</b>										
All other assets	Producing income	<b>18</b>										
	Not producing income	<b>19</b>										
Total (11 to 19)		<b>29</b>	140850	4.78	128374	(2228)	126146	5.88				
Gross valuation interest rate %		<b>31</b>		3.75				4.51				
Net valuation interest rate % (where appropriate)		<b>32</b>		3.75				4.51				
Mathematical reserve or other liability, net of reinsurance		<b>33</b>	140850				126146					

**Long term insurance business : Matching rectangle**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Sterling liabilities

Valuation rate(s) of interest **4.50%**Type of business **Permanent Health Insurance Business**

Non profit

Category of assets **Total long term insurance business assets**

Type of asset notionally allocated	Company registration number	GL/UK/CM	Period ended			Units	Stg/ NonStg	Valuation rate of interest	L&GA/Pens/ PHI/Other	WP/NP	Category of assets	
			day	month	year							
	<b>R57</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>Stg</b>	<b>4.50</b>	<b>PHI</b>	<b>NP</b>	<b>10</b>
			The valuation			The resilience scenario						
			Value of asset notionally allocated	Risk adjusted yield %	Value of assets notionally allocated			Risk adjusted yield %				
			<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>				
Land and buildings		<b>11</b>										
Fixed interest securities	Approved securities	<b>12</b>										
	Other	<b>13</b>	73929	5.46	68666	(804)	67862	6.64				
Variable interest and Variable yield securities (excluding items shown at line 16)	Approved securities	<b>14</b>										
	Other	<b>15</b>										
Equity shares and holdings in collective investment schemes		<b>16</b>										
Loans secured by mortgages		<b>17</b>										
All other assets	Producing income	<b>18</b>										
	Not producing income	<b>19</b>										
Total (11 to 19)		<b>29</b>	73929	5.46	68666	(804)	67862	6.64				
Gross valuation interest rate %		<b>31</b>		4.50				6.47				
Net valuation interest rate % (where appropriate)		<b>32</b>		4.50				6.47				
Mathematical reserve or other liability, net of reinsurance		<b>33</b>	73929				67862					

## Long term insurance business : Matching rectangle

Sterling/Non sterling liabilities

Name of insurer **Norwich Union Life & Pensions Limited**Valuation rate(s) of interest **Balance**

Global business

Type of business

Financial year ended **31st December 2002**

With profits/Non profit

Category of assets

**Total long term insurance business assets**

Type of asset notionally allocated	Company registration number	GL/UK/CM	Period ended			Units	Stg/ NonStg	Valuation rate of interest	L&GA/Pens/ PHI/Other	WP/NP	Category of assets
			day	month	year						
	<b>R57</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>98</b>			<b>10</b>
			The valuation			The resilience scenario					
			Value of asset notionally allocated	Risk adjusted yield %	Value of assets notionally allocated			Risk adjusted yield %			
			<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>			
Land and buildings		<b>11</b>	57135	6.73	51421	85570	136991	5.81			
Fixed interest securities	Approved securities	<b>12</b>	342318	4.38	317455	104731	422186	5.48			
	Other	<b>13</b>	221891	5.33	194927	23435	218362	5.62			
Variable interest and Variable yield securities (excluding items shown at line 16)	Approved securities	<b>14</b>				1998	1998	3.62			
	Other	<b>15</b>									
Equity shares and holdings in collective investment schemes		<b>16</b>	212504	2.14	200030	(124501)	75529	2.52			
Loans secured by mortgages		<b>17</b>									
All other assets	Producing income	<b>18</b>	120828	4.08	119409	(20142)	99267	4.29			
	Not producing income	<b>19</b>									
Total (11 to 19)		<b>29</b>	954676	4.20	883242	71091	954333	5.20			
Gross valuation interest rate %		<b>31</b>									
Net valuation interest rate % (where appropriate)		<b>32</b>									
Mathematical reserve or other liability, net of reinsurance		<b>33</b>	954676				885535				

## Long term insurance business : Matching rectangle

Sterling/Non sterling liabilities

Name of insurer **Norwich Union Life & Pensions Limited**Valuation rate(s) of interest **Total**

Global business

Type of business

Financial year ended **31st December 2002**

With profits/Non profit

Category of assets

**Total long term insurance business assets**

Type of asset notionally allocated	Company registration number	GL/UK/CM	Period ended			Units	Stg/ NonStg	Valuation rate of interest	L&GA/Pens/ PHI/Other	WP/NP	Category of assets
			day	month	year						
	<b>R57</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>99</b>			<b>10</b>
			The valuation			The resilience scenario					
			Value of asset notionally allocated	Risk adjusted yield %	Value of assets notionally allocated			Risk adjusted yield %			
			<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>			
Land and buildings		<b>11</b>	3442427	6.54	3098185		3098185	7.17			
Fixed interest securities	Approved securities	<b>12</b>	5957261	4.45	5349975		5349975	5.45			
	Other	<b>13</b>	5753379	5.33	5189714		5189714	6.29			
Variable interest and Variable yield securities (excluding items shown at line 16)	Approved securities	<b>14</b>	77896	4.35	76073		76073	3.62			
	Other	<b>15</b>									
Equity shares and holdings in collective investment schemes		<b>16</b>	7500688	4.35	6467817		6467817	4.86			
Loans secured by mortgages		<b>17</b>									
All other assets	Producing income	<b>18</b>	2218451	4.55	2148072		2148072	5.48			
	Not producing income	<b>19</b>									
Total (11 to 19)		<b>29</b>	24950102	4.92	22329836		22329836	5.71			
Gross valuation interest rate %		<b>31</b>									
Net valuation interest rate % (where appropriate)		<b>32</b>									
Mathematical reserve or other liability, net of reinsurance		<b>33</b>	24950102				22261038				

**Long term insurance business : Valuation result and distribution of surplus**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**Company  
registration  
number

