

Norwich Union Annuity Limited

Registered office: 2 Rougier Street, York, YO90 1UU

Annual FSA Insurance Returns for the year ended 31st December 2003



Returns under the Accounts and Statements Rules

Index to Appendices 9.1, 9.3, 9.4 and 9.6 of IPRU (INS)

Name of insurer Norwich Union Annuity Limited

Global Business

Financial year ended 31st December 2003

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Returns under the Accounts and Statements Rules

Index to Appendices 9.1, 9.3, 9.4 and 9.6 of IPRU (INS)

Name of insurer Norwich Union Annuity Limited

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See instruction 6

Quantifiable contingent liabilities in respect of long term insurance business as shown in a supplementary note to Form 14

| Statement of solvency | | | | | | | | | |
|--|--|------------------|------------------------|----------|------------------|------------|-----------------------|----------|-------------|
| Name of insurer | Norwich Union Annuit | y Limite | d | | | | | | |
| Global business | | | | | | | | | |
| Financial year ended | 31st December 2003 | | Company | | | | | | |
| | | | registration number | GL/UK/CM | M Period e | | | — , | Units |
| | | R9 | 3253948 | GL | | 12 | 2003 | . , | 0003 |
| | | | As at the end | of As at | the end | of | 5 | Source | |
| | | | this financia year | | orevious year | | | | |
| | | | 1 | | 2 | | < | > | ? |
| GENERAL INSURAN Available assets | ICE BUSINESS | | | | | | | | |
| Other than long term insurance towards general insurance busi | | 11 | | | | | See instru 1 and 2 | uctions | |
| Required minimum ma | ırgin | | | | | | | | |
| Required minimum margin for g | general insurance business | 12 | | | | _ | 12 . | 49 | |
| Excess (deficiency) of available minimum margin (11-12) | assets over the required | 13 | | | | | | | |
| LONG TERM INSUR Available assets | ANCE BUSINESS | | | | | | | | |
| Long term insurance business a | admissible assets | 21 | 122424 | 60 1 | 166183 | 31 | 10 . | 11 | |
| Other than long term insurance term insurance business require | business assets allocated towards loned minimum margin | ^{ng} 22 | 1417 | 51 | 13062 | 22 | See instru 1 and 3 | uctions | |
| Total mathematical reserves (af | iter distribution of surplus) | 23 | 114804 | 41 1 | 097185 | 51 | See instru | uction 4 | |
| Other insurance and non-insura | ince liabilities | 24 | 1327 | 28 | 20072 | 29 | See instru | uction 5 | |
| Available assets for long term in margin (21+22-23-24) | nsurance business required minimum | 25 | 7710 | 42 | 61987 | 7 3 | | | |
| Implicit Items admitted | d under Rule 2.10(5) as mod | dified | | | | | | | |
| Future profits | | 31 | | | | | | | |
| Zillmerising | | 32 | | | | | | | |
| Hidden reserves | | 33 | | | | | | | |
| Total of available assets and im | uplicit items (25+31+32+33) | 34 | 7710 | 42 | 61987 | 73 | | | |
| Required minimum ma | argin | - | | | | _ | | | |
| Required minimum margin for lo | ong term insurance business | 41 | 4592 | 18 | 43887 | 7 4 | 60 . | 69 | |
| Explicit required minimum marg guarantee fund if greater) | jin (1/6 x 41, or minimum | 42 | 765 | 36 | 7314 | 16 | | | |
| Excess (deficiency) of available minimum margin (25-42) | assets over explicit required | 43 | 6945 | 06 | 54672 | 27 | | | |
| Excess (deficiency) of available the required minimum margin (3 | | 44 | 3118 | 24 | 18099 | 99 | | | |
| CONTINGENT LIABI | LITIES | | | | | | | | |
| Quantifiable contingent liabilities term insurance business as sho | s in respect of other than long own in a supplementary note to Form 1 | 51 | | | | | See instru | uction 6 | |
| Quantifiable contingent lightlities | s in respect of long term insurance | | | | | - | | | |

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Analysis of the effect of financial engineering on long-term available assets

Name of insurer Norwich Union Annuity Limited

Global business

| 2003 | | Company registration number | GL | _/UK/CM | | | See instruct See instruct See instruct See instruct See instruct | Units |
|------|-----|-----------------------------------|---|---|---|---|---|---|
| R9 | A | 3253948 | | GL | 31 | 12 | | £000 |
| | | | | the p | reviou | | So | urce |
| | | 1 | | | 2 | | | |
| | 11 | 4592 ⁻ | 18 | | 4388 | 374 | See instruction 2 | |
| , | 12 | 31182 | 24 | | 1809 | 999 | See instructi | on 3 |
| , | 13 | 77104 | 42 | | 6198 | 373 | | |
| | | | | | | | | |
| | 14 | | | | | | See instructi | on 5 |
| | 15 | | | | | | See instructi | on 6 |
| | 16 | | | | | | See instructi | on 7 |
| | 17 | | | | | | See instructi | on 8 |
| | 18 | | | | | | See instruction 9 | |
| , | 19 | | | | | | | |
| ı | | | | | | | | |
| 2 | 20 | 77104 | 42 | | 6198 | 373 | | |
| 2 | 21 | 77104 | 42 | | 6198 | 373 | | |
| | R9/ | 11 12 13 14 15 16 17 18 19 20 21 | Company registration number R9A 3253948 As at the end this financial year 1 4592 12 31182 13 77104 14 15 16 17 18 19 20 77104 | Company registration number GI R9A 3253948 As at the end of this financial year 1 459218 12 311824 13 771042 14 15 16 17 18 19 20 771042 | Company registration number R9A 3253948 GL As at the end of this financial year As at the property of the prope | Company registration number GL/UK/CM Product day R9A 3253948 GL 31 As at the end of this financial year As at the end the previous year 1 2 11 459218 4388 12 311824 1809 13 771042 6198 14 15 16 17 18 19 20 771042 6198 | Company registration number GL/UK/CM Period end of day Period end of the provious year 1 As at the end of this financial year As at the end of the previous year 1 2 11 459218 438874 438874 12 311824 180999 13 771042 619873 14 15 16 17 18 19 20 771042 619873 | Company registration number GL/UK/CM Period ended day month year R9A 3253948 GL 31 12 2003 As at the end of this financial year As at the previous year So 1 2 See instruction 12 311824 180999 See instruction 13 771042 619873 See instruction 14 See instruction See instruction 16 See instruction See instruction 17 See instruction See instruction 18 See instruction See instruction 19 771042 619873 |

Statement of net assets

Name of insurer Norwich Union Annuity Limited

Global business

| | | | Company registration number | GL/UK | · | eriod end month | ed year | – Ui | nits |
|---|---|-----|-----------------------------------|-------|-------------|--------------------|------------|--------|--------|
| | | R10 | 3253948 | GL | . 31 | 12 | 2003 | £0 | 000 |
| | | | As at the end | - | As at the | | | Source | 9 |
| | | | this financia year | ' ' | the previou | ıs year | | | |
| | | | 1 | | 2 | | < | > | ? |
| Long term insurance bus | siness - admissible assets | 11 | 122424 | 60 | 1160 | 61831 | 13 | . 89 | . 1 |
| Long term insurance bus | siness - liabilities and margins | 12 | 122424 | 60 | 1160 | 61831 | 14 | . 59 | . 1 |
| Other than Long term insurar | nce business - admissible assets | 21 | 1687 | 29 | 14 | 47607 | 13 | . 89 | . 1 |
| Other than Long term ins | surance business - liabilities | 22 | 269 | 78 | | 16985 | 15 | . 69 | . 1 |
| Net admissible assets (2 | 1-22) | 23 | 1417 | 51 | 1: | 30622 | | | |
| Other assets allowed to be taken into account in | Unpaid amounts (including share premium) on partly paid shares | 24 | | | | | | | |
| covering the required minimum margin | Supplementary contributions for a mutual carrying on general insurance business | 25 | | | | | | | |
| Liabilities allowed to be left out of account in | Subordinated loan capital | 26 | | | | | | | |
| covering the required minimum margin | Cumulative preference share capital | 27 | | | | | | | |
| Available assets (23 to 2 | 7) | 29 | 1417 | 51 | 1; | 30622 | | | |
| Represented by: | | | | | | | | | |
| Paid up share capital (ot preference share capital) | | 51 | 507 | 50 | ; | 50750 | | | |
| Amounts included in line | s 24 to 27 above | 52 | | | | | | | |
| Amounts representing th | e balance of net assets | 56 | 910 | 01 | | 79872 | | | |
| Total (51 to 56) and equa | al to line 29 above | 59 | 1417 | 51 | 1; | 30622 | | | |
| Movement of balance of purposes - as per line | of net assets for solvency 56 | | | ' | | | • | | |
| Balance brought forward financial year | at the beginning of the | 61 | 798 | 72 | 1 | 12647 | 10 | . 56 | . 2 |
| Retained profit/(loss) for | the financial year | 62 | 201 | 38 | (; | 38245) | 16 | . 59 | . 1 |
| Movement in asset valua | ation differences | 63 | (300 | 26) | | 5470 | See | nstruc | tion 2 |
| Decrease/(increase) in the changes | ne provision for adverse | 64 | | | | | See | nstruc | tion 3 |
| Other movements (partic way of supplementary no | | 65 | 210 | 17 | | | | | |
| Balance carried forward (61 to 65) | at the end of the financial year | 69 | 910 | 01 | | 79872 | | | |

Name of insurer Norwich Union Annuity Limited

Global business

Financial year ended 31st December 2003

| | | | | Company registration number | GL/UK/CM | | eriod en month | ded year | Units | Category of assets |
|-----------------------------------|-------------------------|---|---------------|-----------------------------------|-----------------|----|-------------------|--|-------|------------------------------------|
| | | | R13 | 3253948 | GL | 31 | 12 | 2003 | £000 | 1 |
| Investments | | | | | | | | t the end of financial year 1 | the p | he end of previous rear 2 |
| Land and buildings | | | | | | 11 | | | | |
| | UK insurance | Shares | | | | 21 | | | | |
| | business dependants | Debt securi | ties issued l | by, and loans to, dep | endants | 22 | | | | |
| | Other insurance | Shares | | | | 23 | | | | |
| | dependants | Debt securities issued by, and loans to, dependants | | | | | | | | |
| Investments in group undertakings | Non-insurance | Shares | | | | | | | | |
| and participating interests | dependants | Debt securities issued by, and loans to, dependants | | | | | | | | |
| | | Shares | | | | 27 | | | | |
| Other group undertakings and | undertakings and | Debt securi | ties issued l | by, and loans to, gro | up undertakings | 28 | | | | |
| | participating interests | Participatin | g interests | | | 29 | | | | |
| | | Debt securities issued by, and loans to, undertakings in which the insurer has a participating interest | | | | | | | | |
| Total sheet 1 (11 to 3 | 0) | | | | | 39 | | | | |

Name of insurer Norwich Union Annuity Limited

Global business

Financial year ended 31st December 2003

| | | | | Company registration number | GL/UK/CM | day | Period en month | ded year | Units | Category of assets |
|--|---|--|---|-----------------------------------|----------|-----|-----------------|---|-------|-------------------------------------|
| | | | R13 | 3253948 | GL | 31 | 12 | 2003 | £000 | 1 |
| Deposits wi | s (continued) ith ceding undertal I to cover linked lia | kings abilities | | | | | this | the end of financial year 1 | the | the end of previous year 2 |
| | Equity shares | | | | | 41 | | | | |
| | Other shares and other | variable yield s | ecurities | | | 42 | | | | |
| | Holdings in collective in | estment sche | mes | | 43 | | 7202 | 2 | 5911 | |
| | Rights under derivative of | contracts | | | | | | | | |
| | | | | Approved securities | es . | 45 | | 119190 |) | 123842 |
| | Debt securities and | Fixed interes | it | Other | | 46 | | | | |
| | other fixed income securities | V - 11 - 4 | | Approved securities | es | 47 | | | | |
| | | Variable inte | rest | Other | | 48 | | | | |
| Other financial nvestments | Participation in investme | ent pools | | 1 | | 49 | | | | |
| | Loans secured by mortgages | | | | | | | | | |
| | | Loans to public or local authorities and nationalised industries or undertakings | | | | | | | | |
| | Other loans | Loans secured by policies of insurance issued by the company | | | | 52 | | | | |
| | | Other | | | | 53 | | | | |
| | Deposits with approved credit institutions and | Withdrawal subject to a time restriction of one month or less | | | | 54 | | 3056 | 3 | 4080 |
| | approved financial institutions | Withdrawal s | ithdrawal subject to a time restriction of more than one onth | | | | | | | |
| | Other | | | | | 56 | | | | |
| Deposits with ce | eding undertakings | | | | | 57 | | | | |
| Assets hald to a | antah linkad linkilitian | Index linked | | | | 58 | | | | |
| Assets neid to n | natch linked liabilities | Property link | ed | | | 59 | | | | |
| | | Provision for | unearned | premiums | | 60 | | | | |
| Poincureral at - | Claims out | | anding | | | 61 | | | | |
| Reinsurers' share of technical provisions Provis | | | rovision for unexpired risks | | | | | | | |
| | | | | | | | | | | |
| Total sheet 2 (4 | 1 to 63) | • | | | | 69 | | 129448 | 3 | 133833 |

Analysis of admissible assets

Name of insurer **Norwich Union Annuity Limited**

Global business

Financial year ended 31st December 2003

| of direct insurance operations Salvage and subrogation Debtors arising out of reinsurance operations Other debtors Cash at bank and in hand Other assets (particulars Prepayments and accrued income | ue from ceding ir ccepted | Due in 12 mo Due more tha | liaries under | under reinsurance to reinsurance contra after the end of the safter the end of the | cts ceded | 71 72 73 74 75 | this | the end o financial year 1 | the | the end of orevious year 2 |
|--|--|--|---------------|--|------------------|----------------------------|------|-------------------------------------|-----|----------------------------|
| Debtors arising out of direct insurance operations Salvage and subrogation Debtors arising out of reinsurance operations Direct debtors Cash at bank and in hand Other assets (particulars Prepayments and accrued income | n recoveries The from ceding in cocepted The from reinsurer The from ependants | Due in 12 mo Due more tha | liaries under | r reinsurance contra | cts ceded | 72 73 74 | this | financial year | the | orevious year |
| of direct insurance operations Salvage and subrogation Debtors arising out of reinsurance operations Other debtors Cash at bank and in hand Other assets (particulars Prepayments and accrued income | n recoveries The from ceding in cocepted The from reinsurer The from ependants | Due in 12 mo Due more tha | liaries under | r reinsurance contra | cts ceded | 72 73 74 | | | | |
| operations In Salvage and subrogation Debtors arising out of reinsurance operations Other debtors Cash at bank and in hand Other assets (particulars Prepayments and accrued income | n recoveries Tue from ceding in ccepted Tue from reinsurer Tue from ependants | Due in 12 mo Due more tha | liaries under | r reinsurance contra | cts ceded | 73 74 | | | | |
| Debtors arising out of reinsurance operations Other debtors Cash at bank and in hand Other assets (particulars Prepayments and accrued income | tue from ceding in ccepted tue from reinsured tue from ependants | Due in 12 mo Due more tha | liaries under | r reinsurance contra | cts ceded | 74 | | | | |
| Debtors arising out of reinsurance operations Other debtors Cash at bank and in hand Other assets (particulars Prepayments and accrued income | ccepted due from reinsurer due from ependants | Due in 12 mo Due more tha | liaries under | r reinsurance contra | cts ceded | | | | | |
| Other debtors Cash at bank and in hand Other assets (particulars Prepayments and accrued income | ue from ependants | Due in 12 mo Due more tha Due in 12 mo | nths or less | after the end of the | | 75 | | | | |
| Other debtors Other debtors Other debtors Other assets Cash at bank and in hand Other assets (particulars Prepayments and accrued income | ependants | Due more that | | | financial year | | | | | |
| Other debtors Of Tangible assets Cash at bank and in hand Other assets (particulars Prepayments and accrued income | · | Due in 12 mo | n 12 month | s after the end of the | | 76 | | | | |
| Tangible assets Cash at bank and in hand Cat Other assets (particulars Prepayments and accrued income | Other | | | 5.10 61 61 | e financial year | 77 | | | | |
| Tangible assets Cash at bank and in hand Cat Other assets (particulars Prepayments and accrued income | ATTE! | Due more tha | nths or less | after the end of the | financial year | 78 | | 6827 | , | 11848 |
| Cash at bank and in hand Cash at bank and i | | | n 12 month | s after the end of the | e financial year | 79 | | | | |
| Cash at bank and in hand Ca Other assets (particulars Prepayments and accrued income | | | | | | 80 | | | | |
| Other assets (particulars Prepayments and accrued income | | | | ndrawal, with approvant and local authorities | | 81 | | 30461 | | 1 |
| Prepayments and accrued income | ash in hand | | | | | 82 | | | | |
| Prepayments and accrued income Do | s to be specified | by way of suppl | lementary n | ote) | | 83 | | | | |
| accrued income De | ccrued interest a | nd rent | | | | 84 | | 1993 | 3 | 1925 |
| Of | eferred acquisition | on costs | | | | 85 | | | | |
| | ther prepayment | s and accrued i | ncome | | | 86 | | | | |
| Deductions (under rules | s 4.14(2)(b) and 4 | .14(3)) from the | e aggregate | value of assets | | 87 | | | | |
| Total sheet 3 (71 to 86 le | less 87) | | | | | 88 | | 39281 | | 13774 |
| Grand total of admissible | le assets (39+69- | +88) | | | | 89 | | 168729 |) | 147607 |
| Reconciliation to asserinsurance accounts ru | | ined in accord | lance with t | he | | | | | | |
| Total admissible assets | (as per line 89 a | bove) | | | | 91 | | 168729 |) | 147607 |
| Total assets in excess o Rules before applying a | | | ndix 4.2 (as | valued in accordan | ce with those | 92 | | | | |
| Solvency margin deduct | tion for subsidiary | / undertakings \ | which are in | surance undertakinç | gs | 93 | | | | |
| Other differences in the | valuation of asse | ets (other than fo | or assets no | ot valued above) | | 94 | | | | (30026) |
| Assets of a type not value | ued above, (as va | alued in accorda | ance with the | e insurance accoun | s rules) | 95 | | | | |
| Total assets determined | d in accordance w | vith the insuran | ce accounts | rules (91 to 95) | | 99 | | 168729 |) | 117581 |
| Amounts included in line contracts of insurance o | | to debts due fro | m related in | surers, other than the | nose under | 100 | | | | |

Name of insurer Norwich Union Annuity Limited

Global business

Financial year ended 31st December 2003

| | | | | Company registration number | GL/UK/CM | | eriod en month | ded year | Units | Category of assets |
|-----------------------------------|------------------------------|---|---------------|-----------------------------------|-----------------|----|-------------------|--|-------|--------------------------|
| | | | R13 | 3253948 | GL | 31 | 12 | 2003 | £000 | 10 |
| Investments | | | | | | 1 | | t the end of financial year 1 | the | the end of previous year |
| Land and buildings | | | | | | 11 | | 3061 | | 2839 |
| | UK insurance | Shares | | | | 21 | | | | |
| | business dependants | Debt securi | ties issued b | oy, and loans to, dep | endants | 22 | | | | |
| | Other insurance | Shares | | | | 23 | | | | |
| | dependants | Debt securities issued by, and loans to, dependants 24 | | | | | | | | |
| Investments in group undertakings | Non-insurance | Shares | | | | 25 | | 464260 |) | 715253 |
| and participating interests | dependants | Debt securities issued by, and loans to, dependants 26 | | | | | | 6558541 | | 5848533 |
| | | Shares | | | | 27 | | | | |
| | Other group undertakings and | Debt securi | ties issued b | by, and loans to, gro | up undertakings | 28 | | 86943 | 3 | 86725 |
| | participating interests | Participating | g interests | | | 29 | | | | |
| | | Debt securities issued by, and loans to, undertakings in which the insurer has a participating interest | | | | | | | | |
| Total sheet 1 (11 to 3 | 0) | • | | | | 39 | | 7112805 | 5 | 6653350 |

