

Aviva plc Half Year Results 2026

14 August 2026



Cautionary statement and important information

Cautionary statement

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By their nature, all forward-looking statements are subject to known and unknown risks and uncertainty. Accordingly, there are or will be important factors that could cause actual results - and Aviva's related plans, expectations and targets - to differ materially from those indicated in these statements. Factors that could cause actual results to differ materially from those indicated in forward-looking statements in the presentation include: the impact of ongoing uncertain conditions in the global financial markets and the national and international political and economic situation generally (including those arising from the current conflict in the Middle East and wider geopolitical landscape); market developments and government actions; the effect of credit spread volatility on the net unrealised value of the investment portfolio; the effect of losses due to defaults by counterparties, including potential sovereign debt defaults or restructurings, on the value of our investments; the impact of changes in short or long-term interest rates and inflation reduce the value or yield of our investment portfolio and impact our asset and liability matching; the impact of changes in equity or property prices on our investment portfolio; fluctuations in currency exchange rates; the effect of market fluctuations on the value of options and guarantees embedded in some of our life insurance products and the value of the assets backing their reserves; the amount of allowances and impairments taken on our investments; the effect of adverse capital and credit market conditions on our ability to meet liquidity needs and our access to capital; changes in, or restrictions on, our ability to commence capital management initiatives; changes in or inaccuracy of assumptions in pricing and reserving for insurance business (particularly with regard to mortality and morbidity trends, lapse rates and policy renewal rates), longevity and endowments; a cyclical downturn of the insurance industry; the impact of natural and man-made catastrophic events (including pandemics) on our business activities and results of operations; the transitional, litigation and physical risks associated with climate change; failure to understand and respond effectively to the risks associated with sustainability; our reliance on information and technology and third-party service providers for our operations and systems; the risks associated with adoption of and reliance on new and rapidly advancing technologies, such as artificial intelligence and quantum computing; the impact of the Group's risk mitigation strategies proving less effective than anticipated, including the inability of reinsurers to meet obligations or unavailability of reinsurance coverage; poor investment performance of the Group's asset management business; the withdrawal by customers at short notice of assets under the Group's management; failure to manage risks in operating securities lending of Group and third-party client assets; increased competition in the UK and in other countries where we have significant operations; regulatory approval of changes to the Group's internal model for calculation of regulatory capital under the UK's version of Solvency II rules; the impact of recognising an impairment of our goodwill or intangibles with indefinite lives; changes in valuation methodologies, estimates and assumptions used in the valuation of investment securities; the effect of legal proceedings and regulatory investigations; the impact of operational risks, including inadequate or failed internal and external processes, systems and human error or from external events and malicious acts (including cyber attacks, phishing / vishing attacks, and theft, loss or misuse of customer data); risks associated with arrangements with third parties, including joint ventures; our reliance on third-party distribution channels to deliver our products; funding risks associated with our participation in defined benefit staff pension schemes; the failure to attract or retain the necessary key personnel, including quality financial advisers and underwriters; the failure to act in good faith, resulting in customers not achieving good outcomes and avoiding foreseeable harm; the effect of systems errors or regulatory changes on the calculation of unit prices or deduction of charges for our unit-linked products that may require retrospective compensation to our customers; the effect of a decline in any of our ratings by rating agencies on our standing among customers, broker-dealers, agents, wholesalers and other distributors of our products and services; changes to our brand and reputation and the potential loss of or damage to customer relationships, whether related to changes in customer habits or not; changes in laws and legal or public policy, in particular; changes in tax law and interpretation of existing tax laws in jurisdictions where we conduct business; changes to International Financial Reporting Standards relevant to insurance companies and their interpretation; the inability to protect our intellectual property; the effect of undisclosed liabilities and other risks associated with our business disposals; uncertainties relating to announced and future acquisitions, combinations or disposals within relevant industries including diversion of management attention and other resources and the Group's ability to integrate and deliver expected benefits within the assumed timeframe; the impact of exposure to Lloyd's related risks following the acquisition of Probitas, including dependence on Lloyd's credit rating, solvency position and the maintenance of Lloyd's own licence and approvals to underwrite business and commitment to certain financial and operational obligations, including to make contributions to funds at Lloyd's; the policies, decisions and actions of government or regulatory authorities in the UK, the EU, the US, Canada or elsewhere, including changes to and the implementation of key legislation and regulation (for example, FCA Consumer Duty and Solvency UK). Please see Aviva's most recent Annual Report and Accounts for further details of risks, uncertainties and other factors relevant to the business and its securities. Forward looking statements should therefore be construed in light of such aforementioned factors.

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As a reminder

Throughout this presentation we use a range of financial metrics to measure our performance and financial strength. These metrics include Alternative Performance Measures (APMs), which are non-GAAP measures that are not bound by the requirements of IFRS and Solvency II. Further guidance in respect of the APMs used by the Group, including a reconciliation to the financial statements (where possible), can be found within the Other Information section of the Aviva plc Half Year Financial Results Pack 2026. All references to 'Operating profit' represent Alternative Performance Measure 'Group adjusted operating profit'. All references to 'Sales' for Insurance (Protection & Health) refer to 'Annual Premium Equivalent (APE)'. All references to 'Sales' for IWR or Retirement (Annuities and Equity Release) refer to 'Present Value of New Business Premiums (PVNBP)'. All references to 'Premiums' for General Insurance refer to 'Gross Written Premiums (GWP)'. All references to 'COR' refer to 'Undiscounted COR' unless stated otherwise. All references to 'SII OFG' refer to 'Solvency II operating own funds generation'. All references to 'SII OCG' refer to 'Solvency II operating capital generation'. The financial performance of our business units are presented as UK & Ireland General Insurance, Canada General Insurance, Insurance, Wealth & Retirement (IWR), Aviva Investors and International investments (consisting of our investments in India and China). The acquisition of Direct Line Insurance Group plc (Direct Line) was completed on 1 July 2025, with Direct Line's results since the date of acquisition included in this presentation. See note 2 in the Aviva plc Annual Report and Accounts 2025 for more information on this acquisition.

Agenda



Highlights

Amanda Blanc
Group CEO

Half Year 2026 Results

Charlotte Jones
Group CFO

Group CEO Update

Amanda Blanc
Group CEO

Q&A

Key messages



Strong H1 2026 results, extending performance track record



Driving towards 75% capital-light by 2028 with excellent progress on Direct Line and Wealth



Confident in 3-year targets and longer-term growth trajectory



Well positioned for longer-term success with diversified model

Strong H1 2026 results

Operating profit

+24%
£1.3bn

Operating EPS

+10%
31.8p

IFRS RoE

20.3%
+2.1pp

Interim DPS

14.0p
+7%



25.3m
Global customers



7.2m
UK customers with
2+ Aviva policies¹



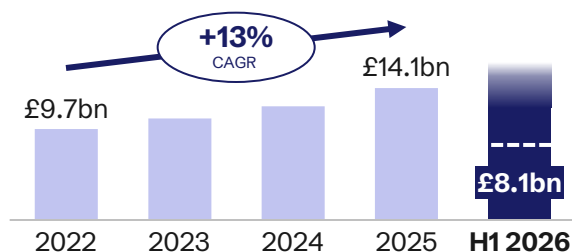
+53.7
TNPS

➤ **Driven by contributions from all businesses & excellent progress on Direct Line** ⬅

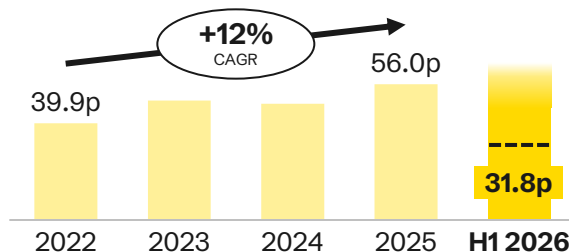
Confident in 3-year targets and longer-term growth trajectory

Extending performance track record with H1 2026 results

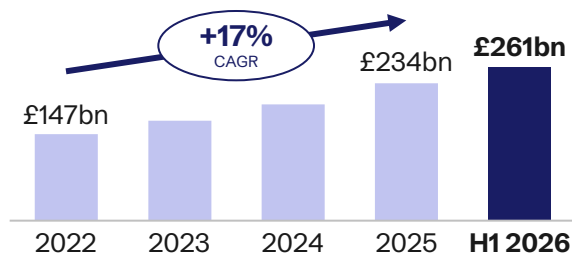
GI premiums



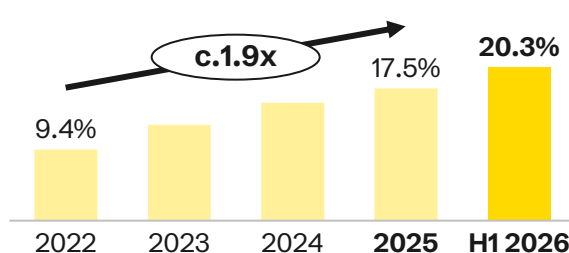
Operating EPS¹



Wealth AUM



IFRS RoE¹



Confident in 3-year targets...

Operating EPS

11%
2025-2028 (CAGR)

IFRS Return on Equity

>20%
By 2028

Cash remittances

>£7bn
2026-2028 (cum.)

» ... and sustaining strong EPS growth beyond 2028 «

Well positioned for longer-term success with diversified model



Diverse business portfolio

Leading positions, growth options, shifting towards capital-light



Unique customer opportunity

Leading UK FS franchise, #1 trusted brand & lifetime offerings



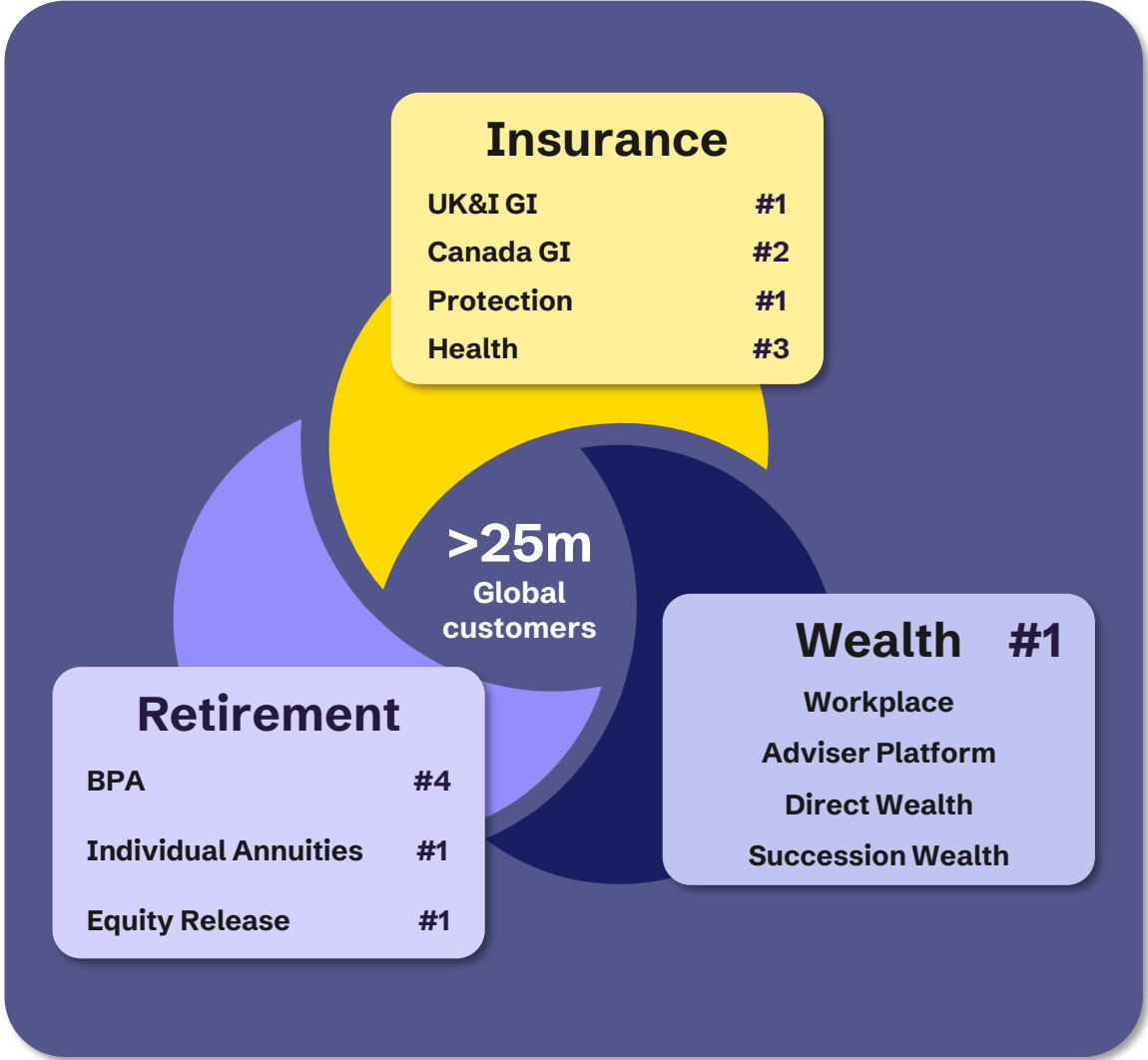
Benefits of scale & data advantage

Strong operating leverage & volume of proprietary data



Significant AI opportunity

AI-ready tech, digital & data foundations, single customer view



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Group CEO



Half Year 2026 Results

Charlotte Jones
Group CFO

Group CEO Update

Amanda Blanc
Group CEO

Q&A

Half year 2026 – delivering another set of strong results

Operating profit

£1,326m

+24%

IFRS Return on Equity

20.3%

+2.1pp¹

Underlying OCG²

£812m

+14%

GI undiscounted COR

93.3%

1.3pp improvement

Operating EPS

+10%

31.8p

Cash remittances

£1.5bn

+47%

Solvency cover ratio³

176%

FY25: 180%

Wealth net flows

£7.6bn

+32%

1. For 2025, IFRS RoE has been normalised to reflect the impacts of the Direct Line acquisition on 1 July 2025, as if it had taken place on 1 January 2025, including annualisation of earnings from Direct Line.