GL/UK/CM

Period ended  
day month year

Units

Category  
of surplusCategory of surplus **With Profit**

		<b>R58</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>11</b>		
Valuation result	Fund carried forward					<b>11</b>	24066463				
	Bonus payments made to policyholders in anticipation of a surplus					<b>12</b>	359532				
	Transfers out of fund/ parts of fund	Transfer to non-technical account					<b>13</b>	45494			
		Transfer to other funds/parts of funds					<b>14</b>				
	Net transfer out of funds/parts of funds (13+14)					<b>15</b>	45494				
	Total (11+12+15)					<b>16</b>	24471489				
	Mathematical reserves for accumulating with profit policies					<b>17</b>	9489808				
	Mathematical reserves for other non linked contracts					<b>18</b>	13319316				
	Mathematical reserves for property linked contracts					<b>19</b>					
	Mathematical reserves for index linked contracts					<b>20</b>					
	Total (17 to 20)					<b>21</b>	22809124				
	Surplus including contingency and other reserves held towards the solvency margin (deficiency) (16-21)					<b>29</b>	1662365				
Composition of surplus	Balance of surplus brought forward unappropriated from last valuation					<b>31</b>	770240				
	Transfers into fund/part of fund	Transfer from non-technical account					<b>32</b>				
		Transfer from other funds/parts of fund					<b>33</b>				
	Net transfer into fund/part of fund (32+33)					<b>34</b>					
	Surplus arising since the last valuation					<b>35</b>	892125				
	Total (31+34+35)					<b>39</b>	1662365				
Distribution of surplus	Bonus payments made to policyholders in anticipation of a surplus					<b>41</b>	359532				
	Allocated to policyholders by way of	Cash bonuses					<b>42</b>				
		Reversionary bonuses					<b>43</b>	562108			
		Other bonuses					<b>44</b>				
		Premium reductions					<b>45</b>				
	Total allocated to policyholders (41 to 45)					<b>46</b>	921640				
	Net transfer out of fund/part of fund					<b>47</b>	45494				
	Total distributed surplus (46+47)					<b>48</b>	967134				
	Balance of surplus (including contingency and other reserves held towards the solvency margin) carried forward unappropriated					<b>49</b>	695231				
Total (48+49)					<b>59</b>	1662365					
Percentage of distributed surplus allocated to policyholders of fund/part of fund					<b>61</b>	95.30					
Corresponding percentage at three immediately previous valuations	Latest (year of valuation <b>2001</b> )					<b>62</b>	95.39				
	Earlier (year of valuation <b>2000</b> )					<b>63</b>	94.64				
	Earliest (year of valuation <b>1999</b> )					<b>64</b>	94.59				

**Long term insurance business : Valuation result and distribution of surplus**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**Company  
registration  
number

GL/UK/CM

Period ended

day month year

Units

Category  
of surplusCategory of surplus **Non Profit**

		<b>R58</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>12</b>	
Valuation result	Fund carried forward					<b>11</b>	1505408			
	Bonus payments made to policyholders in anticipation of a surplus					<b>12</b>				
	Transfers out of fund/ parts of fund	Transfer to non-technical account				<b>13</b>				
		Transfer to other funds/parts of funds				<b>14</b>				
	Net transfer out of funds/parts of funds (13+14)					<b>15</b>				
	Total (11+12+15)					<b>16</b>	1505408			
	Mathematical reserves for accumulating with profit policies					<b>17</b>	122179			
	Mathematical reserves for other non linked contracts					<b>18</b>	1198911			
	Mathematical reserves for property linked contracts					<b>19</b>	113247			
	Mathematical reserves for index linked contracts					<b>20</b>	71071			
	Total (17 to 20)					<b>21</b>	1505408			
	Surplus including contingency and other reserves held towards the solvency margin (deficiency) (16-21)					<b>29</b>				
Composition of surplus	Balance of surplus brought forward unappropriated from last valuation					<b>31</b>				
	Transfers into fund/part of fund	Transfer from non-technical account				<b>32</b>				
		Transfer from other funds/parts of fund				<b>33</b>				
	Net transfer into fund/part of fund (32+33)					<b>34</b>				
	Surplus arising since the last valuation					<b>35</b>				
	Total (31+34+35)					<b>39</b>				
Distribution of surplus	Bonus payments made to policyholders in anticipation of a surplus					<b>41</b>				
	Allocated to policyholders by way of	Cash bonuses				<b>42</b>				
		Reversionary bonuses				<b>43</b>				
		Other bonuses				<b>44</b>				
		Premium reductions				<b>45</b>				
	Total allocated to policyholders (41 to 45)					<b>46</b>				
	Net transfer out of fund/part of fund					<b>47</b>				
	Total distributed surplus (46+47)					<b>48</b>				
	Balance of surplus (including contingency and other reserves held towards the solvency margin) carried forward unappropriated					<b>49</b>				
Total (48+49)					<b>59</b>					
Percentage of distributed surplus allocated to policyholders of fund/part of fund					<b>61</b>					
Corresponding percentage at three immediately previous valuations	Latest	(year of valuation <b>2001</b> )				<b>62</b>				
	Earlier	(year of valuation <b>2000</b> )				<b>63</b>				
	Earliest	(year of valuation <b>1999</b> )				<b>64</b>				

**Long term insurance business : Valuation result and distribution of surplus**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**Company  
registration  
number