Name of insurer Norwich Union Annuity Limited

Global business

Financial year ended 31st December 2003

| | | | | Company registration number | GL/UK/CM | day | Period er month | nded year | Units | Category of assets |
|------------------|---|--|--|-----------------------------------|----------|-----|--------------------|-------------------------------------|-------|--------------------------|
| | | | R13 | 3253948 | GL | 31 | 12 | 2003 | £000 | 10 |
| Deposits wi | s (continued) ith ceding undertal I to cover linked lia | | | | | I | l | the end o financial year 1 | the | the end of previous year |
| | Equity shares | | | | | 41 | | | | |
| | Other shares and other | variable yield s | ecurities | | | 42 | | | | |
| | Holdings in collective in | vestment schei | mes | | 43 | | | | | |
| | Rights under derivative of | contracts | | | | | | | | |
| | | | | Approved securitie | s | 45 | 1281486 | | i | 1196328 |
| | Debt securities and | Fixed interes | it | Other | | 46 | | 2966901 | | 2948181 |
| | other fixed income securities | Maniahla inta | 4 | Approved securitie | s | 47 | | 3313 | , | 11072 |
| | | Variable inte | rest | Other | | 48 | | | | |
| | Participation in investme | ent pools | | | | 49 | | | | |
| | Loans secured by mortgages | | | | | | | | | |
| | | authorities and natio | nalised | 51 | | | | | | |
| | Other loans | industries or undertakings Loans secured by policies of insurance issued by the company | | | | | | | | |
| | | Other | | | | | | | | |
| | Deposits with approved credit | Withdrawal subject to a time restriction of one month or less | | | | | | | | |
| | institutions and approved financial institutions | Withdrawal s | /ithdrawal subject to a time restriction of more than one onth | | | | | | | |
| | Other | | | | | 56 | | | | |
| Deposits with ce | eding undertakings | | | | | 57 | | | | |
| | | Index linked | | | | 58 | | 621730 | 1 | 524204 |
| Assets held to m | natch linked liabilities | Property links | ed | | | 59 | | | | |
| | | Provision for | unearned | premiums | | 60 | | | | |
| Dairenn I ' | an afterbological and the | Claims outsta | anding | | | 61 | | | | |
| keinsurers' shai | re of technical provisions | Provision for | unexpired | risks | | 62 | | | | |
| | | Other | Other | | | | | | | |
| Total sheet 2 (4 | 1 to 63) | 1 | | | | 69 | | 4873430 | | 4679785 |

Name of insurer Norwich Union Annuity Limited

Global business

Financial year ended 31st December 2003

| | | • | | Company registration number | GL/UK/CM | day | Period ei month | nded year | Units | Category of assets |
|--|--------------------------|---------------------|---------------|---|------------------|-----|--------------------|---------------------------------|-------|-------------------------------------|
| | | | R13 | 3253948 | GL | 31 | 12 | 2003 | £000 | 10 |
| Debtors Other assets | | | | | - | | | the end of financial year | . | the end of previous year 2 |
| Debtors arising out | Policyholders | | | | | 71 | | 24394 | 1 | 38865 |
| of direct insurance operations | Intermediaries | | | | | 72 | | | | |
| Salvage and subrog | ation recoveries | | | | | 73 | | | | |
| Debtors arising out | Due from ceding accepted | insurers and inte | rmediaries | under reinsurance b | ousiness | 74 | | 10462 | 2 | 81011 |
| of reinsurance operations | Due from reinsure | ers and intermed | iaries unde | r reinsurance contra | cts ceded | 75 | | | | |
| | Due from | Due in 12 mo | nths or less | after the end of the | financial year | 76 | | 74015 | 5 | 66580 |
| Other debters | dependants | Due more tha | n 12 months | s after the end of the | e financial year | 77 | | | | |
| Other debtors | Othor | Due in 12 mo | nths or less | after the end of the | financial year | 78 | | 28867 | 7 | 20645 |
| | Other | Due more tha | n 12 months | s after the end of the | e financial year | 79 | | | | |
| Tangible assets | | | | | | 80 | | | | |
| Cash at bank and | | | | ndrawal, with approvand local authorities | | 81 | | 36855 | 5 | 39545 |
| in hand | Cash in hand | | | | | 82 | | | | |
| Other assets (particular | ulars to be specified | by way of suppl | ementary n | ote) | | 83 | | | | |
| | Accrued interest | and rent | | | | 84 | | 81632 | 2 | 82050 |
| Prepayments and accrued income | Deferred acquisit | ion costs | | | | 85 | | | | |
| | Other prepaymen | its and accrued i | ncome | | | 86 | | | | |
| Deductions (under re | ules 4.14(2)(b) and | 4.14(3)) from the | aggregate | value of assets | | 87 | | | | |
| Total sheet 3 (71 to | 86 less 87) | | | | | 88 | | 256225 | 5 | 328696 |
| Grand total of admis | sible assets (39+69 | 9+88) | | | | 89 | | 12242460 |) ^ | 1661831 |
| Reconciliation to a insurance account | | nined in accord | ance with t | he | | • | | | | |
| Total admissible ass | sets (as per line 89 | above) | | | | 91 | | 12242460 |) 1 | 1661831 |
| Total assets in exce Rules before applyir | | | ndix 4.2 (as | valued in accordance | ce with those | 92 | | | | |
| Solvency margin dec | - | | which are in | surance undertaking | js | 93 | | | | |
| Other differences in | the valuation of ass | sets (other than fo | or assets no | t valued above) | | 94 | | 358 | 3 | (79833) |
| Assets of a type not | valued above, (as v | /alued in accorda | ance with the | e insurance account | s rules) | 95 | | | | |
| Total assets determi | ined in accordance | with the insuran | ce accounts | rules (91 to 95) | | 99 | | 12242818 | 3 | 1581998 |
| Amounts included in contracts of insuran | | to debts due fro | m related in | surers, other than th | nose under | 100 | | 30956 | 6 | 14641 |

Long term insurance business liabilities and margins

Name of insurer Norwich Union Annuity Limited

Global business

Financial year ended 31st December 2003

| | | | | Company registration number | GL/UK/CM | GL/UK/CM Period ended day month year | | | Units | Category of assets |
|---|--|---|--------------|-----------------------------------|--------------------------------------|--------------------------------------|-------|----------------------------------|----------|--------------------------|
| | | | R14 | 3253948 | GL | 31 | 12 | 2003 | £000 | 10 |
| | | | | | As at the end of this financial year | | the p | ne end of revious ear 2 | Sou | urce |
| Mathematical reserv | ves, after distribution | on of surplus | | 11 | 11465624 | | 10 | 0971851 | See Ins | truction 2 |
| Cash bonuses which the financial year | h had not been pa | id to policyholders pr | ior to end | of 12 | | | | | See Ins | truction 3 |
| Balance of surplus/ | (valuation deficit) | | | 13 | | | | | See Ins | truction 4 |
| Long term insuranc | e business fund ca | arried forward (11 to | 13) | 14 | 11465624 | | 10 | 0971851 | See Ins | truction 5 |
| Claims outstan | ding which | Gross amount | | 15 | 59596 | | | 48174 | | |
| had fallen due before the end | for payment | Reinsurers' share | | 16 | | | | | | |
| financial year | | Net (15-16) | | 17 | 59596 | | | 48174 | | |
| Provisions for | Taxation | | | 21 | 12883 | | | 25980 | | |
| other risks and charges | Other | | | 22 | | | | | | |
| Deposits received f | rom reinsurers | | | 23 | | | | | | |
| | | Direct insurance be | usiness | 31 | 21689 | | | 21207 | | |
| | Arising out of insurance operations | Reinsurance accep | oted | 32 | | | | | | |
| | | Reinsurance cedeo | d | 33 | | | | 808 | | |
| Creditors and other | Debenture | Secured | | 34 | | | | | | |
| liabilities | loans | Unsecured | | 35 | | | | | | |
| | Amounts owed t | o credit institutions | | 36 | | | | 1461 | | |
| | Oth | Taxation | | 37 | 20360 | | | 22876 | | |
| | Other creditors | Other | | 38 | 18054 | | | 80069 | | |
| Accruals and deferr | red income | | | 39 | 146 | | | 154 | | |
| Provision for advers | se changes (calcula | ated in accordance w | vith rule 5. | 3) 41 | | | | | | |
| Total other insurance | ce and non-insurar | nce liabilities (17 to 4 | 1) | 49 | 132728 | | | 200729 | | |
| Excess of the value | of net admissible | assets | | 51 | 644108 | | | 489251 | See Inst | ruction 6 |
| Total liabilities and | margins | | | 59 | 12242460 | | 1 | 1661831 | | |
| Amounts included in other than those un | n line 59 attributab der contracts of ins | le to liabilities to rela surance or reinsuran | ted compa | nies, 61 | 12186 | | | 8237 | | |
| | | le to liabilities in resp | | perty 62 | | | | | | |
| | | al reserves included i | | vhich 63 | 14817 | | | | See Inst | ruction 7 |

Liabilities (other than long term insurance business)

Name of insurer Norwich Union Annuity Limited

Global business

| | | | Company registration number | GL/UK/ | ∩м —— | eriod end month | ded year | Units |
|----------------------------|--|------------------|-----------------------------------|--------|--------------------|--------------------|-------------|-------------------------------------|
| | | R15 | 3253948 | GL | 31 | 12 | 2003 | £000 |
| | | | | | As at the this fin | ancial ar | the | the end of previous year 2 |
| | Provision for unearned premiums | | | 11 | | | | |
| | Claims outstanding | | | 12 | | | | |
| Technical | Provision for unexpired risks | | | 13 | | | | |
| provisions (gross | | Credit busin | ess | 14 | | | | |
| amount) | Equalisation provisions | Other than o | credit business | 15 | | | | |
| | Other | | | 16 | | | | |
| | Total (11 to 16) | | | 19 | | | | |
| Provisions for other risks | Taxation | | | 21 | | | | |
| and charges | Other | | | 22 | | | | |
| Deposits receiv | ved from reinsurers | | | 31 | | | | |
| | | Direct insura | ance business | 41 | | | | |
| | Arising out of insurance operations | Reinsurance | accepted | 42 | | | | |
| | | Reinsurance | e ceded | 43 | | | | |
| | Debenture loans | Secured | | 44 | | | | |
| Creditors | Dependie loans | Unsecured | | 45 | | | | |
| | Amounts owed to credit institutions | · | | 46 | | | | 2468 |
| | | Taxation | | 47 | | 10599 | | 4757 |
| | Other creditors | Recommen | ded dividend | 48 | | | | |
| | | Other | | 49 | | 16379 |) | 9760 |
| Accruals and d | leferred income | | | 51 | | | | |
| Total (19 to 51) | | | | 59 | | 26978 | 3 | 16985 |
| | dverse changes (calculated in accordance wit e Companies Regulations 1994] | th rule 5.3) [Re | gulation 61 | 61 | | | | |
| Cumulative pre | eference share capital | | | 62 | | | | |
| Subordinated le | pan capital | | | 63 | | | | |
| Total (59 to 63) | | | | 69 | | 26978 | <u> </u> | 16985 |
| | ded in line 69 attributable to liabilities to relate s of insurance or reinsurance | d insurers, othe | er than those | 71 | | 13885 | ; | 5848 |

Profit and loss account (non-technical account)

Name of insurer Norwich Union Annuity Limited

Global business

| | | | | Company registration number | GL/UK/CM | . — | eriod end month | | ear | Units |
|---|---------------------|------------------------------------|-----|-----------------------------------|----------|-----|--------------------|----|------|-------|
| | | | R16 | 3253948 | GL | 31 | 12 | 2 | 003 | £000 |
| | | | | This financ | ial | | vious ear | | S | ource |
| | | | | yeai 1 | | · | 2 | | < | > ? |
| Transfer (to)/from th | | From Form 20 | 11 | · | | | | | 20 . | |
| general insurance b technical account | usiness | Equalisation provisions | 12 | | | | | | | |
| Transfer from the lo account | ng term ins | urance business revenue | 13 | | | | | | 40 . | 26 |
| | Income | | 14 | | 7678 | | 796 | 8 | | |
| Investment income | Value re-a | adjustments on nts | 15 | | 812 | | | | | |
| | Gains on investmen | the realisation of nts | 16 | 1 | 0677 | | | | | |
| | Investmer including | nt management charges, interest | 17 | | 5 | | | 3 | | |
| Investment charges | Value re-a | adjustments on nts | 18 | | | | 873 | 5 | | |
| | Loss on th | ne realisation of its | 19 | | | | 3238 | 3 | | |
| Allocated investment insurance business | | nsferred to the general ccount | 20 | | | | | | 20 . | 51 |
| Other income and o | | rticulars to be specified | 21 | | | | | | | |
| Profit or loss on ord (11+12+13+14+15+ | | | 29 | 1 | 9162 | | (3315 | 3) | | |
| Tax on profit or loss | on ordinar | y activities | 31 | | (976) | | 509 | 2 | | |
| Profit or loss on ord | inary activit | ties after tax (29-31) | 39 | 2 | 0138 | | (3824 | 5) | | |
| Extraordinary profit by way of suppleme | | ticulars to be specified | 41 | | | | | | | |
| Tax on extraordinar | y profit or lo | oss | 42 | | | | | | | |
| Other taxes not sho | wn under th | ne preceding items | 43 | | | | | | | |
| Profit or loss for the | financial ye | ear (39+41-(42+43)) | 49 | 2 | 0138 | | (3824 | 5) | | |
| Dividends (paid and | proposed) | | 51 | | | | | | | |
| Profit or loss retained | ed for the fir | nancial year (49-51) | 59 | 2 | 0138 | | (3824 | 5) | | |

Analysis of derivative contracts

Name of insurer Norwich Union Annuity Limited

Global business

Insurance Business Other than long term

Financial year ended 31st December 2003

| | | | | Company registration | | P | eriod end | led | | Category of |
|-------------------|---------------------------|----|------|----------------------|------------------------|--------|-----------|------------|--------------|-------------------------|
| | | _ | - 1 | number | GL/UK/CM | day | month | year | Units | assets |
| | | R | 17 | 3253948 | GL | 31 | 12 | 2003 | £000 | 1 |
| | | | As a | t the end of | this financia | l year | As | at the end | d of the pre | evious year |
| Derivative co | ontracts | | | Assets 1 | Liabilitie 2 | es | | Assets 3 | I | _iabilities 4 |
| | Fixed-interest securities | 11 | | | | 2494 | | | | 2285 |
| | Equity shares | 12 | | | | | | | | |
| Futures contracts | Land | 13 | | | | | | | | |
| | Currencies | 14 | | | | | | | | |
| | Other | 15 | | | | | | | | |
| | Fixed-interest securities | 21 | | | | | | | | |
| | Equity shares | 22 | | | | | | | | |
| Options | Land | 23 | | | | | | | | |
| | Currencies | 24 | | | | | | | | |
| | Other | 25 | | | | | | | | |
| | Fixed-interest securities | 31 | | | | | | | | |
| 0 | Equity shares | 32 | | 3056 | | | | | | 1626 |
| Contracts for | Land | 33 | | | | | | | | |
| differences | Currencies | 34 | | | | | | | | |
| | Other | 35 | | | | | | | | |
| Adjustments | for variation margin | 41 | | (3056) | (| 2494 |) | | | (3911) |
| Total (11 to 4 | I 1) | 49 | | | | | | | | |

No of

part of

No of

fund/

Period ended

Long term insurance business : Revenue account

Name of insurer

Norwich Union Annuity Limited

Global business

Ordinary insurance business

Financial year ended

31st December 2003

Company registration

| | | number | GL/UK/CM | | month | year | - Ur | | ummary Fund |
|-------------------------|------------|------------------|--------------|---------|---------|------|------|--------------------|---------------|
| | R40 | 3253948 | GL | 31 | 12 | 2003 | £0 | 000 OB | 1 0 |
| | | | | • | | | | The financial year | Previous year |
| Items to be shown | net of rei | insurance cede | ed | | | | | 1 | 2 |
| Earned premiums | | | | | | | 11 | 960378 | 893978 |
| Investment income re | eceivable | before deduction | on of tax | | | | 12 | 781794 | 732541 |
| Increase (decrease) | in the val | ue of non-linked | d assets bro | ught ir | nto acc | ount | 13 | (415323) | 415465 |
| Increase (decrease) | in the val | ue of linked ass | sets | | | | 14 | | |
| Other income | | | | | | | 15 | | |
| Total income (11 to | 15) | | | | | | 19 | 1326849 | 2041984 |
| Claims incurred | | | | | | | 21 | 797050 | 752861 |
| Expenses payable | | | | | | | 22 | 37674 | 31543 |
| Interest payable before | re deduc | tion of tax | | | | | 23 | 153 | 227 |
| Taxation | | | | | | | 24 | (1801) | 8956 |
| Other expenditure | | | | | | | 25 | | |
| Transfer to (from) no | n technic | al account | | | | | 26 | | |
| Total expenditure (21 | I to 26) | | | | | | 29 | 833076 | 793587 |
| Increase (decrease) | in fund in | financial year (| (19-29) | | | | 39 | 493773 | 1248397 |
| Fund brought forward | d | | | | | | 49 | 10971851 | 9723454 |
| Fund carried forward | (39+49) | | | | | | 59 | 11465624 | 10971851 |

Long term insurance business : Analysis of premiums and expenses

Name of insurer

Norwich Union Annuity Limited

Global business

Ordinary insurance business

Financial year ended

31st December 2003

Name and number of fund/Summary Ordinary Long Term 1

| | | | Company registration number | GL/UK/CM | Po | eriod en | ded year | - | Units | OB/IB | No of fund/ Summary | No of part of Fund |
|-------------------------------------|--------------------------|---------|-----------------------------------|-----------|----|----------|-------------|------------|---------|---------------------------------------|---------------------------|-----------------------------|
| | | R41 | 3253948 | GL | 31 | 12 | 2003 | | £000 | ОВ | 1 | 0 |
| | | | | | | | Gross 1 | | recover | ole to or able from surers 2 | reins (1 | et of urance -2) 3 |
| | Life assurar | | Single premium | | 11 | | 6751 | 5 | | 17563 | | 49952 |
| | general ann contracts | uity | Regular premium | 1 | 12 | | | | | | | |
| | Pension bus | siness | Single premium | | 13 | | 96214 | 14 | | 51718 | | 910426 |
| | contracts | | Regular premium | 1 | 14 | | | | | | | |
| | Permanent | health | Single premium | | 15 | | | | | | | |
| Earned premiums in | contracts | | Regular premium | 1 | 16 | | | | | | | |
| the financial year | Other contra | arte | Single premium | | 17 | | | | | | | |
| | Other contra | 2013 | Regular premium | 1 | 18 | | | | | | | |
| | Total premi | ııms | Single premium | | 19 | | 102965 | 59 | | 69281 | | 960378 |
| | Total promi | | Regular premium | 1 | 29 | | | | | | | |
| | Total premi | | UK contracts | | 31 | | 101114 | 10 | | 69281 | | 941859 |
| | attributable | | Overseas contrac | cts | 32 | | 1851 | 9 | | | | 18519 |
| | Commiss acquisition | | yable in connectio usiness | n with | 41 | | 1263 | 30 | | | | 12630 |
| | Other co | mmissi | on payable | | 42 | | | | | | | |
| Expenses | Manager acquisition | | penses in connectusiness | tion with | 43 | | 1469 | 95 | | | | 14695 |
| payable in the financial year | | | openses in connect business | tion with | 44 | | 855 | 6 | | | | 8556 |
| Joan | Other ma | anagem | nent expenses | <u> </u> | 45 | | 179 | 93 | | | | 1793 |
| | Total exp | enses | (41 to 45) | | 49 | | 3767 | 7 4 | | | | 37674 |
| | Total expen | | UK contracts | | 51 | | 3740 |)7 | | | | 37407 |
| | to | Julable | Overseas contrac | cts | 52 | | 26 | 67 | | | | 267 |

Long term insurance business : Analysis of claims

Name of insurer

Norwich Union Annuity Limited

Global business

Ordinary insurance business

Financial year ended

31st December 2003

Name and number of fund/Summary Ordinary Long Term 1

| | | | Company registration number | GL/UK/CM | P | eriod en | ded year | - Uni | its | OB/IB | No of fund/ Summary | No of part of Fund |
|----------------------------------|---------|----------------------------|-----------------------------------|----------|----|----------|-------------|-------|-----|------------------------|---------------------------|--------------------------|
| | | R42 | 3253948 | GL | 31 | 12 | 2003 | £0 | 000 | ОВ | 1 | 0 |
| Claims incu | rred in | the financi | al year | | | | Gross 1 | | | overable reinsurers | reins | et of surance 1-2) |
| | On de | eath | | | 11 | | | 2 | | | | 2 |
| | By wa | ay of lump su | ıms on maturity | | 12 | | 8′ | 15 | | | | 815 |
| 1 :4- | By wa | ay of annuity | payments | | 13 | | 5168 | 35 | | 6940 | | 44745 |
| Life assurance and annuity | | ay of paymer ed events | nts arising from | other | 14 | | | | | | | |
| contracts | On su | ırrender or p | artial surrender | | 15 | | 14′ | 14 | | | | 1414 |
| | | life assurances (11 to 15) | e and annuity | | 19 | | 539′ | 16 | | 6940 | | 46976 |
| | On de | eath | | | 21 | | | | | | | |
| Pension | By wa | ay of lump su | ıms on vesting | | 22 | | 950 | 06 | | | | 9506 |
| business | By wa | ay of vested | annuity paymen | ts | 23 | | 7932 | 14 | | 54452 | | 738762 |
| contracts | On su | ırrender or p | artial surrender | | 24 | | 180 | 06 | | | | 1806 |
| | Total | pension bus | iness claims (21 | to 24) | 29 | | 80452 | 26 | | 54452 | 2 | 750074 |
| Permanent | By wa | ay of lump su | ıms | | 31 | | | | | | | |
| health | By wa | ay of periodic | al payments | | 32 | | | | | | | |
| contracts | Total | permanent h | nealth claims (31 | I+32) | 39 | | | | | | | |
| | By wa | ay of lump su | ıms | | 41 | | | | | | | |
| Other contracts | By wa | ay of periodic | cal payments | | 42 | | | | | | | |
| | Total | claims (41+4 | 1 2) | | 49 | | | | | | | |
| Total claims | (19+29 | 9+39+49) | | | 59 | | 85844 | 12 | | 61392 | | 797050 |
| Total claims | at line | UK contrac | ts | | 61 | | 8344 | 14 | | 61392 | 2 | 773022 |
| 59 attributab | le to | Overseas o | contracts | | 62 | | 2402 | 28 | | | | 24028 |

Returns under Insurance Companies Legislation

Valuation report prepared by the appointed actuary - IPRU (INS) Appendix 9.4

Name of Company Norwich Union Annuity Limited

Global business

Financial year ended 31st December 2003

- 1 The investigation relates to 31 December 2003.
- 2 The last investigation related to 31 December 2002.
- 3 The valuation has been made in conformity with Rule 5.6 of the Interim Prudential Sourcebook for Insurers.