2. OCG represents Solvency II operating capital generation.

3. Estimated Solvency II shareholder cover ratio at 30 June 2026.

UK & Ireland General Insurance

Premiums

£5.9bn

+42%

Operating profit

£643m

+50%

COR

93.4%

1.1pp improvement

*UK excl. Ireland: 93.4%
0.3pp improvement*

UK GI

- **Personal lines premiums up 98%** because of the addition of Direct Line – and with growth from Intermediated, including the home partnership with Nationwide
- **Personal lines COR of 93.1%** (HY25 93.9%). **Strong progress on Direct Line** – integration on track, profitability improvement, and return to policy growth with Motor PCW up 7% YTD
- **Commercial lines trading improved** in Q2 with strong April renewal cycle and continued discipline – Q2 discrete premiums just 1% lower. YTD premiums 4% lower reflecting current rating environment. **COR of 93.7%** (HY25: 93.5%)
- **UK GI COR of 93.4%** improved by 0.3pp reflecting the earn through of pricing actions in 2025, favourable weather and prior year development

Ireland

- **Premiums up 7%** driven by a new partnership in personal lines, and continued discipline in commercial lines
- **COR of 94.0%** (HY25: 106.0%) improved reflecting favourable prior year development, and benign weather experience in 2026 vs. impact of Storm Eowyn in 2025

Overall

- **Operating profit up 50%** and **COR of 93.4%** (HY25: 94.5%) reflecting the inclusion of Direct Line, and strength of underwriting result across the business

Canada General Insurance

Premiums

£2.2bn

+3%

Operating profit

£262m

+22%

COR

93.0%

1.7pp improvement

Personal lines

- **Premiums up 4%** driven by pricing actions across auto and property, more than offsetting lower volumes due to underwriting actions. We continue to make good progress across key partnerships, including President's Choice Insurance
- **COR of 92.5%** (HY25: 95.8%) reflecting the benefit of pricing and underwriting actions, favourable CAT experience and prior year development

Commercial lines

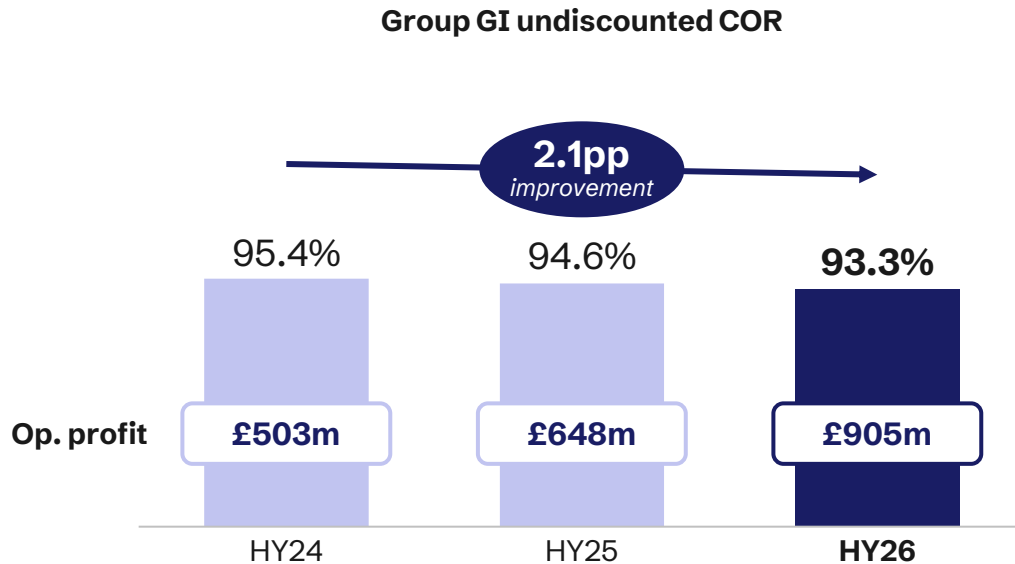
- **Premiums up 2%** as we benefitted from some large scheme wins in GCS, which offset the impact of the soft rating environment
- **COR of 94.0%** (HY25: 92.7%) reflecting several large losses in property, partly offset by favourable claims experience in GCS

Overall

- **Operating profit up 22%** reflecting a growing book, and continued strong underwriting discipline across the portfolio
- **COR of 93.0%** (HY25: 94.7%)

On track for full-year COR guidance

Our GI business is managed with a focus on headline undiscounted COR



➤ 2026 guidance of sub-94% in UK&I & approaching 94% in Canada ◀

Confidence in COR outlook

- ✔ Benefit of **scale** and **diversification**, strong **rate adequacy**, and **Direct Line progress**
- ✔ **Favourable Prior Year Development (PYD)** expected to continue as a result of:
 - Structural benefit within PYD from IFRS **risk adjustment releases** (c.1-2pts)
 - Reserving strength towards **upper end of best estimate range**

IWR - Wealth

Net flows

£7.6bn

+32%

7% of opening AUM¹

AUM

£261bn

FY25: £234bn

+12% YTD

Operating profit

£102m

+34%

Workplace and Adviser Platform

- **Workplace AUM up 12% YTD** to £172bn with **net flows up 36%** driven by regular contributions, new scheme wins, and the first schemes onboarded with Mercer Master Trust contributing c.£1.5bn. **Number of customers** increased by 220k to 5.1 million
- **Adviser Platform AUM up 12% YTD** to £73bn with **net flows up 17%** reflecting the strength of our leading proposition in a buoyant market, with strong flows into our onshore bond. **Number of customers** increased by 10% to 460k

Direct Wealth

- **Number of customers** increased by 29% to 119k, and **AUM up 14% YTD** to £5bn with **net flows up 42%** – reflecting continued momentum and the benefits of investment in the business
- **We continue to invest** to build scale and unlock new growth opportunities

Overall

- **Operating profit up 34%** with operating margin improved 0.7bps to 8.2bps, as asset growth translated to higher revenue and improved operating leverage
- **Well on track for our ambition** of £280m operating profit by 2027

IWR - Insurance

Health in-force premiums

£1.1bn

+5%

Health operating profit

£37m

+28%

Protection operating profit

£49m

(14)%

Health

- **In-force premiums up 5% to £1.1bn** driven by continued rating ahead of inflation. Sales were lower as we continue to see slowing market growth in consumer and SME channels
- **Operating profit up 28% to £37m** with a continued low-90s combined operating ratio
- Now expect **operating profit to be around £90m for 2026**

Protection

- **Sales up 1% to £173m** supported by new scheme wins with large corporates in Group Protection
- **VNB up 7% to £89m** as we focused on delivering value over volume supported by strong new business margin
- **Operating profit 14% lower to £49m** driven by experience variances and investment in the business, partly offset by higher CSM releases

Overall

- **Operating profit flat** as growth in Health was offset by Protection
- **We continue to make further investments** to capture longer-term opportunity. For example, in July 2026 we launched our new MyAviva Wellbeing proposition for corporates

IWR – Retirement

BPA sales

£1.1bn

IRR of 18%¹

Levered IRR of 26%

Individual annuity sales

£865m

+11%

Operating profit

£345m

+2%

BPA

- **Sales of £1.1bn**, reflecting success across small- and mid-sized schemes despite heightened competition driven by lower volumes of larger schemes – **YTD sales now at £1.9bn²**
- **IRR of 18%** above our low-teens hurdles as we remain focused on pricing discipline and asset quality. Allowing for debt leverage of 30%, this represents a levered IRR of 26%

Individual annuities

- **Sales up 11% to £865m** with sustained customer demand in a high interest rate environment, and a benefit from the launch of our new Guaranteed Fixed Income Plan last year

Equity release

- **Sales up 19% to £193m** driven by a strong response to our flexible repayment proposition

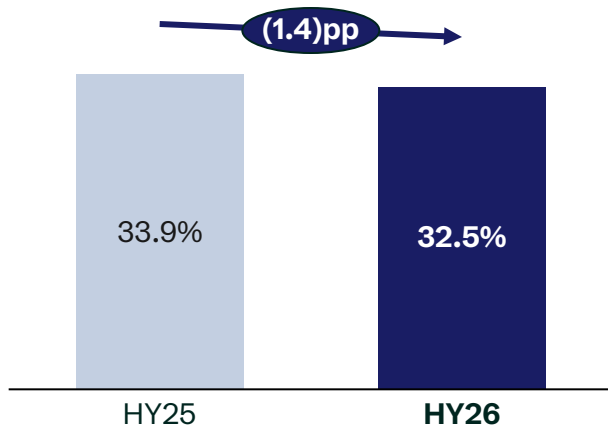
Overall

- **Operating profit up 2%** reflecting higher CSM releases – a predictable source of future profit – as well as annuity asset optimisation, supported by Aviva Investors

1. More detail on IRR in the appendix.
2. Including deals where we are preferred provider.

Driving efficiency gains as we grow the business

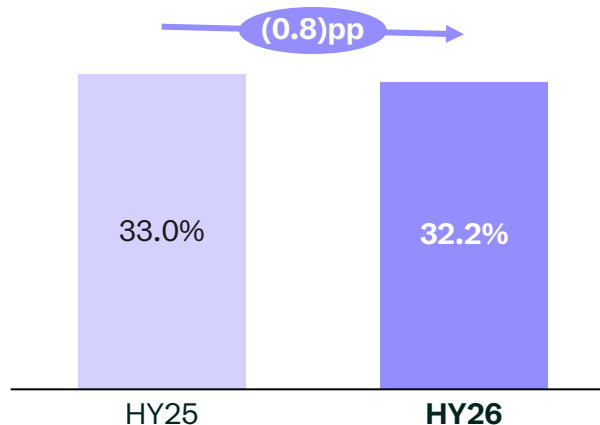
UK&I GI Distribution ratio¹



Improvement driven by shift in distribution mix following **Direct Line acquisition**

Ratio expected to improve further with **Direct Line synergies & benefits of AI** – and as impact of **recent partnerships** normalises

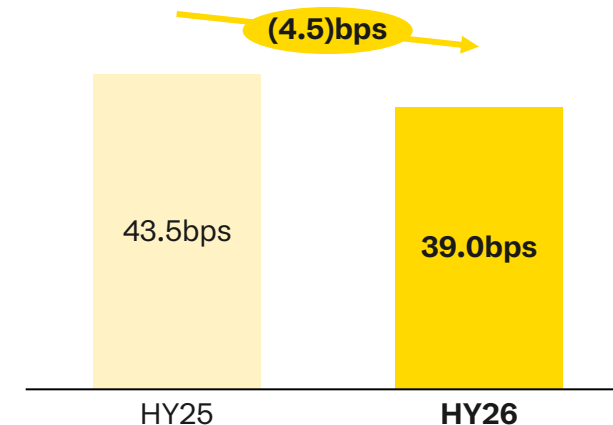
Canada Distribution ratio



Improvement driven by **lower expenses** from efficiency gains

Ratio expected to improve from **continued investment in technology** stack, including **benefits of AI & data**

IWR Cost asset ratio



Significant improvement driven by **AUM growth & investment in efficiency**

Delivery of productivity initiatives to drive operating leverage incl. earn-through of benefits from strategic partnerships

¹ HY 2025 comparative amount for distribution ratio has been re-presented for accounting presentation alignment following the acquisition of Direct Line, resulting in an increase to incurred expenses and a decrease in net claims incurred.

Consistently strong grip on capital allocation and performance



**Sustainable growth
in earnings & cash**

+24%

Operating profit



**Maintain balance
sheet strength**

176%

SII cover ratio



**Growing
regular dividend**

+7%

DPS growth



**Investing in
the business**

c.£450m

BAU change spend p.a.
– including AI & Data



**Returning capital
to shareholders**

£350m

Share buyback
completed in July 2026

+10%

Operating EPS

30.8%

SII debt leverage

14.0p

Interim DPS
Cash cost £420m



Disciplined M&A &
portfolio management

Surplus capital

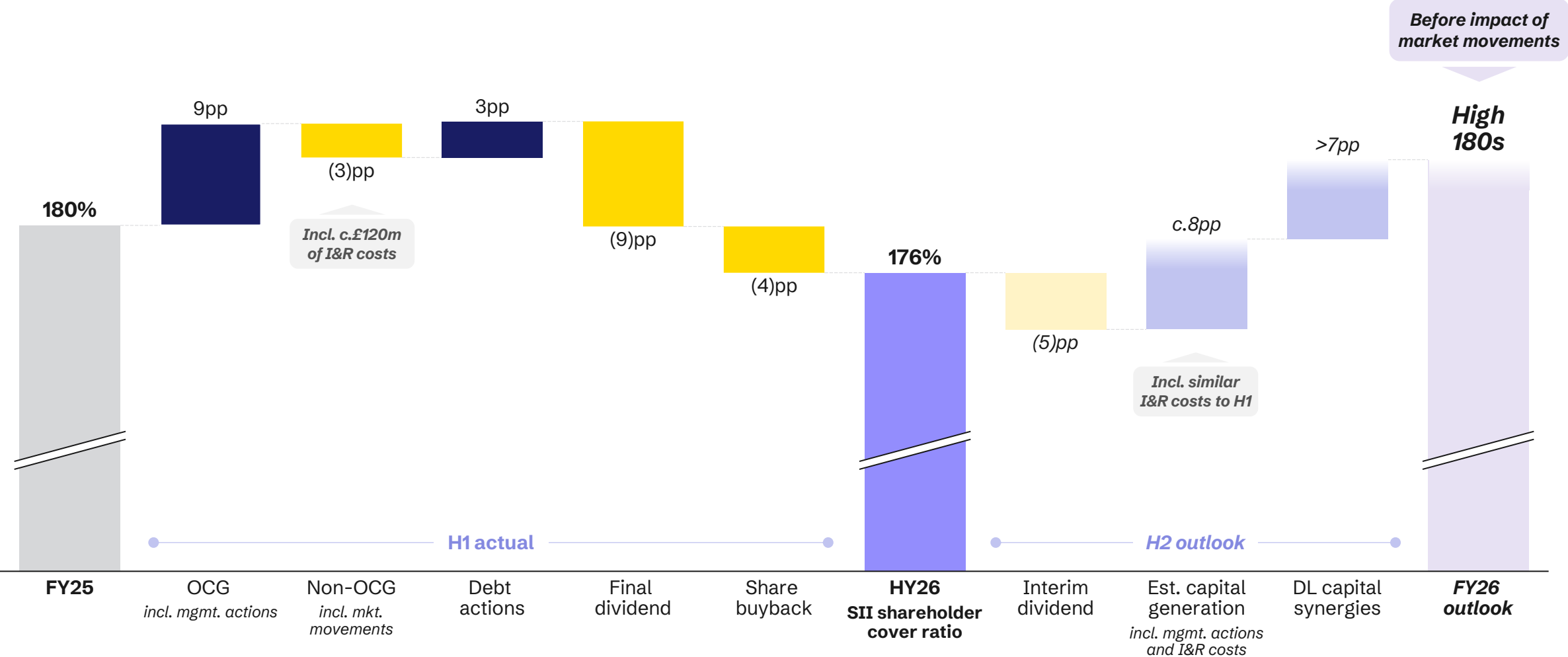
Available for regular
& sustainable returns
to shareholders



