

# The Northern Assurance Company Limited

Registered office: St Helen's, 1 Undershaft, London, EC3P 3DQ

Annual FSA Insurance Returns for the year ended 31st December 2003



# Index to Appendices 9.1, 9.3, 9.4 and 9.6 of IPRU (INS)

Name of insurer The Northern Assurance Company Limited

**Global Business** 

Financial year ended 31st December 2003

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# Statement of solvency

Name of insurer	Northern Assurance C	ompany	Limited						
Global business									
Financial year ended	31st December 2003		Company registration number	GL/UK/CM		eriod e month			Units
		R9	99375	GL	31	12	2003		£000
			As at the end this financia year		t the end previou year		<	Source >	e ?
GENERAL INSURANC Available assets	CE BUSINESS								
Other than long term insurance b towards general insurance busine		11					See instru 1 and 2	ctions	
Required minimum mar	gin								
Required minimum margin for ge	neral insurance business	12					12 .	49	
Excess (deficiency) of available a minimum margin (11-12)	ssets over the required	13							
LONG TERM INSURA Available assets	NCE BUSINESS								
Long term insurance business ad	Imissible assets	21					10 .	11	
Other than long term insurance b term insurance business required	usiness assets allocated towards lor d minimum margin	<sup>ng</sup> 22	82	17	68	300	See instru 1 and 3	ctions	
Total mathematical reserves (after	er distribution of surplus)	23					See instru	ction 4	4
Other insurance and non-insuran	ce liabilities	24					See instru	ction	5
Available assets for long term ins margin (21+22-23-24)	surance business required minimum	25	82	17	68	300			
Implicit Items admitted	under Rule 2.10(5) as mod	dified							
Future profits		31							
Zillmerising		32							
Hidden reserves		33							
Total of available assets and imp	licit items (25+31+32+33)	34	82	17	68	300			
Required minimum mar	gin			<u> </u>					
Required minimum margin for lor	ng term insurance business	41	82	17	68	300	60 .	69	
Explicit required minimum marginguarantee fund if greater)	n (1/6 x 41, or minimum	42	13	70	1	133			
Excess (deficiency) of available a minimum margin (25-42)	ssets over explicit required	43	68	47	56	667			
Excess (deficiency) of available a the required minimum margin (34		44				_		_	
CONTINGENT LIABIL	ITIES								
Quantifiable contingent liabilities term insurance business as show	in respect of other than long n in a supplementary note to Form 1	15 51					See instru	ction	6
Quantifiable contingent liabilities business as shown in a supplement	in respect of long term insurance entary note to Form 14	52					See instru	ction	6

# Analysis of the effect of financial engineering on long-term available assets

Name of insurer

**Northern Assurance Company Limited** 

Global business

Financial year ended 31st December 2003

ciai year ended 31St December 2	2003	Company registration number	GL/U	IK/CM	Period e			Units
[	R9A	99375	GL		31	12	2003	£000
		As at the end this financia year	- 1		he en reviou ear		Source	
		1			2			
Required minimum margin for long term insurance business	11	82	17		68	300	See instructi	on 2
Excess (deficiency) of available assets and implicit items over the required minimum margin	12						See instructi	on 3
Total available assets and implicit items (11+12)	13	82	17		68	300		
Analysed as follows:								
Value of implicit items	14						See instructi	on 5
Financial reinsurance- ceded	15						See instructi	on 6
Financial reinsurance- accepted	16						See instructi	on 7
Outstanding contingent loans	17						See instructi	on 8
Any other charges on future profits	18						See instructi	on 9
Sum of financial engineering adjustments (14+15-16+17+18)	19							
Other assets (13-19)	20	82	17		68	300		
Total available assets and implicit items (19+20)	21	82	17		68	300		