4 (1)

- (a) There is no accumulating with profit business.
- **(b)** There is no business where benefits are determined on the basis of interest accrued in respect of premium paid.
- (c) The non-linked business within the Company is predominantly immediate annuity business.

Immediate annuities can be level or escalating. The rate of escalation can be fixed.

Immediate annuities may have a minimum guarantee period.

All annuity business is non-profit.

Reversionary annuities are contingent annuities payable on the death of the annuitant to the annuitant's spouse.

There is a small block of G-Plus Bonds. These are single premium contracts, issued as two separate policies, one a temporary annuity and the other a deferred annuity. The deferred annuity provides a guaranteed cash option at the vesting date.

The long term care annuity in payment is an immediate annuity to provide income for care services, either in the annuitant's home or in a residential or nursing home.

The impaired life annuity policy is a pension annuity providing income in retirement, which has been enhanced to take into account an individual's reduced life expectancy.

5 (1)

(a) United Kingdom: Index Linked Immediate Annuities

These are immediate annuities where the annuity increases annually in line with the increase in the Retail Price Index.

(b) These contracts are classified as:

United Kingdom pension business;

Business is written directly, and reassurance is accepted and ceded;

Annuity in payment, annuity certain and reversionary annuity.

- (c) These are all single premium contracts.
- (d) These are non-profit annuities, written on either a single life or joint life and last survivor basis, which provide a series of payments throughout the life of the annuitant(s) which are revalued, annually, in line with the Retail Price Index. The annuity may incorporate a minimum guaranteed period of payment. In some cases (including Limited Price Indexation), the revaluation may have a maximum and/or minimum percentage increase.
- (e) There are no guaranteed investment returns other than those implicit in the guaranteed annuity benefit.
- **(f)** The guaranteed annuity benefit is calculated incorporating an allowance for acquisition expenses, renewal expenses and commission.

Name of Company Norwich Union Annuity Limited

Financial year ended 31st December 2003

- (g) Not applicable.
- (h) Not applicable, except in cases where pension benefits are altered on settlement of a divorce.
- (i) See (d) above.
- (j) None.
- (k) The contract was open to new business during the year to the valuation date.
- (I) Not applicable.
- (2) Not applicable.
- (4) Not applicable.
- (5) Not applicable.
- (6) Not applicable.
- **6** (1) The conventional immediate and deferred annuity business is valued by discounting future benefit payments and maintenance expenses.

The mathematical reserve for RPI-linked annuities is determined with an explicit allowance of 3% for future increases in annuity payments, which is consistent with the treatment of the matching assets. The treatment of RPI-linked annuities which are subject to maximum and minimum percentage annual increases are described in 6.1 (h) below.

- (a) The company holds an interest rate swap in its policyholder fund in respect of index linked business. The valuation interest rate used to determine the value of long-term index linked liabilities is derived from the rate of interest which equates the discounted value of aggregate cash flows, including cash flows arising from the swap, with the total market value of the asset portfolio, including the market value of the swap. Supplementary note 0902 gives details of long-term business liability calculations.
- (b) The Company has no with profits business.
- (c) The Company has no conventional business requiring a net premium valuation.
- (d) All negative reserves have been eliminated.
- (e) Not applicable.
- (f) No provision is needed for any prospective liability for tax on unrealised gains. A provision remains for capital gains tax liability in respect of the unit linked business previously reinsured into Norwich Union Annuities Limited from Norwich Union Life & Pensions Limited and Norwich Union Linked Life Limited. The reinsurance was captured by the ceding company on 2 January 2001 but the tax liability remains with Norwich Union Annuities Limited.
- (g) Not applicable.
- (h) For the G Plus Bond deferred annuity a guaranteed cash option is available in lieu of an annuity and the reserve is held for this option.

As described in 5(1)(d), some RPI-linked annuities are subject to maximum and minimum percentage increases. For valuation purposes these are treated as being identical to normal RPI-linked annuities.

- 6 (2) Not applicable.
- 7 (1) The rates of interest, and tables of mortality are generally shown in Forms 51 and 54.

For deferred annuities, the value at vesting date of the cash option is discounted in deferment using interest only as shown on Form 51.

Name of Company Norwich Union Annuity Limited

Financial year ended 31st December 2003

- (2) The mortality basis for long term care immediate annuities is based on the same base tables as general annuities (see 7(4) below) with individual loadings as advised by the underwriters at the point of sale and an additional margin for prudence.
- (3) The UK tables have been used, adjusted as necessary for experience. The policyholders predominantly reside in the country of operation, except for business written in the Minor Sterling category.
- (4) Mortality is based on the '80 Amounts' tables with adjustments to make prudent allowance for current experience, and for expected improving longevity. The mortality rates at 31 December 1995 have been determined by taking a percentage of the mortality rates of the C=2010 tables as follows:

| | Table | Male | Female |
|--|----------------------|------|--------|
| General Annuity | IMA80/IFA80 ultimate | 70% | 102% |
| Pensions Annuity (Business Up To 31/12/2002) | PMA80/PFA80 | 75% | 90% |
| Pensions Annuity (Business Post 31/12/2002) | PMA80/PFA80 | 61% | 73% |

The allowance for future mortality improvement has been determined by reference to published population mortality investigations and current mortality experience.

For pensions annuity business, the annual reductions in base table mortality rates between 1996 and 2002 range from 4.1% to 0.5% for males and from 2.7% to 0.5% for females. From 2003 the improvement rates are 100% of the Medium Cohort improvement rates for males and 75% for females from CMI Working Paper 1 (December 2002), subject to a minimum of 0.5% p.a. at all ages and calendar years.

For general annuity business, the annual reductions in base table mortality rates between 1996 and 1999 range from 2.5% to 0.5%. The resulting rates are then subject to future annual reductions ranging from 4.1% to 0.5% for males and from 2.7% to 0.5% for females.

- (5) No allowance is made or reserve held in addition to the assumptions in 7(4) above, in respect of possible changes in the incidence of disease or developments in medical science.
- (6) Two tests were adopted at December 2003, reflecting the proposal in CP195 for resilience testing under the Prudential Sourcebook:
 - (i) a rise in risk free interest yields for all outstanding terms of 20%
 - (ii) a fall in risk free interest yields for all outstanding terms of 20%

For those fixed interest securities that are not risk free, we assume the yield differential to risk free does not reduce in a resilience test.

The most demanding test as at 31.12.2003 was test (ii).

- (7) The valuation rate of interest used is net of a deduction of 0.11% which provides a prudent margin for the cash flow reinvestment and disinvestment risk, both on the published basis and the mismatch basis (i) described above. A deduction of 0.085% is included for mismatch basis (ii).
- (8) The assets and liabilities have been revalued on the interest basis (ii) described in paragraph 7(6). All other assumptions relating to mortality, expenses and bad debts remain unchanged. The results are:

Increase in aggregate value of assets
Increase in aggregate value of liabilities
Difference
£1,081.4m
£1,098.0m
£16.6m

A further mathematical reserve of £15m has been established, equal to the value of assets on the published basis that when revalued under test (ii) equates to the difference above.

- (9) There are no significant liabilities in currencies different to the matching assets.
- 8 (a) The Company has no regular premium conventional business.

Name of Company Norwich Union Annuity Limited

Financial year ended 31st December 2003

(b) The value of future maintenance expenses is calculated from current maintenance expense levels by broad category of business, increasing by future expense inflation over the lifetime of each contract.

The annual maintenance allowance has been taken as £18.63 for pensions and general annuities and £25.12 for long term care annuities, based on the terms of the Management Services Agreement between Norwich Union Life Services Limited and Norwich Union Annuity Limited and increased by 10%.

- **9 (a)** See Form 54 and 6 (1) above. The assumed rates of mortality and rates of interest for such annuities are indicated in Forms 54 or their supplementary notes.
 - (b) Not applicable.
- 10 (1) The assumed future inflation rate applying to maintenance expenses is 4.0% pa.
 - (2) Based on the non linked business in force at 31 December 2003, the explicit allowance for maintenance expenses during 2004 is £7.4m and the implicit allowance for investment expenses, in the valuation rate of interest, during 2004 is £7.9m.
 - (3) The costs of acquiring new business assumed in the next twelve months would have little impact on the Company and would be charged to the new business written.
 - (4) An assessment was made of the cost of closure of the Company to new business at the end of 2003. The cost of closure was covered by margins in the valuation basis. No reserve is required.
- 11 Mathematical reserves for overseas business as reported in Forms 51 and 54, are all in respect of sterling liabilities and are fully matched by sterling assets.
- **12 (1)** The Company has no facultative reinsurance with a reinsurer who is not authorised to carry out business in the United Kingdom.
 - (2) There were 6 reinsurance treaties where the Company was the ceding insurer and under which business was in force at the valuation date.
 - (i) The first treaty, with Munich Re. The reinsurer is authorised to carry on insurance business in the UK and is not connected. The treaty was closed to new business in March 2001 although premiums continue to be paid on existing business. The treaty is for quota share on UK Long Term Care (Immediate Care) business and the premiums during 2003 were £1.229m. There are no deposit back arrangements under this treaty. There are no liabilities to refund reinsurance commission in the event of lapse or surrender of the contract.
 - (ii) The second treaty, with Munich Re. The reinsurer is authorised to carry on insurance business in the UK and is not connected. The treaty is for quota share on UK Long Term Care (Immediate Care) business. There are no deposit back arrangements under this treaty. There are no liabilities to refund reinsurance commission in the event of lapse or surrender of the contract.
 - (iii) The third treaty, with Hannover Re. The reinsurer is authorised to carry on insurance business in the UK and is not connected. The treaty is for quota share on UK Long Term Care (Immediate Care) business. There are no deposit back arrangements under this treaty. There are no liabilities to refund reinsurance commission in the event of lapse or surrender of the contract.

The premiums during 2003 in respect of treaties (ii) and (iii) were £16.128m in total.

- (iv) The fourth treaty, with Hannover Re. The reinsurer is authorised to carry on insurance business in the UK and is not connected. The treaty is for quota share on UK Impaired Life Annuity business. The premiums during 2003 were £0.44m. There are no deposit back arrangements under this treaty.
- (v) The fifth treaty, with XL Re. The reinsurer is authorised to carry on insurance business in the UK and is not connected. The treaty commenced on 31st March 2002 and is a quota share mortality swap arrangement where fixed reinsurance premiums are paid in exchange for reinsurance claims linked to actual claims. The mortality risk is in respect of a proportion of the in-force UK pension annuity business. The premiums during 2003 were £37.53m. No annuity is shown as ceded on Form 51 in order to avoid distortion in the net annuity total. There are no deposit back arrangements under this treaty.

Name of Company Norwich Union Annuity Limited

Financial year ended 31st December 2003

- (vi) The sixth treaty, with Partner Re. The reinsurer is authorised to carry on insurance business in the UK and is not connected. The treaty commenced on 31st March 2002 and is a quota share mortality swap arrangement where fixed reinsurance premiums are paid in exchange for reinsurance claims linked to actual claims. The mortality risk is in respect of a proportion of the in-force UK pension annuity business. The premiums during 2003 were £18.77m. No annuity is shown as ceded on Form 51 in order to avoid distortion in the net annuity total. There are no deposit back arrangements under this treaty.
- (3) Not applicable.
- 13 The Company has no with profits business.
- 14-16 Not relevant.
- 17 & 18 Forms 46 and 47 follow for Global business in the Ordinary Long Term Fund.
- **19 (1)** Forms 48 and 49 follow.
 - (2) The derivative contract held in the policyholder fund does not give the right to acquire or dispose of assets and hence does not affect the value in Form 48.
- 20 Forms 51 and 54 follow.
- **21 (1)** Form 57 follows.
- 21 (2) In accordance with Rule 5.11(7)(a) of the Interim Prudential Sourcebook for Insurers, a prudent adjustment, excluding that part of the yield estimated to represent compensation for the risk that the income from the asset might not be maintained or that capital repayments might not be received as they fall due, was made to the yield on assets.

This adjustment took account of:

- (a) Market margins of gross yield over the yields of risk-free investments of a similar term in the same currency, where available
- (b) The reasonableness of the net of adjustment yields over the yields of risk-free investments of a similar term in the same currency, taking account of the points above
- (c) The future outlook for bad debt experience.
- (d) The historic experience of bad debts for each of the major fixed interest asset classes
- (e) The need to take a prudent view of the above.

The deductions for bad debts were:

| Gilts | Corporate | Bonds - Alternative | Commercial |
|-------|-----------|---------------------|------------|
| | Bonds | Investments | Mortgages |
| 0.00% | 0.28% | 0.69% | 0.42% |

- 21 (3) The Company holds equity shares in and loans to its subsidiary Norwich Union Mortgage Holdings Limited, which offers predominantly fixed interest commercial mortgages. The aggregate value of those shares and loans and the yield from them takes account of the risks inherent in the underlying mortgages, as described in Section 21(2).
- 22 & 23 Forms 58 and 60 follow.

M N Urmston Appointed Actuary

Name of insurer

Norwich Union Annuity Limited

Global business

United Kingdom business

Non-linked

| | | _ | | | npany stration nber | GL/UK/CM | | Period endo month | ed year | Un | its | uk/os | NL/LN |
|--|----|------------------|------------|--------|---------------------------|-------------------|----|----------------------|----------------|----|-------------|------------|--------------------|
| | | | R46 | 32 | 253948 | GL | 31 | 12 | 2003 | £0 | 00 | UK | NL |
| | | Life assura a | nce and ge | eneral | Pension | ns business | | Permai | nent health | | C | Other busi | ness |
| | | No of contracts | Anr | | No of contracts | Annual premium | s | No of contracts | Annu premit | | No contr | | Annual premiums |
| | _ | 1 | 2 | 2 | 3 | 4 | | 5 | 6 | | 7 | | 8 |
| In force at beginning of year | 11 | 12753 | | | 330842 | | | | | | | | |
| New business and increases | 12 | 659 | | | 33455 | | | | | | | | |
| Net transfers and other alterations 'on' | 13 | 31 | | | 60 | 1 | | | | | | | |
| Total 'on' (12+13) | 19 | 690 | | | 33515 | | | | | | | | |
| Deaths | 21 | 1043 | | | 6305 | | | | | | | | |
| Other insured events | 22 | | | | | | | | | | | | |
| Maturities | 23 | | | | | | | | | | | | |
| Surrenders | 24 | 8 | | | 127 | | | | | | | | |
| Forfeitures | 25 | | | | | | | | | | | | |
| Conversions to paid-up policies for reduced benefits | 26 | | | | | | | | | | | | |
| Net transfers, expiries and other alterations 'off' | 27 | 201 | | | 417 | | | | | | | | |
| Total 'off' (21 to 27) | 29 | 1252 | | | 6849 | | | | | | | | |
| In force at end of year (11+19-29) | 39 | 12191 | | | 357508 | | | | | | | | |

Name of insurer

Norwich Union Annuity Limited

Global business

United Kingdom business

Linked

| | | _ | | Com regis num | npany stration nber | GL/UK/CM | day | Period end month | ed year | Unit | nits | UK/OS | S NL/LN |
|--|----|------------------|-------------|---------------------|---------------------------|-------------------|-----|---------------------|----------------|------|------|---------------|-----------------|
| | | | R46 | 32 | 253948 | GL | 31 | 12 | 2003 | £0 | 000 | UK | LN |
| | | Life assura a | nce and ge | eneral | Pensio | ns business | | Perma | nent health | | | Other bus | iness |
| | | No of contracts | Anr prem | nual niums | No of contracts | Annual premium | | No of contracts | Annu premiu | | | o of racts | Annual premiums |
| | | 1 | 2 | 2 | 3 | 4 | | 5 | 6 | | 7 | 7 | 8 |
| In force at beginning of year | 11 | 147 | | | 5234 | ı | | | | | | | |
| New business and increases | 12 | 44 | | | 851 | | | | | | | | |
| Net transfers and other alterations 'on' | 13 | 6 | | | 94 | 1 | | | | | | | |
| Total 'on' (12+13) | 19 | 50 | | | 945 | i | | | | | | | |
| Deaths | 21 | 34 | | | 51 | | | | | | | | |
| Other insured events | 22 | | | | | | | | | | | | |
| Maturities | 23 | | | | | | | | | | | | |
| Surrenders | 24 | 1 | | | 4 | 1 | | | | | | | |
| Forfeitures | 25 | | | | | | | | | | | | |
| Conversions to paid-up policies for reduced benefits | 26 | | | | | | | | | | | | |
| Net transfers, expiries and other alterations 'off' | 27 | 1 | | | 2 | 2 | | | | | | | |
| Total 'off' (21 to 27) | 29 | 36 | | | 57 | , | | | | | | | |
| In force at end of year (11+19-29) | 39 | 161 | | | 6122 | ! | | | | | | | |

Name of insurer Norwich Union Annuity Limited

Global business

Overseas business

Non-linked

| | | _ | | Com regi: num | npany stration nber | GL/UK/CM | day | Period end month | ed year | - Unit | nits | UK/OS | NL/LN |
|--|----|-----------------|-------------|---------------------|---------------------------|-------------|-----|---------------------|----------------|--------|-------------|-----------|-----------------|
| | | | R46 | 32 | 253948 | GL | 31 | 12 | 2003 | £0 | 00 | os | NL |
| | | Life assura | nce and ge | eneral | Pensio | ns business | | Perma | nent health | | (| Other bus | siness |
| | | No of contracts | Anr prem | | No of contracts | Annua | | No of contracts | Annu premiu | | No conti | | Annual premiums |
| | | 1 | 2 | 2 | 3 | 4 | | 5 | 6 | | 7 | 7 | 8 |
| In force at beginning of year | 11 | 6954 | | | | | | | | | | | |
| New business and increases | 12 | 485 | | | | | | | | | | | |
| Net transfers and other alterations 'on' | 13 | 3 | | | | | | | | | | | |
| Total 'on' (12+13) | 19 | 488 | | | | | | | | | | | |
| Deaths | 21 | 48 | | | | | | | | | | | |
| Other insured events | 22 | | | | | | | | | | | | |
| Maturities | 23 | 29 | | | | | | | | | | | |
| Surrenders | 24 | 5 | | | | | | | | | | | |
| Forfeitures | 25 | | | | | | | | | | | | |
| Conversions to paid-up policies for reduced benefits | 26 | | | | | | | | | | | | |
| Net transfers, expiries and other alterations 'off' | 27 | 125 | | | | | | | | | | | |
| Total 'off' (21 to 27) | 29 | 207 | | | | | | | | | | | |
| In force at end of year (11+19-29) | 39 | 7235 | | | | | | | | | | | |