Consistent capital allocation framework – dynamic, disciplined & keeping our commitments



On track for solvency ratio in high-180s by end of 2026

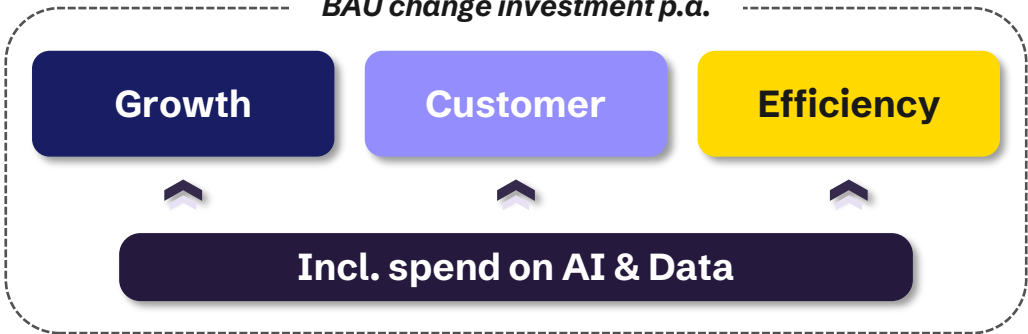


Investing in the business with increased focus on AI and data

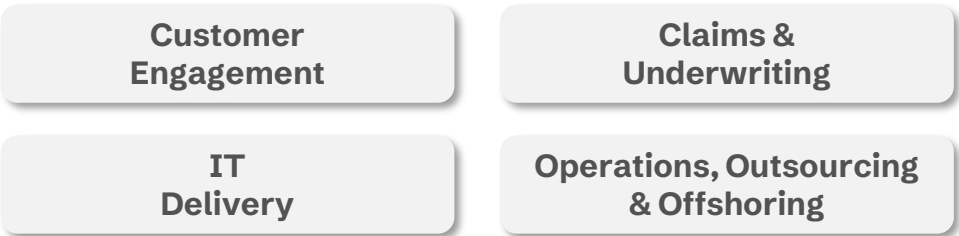
Single BAU change portfolio

£450m

BAU change investment p.a.

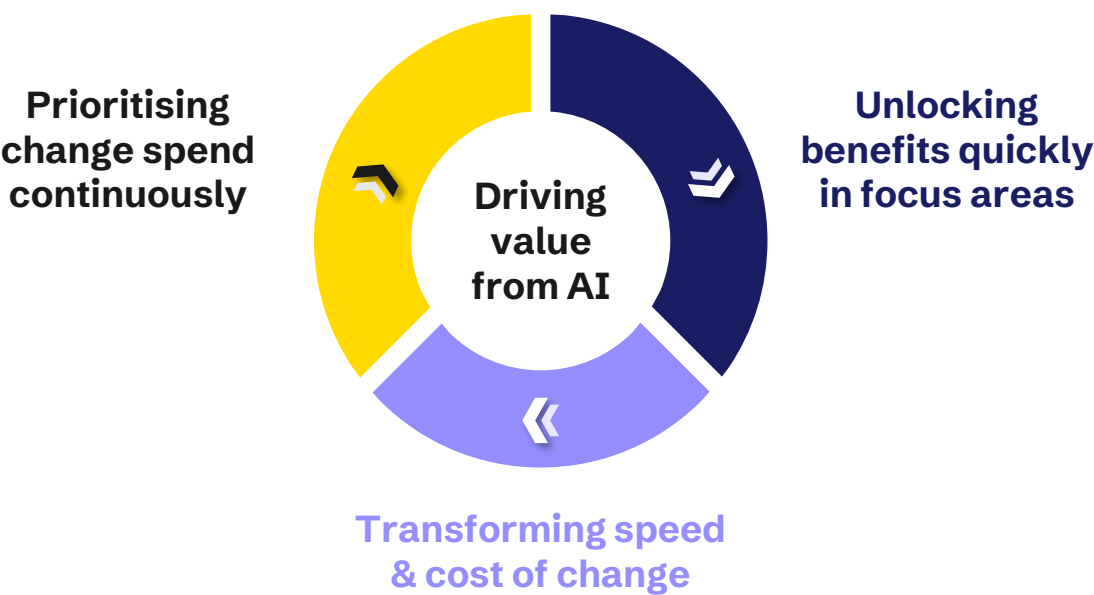


AI investment focused on 4 key areas



> All investments require robust business case & IRRs above cost of capital <

AI investment & usage to grow over time...



... deploying benefits in three ways



Confident in outlook for 2026 and beyond

Business units

- In **General Insurance**, on track for full-year guidance of <94% COR in UK&I, and approaching 94% COR in Canada
- Continued momentum on **Direct Line** integration and business improvement, with both c.£130m cumulative cost synergies and >£350m capital synergies by the end of 2026
- In **Wealth**, we anticipate continued strong performance – next major tranche of Mercer Master Trust flows to come in Q4, and continued investment in Direct Wealth
- Remain disciplined in competitive **BPA** environment – focus on exceeding IRR hurdles

Group

- **Operating EPS** growth expected to be broadly in line with 11% target rate in 2026
- **Cash remittances** in 2026 are weighted towards H1 – expect H2 to be c.£0.8bn
- On track for **solvency ratio** in high-180s by end of 2026 – and we continue to expect operating capital generation of c.20pts p.a. from 2027
- Continued strong **earnings growth over longer-term** from diversified portfolio

Confident in delivering ambitious Group targets

Operating EPS	11% 2025-2028 (CAGR)
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IFRS Return on Equity	>20% By 2028
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Cash remittances	>£7bn 2026-2028 (cum.)
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Group CEO

Half Year 2026 Results

Charlotte Jones
Group CFO

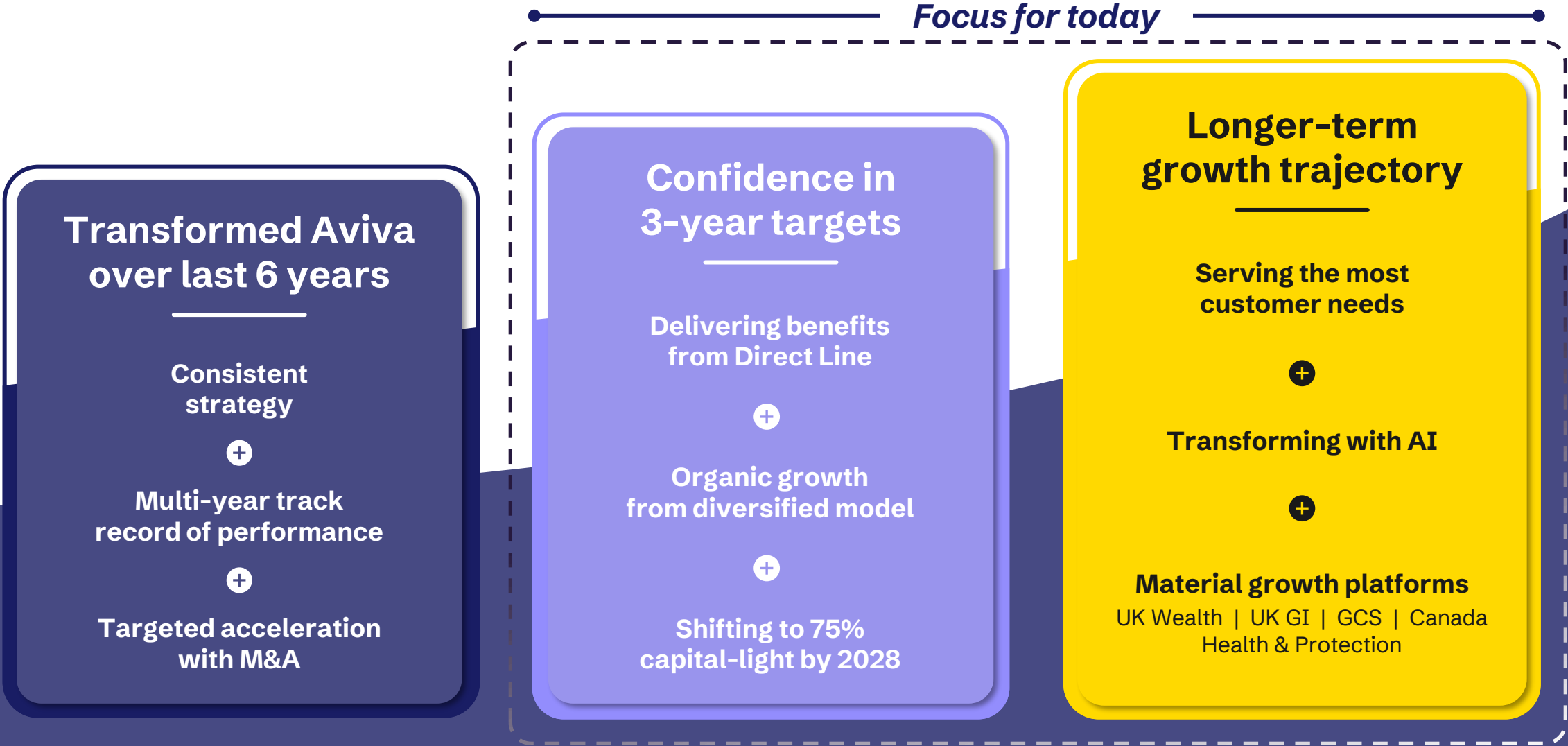


Group CEO Update

Amanda Blanc
Group CEO

Q&A

Clear trajectory to unlock Aviva's full potential



Excellent progress on Direct Line integration

Confidence in 3-yr targets

Driving integration & performance at pace

-  **Maintained excellent service with >50 TNPS**
Maintained strong NPS, best motor claims performance in 4 years
-  **High customer retention**
>75% retention across DL Direct book, in-line with Aviva
-  **Transferred Direct Line employees to Aviva**
c.8k colleagues onboarded with c.1k reduction of overlapping roles
-  **Direct Line assets managed by Aviva Investors**
c.£5bn assets transferred, enabling fee retention & asset optimisation
-  **Claims integration well underway**
Optimised suppliers, combined repair networks, deployed Aviva's analytics

Well on track for financial synergies

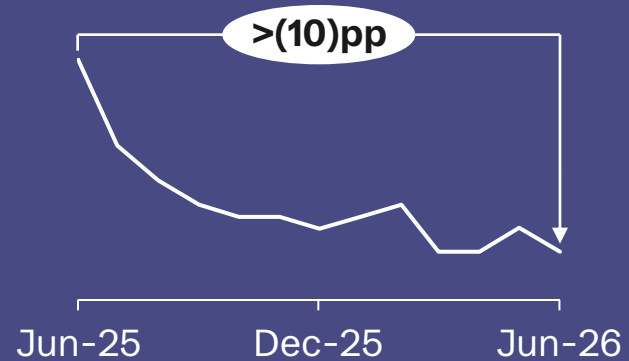
Progress so far		Ambition
£100m	»	£225m Run-rate cost synergies by end of 2028
c.£150m	»	>£500m Capital synergies by end of 2026
c.£40m	»	>£50m Reduction in claims costs

Transformed Direct Line Motor performance

Confidence in 3-yr targets

Improving profitability with targeted action

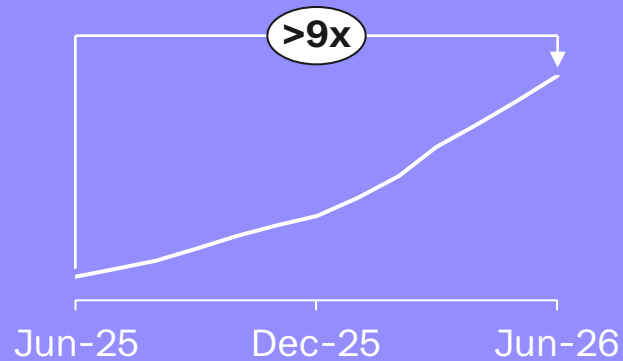
Motor written COR - all DL brands



- >250 PL machine learning models & combined data sets
- Direct Line improvement supporting 93.1% UK PL COR

Rapid roll-out & scaling Direct Line brand on PCWs

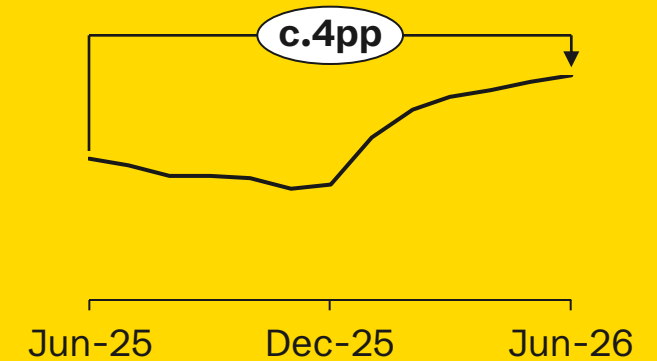
PCW motor policies - Direct Line brand only



- Launched on all 4 major PCWs with >15% monthly policy growth
- 3 tiered products, tailoring offering to customer needs

Highest ever PCW NB market share achieved

PCW NB share - all DL brands

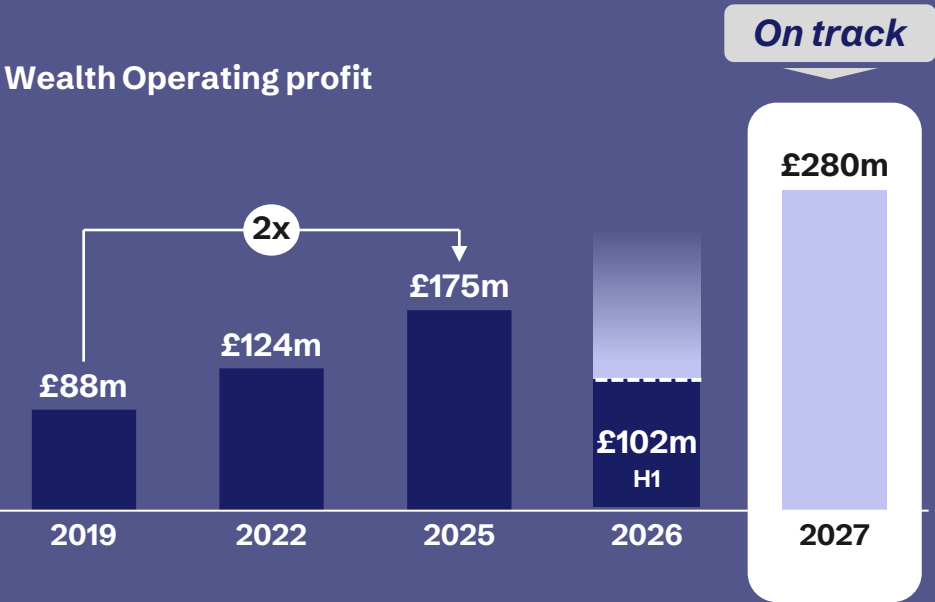


- 20% increase in conversion with better pricing decisions
- Direct Line motor PCW PIFs growing in H1 2026