Long term insurance business : Analysis of premiums and expenses

Name of insurer

**Northern Assurance Company Limited** 

Global business

Ordinary insurance business

Financial year ended

31st December 2003

Name and number of fund/Summary Non-Participation Fund 1

			Company registration number	GL/UK/CM	day	eriod en month	ded year	_	Units	OB/IB	No of fund/ Summary	No of part of Fund
		R41	99375	GL	31	12	2003		£000	ОВ	1	0
				Gross 1		recover	ole to or able from surers 2	reins	et of urance -2) 3			
	Life assuran		Single premium		11							
	general ann contracts	uity	Regular premium	1	12							
	Pension bus	siness	Single premium		13		3423	30		34230		
	contracts		Regular premium	1	14		4346	64		43464		
	Permanent I	health	Single premium		15							
Earned premiums in	contracts		Regular premium		16							
the financial year	Other contracts		Single premium		17							
	Other contra	1015	Regular premium									
	Total premiums		Single premium		19		3423	30		34230		
	Total premit	uiiis	Regular premium	1	29		4346	64		43464		
	Total premiu		UK contracts		31		7769	)4		77694		
	attributable		Overseas contrac	cts	32							
	Commiss acquisition		yable in connectio usiness	n with	41							
	Other co	mmissi	on payable		42							
Expenses	Managen acquisition		penses in connect usiness	tion with	43							
payable in the financial year	Managen maintena		penses in connect business	tion with	44							
you	Other ma	nagem	ent expenses		45							
	Total expen		(41 to 45)		49							
	Total expen		UK contracts		51							
	line 49 attrib to	outable	Overseas contrac	cts	52							

Long term insurance business : Analysis of claims

Name of insurer

**Northern Assurance Company Limited** 

Global business

Ordinary insurance business

Financial year ended

31st December 2003

Name and number of fund/Summary Non-Participation Fund 1

			Company registration number	GL/UK/CM	day	eriod en	ded year	- Units	OB/IB	No of fund/ Summary	No of part of Fund
		R42	99375	GL	31	12	2003	£000	ОВ	1	0
Claims incu	•		Gross 1		Recoverable from reinsurers		let of surance (1-2) 3				
	On de	eath			11						
	By wa	ay of lump su	ıms on maturity		12						
Life	By wa	ay of annuity	payments		13						
assurance and annuity		ay of paymer ed events	nts arising from	other	14						
contracts	On su	ırrender or p	artial surrender		15						
		life assurand s (11 to 15)	e and annuity		19						
	On de	eath			21		107	75	1075	;	
Pension	By wa	ay of lump su	ıms on vesting		22		1445	50	14450	)	
business	By wa	ay of vested	annuity paymen	ts	23						
contracts	On su	ırrender or p	artial surrender		24		2563	30	25630	)	
	Total	pension bus	iness claims (21	I to 24)	29		411	55	41155	5	
Permanent	By wa	ay of lump su	ıms		31						
health	By wa	ay of periodic	al payments		32						
contracts	Total	permanent h	nealth claims (31	1+32)	39						
	By wa	ay of lump su	ıms		41						
Other contracts	By wa	ay of periodic	cal payments	42							
	claims (41+4	49									
Total claims	(19+29	9+39+49)			59		4115	55	41155	;	
Total claims	Total claims at line UK contracts						411	55	41155	5	
59 attributab	59 attributable to  Overseas contracts										

Returns under Insurance Companies Legislation

Valuation Report Prepared by the Appointed Actuary - IPRU (INS) Appendix 9.4

Name of Company The Northern Assurance Company Limited – Non Participation Fund

Global business

Financial year ended 31st December 2003

The investigation was made at 31 December 2003.

The previous investigation was made at 31 December 2002.

The valuation has been made in conformity with IPRU (INS) rule 5.6.

#### Contracts

There is one category of contract, which is unit linked, and consists of reassurance accepted from Commercial Union Life Assurance Company Limited. The liability is the bid value of the units allocated, payable on the termination of the policy through death, retirement or surrender.