Name of insurer Norwich Union Annuity Limited

Global business

Overseas business

Linked

| | | _ | | Com regi: num | npany stration nber | GL/UK/CM | | Period ende | ed year | Units | s UK/C | OS NL/LN |
|--|----|-----------------|-----------------------|---------------------|---------------------------|-------------------|----|-----------------|----------------|-------|-----------------|-----------------|
| | | | R46 | 32 | 253948 | GL | 31 | 12 | 2003 | £00 | 0 08 | S LN |
| | | Life assura | nce and ge innuity | eneral | Pensio | ns business | | Permar | nent health | | Other b | usiness |
| | | No of contracts | Anr prem | | No of contracts | Annual premium | | No of contracts | Annu premiu | | No of contracts | Annual premiums |
| | | 1 | 2 | 2 | 3 | 4 | | 5 | 6 | | 7 | 8 |
| In force at beginning of year | 11 | 17 | | | | | | | | | | |
| New business and increases | 12 | 5 | | | | | | | | | | |
| Net transfers and other alterations 'on' | 13 | | | | | | | | | | | |
| Total 'on' (12+13) | 19 | 5 | , | | | | | | | | | |
| Deaths | 21 | | | | | | | | | | | |
| Other insured events | 22 | | | | | | | | | | | |
| Maturities | 23 | | | | | | | | | | | |
| Surrenders | 24 | | | | | | | | | | | |
| Forfeitures | 25 | | | | | | | | | | | |
| Conversions to paid-up policies for reduced benefits | 26 | | | | | | | | | | | |
| Net transfers, expiries and other alterations 'off' | 27 | | | | | | | | | | | |
| Total 'off' (21 to 27) | 29 | | | | | | | | | | | |
| In force at end of year (11+19-29) | 39 | 22 | | | | | | | | | | |

Long term insurance business : Analysis of new ordinary long term business

Name of insurer Norwich Union Annuity Limited

Global business

Financial year ended 31st December 2003

 Company registration number
 GL/UK/CM
 Period ended day month
 Units

 R47
 3253948
 GL
 31
 12
 2003
 £000

| | | | K47 | 3233946 | L 31 12 | 2003 £000 | | | |
|--|--------------------------|--------------------|--|---------------------------|--------------------|--|--|--|--|
| Type of insurance | Sing | gle premium contra | cts | Regular premium contracts | | | | | |
| | No of contracts Premiums | | Sums assured, annuities per annum or other measures of benefit | No of contracts | Annual premiums | Sums assured, annuities per annum or other measures of benefit | | | |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | | | |
| UK DIRECT WRITTEN INSURANCE BUSINESS | | | | | | | | | |
| Life Assurance & General Annuity Insurance Business Non-Linked Non-Profit Policies | | | | | | | | | |
| Immediate Annuity | 603 | 38141 | 4909 pa | | | | | | |
| Sub total: Non-Linked Non-Profit Policies | 603 | 38141 | 4909 pa | | | | | | |
| Index Linked Contracts | | | | | | | | | |
| Annuity in payment | 44 | 10295 | 949 pa | | | | | | |
| Sub total: Index Linked Contracts | 44 | 10295 | 949 pa | | | | | | |
| Total: Life Assurance & General Annuity Insurance Business | 647 | 48436 | 5858 pa | | | | | | |
| | | | | | | | | | |
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Long term insurance business : Analysis of new ordinary long term business

Name of insurer Norwich Union Annuity Limited

Global business

Financial year ended 31st December 2003

 Company registration number
 GL/UK/CM
 Period ended day month
 Units

 3253948
 GL
 31
 12
 2003
 £000

| | | | 147 | 0200040 | 01 12 | 2000 | | |
|---|-----------------|-------------------|--|---------------------------|--------------------|--|--|--|
| Type of insurance | Sing | le premium contra | cts | Regular premium contracts | | | | |
| | No of contracts | Premiums | Sums assured, annuities per annum or other measures of benefit | No of contracts | Annual premiums | Sums assured, annuities per annum or other measures of benefit | | |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | | |
| Pension Insurance Business | | | | | | | | |
| Non-Linked Non-Profit Policies | | | | | | | | |
| Annuity in Payment | 9490 | 264961 | 15108 pa | | | | | |
| Annuity in Payment(Increments) | | 989 | 45 pa | | | | | |
| Sub total: Non-Linked Non-Profit Policies | 9490 | 265950 | 15153 pa | | | | | |
| Index Linked Contracts | | | | | | | | |
| Annuity in payment | 508 | 35840 | 1412 pa | | | | | |
| Annuity in Payment(Increments) | | 1 | 2 pa | | | | | |
| Sub total: Index Linked Contracts | 508 | 35841 | 1414 pa | | | | | |
| Total: Pension Insurance Business | 9998 | 301791 | 16567 pa | | | | | |
| Total: UK Direct Written Insurance Business | 10645 | 350227 | 22425 pa | | | | | |
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Long term insurance business : Analysis of new ordinary long term business

Name of insurer Norwich Union Annuity Limited

Global business

Financial year ended 31st December 2003

 Company registration number
 GL/UK/CM
 Period ended day month
 Units

 R47
 3253948
 GL
 31
 12
 2003
 £000

| | | | 147 | 0200040 | L 01 12 | 2000 | | | |
|--|-----------------|--------------------|--|---------------------------|-----------------|--|--|--|--|
| Type of insurance | Sing | gle premium contra | cts | Regular premium contracts | | | | | |
| | No of contracts | Premiums | Sums assured, annuities per annum or other measures of benefit | No of contracts | Annual premiums | Sums assured, annuities per annum or other measures of benefit | | | |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | | | |
| UK REINSURANCE ACCEPTED | | | | | | | | | |
| Life Assurance & General Annuity Insurance Business Non-Linked Non-Profit Policies | | | | | | | | | |
| Annuity in payment | 56 | 560 | 37 pa | | | | | | |
| Sub total: Non-Linked Non-Profit Policies | 56 | 560 | 37 pa | | | | | | |
| Total: Life Assurance & General Annuity Insurance Business | 56 | 560 | 37 pa | | | | | | |

R47

Long term insurance business : Analysis of new ordinary long term business

Name of insurer Norwich Union Annuity Limited

Global business

Financial year ended 31st December 2003

 Company registration number
 GL/UK/CM
 Period ended day month
 Units

 3253948
 GL
 31
 12
 2003
 £000

| | | | 1347 | 0200070 | _ 01 12 | 2000 |
|---|-----------------|---------------------------|--|-----------------|--------------------|--|
| Type of insurance | cts | Regular premium contracts | | | | |
| | No of contracts | Premiums | Sums assured, annuities per annum or other measures of benefit | No of contracts | Annual premiums | Sums assured, annuities per annum or other measures of benefit |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| Pension Insurance Business | | | | | | |
| Non-Linked Non-Profit Policies | | | | | | |
| Annuity in payment | 20535 | 644964 | 40694 pa | | | |
| Annuity in Payment(Increments) | | 1549 | 79 pa | | | |
| Sub total: Non-Linked Non-Profit Policies | 20535 | 646513 | 40773 pa | | | |
| Index Linked Contracts | | | | | | |
| Annuity in Payment | 343 | 13840 | 542 pa | | | |
| Sub total: Index Linked Contracts | 343 | 13840 | 542 pa | | | |
| Total: Pension Insurance Business | 20878 | 660353 | 41315 pa | | | |
| Total: UK Reinsurance Accepted | 20934 | 660913 | 41352 pa | | | |
| | | | | | | |
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Long term insurance business : Analysis of new ordinary long term business

Name of insurer Norwich Union Annuity Limited

Global business

Financial year ended 31st December 2003

| Company registration number | GL/UK/CM | Elevation | GL/UK/CM | GL/UK/CM | Elevation | GL/UK/CM | GL/UK/CM | Elevation | GL/UK/CM | El

| Sing | le premium contra | cts | Regular premium contracts | | | | | |
|-----------------|--------------------------------------|---|---|---|---|--|--|--|
| No of contracts | Premiums | Sums assured, annuities per annum or other measures of benefit | No of contracts | Annual premiums | Sums assured, annuities per annum or other measures of benefit | | | |
| 2 | 3 | 4 | 5 | 6 | 7 | | | |
| | | | | | | | | |
| | | | | | | | | |
| 72 | 2497 | 192 pa | | | | | | |
| 72 | 2497 | 192 pa | | | | | | |
| | | _ | | | | | | |
| 1 | 84 | 3 pa | | | | | | |
| 1 | 84 | 3 pa | | | | | | |
| 73 | 2581 | 195 pa | | | | | | |
| 73 | 2581 | 195 pa | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | No of contracts 2 72 72 1 1 73 | No of contracts Premiums 2 3 72 2497 72 2497 1 84 73 2581 | annuities per annum or other measures of benefit 2 3 4 72 2497 192 pa 72 2497 192 pa 1 84 3 pa 1 84 3 pa 73 2581 195 pa | No of contracts Premiums Sums assured, annuities per annum or other measures of benefit No of contracts 2 3 4 5 72 2497 192 pa 1 84 3 pa 1 84 3 pa 73 2581 195 pa | No of contracts Premiums Sums assured, annuities per annum or other measures of benefit No of contracts Annual premiums 2 3 4 5 6 72 2497 192 pa 192 pa 1 <td< td=""></td<> | | | |

Long term insurance business : Analysis of new ordinary long term business

Name of insurer Norwich Union Annuity Limited

Global business

Financial year ended 31st December 2003

| Company registration number | GL/UK/CM | Elevation | GL/UK/CM | GL/UK/CM | Elevation | GL/UK/CM | GL/UK/CM | Elevation | GL/UK/CM | El

| Type of insurance | Sing | le premium contra | cts | Regular premium contracts | | | | | | |
|--|-----------------|-------------------|--|---------------------------|--------------------|--|--|--|--|--|
| | No of contracts | Premiums | Sums assured, annuities per annum or other measures of benefit | No of contracts | Annual premiums | Sums assured, annuities per annum or other measures of benefit | | | | |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | | | | |
| OVERSEAS REINSURANCE ACCEPTED | | | | | | | | | | |
| Life Assurance & General Annuity Insurance Business | | | | | | | | | | |
| Non-Linked Non-Profit Policies | | | | | | | | | | |
| Annuity in Payment | 413 | 15641 | 974 pa | | | | | | | |
| Annuity in Payment(Increments) | | 16 | 1 pa | | | | | | | |
| Sub total: Non-Linked Non-Profit Policies | 413 | 15657 | 975 pa | | | | | | | |
| Index Linked Contracts | | | | | | | | | | |
| Annuity in payment | 4 | 281 | 12 pa | | | | | | | |
| Sub total: Index Linked Contracts | 4 | 281 | 12 pa | | | | | | | |
| Total: Life Assurance & General Annuity Insurance Business | 417 | 15938 | 987 pa | | | | | | | |
| Total: Overseas Reinsurance Accepted | 417 | 15938 | 987 pa | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
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Long term insurance business : Expected income from admissible assets not held to match liabilities in respect of linked benefits

Name of insurer Norwich Union Annuity Limited

Global business

Financial year ended 31st December 2003

| | | Company registration number | | GL/UK/CM | | riod end month | ded year | - U | nits | Category of assets | |
|---|----------------------------|-----------------------------------|---------|---|---------|-------------------|--|--------|------|--------------------|------|
| | | R48 | 3253948 | | GL | 31 | 12 | 2003 | £ | 000 | 10 |
| Type of asset | | | | Value of admissible assets as shown on Form 13 | | in | Expected income from admissible assets 2 | | m | | |
| Land and buildings | | | 11 | | 3061 | | 2 | 15 | | 8.48 | |
| Approved securities Fixed interest | | 12 | 1298190 | | | 56183 | | 4.92 | | | |
| securities | Other | , | | 13 | 3118655 | | | 197019 | | | 6.05 |
| Variable interest and variable yield securities | Approved securities | | | 14 | 3340 | | 8 | | 83 | | 1.71 |
| (excluding items shown at line 16) | Other | | | 15 | | | | | | | |
| Equity shares and h schemes | noldings in collective inv | estment/ | | 16 | | | | | | | |
| Loans secured by mortgages | | 17 | | | | | | | | | |
| Producing income All other assets | | | | 18 | 702 | 2801 | | 46926 | | | 6.68 |
| All other assets | Not producing income | е | | 19 | 174681 | | | | | | |
| Total (11 to 19) | | | | 29 | 1162 | 0728 | | 7227 | 64 | | 6.21 |

22032004:09:00:00 Form 49

Long term insurance business: Analysis of admissible fixed interest and variable interest and variable yield securities not held to match liabilities in respect of linked benefits

Name of insurer Norwich Union Annuity Limited

Global business

Financial year ended
31st December 2003
Category of assets

Total long term insurance business assets

Category of assets

R49

3253948
Company registration number

Period ended day month year
Units Category of assets

Category of assets

R49

3253948
GL

31

12

2003

£000

10

| Category of assets Total long term insurance business assets | | | | | 3253948 | GL | 31 12 | 200 | £0 | 00 10 |
|--|----|------------------------|--|-----------------------------------|--|---|---|----------|-----------------------------------|--|
| Redemption period in years | | | Value of admissible assets as shown on Form 13 | Gross redemption yield % | Value of admissible higher yielding assets | | Value of admissibl assets as shown or Form 13 | e r S | Gross redemption yield % | Value of admissible higher yielding assets 6 |
| One year or less | 11 | | 9790 | 4.05 | | | 1 | 45 | 0.75 | |
| More than one year but not more than five years | 12 | | 24062 | 4.45 | | ., | 7 | 01 | 1.25 | |
| More than five years but not more than ten years | 13 | | 30291 | 5.06 | | Variable interest and | 8 | 71 | 1.78 | |
| More than ten years but not more than fifteen years | 14 | Fixed interest | 308491 | 4.99 | | variable yield approved securities excluding equities | 7 | 71 | 1.97 | |
| More than fifteen years but not more than twenty years | 15 | approved securities | 268308 | 5.10 | | | | | | |
| More than twenty years but not more than twenty five years | 16 | | 133600 | 4.96 | | | 5 | 60 | 1.97 | |
| More than twenty five years | 17 | | 453583 | 4.82 | | | 2 | 92 | 1.91 | |
| Irredeemable | 18 | | 70065 | 4.76 | | | | | | |
| Total (11 to 18) | 19 | | 1298190 | 4.92 | | | 33 | 40 | 1.71 | |
| One year or less | 21 | | | | | | | | | |
| More than one year but not more than five years | 22 | | 103624 | 5.67 | 12864 | Other | | | | |
| More than five years but not more than ten years | 23 | | 244389 | 6.09 | 17174 | variable | | | | |
| More than ten years but not more than fifteen years | 24 | Other fixed | 502022 | 6.43 | 68892 | interest and variable | | | | |
| More than fifteen years but not more than twenty years | 25 | interest securities | 711055 | 6.12 | 105337 | yield securities | | | | |
| More than twenty years but not more than twenty five years | 26 | | 565215 | 5.99 | 53777 | excluding | | | | |
| More than twenty five years | 27 | | 741871 | 5.66 | 1775 | equities | | | | |
| Irredeemable | 28 | | 250479 | 6.58 | 65982 | | | | | |
| Total (21 to 28) | 29 | | 3118655 | 6.06 | 325801 | | | | | |

Name of insurer Norwich Union Annuity Limited

Global business

United Kingdom business

| i mandai your ondod | 313t Decemi | | | | Company | | | Per | riod en | ded | | | T | 0-4 |
|--|----------------|------------------|------------------------------|-----------------|---|-----------------|----------------------|----------|---------|---|--|-----------------|---------------------|------------------------|
| Type of business | Life Assurance | ce & Genera | al Annuity Ins | urance Busi | iness registrati number | ion GL | JUK/CM | day n | | year | - Units | UK/OS | Type of business | Category of surplus |
| Category of surplus | Ordinary Lon | g Term | | R | 3253 | 948 | GL | 31 | 12 | 2003 | £000 | UK | L&GA | 11 |
| Type of insurance or na | me of contract | Valua | ition basis | No of contracts | Amount of sums assured or annuities per | | nt of annu emiums | ıal | | portion of office | Value of sums assured or annuities per | Value of ann | nual premiums | Amount of mathematical |
| | | Rate of interest | Mortality or morbidity table | | annum, including vested reversionary bonuses | Office premiums | | oremiums | res | emiums erved for enses and profits | annum, including vested reversionary bonuses | Office premiums | Net premiums | reserves |
| 1 | | 2 | 3 | 4 | 5 | 6 | | 7 | | 8 | 9 | 10 | 11 | 12 |
| DIRECT WRITTEN INSURA Non-Profit Policies | ANCE BUSINESS | | | | | | | | | | | | | |
| Annuity in payment | | 5.499 | IMA/IFA80 | 4723 | 9096 pa | | | | | ľ | 82434 | | | 82434 |
| Annuity in payment | | 5.499 | PMA/PFA80 | 2800 | 977 pa | | | | | | 8066 | | | 8066 |
| Annuity in payment | | 4.999 | IMA/IFA80 | 1286 | 5023 pa | | | | | | 50071 | | | 50071 |
| Annuity in payment | | 4.999 | PMA/PFA80 | 1022 | 246 pa | | | | | ľ | 2825 | | | 2825 |
| Annuity in payment (Tempor | rary) | 5.499 | IMA/IFA80 | 160 | 245 pa | | | | | | 794 | | | 794 |
| Annuity in payment (Tempor | rary) | 4.999 | IMA/IFA80 | 150 | 546 pa | | | | | | 1129 | | | 1129 |
| Annuity in payment - (Long | Term Care) | 4.999 | IMA/IFA80 | 517 | 6624 pa | | | | | ľ | 30018 | | | 30018 |
| Annuity certain | | 5.499 | - | 3 | 7 pa | | | | | | 9 | | | 9 |
| Annuity certain | | 4.999 | | 20 | 90 pa | | | | | | 281 | | | 281 |
| Reversionary annuity | | 5.499 | PMA/PFA80 | 15 | 22 pa | | | | | | 73 | | | 73 |
| Contingency reserve | | | | | | | | | | | 255 | | | 255 |
| Sub total: Non-Profit Polic | cies | | | 10696 | 22876 pa | | | | | | 175955 | | | 175955 |

Name of insurer Norwich Union Annuity Limited

Global business

United Kingdom business

| Type of business | Life Assuran | ce & Genera | al Annuity Ins | urance Bus | iness ^{registrati} number | on GL/U | IK/CM - | | riod en month | ded year | - Units | UK/OS | Type of business | Category of surplus |
|---|-----------------|------------------|------------------------------|-----------------|---|--------------------|----------|--------|------------------|---|---|-----------------|------------------|------------------------|
| Category of surplus | Ordinary Lon | g Term | | R | 51 3253 | 948 | 3L | 31 | 12 | 2003 | £000 | UK | L&GA | 11 |
| Type of insurance or na | ame of contract | Valua | tion basis | No of contracts | Amount of sums assured or annuities per | Amount prem | of annua | al | | portion of office | Value of sums assured or annuities per | Value of an | nual premiums | Amount of mathematical |
| | | Rate of interest | Mortality or morbidity table | | annum, including vested reversionary bonuses | Office premiums | Net pre | emiums | res | emiums erved for enses and profits | annum, including vested reversionary bonuses | Office premiums | Net premiums | reserves |
| 1 | | 2 | 3 | 4 | 5 | 6 | | 7 | | 8 | 9 | 10 | 11 | 12 |
| Sub total: Direct Written I Business | Insurance | | | 10696 | 22876 pa | | | | | | 175955 | | | 175955 |
| REASSURANCE ACCEPT | ΓED | | | | | | | | | | | | | |
| Non-Profit Policies | | | | | | | | | | | | | | |
| Annuity in payment | | 5.499 | IMA/IFA80 | 3 | 3 pa | | | | | | 14 | | | 14 |
| Annuity in payment | | 5.499 | PMA/PFA80 | 393 | 100 pa | | | | | | 891 | | | 891 |
| Annuity in payment | | 4.999 | IMA/IFA80 | 150 | 383 pa | | | | | | 4265 | | | 4265 |
| Annuity in payment | | 4.999 | PMA/PFA80 | 551 | 195 pa | | | | | | 2505 | | | 2505 |
| Annuity in payment (Tempo | • / | 4.999 | IMA/IFA80 | 227 | 283 pa | | | | | | 392 | | | 392 |
| Annuity in payment - (Long | Term Care) | 4.999 | IMA/IFA80 | 108 | 1360 pa | | | | | | 4987 | | | 4987 |
| Annuity certain | | 4.999 | | 10 | 9 pa | | | | | | 26 | | | 26 |
| Reversionary annuity | | 5.499 | PMA/PFA80 | 8 | 12 pa | | | | | | 31 | | | 31 |
| Sub total: Non-Profit Polic | cies | | | 1450 | 2345 pa | | | | | | 13111 | | | 13111 |
| Sub total: Reassurance A | ccepted | | | 1450 | 2345 pa | | | | | | 13111 | | | 13111 |
| | | | | | 24.0 pt | | | | | | | | | |