Organic growth engine in Wealth

Confidence in 3-yr targets

Well on track for £280m ambition
with significant upside beyond



> Wealth In Focus in October <

Strong progress across all our businesses

H1 2026, YoY

Workplace

+36%

Net flows
£5.1bn

>£8bn

Mercer Master
Trust partnership

Adviser
Platform

+17%

Net flows
£3.0bn

£0.7bn

Onshore bond flows
since launch (May 2025)

Direct
Wealth

+42%

Net flows
£330m

c.70%

Sales to existing
Aviva customers

Succession
Wealth

+19%

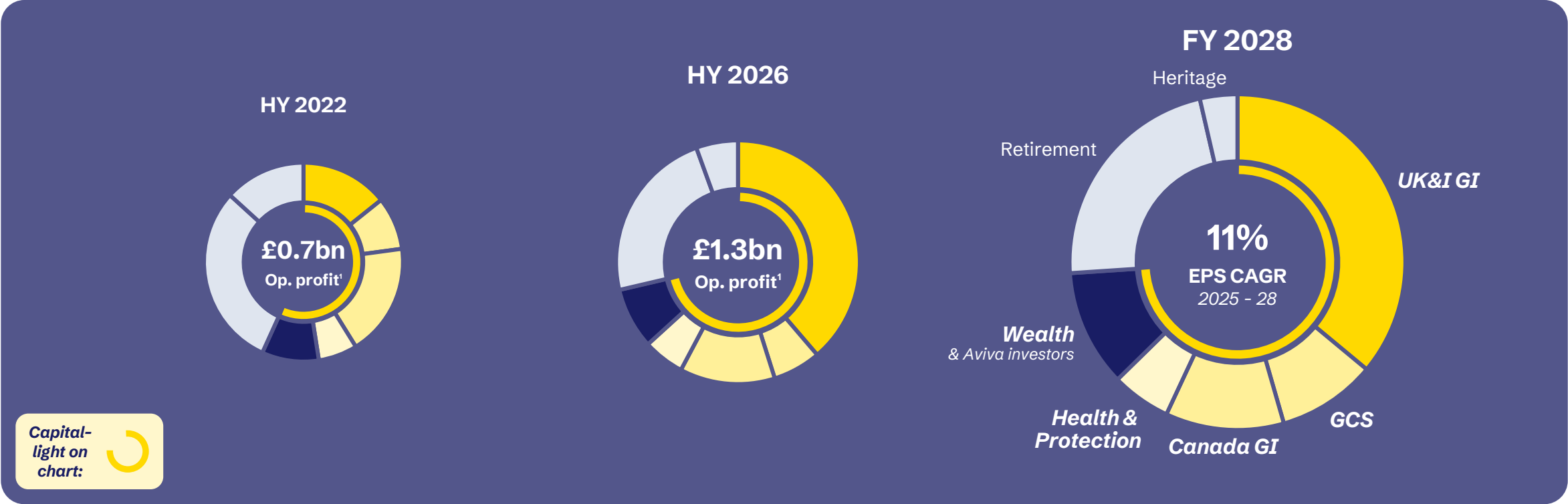
Referral value
£1.5bn

£3.3bn

Assets on
Aviva platform

Shifting to 75% capital-light by 2028

Confidence in 3-yr targets



Capital-light on chart:

Of which
Capital-light²

IFRS RoE

c.55%

7.2%

c.70%

20.3%

c.75%

>20%

1. Aviva Group operating profit.
2. Capital-light refers to Aviva's General Insurance, Wealth, Protection and Health and Aviva Investors business. Capital-light earnings are based on Business unit operating profit excluding IWR other and International Investments.

Confident in sustained growth beyond 2028

Longer-term growth trajectory

Serving the most customer needs
with a powerful brand & life-long relationships

Transforming with AI
across value chain with benefit of scale & proprietary data

Accelerating in capital-light
with material long-term growth platforms

Amplified by benefits of our diversified model

Customer reach & scale | Diverse business portfolio | Dynamic capital allocation

The background of the right side of the slide features a photograph of two people running on a path towards a body of water under a hazy sky. The Aviva logo is overlaid on this image.

AVIVA

Unlocking
full potential

Building on unique customer advantage

Longer-term growth trajectory

Leading UK FS customer franchise

25.3m

Global customers

21.8m

UK customers
#2 in UK FS

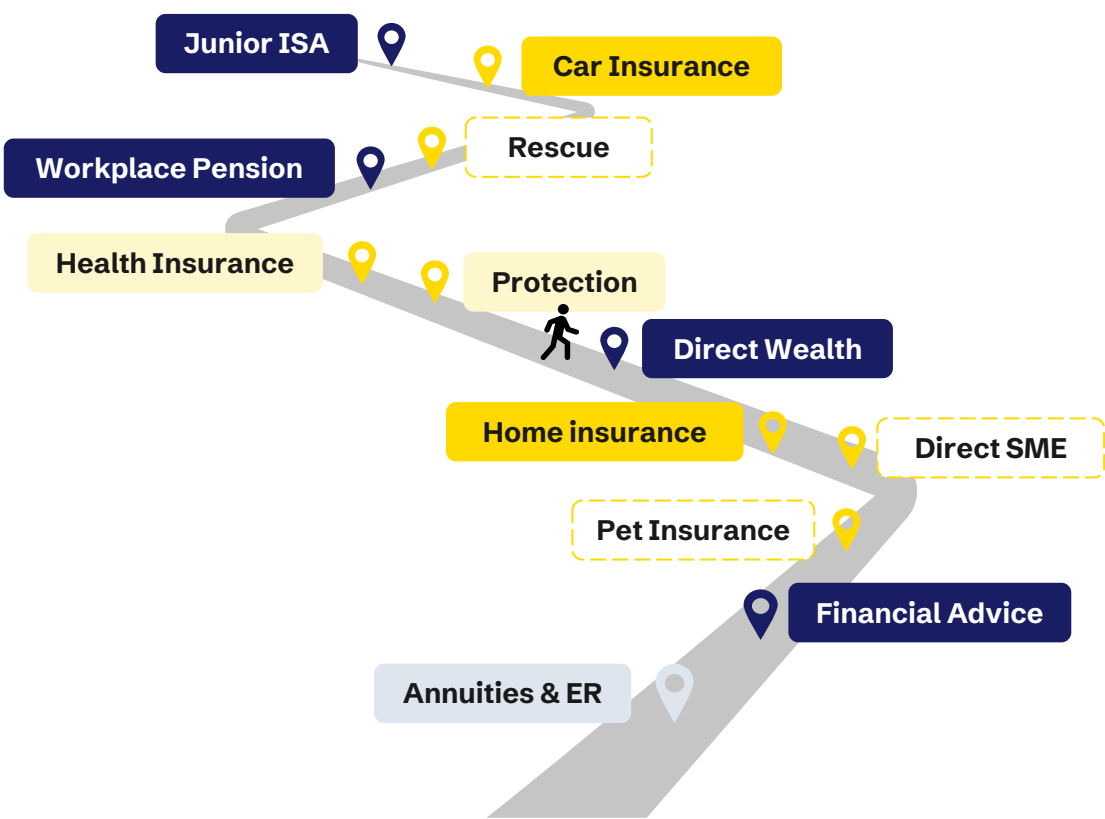
c.330k

UK SME customers

5.4k

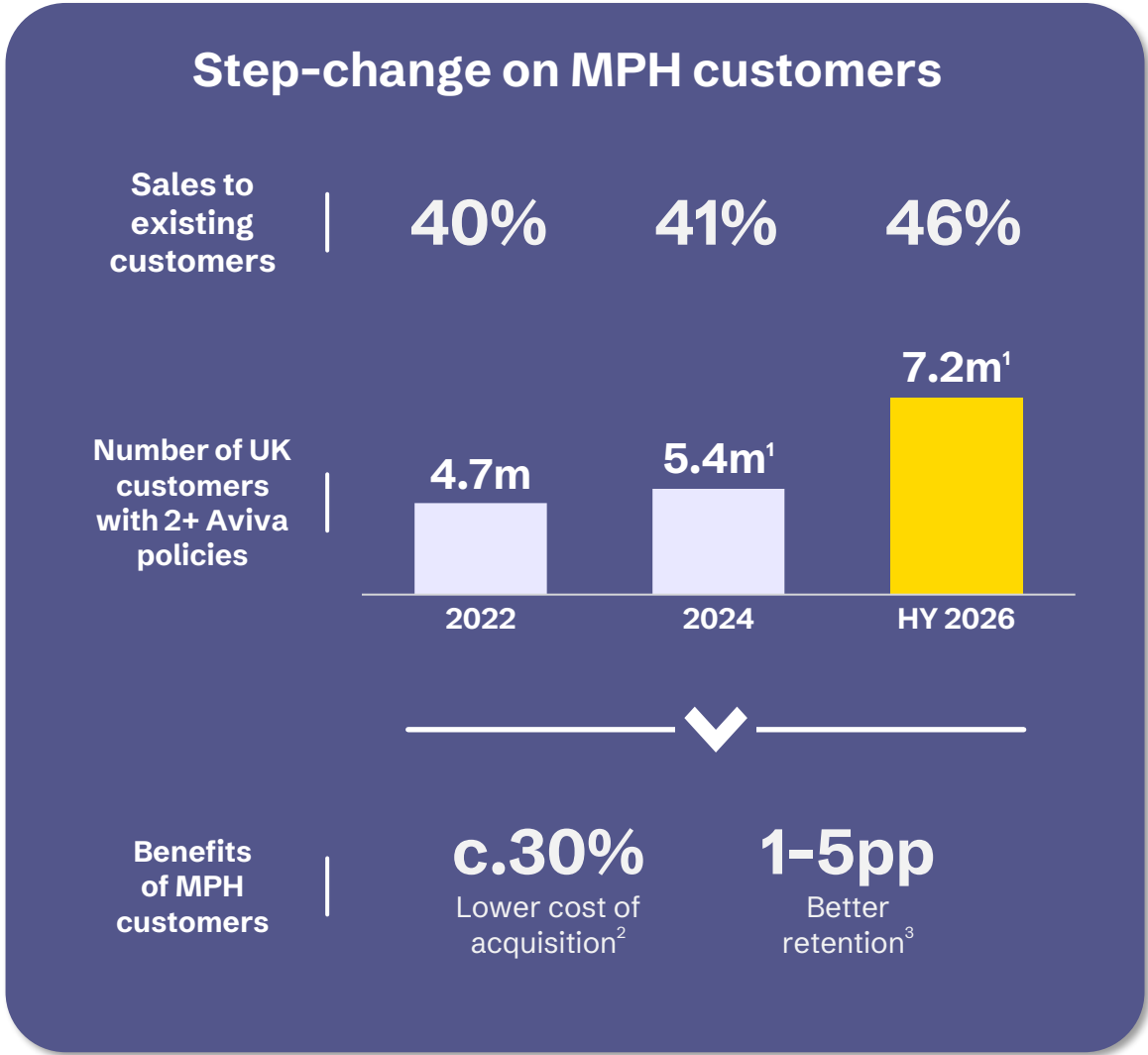
UK Large corporate customers

Breadth of products to meet lifetime customer needs and the #1 trusted brand



Making strong progress unlocking customer opportunity

Longer-term growth trajectory



Deepening relationships with existing customers

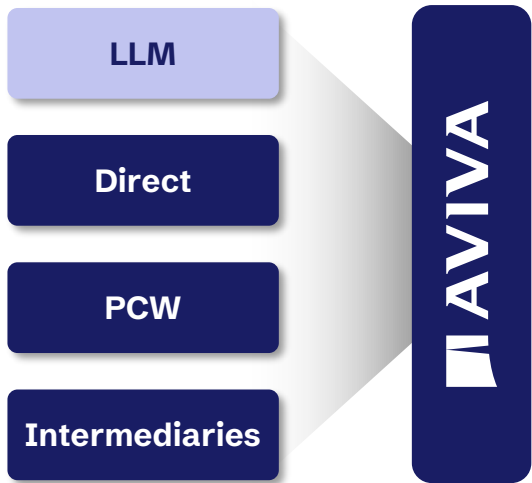
UK Motor & Home	c.40% Sales to existing customers	MPH discounts on PCWs, soon rolling out to Direct Line
Direct Wealth	c.70% Sales to existing customers	Contributions from Workplace & GI customers
Health	c.50% Sales to existing customers	Focused targeting of Aviva customers in SME & Direct
Workplace	>£1.5bn Pension consolidation & top-ups in H1 2026	AI-powered pension find & combine service

1. 2024 includes the impact of the acquisition from AIG (+310k); HY 2026 includes impact of the Direct Line acquisition (+1.7m).
2. For existing customer sales, reflecting sales channel mix across Direct Home, Motor & Protection.
3. Based on 2025 retention levels across GI Retail Motor and Home & Health (Direct & Intermediated).