The business is endowment assurance, non-profit, reassurance accepted, pension business, written in the United Kingdom.

All units allocated are 100% reinsured to the internal linked funds of NU Linked Life Assurance Limited, leaving a net liability of zero in the Fund.

The original contracts are fully described in the IPRU (INS) Appendix 9.4 return of the ceding office's Life Fund.

The contracts are Personal Pension Plan, Free-Standing AVC, Executive Pension Plan, Sterling Group (Unitised) Plan, and Personal Pension Trustee Investment Plan.

#### **Expenses**

All expenses are allocated to the Funds of the ceding office or the cedant office. There are no restrictions on increasing charges within the internal linked funds.

#### Guarantees

There are no options or guarantees made to the ceding office under the reassurance treaty.

The bid value of the Pension Secure Growth Fund units is guaranteed never to decrease. This Fund consists entirely of cash assets.

The bid value of the Pension Safety Net Fund is guaranteed not to fall below a floor price on the condition that the provider of the financial instruments used within the fund to provide that guarantee honours that contract. The floor price can be adjusted on the anniversary of the Fund, at which time it can be increased or decreased. It can be increased, but not decreased, at any other time. The financial instruments used are constructed so as to provide the guarantee to policyholders.

No reserve is necessary for the investment performance guarantees in the internal linked Pension Secure Growth Fund and Pension Safety Net Fund since the nature of assets held is such as to provide the investment guarantee.

There are no other options or quarantees.

M N Urmston Appointed Actuary

# Long term insurance business : Valuation summary of property linked contracts

Name of insurer Northern Assurance Company Limited

Global business

United Kingdom business

Financial year ended 31st December 2003

Type of business			surance B			re	ompany egistration umber	GL/UK/CM		eriod en month		Units	uk/os	Type of business	Category of surplus
Category of surplu	ategory of surplus Non-Participation Fund				R53	99375	GL	31	12	2003	£000	UK	Pens	11	
Name of contract	Valuat	ion basis	No of contracts	Amount of s annum, includi	sums assured or ng vested revers	annuities per sionary bonuses		nual premiums		egory of nit link	Unit	liability	Othe	er liabilities	Amount of mathematical
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office premiums	Net premiums			Current benefit value	Discounte value	Mortality an expenses		
1	2	3	4	5	6	7	8	9		10	11	12	13	14	15
REASSURANCE ACCEPTED Non-Profit Policies															
Personal Pension Plans	4.50%		430753		844231		45907		Intern	al Fund	844231	84423	31		844231
Sterling Group Plan	4.50%		106		20518		1621		Intern	al Fund	20518	205	18		20518
Personal Pension Trustee Investment Plan	4.50%		1						Intern	al Fund	18846	1884	46		18846
Sub total: Non-Profit Policies			430860		864749		47528				883595	88359	95		883595
Sub total: Reassurance Accepted			430860		864749		47528				883595	88359	95		883595
REASSURANCE CEDED															
Non-Profit Policies															
Personal Pension Plans	4.50%				844231		45907		Intern	al Fund	844231	84423	31		844231
Sterling Group Plan	4.50%				20518		1621		Intern	al Fund	20518	205	18		20518
Personal Pension Trustee Investment Plan	4.50%								Intern	al Fund	18846	1884	46		18846
Sub total: Non-Profit Policies					864749		47528				883595	88359	95		883595