GL/UK/CM

Period ended  
day month year

Units

Category  
of surplusCategory of surplus **Stakeholder**

		<b>R58</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>13</b>	
Valuation result	Fund carried forward					<b>11</b>			<b>38259</b>	
	Bonus payments made to policyholders in anticipation of a surplus					<b>12</b>				
	Transfers out of fund/ parts of fund	Transfer to non-technical account				<b>13</b>				
		Transfer to other funds/parts of funds				<b>14</b>				
	Net transfer out of funds/parts of funds (13+14)					<b>15</b>				
	Total (11+12+15)					<b>16</b>			<b>38259</b>	
	Mathematical reserves for accumulating with profit policies					<b>17</b>			<b>36969</b>	
	Mathematical reserves for other non linked contracts					<b>18</b>				
	Mathematical reserves for property linked contracts					<b>19</b>				
	Mathematical reserves for index linked contracts					<b>20</b>				
	Total (17 to 20)					<b>21</b>			<b>36969</b>	
Surplus including contingency and other reserves held towards the solvency margin (deficiency) (16-21)					<b>29</b>				<b>1290</b>	
Composition of surplus	Balance of surplus brought forward unappropriated from last valuation					<b>31</b>				<b>8</b>
	Transfers into fund/part of fund	Transfer from non-technical account				<b>32</b>				
		Transfer from other funds/parts of fund				<b>33</b>				
	Net transfer into fund/part of fund (32+33)					<b>34</b>				
	Surplus arising since the last valuation					<b>35</b>				<b>1282</b>
Total (31+34+35)					<b>39</b>				<b>1290</b>	
Distribution of surplus	Bonus payments made to policyholders in anticipation of a surplus					<b>41</b>				
	Allocated to policyholders by way of	Cash bonuses				<b>42</b>				
		Reversionary bonuses				<b>43</b>			<b>1273</b>	
		Other bonuses				<b>44</b>				
		Premium reductions				<b>45</b>				
	Total allocated to policyholders (41 to 45)					<b>46</b>			<b>1273</b>	
	Net transfer out of fund/part of fund					<b>47</b>				
	Total distributed surplus (46+47)					<b>48</b>			<b>1273</b>	
Balance of surplus (including contingency and other reserves held towards the solvency margin) carried forward unappropriated					<b>49</b>				<b>17</b>	
Total (48+49)					<b>59</b>				<b>1290</b>	
Percentage of distributed surplus allocated to policyholders of fund/part of fund					<b>61</b>				<b>100.00</b>	
Corresponding percentage at three immediately previous valuations	Latest	(year of valuation <b>2001</b> )			<b>62</b>				<b>100.00</b>	
	Earlier	(year of valuation <b>2000</b> )			<b>63</b>					
	Earliest	(year of valuation <b>1999</b> )			<b>64</b>					

**Long term insurance business : Valuation result and distribution of surplus**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**Company  
registration  
number

GL/UK/CM

Period ended  
day month year

Units

Category  
of surplusCategory of surplus **Belgium**

		<b>R58</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>	<b>14</b>	
Valuation result	Fund carried forward					<b>11</b>			<b>35220</b>	
	Bonus payments made to policyholders in anticipation of a surplus					<b>12</b>				
	Transfers out of fund/ parts of fund	Transfer to non-technical account				<b>13</b>				
		Transfer to other funds/parts of funds				<b>14</b>				
	Net transfer out of funds/parts of funds (13+14)					<b>15</b>				
	Total (11+12+15)					<b>16</b>			<b>35220</b>	
	Mathematical reserves for accumulating with profit policies					<b>17</b>				
	Mathematical reserves for other non linked contracts					<b>18</b>			<b>35203</b>	
	Mathematical reserves for property linked contracts					<b>19</b>				
	Mathematical reserves for index linked contracts					<b>20</b>				
	Total (17 to 20)					<b>21</b>			<b>35203</b>	
	Surplus including contingency and other reserves held towards the solvency margin (deficiency) (16-21)					<b>29</b>				<b>17</b>
Composition of surplus	Balance of surplus brought forward unappropriated from last valuation					<b>31</b>				
	Transfers into fund/part of fund	Transfer from non-technical account				<b>32</b>				
		Transfer from other funds/parts of fund				<b>33</b>				
	Net transfer into fund/part of fund (32+33)					<b>34</b>				
	Surplus arising since the last valuation					<b>35</b>				<b>17</b>
	Total (31+34+35)					<b>39</b>				<b>17</b>
Distribution of surplus	Bonus payments made to policyholders in anticipation of a surplus					<b>41</b>				
	Allocated to policyholders by way of	Cash bonuses				<b>42</b>				
		Reversionary bonuses				<b>43</b>			<b>17</b>	
		Other bonuses				<b>44</b>				
		Premium reductions				<b>45</b>				
	Total allocated to policyholders (41 to 45)					<b>46</b>			<b>17</b>	
	Net transfer out of fund/part of fund					<b>47</b>				
	Total distributed surplus (46+47)					<b>48</b>			<b>17</b>	
	Balance of surplus (including contingency and other reserves held towards the solvency margin) carried forward unappropriated					<b>49</b>				
Total (48+49)					<b>59</b>				<b>17</b>	
Percentage of distributed surplus allocated to policyholders of fund/part of fund					<b>61</b>				<b>100.00</b>	
Corresponding percentage at three immediately previous valuations	Latest	(year of valuation <b>2001</b> )			<b>62</b>				<b>100.00</b>	
	Earlier	(year of valuation <b>2000</b> )			<b>63</b>				<b>100.00</b>	
	Earliest	(year of valuation <b>1999</b> )			<b>64</b>				<b>100.00</b>	

## Long term insurance business : Required minimum margin

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**Company  
registration  
number

GL/UK/CM

Period ended  
day month year

Units

<b>R60</b>	<b>3253947</b>	<b>GL</b>	<b>31</b>	<b>12</b>	<b>2002</b>	<b>£000</b>
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Class		Classes I, II & IX	Class III business with relevant factor of				Class IV and VI	Classes VII and VIII business with relevant factor of				Unallocated additional mathematical reserves with relevant factor of		Total for all classes			
			4% 1	4% 2	1% 3	Nil 4		Total 5	4% 6	4% 7	1% 8	Nil 9	Total 10	4% 11	1% 12	The financial year 13	The previous year 14
Mathematical reserves before deduction of reinsurance	Reserves before distribution of surplus	<b>11</b>	28665587	175117	2502127	1770095	4447339	484037								33596963	34511613
	Reserves for bonus allocated to policyholders	<b>12</b>	563489													563489	753023
	Reserves after distribution of surplus	<b>13</b>	29229076	175117	2502127	1770095	4447339	484037								34160452	35264636
Mathematical reserves after deduction of reinsurance	Reserves before distribution of surplus	<b>14</b>	23802221	106922	2500640	1768000	4375562	471235								28649018	30560382
	Reserves for bonus allocated to policyholders	<b>15</b>	563398													563398	752792
	Reserves after distribution of surplus	<b>16</b>	24365619	106922	2500640	1768000	4375562	471235								29212416	31313174
Ratio of 16 to 13 or 0.85 if greater (see Instruction 2)		<b>17</b>	0.850000				0.983861	0.973552									
Required margin of solvency - first result = (line 13) * (line 17) * relevant factor		<b>19</b>	993789				31509	18849								1044147	1128661
Non negative capital at risk before reinsurance (see Instruction 3)	Temporary assurances with required margin of solvency of 0.1%	<b>21</b>	22553246													22553246	14141175
	Temporary assurances with required margin of solvency of 0.15%	<b>22</b>	1869000													1869000	2354919
	All other assurances with required margin of solvency of 0.3%	<b>23</b>	37861658				3319354									41181012	38913444
	Total (21 to 23)	<b>29</b>	62283904				3319354									65603258	55409538
Non negative capital at risk after reinsurance (all contracts) (see Instruction 3)		<b>31</b>	55005375				56710									55062085	46767306
Ratio of line 31 to line 29, or 0.50 if greater		<b>32</b>	0.883139				0.500000										
Required margin of solvency - second result (see Instruction 4)		<b>39</b>	122705				4979									127684	117239
Sum of first and second results (19+39)		<b>49</b>	1116494				36488	18849								1171831	1245900
Required margin of solvency for supplementary Accident & Sickness Insurance & Class V business		<b>51</b>															
Total required margin of solvency for long term insurance business (49+51)		<b>59</b>														1171831	1245900
Minimum guarantee fund		<b>61</b>														521	497
Required minimum margin (greater of lines 59 and 61)		<b>69</b>														1171831	1245900