Name of insurer Norwich Union Annuity Limited

Global business

United Kingdom business

| Type of business | Life Assurance | ce & Genera | al Annuity Ins | urance Bu | Company registrati number | on | JK/CM - | | eriod en month | ded year | — Units | uk/os | Type of business | Category of surplus |
|---|----------------|------------------|------------------------------|-----------------|---|--------------------|----------|--------|-------------------|---|---|-----------------|------------------|------------------------|
| Category of surplus | Ordinary Lon | g Term | | | R51 3253 | 948 | GL | 31 | 12 | 2003 | £000 | UK | L&GA | 11 |
| Type of insurance or nam | ne of contract | Valua | tion basis | No of contracts | Amount of sums assured or annuities per | | of annua | al | | portion of office | Value of sums assured or annuities per | Value of ar | nnual premiums | Amount of mathematical |
| | | Rate of interest | Mortality or morbidity table | | annum, including vested reversionary bonuses | Office premiums | Net pr | remium | res expe | emiums erved for enses and profits | annum, including vested reversionary bonuses | Office premiums | Net premiums | reserves |
| 1 | | 2 | 3 | 4 | 5 | 6 | | 7 | | 8 | 9 | 10 | 11 | 12 |
| REASSURANCE CEDED Non-Profit Policies | | | | | | | | | | | | | | |
| Annuity in payment | | 5.499 | PMA/PFA80 | | | | | | | | 1 | | | 1 |
| Annuity in payment - (Long Te | erm Care) | 4.999 | IMA/IFA80 | | 4018 pa | | | | | | 18981 | | | 18981 |
| Sub total: Non-Profit Policie | es | | | | 4018 pa | | | | | | 18982 | | | 18982 |
| Sub total: Reassurance Ced | ded | | | | 4018 pa | | | | | | 18982 | | | 18982 |
| Net total: Life Assurance & Annuity Insurance Busines | | | | 1214 | 6 21203 pa | | | | | | 170084 | | | 170084 |
| | | | | | | | | | | | | | | |

Name of insurer Norwich Union Annuity Limited

Global business

United Kingdom business

| Type of business | Pension Insu | ance Business | | | Company registration | | GL/UK/CM | P | eriod en | ded | - Units | UK/OS | Type of | Category |
|-------------------------|----------------|-----------------|-------|-----|----------------------------|-----|---------------|-----|----------|------------|-----------------------------|------------|----------------|------------|
| Type of business | i chision misu | ance Business | _ | | number | | GL/OR/CIVI | day | month | year | Offics | 01003 | business | of surplus |
| Category of surplus | Ordinary Lon | g Term | | R51 | 3253 | 948 | GL | 31 | 12 | 2003 | £000 | UK | Pens | 11 |
| Type of insurance or na | me of contract | Valuation basis | No of | | ount of sums assured or | Αı | mount of annu | ıal | | portion of | Value of sums assured or | Value of a | nnual premiums | Amount of |

| Category of surplus | , 101111 | | | 3253 | 940 | GL | 31 | 12 2003 | £000 | UK | Pens | 11 |
|---|------------------|------------------------------|-----------------|---|-----------------|----------|------------|---|---|-----------------|---------------|------------------------|
| Type of insurance or name of contract | Valuat | ion basis | No of contracts | Amount of sums assured or annuities per | / inoun | t of ann | | Proportion of office | Value of sums assured or annuities per | | nual premiums | Amount of mathematical |
| | Rate of interest | Mortality or morbidity table | | annum, including vested reversionary bonuses | Office premiums | Net | t premiums | premiums reserved for expenses and profits | annum, including vested reversionary bonuses | Office premiums | Net premiums | reserves |
| 1 | 2 | 3 | 4 | 5 | 6 | | 7 | 8 | 9 | 10 | 11 | 12 |
| DIRECT WRITTEN INSURANCE BUSINESS | | | | | | | | | | | | |
| Non-Profit Policies | | | | | | | | | | | | |
| Annuity in payment | 5.499 | PMA/PFA80 | 184611 | 439795 pa | | | | | 5546454 | | | 5546454 |
| Annuity in payment (Temporary) | 5.499 | PMA/PFA80 | 23 | 84 pa | | | | | 292 | | | 292 |
| Annuity certain | 5.499 | | 753 | 2068 pa | | | | | 3767 | | | 3767 |
| Reversionary annuity | 5.499 | PMA/PFA80 | 1275 | 4914 pa | | | | | 27285 | | | 27285 |
| Contingency reserve | | | | | | | | | 15468 | | | 15468 |
| Miscellaneous reserve | | | | | | | | | 2500 | | | 2500 |
| Sub total: Non-Profit Policies | | | 186662 | 446861 pa | | | | | 5595766 | | | 5595766 |
| Sub total: Direct Written Insurance Business | | | 186662 | 446861 pa | | | | | 5595766 | | | 5595766 |
| REASSURANCE ACCEPTED | | | | | | | | | | | | |
| Non-Profit Policies | | | | | | | | | | | | |
| Annuity in payment | 5.499 | PMA/PFA80 | 158670 | 320482 pa | | | | | 4523209 | | | 4523209 |
| Annuity in payment (Temporary) | 5.499 | PMA/PFA80 | 38 | 78 pa | | | | | 212 | | | 212 |
| | | | | | | | | | | | | |

Name of insurer Norwich Union Annuity Limited

Global business

United Kingdom business

| Type of business | Pension Insu | rance Busin | ess | | | registration number | | GL/UK/CM | day | eriod en month | ded year | — Units | UK/OS | Type of business | Category of surplus |
|-------------------------|-----------------|-------------|----------|-----------------|--------|--|-----|---------------|-----|-------------------|--------------------------------|--|------------|------------------|---------------------------------|
| Category of surplus | Ordinary Lon | g Term | | | R51 | 32539 | 948 | GL | 31 | 12 | 2003 | £000 | UK | Pens | 11 |
| Type of insurance or na | ame of contract | Valuati | on basis | No o contrac | cts ar | ount of sums assured or nuities per um, including | Aı | mount of annu | ıal | pr | portion of office emiums | Value of sums assured or annuities per annum, including | Value of a | nnual premiums | Amount of mathematical reserves |

| | • | | | 0. 0200 | 0.0 | 0_ 0. | | | 2000 | 0.1 | 1 0110 | ••• |
|---|------------------|------------------------------|-----------------|---|-----------------|----------------------|-------|--|---|-----------------|----------------|------------------------|
| Type of insurance or name of contract | Valua | tion basis | No of contracts | Amount of sums assured or annuities per | | t of annual miums | | Proportion of office | Value of sums assured or annuities per | Value of a | nnual premiums | Amount of mathematical |
| | Rate of interest | Mortality or morbidity table | | annum, including vested reversionary bonuses | Office premiums | Net premiu | ms re | premiums reserved for xpenses and profits | annum, including vested reversionary bonuses | Office premiums | Net premiums | reserves |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | | 8 | 9 | 10 | 11 | 12 |
| Annuity certain | 5.499 | | 1366 | 3089 pa | | | | | 7844 | | | 7844 |
| Reversionary annuity | 5.499 | PMA/PFA80 | 1423 | 619 pa | | | | | 2834 | | | 2834 |
| From Provident Mutual | | | | | | | | | | | | |
| Single Life Annuities in Payment | 5.499 | PMA/PFA80 | 3164 | 8000 pa | | | | | 103946 | | | 103946 |
| Joint Life Last Survivor Annuities in Payment | 5.499 | PMA/PFA80 | 2 | 12 pa | | | | | 164 | | | 164 |
| Reversionary annuity | 5.499 | PMA/PFA80 | 799 | 1866 pa | | | | | 5279 | | | 5279 |
| Group annuities | 5.499 | PMA/PFA80 | 5907 | 11614 pa | | | | | 135094 | | | 135094 |
| Sub total: Non-Profit Policies | | | 171369 | 345760 pa | | | | | 4778582 | | | 4778582 |
| Sub total: Reassurance Accepted | | | 171369 | 345760 pa | | | | | 4778582 | | | 4778582 |
| REASSURANCE CEDED | | | | | | | | | | | | |
| Non-Profit Policies | | | | | | | | | | | | |
| Annuity in payment | 5.499 | PMA/PFA80 | | 1414 pa | | | | | 20037 | | | 20037 |
| Annuity certain | 5.499 | | | 8 pa | | | | | 31 | | | 31 |
| Reversionary annuity | 5.499 | PMA/PFA80 | | 98 pa | | | | | 371 | | | 371 |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |

Name of insurer **Norwich Union Annuity Limited**

Global business

United Kingdom business

| | | | | | mpany | | | Dori | od ended | | | | |
|--------------|------------------|-------------------------------|---|---|---------------------------|-----------------|--|---|---|--|-----------------|--|--|
| ension Insur | ance Busin | ess | | | istration nber | GL/UK/ | /CM - | day m | | - Units | UK/OS | Type of business | Category of surplus |
| rdinary Long | j Term | | | R51 : | 3253948 | GL | - | 31 | 12 2003 | £000 | UK | Pens | 11 |
| of contract | Valuati | on basis | No of contracts | assured | or | | | I | Proportion of office | Value of sums assured or annuities per | Value of an | nual premiums | Amount of mathematical |
| | Rate of interest | Mortality or morbidity table | | annum, inc vested reversion | luding (d nary pre | | Net pre | emiums | reserved for expenses and profits | annum, including vested reversionary bonuses | Office premiums | Net premiums | reserves |
| | 2 | 3 | 4 | 5 | | 6 | 7 | 7 | 8 | 9 | 10 | 11 | 12 |
| r-Re) | 5.499 | PMA/PFA80 | | | | | | | | 24544 | | | 24544 |
| | | | | 152 | 20 pa | | | | | 44983 | | | 44983 |
| i | | | | 152 | 20 pa | | | | | 44983 | | | 44983 |
| Business | | | 35803 | 79110 |)1 pa | | | | | 10329365 | | | 10329365 |
| urance | | | 37017 | 7 81230 | 14 pa | | | | | 10499449 | | | 10499449 |
| r- | Re) | Rate of interest 2 Re) 5.499 | Rate of interest Mortality or morbidity table 2 3 Repl 5.499 PMA/PFA80 | Pate of interest Mortality or morbidity table 2 3 4 Ree) 5.499 PMA/PFA80 usiness 35803 | Valuation basis | Valuation basis | Valuation basis Rate of interest Mortality or morbidity table 2 3 4 5 6 Ree) 5.499 PMA/PFA80 PMA/PFA80 Amount of sums assured or annuities per annum, including vested reversionary bonuses 1520 pa 1520 pa usiness 358031 791101 pa | Contract Valuation basis Rate of interest 2 3 4 5 6 Rep) PMA/PFA80 No of contracts Amount of sums assured or annuities per annum, including vested reversionary bonuses PMA/PFA80 1520 pa usiness 358031 791101 pa | Tooltract Valuation basis Rate of interest Mortality or morbidity table 2 3 4 5 6 7 Ree) 5.499 PMA/PFA80 Amount of sums assured or annuities per annum, including vested reversionary bonuses 1520 pa 1520 pa usiness 358031 791101 pa | Valuation basis No of contracts Amount of sums assured or annuities per annuitie | Valuation basis | Valuation basis No of contracts No of contracts Rate of interest Mortality or morbidity table 2 3 4 5 6 7 8 9 10 | Valuation basis No of contracts Rate of interest Mortality or morbidity table PMA/PFA80 No of interest Valuation basis No of contracts Amount of sums assured or annuities per annum, including vested reversionary bonuses Proportion of office premiums reserved for expenses and profits Proportion of office premiums reserved for expenses and profits Proportion of office premiums reserved for expenses and profits Proportion of office premiums reserved for expenses and profits Proportion of office premiums reserved for expenses and profits Proportion of office premiums reserved for expenses and profits Proportion of office premiums assured or annuities per annum, including reversionary bonuses Proportion of office premiums assured or annuities per annum, including reversionary bonuses Proportion of office premiums assured or annuities per annum, including reversionary bonuses Proportion of office premiums assured or annuities per annum, including reversionary bonuses Proportion of office premiums assured or annuities per annum, including reversionary bonuses Proportion of office premiums assured or annuities per annum, including reversionary bonuses Proportion of office premiums assured or annuities per annum, including reversionary bonuses Proportion of office premiums assured or annuities per annum, including reversionary bonuses Proportion of office premiums assured or annuities per annum, including reversionary bonuses Proportion of office premiums assured or annuities per annum, including reversionary bonuses Proportion of office premiums assured or annuities per annum, including reversionary bonuses Proportion of office premiums assured or annuities per annum, including reversionary bonuses Proportion of office premiums assured or annuities per annum, including reversionary bonuses Proportion of office premiums assured or annuities per annum, including reversionary bonuses Proportion of office premiums assured or annuities per annum, including reversio |

Name of insurer Norwich Union Annuity Limited

Global business

Overseas business

Financial year ended 31st December 2003

Type of business

Life Assurance & General Annuity Insurance Business

Company registration number

GL/UK/CM Period ended day month year

Units UK/OS Type of business Category of surplus

Category of surplus

Ordinary Long Term

| Category of surplus Ordinary Long | g Term | | | R51 325 | 3948 | GL | 31 | 12 | 2003 | £000 | os | L&GA | 11 |
|---|------------------|------------------------------|-----------------|---|-----------------|----------|-------------|------|---|---|--------------------|---------------|------------------------|
| Type of insurance or name of contract | Valua | tion basis | No of contracts | Amount of sums assured or annuities per | 7 (11)001 | nt of an | | C | oortion of office | Value of sums assured or annuities per | Value of ann | nual premiums | Amount of mathematical |
| | Rate of interest | Mortality or morbidity table | | annum, including vested reversionary bonuses | Office premiums | | et premiums | rese | emiums erved for enses and profits | annum, including vested reversionary bonuses | Office premiums | Net premiums | reserves |
| 1 | 2 | 3 | 4 | 5 | 6 | | 7 | | 8 | 9 | 10 | 11 | 12 |
| DIRECT WRITTEN INSURANCE BUSINESS | | | | | | | | | | | | | |
| Non-Profit Policies | | | | | | | | | | | | | |
| Annuity in payment | 5.499 | PMA/PFA80 | 860 | 2038 pa | a | | | | | 26578 | | | 26578 |
| Annuity in payment | 5.499 | IMA/IFA80 | 349 | 5 14677 pa | ı | | | | | 211198 | | | 211198 |
| Annuity in payment (Temporary) | 5.499 | IMA/IFA80 | 28 | 5 515 pa | 1 | | | | | 1184 | | | 1184 |
| Annuity certain | 5.499 | | 2 | 168 pa | 1 | | | | | 384 | | | 384 |
| Annuity in payment - | | | | | | | | | | | | | |
| - (Temporary - G Plus bond) | 4.999 | IMA/IFA80 | 10 | 13 pa | ı | | | | | 28 | | | 28 |
| Deferred annuity - | | | | | | | | | | | | | |
| - (G Plus single premium bond) Guarantee Applies | 4.999 | | 10 | 26 pa | 1 | | | | | 166 | | | 166 |
| Reversionary annuity | 5.499 | PMA/PFA80 | : | 2 7 pa | 1 | | | | | 19 | | | 19 |
| Contingency reserve | | | | | | | | | | 516 | | | 516 |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |

Name of insurer Norwich Union Annuity Limited

Global business

Overseas business

Financial year ended 31st December 2003

Type of business

Life Assurance & General Annuity Insurance Business registration number

Cotecony of currely control of currely currely control of currely control of currely control of currely currely control of currely currely control of currely currely currely control of currely currely currel

| Category of surplus Ordinary Lon | g Term | | | R51 32 | 53948 | G | L | 31 | 12 | 2003 | £000 | os | L&GA | 11 |
|---|------------------|------------------------------|-----------------|--|-------|------------------|-------|---------|------|---|---|--------------------|---------------|------------------------|
| Type of insurance or name of contract | Valua | tion basis | No of contracts | Amount of su assured or annuities pe | | Amount o | | ıal | | oortion of office | Value of sums assured or annuities per | Value of ann | nual premiums | Amount of mathematical |
| | Rate of interest | Mortality or morbidity table | | annum, includ vested reversionary bonuses | ng (| Office emiums | Net p | remiums | rese | emiums erved for enses and profits | annum, including vested reversionary bonuses | Office premiums | Net premiums | reserves |
| 1 | 2 | 3 | 4 | 5 | | 6 | | 7 | | 8 | 9 | 10 | 11 | 12 |
| Sub total: Non-Profit Policies | | | 4683 | 17444 | ра | | | | | | 240073 | | | 240073 |
| Sub total: Direct Written Insurance Business | | | 4683 | 17444 | ра | | | | | | 240073 | | | 240073 |
| REASSURANCE ACCEPTED | | | | | | | | | | | | | | |
| Non-Profit Policies | | | | | | | | | | | | | | |
| Annuity in payment | 5.499 | PMA/PFA80 | 2500 | 7312 | pa | | | | | | 105116 | | | 105116 |
| Annuity in payment | 5.499 | IMA/IFA80 | 2′ | 77 | pa | | | | | | 549 | | | 549 |
| Annuity in payment (Temporary) | 5.499 | IMA/IFA80 | ţ | 5 13 | pa | | | | | | 53 | | | 53 |
| Annuity in payment (Temporary) | 5.499 | PMA/PFA80 | 3 | 15 | pa | | | | | | 30 | | | 30 |
| Annuity in payment - | | | | | | | | | | | | | | |
| - (Temporary - G Plus bond) | 4.999 | IMA/IFA80 | 3 | 3 | pa | | | | | | 1 | | | 1 |
| Deferred annuity - | | | | | | | | | | | | | | |
| - (G Plus bond) | 4.999 | | 3 | 3 | | | | | | | 5 | | | 5 |
| Guarantee Applies | | | | | | | | | | | | | | |
| Annuity certain | 5.499 | | 14 | 28 | pa | | | | | | 51 | | | 51 |
| | | | | | | | | | | | | | | |

Name of insurer Norwich Union Annuity Limited

Global business

Overseas business

Financial year ended 31st December 2003

Company Period ended registration Type of Category Life Assurance & General Annuity Insurance Business Type of business GL/UK/CM Units UK/OS business day month year of surplus Category of surplus **Ordinary Long Term** R51 3253948 GL 31 12 2003 £000 os L&GA 11 Amount of sums Proportion of Value of sums No of Amount of Amount of annual Value of annual premiums Valuation basis Type of insurance or name of contract assured or assured or contracts office mathematical premiums annuities per annuities per premiums reserves annum, including Office annum, including Net premiums Office Net premiums Rate of Mortality or reserved for vested vested interest morbidity table premiums premiums expenses and reversionary reversionary bonuses profits bonuses 2 3 5 6 7 8 9 10 11 12 1 4 PMA/PFA80 13 Reversionary annuity 5.499 4 pa 13 **Sub total: Non-Profit Policies** 2553 7452 pa 105818 105818 Sub total: Reassurance Accepted 2553 7452 pa 105818 105818 **REASSURANCE CEDED Non-Profit Policies** IMA/IFA80 Annuity in payment 5.499 101 pa 1446 1446 Sub total: Non-Profit Policies 101 pa 1446 1446 Sub total: Reassurance Ceded 101 pa 1446 1446 Net total: Life Assurance & General 7236 24795 pa 344445 344445 **Annuity Insurance Business Net total: Overseas Insurance Business** 7236 24795 pa 344445 344445