Serving more customer needs

Longer-term growth trajectory

Meeting customers where & when they want

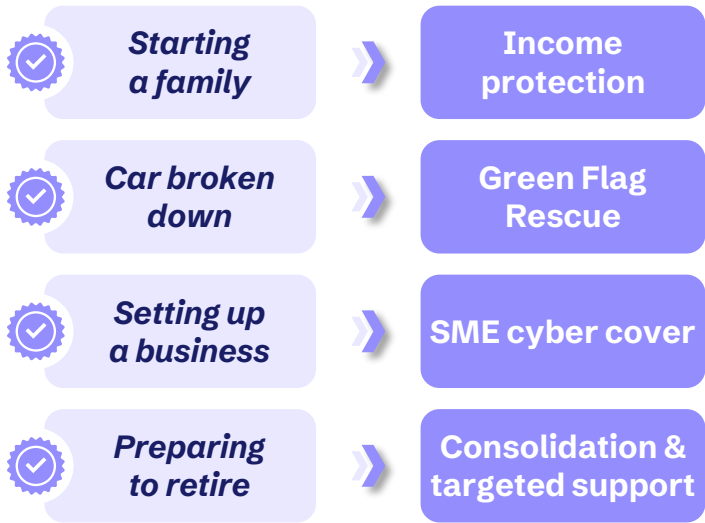


#1 PCW Insurer in the UK



First major insurer app on ChatGPT

Targeting & predicting needs of our customers

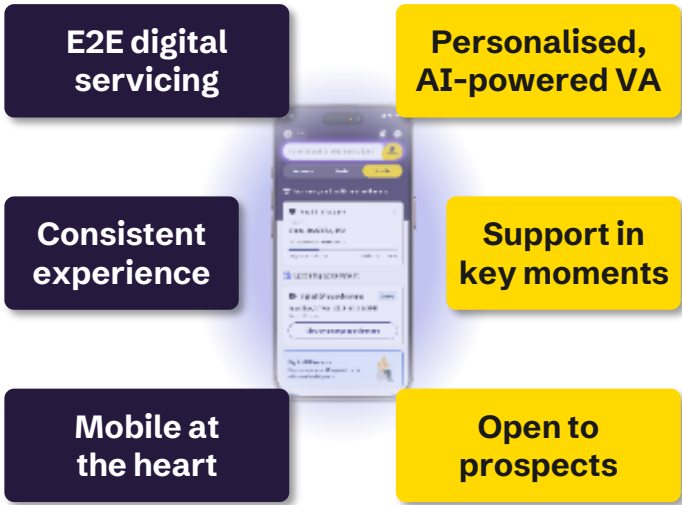


Single view of customer & advanced marketing tech



#1 AI search visibility across key lines

Leveraging MyAviva as portal for everything Aviva



Next-gen MyAviva with >7m customers, now incl. Workplace



Building Virtual Assistant

Aviva scale and model create significant AI opportunity

Longer-term growth trajectory



Leading customer franchise & brand, multi-channel distribution



Scale of our businesses with capacity to invest & re-deploy



Unmatched proprietary customer data & product breadth



Modernised IT with 'AI-ready' foundations & AI talent



Proven AI expertise & innovation track record

>25m Global customers

>15 Business lines

c.1PB Customer data on Snowflake

c.70% Cloud-based UK IT apps.

>10 Years using ML & AI

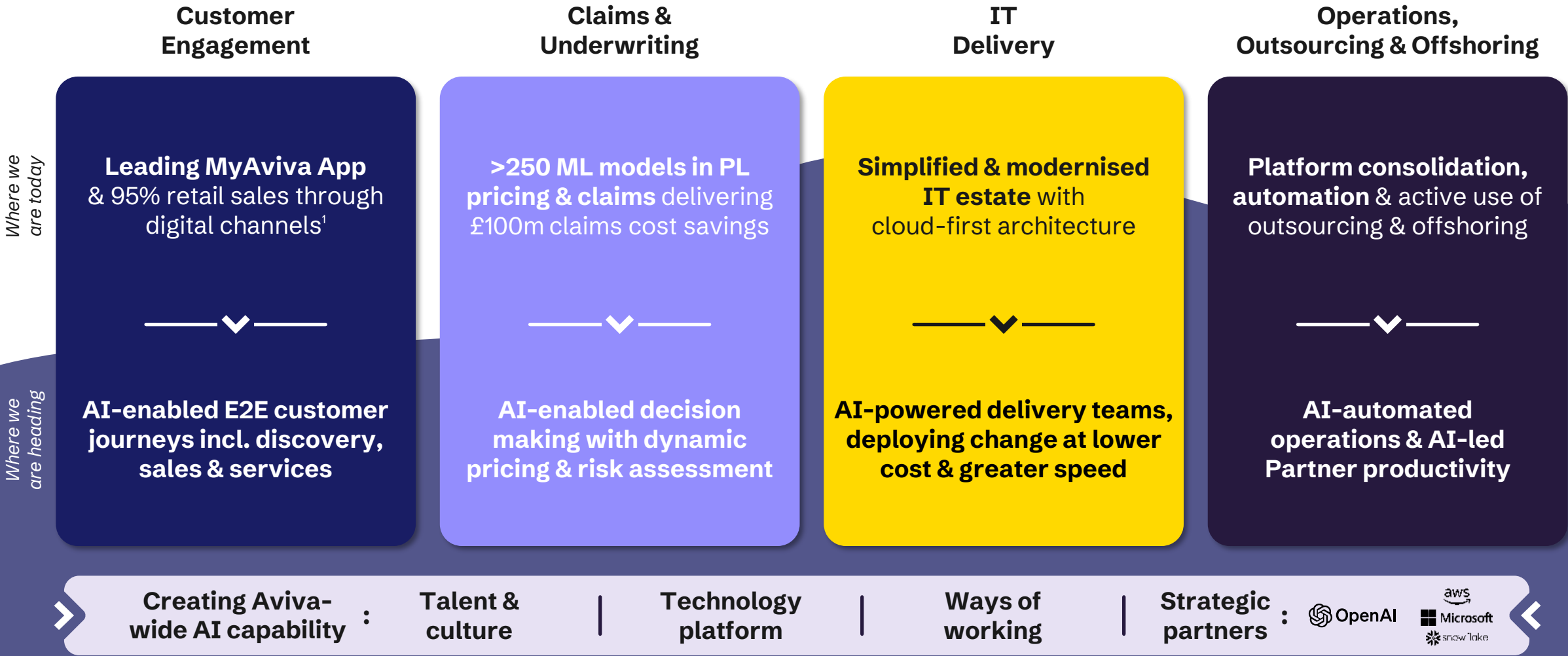


Unique moats give us conviction we will win with AI



Transforming Aviva with AI across our value chain

Longer-term growth trajectory



Delivering at pace, driving value & early benefits

Longer-term growth trajectory



AI Virtual Assistant

Launching in 2026

>15m

UK customer chats, emails & calls p.a.

Personalised, conversational AI support, resolving more customer queries



Medical underwriting

>45%

Reduction in case summarisation time

AI medical report summarisation with 99.99% accuracy, accepted by re-insurers



AI claims handler

Launching in 2026

>50%

Personal Lines Motor call routing automated

AI voice assistant deployed at first notification & routing covering >150k calls



Claude Cowork Copilot

All

Employees with access to AI tools & capabilities

Transforming productivity with appropriate AI tools & capabilities



Agentic operations

Live in pilot

50%

Time saved

AI-automated quality assurance

Quality assurance in Wealth

➔ **Real-time error identification** across Wealth operations

➔ **Augmented & automated** quality management

➔ **Re-using capability across IWR** – starting in Wealth, with plans to scale to Health & Protection



50

Processes automated by end 2026

c.100

Wealth FTE capacity created



Confidence in future UK market growth

Longer-term growth trajectory

Growth underpinned by structural trends

c.9m

UK adults retiring in next decade, 40% under-saving

£7tn

Inter-generational UK Wealth transfer by 2050

c.60%

UK adults do not hold a pure protection product

>7m

People on NHS waiting list

c.24m

UK homes underinsured or uninsured for contents

Supported by strong regulatory tailwinds



Pensions Schemes Act & pensions dashboard

Helping close retirement income gap



Advice Guidance Boundary Review

Targeted Support bridging gap to full advice



Consumer Duty

Raising the bar on customer understanding & good outcomes



Auto-enrolment reforms

Potential for increased pension contributions



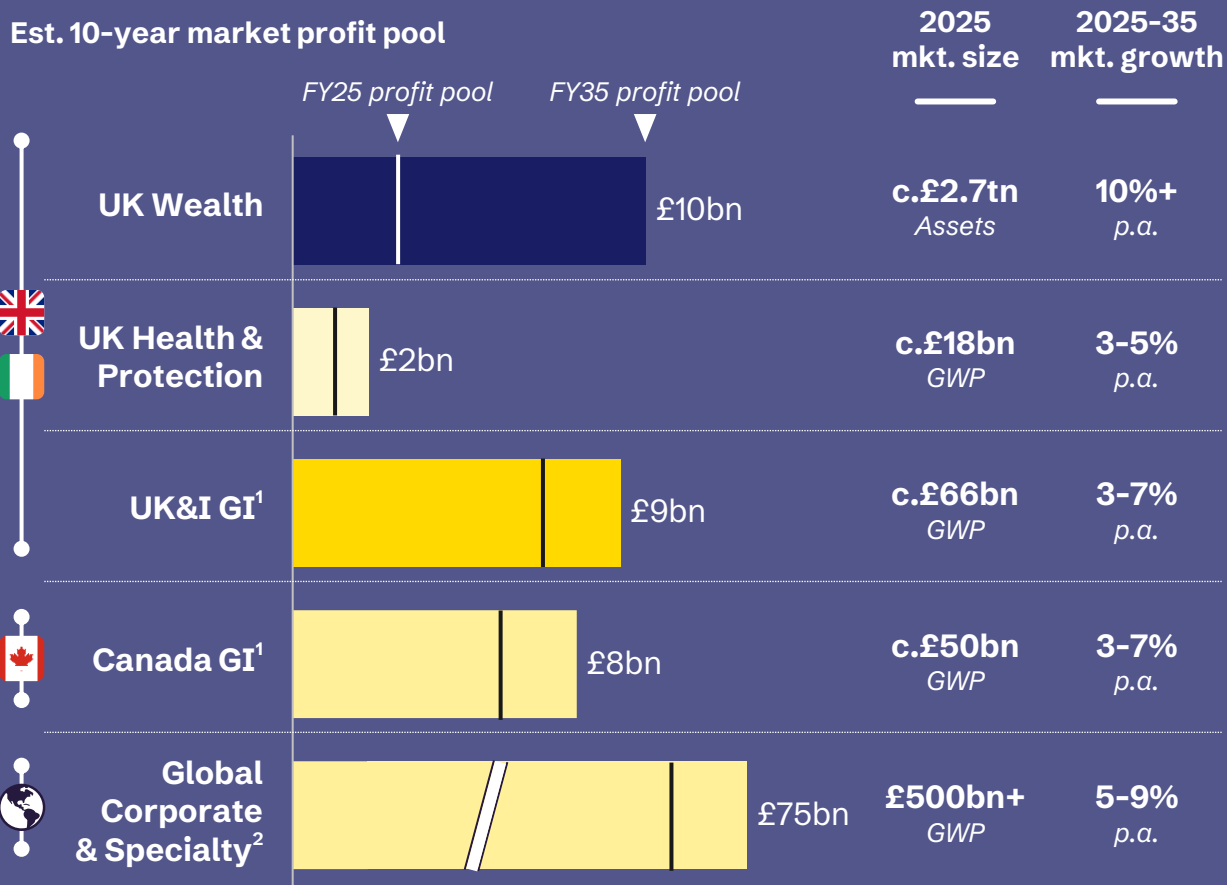
Keep Britain Working

Demand for support on workforce wellbeing solutions

Material growth platforms in our portfolio

Longer-term growth trajectory

Playing into growing market profit pools...



... with long-term growth platforms

UK Wealth
#1 position

Extending leadership with comprehensive lifetime offering

UK&I GI
#1 position

Growing from leadership position with diversified portfolio

GCS
Leading dual-platform

Growing with synergistic model across UK, Canada, Lloyd's & US

Canada GI
#2 position

Scaling advantaged national position across lines

UK Health & Protection

Building on #1 position in Protection & top 3 in Health

Note: All market sizes, shares & growth rates here and on subsequent pages are estimated based on latest Aviva analysis & market data.

1. FY25 profit pool based on 3-year average.

2. Includes London Market, Canada, US incl. Commercial Lines Admitted business, and Rest of World.

Extending leadership in UK Wealth

Longer-term growth trajectory

Wealth the fastest growing UK FS market

c.£2.7tn

Market size

10%+ growth p.a.



>£1.8tn

Addressable cash

£1.3tn

Mass affluent opportunity within Aviva's customer base¹

>4.5m

UK affluent adults are Aviva customers¹



£261bn

Wealth AUM

#1 Wealth player

5.9m

Customers

#1

Workplace

#2

Adviser Platform

Extending leadership with lifetime offering



Growing Workplace - accelerating Master Trust

Market growing at >25%, won exclusive partnership of Mercer Master Trust bringing **over £8bn** of flows



Leading in retirement

Most recognised for retirement innovation with market-leading Guided Retirement solution for **5.1m** Workplace customers



Launching Targeted Support & low-cost advice

Received FCA approval for Targeted Support, first pension journeys live, building agentic capability & low-cost advice offering



Accelerating Direct Wealth - market AUM 2x vs. 2020

Building out Direct Wealth offering, benefiting from material opportunity in Workplace & Aviva customer base



Aviva
'right to win'

Scale & operating leverage

Go-to partner for employers & advisers

Comprehensive lifetime Wealth offering

Leading Aviva Investors multi-asset solutions



Growing UK General Insurance

Longer-term growth trajectory

Market leader with benefit of Direct Line

Market size¹

c.£62bn

3-7% growth p.a.