**Supplementary notes**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Code

**0901 Written concessions**

(931) The Secretary of State for Trade and Industry issued to the Company on 10 July 1997 an Order under section 68 of the Insurance Companies Act 1982 providing that section 29 of that Act should not apply to certain payments in respect of taxation made by the Company in the pursuance of clause 6.2 of Part II of the Scheme effected under Schedule 2C of that Act and sanctioned by the court on 23 April 1997 whereby the Company assumed part of the long term insurance business of The Norwich Union Life Insurance Society.

(643) The Secretary of State for Trade and Industry issued to the Company on 10 July 1997 an Order under section 68 of the Insurance Companies Act 1982. This Order provided that section 30 of the Act should not apply to certain payments in respect of Belgian participating policies made by the Company in pursuance of clause 7.3 of Part III of the Scheme effected under Schedule 2C of that Act and sanctioned by the court on 23 April 1997 whereby the Company assumed part of the long term insurance business of The Norwich Union Life Insurance Society.

(621) The Treasury issued to the Company in March 1998 an Order under section 68 of the Insurance Companies Act 1982. This Order provided that section 30 of that Act should apply separately to the distribution of established surplus from the with profit fund of the Company to each group of policyholders in respect of which the transfer to the shareholders' fund is determined on an identical basis in pursuance of clause 10 of Part II of the Scheme effected under Schedule 2C of that Act and sanctioned by the court on 23 April 1997 whereby the Company assumed part of the long term insurance business of The Norwich Union Life Insurance Society.

The Treasury issued to the Company in December 1998 an order under section 68 of the Insurance Companies Act 1982 allowing the Company to report the permanent health insurance business reinsured to it by the Scottish Union & National Insurance Company as if that business was directly written by the Company.

These written concessions have been carried forward under the transitional provisions of the Supervision Manual in relation to the equivalent rules in IPRU (INS).

**0902 Section 148 waivers****Implicit items 60231**

The Financial Services Authority, on the application of the firm, made a direction on 24 June 2002 under section 148 of the Act. The effect of the direction is to allow the firm to take into account the implicit item in Form 9 of this return.

**Reinsurance 86201**

The Financial Services Authority, on the application of the firm, made a direction in December 2002 under section 148 of the Act. The effect of the direction is to modify the provisions of *IPRU (INS) rule 3.4* so that it does not apply to certain internal reinsurance treaties.

**Deferred tax 109541**

The Financial Services Authority, on the application of the firm, made a direction in December 2002 under section 148 of the Act. The direction allows the firm to limit its provision for deferred tax, on any capital gains made on their shares, to the amount that would be due if those shares were immediately realised at their 'Valuation of Assets Rules' value.

**09A2 Financial reinsurance ceded**

The impact of the financial reinsurance shown at line 15 is to reduce mathematical reserves by £124m. The amount of contingent liability for payment to the reinsurer is £126m. The commutation value of the reinsurance arrangement at the end of the financial year is £126m.

**1001 Reconciliation of net assets**

	<b>2002</b>	<b>2001</b>
	<b>£'000</b>	<b>£'000</b>
Other than long term insurance business assets (Form 13 L99)	1,088,816	1,365,412
Other than long term insurance business liabilities (Form 15 L59)	(14,378)	(49,679)
Long term fund in excess of FFA	938,695	902,443
Net assets attributable to shareholders per the statutory accounts	2,013,133	2,218,176

**Supplementary notes**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

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**1002 Form 10 line 65**

The movement on line 65 of Form 10 represents the revaluation of subsidiaries and valuation of acquired additional value of in-force long term insurance business, determined according to insurance accounts rules.

	<b>2002</b>	<b>2001</b>
	<b>£'000</b>	<b>£'000</b>
Revaluation of subsidiaries	(1,534)	78,304
Valuation of acquired additional in-force long term insurance business	(1,800)	(1,800)
	<u>(3,334)</u>	<u>76,504</u>

**1301 Aggregate values of assets****1308**

The aggregate values of types of assets specified in instruction 5 to Form 13 are:-

- (i) Unlisted investments on lines 41 and 46 are £778m.
- (ii) Listed investments on lines 41, 46 and 48, which are not readily realisable £nil.
- (iii) Units in collective investment schemes falling within rule 4.9(1)(c) £52m.
- (iv) Reversionary interests or remainders in property other than land or buildings £nil.

**1305 Counterparty limits****1311**

The investment guidelines operated by the Company specify exposure to counterparties by asset type as follows:

**Deposits**

The maximum permitted exposure to counterparties is set out in the lending limit list approved by the Group Risk Committee. Each fund cannot hold more than 2% of funds under management (or £100m if less) with 'Tier 1' counterparties, 1.5% of funds under management (or £75m if less) with 'Tier 2' counterparties and 0.5% of funds under management (or £50m if less) with 'Tier 3' counterparties. Tier 1 represents AAA rated institutions, Tier 2 represents institutions rated AA- or better, whilst Tier 3 represents institutions rated A- or better. The absolute limit for a particular counterparty holding at the end of the financial year was £100m for Tier 1, £75m for Tier 2 and £50m for Tier 3.

**Equities**

The maximum of a company's equity held by all funds is limited to 10%. Unquoted holdings are limited to 2% of the UK equity portfolio.

**Fixed income securities**

Exposure to non-government bonds is limited to holdings which are deemed to be of a suitable investment grade determined by senior investment management. The maximum holding across all funds of a single issue is limited to 25% of the issue. Private placements are limited to 3% of the non-government bond portfolio.