Name of insurer Norwich Union Annuity Limited

Global business

United Kingdom business

| Type of business | | | rance & Ge | neral Annui | ty Insurance | r | Company egistration number | GL/UK/CM | | eriod en month | | Units | uk/os | | Гуре of ousiness | Category of surplus |
|---|------------------|------------------------------------|-----------------|------------------------|---|------------------------|----------------------------------|-----------------|-----|--------------------|--------------------------|-------------------|-------|-------------------|---|------------------------|
| Category of surplu | | Business Ordinary L | ₋ong Term | | | R54 | 3253948 | GL | 31 | 12 | 2003 | £000 | UK | | L&GA | 11 |
| Name of contract | Valuat | ion basis | No of contracts | | ums assured or ng vested revers | | | nnual premiums | | ame of lex link | Investm | ent liability | | Other I | iabilities | Amount of mathematical |
| | Rate of interest | Mortality or morbidity table | | Guaranteed on death | Current on death/current payable per annum | Guaranteed on maturity | Office premiums | Net premiums | | | Current benefit value | Discount value | | lity and enses | Options and guarantees other than investment performance guarantees | |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | | 10 | 11 | 12 | 1 | 3 | 14 | 15 |
| DIRECT WRITTEN INSURANCE BUSINESS Non-Profit Policies | | | | | | | | | | | | | | | | |
| Annuity in payment (Long term care) - Index Linked | 1.722 | IMA/IFA80 | 225 | | 3018 pa | | | | RPI | | | | | 13907 | | 13907 |
| Contingency Reserve | | | | | | | | | | | | | | 10 | | 10 |
| Sub total: Non-Profit Policies | | | 225 | | 3018 pa | | | | | | | | | 13917 | | 13917 |
| Sub total: Direct Written Insurance Business | | | 225 | | 3018 pa | | | | | | | | | 13917 | | 13917 |
| REASSURANCE ACCEPTED Non-Profit Policies | | | | | | | | | | | | | | | | |
| Annuity in payment - Index Linked | | IMA/IFA80 | 3 | | 5 pa | | | | RPI | | | | | 65 | | 65 |
| Annuity in payment (Long Term Care) - Index Linked | 1.722 | IMA/IFA80 | 45 | | 559 pa | | | | RPI | | | | | 1994 | | 1994 |

Name of insurer Norwich Union Annuity Limited

Global business

United Kingdom business

Financial year ended 31st December 2003 Company Type of business registration Period ended Category GL/UK/CM UK/OS Type of business Life Assurance & General Annuity Insurance Units number of surplus day month year **Business R54** 3253948 12 2003 UK GL 31 £000 L&GA 11 Category of surplus **Ordinary Long Term** Amount of sums assured or annuities per Amount of annual premiums Other liabilities Name of Valuation basis No of Name of Investment liability Amount of nnum including vocted reversionary benuses

| contract | | | contracts | annum, includir | ng vested revers | ionary bonuses | | | index link | | | | | mathematical |
|--|------------------|------------------------------|-----------|------------------------|---|------------------------|-----------------|-----------------|------------|--------------------------|------------------|------------------------|---|--------------|
| | Rate of interest | Mortality or morbidity table | | Guaranteed on death | Current on death/current payable per annum | Guaranteed on maturity | Office premiums | Net premiums | | Current benefit value | Discounted value | Mortality and expenses | Options and guarantees other than investment performance guarantees | reserves |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 |
| Sub total: Non-Profit Policies | | | 48 | | 564 pa | | | | | | | 2059 | | 2059 |
| Sub total: Reassurance Accepted | | | 48 | | 564 pa | | | | | | | 2059 | | 2059 |
| REASSURANCE CEDED | | | | | | | | | | | | | | |
| Non-Profit Policies | | | | | | | | | | | | | | |
| Annuity in payment (Long Term Care) - Index Linked | 1.722 | IMA/IFA80 | | | 1833 pa | | | | RPI | | | 9555 | | 9555 |
| Sub total: Non-Profit Policies | | | | | 1833 pa | | | | | | | 9555 | | 9555 |
| Sub total: Reassurance Ceded | | | | | 1833 pa | | | | | | | 9555 | | 9555 |
| Net total: Life Assurance & General Annuity Insurance Business | | | 273 | | 1749 pa | | | | | | | 6421 | | 6421 |

Name of insurer Norwich Union Annuity Limited

Global business

United Kingdom business

| Financiai year end | iea | 31st Dece | ember 200 | 13 | | | ompany | | | | | | | | | |
|---|------------------|------------------------------------|-----------------|------------------------|--|------------------------|----------------------|-----------------|-----|-------------------|--------------------------|-------------------|--------|-----------------------|------------------|------------------------|
| Type of business | | Pension Ir | surance B | usiness | · | | egistration umber | GL/UK/CM | | eriod en month | ded year | Units | UM | K/OS | Type of business | Category of surplus |
| Category of surplu | ıs | Ordinary L | ong Term | | | R54 | 3253948 | GL | 31 | 12 | 2003 | £000 | ı | UK | Pens | 11 |
| Name of contract | Valua | tion basis | No of contracts | | ums assured or ng vested revers | | | nnual premiums | | me of ex link | Investm | nent liability | \Box | Othe | er liabilities | Amount of mathematical |
| | Rate of interest | Mortality or morbidity table | | Guaranteed on death | Current on death/current payable per annum | Guaranteed on maturity | Office premiums | Net premiums | | | Current benefit value | Discount value | | Mortality ar expenses | | |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | | 10 | 11 | 12 | | 13 | 14 | 15 |
| DIRECT WRITTEN INSURANCE BUSINESS Non-Profit Policies | | | | | | | | | | | | | | | | |
| Annuity in payment - Index Linked | 2.207 | PMA/PFA80 | 5143 | | 24025 pa | l | | | RPI | | | | | 38768 | 5 | 387685 |
| Annuity certain | 2.207 | | 24 | | 160 pa | l | | | RPI | | | | | 22 | 9 | 229 |
| Reversionary annuity | 2.207 | PMA/PFA80 | 9 | | 33 pa | L | | | RPI | | | | | 14 | 1 | 141 |
| Contingency reserve | | | | | | | | | | | | | | 91 | 8 | 918 |
| Sub total: Non-Profit Policies | | | 5176 | | 24218 pa | | | | | | | | | 38897 | 3 | 388973 |
| Sub total: Direct Written Insurance Business | | | 5176 | | 24218 pa | | | | | | | | | 38897 | 3 | 388973 |
| REASSURANCE ACCEPTED Non-Profit Policies | | | | | | | | | | | | | | | | |
| Annuity in payment - Index Linked | 2.207 | PMA/PFA80 | 7800 | | 12702 pa | l | | | RPI | | | | | 24073 | 7 | 240737 |
| Annuity certain | 2.207 | | 29 | | 122 pa | ı | | | RPI | | | | | 21 | 2 | 212 |
| Reversionary annuity | 2.207 | PMA/PFA80 | 90 | | 12 pa | | | | RPI | | | | | 6 | 8 | 68 |
| 1 | | | | | | | | | 1 | | | | | | | |

Name of insurer Norwich Union Annuity Limited

Global business

United Kingdom business

| rinanciai yeai end | ieu | 31St Dece | ember 200. | 3 | | С | ompany | | | | | | | | | |
|---|------------------|------------------------------------|-----------------|------------------------|--|------------------------|----------------------|-----------------|-----|---------------------|--------------------------|--------------------|-----|------------------------|---------------------|------------------------|
| Type of business | | Pension In | surance B | usiness | | re n | egistration umber | GL/UK/CM | | Period end month | | Units | UK/ | vos | Type of business | Category of surplus |
| Category of surplu | ıs | Ordinary L | ong Term | | | R54 | 3253948 | GL | 31 | 12 | 2003 | £000 | U | JK | Pens | 11 |
| Name of contract | Valuat | tion basis | No of contracts | | ums assured or a | | | nual premiums | | ame of lex link | Investm | ent liability | | Other | r liabilities | Amount of mathematical |
| | Rate of interest | Mortality or morbidity table | | Guaranteed on death | Current on death/current payable per annum | Guaranteed on maturity | Office premiums | Net premiums | | | Current benefit value | Discounte value | | Mortality and expenses | | |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | | 10 | 11 | 12 | | 13 | 14 | 15 |
| Sub total: Non-Profit Policies | | | 7919 | | 12836 pa | 1 | | | | | | | | 241017 | , | 241017 |
| Sub total: Reassurance Accepted | | | 7919 | | 12836 pa | I | | | | | | | | 241017 | , | 241017 |
| REASSURANCE CEDED | | | | | | | | | | | | | | | | |
| Non-Profit Policies | | | | | | | | | | | | | | | | |
| Annuity in payment - Index Linked | 2.207 | PMA/PFA80 | | | 1155 pa | ı | | | RPI | | | | | 17315 | ; | 17315 |
| Sub total: Non-Profit Policies | | | | | 1155 pa | - L | | | | | | | | 17315 | j | 17315 |
| Sub total: Reassurance Ceded | | | | | 1155 pa | l | | | | | | | | 17315 | j | 17315 |
| Net total: Pension Insurance Business | | | 13095 | | 35899 pa | | | | | | | | | 612675 | j | 612675 |
| Net total: United Kingdom Insurance Business | | | 13368 | | 37648 pa | l | | | | | | | | 619096 | ; | 619096 |
| | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | |

1069

1069

Long term insurance business: Valuation summary of index linked contracts

Name of insurer **Norwich Union Annuity Limited**

Global business

Sub total: Non-Profit

Policies

Overseas business

67

52 pa

Financial year ended 31st December 2003 Company registration Period ended Type of Category GL/UK/CM Life Assurance & General Annuity Insurance Units UK/OS Type of business number business of surplus dav month vear **Business R54** 3253948 GL 12 2003 £000 os L&GA 11 Category of surplus 31 **Ordinary Long Term** Amount of sums assured or annuities per Amount of annual premiums Name of Other liabilities Name of Valuation basis Investment liability Amount of No of annum, including vested reversionary bonuses mathematical contract contracts index link reserves Rate of Office Current Mortality and Options and Mortality or Guaranteed Current on Guaranteed Net Discounted quarantees other interest morbidity on death death/current on maturity premiums premiums benefit value value expenses than investment table payable per performance annum quarantees 5 7 1 2 3 4 6 8 9 10 11 12 13 14 15 DIRECT WRITTEN INSURANCE BUSINESS Non-Profit Policies PMA/PFA80 RPI 2.207 6 119 pa 1561 1561 Annuity in payment - Index Linked 4 4 Contingency reserve Sub total: Non-Profit 6 119 pa 1565 1565 Policies Sub total: Direct Written 6 119 pa 1565 1565 Insurance Business REASSURANCE ACCEPTED Non-Profit Policies 2.207 PMA/PFA80 67 52 pa RPI 1069 1069 Annuity in payment - Index

Name of insurer Norwich Union Annuity Limited

Global business

Overseas business

| rmanciai year end | leu | 31St Dece | ember 200 | 3 | | C | ompany egistration | | _ | | 4-4 | | | | T | 0-4 |
|--|------------------|------------------------------|-----------------|-----------------------------|--|---------------------------------|-----------------------|-----------------|----|--------------------|--------------------------|-------------------|------|------------------------|---|------------------------|
| Type of business | | Life Assura Business | ance & Ge | neral Annui | ty Insurance | | umber | GL/UK/CM | | Period en month | year | Units | UK/C | | Type of business | Category of surplus |
| Category of surplu | | Ordinary L | ong Term | | | R54 | 3253948 | GL | 31 | 12 | 2003 | £000 | 0 | s | L&GA | 11 |
| Name of contract | Valuat | tion basis | No of contracts | Amount of sannum, including | ums assured or a | annuities per ionary bonuses | Amount of an | nual premiums | | ame of lex link | Investm | ent liability | | Other | liabilities | Amount of mathematical |
| | Rate of interest | Mortality or morbidity table | | Guaranteed on death | Current on death/current payable per annum | Guaranteed on maturity | Office premiums | Net premiums | | | Current benefit value | Discount value | | lortality and expenses | Options and guarantees other than investment performance guarantees | |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | | 10 | 11 | 12 | | 13 | 14 | 15 |
| Sub total: Reassurance Accepted | | | 67 | | 52 pa | | | | | | | | | 1069 | | 1069 |
| Net total: Life Assurance & General Annuity Insurance Business | | | 73 | | 171 pa | | | | | | | | | 2634 | | 2634 |
| Net total: Overseas Insurance Business | | | 73 | | 171 pa | | | | | | | | | 2634 | | 2634 |

Long term insurance business : Analysis of assets and liabilities matching investment liabilities in respect of index linked benefits

Name of insurer Norwich Union Annuity Limited

Global business

United Kingdom business

Financial year ended 31st December 2003

Category of surplus Ordinary Long Term

| | | Company registration number | (| GL/UK/CM | | riod en | ded year | - Units | UK/OS | Category of Surplus |
|---------------------------------------|----------|-----------------------------------|-----|----------|---------|---------|-------------|----------------------------|-------|---------------------|
| | R56 | 3253948 | | GL | 31 | 12 | 2003 | £000 | UK | 11 |
| Type of assets and liabilities | | | | Name (| of inde | X | | e of assets liabilities | | derivative alue |
| | | | | | 1 | | | 2 | | 3 |
| Corporate index linked bonds | | | RPI | | | | | 390539 | | |
| Land and buildings | | | RPI | | | | | 20340 | | |
| Rights under derivative contracts | | | RPI | | | | | 803 | | |
| Government and public body index link | ked bond | S | RPI | | | | | 207414 | | |
| Sub total assets | | | | | | | | 619096 | | |
| Sub total liabilities | | | | | | | | | | |
| Sub total net assets | | | | | | | | 619096 | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| Total assets | | | I | | | | | 619096 | | |
| Total liabilities | | | | | | | | | | |
| Net total assets | | | | | | | | 619096 | | |

Long term insurance business : Analysis of assets and liabilities matching investment liabilities in respect of index linked benefits

Name of insurer Norwich Union Annuity Limited

Global business

Overseas business

Financial year ended 31st December 2003

Category of surplus Ordinary Long Term

| | | Company registration number | (| GL/UK/CM | | eriod en | ded year | - Units | UK/OS | Category of Surplus |
|---------------------------------------|-----------|-----------------------------------|-----|----------|---------|----------|-------------|----------------------------|-------|---------------------|
| | R56 | 3253948 | | GL | 31 | 12 | 2003 | £000 | os | 11 |
| Type of assets and liabilities | | | | Name li | of inde | ex | | e of assets liabilities | | derivative value |
| | | | | • | 1 | | | 2 | | 3 |
| Corporate index linked bonds | | | RPI | | | | | 1662 | | |
| Land and buildings | | | RPI | | | | | 87 | | |
| Rights under derivative contracts | | | RPI | | | | | 3 | | |
| Government and public body index link | ked bonds | 8 | RPI | | | | | 882 | | |
| Sub total assets | | | | | | | | 2634 | | |
| Sub total liabilities | | | | | | | | | | |
| Sub total net assets | | | | | | | | 2634 | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| Total assets | | | | | | | | 2634 | | |
| Total liabilities | | | | | | | | | | |
| Net total assets | | | | | | | | 2634 | | |

Sterling liabilities

Name of insurer

Norwich Union Annuity Limited

Valuation rate(s) of interest 1.722%

Global business

Type of business

Life Assurance and Annuity Insurance Business

Financial year ended 31st December 2003

Non profit

Category of assets Total long term insurance business assets

| | | | Company registration number | | GL/UK/CM | | eriod end | led year | Units | Stg/ NonStg | Valuation rate of interest | L&GA/Pens/ PHI/Other | WP/NP | Category of assets |
|---|------------------|-----------|-----------------------------------|----|--------------------|--------|-----------|-------------|--------|----------------|----------------------------------|---------------------------------|---------|--------------------|
| | | R57 | 3253948 | 3 | GL | 31 | 12 | 2003 | £000 | Stg | 1.72 | L&GA | NP | 10 |
| | | | | | - | The va | luation | • | | | The resilie | ence scenario | | • |
| | | | | | Value of a | asset | Risk | adjusted | Va | alue of as | sets notionall | y allocated | R | isk adjusted |
| Type of asset notionally allocated | | | | | notiona allocat | ally | | yield % | On ori | | Increase or decrease | Total under resilience scenario | er e | yield % |
| | | | | | 1 | | | 2 | 3 | | 4 | 5 | | 6 |
| Land and buildings | | | | 11 | | | | | | | | | | |
| Fixed interest convities | Approved se | curities | | 12 | | | | | | | | | | |
| Fixed interest securities | Other | | | 13 | | | | | | | | | | |
| Variable interest and Variable yield securities (excluding items shown at | Approved se | curities | | 14 | 2 | 148 | | 1.69 | 2 | 2348 | (185) | 21 | 63 | 0.73 |
| line 16) | Other | | | 15 | 40 | 050 | | 2.60 | 4 | 1600 | (350) | 42 | 50 | 1.64 |
| Equity shares and holdings in collective | ve investment | schemes | | 16 | | | | | | | | | | |
| Loans secured by mortgages | | | | 17 | | | | | | | | | | |
| All other assets | Producing in | come | | 18 | : | 222 | | 5.91 | | 252 | (19) | 2 | 33 | 3.71 |
| All Other assets | Not producir | ng income | • | 19 | | | | | | | | | | |
| Total (11 to 19) | | | | 29 | 64 | 420 | | 2.41 | | 7200 | (554) | 66 | 46 | 1.42 |
| Gross valuation interest rate % | | | | 31 | | | | 2.21 | | | | | | 1.28 |
| Net valuation interest rate % (where a | appropriate) | | | 32 | | | | 1.72 | | | | | | 0.80 |
| Mathematical reserve or other liability | y, net of reinsu | urance | | 33 | 6- | 420 | | | | | | 66 | 46 | |

Sterling liabilities

Name of insurer

Norwich Union Annuity Limited

Valuation rate(s) of interest 2.207%

Global business

Type of business

Life Assurance and Annuity Insurance Business

Financial year ended 31st December 2003

Non profit

Category of assets Total long term insurance business assets

| | | | Company registration | | | Pe | eriod en | ded | | Stq/ | Valuation rate of | L&GA/Pens/ | | Category |
|---|------------------|-----------|----------------------|----|--------------------|--------|----------|------------|--------------|------------|----------------------|--------------------------------|---------|-------------|
| | ı | | number | | GL/UK/CM | day | month | year | Units | NonStg | interest | PHI/Other | WP/NP | of assets |
| | | R57 | 3253948 | 3 | GL | 31 | 12 | 2003 | £000 | Stg | 2.20 | L&GA | NP | 10 |
| | | | | | | The va | aluation | 1 | | | The resilie | nce scenario | | |
| | | | | | Value of | asset | Risk | adjusted | V | alue of as | sets notionall | y allocated | Ri | sk adjusted |
| Type of asset notionally allocated | | | | | notiona allocat | ally | | yield % | On or alloca | | Increase or decrease | Total unde resilience scenario | er e | yield % |
| | | | | | 1 | | | 2 | 3 | 3 | 4 | 5 | | 6 |
| Land and buildings | | | | 11 | | | | | | | | | | |
| | Approved se | curities | | 12 | | | | | | | | | | |
| Fixed interest securities | Other | | | 13 | | | | | | | | | | |
| Variable interest and Variable yield securities (excluding items shown at | Approved se | curities | | 14 | | 881 | | 1.69 | | 963 | (12) | 9 | 51 | 0.73 |
| line 16) | Other | | | 15 | 10 | 662 | | 2.60 | | 1887 | (18) | 18 | 69 | 1.64 |
| Equity shares and holdings in collecti | ve investment | schemes | 3 | 16 | | | | | | | | | | |
| Loans secured by mortgages | | | | 17 | | | | | | | | | | |
| All other assets | Producing in | come | | 18 | | 91 | | 5.89 | | 103 | (1) | 1 | 02 | 3.70 |
| All other assets | Not producir | ng income | Э | 19 | | | | | | | | | | |
| Total (11 to 19) | 1 | | | 29 | 2 | 634 | | 2.41 | | 2953 | (31) | 29 | 22 | 1.42 |
| Gross valuation interest rate % | | | | 31 | | | | 2.21 | | | | | | 1.28 |
| Net valuation interest rate % (where a | appropriate) | | | 32 | | | | | | | | | | |
| Mathematical reserve or other liability | y, net of reinsu | urance | | 33 | 2 | 634 | | | | | | 29 | 22 | |