AVIVA

c.£9bn

PL & CL premiums² excl. GCS

Share

c.£16bn

Motor

>20%

c.£8bn

Home

>20%

c.£32bn

Commercial
Excl. GCS

>9%

c.£8bn

Equivalent to
UK Home

Specialty:
Pet
Rescue
SME Direct

c.6%
Combined
market share

c.£10-15bn³

Global HNW

UK Leader

Growth opportunities across diversified portfolio



Personal – scaling Specialty businesses to top 3

Scaling Pet, Rescue and SME Direct, tapping into Aviva opportunity & expanding distribution to PCWs



Commercial – deepening in SME & Large Corporates

Extending digital leadership in SME & driving towards leadership in UK Corporate with AI-enabled underwriting & new Premier proposition



High Net Worth – growing in global UHNW segment

Leveraging Lloyd's international licenses to expand access to global UHNW clients



Emerging opportunities – across Personal & Commercial

Building on first-mover advantage in LLM distribution, preparing for autonomous vehicles in personal & commercial lines



Aviva
'right to win' :

Diversified
portfolio

Channel
distribution

Proprietary
data advantage

Significant scale &
operating leverage

Track record
of innovation



1. Segment market sizes do not total due to overlap in SME Direct with Motor and Home.

2. Aviva GWP – trailing 12 months to H1 2026.

3. Refers to Personal Lines market only.

Material opportunity in GCS

Longer-term growth trajectory

Large market with significant growth headroom

£500bn+

Market size

5-9% growth p.a.

c.£64bn

London Company
market (incl. Lloyd's)

c.£9bn

Canada GCS

c.£390bn

US E&S and CL Admitted



£2.7bn

GCS premiums¹



AVIVA
Syndicates



Onshore presence

Scaling with highly synergistic model



Delivering on Lloyd's growth opportunity

Growing in 9 newly-launched Lloyd's lines & in Canada with Volante, with single Aviva Syndicates brand & joint distribution



Broadening offering leveraging 'dual-platform'

Serving more needs of clients & brokers utilising Lloyd's capability, e.g. Lloyd's Cyber for Canada clients



Shared growth potential across UK, Canada & US

Collaborating on risk management solutions, multinational & global corporate propositions & international broker relationships



Building onshore US commercial presence

Expanding access to largest commercial market & strengthening offering, building on experience underwriting US risk from London



Aviva
'right to win' :

**Aviva Brand &
reputation**

**Multi-national
client base**

**Global broker
relationships**

**High-quality
balance sheet**

**Strong underwriting
capabilities**



Scaling advantaged national position in Canada

Longer-term growth trajectory



Clear growth priorities across the portfolio



Building multi-channel distribution in Personal Lines

Maximising value from RBC & PCI partnerships, targeting new partnerships, scaling Direct



Re-entering & scaling Small Business

Re-entering & scaling in c.£5bn Small Business market, accelerated by market-leading digital capability from UK GI



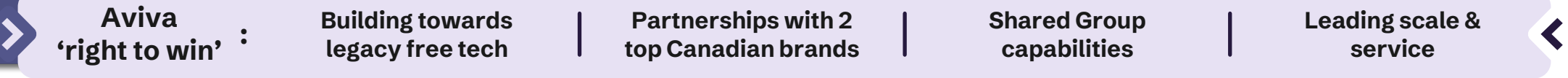
Expanding geographic footprint

Expanding reach in Personal Lines with Partnerships & stepping up presence in underpenetrated provinces, e.g. Quebec



Leveraging leading Claims capability

Leveraging modern cloud-based Claims platform & leading UK capability to re-engineer claims journeys E2E with AI



Compelling investment case – the UK's only diversified insurer

**Multi-year performance
track record**



**Confidence in
3-year targets**



**Sustaining strong
EPS growth
beyond 2028**



Delivering on Direct Line integration



Unrivalled customer reach



Significant scale & AI opportunity



Material capital-light growth platforms



High-quality & diversified earnings growth

Agenda

Performance highlights

Amanda Blanc
Group CEO

Half Year 2026 Results

Charlotte Jones
Group CFO

Group CEO update

Amanda Blanc
Group CEO

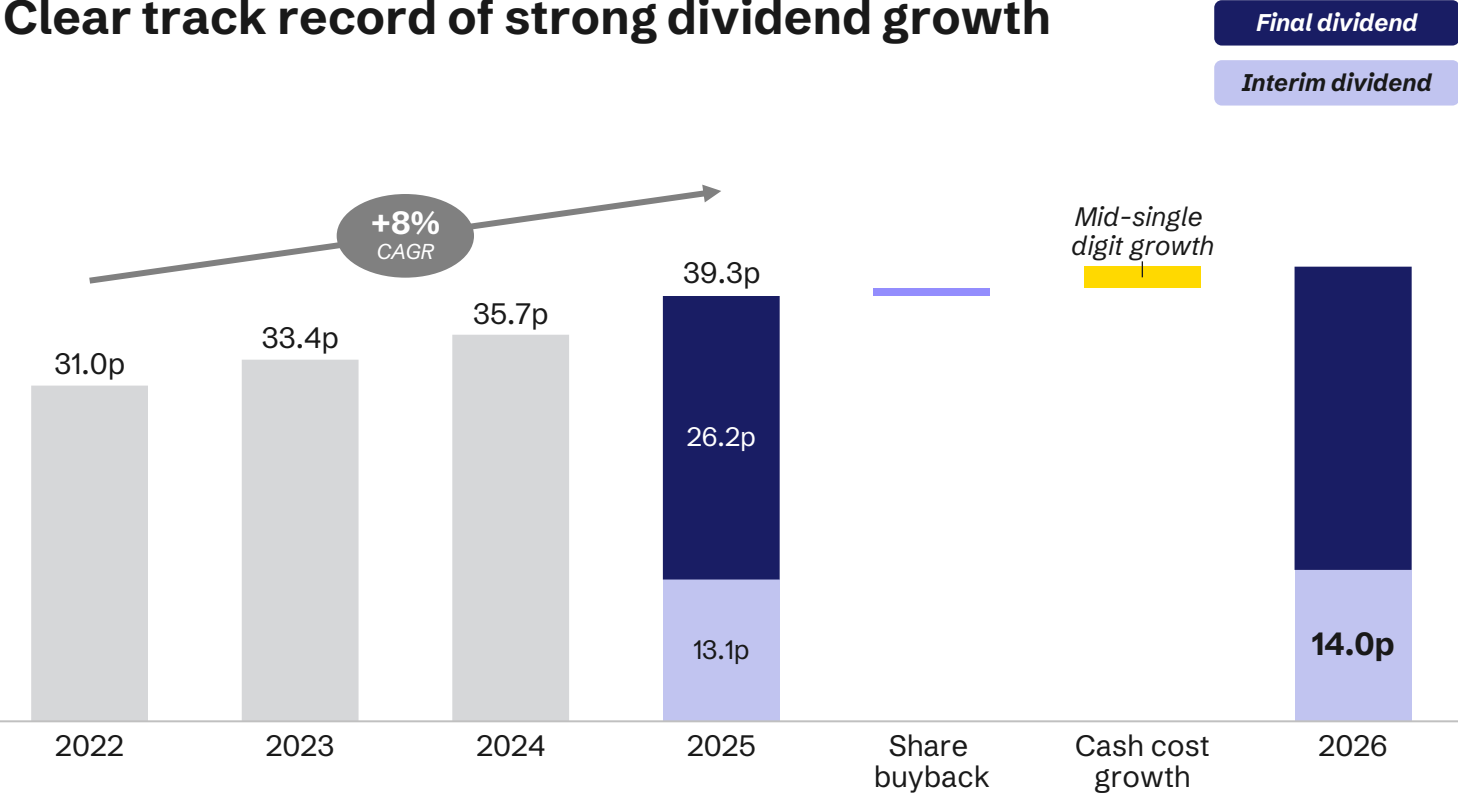


Q&A

Appendices

Growing dividends with regular and sustainable capital returns

Clear track record of strong dividend growth



➤ **£420m interim dividend cash cost - historically 1/3 of total dividend** ⬅

+7%
Interim DPS growth

+
£350m
Share buyback complete

Guidance of mid-single digit growth in dividend cash cost remains going forward¹

+
Expect regular & sustainable capital returns to continue¹

1. The Board has not approved or made any decision to pay any dividend or initiate any buybacks in respect of any future period.

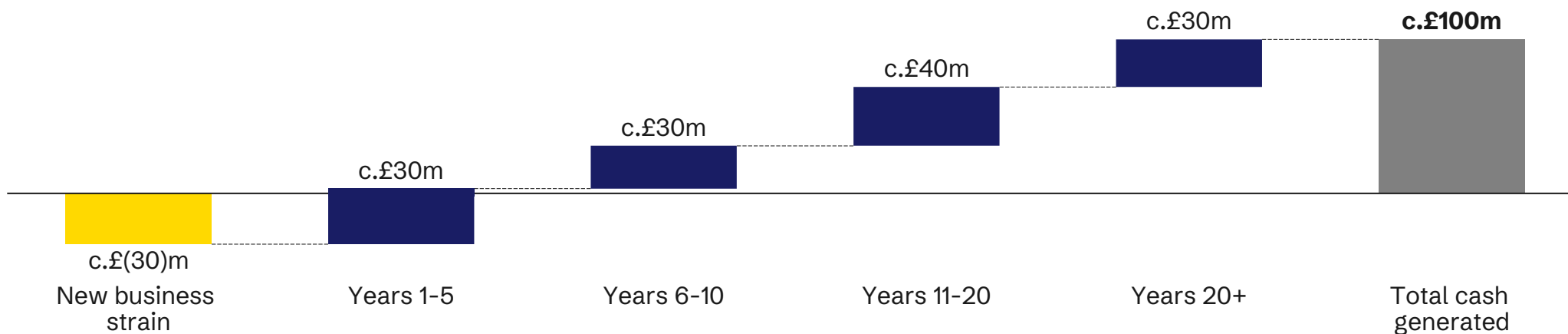
Reinsurance cover levels

Per event (excess of loss)	UK	Ireland	Rest of World	Canada
2026 retention	£200m	€30m	£50m	C\$125m
2025 retention	£200m	€30m	£75m	C\$125m
Maximum Cover	£5.3bn (£3.4bn in 2025)		£0.3bn	C\$4.65bn

BPA IRR metric – rationale and methodology

- Retirement VNB includes prudent Solvency II assumptions, which do not capture lifetime value generated
- IRR¹ is a better measure of long-term cash generation – BPA IRRs at HY26 were 18% on the following basis:
 - Buffer of 145% SCR derived from our Group Solvency II working range of 160-180% and allowance for Group diversification
 - Potential future management actions not included
 - New business strain of c.3% (after 145% buffer)
 - Allowing for debt leverage of 30%, this represents a return on shareholder capital of 26%

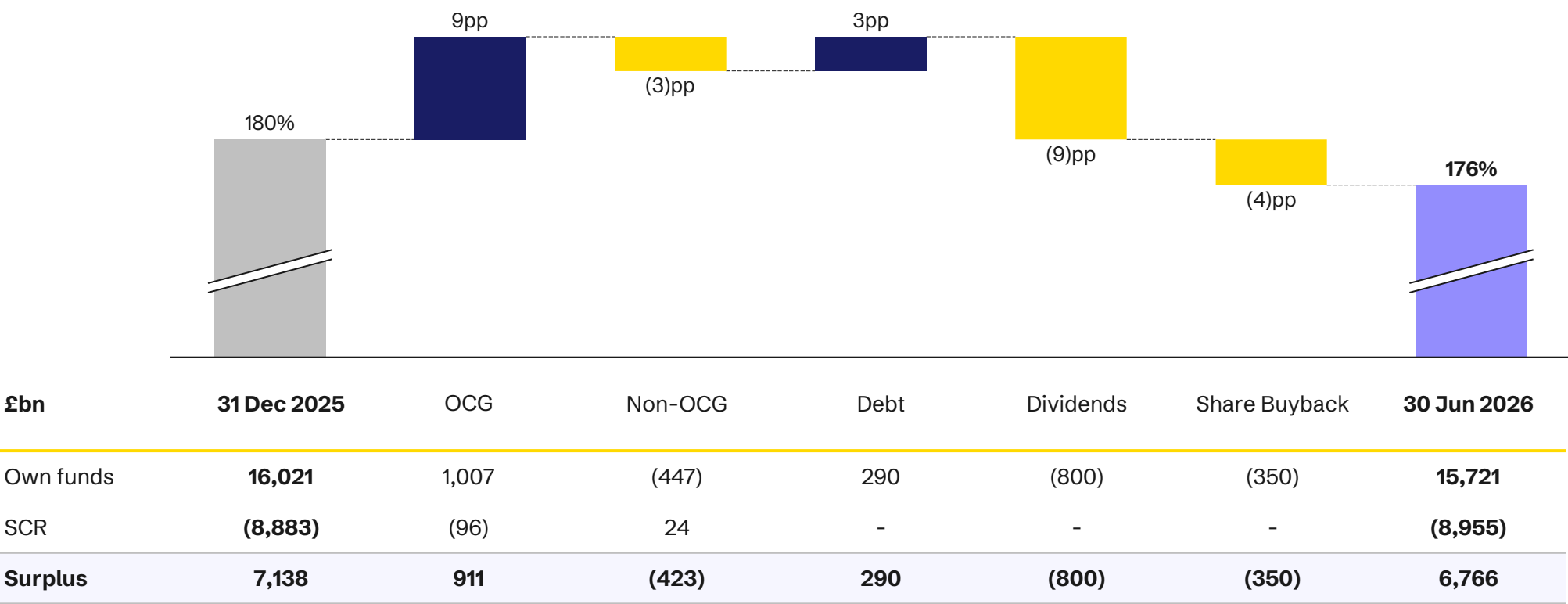
Illustrative £1bn BPA deal at 18% IRR



Solvency II

Capital position

Solvency II shareholder cover ratio



Solvency II regulatory own funds tiering and debt leverage

Regulatory view	30 Jun 2026			31 Dec 2025		
	£m	% of own funds	% of SCR	£m	% of own funds	% of SCR
Unrestricted Tier 1	12,245	70%	115%	12,887	72%	121%
Restricted Tier 1	992	6%	9%	992	6%	9%
Tier 2	4,091	24%	39%	3,813	21%	36%
Tier 3 ¹	58	-%	1%	103	1%	1%
Est. regulatory own funds	17,386	100%	164%	17,795	100%	167%

Regulatory view	30 Jun 2026 £m	31 Dec 2025 £m
Solvency II regulatory debt ²	5,083	4,805
Senior notes	338	404
Tier 1 notes in subsidiaries	12	343
Commercial paper	51	52
Total debt	5,484	5,604
Est. regulatory own funds, senior notes, Tier 1 notes in subsidiaries and commercial paper	17,787	18,594
Solvency II debt leverage ratio	30.8%	30.1%

1. Tier 3 regulatory own funds at 30 June 2026 consist of £58 million net deferred tax assets (31 December 2025: £103million). There is no subordinated debt included in Tier 3 regulatory own funds (31 December 2025: £nil).
2. Solvency II regulatory debt consists of Restricted Tier 1 and Tier 2 regulatory own funds.