**Derivatives**

The maximum permitted exposure to derivative contracts is as follows:

	<b>With profit fund</b>	<b>Shareholder fund</b>
Equity Index Futures	10% of fund	25% of fund
UK Bond Futures	10% of fund	25% of fund
UK Swaps & Swaptions	10% of fund	N/a
Overseas Bond Futures	5% of fund	N/a
Overseas Swaps & Swaptions	20% of overseas fixed interest	N/a
FX forwards		100% of overseas assets
- Purchase/sale of investments	Unlimited	
- Asset allocation	20% of fund	
- Other	100% of overseas assets	
FX options	10% of overseas assets	N/a
Warrants	3% of equity portfolio	3% of equity portfolio
Equity underwriting	Lower of £150m or cash cover	N/a

**1306 Counterparty exposure****1312**

There were no breaches of the relevant FSA counterparty limits at the end of the financial year. There are no counterparty exposures in excess of 5% of the long term insurance business amount.

**1309 Hybrid securities**

Returns under the Accounts and Statements Rules

**Supplementary notes**

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Code

The aggregate value of hybrid securities is £558m.

**Supplementary notes**

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Code

**1310 Amounts set off**

Amounts have been set off to the extent permitted by generally accepted accounting principles.

**1313 Stock lending**

A look-through presentation of assets has been adopted in respect of all stock lending positions.

**1316 Tangible assets**

Tangible Assets on Form 13 line 80 consist wholly of assets capitalised under finance lease agreements with a fellow group undertaking.

**1401 Adverse changes**

**1501**

No provision is required in respect of a provision for adverse changes. All derivative contracts are strictly covered and all other obligations to deliver assets or make a payment were felt to be prudently provided for in the accounts.

**1402 Contingent liabilities and charges**

**1502**

There are no charges over any assets of the company.

**Contingent liabilities**

The aggregate of quantifiable contingent liabilities does not exceed 2.5% of the long term insurance business amount.

**Capital Gains Tax**

Included in deferred tax liabilities at line 21 of form 14 is an amount of £79m in respect of a full provision for potential capital gains tax on unrealised gains. The provision for shareholders on form 15 is nil.

**Guarantees, indemnities and other contractual commitments**

There are no guarantees, indemnities or any other contractual commitments effected other than in the ordinary course of business in respect of the existing or future liabilities of related companies.

**Other fundamental uncertainties**

There are no other fundamental uncertainties.

**1601 Rates of exchange**

**4005**

Assets and liabilities in currencies other than sterling have been translated into sterling at rates of exchange ruling at 31 December 2002. Revenue items in currencies other than sterling have been translated into sterling at an average rate of exchange for the year.

**1700 Form omitted**

No Category 1, Category 91 or Category 95 Form 17 has been prepared on the basis that there are no derivative contracts for these categories of assets.

**1701 Variation margin**

The aggregate amount of any excess variation margin which has been received by the Company is £nil. The variation margin is allocated to form 13 as follows:

	<b>£'000</b>
Form 13 line 44	<u>10,071</u>

No amounts included on Form 13 reflect the liability to repay any excess.

**4002 Other income and expenditure**

The field has been used for transfers of annual management charges between sub funds.

**Supplementary notes**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

Code

**4006 Apportionment of items between different long term business funds****Investment income**

Invested assets are individually designated to a particular fund. Consequently all investment income is allocated by reference to the designation of the asset.

**Increase or decrease in the value of assets brought into account**

The value of assets brought into account is determined by reference to the liabilities of the relevant fund. The assets available are individually designated to the relevant fund.

**Expenses**

Expenses incurred in respect of a specific fund of business are attributed to the relevant fund. Expenses not so incurred are apportioned on the basis of the volume or value of business within each fund in accordance with the scheme of reconstruction of the Company.

**4008 Management services**

Management services have been provided throughout the financial year to the Company by Norwich Union Life Services Limited.

Investment management services have been provided to the Company by Morley Fund Management Limited.

**4009 Related party transactions**

Related party transactions exceeding 5% of the long-term insurance business amount were as follows:

1)	Connected Party	CGNU Life Assurance Limited
	Nature of relationship	Fellow group undertaking
	Nature of transactions during the period	Reinsurance accepted
	Value of transactions during the period	Premiums £1,550m
		Claims £77m
		Commission £83m
		Expenses £123m
	Amounts unpaid at the end of the period	£27m owed to CGNU Life Assurance Limited
	Amounts written off in the period	£nil
2)	Connected Party	Norwich Union Linked Life Assurance Limited
	Nature of relationship	Fellow group undertaking
	Nature of transactions during the period	Reinsurance ceded
	Value of transactions during the period	Premiums £1,651m
		Claims £232m
	Nature of transactions during the period	Reinsurance accepted
	Value of transactions during the period	Premiums £90m
		Claims £1m
		Commission £189m
		Expenses £65m
	Amounts unpaid at the end of the period	£8m owed by Norwich Union Linked Life Assurance Limited
	Amounts written off in the period	£nil

**4101 ISA Business****4201**

Other contracts on Form 41 lines 17 and 18 and on Form 42 lines 41 and 42 relate exclusively to ISA business.

**Supplementary notes**

Name of insurer **Norwich Union Life & Pensions Limited**  
 Global business  
 Financial year ended **31st December 2002**  
 Code

**4701 Accumulating with profits business (excluding reinsurance accepted)**

This business is actually written into the non-profit fund and the investment allocation transferred to the with profit fund.

**4801 Accrued interest**

The amounts of accrued interest as part of Form 13 line 84 and included on Form 48 are as follows:

	<b>With profit 2002 £'000</b>	<b>Non profit 2002 £'000</b>	<b>Belgium 2002 £'000</b>	<b>Total 2002 £'000</b>	<b>Total 2001 £'000</b>
Form 48 line 12	81,243	5,219	-	86,462	75,045
Form 48 line 13	90,808	14,214	-	105,022	76,116
Form 48 line 14	72	41	-	113	42
Form 48 line 15	14	-	-	14	40
	<b>172,137</b>	<b>19,474</b>	<b>-</b>	<b>191,611</b>	<b>151,243</b>

**5101 Category of Surplus****5201****5301****5401**

The category of surplus indicator identifies the internal sub fund of the business, as defined by the restructuring scheme. Unitised with profits business for stakeholder pensions is identified separately.