# Long term insurance business : Valuation summary of property linked contracts

Name of insurer Northern Assurance Company Limited

Global business

United Kingdom business

Financial year end			mber 200 surance B			re	ompany gistration umber	GL/UK/CM		eriod end month	ded year	Units		Type of business	Category of surplus
Category of surplu	s <b>N</b>	Non-Partic	ipation Fu	nd		R53	99375	GL	31	12	2003	£000	UK	Pens	11
Name of contract	Valuati	on basis	No of contracts		ums assured or ng vested revers	annuities per sionary bonuses		nual premiums		egory of hit link	Unit I	liability	Other	liabilities	Amount of mathematical
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office premiums	Net premiums			Current benefit value	Discounted value	d Mortality and expenses	Options and guarantees other than investment performance guarantees	reserves
1	2	3	4	5	6	7	8	9		10	11	12	13	14	15
Sub total: Reassurance Ceded					864749		47528				883595	88359	5		883595
Net total: Pension Insurance Business			430860												
Net total: United Kingdom Insurance Business			430860												

Period ended

day month year

Category of surplus

IL/DH

UK/OS

Units

Long term insurance business: Analysis of units in internal linked funds and direct holdings of assets matching liabilities in respect of property linked benefits

Company

number

registration

GL/UK/CM

Name of insurer Northern Assurance Company Limited (Sheet 1)

Global business

Internal linked fund

United Kingdom business

Financial year ended 31st December 2003

Category of surplus Non-Participation Fund

			R55	99375	GL	31	12	2003	£000 U	K 11	ILH
Name of fund link or directly held asset	Name of unit type	Valuation price per unit	Total actual number of units		units	of actua held by	, a	Value of directly held assets and ctual units in force	deemed allo	r directly held assets cated to contracts	Value of surplus units or directly
		or asset	in force or directly held assets	force or directly held assets		internal d funds	l ex	cluding those held by other internal linked funds (5-6)	Gross	Reinsurance ceded	held assets (7-8+9)
1	2	3	4	5		6		7	8	9	10
Wholly reinsured	Wholly reinsured								883595	883595	
Sub total: Wholly reinsured									883595	883595	
Total: Non-Participation Fund									883595	883595	

Company

#### Long term insurance business: Required minimum margin

Name of insurer Northern Assurance Company Limited

Global business Period ended Units

GL/UK/CM Period ended day month year Units

Financial year ended 31st December 2003 **R60** 99375 GL 31 12 2003 £000 Classes I. Class IV Unallocated additional mathematical Classes VII and VIII business with relevant factor of Total for all classes Class III business with relevant factor of reserves with relevant factor of Class II & IX and VI The financial The previous 4% 4% Total 4% 1% Nil Total 1% 1% Nil Relevant factor (Instruction 1) 7 13 3 6 8 9 10 11 12 14 Reserves before 11 32408 837050 14137 883595 883595 719080 distribution of surplus Mathematical reserves Reserves for bonus before 12 allocated to policyholders deduction of reinsurance Reserves after 13 32408 837050 14137 883595 883595 719080 distribution of surplus Reserves before 14 distribution of surplus Mathematical reserves after Reserves for bonus 15 deduction of allocated to policyholders reinsurance Reserves after 16 distribution of surplus Ratio of 16 to 13 or 0.85 if greater 17 0.85 (see Instruction 2) Required margin of solvency - first result = 19 8217 6800 8217 Temporary assurances with 21 required margin of solvency Non negative Temporary assurances with capital at risk 22 required margin of solvency before reinsurance All other assurances with 23 (see required margin of solvency Instruction 3) of 0.3% Total (21 to 23) 29 Non negative capital at risk after reinsurance 31 (all contracts) (see Instruction 3) Ratio of line 31 to line 29, or 32 0.50 if greater Required margin of solvency -39 second result (se linstruction 4) Sum of first and second 49 6800 8217 8217 results (19+39) Required margin of solvency for supplementary 51 Accident & Sickness Insurance & Class V Total required margin of solvency for 59 8217 long term insurance business (49+51) 6800 Minimum guarantee fund 61 549 506 Required minimum margin 69 6800 8217 (greater of lines 59 and 61)

Supplementary notes

Name of insurer The Northern Assurance Company Limited

**Global business** 

Financial year ended 31st December 2003

#### 4601 Form omitted

Form 46 has not been completed since movements net of reassurance are zero.