Solvency II sensitivities (Group shareholder view)

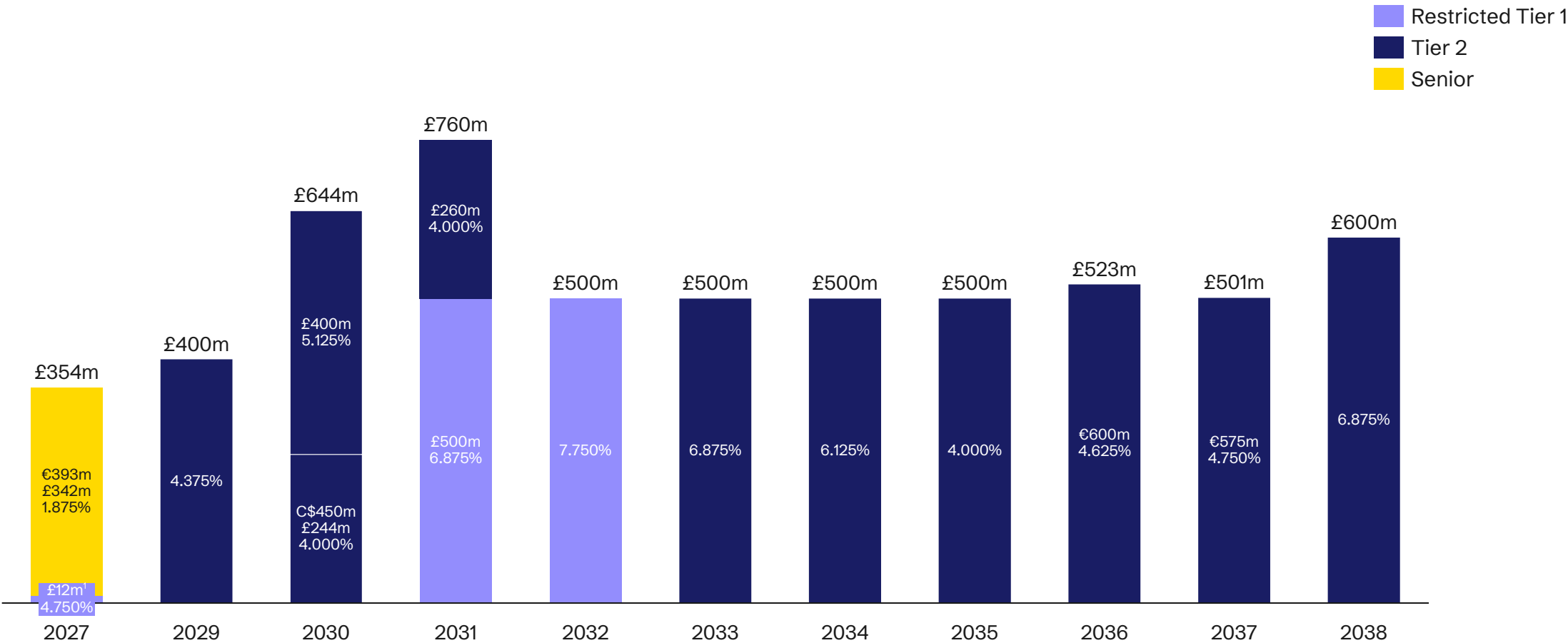
Sensitivity	30 Jun 2026		31 Dec 2025	
	Impact on surplus £bn	Impact on cover ratio pp	Impact on surplus £bn	Impact on cover ratio pp
Changes in economic assumptions				
50 bps increase in interest rate	0.2	4 pp	0.1	3 pp
50 bps decrease in interest rate	(0.2)	(5)pp	(0.2)	(4)pp
100 bps increase in interest rate	0.3	8 pp	0.2	7 pp
100 bps decrease in interest rate	(0.4)	(9)pp	(0.3)	(8)pp
50 bps increase in corporate bond spread ¹	(0.1)	0 pp	(0.1)	0 pp
50 bps decrease in corporate bond spread ¹	0.1	0 pp	0.1	0 pp
100 bps increase in corporate bond spread ¹	(0.1)	(1)pp	(0.1)	0 pp
Credit downgrade on annuity portfolio ²	(0.2)	(3)pp	(0.3)	(4)pp
10% increase in market value of equity	0.1	0 pp	0.1	0 pp
10% decrease in market value of equity	(0.1)	0 pp	(0.1)	0 pp
25% increase in market value of equity	0.3	0 pp	0.2	0 pp
25% decrease in market value of equity	(0.3)	0 pp	(0.3)	(1)pp
20% increase in value of commercial property ³	0.3	3 pp	0.2	3 pp
20% decrease in value of commercial property ³	(0.4)	(5)pp	(0.4)	(5)pp
20% increase in value of residential property ³	0.2	2 pp	0.2	3 pp
20% decrease in value of residential property ³	(0.3)	(3)pp	(0.3)	(4)pp
Changes in non-economic assumptions				
10% increase in maintenance and investment expenses	(0.6)	(7)pp	(0.6)	(7)pp
10% increase in lapse rates	(0.2)	(3)pp	(0.2)	(3)pp
2% increase in mortality/morbidity rates – life assurance	(0.1)	(1)pp	(0.1)	(1)pp
2% decrease in mortality rates – annuity business	(0.1)	(2)pp	(0.2)	(2)pp
5% increase in gross loss ratios	(0.4)	(5)pp	(0.4)	(5)pp

1. The corporate bond spread sensitivity is applied such that even though movements vary by rating and duration consistent with the approach in the solvency capital requirement, the weighted average spread movement equals the headline sensitivity. Fundamental spreads remain unchanged.

2. An immediate full letter downgrade (e.g. from AAA to AA, from AA to A) on 20% of the annuity portfolio credit assets, excluding commercial and lifetime mortgages, which are included in property sensitivities.

3. In the annuity portfolio, any matching adjustment applied is assumed to be unchanged under a commercial property or residential property sensitivity.

Debt call/redemption profile



All debt instruments have been presented at optional first call dates at nominal values converted to GBP using 30 June 2026 rates

1. Restricted Tier 1 issued by Direct Line Insurance Group Limited has been included, but does not qualify towards Group Solvency.

IFRS

Operating profit and operating value added

	Operating profit			Operating change in CSM			Operating value added	
	HY 2026 (£m)	HY 2025 (£m)		HY 2026 (£m)	HY 2025 (£m)		HY 2026 (£m)	HY 2025 (£m)
UK&I General Insurance	643	430						
Canada General Insurance	262	218						
IWR ¹	582	575		(21)	(59)		561	516
- o/w Wealth	102	76						
- o/w Protection & Health	86	86		-	32		86	118
- o/w Retirement	345	338		4	(22)		349	316
- o/w Heritage	87	95		(30)	(70)		57	25
Aviva Investors	25	23						
International Investments	35	25						
Total business units	1,547	1,271						
Centre & debt and other	(221)	(203)						
Group	1,326	1,068						

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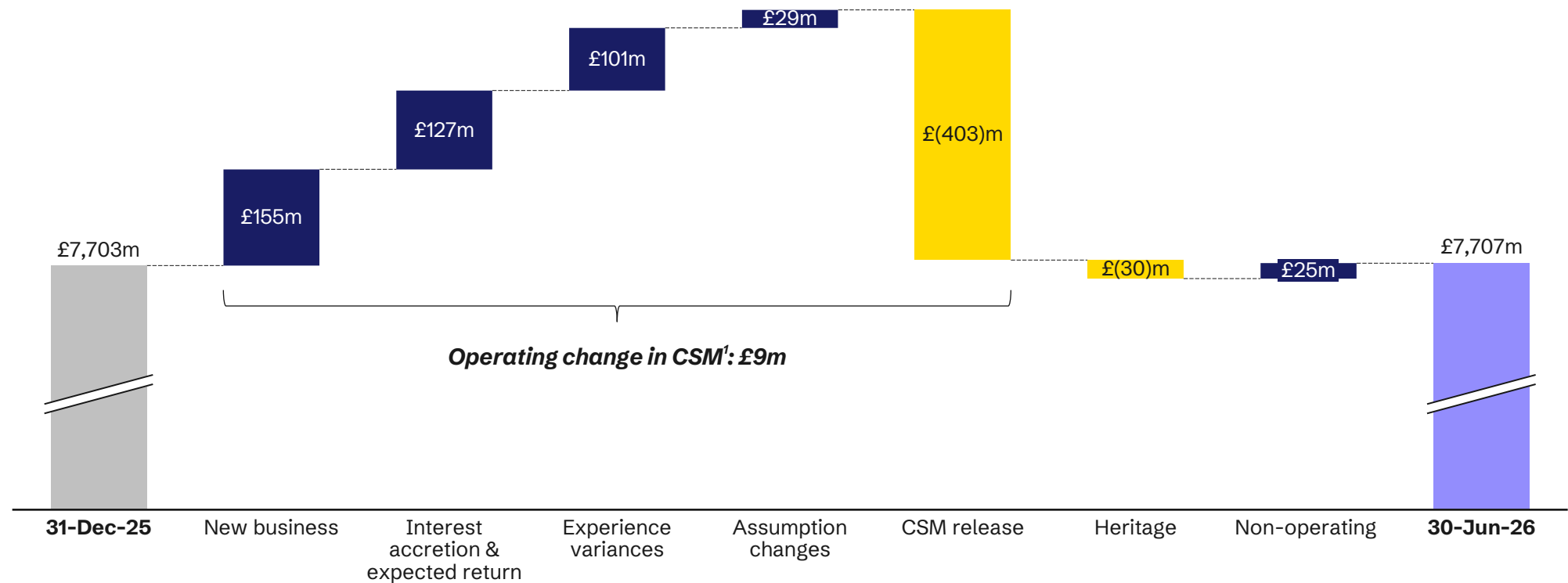
Reminder

- For Retirement, Heritage and Protection, **the CSM spreads profits over time**, with unearned profit recorded as a liability that unwinds to the P&L over the life of the policy
- Future value of other **capital-light businesses are not included in operating value added**

Contractual service margin development

Contractual service margin (CSM)

Analysis of change



Protection & Health – operating value added drivers

£m	6 months 2026			6 months 2025			12 months 2025		
	Operating profit	Operating change in CSM	Operating value added	Operating profit	Operating change in CSM	Operating value added	Operating profit	Operating change in CSM	Operating value added
New business	-	86	86	-	94	94	-	172	172
Releases from stock of future profit	120	(114)	6	103	(95)	8	205	(196)	9
Operating assumption changes	-	14	14	-	-	-	(21)	(37)	(58)
Experience variances, expenses and other	(68)	(4)	(72)	(42)	16	(26)	(41)	56	15
Insurance result	52	(18)	34	61	15	76	143	(5)	138
Investment result	(3)	18	15	(4)	17	13	(11)	38	27
Health	37	-	37	29	-	29	72	-	72
Protection & Health	86	-	86	86	32	118	204	33	237

Retirement – operating value added drivers

£m	6 months 2026			6 months 2025			12 months 2025		
	Operating profit	Operating change in CSM	Operating value added	Operating profit	Operating change in CSM	Operating value added	Operating profit	Operating change in CSM	Operating value added
New business	-	60	60	-	107	107	-	224	224
Releases from stock of future profit	287	(269)	18	269	(249)	20	558	(517)	41
Operating assumption changes	(3)	15	12	-	-	-	(15)	16	1
Experience variances, expenses and other ¹	(60)	87	27	(35)	8	(27)	(100)	(65)	(165)
Insurance result	224	(107)	117	234	(134)	100	443	(342)	101
Investment result¹	97	111	208	76	112	188	208	230	438
Equity Release	24	-	24	28	-	28	60	-	60
Retirement	345	4	349	338	(22)	316	711	(112)	599

1. Full year 2025 comparative amounts have been re-presented to align with current period presentation.

Heritage – operating value added drivers

£m	6 months 2026			6 months 2025			12 months 2025		
	Operating profit	Operating change in CSM	Operating value added	Operating profit	Operating change in CSM	Operating value added	Operating profit	Operating change in CSM	Operating value added
Releases from stock of future profit	61	(59)	2	64	(61)	3	153	(144)	9
Operating assumption changes	1	5	6	-	-	-	(23)	7	(16)
Experience variances, expenses and other	14	(1)	13	12	(42)	(30)	15	(68)	(53)
Insurance result	76	(55)	21	76	(103)	(27)	145	(205)	(60)
Investment result	11	25	36	19	33	52	28	62	90
Heritage	87	(30)	57	95	(70)	25	173	(143)	30

Ireland – operating value added drivers

£m	6 months 2026			6 months 2025			12 months 2025		
	Operating profit	Operating change in CSM	Operating value added	Operating profit	Operating change in CSM	Operating value added	Operating profit	Operating change in CSM	Operating value added
New business	-	9	9	-	10	10	-	27	27
Releases from stock of future profit	33	(24)	9	22	(17)	5	50	(39)	11
Operating assumption changes	-	-	-	-	-	-	(3)	10	7
Experience variances, expenses and other	(5)	18	13	(20)	5	(15)	1	16	17
Insurance result	28	3	31	2	(2)	-	48	14	62
Investment result	8	2	10	6	3	9	14	4	18
Other	(19)	-	(19)	(7)	-	(7)	(40)	-	(40)
Ireland	17	5	22	1	1	2	22	18	40

IWR Contractual service margin - analysis of change

£m	31 December 2025	6 months 2026						30 June 2026
		New business	Interest accretion ²	Experience variance	Assumption changes	CSM release	Non-operating	
Protection	1,015	86	18	(4)	14	(114)	(8)	1,007
Retirement	5,315	60	111	87	15	(269)	(10)	5,309
Heritage	1,245	-	25	(1)	5	(59)	47	1,262
Ireland	285	9	2	18	-	(24)	(4)	286
Other ¹	(157)	-	(4)	-	-	4	-	(157)
Total	7,703	155	152	100	34	(462)	25	7,707
<i>Total (excl. Heritage)</i>	6,458	155	127	101	29	(403)	(22)	6,445

1. Other includes intra-group reinsurance of Periodic Payment Orders (PPOs).

2. Interest accretion for Heritage includes the expected investment return that is deferred in the CSM.

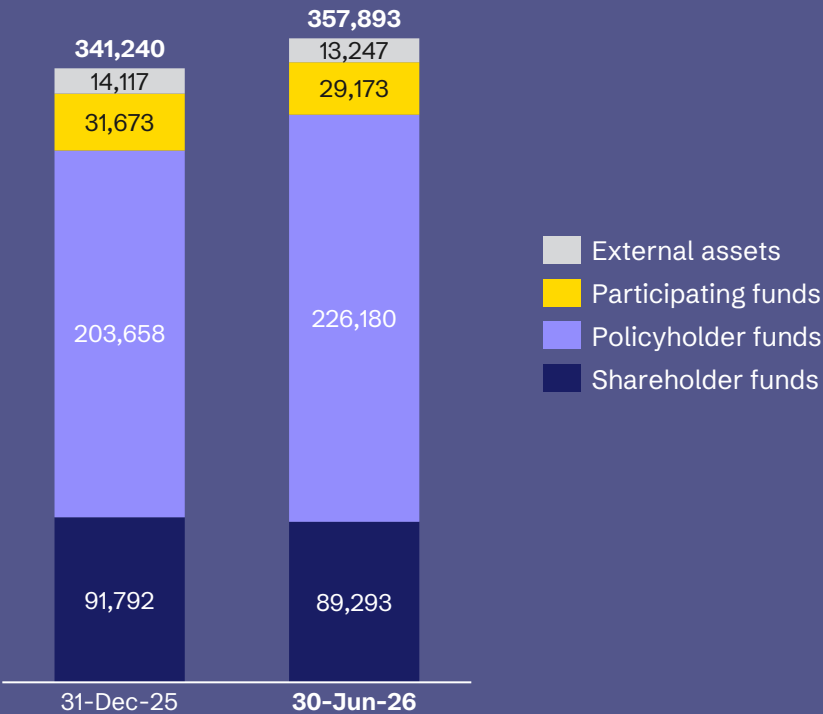
Operating earnings per share

	6 months 2026 £m	6 months 2025 £m	Change %
Group adjusted operating profit	1,326	1,068	24%
Operating tax	(317)	(257)	(23)%
Amounts attributable to non-controlling interests	(9)	(12)	25%
Coupon payments in respect of tier 1 notes	(37)	(17)	(118)%
Preference shares	-	(9)	100%
Profit attributable to ordinary shareholders	963	773	25%
Weighted average number of shares	3,029	2,664	14%
Operating earnings per share¹	31.8p	29.0p	10%