- 11 With profits sub fund
- 12 Non profit sub fund
- 13 Stakeholder pensions sub fund
- 14 Overseas (Belgium) sub fund

The with profits sub fund includes blocks of non-profit group pure endowments and group deferred annuities, non-profit non-group deferred annuities (including reversionary annuities), and non-profit non-group pure endowments and deferred annuities continued beyond normal retirement. It also includes some term assurances reinsured from Norwich Union Linked Life Assurance Limited.

The non-profit sub fund includes the sterling reserves relating to unitised with profits business. Overseas business within the with-profit and non-profit sub funds relates to minor sterling business.

**5102 PHI business****5402**

ALR is the Active Life Reserve  
 DLR is the Disabled Life Reserve

**5103 Valuation summary of non-linked contracts (other than accumulating with-profit policies)****Belgium**

The total number of contracts shown in column 4 for Belgian business exceeds the actual number of contracts by 32,110.

**5202 Group pure endowment insurance****5302**

Some of the contracts included in these categories are replacements for benefits formerly provided through the pension scheme. Such contracts are administered through the individual rather than through the scheme. For each of these replacement policies, the number of contracts shown in column 4 is 1. Previously these cases had been shown as if they had continued as policies in the scheme.

**Supplementary notes**Name of insurer **Norwich Union Life & Pensions Limited**

Global business

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Code

**5203 Valuation summary of accumulating with-profit policies**

Linked contracts which are also accumulating with-profits policies

For linked contracts which are also accumulating with-profits policies, amounts of benefits, premiums and other liabilities which are with-profits are shown on Form 52, and the remainder are shown on Form 53. The number of contracts is included on both Form 52 and Form 53.

There are 28,768 such contracts in United Kingdom Life Assurance & General Annuity Business, 121,283 in United Kingdom Pensions Business and 792 in Minor Sterling Life Assurance & General Annuity Business.

**5501 Analysis of units in internal linked funds and direct holdings of assets matching liabilities in respect of property linked benefits**

The valuation prices in column 3 are stated in pounds.

Capital and accumulation unit liabilities are recorded separately.

**5701 Form 57**

The contracts covered by the sheet coded balance are ISA's, overseas non-profits deferred annuities and reversionary annuities, with profits annuities in payment, policies continued beyond maturity or normal retirement, liabilities denominated in a foreign currency, non-profits pensions assurances, creditor life business, contingency reserves, sterling reserves and the provision for capital gains tax.

**5801 Distribution of surplus from the with profits fund**

	FSA Ref.	Conventional with profits £'000s	With profits annuity £'000s	Unitised with profits		Belgium £'000s	Total £'000s
				Direct £'000s	Re-insurance accepted £'000s		
Bonus payments made to policyholders in anticipation of a surplus	58.41	298,694	51	61,441	(654)	-	359,532
Reversionary bonus	58.43	61,190	7,286	445,279	49,626	17	563,398
Total allocated to policyholder	58.46	359,884	7,337	506,720	48,972	17	922,930
Net transfer out of fund	58.47	39,987	449	-	5,058	-	45,494
Total distributed surplus	58.48	399,871	7,786	506,720	54,030	17	968,424
Percentage of surplus allocated to shareholders		10.00%	5.77%	-	9.36%	-	4.70%

**6001 Required minimum margin**

The mathematical reserves after deduction for reinsurance, as shown in Form 60, exceed the actual reserves as shown in Form 53 and Form 58 by 4,262,315 (£000). This represents the unit liabilities that are reinsured to Norwich Union Linked Life Assurance Limited, excluding the liabilities where the receiving company provides the investment guarantee. Although the unit liabilities are reinsured, any fixed upper limit in the allocation to cover management expenses in the relevant contract applies to Norwich Union Life and Pensions Limited and not to the receiving company. The presentation adopted in Form 60 ensures that the Company provides the required margin of solvency – first result – in relation to these liabilities.

Returns under the Accounts and Statements Rules

**Statement on derivatives required by IPRU (INS) 9.29**

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

The following summarises investment policy for the use of derivatives: -

- Derivatives will only be used in accordance with FSA Guidelines for the purpose of efficient portfolio management or reduction in investment risk.
- Derivatives must not be used for speculative purposes.
- Derivatives must be fully covered by the assets of the fund and must not be used to 'gear up' a fund.
- Counterparty risk – for exchange traded contracts, the exchange must be classed as "regulated" by an investment committee. Over the counter contracts, transactions must only be transacted with approved counterparties. Counterparty limits are consistent, and monitored in line with the fund's aggregate exposure guidelines.
- Controls and Monitoring – delegated authorities exist for each member of staff using derivatives. Derivatives transactions are priced, settled and profit and losses reconciled in an area independent of the fund managers involved.

There are no specific guidelines for the use of contracts that were not reasonably likely to be exercised at the start of the contract. The speculative use of derivative contracts is prohibited.

The company was party to Stock Underwriting over the financial period, which falls into the description above. This is the only example of such contracts that were transacted during the financial period. However, none of the amounts recorded in Form 13 would have been materially changed if the insurer became obligated to purchase these assets.

The amounts recorded in Form 13 would have been increased by £0.6m if contracts held had been exercised at the end of the financial year .

During the financial year, the above changes would not have been significantly larger from those at the year end.

The maximum loss in the event of failure by any one counterparty to fulfil its obligations at the end of the financial year would have been £35.8M. This would not have been materially greater at any one time during the year or under other foreseeable market conditions.

All derivative contracts held at any time during the financial year fell within rule 4.12 (2) or (where appropriate) the definition of a permitted derivative contract.

During the financial period, the company's use of derivatives included the granting of rights under derivative contracts for a fixed consideration. This was in the activity of Stock Underwriting. The fee income over the financial period was £0.5m.

Returns under the Accounts and Statements Rules

**Statement on controllers required by IPRU (INS) 9.30**

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

100% of the issued Share Capital of the Company is held by Norwich Union Life Holdings Limited.

100% of the issued Share Capital of Norwich Union Life Holdings Limited is held by Norwich Union Holdings Limited.

100% of the issued Share Capital of Norwich Union Holdings Limited is held by Norwich Union plc.

100% of the issued Share Capital of Norwich Union plc is held by General Accident plc.