#### 4701 Form omitted

Form 47 has not been completed since all new business is 100% retroceded.

#### 4801 Form omitted

All liabilities are in respect of property linked benefits so Form 48 has not been completed.

#### 4901 Form omitted

All liabilities are in respect of property linked benefits so Form 49 has not been completed.

#### 5301 Contract count

Certain contracts in Form 53 are issued in policy clusters. The contract count shown in Form 53 exceeds the number of clusters by 281,601

#### 5701 Form omitted

All liabilities are in respect of property linked benefits so no Form 57 has been completed.

### 5801 Form omitted

The mathematical reserves after allowing for reassurance ceded are zero, so no Form 58 has been completed.

Supplementary notes

Name of insurer The Northern Assurance Company Limited

**Global business** 

Financial year ended 31st December 2003

#### 0901 Section 148 waivers

#### Reinsurance arrangements

The Treasury made an Order under section 68 of the Insurance Companies Act 1982 in September 2000 directing that section 31 of the Act shall not apply to the Company in respect of transactions entered into with Norwich Union Linked Life Assurance Company Limited and Commercial Union Life Assurance Company Limited pursuant to unit linked pensions reinsurance and retrocession contracts.

#### Concession to allow for the submission of abbreviated returns

The FSA, on the application of the firm, issued in October 2002, a direction under section 148 of the Financial Services and Markets Act 2000. The effect of the direction was to permit the firm to submit an abbreviated return.

# 0903 Other than long term insurance business assets allocated towards long term insurance business required minimum margin

For the financial year ending 31 December 2003 the long term business returns state an amount of £8.2m at Form 9 line 22, this being the amount of other than long term business assets of Northern Assurance Company Limited allocated towards the long term business required minimum margin.

## 4009 Related party transactions

Related party transactions exceeding 5% of the long-term insurance business amount were as follows:

1) Connected party Commercial Union Life Assurance

Company Limited
Nature of relationship Fellow group undert

Nature of relationship

Nature of transactions during the period

Value of transactions during the period

Value of transactions during the period

Premiums: £78m

Claims: £41m

Amounts unpaid at the end of the period £nil Amounts written off in the period £nil

2) Connected party Norwich Union Linked Life

Assurance Limited
Nature of relationship Fellow group undertaking

Nature of transactions during the period

Reinsurance ceded

C70se

Value of transactions during the period Premiums: £78m Claims: £41m

Amounts unpaid at the end of the period £nil
Amounts written off in the period £nil

#### 4010 Financial statements

The financial statements of the company had not been signed by the date on which this return was signed. The figures included in Forms 41 and 42 are taken from the draft financial statements.

Statement on derivatives required by IPRU (INS) 9.29

Name of insurer The Northern Assurance Company Limited

Global business

Financial year ended 31st December 2003

The Company had no involvement with derivatives during the financial year.

Statement on controllers required by IPRU (INS) 9.30

Name of insurer The Northern Assurance Company Limited

Global business

Financial year ended 31st December 2003

100% of the issued shares of the Company is held by CGU International Insurance plc.

100% of the issued share capital of CGU International Insurance plc is held by Norwich Union Holdings Limited.

100% of the issued share capital of Norwich Union Holdings Limited is held by Norwich Union plc.

100% of the issued share capital of Norwich Union plc is held by General Accident plc.

100% of the issued ordinary share capital of General Accident plc is held by the Ultimate Parent Undertaking, Aviva plc

There have been no changes to the above position during the year.

All shares are voting shares.