Sterling liabilities

Name of insurer

Norwich Union Annuity Limited

Company

Valuation rate(s) of interest 4.999%

Global business

Type of business

Life Assurance and Annuity Insurance Business

Financial year ended 31st December 2003

Non profit

Category of assets Total long term insurance business assets

Valuation

| | | | registration number | (| GL/UK/CM | | eriod end month | led year | Units | Stg/ NonStg | rate of interest | L&GA/Pens/ PHI/Other | WP/N | Category of assets |
|---|-----------------|-----------|------------------------|----|------------|--------|--------------------|-------------|--------|----------------|----------------------|------------------------------|---------|--------------------|
| | | R57 | 3253948 | | GL | 31 | 12 | 2003 | £000 | Stg | 4.99 | L&GA | NP | 10 |
| | | | II. | | | The va | luation | | | | The resilie | nce scenario | I. | |
| | | | | | Value of a | asset | Risk | adjusted | Va | alue of as | sets notionall | y allocated | | Risk adjusted |
| Type of asset notionally allocated | | | | | notiona | ally | | yield % | On ori | | Increase or decrease | Total und resilienc scenario | er e | yield % |
| | | | | | 1 | | | 2 | 3 | | 4 | 5 | , | 6 |
| Land and buildings | | | | 11 | | | | | | | | | | |
| | Approved se | curities | | 12 | 57 | 796 | | 4.69 | 6 | 805 | (405) | 64 | -00 | 3.72 |
| Fixed interest securities | Other | | | 13 | 212 | 201 | | 5.52 | 23 | 3369 | (13) | 233 | 56 | 5.39 |
| Variable interest and Variable yield securities (excluding items shown at | Approved se | curities | | 14 | | | | | | | | | | |
| line 16) | Other | | | 15 | | | | | | | | | | |
| Equity shares and holdings in collecti | ve investment | schemes | 6 | 16 | | | | | | | | | | |
| Loans secured by mortgages | | | | 17 | | | | | | | | | | |
| All other assets | Producing in | come | | 18 | 508 | 341 | | 6.17 | 54 | 1884 | (981) | 539 | 03 | 5.17 |
| All other assets | Not producir | ng income | Э | 19 | | | | | | | | | | |
| Total (11 to 19) | | | | 29 | 778 | 338 | | 5.88 | 85 | 5058 | (1399) | 836 | 559 | 5.12 |
| Gross valuation interest rate % | | | | 31 | | | | 5.50 | | | | | | 4.58 |
| Net valuation interest rate % (where a | | | 32 | | | | 5.00 | | | | | | 4.08 | |
| Mathematical reserve or other liability | y, net of reins | urance | | 33 | 778 | 338 | | | | | | 836 | 559 | |

Sterling liabilities

Name of insurer

Norwich Union Annuity Limited

Valuation rate(s) of interest 5.499%

Global business

Type of business

Life Assurance and Annuity Insurance Business

Financial year ended 31st December 2003

Non profit

Category of assets

Total long term insurance business assets

| | | | Company registration | | | Pe | eriod en | ded | | Stg/ | Valuation rate of | L&GA/Pens/ | | Category |
|---|---|-----------|----------------------|----|--------------------|--------|----------|------------|-----------------|------------|----------------------|--------------------------------|-------|------------|
| | | | number | | GL/UK/CM | day | month | year | Units | NonStg | interest | PHI/Other | WP/NP | of assets |
| | | R57 | 3253948 | 3 | GL | 31 | 12 | 2003 | £000 | Stg | 5.49 | L&GA | NP | 10 |
| | | | | | - | The va | aluation |) | | | The resilie | ence scenario | | · |
| | | | | | Value of a | asset | Risk | adjusted | V | alue of as | sets notionall | y allocated | Ris | k adjusted |
| Type of asset notionally allocated | | | | | notiona allocat | | | yield % | On or allocated | | Increase or decrease | Total unde resilience scenario | | yield % |
| | | | | | 1 | | | 2 | 3 | 3 | 4 | 5 | | 6 |
| Land and buildings | | | | 11 | | | | | | | | | | |
| | Approved se | curities | | 12 | 32 | 515 | | 4.69 | 3 | 8176 | (1371) | 3680 | 5 | 3.72 |
| Fixed interest securities | Approved sec red interest securities Other | | | 13 | 1189 | 944 | | 5.52 | 13 | 1106 | 3212 | 13431 | 8 | 5.39 |
| Variable interest and Variable yield securities (excluding items shown at | Approved se | curities | | 14 | | | | | | | | | | |
| line 16) | Other | | | 15 | | | | | | | | | | |
| Equity shares and holdings in collection | ve investment | schemes | 3 | 16 | | | | | | | | | | |
| Loans secured by mortgages | | | | 17 | | | | | | | | | | |
| All other assets | Producing in | come | | 18 | 2852 | 235 | | 6.17 | 30 | 7918 | 2071 | 30998 | 9 | 5.17 |
| All Other assets | Not producir | ng income |) | 19 | | | | | | | | | | |
| Total (11 to 19) | | | | 29 | 4360 | 694 | | 5.88 | 47 | 7200 | 3912 | 48111 | 2 | 5.12 |
| Gross valuation interest rate % | | | | 31 | | | | 5.50 | | | | | | 4.58 |
| Net valuation interest rate % (where a | | | 32 | | | | | | | | | | | |
| Mathematical reserve or other liability | y, net of reinsu | urance | | 33 | 4360 | 694 | | | | | | 48111 | 2 | |

Sterling liabilities

Name of insurer

Norwich Union Annuity Limited

Valuation rate(s) of interest 2.207%

Global business

Type of business

Pension Insurance Business

Financial year ended 31st December 2003

Non profit

Category of assets Total long term insurance business assets

| | | | Company registration number | | GL/UK/CM | | eriod end | led year | - Units | Stg/ NonStg | Valuation rate of interest | L&GA/Pens/ PHI/Other | WP/NP | Category of assets |
|---|---|-----------|-----------------------------|----|----------|--------|-----------|-------------|---------|------------------|----------------------------|---------------------------------|-------|--------------------|
| | | R57 | 3253948 | 3 | GL | 31 | 12 | 2003 | £000 | Stg | 2.20 | Pens | NP | 10 |
| | | | | | - | The va | aluation | 1 | | | The resilie | nce scenario | | ' |
| | | | | | Value of | asset | Risk | adjusted | \ | /alue of as | sets notionally | y allocated | Ri | sk adjusted |
| Type of asset notionally allocated | | | | | notiona | ally | | yield % | On o | riginal ation | Increase or decrease | Total under resilience scenario | | yield % |
| | | | | | 1 | | | 2 | ; | 3 | 4 | 5 | | 6 |
| Land and buildings | | | | 11 | | | | | | | | | | |
| | Approved se | curities | | 12 | | | | | | | | | | |
| Fixed interest securities | Other | | | 13 | | | | | | | | | | |
| Variable interest and Variable yield securities (excluding items shown at | Approved se | curities | | 14 | 204 | 956 | | 1.69 | 22 | 24052 | (447) | 22360 | 5 | 0.73 |
| line 16) | Other | | | 15 | 386 | 490 | | 2.60 | 43 | 88971 | 367 | 43933 | В | 1.64 |
| Equity shares and holdings in collective | ve investment | schemes | 1 | 16 | | | | | | | | | | |
| Loans secured by mortgages | | | | 17 | | | | | | | | | | |
| All other assets | Producing in | come | | 18 | 21 | 231 | | 5.93 | 2 | 24051 | 20 | 2407 | 1 | 3.72 |
| All Other assets | Not producir | ng income |) | 19 | | | | | | | | | | |
| Total (11 to 19) | | | | 29 | 612 | 677 | | 2.41 | 68 | 37074 | (60) | 68701 | 4 | 1.42 |
| Gross valuation interest rate % | | | | 31 | | | | 2.21 | | | | | | 1.28 |
| Net valuation interest rate % (where a | t valuation interest rate % (where appropriate) | | | | | | | | | | | | | |
| Mathematical reserve or other liability | , net of reinsu | urance | | 33 | 612 | 677 | | | | | | 68701 | 4 | |

Sterling liabilities

Name of insurer

Norwich Union Annuity Limited

Valuation rate(s) of interest 5.499%

Global business

Type of business

Pension Insurance Business

Financial year ended 31st December 2003

Non profit

Category of assets Total long term insurance business assets

| | | | Company registration | | | Pe | eriod en | ded | | Stq/ | Valuation rate of | L&GA/Pens/ | | Category |
|---|------------------|-----------|----------------------|----|--------------------|--------|----------|------------|------------------|------------|----------------------|----------------------|---------|-------------|
| | ı | | number | | GL/UK/CM | day | month | year | Units | NonStg | interest | PHI/Other | WP/NP | of assets |
| | | R57 | 3253948 | 3 | GL | 31 | 12 | 2003 | £000 | Stg | 5.49 | Pens | NP | 10 |
| | | | | | | The va | luation | 1 | | | The resilie | ence scenario | | |
| | | | | | Value of | asset | Risk | adjusted | V | alue of as | sets notional | y allocated | R | sk adjusted |
| Type of asset notionally allocated | | | | | notiona allocat | ally | | yield % | On or allocation | | Increase or decrease | Total unde | er e | yield % |
| | | | | | 1 | | | 2 | 3 | 3 | 4 | scenario 5 | | 6 |
| Land and buildings | | | | 11 | | | | | | | | | | |
| | Approved se | curities | | 12 | 769 | 104 | | 4.69 | 90 | 3002 | (38386) | 8646 | 16 | 3.72 |
| Fixed interest securities | Other | | | 13 | 2813 | 447 | | 5.52 | 310 | 1125 | 54266 | 31553 | 91 | 5.39 |
| Variable interest and Variable yield securities (excluding items shown at | Approved se | curities | | 14 | | | | | | | | | | |
| line 16) | Other | | | 15 | | | | | | | | | | |
| Equity shares and holdings in collecti | ve investment | schemes | 3 | 16 | | | | | | | | | | |
| Loans secured by mortgages | | | | 17 | | | | | | | | | | |
| All other assets | Producing in | come | | 18 | 6746 | 810 | | 6.17 | 728 | 3365 | (1090) | 72822 | 75 | 5.17 |
| All other assets | Not producir | ng income | Э | 19 | | | | | | | | | | |
| Total (11 to 19) | | | | 29 | 10329 | 361 | | 5.88 | 1128 | 7492 | 14790 | 113022 | 82 | 5.12 |
| Gross valuation interest rate % | | | | 31 | | | | 5.50 | | | | | | 4.58 |
| Net valuation interest rate % (where a | appropriate) | | | 32 | | | | | | | | | | |
| Mathematical reserve or other liability | y, net of reinsu | urance | | 33 | 10329 | 361 | | | | | | 113022 | 82 | |

Sterling/Non sterling liabilities

Name of insurer

Norwich Union Annuity Limited

Valuation rate(s) of interest **Total**

Global business

Type of business

Financial year ended 31st December 2003

With profits/Non profit

Category of assets

Total long term insurance business assets

| | | | Company registration | | | Pe | eriod en | ded | | Stq/ | Valuation rate of | L&GA/Pens/ | | Category |
|---|------------------|-----------|----------------------|----|--------------------|--------|----------|------------|------------------|------------|----------------------|----------------------|---------|-------------|
| | | | number | | GL/UK/CM | day | month | year | Units | NonStg | interest | PHI/Other | WP/NP | of assets |
| | | R57 | 3253948 | 3 | GL | 31 | 12 | 2003 | £000 | | 99 | | | 10 |
| | | | | | | The va | luatior | 1 | | | The resilie | ence scenario | | |
| | | | | | Value of | asset | Risk | adjusted | V | alue of as | sets notional | ly allocated | Ri | sk adjusted |
| Type of asset notionally allocated | | | | | notiona allocat | ally | | yield % | On or allocation | | Increase or decrease | Total unde | er e | yield % |
| | | | | | 1 | | | 2 | 3 | 3 | 4 | scenario 5 | | 6 |
| Land and buildings | | | | 11 | | | | | | | | | | |
| F | Approved se | curities | | 12 | 807 | 415 | | 4.69 | 94 | 7983 | (40163) | 9078 | 20 | 3.72 |
| Fixed interest securities | Other | | | 13 | 2953 | 591 | | 5.52 | 325 | 5600 | 57465 | 33130 | 65 | 5.39 |
| Variable interest and Variable yield securities (excluding items shown at | Approved se | curities | | 14 | 2079 | 985 | | 1.69 | 22 | 7363 | (643) |) 2267 | 20 | 0.73 |
| line 16) | Other | | | 15 | 392 | 202 | | 2.60 | 44 | 5459 | | 4454 | 59 | 1.64 |
| Equity shares and holdings in collecti | ve investment | schemes | 3 | 16 | | | | | | | | | | |
| Loans secured by mortgages | | | | 17 | | | | | | | | | | |
| All other assets | Producing in | come | | 18 | 7104 | 431 | | 5.99 | 767 | 0574 | | 76705 | 74 | 5.02 |
| All other assets | Not producir | ng income | Э | 19 | | | | | | | | | | |
| Total (11 to 19) | | | | 29 | 11465 | 624 | | 5.58 | 1254 | 6979 | 16659 | 125636 | 38 | 4.83 |
| Gross valuation interest rate % | | | | 31 | | | | | | | | | | |
| Net valuation interest rate % (where a | appropriate) | | | 32 | | | | | | | | | | |
| Mathematical reserve or other liabilit | y, net of reinsu | urance | | 33 | 11465 | 624 | | | | | | 125636 | 38 | |

Long term insurance business : Valuation result and distribution of surplus

Name of insurer Norwich Union Annuity Limited

Global business

| Financial year en | | 31st December 2003 | | Company registration number GL/UK/CM | Pe | Period ended | | - Units | Category of surplus | |
|---|---|--|-----------------|---------------------------------------|----------------|--------------|----|---------|---------------------|---------|
| Category of surpl | us Oı | Ordinary Long Term | R58 | 3253948 | GL | 31 | 12 | 2003 | £000 | 11 |
| | Fund ca | rried forward | | <u> </u> | | | 11 | | 1 | 1465624 |
| Valuation result | Bonus p | ayments made to | oolicyhold | ers in anticipation | on of a surp | lus | 12 | | | |
| | Transfer | s out of fund/ | Transfer | to non-technica | l account | | 13 | | | |
| | parts of fund | | Transfer t | to other funds/p | arts of fund | s | 14 | | | |
| | Net trans | sfer out of funds/pa | arts of fund | ds (13+14) | | | 15 | | | |
| | Total (11 | l+12+15) | | | | | 16 | | 1 | 1465624 |
| | Mathema | atical reserves for | accumula | ting with profit p | olicies | | 17 | | | |
| | Mathema | atical reserves for | other non | linked contracts | 3 | | 18 | | 1 | 0843894 |
| | Mathema | atical reserves for | property li | nked contracts | | | 19 | | | |
| | Mathema | atical reserves for | index linke | ed contracts | | | 20 | | | 621730 |
| | Total (17 to 20) | | | | 21 | | 1 | 1465624 | | |
| | | cluding contingency a margin (deficiency) (16 | | serves held toward | s the | | 29 | | | |
| | | of surplus brought | | ınappropriated f | from last va | luatior | 31 | | | |
| | Transfers into fund/part | Transfer | from non-techn | ical accoun | t | 32 | | | | |
| Composition of | of fund | | Transfer | from other fund | ls/parts of fu | und | 33 | | | |
| surplus | Net transfer into fund/part of fund (32+33) | | | | 34 | | | | | |
| | Surplus arising since the last valuation | | | | 35 | | | | | |
| | Total (31 | l+34+35) | | | | | 39 | | | |
| | Bonus payments made to policyholders in anticipation of a surplus | | | | 41 | | | | | |
| | | Cash box | nuses | | | 42 | | | | |
| | Allocated to policyholders by way of | | Reversio | nary bonuses | | | 43 | | | |
| | | | Other box | nuses | | | 44 | | | |
| Distribution of | | • | | reductions | | | 45 | | | |
| surplus | Total allocated to policyholders (41 to 45) | | | | 46 | | | | | |
| | Net transfer out of fund/part of fund | | | | 47 | | | | | |
| | Total distributed surplus (46+47) | | | | 48 | | | | | |
| | Balance of surplus (including contingency and other reserves held towards the solvency margin) carried forward unappropriated | | | | 49 | | | | | |
| Total (48+49) | | | 59 | | | | | | | |
| Percentage of distributed surplus allocated to policyholders of fund/part of fund | | | 61 | | | | | | | |
| Corresponding percentage at | Latest | (year of valuation | n 2002) | | | | 62 | | | |
| three immediately previous | Earlier | (year of valuation | n 2001) | | | | 63 | | | |
| valuations | Earliest | (year of valuation | n 2000) | | | | 64 | | | |

Company

Long term insurance business : Required minimum margin

Name of insurer Norwich Union Annuity Limited

Global business

registration number GL/UK/CM Period ended day month year Units

Financial year ended 31st December 2003 **R60** 3253948 GL 31 12 2003 £000 Classes I. Class IV Unallocated additional mathematical Classes VII and VIII business with relevant factor of Total for all classes Class III business with relevant factor of reserves with relevant factor of Class and VI II & IX The financial The previous 4% 4% 4% 1% Nil Total 1% 1% Nil Total Relevant factor (Instruction 1) 3 7 8 9 10 11 12 13 14 Reserves before 11557906 11 14817 11572723 11036117 distribution of surplus Mathematical reserves Reserves for bonus 12 before allocated to policyholders deduction of reinsurance Reserves after 13 11557906 14817 11572723 11036117 distribution of surplus Reserves before 11465624 14817 11480441 10971851 14 distribution of surplus Mathematical reserves after Reserves for bonus 15 deduction of allocated to policyholders reinsurance Reserves after 16 11465624 14817 11480441 10971851 distribution of surplus Ratio of 16 to 13 or 0.85 if greater 17 0.992016 1.000000 (see Instruction 2) Required margin of solvency - first result = 19 593 459218 438874 458625 Temporary assurances with 21 required margin of solvency Non negative Temporary assurances with capital at risk 22 required margin of solvency before reinsurance All other assurances with 23 (see required margin of solvency Instruction 3) of 0.3% Total (21 to 23) 29 Non negative capital at risk after reinsurance 31 (all contracts) (see Instruction 3) Ratio of line 31 to line 29, or 32 0.50 if greater Required margin of solvency -39 second result (se linstruction 4) Sum of first and second 49 458625 593 459218 438874 results (19+39) Required margin of solvency for supplementary 51 Accident & Sickness Insurance & Class V Total required margin of solvency for 59 459218 438874 long term insurance business (49+51) Minimum guarantee fund 61 549 506 Required minimum margin 69 459218 438874 (greater of lines 59 and 61)

Name of insurer Norwich Union Annuity Limited

Financial year ended 31st December 2003

Code

0902 Section 148 Waivers

Reinsurance 77740

The Financial Services Authority, on the application of the firm, made a direction in December 2002 under section 148 of the Act. The effect of the direction is to modify the provisions of *IPRU (INS) rule* 3.4 so that it does not apply to certain internal reinsurance treaties.

Deferred Tax 109538

The Financial Services Authority, on the application of the firm, made a direction in December 2002 under section 148 of the Act. The direction allows the firm to limit its provision for deferred tax, on any capital gains made on their shares, to the amount that would be due if those shares were immediately realised at their 'Valuation of Assets Rules' value.

Rate of interest 201755

The Financial Services Authority, on application of the firm, made a direction in December 2003 under section 148 of the Act. The effect of the direction is to modify rule IPRU (INS) 5.11 so that the firm must calculate the rate of interest to be used in calculating the present value of future payments by or to the firm on the basis of the aggregate yield. The direction only applies to certain fixed interest securities and assets linked to an index of retail prices. For the purposes of the direction, 'aggregate yield' means the rate of interest which equates the discounted value of the aggregate cash flows on the asset portfolio with the total market value of the asset portfolio.