100% of the issued ordinary Share Capital of General Accident plc is held by the Ultimate Parent Undertaking, Aviva plc (previously known as CGNU plc).

All shares are voting shares.

There have been no changes to the ownership of the Company during the year.

**Statement of information on appointed actuary required by IPRU (INS) 9.36**

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

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In accordance with rule 9.36 of the Interim Prudential Sourcebook for Insurers, M N Urmston, the appointed actuary of the Company, was requested to furnish and has provided the following information:

- (a)
- (1) An interest in 11,522 ordinary shares at 31 December 2002 in Aviva plc, and an interest in 9,790 ordinary shares at 31 December 2001.
  - (2) 42,641 ordinary shares are held in the Aviva Long Term Incentive Plan, these shares will vest upon the satisfaction of certain performance criteria. In addition 34,112 ordinary shares are held in the Aviva Deferred Bonus Plan.
  - (3) Options were held at 31 December 2002 to subscribe for 116,639 ordinary shares in Aviva plc under UK Employees Savings Related and Executive Share Option Schemes.

	<b>No. of shares</b>
Options held at 31 December 2001	116,341
Options granted during the year	1,228
Options exercised or lapsed during the year	(930)

- (b) Four with profits low cost endowment policies with CGNU Life Assurance Limited, with aggregate sums assured of £67,924 and annual premiums of £1,868. One non-profit term assurance policy with CGNU Life Assurance Limited with sum assured of £75,000 and annual premiums of £332. In addition the actuary held general insurance policies with subsidiaries of Aviva plc for which total premiums of £2146 were paid in the year to 31 December 2002.
- (c) The aggregate amount of remuneration, bonuses and the value of other benefits (excluding pension rights) under the actuary's contract of employment with Aviva Employment Services Limited for 2002 was £303,921. Under the contract he was Appointed Actuary and Director of:

CGNU Life Assurance Limited  
Commercial Union Life Assurance Company Limited  
Norwich Union Linked Life Assurance Limited  
Norwich Union Life (RBS) Limited  
Norwich Union Life & Pensions Limited  
Norwich Union Annuity Limited

*appointed actuary of:-*  
The Northern Assurance Company Ltd

*And a director of:-*  
Fidelity Life Assurance Limited  
GA Life Property Ireland Limited  
National Westminster Life Assurance Limited  
Norwich Union Commercial Finance Limited  
Norwich Union Commercial Mortgages Limited  
Norwich Union Equity Release Limited  
Norwich Union Healthcare Limited  
Norwich Union Life Holdings Limited  
Norwich Union Life (RBS) JV Limited  
Norwich Union Life Services Limited  
Norwich Union Mortgage Finance Limited  
Norwich Union Mortgages (Life) Limited  
Norwich Union Mortgage Holdings Limited  
Norwich Union Personal Finance Limited

Returns under the Accounts and Statements Rules

**Statement of information on appointed actuary required by IPRU (INS) 9.36**

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

NULH2 Limited  
Provident Mutual Life Assurance Limited  
RBS Life Investments Limited  
Royal Scottish Assurance plc  
Tesco Personal Finance Investments Limited  
Tesco Personal Finance Life Limited  
The General Practice Finance Corporation Limited  
The General Practice Finance Corporation Property Management Limited

- (d) Pensions and life assurance benefits as provided to all employees under the terms and conditions of the Aviva Companies' UK Pensions Schemes. Sickness and accident benefits as provided to all employees under the terms and conditions of these schemes.

Returns under the Accounts and Statements Rules

**Certificate by the directors required by IPRU (INS) 9.34(a) and IPRU (INS) Appendix 9.6**

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

We certify:

- 1 (a) in relation to the part of the return comprising Forms 9, 9A, 10, 13 to 17 and 40 to 42, (including the supplementary notes) and the statements required by rules 9.29 and 9.30 that:
  - (i) the return has been prepared in accordance with the Accounts and Statements Rules;
  - (ii) proper accounting records have been maintained and adequate information has been obtained by Norwich Union Life & Pensions Limited (the Company); and
  - (iii) appropriate systems and controls have been established and maintained by the Company over its transactions and records;
- (b) that reasonable enquiries have been made by the Company for the purpose of identifying material connected-party transactions;
- (c) that in respect of the Company's business which is not excluded by rule 7.6, the assets held throughout the financial year enabled the Company to comply with rules 7.1 to 7.5 (matching and localisation);
- (d) in relation to the statement required by rule 9.36:
  - (i) that for the purpose of preparing the statement, proper accounts and records have been maintained; and
  - (ii) that the information given has been ascertained in conformity with that rule.
- 2 that the margin of solvency required by rule 2.1 has been maintained throughout the financial year.
- 3 (a) that the requirements of rules 3.1 to 3.4 have been fully complied with and in particular that, subject to the provisions of rules 3.2(2) to (4) and rule 3.3, assets attributable to long term insurance business, the income arising therefrom, the proceeds of any realisation of such assets and any other income or proceeds allocated to the long term insurance business funds have not been applied otherwise than for the purpose of the long term insurance business;
- (b) that any amount payable from or receivable by the long term insurance business funds in respect of services rendered by or to any other business carried on by the Company or by a person who, for the purposes of rule 3.4, is connected with it or is a subordinate company of it has been determined and where appropriate apportioned on terms which are believed to be no less than fair to those funds, and any exchange of assets representing such funds for other assets of the Company has been made at fair market value;
- (c) that all guarantees given by the Company of the performance by a related company which would fall to be met by any long term insurance business fund have been disclosed in the return, and that the funds on which each such guarantee would fall has been identified therein;
- (d) that the investment policy and practice of the Company in respect of the internal linked funds maintained was, during the financial year, consistent with any representations made to policyholders or potential policyholders of the Company;
- (e) that the returns in respect of long term insurance business are not distorted by agreements with any other company carrying on insurance business with which the Company has financial, commercial or administrative links, or by any arrangements which could affect the apportionment of expenses and income; and
- (f) that the Company has fully complied with the requirements of rule 3.5.