Statement of information on appointed actuary required by IPRU (INS) 9.36

Name of insurer The Northern Assurance Company Limited

Global business

Financial year ended 31st December 2003

In accordance with rule 9.36 of the Interim Prudential Sourcebook for Insurers, M N Urmston, the appointed actuary of the Company, was requested to furnish and has provided the following information:

- (a) (1) An interest in 2,637 ordinary shares at 31 December 2003 in Aviva plc, and an interest in 11,522 ordinary shares at 31 December 2002.
  - (2) 91,891 ordinary shares are held in the Aviva Long Term Incentive Plan, these shares will vest upon the satisfaction of certain performance criteria. In addition 69,572 ordinary shares are held in the Aviva Deferred Bonus Plan.
  - (3) Options were held at 31 December 2003 to subscribe for 103,182 ordinary shares in Aviva plc under UK Employees Savings Related and Executive Share Option Schemes.

	No. of shares
Options held at 31 December 2002	116,639
Options granted during the year	2,732
Options exercised or lapsed during the year	(16,189)

- (b) Four with profits low cost endowment policies with CGNU Life Assurance Limited, with aggregate sums assured of £53,173 and annual premiums of £1,586. One non-profit term assurance policy with CGNU Life Assurance Limited with sum assured of £75,000 and annual premiums of £332. In addition the actuary held general insurance policies with subsidiaries of Aviva plc for which total premiums of £2,304 were paid in the year to 31 December 2003.
- (c) The aggregate amount of remuneration, bonuses and the value of other benefits (excluding pension rights) under the actuary's contract of employment with Aviva Employment Services Limited for 2003 was £288,049. Under the contract he was Appointed Actuary and Director of:

CGNU Life Assurance Limited
Commercial Union Life Assurance Company Limited
Norwich Union Linked Life Assurance Limited
Norwich Union Life (RBS) Limited
Norwich Union Life & Pensions Limited
Norwich Union Annuity Limited

appointed actuary of:-

The Northern Assurance Company Ltd

And a director of:-

Fidelity Life Assurance Limited

GA Life Property Ireland Limited

National Westminster Life Assurance Limited

Norwich Union Commercial Finance Limited

Norwich Union Commercial Mortgages Limited

Norwich Union Equity Release Limited

Norwich Union Healthcare Limited

Norwich Union Life Holdings Limited

Norwich Union Life (RBS) JV Limited

Norwich Union Life Services Limited

Norwich Union Mortgage Finance Limited

Norwich Union Mortgages (Life) Limited

Norwich Union Mortgage Holdings Limited

Norwich Union Personal Finance Limited

**NULH2** Limited

Provident Mutual Life Assurance Limited

**RBS Life Investments Limited** 

Royal Scottish Assurance plc

TPFI Limited

**TPFL Limited** 

The General Practice Finance Corporation Limited

The General Practice Finance Corporation Property Management Limited

(d) Pensions and life assurance benefits as provided to all employees under the terms and conditions of the Aviva Companies' UK Pensions Schemes. Sickness and accident benefits as provided to all employees under the terms and conditions of these schemes.

Certificate by the directors required by IPRU (INS) 9.34(a) and IPRU (INS) Appendix 9.6

Name of insurer The Northern Assurance Company Limited

Global business

Financial year ended 31st December 2003

We certify:

- **1** (a) in relation to the part of the return comprising Forms 9, 9A, 41 and 42, (including the supplementary notes) and the statements required by rules 9.29 and 9.30 that:
  - (i) the return has been prepared in accordance with the Accounts and Statements Rules;
  - proper accounting records have been maintained and adequate information has been obtained by The Northern Assurance Company Limited (the Company); and
  - (iii) appropriate systems and controls have been established and maintained by the Company over its transactions and records;
  - (b) that reasonable enquiries have been made by the Company for the purpose of identifying material connectedparty transactions;
  - (c) that in respect of the Company's business which is not excluded by rule 7.6, the assets held throughout the financial year enabled the Company to comply with rules 7.1 to 7.5 (matching and localisation);
  - (d) in relation to the statement required by rule 9.36:
    - (i) that for the purpose of preparing the statement, proper accounts and records have been maintained; and
    - (ii) that the information given has been ascertained in conformity with that rule.
- that the margin of solvency for long term insurance business required by rule 2.1 has been maintained throughout the financial year.
- 3 (a) that the requirements of rules 3.1 to 3.4 have been fully complied with and in particular that, subject to the provisions of rules 3.2(2) to (4) and rule 3.3, assets attributable to long term insurance business, the income arising therefrom, the proceeds of any realisation of such assets and any other income or proceeds allocated to the long term insurance business funds have not been applied otherwise than for the purpose of the long term insurance business:
  - (b) that any amount payable from or receivable by the long term insurance business funds in respect of services rendered by or to any other business carried on by the Company or by a person who, for the purposes of rule 3.4, is connected with it or is a subordinate company of it has been determined and where appropriate apportioned on terms which are believed to be no less than fair to those funds, and any exchange of assets representing such funds for other assets of the Company has been made at fair market value;
  - (c) that all guarantees given by the Company of the performance by a related company which would fall to be met by any long term insurance business fund have been disclosed in the return, and that the funds on which each such guarantee would fall has been identified therein;
  - (d) that the investment policy and practice of the Company in respect of the internal linked funds maintained was, during the financial year, consistent with any representations made to policyholders or potential policyholders of the Company;
  - (e) that the returns in respect of long term insurance business are not distorted by agreements with any other company carrying on insurance business with which the Company has financial, commercial or administrative links, or by any arrangements which could affect the apportionment of expenses and income; and
  - (f) that the Company has fully complied with the requirements of rule 3.5.

Certificate by the directors required by IPRU (INS) 9.34(a) and IPRU (INS) Appendix 9.6

Name of insurer The Northern Assurance Company Limited

Global business

Financial year ended 31st December 2003

- **4** (a) that the systems and controls established and maintained by the Company in respect of its business complied at the end of the financial year with the following published guidance:
  - (i) Guidance Note P.1 'Systems and controls over the investments (and counterparty exposure) of insurers with particular reference to the use of derivatives';
  - (ii) 'The prevention of Money Laundering Guidance Notes for the UK Financial Sector' (revised December 2001) issued by the Joint Money Laundering Steering Group;

and it is reasonable to believe that those systems continued to so comply subsequently and will continue to so comply in future; and

- (b) the return has been prepared in accordance with the following published guidance:
  - (i) Guidance Note 4.1 'Guidance for insurers and auditors on the Valuation of Assets Rules';
  - (ii) Guidance Note 4.2 'Use of derivative contracts in insurance funds'; and
  - (iii) Guidance Note 9.1 'Preparation of Returns'.

 R J HARVEY Chief Executive
 P J R SNOWBALL Director
 P TWYMAN Director

24 March 2004

Certificate by the appointed actuary required by IPRU (INS) 9.34(b) and IPRU (INS) Appendix 9.6

Name of insurer The Northern Assurance Company Limited

Global business

Financial year ended 31st December 2003

I certify:

- (a) (i) that in my opinion proper records have been kept by The Northern Assurance Company Limited (the Company) adequate for the purpose of the valuation of the liabilities of its long term insurance business;
  - (ii) that the mathematical reserves constitute proper provision as at 31st December 2003 for the long term insurance business liabilities (other than liabilities which had fallen due before the end of the financial year) including any increase in those liabilities arising from a distribution of surplus as a result of an investigation as at that date into the financial condition of the long term insurance business;
  - (iii) that for the purpose of sub-paragraph (ii) above, the liabilities have been assessed in accordance with the Determination of Liabilities Rules in the context of assets valued in accordance with the Valuation of Assets Rules, as shown in Form 13:
  - (iv) that the current versions of Guidance Notes, issued by the Institute of Actuaries and the Faculty of Actuaries, numbered GN1 (effective date 01.09.03), GN2, GN7, GN8, GN22 and GN25 have been complied with; and
  - (v) that in my opinion premiums for contracts entered into during the financial year and the income earned thereon are sufficient, on reasonable actuarial assumptions and taking into account the other financial resources of the Company that are available for the purpose, to enable the Company to meet its commitments in respect of those contracts and, in particular, to establish adequate mathematical reserves.
- (b) that the amount of the required minimum margin applicable to the Company's long term insurance business immediately following the end of the financial year (including any amounts resulting from any increase in liabilities arising from a distribution of surplus as a result of the investigation into the financial condition of the long term business) is £8,217,000.