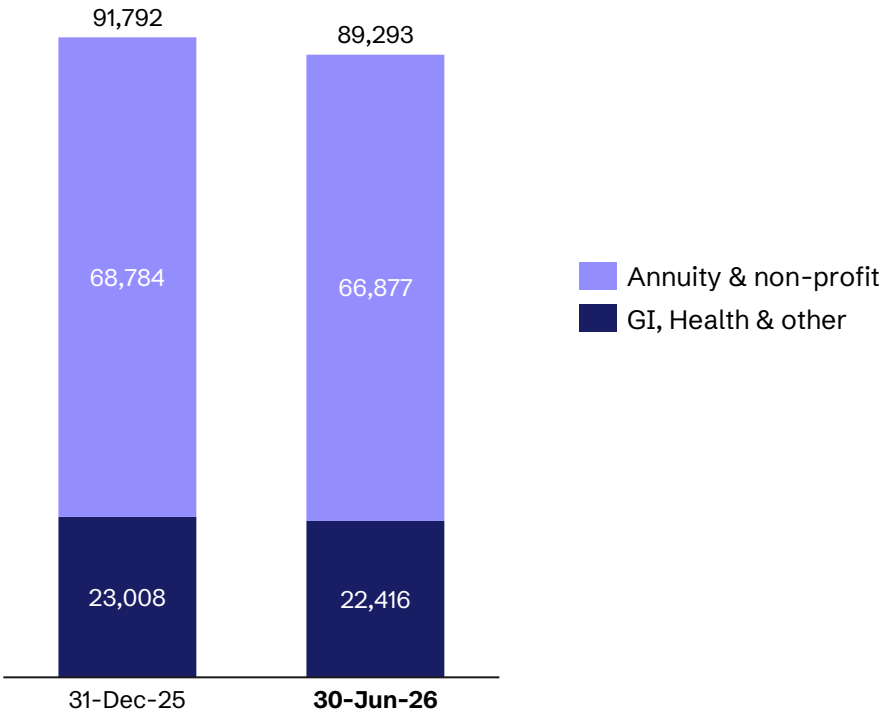
Assets

Total managed assets

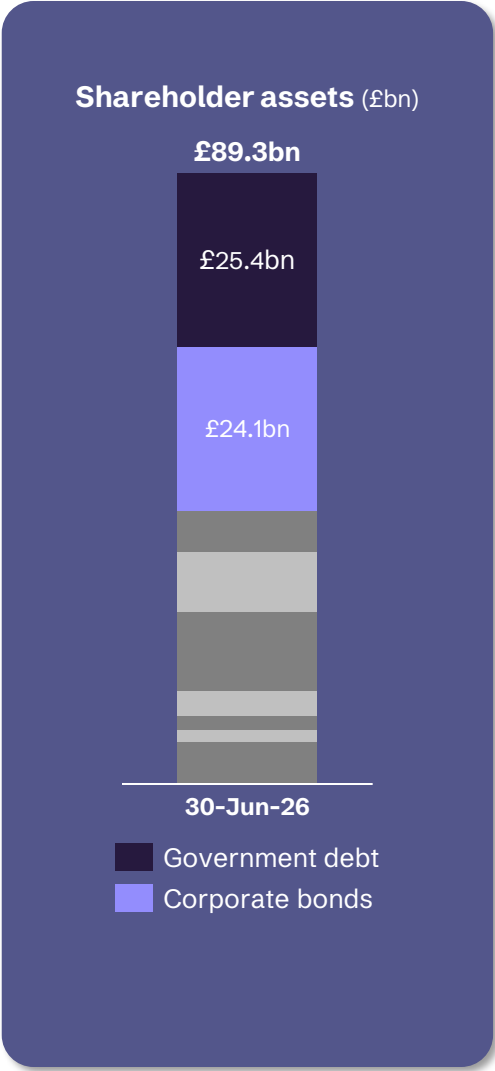
Assets by type of liabilities covered (£m)



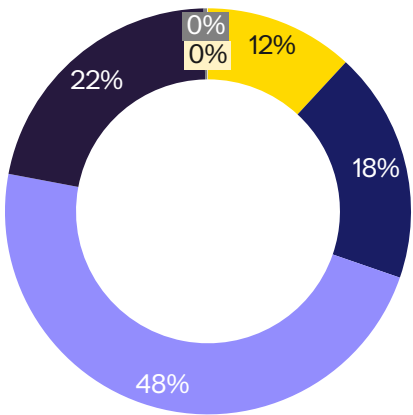
Shareholder assets by type (£m)



Corporate bonds and government debt

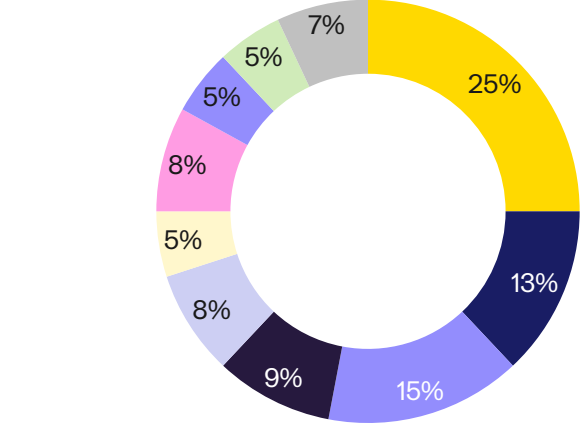


Corporate bonds by rating



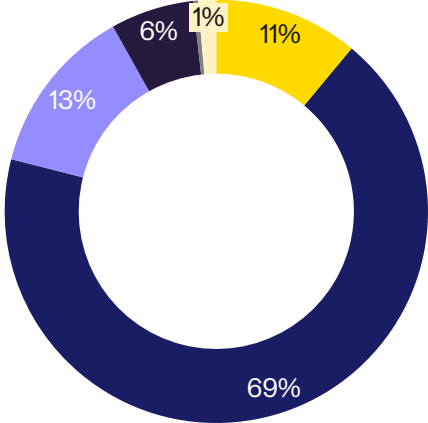
AAA BBB
AA <BBB
A Non-rated

Corporate bonds by industry



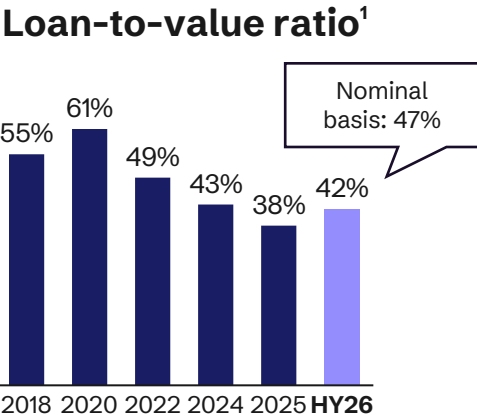
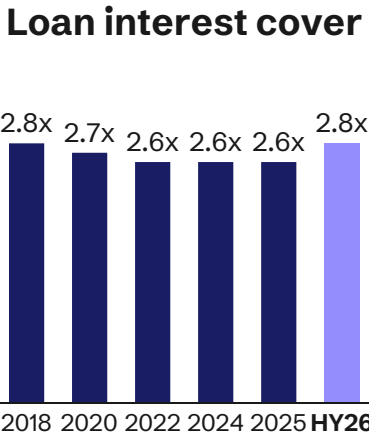
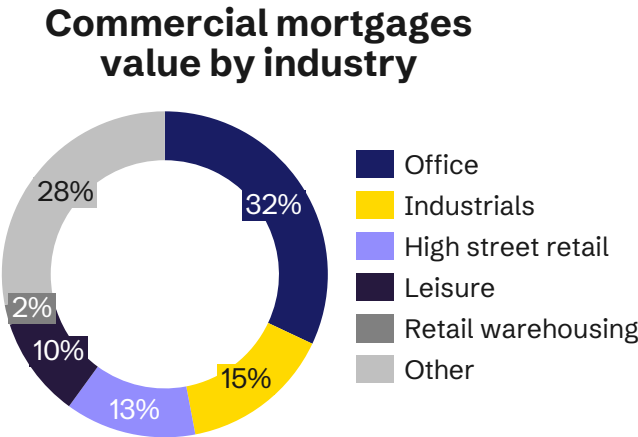
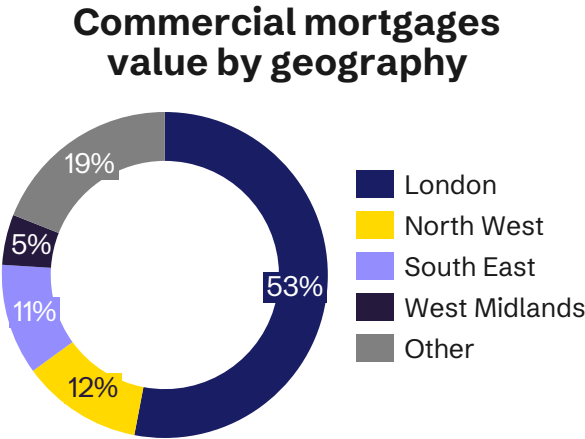
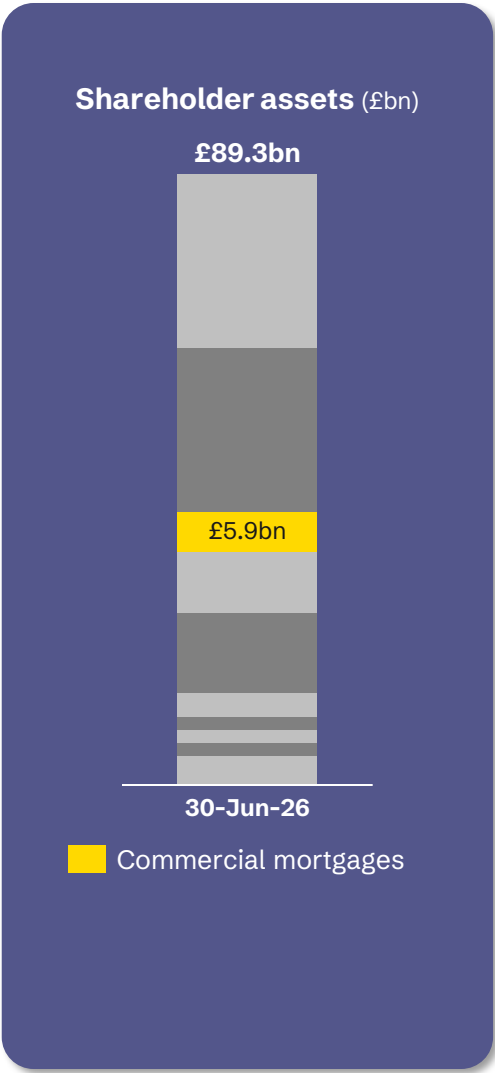
Financials - banks
Utilities
Manufacturing & Construction
Information & Communication
Real estate
Transportation & Storage
Financials - other
Retail & Food
Public services
Other

Government debt by rating



AAA BBB
AA <BBB
A Non-rated

Commercial mortgages



- **Low average LTV** of 42% on a fair value basis and 47% on a nominal basis
- **Strong loan interest cover** leaving borrowers significant headroom to absorb lower rents or rental voids
- **Financial covenants in place on most contracts**, including all new lending to restrict maximum LTVs and minimum LICs with swift action taken to bring loans back in tolerance in the event of a breach
- **Loans are fixed rate** so interest volatility doesn't directly impact the interest cost for the borrower
- **Limited refinancing risk** over the short-term as only few maturities are upcoming
- Prioritise lending to **counterparties who have wider portfolios of properties** that can be used as security to minimise the risk of losses on default

Equity release mortgages

Shareholder assets (£bn)

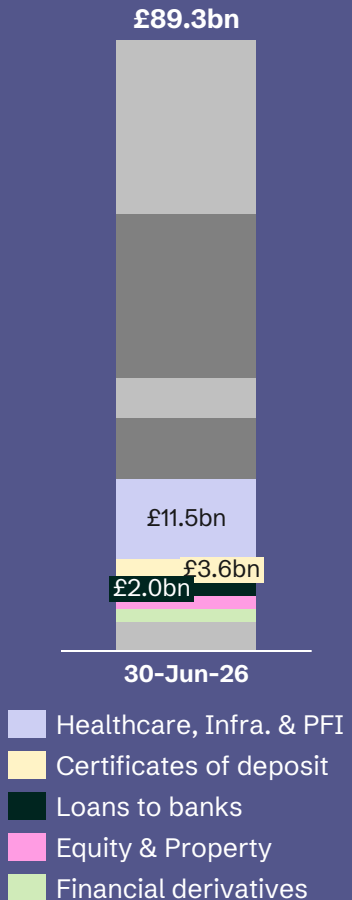


- Securitised mortgage loan and equity release portfolio of £8.9bn is mostly internally securitised with **low average LTV of 28.6%**
- c.81% of equity release loans have an **LTV <50%²**
- **c.£8.6m of losses** arising from ‘no negative equity guarantees’ in the last ten years
- Equity release **new business LTVs are actively managed**
- We remain a **conservative lender within the overall marketplace**
- **House price growth over recent years has reduced LTVs**, providing a headroom against short-term property price volatility

1. Equity release and securitised mortgage loans.
2. As of 31 March 2026.

Other shareholder assets

Shareholder assets (£bn)



- **Healthcare, Infrastructure & PFI:** Loans and mortgages that are largely secured against infrastructure projects and education, social housing, healthcare and emergency services related facilities. Many of these benefit from government-controlled frameworks or agreements with government related entities, which reduces the risk of default. These infrastructure assets typically exhibit stable cash flows and low exposure to economic cycles
- **Certificates of deposit:** deposits held with banks with a fixed term of at least three months
- **Loans & advances to banks:** primarily relate to loans of cash collateral received in stock lending transactions and are therefore collateralised by other securities