Returns under the Accounts and Statements Rules

**Certificate by the directors required by IPRU (INS) 9.34(a) and IPRU (INS) Appendix 9.6**

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

**4 (a)** that the systems and controls established and maintained by the Company in respect of its business complied at the end of the financial year with the following published guidance:

- (i) Guidance Note P.1 – ‘Systems and controls over the investments (and counterparty exposure) of insurers with particular reference to the use of derivatives’;
- (ii) ‘The prevention of Money Laundering - Guidance Notes for the UK Financial Sector’ (revised December 2001) issued by the Joint Money Laundering Steering Group;

and it is reasonable to believe that those systems continued to so comply subsequently and will continue to so comply in future; and

**(b)** the return has been prepared in accordance with the following published guidance:

- (i) Guidance Note 4.1 - ‘Guidance for insurers and auditors on the Valuation of Assets Rules’;
- (ii) Guidance Note 4.2 - ‘Use of derivative contracts in insurance funds’; and
- (iii) Guidance Note 9.1 - ‘Preparation of Returns’.

..... **G N WITHERS**  
Chief Executive

..... **J A NEWMAN**  
Director

..... **M N URMSTON**  
Director

26<sup>th</sup> March 2003

Returns under the Accounts and Statements Rules

**Certificate by the appointed actuary required by IPRU (INS) 9.34(b) and IPRU (INS) Appendix 9.6**

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2002**

I certify:

- (a)
- (i) that in my opinion proper records have been kept by Norwich Union Life & Pensions Limited (the Company) adequate for the purpose of the valuation of the liabilities of its long term insurance business;
  - (ii) that the sum of the mathematical reserves as shown on Form 14 constitute proper provision as at 31st December 2002 for the long term insurance business liabilities (other than liabilities which had fallen due before the end of the financial year) including any increase in those liabilities arising from a distribution of surplus as a result of an investigation as at that date into the financial condition of the long term insurance business;
  - (iii) that for the purpose of sub-paragraph (ii) above, the liabilities have been assessed in accordance with the Determination of Liabilities Rules in the context of assets valued in accordance with the Valuation of Assets Rules, as shown in Form 13;
  - (iv) that the current versions of Guidance Notes, issued by the Institute of Actuaries and the Faculty of Actuaries, numbered GN1, GN2 (effective date 30.12.02), GN7, GN8 (effective date 30.12.02), GN22 and GN25 have been complied with; and
  - (v) that in my opinion premiums for contracts entered into during the financial year and the income earned thereon are sufficient, on reasonable actuarial assumptions and taking into account the other financial resources of the Company that are available for the purpose, to enable the Company to meet its commitments in respect of those contracts and, in particular, to establish adequate mathematical reserves.
- (b) that the amount of the required minimum margin applicable to the Company's long term insurance business immediately following the end of the financial year (including any amounts resulting from any increase in liabilities arising from a distribution of surplus as a result of the investigation into the financial condition of the long term business) is £1,171,831,000.

M N Urmston

Appointed Actuary

26 March 2003

Returns under the Accounts and Statements Rules

**Report of the auditors to the directors pursuant to rule 9.35 of the Accounts and Statements Rules**

Name of insurer **Norwich Union Life & Pensions Limited**

Global Business

Financial year ended **31st December 2002**

We have examined the following documents prepared by the company pursuant to the Accounts and Statements Rules set out in Chapter 9 to the Interim Prudential Sourcebook for Insurers ("the Rules") made by the Financial Services Authority under section 138 of the Financial Services and Markets Act 2000 (the "Act").

- Forms 9, 9A, 10, 13 to 17 and 40 to 42 (including the supplementary notes) ("the Forms");
- the statement required by rule 9.29 on page 240 ("the statement"); and
- the certificate signed in accordance with rule 9.34(a) on page 244 ("the certificate").

In the case of the certificate, our examination did not extend to:

- a) paragraph 1 in relation to the statements required by rules 9.30 and 9.36 concerning controllers and Information on the appointed actuary;
- b) paragraph 3(d) concerning the investment policy and practice of internal linked funds required by paragraph 4(d) of Appendix 9.6; and
- c) paragraph 4(a) in so far as it relates to controls with respect to Money Laundering.

This report is made solely to the company's directors, in accordance with rule 9.35 of the Accounts and Statements Rules. Our examination has been undertaken so that we might state to the company's directors those matters we are required by the Rules to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company for our examination, for this report, or for the opinions we have formed.

**Respective responsibilities of the company and its auditors**

The company is responsible for the preparation of an annual return (including the Forms, statement and certificate) under the provisions of the Rules. The requirements of the Rules have been modified by the written concession issued in December 1998 referred to in supplementary note 0901. Under rule 9.11 the Forms and statement are required to be prepared in the manner set out in the Rules and to state fairly the information provided on the basis required by the Rules.

It is our responsibility to form an independent opinion as to whether the Forms and statement meet these requirements, and in the case of the certificate whether it was or was not unreasonable for the persons giving the certificate to have made the statement therein, and to report our opinions to you. Our responsibilities, as independent auditors, are established in the United Kingdom by Statute, the Auditing Practices Board and by our profession's ethical guidance.

**Bases of opinions**

We conducted our work in accordance with Practice Note 20 "The audit of insurers in the United Kingdom" issued by the Auditing Practices Board. Our work included examination, on a test basis, of evidence relevant to the amounts and disclosures in the Forms and statement. The evidence included that previously obtained by us relating to the audit of the financial statements of the company for the financial year on which we reported on 25 March 2003. It also included an assessment of the significant estimates and judgements made by the company in the preparation of the Forms and statement.

We planned and performed our work so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the Forms and statement are free from material misstatement, whether caused by fraud or other irregularity or error, and comply with rule 9.11.

In the case of the certificate, the work performed involved a review of the procedures undertaken by the signatories to enable them to make the statements therein, and does not extend to an evaluation of the effectiveness of the company's internal control systems.

In giving our opinion we have relied on:

- a) the certificate of the actuary on page 247 with respect to the mathematical reserves and the required minimum margin; and
- b) the identity and value of implicit items as they have been admitted in accordance with the waiver to rule 2.10 referred to in supplementary note 0902.

**Opinions**

In our opinion:

- (a) the Forms and statement fairly state the information provided on the basis required by the Rules and have been properly prepared in accordance with the provisions of those Rules; and
- (b) according to the information and explanations received by us:
  - (i) the certificate has been properly prepared in accordance with the provisions of the Rules; and
  - (ii) it was not unreasonable for the persons giving the certificate to have made the statements therein.

Ernst & Young LLP  
Registered Auditor  
London  
28 March 2003