1001 Reconciliation of net assets

| Other than long term business assets (Form 13 L99) | 2003 £'000 168,729 | 2002 £'000 117,581 |
|--|--|--|
| Other than long term business liabilities (Form 15 L59) Excess surplus assets not declared to shareholders | (26,978) 711.428 | (16,985) 498.052 |
| Net Assets attributable to Shareholders per the Statutory Accounts | 853,179 | 598,648 |

1002 Form 10 line 65

On 1 January 2003, NUA changed its accounting policy on an MSSB basis for the valuation of fixed income securities, from amortised cost to market value.

Line 65 represents the net of tax effect of the change in accounting policy on the investments attributable to shareholders' funds.

1304 Amounts set off

Amounts have been set off to the extent permitted by generally accepted accounting principles.

1310 Amounts set off

Amounts have been set off to the extent permitted by generally accepted accounting principles.

1305 Counterparty limits

1311 Counterparty limits

The investment guidelines operated by the Company specify exposure to counterparties by asset type as follows:-

Deposits

The maximum permitted exposure to counterparties is set out in the lending limit list approved by the Group Risk Committee. Each fund cannot hold more than 2% of funds under management (but subject to minimum of £20m and a maximum of £100m) with individual 'Tier 1' counterparties, 1.5% of funds under management (but subject to a minimum of £15m and a maximum of £75m) with individual 'Tier 2' counterparties and 0.5% of funds under management (but subject to a minimum of £10m and a maximum of £50m) with individual 'Tier 3' counterparties. Tier 1 represents AAA rated institutions, Tier 2 represents institutions rated AA- or better whilst Tier 3 represents institutions rated A- or better.

Name of insurer Norwich Union Annuity Limited

Financial year ended 31st December 2003

Code

Fixed Income Securities

Exposure to non-government bonds is limited to holdings, which are deemed to be of a suitable investment grade determined by senior investment management. The maximum extent to which, in accordance with investment guidelines operated by the company, it was permitted to be exposed to any one counterparty and connected companies rated AA- or higher during the financial year was 5% and 3% for any one counterparty and connected companies rated BBB- to A+. The maximum extent to which fully secured mortgage debt was permitted to be exposed to any one counterparty and connected companies was 5%. Over the financial year there were no breaches of the above limits.

Derivatives

Exposure to OTC derivatives is only undertaken with the approval of senior management. Exposure to one type of contract is limited to 5% and overall exposure is limited to 10% of the relevant fund.

1308 Aggregate values of assets

The aggregate values of types of assets specified in instruction 5 to Form 13 are:-

| | 2003 |
|---|------|
| | £m |
| Unlisted investments on lines 41 and 46 | 242 |
| Listed investments on lines 41, 46 and 48 which are not readily realisable | - |
| Units in collective investment schemes falling within rule 4.9(1)(c) | - |
| Reversionary interests or remainders in property other than land or buildings | - |

1309 Hybrid securities

The aggregate value of hybrid securities is £464,411k.

1312 Counterparty exposure

No counterparty exposures exceeded 5% of the long-term insurance business amount at the financial yearend.

1401 Adverse changes

No provision is required in respect of adverse changes. All derivative contracts are strictly covered and all other obligations to deliver assets or make a payment were felt to be prudently provided for in the accounts.

1501 Adverse changes

No provision is required in respect of adverse changes. All derivative contracts are strictly covered and all other obligations to deliver assets or make a payment were felt to be prudently provided for in the accounts.

1402 Contingent liabilities

A provision of £13.6m has been made within deferred taxation at line 21 for capital gains tax arising on the deemed disposal of OEIC and unit trust holding previously held by the company. The balance of deferred tax arising from potential capital gains tax on unrealised gains is nil.

There are no contingent liabilities applicable to long term insurance business.

There are no charges over any assets of the Company.

There are no guarantees, indemnities or any other contractual commitments in respect of related companies.

There are no other fundamental uncertainties.

Name of insurer Norwich Union Annuity Limited

Financial year ended 31st December 2003

Code

1502 Contingent liabilities

There is no potential capital gains tax liability attributable to shareholders' funds.

There are no contingent liabilities applicable to shareholders' funds.

There are no charges over any assets of the Company.

There are no guarantees, indemnities or any other contractual commitments in respect of related companies.

There are no other fundamental uncertainties.

1601 Rates of exchange

The Company conducts all its business in the UK and Offshore Islands and has no direct overseas investments. All transactions and balances are therefore in sterling.

4005 Rates of exchange

The Company conducts all its business in the UK and Offshore Islands and has no direct overseas investments. All transactions and balances are therefore in sterling.

1700 Derivatives

Form 17 has been provided for category 1 assets. No Form 17 has been provided for category 10 assets as derivatives in the long term insurance business fund are held to back index linked liabilities and are included in Form 13 line 58.

1701 Variation margin

The aggregate amount of any excess variation margin which has been received by the Company is £nil. The variation margin is allocated as follows:

£'000Form 13 line 54 3056
Form 15 line 49 2494

No amounts included on Forms 15 or 13 reflect the liability to repay any excess.

4008 Management services

Management services have been provided throughout the financial year to the Company by Norwich Union Life Services Limited.

Investment management services have been provided by Morley Fund Management Limited.

4009 Related party transactions

Related party transactions, which exceed 5% of the long-term insurance business amount, are as follows:

| Name of connected party | Norwich Union Life & Pensions Limited | Norwich Union Mortgage Holdings Limited |
|---|---------------------------------------|--|
| Nature of relationship with connected party | Subsidiary undertaking | Parent undertaking |
| Transactions during the period | Premiums £685m | Net new loan £710m |
| (£m) | Claims £394m | Interest received £472m |
| Amounts unpaid or outstanding at the end of the period (£m) | Nil | £6,633m |
| Amounts written off in the period (£m) | Nil | Nil |
| Nature of transactions | Reinsurance Accepted | Loans granted |

Name of insurer Norwich Union Annuity Limited

Financial year ended 31st December 2003

Code

4801 Accrued interest

The amounts of accrued interest from Form 13 line 84 included on Form 48 are as follows:-

| | £'000 |
|-----------------|--------|
| Form 48 line 12 | 16,704 |
| Form 48 line 13 | 64,811 |
| Form 48 line 14 | 29 |
| | |
| | 81,544 |

4802 Expected interest

Expected interest from three debentures currently in default is included in column 2 of Form 48. The total expected interest is £1,843k. The yield on these assets is not required to support the valuation basis rates of interest in Forms 51 and 57.

5101 Overstated policy counts

The total number of contracts reported in Forms 51 and 54 exceeds the actual number of contracts issued by 7,615.

Of these contracts, 6,419 have been counted in both forms 51 and 54 as they have both index-linked and non-linked benefits. A further 1196 have been counted under two contract types, having two forms of benefits.

Statement on derivatives required by IPRU (INS) 9.29

Name of Company Norwich Union Annuity Limited

Global business

Financial year ended 31st December 2003

The following summarises investment policy for the use of derivatives:

- Derivatives will only be used in accordance with FSA Guidelines for the purpose of efficient portfolio management or reduction in investment risk.
- Derivatives must not be used for speculative purposes.
- Derivatives must be fully covered by the assets of the fund and must not be used to increase the risk of the fund beyond that achieved by directly investing in the underlying securities.
- Counterparty risk for exchange traded contracts, the exchange must be classed as 'regulated' by an
 investment committee. Over the counter contracts, transactions must only be transacted with approved
 counterparties. Counterparty limits are consistent, and monitored in line with the fund's aggregate
 exposure guidelines.
- Controls and Monitoring derivative strategies must be authorised by the Deputy Actuary and delegated authorities exist for each member of staff trading derivative contracts within the approved strategies.
- Derivatives transactions are priced, settled and profit and losses reconciled in an area independent of the fund managers involved.

There are no specific guidelines for the use of contracts that were not reasonably likely to be exercised at the start of the contract. The speculative use of derivative contracts is prohibited.

The maximum loss in the event of failure by any one counterparty to fulfil its obligations at the end of the financial year would have been less than £1m. This would not have been materially greater at any one time during the year or under other foreseeable market conditions.

All derivative contracts held at any time during the financial year fell within rule 4.12 (2) or (where appropriate) the definition of a permitted derivative contract.

Statement on controllers required by IPRU (INS) 9.30

Name of insurer Norwich Union Annuity Limited

Global business

Financial year ended 31st December 2003

100% of the issued share capital of the Company is held by Norwich Union Life & Pensions Limited.

100% of the issued share capital of Norwich Union Life & Pensions Limited is held by Norwich Union Life Holdings Limited.

100% of the issued share capital of Norwich Union Life Holdings Limited is held by Norwich Union Holdings Limited.

100% of the issued share capital of Norwich Union Holdings Limited is held by Norwich Union plc.

100% of the issued share capital of Norwich Union plc is held by General Accident plc.

100% of the issued ordinary share capital of General Accident plc is held by the Ultimate Parent Undertaking, Aviva plc.

There have been no changes to the above position during the year.

All shares are voting shares.

Statement of information on appointed actuary required by IPRU (INS) 9.36

Name of insurer Norwich Union Annuity Limited

Global business

Financial year ended 31st December 2003

In accordance with rule 9.36 of the Interim Prudential Sourcebook for Insurers, M N Urmston, the appointed actuary of the Company, was requested to furnish and has provided the following information:

- (a) (1) An interest in 2,637 ordinary shares at 31 December 2003 in Aviva plc, and an interest in 11,522 ordinary shares at 31 December 2002.
 - (2) 91,891 ordinary shares are held in the Aviva Long Term Incentive Plan, these shares will vest upon the satisfaction of certain performance criteria. In addition 69,572 ordinary shares are held in the Aviva Deferred Bonus Plan.
 - (3) Options were held at 31 December 2003 to subscribe for 103,182 ordinary shares in Aviva plc under UK Employees Savings Related and Executive Share Option Schemes.

| | No. of shares |
|---|---------------|
| Options held at 31 December 2002 | 116,639 |
| Options granted during the year | 2,732 |
| Options exercised or lapsed during the year | (16,189) |

- (b) Four with profits low cost endowment policies with CGNU Life Assurance Limited, with aggregate sums assured of £53,173 and annual premiums of £1,586. One non-profit term assurance policy with CGNU Life Assurance Limited with sum assured of £75,000 and annual premiums of £332. In addition the actuary held general insurance policies with subsidiaries of Aviva plc for which total premiums of £2,304 were paid in the year to 31 December 2003.
- (c) The aggregate amount of remuneration, bonuses and the value of other benefits (excluding pension rights) under the actuary's contract of employment with Aviva Employment Services Limited for 2003 was £288,049. Under the contract he was Appointed Actuary and Director of:

CGNU Life Assurance Limited
Commercial Union Life Assurance Company Limited
Norwich Union Linked Life Assurance Limited
Norwich Union Life (RBS) Limited
Norwich Union Life & Pensions Limited
Norwich Union Annuity Limited

appointed actuary of:-

The Northern Assurance Company Ltd

And a director of:-

Fidelity Life Assurance Limited

GA Life Property Ireland Limited

National Westminster Life Assurance Limited

Norwich Union Commercial Finance Limited

Norwich Union Commercial Mortgages Limited

Norwich Union Equity Release Limited

Norwich Union Healthcare Limited

Norwich Union Life Holdings Limited

Norwich Union Life (RBS) JV Limited

Norwich Union Life Services Limited

Norwich Union Mortgage Finance Limited

Norwich Union Mortgages (Life) Limited

Norwich Union Mortgage Holdings Limited

Norwich Union Personal Finance Limited

NULH2 Limited

Provident Mutual Life Assurance Limited

RBS Life Investments Limited

Royal Scottish Assurance plc

TPFI Limited

TPFL Limited

The General Practice Finance Corporation Limited

The General Practice Finance Corporation Property Management Limited

(d) Pensions and life assurance benefits as provided to all employees under the terms and conditions of the Aviva Companies' UK Pensions Schemes. Sickness and accident benefits as provided to all employees under the terms and conditions of these schemes.

Certificate by the directors required by IPRU (INS) 9.34(a) and IPRU (INS) Appendix 9.6

Name of insurer Norwich Union Annuity Limited

Global business

Financial year ended 31st December 2003

We certify:

- **1** (a) in relation to the part of the return comprising Forms 9, 9A, 10, 13 to 17, 40 to 42, (including the supplementary notes) and the statements required by rules 9.29 and 9.30 that:
 - (i) the return has been prepared in accordance with the Accounts and Statements Rules;
 - (ii) proper accounting records have been maintained and adequate information has been obtained by Norwich Union Annuity Limited (the Company); and
 - (iii) appropriate systems and controls have been established and maintained by the Company over its transactions and records;
 - (b) that reasonable enquiries have been made by the Company for the purpose of identifying material connectedparty transactions;
 - (c) that in respect of the Company's business which is not excluded by rule 7.6, the assets held throughout the financial year enabled the Company to comply with rules 7.1 to 7.5 (matching and localisation);
 - (d) in relation to the statement required by rule 9.36:
 - (i) that for the purpose of preparing the statement, proper accounts and records have been maintained; and
 - (ii) that the information given has been ascertained in conformity with that rule.
- that the margin of solvency for long term insurance business required by rule 2.1 has been maintained throughout the financial year.
- 3 (a) that the requirements of rules 3.1 to 3.4 have been fully complied with and in particular that, subject to the provisions of rules 3.2(2) to (4) and rule 3.3, assets attributable to long term insurance business, the income arising therefrom, the proceeds of any realisation of such assets and any other income or proceeds allocated to the long term insurance business funds have not been applied otherwise than for the purpose of the long term insurance business:
 - (b) that any amount payable from or receivable by the long term insurance business funds in respect of services rendered by or to any other business carried on by the Company or by a person who, for the purposes of rule 3.4, is connected with it or is a subordinate company of it has been determined and where appropriate apportioned on terms which are believed to be no less than fair to those funds, and any exchange of assets representing such funds for other assets of the Company has been made at fair market value;
 - (c) that all guarantees given by the Company of the performance by a related company which would fall to be met by any long term insurance business fund have been disclosed in the return, and that the funds on which each such guarantee would fall has been identified therein;
 - (d) that the investment policy and practice of the Company in respect of the internal linked funds maintained was, during the financial year, consistent with any representations made to policyholders or potential policyholders of the Company;
 - (e) that the returns in respect of long term insurance business are not distorted by agreements with any other company carrying on insurance business with which the Company has financial, commercial or administrative links, or by any arrangements which could affect the apportionment of expenses and income; and
 - (f) that the Company has fully complied with the requirements of rule 3.5.

Certificate by the directors required by IPRU (INS) 9.34(a) and IPRU (INS) Appendix 9.6

Name of insurer Norwich Union Annuity Limited

Global business

Financial year ended 31st December 2003

- **4 (a)** that the systems and controls established and maintained by the Company in respect of its business complied at the end of the financial year with the following published guidance:
 - (i) Guidance Note P.1 'Systems and controls over the investments (and counterparty exposure) of insurers with particular reference to the use of derivatives';
 - (ii) 'The prevention of Money Laundering Guidance Notes for the UK Financial Sector' (revised December 2001) issued by the Joint Money Laundering Steering Group;

and it is reasonable to believe that those systems continued to so comply subsequently and will continue to so comply in future; and

- (b) the return has been prepared in accordance with the following published guidance:
 - (i) Guidance Note 4.1 'Guidance for insurers and auditors on the Valuation of Assets Rules';
 - (ii) Guidance Note 4.2 'Use of derivative contracts in insurance funds'; and
 - (iii) Guidance Note 9.1 'Preparation of Returns'.

| G N WITHERS Chief Executive |
|--|
| J A NEWMAN Director |
| M N URMSTON Director |

22 March 2004

Certificate by the appointed actuary required by IPRU (INS) 9.34(b) and IPRU (INS) Appendix 9.6

Name of insurer Norwich Union Annuity Limited

Global business

Financial year ended 31st December 2003

I certify:

- (a) (i) that in my opinion proper records have been kept by Norwich Union Annuity Limited (the Company) adequate for the purpose of the valuation of the liabilities of its long term insurance business;
 - (ii) that the sum of the mathematical reserves as shown on Form 14, together with an amount of £14,817,000 (being part of the excess of the value of the admissible assets representing the long term business funds over the amount of those funds shown in Form 14), constitute proper provision as at 31st December 2003 for the long term insurance business liabilities (other than liabilities which had fallen due before the end of the financial year) including any increase in those liabilities arising from a distribution of surplus as a result of an investigation as at that date into the financial condition of the long term insurance business;
 - (iii) that for the purpose of sub-paragraph (ii) above, the liabilities have been assessed in accordance with the Determination of Liabilities Rules in the context of assets valued in accordance with the Valuation of Assets Rules, as shown in Form 13;
 - (iv) that the current versions of Guidance Notes, issued by the Institute of Actuaries and the Faculty of Actuaries, numbered GN1 (effective date 01.09.03), GN2, GN7, GN8, GN22 and GN25 have been complied with; and
 - (v) that in my opinion premiums for contracts entered into during the financial year and the income earned thereon are sufficient, on reasonable actuarial assumptions and taking into account the other financial resources of the Company that are available for the purpose, to enable the Company to meet its commitments in respect of those contracts and, in particular, to establish adequate mathematical reserves.
- (b) that the amount of the required minimum margin applicable to the Company's long term insurance business immediately following the end of the financial year (including any amounts resulting from any increase in liabilities arising from a distribution of surplus as a result of the investigation into the financial condition of the long term business) is £459,218,000.

M N Urmston

Appointed Actuary

22 March 2004

Report of the auditors to the directors pursuant to rule 9.35 of the Accounts and Statements Rules

Name of insurer Norwich Union Annuity Limited

Global Business

Financial year ended 31st December 2003

We have examined the following documents prepared by the company pursuant to the Accounts and Statements Rules set out in Chapter 9 to the Interim Prudential Sourcebook for Insurers ("the Rules") made by the Financial Services Authority under section 138 of the Financial Services and Markets Act 2000 (the "Act").

- Forms 9, 9A, 10, 13 to 17 and 40 to 42 (including the supplementary notes) ("the Forms");
- the statement required by rule 9.29 on page 64 ("the statement"); and
- the certificate signed in accordance with rule 9.34(a) on pages 67 and 68 ("the certificate").

In the case of the certificate, our examination did not extend to:

- paragraph 1 in relation to the statements required by rules 9.30 and 9.36 concerning controllers and Information on the appointed actuary;
- b) paragraph 3(d) concerning the investment policy and practice of internal linked funds required by paragraph 4(d) of Appendix 9.6; and
- c) paragraph 4(a) in so far as it relates to controls with respect to Money Laundering.

This report is made solely to the company's directors, in accordance with rule 9.35 of the Accounts and Statements Rules. Our examination has been undertaken so that we might state to the company's directors those matters we are required by the Rules to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company for our examination, for this report, or for the opinions we have formed.

Respective responsibilities of the company and its auditors

The company is responsible for the preparation of an annual return (including the Forms, statement and certificate) under the provisions of the Rules. Under rule 9.11 the Forms and statement are required to be prepared in the manner set out in the Rules and to state fairly the information provided on the basis required by the Rules.

It is our responsibility to form an independent opinion as to whether the Forms and statement meet these requirements, and in the case of the certificate whether it was or was not unreasonable for the persons giving the certificate to have made the statement therein, and to report our opinions to you. Our responsibilities, as independent auditors, are established in the United Kingdom by Statute, the Auditing Practices Board and by our profession's ethical guidance.

Bases of opinions

We conducted our work in accordance with Practice Note 20 "The audit of insurers in the United Kingdom" issued by the Auditing Practices Board. Our work included examination, on a test basis, of evidence relevant to the amounts and disclosures in the Forms and statement. The evidence included that previously obtained by us relating to the audit of the financial statements of the company for the financial year on which we reported on 22 March 2004. It also included an assessment of the significant estimates and judgements made by the company in the preparation of the Forms and statement.

We planned and performed our work so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the Forms and statement are free from material misstatement, whether caused by fraud or other irregularity or error, and comply with rule 9.11.

In the case of the certificate, the work performed involved a review of the procedures undertaken by the signatories to enable them to make the statements therein, and does not extend to an evaluation of the effectiveness of the company's internal control systems.

In giving our opinion we have relied on the certificate of the actuary on page 69 with respect to the mathematical reserves and the required minimum margin.

Opinions

In our opinion:

- (a) the Forms and statement fairly state the information provided on the basis required by the Rules and have been properly prepared in accordance with the provisions of those Rules; and
- (b) according to the information and explanations received by us:
 - (i) the certificate has been properly prepared in accordance with the provisions of the Rules; and
 - (ii) it was not unreasonable for the persons giving the certificate to have made the statements therein.