M N Urmston

Appointed Actuary

24 March 2004

Report of the auditors to the directors pursuant to rule 9.35 of the Accounts and Statements Rules

Name of insurer The Northern Assurance Company Limited

**Global Business** 

Financial year ended 31st December 2003

We have examined the following documents prepared by the company pursuant to the Accounts and Statements Rules set out in Chapter 9 to the Interim Prudential Sourcebook for Insurers ("the Rules") made by the Financial Services Authority under section 138 of the Financial Services and Markets Act 2000 (the "Act").

- Forms 9, 9A, 41 and 42 (including the supplementary notes) ("the Forms");
- the statement required by rule 9.29 on page 12 ("the statement"); and
- the certificate signed in accordance with rule 9.34(a) on page 16 ("the certificate").

In the case of the certificate, our examination did not extend to:

- paragraph 1 in relation to the statements required by rules 9.30 and 9.36 concerning controllers and Information on the appointed actuary;
- b) paragraph 3(d) concerning the investment policy and practice of internal linked funds required by paragraph 4(d) of Appendix 9.6; and
- c) paragraph 4(a) in so far as it relates to controls with respect to Money Laundering.

This report is made solely to the company's directors, in accordance with rule 9.35 of the Accounts and Statements Rules. Our examination has been undertaken so that we might state to the company's directors those matters we are required by the Rules to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company for our examination, for this report, or for the opinions we have formed.

#### Respective responsibilities of the company and its auditors

The company is responsible for the preparation of an annual return (including the Forms, statement and certificate) under the provisions of the Rules. The requirements of the Rules have been modified by the waiver issued under section 148 of the Act in October 2002 referred to in supplementary note 0901. Under rule 9.11 the Forms and statement are required to be prepared in the manner set out in the Rules and to state fairly the information provided on the basis required by the Rules.

It is our responsibility to form an independent opinion as to whether the Forms and statement meet these requirements, and in the case of the certificate whether it was or was not unreasonable for the persons giving the certificate to have made the statement therein, and to report our opinions to you. Our responsibilities, as independent auditors, are established in the United Kingdom by Statute, the Auditing Practices Board and by our profession's ethical guidance.

#### Bases of opinions

We conducted our work in accordance with Practice Note 20 "The audit of insurers in the United Kingdom" issued by the Auditing Practices Board. Our work included examination, on a test basis, of evidence relevant to the amounts and disclosures in the Forms and statement. It also included an assessment of the significant estimates and judgements made by the company in the preparation of the Forms and statement.

We planned and performed our work so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the Forms and statement are free from material misstatement, whether caused by fraud or other irregularity or error, and comply with rule 9.11.

In the case of the certificate, the work performed involved a review of the procedures undertaken by the signatories to enable them to make the statements therein, and does not extend to an evaluation of the effectiveness of the company's internal control systems.

In giving our opinion we have relied on the certificate of the actuary on page 17 with respect to the mathematical reserves and the required minimum margin.

#### **Opinions**

In our opinion:

- (a) the Forms and statement fairly state the information provided on the basis required by the Rules [as modified] and have been properly prepared in accordance with the provisions of those Rules; and
- (b) according to the information and explanations received by us:
  - (i) the certificate has been properly prepared in accordance with the provisions of the Rules; and
  - (ii) it was not unreasonable for the persons giving the certificate to have made the statements therein.

Ernst & Young LLP Registered Auditor London 25 March 2004